



# CITY OF HOLLYWOOD, FLORIDA

## PROCUREMENT SERVICES DIVISION

### Piggybacking Request Form

(Use for purchase(s) over \$15,000, when piggybacking off other contracts)

Date: January 11, 2021

Department/Office: Public Works

Division/Area: Fleet Maintenance

Contact Person: Joel Wall / Peter Bieniek

Title: Fleet Superintendent / Public Works Director

Phone: 954.967.4555 / 954.967.4526

Email: [jwall@hollywoodfl.org](mailto:jwall@hollywoodfl.org) /  
[pbieniek@hollywoodfl.org](mailto:pbieniek@hollywoodfl.org)

1. Requested Vendor: Alan Jay Automotive Management Inc. (dba Alan Jay Fleet Sales)

Vendor Number: 101229

Address: PO Box 9200, Sebring, FL 33871

Contact Person: Scott Wilson

Title: Government Sales Fleet Manager

Phone: 863-402-4234

Email: [scott.wilson@alanjay.com](mailto:scott.wilson@alanjay.com)

2. Contract title requesting to piggyback?

Awarding Agency: Sourcewell (formally NJPA) #2021-120716 NAF

Contract Expiration Date: January 17, 2022

Copy of Contract and Awarding Agency documentation is attached.

☒ Yes ☐ No

3. Product/Service being requested (be specific). (1) 2021 Ford Transit T250 Cargo Van RWD, (R1C).

4. Detailed description of the products/services function and purpose. Public Utilities Department is requesting one (1) 2021 Ford Transit T250 Cargo Van RWD for maintenance and operational services. The vehicle being replaced is a 2003 model and can no longer perform its duties due to wear and extensive mechanical issues and undercarriage corrosion. This model was determined to be the best fit for the Public Utilities Regulatory Compliance Division's operations.

*Procurement Service Division use only*

Requisition # R  
BPO   
(As Applicable)

Purchase Order # P  
(As Applicable)

Blanket Purchase Order #  
(As Applicable)

5. Please explain what process the Department/Office took to verify and/or identify this contract. Recommended by the Public Utilities and Public Works Departments.

6. Were alternative contracts evaluated to determine that the City is obtaining the most advantageous contract pricing for the required product/service?

☒ Yes ☐ No

Please explain: This is the best price option for this vehicle and pricing is based on the Sourcwell (formally NJPA) contract.

7. Total cost of the requested product/service. \$32,965.00 ea.

8. Total estimated annual (fiscal year) cost of requested product/service. (1) vehicle = \$32,965.00  
Account Number # 557.519901.51900.564520.000122.000.000

9. Is this product/service covered by a warranty? ☒ Yes ☐ No

If yes, please attach a copy of the warranty details.

10. Would this purchase(s) result in the potential of future purchases for related products/services being restricted to a particular vendor or create a specific vendor as sole source provider for related items?

☐ Yes ☒ No

If yes, please describe the related products/services and estimated cost(s.) \_\_\_\_\_

11. Would this purchase(s) result in any future maintenance costs which are not included in the initial purchase?

☐ Yes ☒ No

If yes, please attach a draft maintenance plan which includes cost estimates and funding source(s.)  
\_\_\_\_\_

12. Is this a grant related purchase? ☐ Yes ☒ No

If yes, please provide details (timeline, expiration dates, milestones, special procurement requirements, etc.)

Will this require matching funds? ☐ Yes ☐ No

What is the grant source? N/A

What is the grant (dollar) amount? N/A

13. Please complete an advanced search of the vendor recommended for award on the Federal Government's Excluded Parties List System at [www.epls.gov](http://www.epls.gov).

Date of Advanced Search \_\_\_\_\_

Company Name(s) Searched

Search Results

\_\_\_\_\_

\_\_\_\_\_

Procurement Service Division use only

Requisition # R \_\_\_\_\_  
BPO \_\_\_\_\_  
(As Applicable)

Purchase Order # P \_\_\_\_\_  
(As Applicable)

Blanket Purchase Order # \_\_\_\_\_  
(As Applicable)

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

### REQUESTING DEPARTMENT RECOMMENDATION

**Note: By signing and returning this form, you are verifying and acknowledging that you have reviewed all portions (scope, terms, conditions, pricing, etc.) of the requested contract and recommend its approval based on the contract complying with the City of Hollywood's scope and pricing requirements and to the best of your knowledge the contract does not violate any applicable policy, statute, governing rule or regulation.**

Joel J. Wall  
Contact Person's Signature

01/11/21  
Date

\_\_\_\_\_  
Supervisor's Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Director's Signature

\_\_\_\_\_  
Date

### APPROVAL (Procurement Service Division Use Only)

Verified By:		Date	
Approved By:		Date	

Procurement Service Division use only

Requisition # R \_\_\_\_\_  
BPO \_\_\_\_\_  
(As Applicable)

