



CITY OF HOLLYWOOD, FLORIDA

PROCUREMENT SERVICES DIVISION

Piggybacking Request Form

(Use for purchase(s) over \$15,000, when piggybacking off other contracts)

Date: December 3, 2020

Department/Office: Public Works

Division/Area: Fleet Maintenance

Contact Person: Joel Wall / Peter Bieniek

Title: Fleet Superintendent / Public Works Director

Phone: 954.967.4555 / 954.967.4526

Email: jwall@hollywoodfl.org / pbieniek@hollywoodfl.org

1. Requested Vendor: Alan Jay Automotive Management Inc. (dba Alan Jay Fleet Sales)

Vendor Number: 101229

Address: PO Box 9200, Sebring, FL 33871

Contact Person: Chris Wilson

Title: Government Sales Fleet Manager

Phone: 904-387-6816

Email: chris.wilson@alanjay.com

2. Contract title requesting to piggyback?

Awarding Agency: Sourcewell (formally NJPA) #2020-120716 NAF

Contract Expiration Date: January 17, 2022

Copy of Contract and Awarding Agency documentation is attached.

☒ Yes ☐ No

3. Product/Service being requested (be specific). (3) 2021 Ford Transit Connect XL SWB Cargo Vans (S6E).

4. Detailed description of the products/services function and purpose. Public Utilities Department is requesting one (1) 2021 Ford Transit Connect XL SWB Cargo Van, Public Works is requesting one (1) 2021 Ford Transit Connect XL SWB Cargo Van and Information Technology is requesting one (1) 2021 Ford Transit Connect XL

Procurement Service Division use only

Requisition # R
BPO
(As Applicable)

Purchase Order # P
(As Applicable)

Blanket Purchase Order #
(As Applicable)

SWB Cargo Van, for their maintenance and operational needs. The vehicle being replaced in Public Utilities is a 2001 Ford Windstar and can no longer perform its duties due to high mileage, extensive mechanical issues and undercarriage corrosion and is utilized in Underground Utilities for pickup and deliveries of supplies and other operational services. The vehicle being replaced in Public Works is a 1997 GMC Sonoma Pickup Truck and can no longer perform its duties due to high mileage and extensive mechanical issues and is utilized in Facility Maintenance for janitorial services throughout the City of Hollywood. The vehicle being replaced in Information Technology is a 2001 Ford Taurus and can no longer perform its duties due to extensive mechanical issues and undercarriage corrosion and is utilized for maintenance of all City of Hollywood computer and related service needs. The 2021 Ford Transit Connect XL SWB Cargo Van model was determined to be the best fit for Public Utilities, Public Works and Information Technology Department's field service functions and operations.

5. Please explain what process the Department/Office took to verify and/or identify this contract. Recommended by the Public Utilities, Public Works and Information Technology Departments.

6. Were alternative contracts evaluated to determine that the City is obtaining the most advantageous contract pricing for the required product/service?

☒ Yes ☐ No

Please explain: This is the best price option for this vehicle and pricing is based on the Sourcewell (formally NJPA) contract.

7. Total cost of the requested product/service. \$24,652.00 ea.

8. Total estimated annual (fiscal year) cost of requested product/service. (3) vehicles = \$73,956.00

(1) Public Utilities: Account Number # 557.519901.51900.564520.000122.000.000;

(1) Public Works: Account Number #557.519901.51900.564520.000120.000.000;

(1) Information Technology: Account Number #557.519901.51900.564520.000120.000.000

9. Is this product/service covered by a warranty? ☒ Yes ☐ No

If yes, please attach a copy of the warranty details.

10. Would this purchase(s) result in the potential of future purchases for related products/services being restricted to a particular vendor or create a specific vendor as sole source provider for related items?

☐ Yes ☒ No

If yes, please describe the related products/services and estimated cost(s.) _____

11. Would this purchase(s) result in any future maintenance costs which are not included in the initial purchase?

☐ Yes ☒ No

If yes, please attach a draft maintenance plan which includes cost estimates and funding source(s.) _____

12. Is this a grant related purchase? ☐ Yes ☒ No

If yes, please provide details (timeline, expiration dates, milestones, special procurement requirements, etc.)

Procurement Service Division use only

Requisition # R _____
BPO _____
(As Applicable)

Purchase Order # P _____
(As Applicable)

Blanket Purchase Order # _____
(As Applicable)

Will this require matching funds? ☐ Yes ☐ No

What is the grant source? N/A

What is the grant (dollar) amount? N/A

13. Please complete an advanced search of the vendor recommended for award on the Federal Government's Excluded Parties List System at www.epls.gov.

Date of Advanced Search _____

Company Name(s) Searched

Search Results

REQUESTING DEPARTMENT RECOMMENDATION

Note: By signing and returning this form, you are verifying and acknowledging that you have reviewed all portions (scope, terms, conditions, pricing, etc.) of the requested contract and recommend its approval based on the contract complying with the City of Hollywood's scope and pricing requirements and to the best of your knowledge the contract does not violate any applicable policy, statute, governing rule or regulation.


Contact Person's Signature

12/13/2020
Date

Supervisor's Signature

Date

Director's Signature

Date

APPROVAL (Procurement Service Division Use Only)

Verified By:		Date	
Approved By:		Date	

Procurement Service Division use only

Requisition # R _____
BPO _____
(As Applicable)

Purchase Order # P _____
(As Applicable)

Blanket Purchase Order # _____
(As Applicable)

Mr. Chris Wilson
Alan Jay Automotive Network
441 US Hwy. 27 North
Sebring, FL 33871

Authorization #7390 Renewed

Recitals: National Auto Fleet Group, a wholly owned subsidiary of Chevrolet of Watsonville was the successful bidder on the National Joint Powers Alliance bid number 120716 "VEHICLES, CARS, VANS, SUV'S AND LIGHT TRUCKS WITH RELATED ACCESSORIES".

