



Legislation Text

File #: R-2024-060, **Version:** 1

A Resolution Of The City Commission Of The City Of Hollywood, Florida, Approving And Authorizing The Appropriate City Officials To Execute An Agreement With Pro-Secur, Inc. For Armed And Unarmed Security Guard Services In An Amount Not To Exceed \$10,103,832.50 Over A Five-Year Period.

Public Safety

Staff Recommends: Approval of the attached Resolution.

Explanation:

In January 2023, the City of Hollywood issued an Invitation For Bid ("IFB") for Security Guard Services at specific locations throughout Hollywood as the City's contract with Pro-Secur, Inc. was approaching its conclusion later that year. Eight vendors submitted bids as part of the IFB, including Pro-Secur, Inc., whose bid was the third lowest among the respondents. The vendor with the lowest bid, Consumer Investigations, Inc., d/b/a Protection Bureau, was deemed by City staff to be non-responsible for lacking the desired qualifications and resources to provide Security Guard Services. The second lowest bidder, Blue Shield Security & Protection, Inc., was deemed by City staff to be the lowest responsive and responsible bidder based on the information provided to City staff by the vendor's president during interviews.

On June 21, 2023, the Hollywood City Commission passed Resolution No. R-2023-191 authorizing the City to enter into a five-year agreement with Blue Shield Security & Protection, Inc. for an amount not to exceed \$8,030,871.00 based on an hourly rate of \$25.00 for armed security guards and \$21.00 for unarmed security guards. The contract ("Agreement") included an initial term of three years and an option to renew for two additional one-year periods. The Agreement went into effect in August 2023. Since the Agreement's inception, Blue Shield Security & Protection, Inc.'s management has repeatedly advised staff of its difficulty with honoring its contractual requirements, specifically relative to staffing. City staff have worked closely with Blue Shield Security & Protection, Inc. in good faith to help it address its difficulties. However, despite staff's efforts, it became clear that Blue Shield Security & Protection, Inc. is not able to provide Security Guard Services in accordance with the Agreement. Therefore, the City has exercised its contractual right to terminate its Agreement with Blue Shield Security and Protection, Inc., for convenience effective March 11, 2024. Blue Shield Security and Protection, Inc.'s management has been advised that it is

expected to honor the Agreement until that date.

As the next lowest responsive and responsible bidder in the IFB and in accordance with Resolution No. R-2023-191, City staff has engaged with Pro-Secur, Inc. to assume the City's Security Guard Services needs.

Pro-Secure, Inc., has assured City staff that it is prepared to address the City's Security Guard needs, particularly on the Boardwalk where there is a desire to enhance the City's public safety presence and a need to enforce City ordinances. As a show of good faith and its willingness to serve the City, Pro-Secur, Inc.'s management has agreed to a slightly reduced hourly rate of \$30.25 for armed security guards and \$22.75 for unarmed security guard service, both of which represent a \$1 per hour decrease from the rate it submitted as part of the IFB. With the reduced rate, a five-year agreement with Pro-Secur, Inc., would be in an amount not to exceed \$10,103,832.50. This represents a \$2,072,961.50 increase across all funds from the City's Agreement with Blue Shield Security and Protection, Inc.

Pro-Secur, Inc., has advised City staff that it is prepared to assume Security Guard Services within 30 days or less of consummation of an Agreement.

An Agreement with Pro-Secure, Inc., would result in an annual cost of \$2,020,766.50 and a total not to exceed amount of \$10,103,832.50 over five years for armed and unarmed Security Guard Services. The cost of this Agreement would be spread across general and enterprise funds.

Fiscal Impact:

A portion of the funding for this service is available in the FY 2024 Operating Budget in account numbers 001.300301.57500.531170.000000.000.000, 001.204401.52100.531170.000000.000.000, 446.150201.54500.534780.000000.000.000, 114.140301.52400.534980.000000.000.000, 446.150202.54500.534780.000000.000.000, 446.150203.54500.534780.000000.000.000, 446.150204.54500.534780.000000.000.000, 442.400501.53600.531170.000000.000.000, and 442.400601.53600.531170.000000.000.000, and will be budgeted in subsequent fiscal years' operating budgets subject to approval and adoption by the City Commission.

Recommendation: Authorize the execution of a five-year agreement with Pro-Secur, Inc.

Recommended for inclusion on the agenda by:

Jaime Hernandez, Emergency and Governmental Affairs Manager

Christopher O'Brien, Director of Public Safety