Purchase Order # P \_\_\_\_\_  
(As Applicable)

Blanket Purchase Order # \_\_\_\_\_  
(As Applicable)





Awarded Contract

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	29401-2
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-991-4693	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE  
1/11/2021

## QUICK QUOTE SHEET

REVISED QUOTE DATE  
1/11/2021

REQUESTING AGENCY **HOLLYWOOD, CITY OF**

CONTACT PERSON **JOEL WALL**

EMAIL [Jwall@hollywoodfl.org](mailto:Jwall@hollywoodfl.org)

PHONE **954-967-4555**

MOBILE

FAX **954-967-4558**

**SOURCEWELL (FORMERLY NJPA) CONTRACT # 2021 120716-NAF & 06** [www.NationalAutoFleetGroup.com](http://www.NationalAutoFleetGroup.com)

MODEL	R1C 101A 130	MSRP	\$36,610.00
2021 FORD TRANSIT T-250 CARGO VAN MEDIUM ROOF 130"WB WITH 9070 GVWR - RWD -			

**CUSTOMER ID** NJPA PRICE **\$28,400.00**

BED LENGTH

\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

### FACTORY OPTIONS

### DESCRIPTION

YZ VK	EXTERIOR COLOR OXFORD WHITE WITH PEWTER VINYL INTERIOR.	\$0.00
998 44U	3.5L PFDI V6 WITH 10-SPEED TRANSMISSION.	\$0.00
17B	FIXED SIDE AND REAR PASSENGER DOOR GLASS	\$420.00
PW PL PM RKE BT	POWER WINDOWS, LOCKS, MIRRORS, REMOTE KEYLESS, AND BLUE TOOTH (STD).	\$0.00
86F	2 ADD'L KEYS with FOBs	\$70.00
96D	Load Area Protection Package -inc: full-height polypropylene cargo area panels, Front & Rear Vinyl Floor Covering, wheel well liners	\$390.00
153	FRONT LICENSE PLATE BRACKET	\$0.00

**FACTORY OPTIONS \$880.00**

### CONTRACT OPTIONS

### DESCRIPTION

AWV S1M2C2PM	Adrian Steel Partition S1M2C2PM Perforated Top Center & Passenger Panels Includes Wing Kit for Ford Full Size Cargo Van Medium Roof (no door) furnished and installed by Advanced Work Vans of Florida.	\$895.00
TEMP-TAG	Temporary tag	\$45.00
PC 575	Ford Premium Care Ford Transit Van Gas [Plan 5 Years or 75,000 Miles MSP \$2185 + Zero Deductible Surcharge \$310 + Commercial Use Surcharge \$250]	\$2,745.00

**CONTRACT OPTIONS \$3,685.00**

TRADE IN

**TOTAL COST \$32,965.00**

**YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~** \$0.00

**TOTAL COST LESS TRADE IN(S) QTY 1 \$32,965.00**

**Estimated Annual payments for 60 months paid in advance: \$7,382.80**

**Municipal finance for any essential use vehicle, requires lender approval, WAC.**

Comments

VEHICLE QUOTED BY

**SCOTT WILSON**

**FLEET SALES MANAGER**

[scott.wilson@alanjay.com](mailto:scott.wilson@alanjay.com)

*"I Want to be Your Fleet Provider"*

*I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.*

Mr. Chris Wilson  
Alan Jay Automotive Network  
441 US Hwy. 27 North  
Sebring, FL 33871

**Authorization # 7300 Renewed**

**Recitals:** National Auto Fleet Group, a wholly owned subsidiary of Chevrolet of Watsonville was the successful bidder on the National Joint Powers Alliance bid number 120716 **"VEHICLES, CARS, VANS, SUV'S AND LIGHT TRUCKS WITH RELATED ACCESSORIES"**.

The subsequent contract resulting from bid number **120716 does not expire until January 17, 2021**. In an effort to provide passenger cars, light duty medium duty and heavy duty trucks with accessories, National Auto Fleet Group elected to create **Alan Jay Automotive Management, Inc.** an **APPROVED ASSOCIATE DEALER**.

Your proposal offering is hereby accepted and is awarded for Alan Jay Chevrolet Cadillac, Inc. d/b/a Alan Jay Chevrolet Buick GMC Cadillac, Alan Jay Ford Lincoln Mercury, Inc. d/b/a Alan Jay Ford Lincoln, Alan Jay Import Center Inc. d/b/a Alan Jay Toyota, Alan Jay Enterprises of Wauchula, Inc., d/b/a Alan Jay Chrysler Dodge Jeep of Wauchula d/b/a Alan Jay Chevrolet of Wauchula, Alan Jay Ford of Wauchula, Inc., Alan Jay Chrysler Jeep, Inc. d/b/a Alan Jay Kia, Tropical Chevrolet, Inc. As an ASSOCIATE DEALER, you are now bound to terms and conditions of the ASSOCIATE DEALER AGREEMENT.