The subsequent contract resulting from bid number 120716 does not expire until January 17, 2021. In an effort to provide passenger cars, light duty medium duty and heavy duty trucks with accessories, National Auto Fleet Group elected to create Alan Jay Automotive Management, Inc. an APPROVED ASSOCIATE DEALER.

Your proposal offering is hereby accepted and is awarded for Alan Jay Chevrolet Cadillac, Inc. d/b/a Alan Jay Chevrolet Buick GMC Cadillac, Alan Jay Ford Lincoln Mercury, Inc. d/b/a Alan Jay Ford Lincoln, Alan Jay Import Center Inc. d/b/a Alan Jay Toyota, Alan Jay Enterprises of Wauchula, Inc., d/b/a Alan Jay Chrysler Dodge Jeep of Wauchula d/b/a Alan Jay Chevrolet of Wauchula, Alan Jay Ford of Wauchula, Inc., Alan Jay Chrysler Jeep, Inc. d/b/a Alan Jay Kia, Tropical Chevrolet, Inc. As an ASSOCIATE DEALER, you are now bound to terms and conditions of the ASSOCIATE DEALER AGREEMENT.

National Auto Fleet Group has selected Alan Jay Automotive Management, Inc. to conduct business within the states of Florida, Alabama, Georgia, North Carolina, and South Carolina to sell service and deliver Passenger Cars, Light, Medium & Heavy Duty Trucks under our national contract 120716, to any city or county, political sub-division.

VALID FROM 1-17-2016 THROUGH 1/17/2021

ALAN JAY AUTOMOTIVE NETWORK

X 
Chris Wilson, Fleet Sales Manager
441 US Hwy. 27 North
Sebring, FL 33870

NATIONAL AUTO FLEET GROUP

X 
Jesse Cooper, National Manager
490 Auto Center Drive
Watsonville, CA 95076

Letter of Agreement To Extend the Contract

Between

72 Hour LLC, dba National Auto Fleet Group
490 Auto Center Dr.
Watsonville, CA 95076-3726

And

Sourcewell
202 12th Street NE
Staples, MN 56479
Phone: (218) 894-1930

The Vendor and Sourcewell have entered into an Agreement (Contract #120716-NAF) for the procurement of Vehicles, Cars, Vans, SUVs, and Light Trucks with Related Equipment, Accessories and Services. This Agreement has an expiration date of January 17, 2021, but the parties may extend the Agreement for one additional year by mutual consent.

The parties acknowledge that extending the Agreement for another year benefits the Vendor, Sourcewell and Sourcewell's members. The Vendor and Sourcewell therefore agree to extend the Agreement listed above for a fifth year. This existing Agreement will terminate on January 17, 2022. All other terms and conditions of the Agreement remain in force.

Sourcewell

DocuSigned by:
By: Jeremy Schwartz, Its: Director of Operations & Procurement/CPO
C0FD2A139DC6489...

Name printed or typed: Jeremy Schwartz

Date 6/17/2020 | 1:32 PM CDT

72 Hour LLC, dba National Auto Fleet Group

DocuSigned by:
By: Jesse Cooper, Its: Fleet Manager
FACBB5730C1E467...

Name printed or typed: Jesse Cooper

Date 7/8/2020 | 4:22 PM CDT

ALAN JAY FLEET SALES

Sourcewell
Formerly NJPA

Awarded Contract

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)	DIRECT 863-402-4234	WWW.ALANJAY.COM	28884-1
Corporate Office 2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-381-3411 FAX 863-402-4221	Mailing Address P.O. BOX 9200 Sebring, FL 33871-9200	

ORIGINAL QUOTE DATE
12/2/2020

QUICK QUOTE SHEET

REVISED QUOTE DATE
12/2/2020

REQUESTING AGENCY **HOLLYWOOD, CITY OF**

CONTACT PERSON **JOEL WALL**

EMAIL jwall@hollywoodfl.org

PHONE **954-967-4555**

MOBILE

FAX **954-967-4558**

SOURCEWELL (FORMERLY NJPA) CONTRACT # 2021 120716-NAF & 06 www.NationalAutoFleetGroup.com

MODEL	S6E	MSRP	\$24,655.00
2021 FORD TRANSIT CONNECT CARGO XL 104.8"-SWB WITH REAR SYM DOORS			

CUSTOMER ID NJPA PRICE **\$22,167.00**

RED LENGTH

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
Z2 SB	Frozen White Exterior with Ebony Vinyl Seat Trim	\$0.00
87R	Key Fobs (2 Additional)	\$60.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
40670	Ford Transit Connect Partition only with perforated top (door not available on compact cargo)		\$615.00
BUA	Federal Signal 90 dB back-up alarm.		\$145.00
TEMP-TAG	Temporary tag		\$45.00
OTPC	ONE TIME PRICE CONCESSION		(\$275.00)
EC 575	Ford Extra Care 5yr / 75,000 mile extended warranty (FI Mandatory Sale Price \$1445 + Zero Deductible Surcharge \$200 + Commercial Use Surcharge \$250)		\$1,895.00

CONTRACT OPTIONS **\$2,425.00**

TRADE IN	TOTAL COST	\$24,652.00
YES WE TAKE TRADE INS. ASK ABOUT MUNICIPAL FINANCING.		\$0.00

TOTAL COST LESS TRADE IN(S) QTY 3 **\$73,956.00**

Estimated Annual payments for 60 months paid in advance: \$5,521.03

Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

VEHICLE QUOTED BY **CHRIS WILSON** FLEET SALES MANAGER chris.wilson@alanjay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.

