



# CITY OF HOLLYWOOD, FLORIDA

## PROCUREMENT SERVICES DIVISION

### Piggybacking Request Form

(Use for purchase(s) over \$15,000, when piggybacking off other contracts)

Date: January 25, 2021

Department/Office: Public Works

Division/Area: Fleet Maintenance

Contact Person: Joel Wall;  
Peter Bieniek

Title: Fleet Superintendent;  
Public Works Director

Phone: 954.967.4555;  
954.967.4526

Email: [jwall@hollywoodfl.org](mailto:jwall@hollywoodfl.org);  
[pbieniek@hollywoodfl.org](mailto:pbieniek@hollywoodfl.org)

1. Requested Vendor: Alan Jay Chevrolet Inc.

Vendor Number: #30534

Address: PO Box 9200, Sebring, FL 33871

Contact Person: Chris Wilson

Title: Government Sales Fleet Manager

Phone 863-402-4234

Email: [chris.wilson@alanjay.com](mailto:chris.wilson@alanjay.com)

2. Contract title requesting to piggyback?

Awarding Agency: Sourcewell (formally NJPA) #2020-120716 NAF

Contract Expiration Date: January 17, 2022

Copy of Contract and Awarding Agency documentation is attached.

☒ Yes ☐ No

3. Product/Service being requested (be specific): (10) 2022 Chevrolet Silverado 2500 Pickup Trucks 2WD, (CC20903 1WT)

4. Detailed description of the products/services function and purpose: Public Utilities Department is requesting six (6), Public Works Environmental Services is requesting one (1) and Parks & Recreation is requesting three (3) of the 2022 Chevrolet Silverado 2500 Pickup Trucks 2WD for their maintenance and operational needs. The vehicles being replaced in Public Utilities are 2003 Ford F-250 pickup trucks and can no longer perform their

*Procurement Service Division use only*

Requisition # R  
BPO  
(As Applicable)

Purchase Order # P  
(As Applicable)

Blanket Purchase Order #  
(As Applicable)

duties due to high mileage, extensive mechanical issues and undercarriage corrosion, and are utilized for the maintenance and operations of all City of Hollywood underground water and sewer line maintenance. The vehicle being replaced in Public Works is a 2005 Chevrolet Silverado 2500 Pickup Truck and can no longer perform its duties due to high mileage and extensive mechanical issues and is utilized for the maintenance and operations of the City of Hollywood Environmental Services. The vehicles being replaced in Parks & Recreation are 2005 Ford F-250 Pickup Trucks, and can no longer perform their duties due to high mileage and extensive mechanical issues and are utilized for the maintenance of the City of Hollywood Athletic Parks and Marina maintenance operations. The 2022 Chevrolet Silverado 2500 Pickup Truck 2WD model was determined to be the best fit for Public Utilities, Public Works Environmental Services and Parks & Recreation field service maintenance operations.

5. Please explain what process the Department/Office took to verify and/or identify this contract: Recommended by the Public Utilities, Public Works Environmental Services and Parks & Recreation Departments.

6. Were alternative contracts evaluated to determine that the City is obtaining the most advantageous contract pricing for the required product/service?

☒ Yes ☐ No

Please explain: This is the best price option for this vehicle and pricing is based on the Sourcwell (formally NJPA) contract.

7. Total cost of the requested product/service: \$31,514.00 ea.

8. Total estimated annual (fiscal year) cost of requested product/service: (10) vehicles = \$315,140.00

(6) Public Utilities: Account Number #557.519901.51900.564520.000122.000.000;

(1) Environmental Services: Account Number #557.519901.51900.564520.000117.000.000

(3) Parks and Recreation: Account Number #557.519901.51900.564520.000120.000.000

9. Is this product/service covered by a warranty? ☒ Yes ☐ No

If yes, please attach a copy of the warranty details.

10. Would this purchase(s) result in the potential of future purchases for related products/services being restricted to a particular vendor or create a specific vendor as sole source provider for related items?

☐ Yes ☒ No

If yes, please describe the related products/services and estimated cost(s.) \_\_\_\_\_

11. Would this purchase(s) result in any future maintenance costs which are not included in the initial purchase?

☐ Yes ☒ No

If yes, please attach a draft maintenance plan which includes cost estimates and funding source(s.) \_\_\_\_\_

12. Is this a grant related purchase? ☐ Yes ☒ No

If yes, please provide details (timeline, expiration dates, milestones, special procurement requirements, etc.)