National Auto Fleet Group has selected **Alan Jay Automotive Management, Inc.** to conduct business within the states of **Florida, Alabama, Georgia, North Carolina, and South Carolina** to sell service and deliver Passenger Cars, Light, Medium & Heavy Duty Trucks under our national contract 120716, to any city or county, political sub-division.

**VALID FROM 1-17 2016 THROUGH 1/17/2021**

**ALAN JAY AUTOMOTIVE NETWORK**

X 

**Chris Wilson, Fleet Sales Manager**  
441 US Hwy. 27 North  
Sebring, FL 33870

**NATIONAL AUTO FLEET GROUP**

X 

**Jesse Cooper, National Manager**  
490 Auto Center Drive  
Watsonville, CA 95076



## Letter of Agreement To Extend the Contract

Between

**72 Hour LLC, dba National Auto Fleet Group**  
**490 Auto Center Dr.**  
**Watsonville, CA 95076-3726**

And

**Sourcewell**  
**202 12<sup>th</sup> Street NE**  
**Staples, MN 56479**  
**Phone: (218) 894-1930**

The Vendor and Sourcewell have entered into an Agreement (Contract #120716-NAF) for the procurement of Vehicles, Cars, Vans, SUVs, and Light Trucks with Related Equipment, Accessories and Services. This Agreement has an expiration date of January 17, 2021, but the parties may extend the Agreement for one additional year by mutual consent.

The parties acknowledge that extending the Agreement for another year benefits the Vendor, Sourcewell and Sourcewell's members. The Vendor and Sourcewell therefore agree to extend the Agreement listed above for a fifth year. This existing Agreement will terminate on January 17, 2022. All other terms and conditions of the Agreement remain in force.

**Sourcewell**

DocuSigned by:  
By: Jeremy Schwartz, Its: Director of Operations & Procurement/CPO  
C0FD2A139D06489...

Name printed or typed: Jeremy Schwartz

Date 6/17/2020 | 1:32 PM CDT

**72 Hour LLC, dba National Auto Fleet Group**

DocuSigned by:  
By: Jesse Cooper, Its: Fleet Manager  
FACBB5730C1E467...

Name printed or typed: Jesse Cooper

Date 7/8/2020 | 4:22 PM CDT



Awarded Contract



2021 Model Year FLORIDA Price Schedule

**CONTRACT # 120716-NAF &  
060920-NAF**

**ALAN JAY**  
**FLEET SALES**



**5330 US HWY 27 SOUTH, SEBRING FL 33870**

**863-402-4234**

[chris.wilson@alanjay.com](mailto:chris.wilson@alanjay.com)

[scott.wilson@alanjay.com](mailto:scott.wilson@alanjay.com)

[christy.self@alanjay.com](mailto:christy.self@alanjay.com)



**NOTICE OF AWARD TO 72 HOUR LLC, DBA NATIONAL AUTO FLEET GROUP**  
**Request for Proposal #120716**  
**VEHICLES, CARS, VANS, SUV'S, AND LIGHT TRUCKS WITH**  
**RELATED EQUIPMENT, ACCESSORIES AND SERVICES**

January 16, 2017

72 Hour LLC, dba National Auto Fleet Group  
490 Auto Center Drive  
Watsonville, CA 95076

Dear Mr. Cooper:

Congratulations! You have been awarded an NJPA national contract for procurement of "Vehicles, Cars, Vans, SUV's, and Light Trucks with Related Equipment, Accessories and Services." Your proposal was accepted, deemed responsive, evaluated, and recommended for award by NJPA's Evaluation Committee as a solution to meet our members' needs. NJPA's Chief Procurement Officer and the Executive Director have approved a contract award to 72 Hour LLC, dba National Auto Fleet Group, and this award will be effective on the date stated in the Acceptance and Award document.

This award means that you are now an "NJPA Awarded Contract Vendor" and are part of a select group of world-class vendors. We have attached the NJPA Acceptance and Award. Please check to make sure that your organization's authorized representative has signed this document and has provided a fully executed copy to NJPA.

Mike Domin is your NJPA Contract Administrator and will be contacting you soon to discuss plans to make this contract a success for you and our members. Here is Mike's contact information.