Awarded Contract

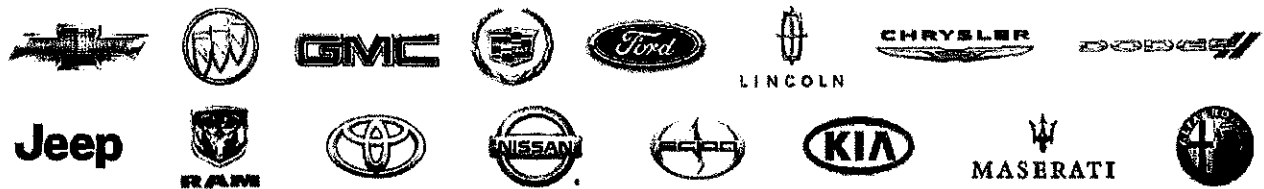


**National Auto
Fleet Group**
A Division of Chevrolet of Watsonville

2021 Model Year FLORIDA Price Schedule

**CONTRACT # 120716-NAF &
060920-NAF**

ALAN JAY
--- FLEET SALES



5330 US HWY 27 SOUTH, SEBRING FL 33870

863-402-4234

chris.wilson@alanjay.com

scott.wilson@alanjay.com

christy.self@alanjay.com



NOTICE OF AWARD TO 72 HOUR LLC, DBA NATIONAL AUTO FLEET GROUP
Request for Proposal #120716
VEHICLES, CARS, VANS, SUV'S, AND LIGHT TRUCKS WITH
RELATED EQUIPMENT, ACCESSORIES AND SERVICES

January 16, 2017

72 Hour LLC, dba National Auto Fleet Group
490 Auto Center Drive
Watsonville, CA 95076

Dear Mr. Cooper:

Congratulations! You have been awarded an NJPA national contract for procurement of "Vehicles, Cars, Vans, SUV's, and Light Trucks with Related Equipment, Accessories and Services." Your proposal was accepted, deemed responsive, evaluated, and recommended for award by NJPA's Evaluation Committee as a solution to meet our members' needs. NJPA's Chief Procurement Officer and the Executive Director have approved a contract award to 72 Hour LLC, dba National Auto Fleet Group, and this award will be effective on the date stated in the Acceptance and Award document.

This award means that you are now an "NJPA Awarded Contract Vendor" and are part of a select group of world-class vendors. We have attached the NJPA Acceptance and Award. Please check to make sure that your organization's authorized representative has signed this document and has provided a fully executed copy to NJPA.

Mike Domin is your NJPA Contract Administrator and will be contacting you soon to discuss plans to make this contract a success for you and our members. Here is Mike's contact information.

Office Phone: 218-895-4148
Cell Phone: 218-838-4545
Email: mike.domin@njpacoop.org

Sincerely,

Jonathan Yahn
Contracts and Compliance Manager

cc: Mike Domin



863-402-4234

chris.wilson@alanjay.com

scott.wilson@alanjay.com

christy.self@alanjay.com

ROW	YEAR	MODEL CODE	MODEL DESCRIPTION	MSRP	CONTRACT PRICE
33	2021	K1H	2021 FORD EXPEDITION MAX XLT 131" WB	\$54,810	\$48,754
34	2021	K1G	2021 FORD EXPEDITION MAX XL 4WD 131" WB	\$55,075	\$44,567
35	2021	K1G 102A	2021 FORD EXPEDITION MAX XL 4WD 131" WB SSV	\$51,835	\$41,588
36	2021	K1J	2021 FORD EXPEDITION MAX XLT 4WD 131" WB	\$57,860	\$51,628
37	2021	S6E	2021 FORD TRANSIT CONNECT CARGO XL 104.8"-SWB WITH REAR SYM DOORS	\$24,655	\$22,167
38	2021	E6E	2021 FORD TRANSIT CONNECT CARGO XL 104.8"-SWB WITH REAR LIFT GATE	\$24,655	\$22,167
39	2021	S6F	2021 FORD TRANSIT CONNECT CARGO XLT 104.8"-SWB WITH REAR SYM DOORS	\$27,080	\$24,882
40	2021	E6F	2021 FORD TRANSIT CONNECT CARGO XLT 104.8"-SWB WITH REAR LIFT GATE	\$27,080	\$24,882
41	2021	S7E	2021 FORD TRANSIT CONNECT CARGO XL 120.6"-LWB WITH REAR SYM DOORS	\$25,655	\$23,091
42	2021	E7E	2021 FORD TRANSIT CONNECT CARGO XL 120.6"-LWB WITH REAR LIFT GATE	\$25,655	\$23,091
43	2021	S7F	2021 FORD TRANSIT CONNECT CARGO XLT 120.6"-LWB WITH REAR SYM DOORS	\$28,080	\$25,825
44	2021	E7F	2021 FORD TRANSIT CONNECT CARGO XLT 120.6"-LWB WITH REAR LIFT GATE	\$28,080	\$25,825
45	2021	S9E	2021 FORD TRANSIT CONNECT WAGON XL 120.6"-LWB WITH SYM DOORS	\$27,400	\$24,704
46	2021	E9E	2021 FORD TRANSIT CONNECT WAGON XL 120.6"-LWB WITH REAR LIFT GATE	\$27,400	\$24,704
47	2021	S9F	2021 FORD TRANSIT CONNECT WAGON XLT 120.6"-LWB WITH SYM DOORS	\$29,515	\$27,176
48	2021	E9F	2021 FORD TRANSIT CONNECT WAGON XLT 120.6"-LWB WITH REAR LIFT GATE	\$29,515	\$27,176
49	2021	E1Y 101A 130	2021 FORD TRANSIT T-150 CARGO VAN LOW ROOF 130"WB WITH 8670 GVWR - RWD -	\$34,510	\$24,215
50	2021	E1Y 101A 148	2021 FORD TRANSIT T-150 CARGO VAN LOW ROOF 148"WB WITH 8670 GVWR - RWD -	\$35,785	\$25,380
51	2021	R1Y 101A 130	2021 FORD TRANSIT T-250 CARGO VAN LOW ROOF 130"WB WITH 9070 GVWR - RWD -	\$35,460	\$25,084
52	2021	R1Y 101A 148	2021 FORD TRANSIT T-250 CARGO VAN LOW ROOF 148"WB WITH 9070 GVWR - RWD -	\$36,735	\$26,250
53	2021	W1Y 101A 130	2021 FORD TRANSIT T-350 CARGO VAN LOW ROOF 130"WB WITH 9500 GVWR - RWD -	\$36,710	\$26,226
54	2021	W1Y 101A 148	2021 FORD TRANSIT T-350 CARGO VAN LOW ROOF 148"WB WITH 9500 GVWR - RWD -	\$37,985	\$27,391
55	2021	E1Z 201A 130	2021 FORD TRANSIT T-150 CARGO CREW VAN LOW ROOF 130"WB WITH 8670 GVWR - RWD -	\$36,720	\$26,235
56	2021	E1Z 201A 148	2021 FORD TRANSIT T-150 CARGO CREW VAN LOW ROOF 148"WB WITH 8670 GVWR - RWD -	\$37,995	\$27,400
57	2021	R1Z 201A 130	2021 FORD TRANSIT T-250 CARGO CREW VAN LOW ROOF 130"WB WITH 9070 GVWR - RWD -	\$37,670	\$27,103
58	2021	R1Z 201A 148	2021 FORD TRANSIT T-250 CARGO CREW VAN LOW ROOF 148"WB WITH 9070 GVWR - RWD -	\$38,945	\$28,269
59	2021	W1Z 201A 130	2021 FORD TRANSIT T-350 CARGO CREW VAN LOW ROOF 130"WB WITH 9500 GVWR - RWD -	\$38,920	\$28,247
60	2021	W1Z 201A 148	2021 FORD TRANSIT T-350 CARGO CREW VAN LOW ROOF 148"WB WITH 9500 GVWR - RWD -	\$40,195	\$29,412
61	2021	E2Y 101A 130	2021 FORD TRANSIT T-150 CARGO VAN LOW ROOF 130"WB WITH 8670 GVWR - AWD -	\$39,205	\$28,507
62	2021	E2Y 101A 148	2021 FORD TRANSIT T-150 CARGO VAN LOW ROOF 148"WB WITH 8670 GVWR - AWD -	\$40,480	\$29,672
63	2021	R2Y 101A 130	2021 FORD TRANSIT T-250 CARGO VAN LOW ROOF 130"WB WITH 9070 GVWR - AWD -	\$40,155	\$29,376
64	2021	R2Y 101A 148	2021 FORD TRANSIT T-250 CARGO VAN LOW ROOF 148"WB WITH 9070 GVWR - AWD -	\$41,430	\$30,541

