

RESOLUTION NO. R-2017-265

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF HOLLYWOOD, FLORIDA, AUTHORIZING THE APPROPRIATE CITY OFFICIALS TO CANCEL RFP-4534-17-PB; AND FURTHER AUTHORIZING THE APPROPRIATE CITY OFFICIALS TO NEGOTIATE AND EXECUTE AN AGREEMENT BETWEEN THE HIGHEST RANKED FIRM AND THE CITY OF HOLLYWOOD FOR THE CITY'S ERP EFFORT - ENDING DUPLICATION, GAINING EFFICIENCY (E.D.G.E) - FOR A 2018 FISCAL YEAR AMOUNT OF \$3,000,000.00 AND FOR A TOTAL PROJECT ONE (1) TIME COST IN THE AMOUNT NOT TO EXCEED \$8,000,000.00; AND FURTHER AUTHORIZING THE APPROVAL OF AN ADDITIONAL \$1,000,000.00 TO \$1,400,000.00 FOR FISCAL YEAR 2018 FOR PROJECTED MAINTENANCE AND SUPPORT OF THE ERP SYSTEM.

WHEREAS, the City has determined the need to replace its legacy financial software systems, with a more robust and integrated Enterprise Resource Planning (ERP) solution, utilizing Project E.D.G.E to improve core functions: financials, fixed assets, projects and grants, human resources and payroll, for an estimated not to exceed one-time cost of \$8,000,000.00 with an additional estimated first year annual cost of \$1,000,000.00 to \$1,400,000.00 for maintenance and support and projected ongoing escalating cost for future years, furthermore, this cost does not include follow-on ERP efforts for Developmental Services, Parks and Recreation, Public Utilities and Public Works; and

WHEREAS, a project team consisting of members representing key departments, and a cross functional team representing all City departments were created to develop the specifications required of each module, assist in the development of a comprehensive RFP, participated in and provided feedback from vendor demonstrations, perform reference checks, and offered input on the vendor selection; and

WHEREAS, RPF-4542-17-PB was prepared by City stakeholders and posted to Bidsync on October 20<sup>th</sup>, 2017 and closed December 8<sup>th</sup>, 2017; and

WHEREAS, Bidsync resulted in One Hundred and Twenty Eight (128) views, and Procurement sent Fifty One (51) e-mails to specialized vendors who have prominent experience with ERP efforts; and

WHEREAS, a Pre-Bid conference was held on January 30<sup>th</sup>, 2017 and Eighteen (18) vendor participants attended; and

WHEREAS, RFP-4542-17-PB closed on December 8, 2017 and resulted in Seven (7) responses as follows:

- |                         |                             |
|-------------------------|-----------------------------|
| 1. AST Corporation      | Naperville, Illinois        |
| 2. CGI Technologies     | Atlanta, Georgia            |
| 3. Denovo Ventures, LLC | Idaho Falls, Indiana        |
| 4. Tyler Technologies   | Yarmouth, Maine             |
| 5. Ciber, Inc.          | Greenwood Village, Colorado |
| 6. GNC Consulting       | Frankfort, Illinois         |
| 7. Harris               | Chesterfield, Missouri      |

;and

WHEREAS, an Evaluation Committee consisting of Six (6) voting members - HR, Budget, Treasury, IT, Police, and City Manager's Office - and two (2) non-voting members from Procurement Services; and

WHEREAS, the second round of evaluations consisting of the following factors; Functional requirements, Cost (initial and on-going), Implementation Requirements and Approach, Technical Requirements and Vendor Comparability Installations; and

WHEREAS, after the proposals were evaluated, the Evaluation Committee chose to shortlist to the four (4) highest ranked firms and requested software demonstrations from each of the firms as listed below:

- |           |                    |
|-----------|--------------------|
| 1. AST    | June 13 – 15, 2017 |
| 2. CGI    | May 8 – 10, 2017   |
| 3. Denovo | May 2 - 4, 2017    |
| 4. Tyler  | May 23 – 25, 2017  |

;and

WHEREAS, the Evaluation Committee then evaluated the vendor demonstrations on the factors of; Functionality, Investment and Costs, Service and Support, Technical Requirements, Other Value Added, Ability to Deliver and Vendor Viability (references); and

WHEREAS, after both the software demonstrations and the final evaluation criteria were complete, the Evaluation Committee finalized the scoring on all evaluation factors and the final scores were compiled to arrive at the rankings, highest score, first choice to fourth:

- |           |             |
|-----------|-------------|
| 1. AST    | 1021 points |
| 2. CGI    | 1001 points |
| 3. Denovo | 853 points  |
| 4. Tyler  | 822 points  |

; and

WHEREAS, the Director of Procurement and Contract Compliance recommends that the City Commission authorize the negotiation and execution of an agreement with the highest ranked firm, to provide an ERP system for a cost not to exceed \$3,000,000.00 for Fiscal Year 2018;

WHEREAS, Funding will become available in an account(s) to be established by the Department of Financial Services, subject to the approval by the City Commission of the FY 2018 Operating Budget and the FY 2018 Capital Improvement Plan; and

WHEREAS, award is subject to the City receiving all insurance documentation required and approved by the City's Risk Manager, along with signed statements of Hold Harmless and Indemnity in favor of the City;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF HOLLYWOOD, FLORIDA:

Section 1: That it hereby ranks the four (4) highest scoring firms as follows:

1. AST
2. CGI
3. Denovo
4. Tyler

Section 2: That it hereby authorizes the appropriate City officials to negotiate and execute an agreement embodying the terms and conditions approved by the City Commission this date between the highest ranked firm and the City of Hollywood, in a form acceptable to the City Manager and approved as to form and legality by the City Attorney.

Section: 3: That, if the appropriate City officials are unable to negotiate an agreement with the top-ranked firm, they are hereby authorized to commence contract negotiations with the next ranked firm(s), in order, until an agreement is accepted.

A RESOLUTION AUTHORIZING THE APPROPRIATE CITY OFFICIAL TO NEGOTIATE AND EXECUTE AN AGREEMENT WITH THE HIGHEST RANKED FIRM TO PROVIDE AN ERP SYSTEM.

Section 4: That this resolution shall be in full force and in effect immediately upon its passage and adoption.

PASSED AND ADOPTED this 6 day of Sept, 2017.

  
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JOSH LEVY, MAYOR

ATTEST:

  
\_\_\_\_\_  
PATRICIA A. CERNY, MMC, CITY CLERK

APPROVED AS TO FORM AND LEGALITY  
for the use and reliance of the  
City of Hollywood, Florida, only.

  
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ALAN FALLIK, ACTING, CITY ATTORNEY