Office Phone: 218-895-4148  
Cell Phone: 218-838-4545  
Email: [mike.domin@njpacoop.org](mailto:mike.domin@njpacoop.org)

Sincerely,

Jonathan Yahn  
Contracts and Compliance Manager

cc: Mike Domin



863-402-4234

[chris.wilson@alanjay.com](mailto:chris.wilson@alanjay.com)

[scott.wilson@alanjay.com](mailto:scott.wilson@alanjay.com)

[christy.self@alanjay.com](mailto:christy.self@alanjay.com)

ROW	YEAR	MODEL CODE	MODEL DESCRIPTION	MSRP	CONTRACT PRICE
65	2021	W2Y 101A 130	2021 FORD TRANSIT T-350 CARGO VAN LOW ROOF 130"WB WITH 9500 GVWR - AWD -	\$41,405	\$30,518
66	2021	W2Y 101A 148	2021 FORD TRANSIT T-350 CARGO VAN LOW ROOF 148"WB WITH 9500 GVWR - AWD -	\$42,680	\$31,683
67	2021	E9Z 201A 130	2021 FORD TRANSIT T-150 CARGO CREW VAN LOW ROOF 130"WB WITH 8670 GVWR - AWD -	\$41,415	\$30,527
68	2021	E9Z 201A 148	2021 FORD TRANSIT T-150 CARGO CREW VAN LOW ROOF 148"WB WITH 8670 GVWR - AWD -	\$42,690	\$31,692
69	2021	R2Z 201A 130	2021 FORD TRANSIT T-250 CARGO CREW VAN LOW ROOF 130"WB WITH 9070 GVWR - AWD -	\$42,365	\$31,395
70	2021	R2Z 201A 148	2021 FORD TRANSIT T-250 CARGO CREW VAN LOW ROOF 148"WB WITH 9070 GVWR - AWD -	\$43,640	\$32,561
71	2021	W2Z 201A 130	2021 FORD TRANSIT T-350 CARGO CREW VAN LOW ROOF 130"WB WITH 9500 GVWR - AWD -	\$43,615	\$32,539
72	2021	W2Z 201A 148	2021 FORD TRANSIT T-350 CARGO CREW VAN LOW ROOF 148"WB WITH 9500 GVWR - AWD -	\$44,890	\$33,704
73	2021	E1C 101A 130	2021 FORD TRANSIT T-150 CARGO VAN MEDIUM ROOF 130"WB WITH 8670 GVWR - RWD -	\$35,660	\$27,532
74	2021	E1C 101A 148	2021 FORD TRANSIT T-150 CARGO VAN MEDIUM ROOF 148"WB WITH 8670 GVWR - RWD -	\$36,935	\$28,698
75	2021	R1C 101A 130	2021 FORD TRANSIT T-250 CARGO VAN MEDIUM ROOF 130"WB WITH 9070 GVWR - RWD -	\$36,610	\$28,400
76	2021	R1C 101A 148	2021 FORD TRANSIT T-250 CARGO VAN MEDIUM ROOF 148"WB WITH 9070 GVWR - RWD -	\$37,885	\$29,566
77	2021	W9C 101A 130	2021 FORD TRANSIT T-350 CARGO VAN MEDIUM ROOF 130"WB WITH 9500 GVWR - RWD -	\$37,860	\$29,543
78	2021	W9C 101A 148	2021 FORD TRANSIT T-350 CARGO VAN MEDIUM ROOF 148"WB WITH 9500 GVWR - RWD -	\$39,135	\$30,709
79	2021	E1D 201A 130	2021 FORD TRANSIT T-150 CARGO CREW VAN MEDIUM ROOF 130"WB WITH 8670 GVWR - RWD -	\$37,870	\$29,553
80	2021	E1D 201A 148	2021 FORD TRANSIT T-150 CARGO CREW VAN MEDIUM ROOF 148"WB WITH 8670 GVWR - RWD -	\$39,145	\$30,719
81	2021	R1D 201A 130	2021 FORD TRANSIT T-250 CARGO CREW VAN MEDIUM ROOF 130"WB WITH 9070 GVWR - RWD -	\$38,820	\$30,420
82	2021	R1D 201A 148	2021 FORD TRANSIT T-250 CARGO CREW VAN MEDIUM ROOF 148"WB WITH 9070 GVWR - RWD -	\$40,095	\$31,586
83	2021	W1D 201A 130	2021 FORD TRANSIT T-350 CARGO CREW VAN MEDIUM ROOF 130"WB WITH 9250 GVWR - RWD -	\$40,070	\$31,563
84	2021	W1D 201A 148	2021 FORD TRANSIT T-350 CARGO CREW VAN MEDIUM ROOF 148"WB WITH 9250 GVWR - RWD -	\$41,345	\$32,729
85	2021	E2C 101A 130	2021 FORD TRANSIT T-150 CARGO VAN MEDIUM ROOF 130"WB WITH 8670 GVWR - AWD -	\$40,355	\$31,824
86	2021	E2C 101A 148	2021 FORD TRANSIT T-150 CARGO VAN MEDIUM ROOF 148"WB WITH 8670 GVWR - AWD -	\$41,630	\$32,989
87	2021	R2C 101A 130	2021 FORD TRANSIT T-250 CARGO VAN MEDIUM ROOF 130"WB WITH 9070 GVWR - AWD -	\$41,305	\$32,692
88	2021	R2C 101A 148	2021 FORD TRANSIT T-250 CARGO VAN MEDIUM ROOF 148"WB WITH 9070 GVWR - AWD -	\$42,580	\$33,858
89	2021	W2C 101A 130	2021 FORD TRANSIT T-350 CARGO VAN MEDIUM ROOF 130"WB WITH 9500 GVWR - AWD -	\$42,555	\$33,835
90	2021	W2C 101A 148	2021 FORD TRANSIT T-350 CARGO VAN MEDIUM ROOF 148"WB WITH 9500 GVWR - AWD -	\$43,830	\$35,000
91	2021	E2D 201A 130	2021 FORD TRANSIT T-150 CARGO CREW VAN MEDIUM ROOF 130"WB WITH 8670 GVWR - AWD -	\$42,565	\$33,844
92	2021	E2D 201A 148	2021 FORD TRANSIT T-150 CARGO CREW VAN MEDIUM ROOF 148"WB WITH 8670 GVWR - AWD -	\$43,840	\$35,010
93	2021	R2D 201A 130	2021 FORD TRANSIT T-250 CARGO CREW VAN MEDIUM ROOF 130"WB WITH 9070 GVWR - AWD -	\$43,515	\$34,712
94	2021	R2D 201A 148	2021 FORD TRANSIT T-250 CARGO CREW VAN MEDIUM ROOF 148"WB WITH 9070 GVWR - AWD -	\$44,790	\$35,878
95	2021	W2D 201A 130	2021 FORD TRANSIT T-350 CARGO CREW VAN MEDIUM ROOF 130"WB WITH 9250 GVWR - AWD -	\$44,765	\$35,855
96	2021	W2D 201A 148	2021 FORD TRANSIT T-350 CARGO CREW VAN MEDIUM ROOF 148"WB WITH 9250 GVWR - AWD -	\$46,040	\$37,021