FORD

ALAN JAY FLEET SALES

863-402-4234

chris.wilson@alanjay.com

scott.wilson@alanjay.com

christy.self@alanjay.com

Sourcewell 
Formerly NJPA

Awarded Contract

ALL PRICES INCLUDE FREIGHT AND INSTALLATION

DT2 VAN	Deep tint film installed on front two door glass only.	\$170.00
DTF G VAN	Deep tint film on cargo van with side and rear door glass.	\$260.00
DTF P VAN	Deep tint film on passenger van with full body glass.	\$440.00
LIMO	Upgrade tint to LIMO on all tinted surfaces	\$95.00

HITCHES & ACCESSORIES

AJ 4-WIRE	4 wire trailer plug	\$90.00
AJ 7/4 WIRE	7 wire RV style plug with 4-wire flat combination plug.	\$145.00
AJ 6-ROUND	6 wire round utility plug.	\$105.00
AJ C-WIRE	Customer specific wire plug, please provide detail.	\$145.00
AJ CLIII	Class III receiver hitch, installed at AJ Fleet.	\$400.00
AJ CLIV	Class IV receiver hitch, installed at AJ Fleet.	\$460.00
AJ CLV	Class V receiver hitch, installed at AJ Fleet.	\$600.00
BOLT-HITCH	Bolt lock receiver lock (max 2" receiver tube) will key to vehicle ignition.	\$85.00
N2	Nitrogen filled tires	\$150.00
N2 HD	Nitrogen filled tires (3/4 ton vehicles and up).	\$160.00
N2 DRW	Nitrogen filled tires on DRW vehicles.	\$175.00
AJ DB2	Draw bar with 2" Ball, pin, and clip.	\$65.00
AJ DB2516	Draw bar with 2-5/16" Ball, pin, and clip.	\$115.00
AJ DB3	Tri-ball draw bar with 1-7/8", 2", and 2-5/16" balls.	\$100.00
AJ PTL2	Pintle combination draw bar with 2" ball.	\$125.00
AJ PTL2516	Pintle combination draw bar with 2-5/16" ball.	\$140.00
BUA	Federal Signal 90 dB back-up alarm.	\$145.00

LINERS AND COATINGS

HD SOB-VAN	HD Scorpion spray on bed liner applied to floor surface of cargo area including approximately 6" up the side walls and partition of cargo van.	\$740.00
UBC	TiteSeal AutoBody Rubberized protective under body coating (rust inhibitor).	\$555.00

KARGO MASTER VAN EQUIPMENT

COMPACT PARTITIONS

40670	Ford Transit Connect Partition only with perforated top (door not available on compact cargo)	\$615.00
40670	RAM Promaster City Partition only with perforated top (door not available on compact cargo)	\$615.00
40670	Nissan NV200 Partition only with perforated top (door not available on compact cargo)	\$615.00

VANs

Vehicle Index

New, Used and Certified Pre-Owned



PROTECT™

Florida Retail

Refer to complete listing of Ineligible Vehicles and Usage on page 8. If a vehicle make or model is not listed, the vehicle is ineligible for Ford and Lincoln Protect coverage.

