



Proposal Evaluation

Underground Infrastructure Inspection and Rehabilitation Equipment with Related Services RFP #120721

	Possible Points	Advanced Pace Technologies, LLC dba Advanced Plumbing Technology	Aries Industries	Best Equipment Company, Inc. (Envirosight, LLC)	CUES, Inc	DuCo, LLC (Rausch Electronics USA, LLC)	HBM Group, Inc.	Hurco Technologies, Inc.
Conformance to Terms/ Conditions to Include Documentation	50		44	44	38	34		41
Pricing	400		347	334	304	338		331
Financial, Industry and Marketplace	75		65	62	62	58		59
Bidder's Ability to Sell/ Service Contract Nationally	100		84	89	82	74		70
Bidder's Marketing Plan	50		43	44	37	41		39
Value Added Attributes	75		65	65	54	60		57
Warranty Coverages and Information	50		43	41	41	42		41
Selection and Variety of Products and Services Offered	200		163	159	157	163		143
Total Points	1,000		854	838	775	810		781
Rank Order			1	3	6	4		5

	Possible Points	Infratech Solutions, LLC	Insight Vision Cameras (Alliance Technology, LLC)	RapidView, LLC	SB Manufacturing, Inc. (Superior Broom, Inc.)	Visual Imaging Resources, LLC dba VIR Proteus	Wachs Utility Products (Illinois Tool Works)
Conformance to Terms/ Conditions to Include Documentation	50	32	35	44		38	35
Pricing	400	241	276	329		321	288
Financial, Industry and Marketplace	75	48	57	68		58	59
Bidder's Ability to Sell/ Service Contract Nationally	100	59	68	85		74	67
Bidder's Marketing Plan	50	32	37	44		38	31
Value Added Attributes	75	47	52	63		47	52
Warranty Coverages and Information	50	35	33	40		38	36
Selection and Variety of Products and Services Offered	200	153	145	166		149	126
Total Points	1,000	647	703	839		763	694
Rank Order		10	8	2		7	9

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Greg Grunig, Procurement Lead Analyst

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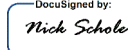
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Chris Robinson, CPSM, Procurement Manager

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