FORD





863-402-4234

[chris.wilson@alanjay.com](mailto:chris.wilson@alanjay.com)

[scott.wilson@alanjay.com](mailto:scott.wilson@alanjay.com)

[christy.self@alanjay.com](mailto:christy.self@alanjay.com)

Sourcewell  
Formerly NJPA

Awarded Contract

ALL PRICES INCLUDE FREIGHT AND INSTALLATION

### REGULAR AND SPECIAL FACTORY PRODUCTION OPTIONS

RPO	All Regular And Factory Production Options to be offered at discount from MSRP, Copy of Window Sticker Standard equipment list and MSRP option prices to be provided to customer with each contract conforming quote.	\$0.00
SEO	All Special Equipment Factory Production Options to be offered at discount from MSRP, Copy of Window Sticker Standard equipment list and MSRP option prices to be provided to customer with each contract conforming quote.	\$0.00
VSO	All Factory Production Vehicle Specific Options to be offered at discount from MSRP, Copy of Window Sticker Standard equipment list and MSRP	\$0.00

### NON-IDENTIFIED CONTRACT OPTIONS

NICO	Any Option not listed in this price schedule may be added in accordance with contract guidelines (not to exceed 10% over dealer costs).	\$0.00
------	---	--------

### EXTENDED WARRANTY

EWA	Price to be quoted at Florida Mandatory Sales Price. Warranties available through: Ford ESP, GMPP, NISSAN, JM&A, MOPAR. PRICES TO BE QUOTED FOR SPECIFIC VEHICLE AND POWER TRAIN COMBINATION.	\$0.00
-----	---	--------

### P-CARD AND CREDIT CARD TRANSACTIONS

MSF	A 5% convenience fee of the total sale price will be assessed for all merchant service transactions above \$2,500.00.	\$0.00
-----	---	--------

### DERIVE SYSTEMS (Vehicle Specific Engine Programming most Ford & GM models)

DS Ford ECONO	Vehicle Speed Limiter and Idle Reduction Program By Derive Systems (Most Ford Vehicles, Minimum 5 units requires subscription with Derive Systems, contact dealer for plan pricing)	\$710.00
DS Ford IDLE	Vehicle Idle Reduction Program By Derive Systems (Most Ford Vehicles, Minimum 5 units requires subscription with Derive Systems, contact dealer for plan pricing)	\$710.00
DS Ford SPEED	Vehicle Speed Limiter Program By Derive Systems (Most Ford Vehicles, Minimum 5 units requires subscription with Derive Systems, contact dealer for plan pricing)	\$710.00
DS GM ECONO	Vehicle Speed Limiter and Idle Reduction Program By Derive Systems (Most GM Vehicles, Minimum 5 units requires subscription with Derive Systems, contact dealer for plan pricing)	\$710.00
DS GM IDLE	Vehicle Idle Reduction Program By Derive Systems (Most GM Vehicles, Minimum 5 units requires subscription with Derive Systems, contact dealer for plan pricing)	\$710.00
DS GM SPEED	Vehicle Speed Limiter Program By Derive Systems (Most GM Vehicles, Minimum 5 units requires subscription with Derive Systems, contact dealer for plan pricing)	\$5,690.00