FORD		
Model	New/Used/CPO Plans	
	2007 MY – Present	2006 MY & Prior
C-MAX Energi	A	n/a
C-MAX Hybrid	C	n/a
Crown Victoria	C	E
E-150	C	E
E-250/350 Gas	E	H
E-250/350 DSL	F	I
EcoSport 2WD	B	n/a
EcoSport 4WD	C	n/a
Edge 2WD	C	n/a
Edge AWD	D	n/a
Escape 2WD/Hybrid	C	E
Escape 4WD/Hybrid	D	F
Escort	n/a	D
Excursion 2WD Gas	n/a	E
Excursion 4WD Gas	n/a	F
Excursion 2WD DSL	n/a	I
Excursion 4WD DSL	n/a	I
Expedition 2WD	C	E
Expedition 4WD	D	F
Explorer 2WD/Hybrid	C	E
Explorer 4WD/Hybrid	D	F
Explorer Sport Trac 2WD	C	E
Explorer Sport Trac 4WD	D	F
F-150 2WD Gas	C	E
F-150 4WD Gas	D	F
F-150 2WD DSL	D	n/a
F-150 4WD DSL	E	n/a
F-150 Police Responder 2WD	B	n/a
F-150 Police Responder AWD	C	n/a
F-150 Raptor	D	n/a
F-250/350/450 4x2 Gas	E	H
F-250/350/450 4x4 Gas	G	H
F-250/350/450 4x2 DSL	F	I
F-250/350/450 4x4 DSL	G	I
Fiesta	B	n/a
Five Hundred 2WD	C	E
Five Hundred AWD	D	F
Flex 2WD	C	n/a
Flex AWD	D	n/a
Focus Electric	A	n/a
Focus	B	B
Freestar	C	E
Freestyle 2WD	C	E
Freestyle 4WD	D	F
Fusion 2WD/Hybrid/Energi	C	E
Fusion AWD	D	F
Mustang	C	E
Mustang GT350/350R	J	n/a
Police Fusion Hybrid	B	n/a
Police Interceptor Gas/Hybrid 2WD*	B	n/a
Police Interceptor Gas/Hybrid AWD*	C	n/a
Ranger 2WD	B	C
Ranger 4WD	C	E
Shelby GT500	C	E

FORD (cont.)		
Model	New/Used/CPO Plans	
	2007 MY – Present	2006 MY & Prior
Taurus 2WD	C	E
Taurus AWD	D	F
Taurus SHO AWD	E	n/a
Taurus X 2WD	C	E
Taurus X AWD	D	F
Thunderbird	n/a	E
Transit Connect Gas	C	n/a
Transit Connect DSL	D	n/a
Transit Van/Wagon Gas	D	n/a
Transit Van/Wagon DSL	F	n/a
Windstar	n/a	E

LINCOLN		
Model	New/Used/CPO Plans	
	2007 MY – Present	2006 MY & Prior
Aviator/Hybrid	D	G
Blackwood	n/a	G
Continental	D	F
Corsair/Hybrid	D	n/a
LS	n/a	F
Mark LT	E	G
MKC	D	n/a
MKS	D	F
MKT	D	n/a
MKX	D	n/a
MKZ/Hybrid	D	F
Nautilus	D	n/a
Navigator	E	G
Town Car	D	F
Zephyr	n/a	F

MERCURY		
Model	New/Used/CPO Plans	
	2007 MY – Present	2006 MY & Prior
Cougar	n/a	E
Grand Marquis	C	E
Mariner 2WD/Hybrid	C	E
Mariner 4WD/Hybrid	D	F
Marauder	n/a	E
Milan 2WD/Hybrid	C	E
Milan AWD/Hybrid	D	F
Montego 2WD	C	E
Montego AWD	D	F
Monterey	C	E
Mountaineer 2WD	C	E
Mountaineer AWD	D	F
Sable 2WD	C	E
Sable AWD	D	F
Villager	n/a	E

*Does not include Crown Victoria.

