



CITY OF HOLLYWOOD, FLORIDA

OFFICE OF PROCUREMENT AND CONTRACT COMPLIANCE

Sole Source Justification Form (Use for Purchases(s) over \$5,000)

Per City of Hollywood Ordinance § 38.41 (C) (2), sole source purchases are exempt from competitive bid and competitive proposal requirements. *Sole-source goods, supplies, materials, equipment and services, such as unique, patented, or franchised goods, supplies, materials, equipment or services, are exempt if the CPO determines, after conducting a good faith review of available sources, that the particular supply or service is available from only one source.*

Date January 21, 2026

Department/Office Public Utilities

Division/Area 4011

Requestor Nishaad Preetam

Title Water Treatment Plant Manager

Phone 954-967-4230 Ext 5406+

Email npreetam@hollywoodfl.org

1. Requested Vendor Nalco

Vendor Number 29785

Address 1601 W. Diehl Road Naperville, IL 60563-1198

Contact Person Robert Curtin

Title District Representative

Phone 614-580-9898

Email Robert.Curtin2@ecolab.com

2. Product/Service being requested (be specific). Nalco PC-1850T Antiscalant and 3D Trasar Technology for use in Potable Water RO/MS Membrane Treatment ANSI/NSF Standard 60.

3. Detailed description of the product/service's function and purpose. Antiscalant is an additive used in the RO and Nano Filtration Membranes process. After pilot testing and water quality analysis at the Water Treatment Plant, Nalco has proven over the last 14 years to be the best option for the City's raw water quality characteristics. NALCO and the City of Hollywood Public Utilities have agreed to renew the contract for an additional 3 years. Updated Sole Source and Antiscalant contract Renewal Offer Letter attached. The proprietary chemical make-up for the Nalco PC-1850T formula has consistently shown longer operational runs between membrane cleaning, which is directly related to less fouling or build-up on the membrane surface. Less fouling or buildup on the membrane surfaces relates to reduced cleaning frequency, subsequently less cleaning chemical cost. Also, the Nalco Company provides and maintains their proprietary 3D Trasar system to measure exact dosage in the water which no other vendor can provide. This proprietary system provides for optimal dosage and serves as an additional guarantee that 1. We are feeding Antiscalant and 2. Exactly how much Antiscalant we are feeding within 1mg/l. The ability to fine tune the dosage rate saves Hollywood on chemical costs over time. The proprietary dosage measuring system is provided and maintained by NALCO at no cost to

(Revised 04/2023)

the city as it is included in the cost of the antiscalant for the duration of the contract.

4. Please explain in detail why this vendor is the sole source supplier for the required product/service. There are no other providers of Nalco PC-1850T. The Nalco Company is the only manufacturer and distributor. In the future, to allow for any competitors, the COH would require extensive pilot testing (up to 1 year). Any new vendor would need to do the following: 1. provide an acceptable test membrane skid, 2. setup and operate it at our facility, 3. tie into our raw water and concentrate lines, 4. collect data and provide reports. Hollywood and its governing regulatory agencies must approve the test and water quality results before we can consider them as an option. They will also need to provide the same type of monitoring methods using fluorescence to measure exact dosage and replace the existing equipment without interruption of service.

5. Please explain in detail what process the Department/Office took to verify that there are no other vendors or products/services available to perform the required function. In 2008 and again in 2016 the City of Hollywood used and tested AWC Chemical products and others as a pilot test and the products failed to provide adequate protection for the membranes.

6. Please submit supporting documentation from the vendor or other sources certifying that this vendor is a sole source for the required product/service being requested. For example, the vendor holds the distribution rights, productions rights, copyrights, trademark and/or patent:

- Vendor holds the exclusive rights for the product/service.
- Vendor is the sole provider of the product/service that has unique characteristics essential to the required function which no other product/service is capable of satisfying.
- Product is replacing existing product and necessary to maintain warranty or service contract.
- Product is replacing existing product and is not interchangeable with any other product.
- Other (Please explain). _____

7. Total cost of the requested product/service? \$75,000.00

8. Total estimated annual (fiscal year) cost of requested product/service? \$150,000.00

Account Number(s) 442.400501.53600.552330.000000.000.000

9. Is this product/service covered by a warranty? Yes No

If yes, please attach a copy of the warranty details.

10. Will grant funds be used to pay for the requested product/service? Yes No

If yes, please explain N/A

REQUESTING DEPARTMENT RECOMMENDATION

WARNING: Per Florida Statutes 838.22(2) – “It is unlawful for a public servant or a public contractor who has contracted with a governmental entity to assist in a competitive procurement to knowingly and intentionally obtain a benefit for any person or to cause unlawful harm to another by circumventing a competitive solicitation process required by law or rule through the use of a sole-source contract for commodities or services.”

I recommend that the competitive quoting/bidding process be waived and that the goods/services be purchased as a sole source.

Signed by:

Nishaad Preetam

1/21/2026

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DS





Requestor's Signature

Date

DocuSigned by:
Vincent Morella
6385CE2A8EB545E...

1/27/2026

Director's Signature

Date