### ADDITIONAL KEYS

3K DUMB	Plain cut 3rd key, no programming required.	\$55.00
3K CHIP	Additional key cut and programmed (no remote).	\$55.00
3KR	Additional key and remote, cut and programmed.	\$215.00
3K SMART	3rd key and remote for vehicles with proximity access.	\$340.00

### SAFETY ITEMS

SAFE-T	Amerex 5lb Fire extinguisher, First Aide Only first aid kit, and King James & Co road triangles	\$245.00
--------	---	----------

### GENERAL OPTIONS



863-402-4234

[chris.wilson@alanjay.com](mailto:chris.wilson@alanjay.com)

[scott.wilson@alanjay.com](mailto:scott.wilson@alanjay.com)

[christy.self@alanjay.com](mailto:christy.self@alanjay.com)



Awarded Contract

ALL PRICES INCLUDE FREIGHT AND INSTALLATION

3BLS	3rd brake light safety sulse (Pulses 3rd brake light (4) times upon application of brake pedal to increase driver awareness behind you when stopping)	\$200.00
------	---	----------

### **TAG & REGISTRATION**

TEMP-TAG	Temporary tag	\$45.00
TRANS-TAG	Transfer existing registration Includes temp tag & two way overnight shipping for signature. (must provide tag number)	\$195.00
NEW-TAG	New tag Includes temp tag & two way overnight shipping for signature.(specify state, county, city, sheriff, etc.)	\$245.00

GENERAL OPTIONS





863-402-4234

[chris.wilson@alanjay.com](mailto:chris.wilson@alanjay.com)

[scott.wilson@alanjay.com](mailto:scott.wilson@alanjay.com)

[christy.self@alanjay.com](mailto:christy.self@alanjay.com)



Awarded Contract

ALL PRICES INCLUDE FREIGHT AND INSTALLATION

AWV S1M2HC2FSV	Adrian Steel Partition S1M2HC2FSV Perforated Top Center & Passenger Panels Includes Wing Kit for Ford Full Size Cargo Van Low Roof ( w/door ) furnished and installed by Advanced Work Vans of Florida.	\$780.00
AWV S1M2C2PM	Adrian Steel Partition S1M2C2PM Perforated Top Center & Passenger Panels Includes Wing Kit for Ford Full Size Cargo Van Medium Roof ( no door ) furnished and installed by Advanced Work Vans of Florida.	\$895.00
AWV S1M2HC2PM	Adrian Steel Partition S1M2HC2PM Perforated Top Center & Passenger Panels Includes Wing Kit for Ford Full Size Cargo Van Medium Roof (w/door ) furnished and installed by Advanced Work Vans of Florida.	\$970.00
AWV S1M2C2PM	Adrian Steel Partition S1M2C2PM Perforated Top Center & Passenger Panels Includes Wing Kit for Ford Full Size Cargo Van High Roof ( no door ) furnished and installed by Advanced Work Vans of Florida.	\$895.00
AWV S1M2HC2PM	Adrian Steel Partition S1M2HC2PM Perforated Top Center & Passenger Panels Includes Wing Kit for Ford Full Size Cargo Van High Roof ( w/door ) furnished and installed by Advanced Work Vans of Florida.	\$970.00
AWV PARFTL	Adrian Steel Composite Partition PARFTL for Ford Full Size Cargo Van Low Roof Includes Wing Kit With Window furnished and installed by Advanced Work Vans of Florida.	\$1,135.00
AWV PARFTL-NW	Adrian Steel Composite Partition PARFTL-NW for Ford Full Size Cargo Van Composite Partition Low Roof Includes Wing Kit No Window furnished and installed by Advanced Work Vans of Florida.	\$1,115.00

**TRANSIT LADDER RACKS**

AWV 2BARRFT-W	Adrian Steel 2- Bar Ladder rack Utility Rack Ford Full Size Transit Cargo Low Roof Rack furnished and installed by Advanced Work Vans of Florida.	\$870.00
AWV 3BARRFT-W	Adrian Steel 3- Bar Ladder rack Utility Rack Ford Full Size Transit Cargo Low Roof Rack furnished and installed by Advanced Work Vans of Florida.	\$1,140.00
AWV 61-GLFTL	Adrian Steel Single Lock Down GripLock Ladder rack Ford Full Size Transit Cargo Low Roof furnished and installed by Advanced Work Vans of Florida.	\$605.00
AWV 63-GLFTL	Adrian Steel Double Lock Down GripLock Ladder rack Ford Full Size Transit Cargo Low Roof furnished and installed by Advanced Work Vans of Florida.	\$920.00
AWV DDLR61FTL	Adrian Steel Single Slide Down Ladder rack Ford Full Size Transit Cargo Low Roof furnished and installed by Advanced Work Vans of Florida.	\$1,235.00
AWV DDLR63FTL	Adrian Steel Double Slide Down Ladder rack Ford Full Size Transit Cargo Low Roof furnished and installed by Advanced Work Vans of Florida.	\$2,135.00
AWV DDLR61FTM	Adrian Steel Single Slide Down Ladder rack Ford Full Size Transit Cargo Med Roof furnished and installed by Advanced Work Vans of Florida.	\$1,625.00
AWV DDLR63FTM	Adrian Steel Double Slide Down Ladder rack Ford Full Size Transit Cargo Med Roof furnished and installed by Advanced Work Vans of Florida.	\$2,910.00