New Plans – ExtraCARE



PROTECT™

Florida Retail

Prices based on \$100 deductible		A	B	C	D	E	F	G	H	I	J
3-Year Plan	48,000 Miles	715	780	850	900	955	1,005	1,085	1,140	1,245	2,015
	60,000 Miles	795	875	955	1,035	1,115	1,180	1,270	1,365	1,495	2,450
	75,000 Miles	980	1,085	1,220	1,340	1,470	1,575	1,735	1,855	2,065	3,010
	100,000 Miles	1,420	1,565	1,800	2,015	2,215	2,410	2,690	2,800	2,940	3,825
	125,000 Miles	1,880	2,080	2,400	2,675	2,815	2,915	3,055	3,170	3,360	4,555
	150,000 Miles	2,750	2,865	3,045	3,200	3,360	3,510	3,720	3,890	4,175	5,970
4-Year Plan	48,000 Miles	770	835	915	965	1,035	1,100	1,180	1,245	1,365	2,215
	60,000 Miles	860	940	1,035	1,115	1,205	1,285	1,390	1,485	1,630	2,690
	75,000 Miles	1,075	1,180	1,340	1,470	1,605	1,725	1,895	2,040	2,290	3,145
	100,000 Miles	1,485	1,630	1,880	2,105	2,320	2,520	2,760	2,850	2,995	3,915
	125,000 Miles	1,960	2,160	2,490	2,755	2,865	2,965	3,115	3,235	3,430	4,670
	150,000 Miles	2,790	2,905	3,090	3,265	3,430	3,580	3,805	3,985	4,275	6,135
5-Year Plan	36,000 Miles	675	740	780	820	860	900	940	995	1,075	1,670
	48,000 Miles	820	900	980	1,045	1,125	1,195	1,285	1,365	1,485	2,400
	60,000 Miles	915	1,005	1,115	1,205	1,310	1,390	1,510	1,615	1,775	2,805
	75,000 Miles	1,155	1,270	1,445	1,590	1,750	1,880	2,080	2,240	2,505	3,300
	100,000 Miles	1,510	1,670	1,990	2,225	2,465	2,675	2,825	2,920	3,075	4,055
	125,000 Miles	1,990	2,200	2,625	2,815	2,935	3,045	3,200	3,325	3,535	4,855
6-Year Plan	36,000 Miles	730	795	850	900	940	995	1,060	1,100	1,195	1,880
	48,000 Miles	915	995	1,085	1,165	1,260	1,325	1,445	1,535	1,695	2,740
	60,000 Miles	1,020	1,115	1,245	1,365	1,470	1,575	1,725	1,840	2,040	2,975
	75,000 Miles	1,300	1,430	1,630	1,815	2,000	2,160	2,400	2,585	2,800	3,560
	100,000 Miles	1,710	1,880	2,175	2,440	2,705	2,810	2,940	3,045	3,220	4,310
	125,000 Miles	2,255	2,480	2,785	2,920	3,055	3,175	3,350	3,490	3,730	5,200
7-Year Plan	36,000 Miles	850	930	995	1,075	1,140	1,205	1,300	1,380	1,495	2,410
	48,000 Miles	1,085	1,195	1,340	1,460	1,590	1,695	1,870	2,000	2,215	3,090
	60,000 Miles	1,260	1,380	1,565	1,735	1,895	2,040	2,265	2,440	2,730	3,440
	75,000 Miles	1,670	1,830	2,135	2,400	2,665	2,795	2,925	3,030	3,210	4,290
	100,000 Miles	1,880	2,065	2,410	2,715	2,840	2,940	3,090	3,210	3,410	4,640
	125,000 Miles	2,465	2,715	2,900	3,055	3,210	3,345	3,550	3,710	3,980	5,640
8-Year Plan	36,000 Miles	980	1,060	1,140	1,230	1,310	1,390	1,495	1,590	1,725	2,745
	48,000 Miles	1,245	1,365	1,535	1,670	1,830	1,950	2,145	2,305	2,545	3,300
	60,000 Miles	1,445	1,590	1,800	2,000	2,175	2,345	2,610	2,755	2,885	3,700
	75,000 Miles	1,920	2,105	2,450	2,740	2,855	2,960	3,110	3,230	3,435	4,680
	100,000 Miles	2,160	2,370	2,745	2,880	3,010	3,125	3,300	3,435	3,665	5,080
	125,000 Miles	2,770	2,880	3,080	3,260	3,435	3,590	3,825	4,010	4,320	6,230
	150,000 Miles	3,265	3,430	3,730	4,000	4,265	4,495	4,850	5,125	5,590	8,455

Deductibles/Options	36,000 Miles	48,000 Miles	60,000 Miles	75,000 Miles	100,000 Miles	125,000 Miles	150,000 Miles
Disappearing Deductible (+)	75	90	115	160	295	425	475
\$0 Deductible (+)	95	110	140	200	370	495	575
\$50 Deductible (+)	15	20	30	40	60	90	120
\$200 Deductible (-)	•	•	•	(100)	(140)	(180)	(220)
First-Day Rental Delete (-)	0	(10)	(15)	(20)	(50)	(70)	(90)
Enhanced Rental Option (+) \$60 per Day	40	50	55	60	95	125	145
Lincoln: 2017 MY & Newer Pickup/Delivery* (+)	•	•	165	330	570	815	1,040
Lincoln: 2016 MY & Prior Pickup/Delivery* (+)	725	950	1,050	1,200	1,435	1,680	1,905
Key Services Delete (-)	3 Years (30)	4 Years (40)	5 Years (50)	6 Years (60)	7 Years (70)	8 Years (80)	

*Lincoln Pickup/Delivery (up to 2 days of rental, including First-Day Rental).

Surcharges – Add to Cost (+)	
\$100	Plans sold beyond 12 months/12,000 miles, whichever comes first, and within the New Vehicle Limited Warranty
\$200	Plans sold beyond 36 months/36,000 miles (Ford and Competitive-Make) or 48 months/50,000 miles (Lincoln), whichever comes first (12/12 surcharge included.)
\$250	Commercial use (Includes Ford police.)
\$695	Snowplow (See Snowplow Eligibility Requirements in the Definition of Terms.)
\$755	SPECIALTY – Emergency (fire, ambulance, non-Ford police vehicles), limo, livery, shuttle, tow truck (Commercial use surcharge included.)

Eligibility Requirements	
• Plans must be purchased within 5 months/5,000 miles from the expiration of the New Vehicle Limited Warranty	
• Lincoln Pickup/Delivery cannot be combined with the First-Day Rental Option	
• Coverage begins at the warranty start date and zero miles and expires at the earlier of the number of months purchased or the number of miles purchased	

Unique Plan Exclusions – See Page 8 for Ineligible Vehicles and Usage	
• All Incomplete, cab & chassis and cutaway vehicles (See Incomplete Plans/see Definition of Terms under Incomplete Vehicles for VIN and Body Code details.)	

Relax and Drive On.

Based on your driving needs,
you can customize a
Ford Protect ExtraCARE
extended service plan
that's right for you.

NEW PLAN TIME AND MILEAGE OPTIONS

Available within New Vehicle Limited Warranty

Plan Length or Miles Covered (Coverage ends at the earlier of years or mileage)	3 Years	4 Years	5 Years	6 Years	7 Years	8 Years
36,000 Miles	■	■	■	■	■	■
48,000 Miles	■	■	■	■	■	■
60,000 Miles	■	■	■	■	■	■
75,000 Miles	■	■	■	■	■	■
100,000 Miles	■	■	■	■	■	■
125,000 Miles	■	■	■	■	■	■
150,000 Miles	■	■	■	■	■	■

■ Not offered.

