

December 9th, 2025

Procurement Contracts Officer
City of Hollywood
Department of Financial Services
Procurement Services Division
2600 Hollywood Blvd. Room 303
Hollywood, FL 33020

Subject: PC1850T.91 Antiscalant Purchasing Agreement

Dear Luis:

Thank you for your continued interest in the Hollywood / Nalco Water partnership. Once again, we are at the end of a contract period. Both the Hollywood plant and Nalco would like to extend our partnership for another 3-year term, with annual price adjustments of no more than 6%. With that, Nalco Water would like to make the following offer:

Nalco will provide a sole-source letter to the City of Hollywood on Chemistry and 3D TRASAR technology.

Nalco will continue to provide quarterly cleaning services for the 3D TRASAR monitoring equipment. These units maintain our chemistry within 1 ppm, unlike other control systems that may control to +/- 10 ppm. This has a positive effect on chemical consumption and minimizes overall chemical use. This unique control technology has protected the membranes at the City of Hollywood for over 10 years.

Nalco Water will continue to provide resources to the City of Hollywood, such as

- Lab support
- Cleaning & Calibrating 3D TRASAR Fluorometer
- Industrial leading technical advancements.

Nalco will offer our best price in the State of Florida for PC1850T Antiscalant at \$1.85/lb (bulk, > 1,000 gal). This price includes two New RO skids, parts, and a Nalco warranty. Since this is an increase due to equipment, material cost, and material availability, Nalco Water will remove the Surcharge for Tariffs.

Service Labor for Equipment Replacement:

- Since the equipment is proprietary to Nalco, there will be no service fees if parts need to be replaced.
- The necessary maintenance labor is to be covered under the standard service agreement to ensure continuous, optimal performance.

This offer will be in effect from March 11, 2026, through March 10, 2029.

If you have any questions or concerns, please contact me directly.

Sincerely,

Robert Curtin DISTRICT REPRESENTATIVE – MU101
NALCO Water | An Ecolab Company
M 614 580 9898 **E** Robert.Curtin2@Ecolab.com

Julian Smith

Julian L Smith DISTRICT MANAGER – MU101
NALCO Water | An Ecolab Company
10521 HUMBOLT ST, LOS ALAMITOS, CA 90720
M 310.924.5669 **E** juliansmith@ecolab.com