**TRANSIT SHELVING PACKAGES**

AWV 5156TL130	Adrian Steel Shelving Package for Full Size Transit Cargo Low Roof Base Commercial 130" Wheel Base furnished and installed by Advanced Work Vans of Florida.	\$2,415.00
AWV 5156TL148	Adrian Steel Shelving Package for Full Size Transit Cargo Low Roof Base Commercial 148" Wheel Base furnished and installed by Advanced Work Vans of Florida.	\$2,430.00
AWV 4317TL130	Adrian Steel Shelving Package for Full Size Transit Cargo Low Roof General Service 130" Wheel Base furnished and installed by Advanced Work Vans of Florida.	\$3,450.00
AWV 4317TL148	Adrian Steel Shelving Package for Full Size Transit Cargo Low Roof General Service 148" Wheel Base furnished and installed by Advanced Work Vans of Florida.	\$3,465.00
AWV 4318TL130	Adrian Steel Shelving Package for Full Size Transit Cargo Low Roof PHVAC 130" Wheel Base furnished and installed by Advanced Work Vans of Florida.	\$4,420.00
AWV 4318TL148	Adrian Steel Shelving Package for Full Size Transit Cargo Low Roof PHVAC 148" Wheel Base furnished and installed by Advanced Work Vans of Florida.	\$4,435.00

VANs



# New Plans – PremiumCARE



PROTECT™

Florida Retail

Prices based on \$100 deductible		A	B	C	D	E	F	G	H	I	J
3-Year Plan	48,000 Miles	915	995	1,075	1,155	1,230	1,310	1,420	1,495	1,645	2,635
	60,000 Miles	1,075	1,165	1,285	1,390	1,495	1,590	1,725	1,840	2,025	2,940
	75,000 Miles	1,380	1,495	1,685	1,855	2,025	2,175	2,400	2,570	2,780	3,495
	100,000 Miles	2,000	2,185	2,520	2,760	2,870	2,970	3,115	3,235	3,430	4,630
	125,000 Miles	2,650	2,795	2,965	3,115	3,260	3,395	3,595	3,755	4,020	5,635
4-Year Plan	150,000 Miles	3,185	3,330	3,585	3,810	4,025	4,230	4,530	4,770	5,165	7,590
	48,000 Miles	980	1,060	1,165	1,245	1,340	1,420	1,535	1,630	1,790	2,795
	60,000 Miles	1,155	1,245	1,380	1,495	1,615	1,725	1,880	2,015	2,215	3,065
	75,000 Miles	1,485	1,615	1,830	2,015	2,215	2,370	2,625	2,765	2,895	3,685
	100,000 Miles	2,080	2,265	2,625	2,805	2,920	3,025	3,175	3,300	3,505	4,760
5-Year Plan	125,000 Miles	2,740	2,835	3,015	3,170	3,325	3,470	3,670	3,840	4,115	5,810
	150,000 Miles	3,240	3,385	3,655	3,885	4,120	4,335	4,635	4,890	5,305	7,845
	36,000 Miles	795	860	930	990	1,035	1,085	1,155	1,220	1,325	2,095
	48,000 Miles	1,035	1,125	1,245	1,340	1,445	1,535	1,670	1,775	1,950	2,890
	60,000 Miles	1,230	1,340	1,485	1,615	1,750	1,870	2,040	2,185	2,410	3,190
6-Year Plan	75,000 Miles	1,590	1,735	1,975	2,185	2,400	2,585	2,780	2,865	3,005	3,880
	100,000 Miles	2,120	2,320	2,740	2,965	2,990	3,100	3,265	3,400	3,615	4,945
	125,000 Miles	2,755	2,855	3,080	3,250	3,415	3,565	3,790	3,970	4,260	6,055
	150,000 Miles	3,260	3,410	3,745	4,000	4,250	4,475	4,810	5,080	5,515	8,210
	36,000 Miles	860	930	1,005	1,075	1,140	1,205	1,300	1,365	1,485	2,370
7-Year Plan	48,000 Miles	1,155	1,245	1,380	1,495	1,615	1,725	1,880	2,015	2,225	3,070
	60,000 Miles	1,350	1,470	1,655	1,815	1,975	2,105	2,320	2,490	2,745	3,420
	75,000 Miles	1,790	1,950	2,225	2,490	2,735	2,820	2,945	3,045	3,215	4,255
	100,000 Miles	2,385	2,595	2,835	2,975	3,115	3,240	3,420	3,570	3,815	5,300
	125,000 Miles	2,885	2,995	3,205	3,395	3,585	3,750	3,995	4,195	4,530	6,530
8-Year Plan	150,000 Miles	3,450	3,615	3,930	4,215	4,500	4,745	5,115	5,415	5,915	8,915
	36,000 Miles	1,020	1,100	1,205	1,310	1,405	1,495	1,630	1,735	1,910	2,870
	48,000 Miles	1,405	1,525	1,725	1,895	2,065	2,225	2,465	2,650	2,815	3,560
	60,000 Miles	1,685	1,830	2,095	2,320	2,555	2,740	2,855	2,950	3,105	4,060
	75,000 Miles	2,280	2,490	2,800	2,940	3,080	3,205	3,390	3,535	3,785	5,265
8-Year Plan	100,000 Miles	2,610	2,775	2,955	3,115	3,275	3,415	3,625	3,795	4,075	5,760
	125,000 Miles	3,080	3,210	3,470	3,705	3,935	4,140	4,445	4,690	5,095	7,535
	150,000 Miles	3,735	3,930	4,320	4,675	5,020	5,325	5,785	6,150	6,760	10,420
	36,000 Miles	1,165	1,260	1,390	1,510	1,615	1,725	1,870	2,000	2,185	3,045
	48,000 Miles	1,615	1,750	1,975	2,175	2,370	2,555	2,770	2,850	2,980	3,840
8-Year Plan	60,000 Miles	1,935	2,105	2,410	2,665	2,810	2,895	3,030	3,135	3,315	4,415
	75,000 Miles	2,625	2,780	2,965	3,125	3,285	3,430	3,645	3,810	4,095	5,800
	100,000 Miles	2,830	2,935	3,145	3,325	3,510	3,670	3,915	4,110	4,430	6,370
	125,000 Miles	3,285	3,435	3,735	4,005	4,270	4,505	4,855	5,140	5,605	8,410
	150,000 Miles	4,040	4,265	4,715	5,120	5,515	5,870	6,395	6,820	7,520	11,725