USED PLAN TIME AND MILEAGE OPTIONS

Available beyond the New Vehicle Limited Warranty

Coverage lengths range from 1 year/12,000 miles to
6 years/75,000 miles for Model Year 2006 and newer vehicles.

Drive On with First-Class Service.

Ford Protect ExtraCARE coverage is 100% backed
by Ford Motor Company.

- Service provided at Ford and Lincoln dealerships in the U.S., Canada and Mexico
- Ford-authorized parts used for covered repairs
- Factory-trained and certified technicians

Drive On with Valuable Benefits.

Ford Protect ExtraCARE coverage is there when
you need it with 24-hour Roadside Assistance.

- Includes tire change, lockout, out-of-fuel and battery jump-start assistance
- Towing Assistance (up to \$100 per occurrence), first 5 days per occurrence
- Emergency Travel Expense (up to \$1,000 within the first 5 days per occurrence)
- Destination Assistance (up to \$75)

■ Call 1-800-241-3673

Plus, rental vehicle benefits.

- Standard coverage includes \$30 a day for up to 10 days for covered repairs
- Purchase an Enhanced Rental Option for coverage of \$60 a day for up to 10 days for covered repairs

Drive On with Key Services.

Key Services is a benefit within your Ford Protect ExtraCARE coverage. The technology in today's keys/key fobs makes it expensive to replace.

- Your Ford Protect Key Services option will replace or reprogram your key(s) and/or fob(s) if they are:
 - Misplaced
 - Damaged and will not work

*Not available for Cab/Chassis and Incomplete plans

Drive On with Savings.

Ford Protect ExtraCARE coverage is an affordable way to limit your out-of-pocket expenses.

- Protects you from the rising cost of future repair bills
- Pay only your deductible, if any, per covered repair visit
- 100% transferable, which may increase your vehicle's resale value (transfer fee applies)

For New Ford Protect Plans:

- Coverage begins with the original in-service date (New Vehicle Limited Warranty start date) and zero miles or hours. Your selected coverage expires upon reaching the earliest of time or mileage.

For Used Ford Protect Plans:

Vehicles within the New Vehicle Limited Warranty

- Eligible Ford, Lincoln and Mercury vehicles that have New Vehicle Limited Warranty remaining at the time of purchase – coverage begins at the signature date and current mileage. Coverage ends at the earlier of the number of months purchased or the number of miles purchased from the expiration of the New Vehicle Limited Warranty

Vehicles outside the New Vehicle Limited Warranty

- Coverage for Ford, Lincoln and Mercury vehicles beyond the New Vehicle Limited Warranty and all competitive-make vehicles begins at the signature date and current mileage. Your selected coverage expires upon reaching the earliest of time or mileage

For Cab and Chassis/Incomplete Vehicles:

- A variety of time/mileage/hour options and deductibles are available
 - For Incomplete: within 5 years, 100,000 miles or 4,000 hours of the original in-service date
 - For F-650/750: within the New Vehicle Limited Warranty
- Coverage begins with the original in-service date (New Vehicle Limited Warranty start date) and zero miles or hours. Your selected coverage expires upon reaching the earliest of time, mileage or hours

0% APR Interest-free Installment Payment Plan with flexible

payment options is available when the extended service plan is not included in the vehicle financing. Everyone qualifies. Making it the smart choice.



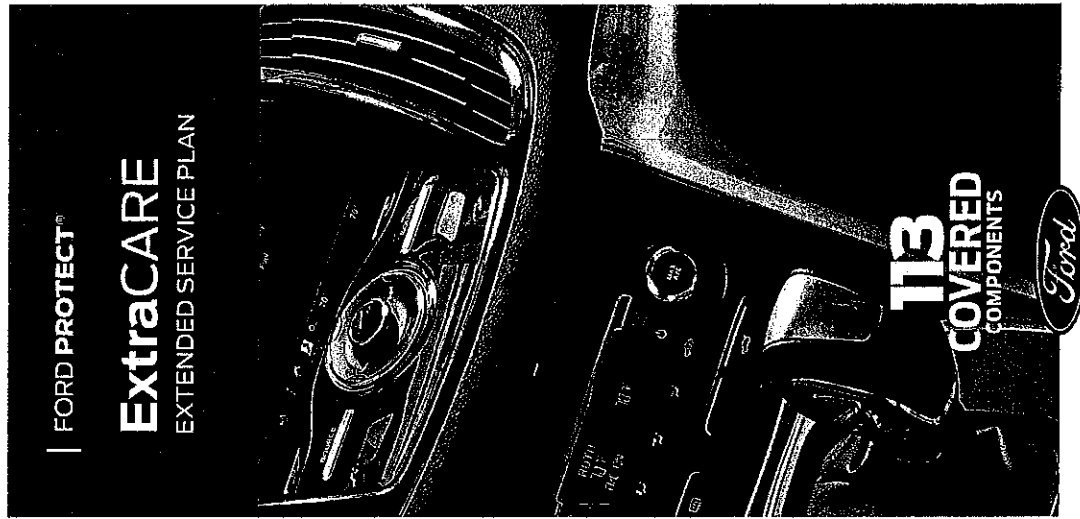
FORD PROTECT®

This brochure is intended to provide general information about an ExtraCARE extended service plan offered by Ford Protect. It was printed for the October 2020 plan year. Prices and plan details may have changed after the brochure was printed. Plan availability, benefits, coverage and provider may vary by state. Please refer to your plan's service contract for the actual terms and conditions, including a list of covered repairs.

In Florida, Ford Protect is a Service Contract from Ford Motor Service Company (License #19-38384381).