Deductibles/Options	36,000 Miles	48,000 Miles	60,000 Miles	75,000 Miles	100,000 Miles	125,000 Miles	150,000 Miles
Disappearing Deductible (+)	105	120	150	195	320	440	520
\$0 Deductible (+)	130	150	180	310	455	575	675
\$50 Deductible (+)	20	30	50	120	150	195	225
\$200 Deductible (-)	•	•	•	(130)	(160)	(200)	(250)
First-Day Rental Delete (-)	0	(10)	(15)	(20)	(50)	(70)	(90)
Enhanced Rental Option (+) \$60 per Day	40	50	55	60	95	125	145
Lincoln: 2017 MY & Newer Pickup/Delivery* (+)	•	•	165	330	570	815	1,040
Lincoln: 2016 MY & Prior Pickup/Delivery* (+)	725	950	1,050	1,200	1,435	1,680	1,905
Interior/Exterior Lighting Delete (-)	0	(20)	(40)	(55)	(75)	(105)	(155)
Key Services Delete (-)	3 Years (30)	4 Years (40)	5 Years (50)	6 Years (60)	7 Years (70)	8 Years (80)	

\*Lincoln Pickup/Delivery (up to 2 days of rental, including First-Day Rental).

Surcharges – Add to Cost (+)	
\$100	Plans sold beyond 12 months/12,000 miles, whichever comes first, and within the New Vehicle Limited Warranty
\$200	Plans sold beyond 36 months/36,000 miles (Ford and Competitive-Make) or 48 months/50,000 miles (Lincoln), whichever comes first (12/12 surcharge included.)
\$250	Commercial use (Includes Ford police.)
\$695	Snowplow (See Snowplow Eligibility Requirements in the Definition of Terms.)
\$755	SPECIALTY – Emergency (fire, ambulance, non-Ford police vehicles), limo, livery, shuttle, tow truck (Commercial use surcharge included.)

Eligibility Requirements	
• Plans must be purchased within 5 months/5,000 miles from the expiration of the New Vehicle Limited Warranty	
• Lincoln Pickup/Delivery cannot be combined with the First-Day Rental Option	
• Coverage begins at the warranty start date and zero miles and expires at the earlier of the number of months purchased or the number of miles purchased	

Unique Plan Exclusions – See Page 8 for Ineligible Vehicles and Usage	
• All Incomplete, cab & chassis and cutaway vehicles (See Incomplete Plans/see Definition of Terms under Incomplete Vehicles for VIN and Body Code details.)	