In Texas, Ford Protect is a Service Contract from Ford Motor Service Company (License #GSP-146).

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November 2019



ExtraCARE

113

Covered Components

Insist on Ford Protect

With a Ford Protect ExtraCARE extended service plan, you are protected from unforeseen covered repairs on your vehicle for up to the earlier of 8 years or 150,000 miles.

8 Years
150,000 miles

That's well beyond the New Vehicle Limited Warranty that comes with your vehicle. Now is the time to protect your investment with a Ford Protect ExtraCARE extended service plan.

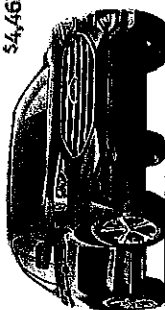
Why Ford Protect ExtraCARE coverage is such a great value.

The price for parts and labor to repair many major components can be significant. One repair bill can easily exceed the price of your Ford Protect ExtraCARE coverage. It's clear that this coverage can quickly pay for itself!

Engine*
\$5,003

Steering Gear*
\$1,831

Transmission*
\$4,462



Instrument Cluster*
\$975

A/C Evaporator Core*
\$1,783

DEDUCTIBLE OPTIONS		
	STANDARD	OPTIONAL
New Ford and Competitive-make Vehicle Plans	\$100	\$0, \$50, \$200, Disappearing
Used Ford and Competitive-make Vehicle Plans	\$100	\$50, \$200, Disappearing

*These examples are based on an average estimated U.S. retail repair cost for a Ford Edge. Actual repair costs will vary by vehicle and dealer location.

ENGINE



- All Internally Lubricated Parts
- Cylinder Block
- Cylinder Heads
- Diesel Fuel Injectors
- Diesel Injector Lines
- Diesel Lift Pump
- Engine Mounts
- Fuel Lines (Manifold and Bolts)
- Flywheel
- Flywheel Ring Gear
- Gas Fuel Injectors
- Gas Injector Lines
- Harmonic Balancer and Bolt
- Intake (Manifold and Bolts)
- Oil Pan
- Radiator
- Radiator Fan (Clutch or Motor)
- Seals and Gaskets
- Thermostat
- Thermostat Housing
- Timing Chain Cover
- Timing Belt (Gear or Belt)
- Turbocharger/ Supercharger Unit (Factory-installed)
- Valve Covers
- Water Pump

TRANSMISSION



- All Internally Lubricated Parts
- Seats and Gaskets
- Torque Converter
- Shift Cables (Including All Internal Parts)
- Transmission Case
- Transmission Module (External)
- Transmission Mounts
- Transmission Vacuum Module

ELECTRICAL



- Alternator
- Electronic Ignition Module
- Fuel Pump
- Heated Backglass
- Electrical Only - Ignition Switch or Breakaway
- Ignition Switch
- Radiator Fan Relay
- Speedometer/Odometer (Electrical and Mechanical)
- Starter Motor
- Starter Motor Solenoid
- Switches
- Manually Operated, Electrical
- Voltage Regulator
- Water Pumps
- Wiring Harnesses (Including Spark Plug Wires)

BRAKES



- Anti-Lock Brake and Sensor
- Brake Booster (Power)
- Calipers
- Combination Valve
- ETPA Pump Hose Assembly
- Master Cylinder
- Metal Lines and Fittings
- Parking Brake
- Ropes and Cables
- Rotors and Clips
- Self-Adjusters
- Shift (Brake Pedal) Spring
- Wheel Cylinders

FRONT SUSPENSION



- Ball Joints
- Linkage and Bushings (Upper and Lower)
- Control Arms (Upper and Lower)
- Control Arm Shafts and Bushings
- MacPherson Style Struts
- Spindle and Spindle Supports
- Stabilizer Bar
- Tie Rods

REAR/FRONT-WHEEL-DRIVE AXLE



- Axle Shafts
- Axle Housing
- Front Axle Housing for 4x4 (Including All Internal Parts)
- Front Final Drive Housing and Rear Axle Housing for 4WD (Including All Internal Parts)
- Driveshaft
- Half Shafts (Front-Wheel Drive)
- Seals and Gaskets
- Universal and Constant Velocity Joints
- Viscous Coupler/Flexible Coupler

STEERING



- Column Lock (Tilt Wheel)
- Control Valve
- Cooler and Metal Lines
- Jitter Arm
- Power Steering Pump/Electric Power Steering Actuator
- Pulley Assembly
- Seals and Gaskets
- Steering Gear Housing, Manual and Power (Including All Internal Parts)
- Underbody Linkages and Couplings

AIR CONDITIONING & HEATING



- A/C Accumulator
- A/C Clutch
- A/C Clutch Bearings
- A/C Compressor
- A/C Switch
- A/C Temperature Head
- A/C Compressor Seals
- A/C Condenser
- Auto Temp Control
- Evaporator
- Field Coil
- Heater Blower Motor
- Heater Control Assembly
- Heater Core Assembly
- Pulley

HIGH-TECH



- Adaptive Cruise Control
- Air Suspension
- Selected Electronic Components
- Inertia Sensor
- Inertia Cluster
- Electronic (Excluding Dash Pad, Clock, Audio and Visual Equipment)
- Keyless Entry System
- SecuriCode® Keyless Entry (Excluding Door Handles)
- Power Antenna
- Power Door Locks and Retainer Clips (Excluding Door Handles)
- Power Windows
- Power Window Motors
- Power Window Regulators
- SecuriCode® Keyless Entry (Excluding Door Handles)
- Speed Control

100% Backed by Ford
24-Hour Roadside Assistance
1-800-241-3673

113 Covered Components

High-Tech Components Covered

Rental Benefits

Key Services

Ford-Authorized Parts

Transferable

Service in the U.S., Canada and Mexico

Ford Certified Technicians