Will this require matching funds? ☐ Yes ☐ No

*Procurement Service Division use only*

Requisition # R \_\_\_\_\_

BPO \_\_\_\_\_

(As Applicable)

Purchase Order # P \_\_\_\_\_

(As Applicable)

Blanket Purchase Order # \_\_\_\_\_

(As Applicable)

What is the grant source? N/A

What is the grant (dollar) amount? N/A

13. Please complete an advanced search of the vendor recommended for award on the Federal Government's Excluded Parties List System at [www.epls.gov](http://www.epls.gov).

Date of Advanced Search \_\_\_\_\_

Company Name(s) Searched

Search Results

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

#### REQUESTING DEPARTMENT RECOMMENDATION

***Note: By signing and returning this form, you are verifying and acknowledging that you have reviewed all portions (scope, terms, conditions, pricing, etc.) of the requested contract and recommend its approval based on the contract complying with the City of Hollywood's scope and pricing requirements and to the best of your knowledge the contract does not violate any applicable policy, statute, governing rule or regulation.***

\_\_\_\_\_  
Contact Person's Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Supervisor's Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Director's Signature

\_\_\_\_\_  
Date

#### APPROVAL (Procurement Service Division Use Only)

Verified By:		Date	
Approved By:		Date	

Procurement Service Division use only

Requisition # R  
BPO \_\_\_\_\_  
(As Applicable)

Purchase Order # P  
(As Applicable)

Blanket Purchase Order #  
(As Applicable)



Awarded Contract

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	25305-16
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-381-3411	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE  
3/19/2020

## QUICK QUOTE SHEET

REVISED QUOTE DATE  
1/25/2021

REQUESTING AGENCY **HOLLYWOOD, CITY OF**

CONTACT PERSON **JOEL WALL**

EMAIL [Jwall@hollywoodfl.org](mailto:Jwall@hollywoodfl.org)

PHONE **954-967-4555**

MOBILE

FAX **954-967-4558**

**SOURCEWELL (FORMERLY NJPA) CONTRACT # 2021 120716-NAF & 06 www.NationalAutoFleetGroup.com**

MODEL	CC20903	MSRP	\$34,700.00
2021 CHEVY SILVERADO 2500 REGULAR CAB 2WD 8' BED WORK TRUCK (CC20903 1WT )			

CUSTOMER ID	NJPA PRICE	\$25,066.00
-------------	------------	-------------

BED LENGTH	8
------------	---

\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
GAZ H2G	EXTERIOR COLOR SUMMIT WHITE WITH JET BLACK VINYL INTERIOR.	\$0.00
L8T MYD	6.6L V8 ENGINE WITH DIRECT INJECTION AND VARIABLE VALVE TIMING WITH 6-SPEED AUTOMATIC TRANSMISSION.	\$0.00
ZLQ	Fleet Convenience Package includes (AQQ) Remote Keyless Entry, (K34) cruise control, (QT5) EZ Lift power lock and release tailgate and (DBG) outside power-adjustable vertical trairling with heated upper glass; also includes (AXG) power windows, express up/down driver, (AED) power windows, express down passenger and (AU3) power door locks (Not available with (PCI) Convenience Package. When ordered with (ZW9) pickup bed delete, (QT5) EZ Lift power lock and release tailgate is deleted. Note: (DBG) outside power-adjustable vertical trairling with heated upper glass can be upgraded to (DWI) trailer mirrors.)	\$1,395.00
RVS	4" BLACK TUBULAR ASSIST STEPS	\$645.00
VK3	FRONT LICENSE PLATE BRACKET FACTORY ORDERED	\$0.00
IOR	Audio system, Chevrolet Infotainment 3 system 7" diagonal color touchscreen, AM/FM stereo. Additional features for compatible phones include: Bluetooth audio streaming for 2 active devices, voice command passthrough to phone, Apple CarPlay and Android Auto capable (STD)	\$0.00
BUC	FACTORY BACK UP CAMERA(STD).	\$0.00
Z82	TRAILERING PACKAGE, includes trailer hitch, 7-pin and 4-pin connectors	\$0.00
G80	LOCKING REAR DIFFERENTIAL (STD HD MODELS)	\$0.00
CPO	SEE ATTACHED PRINT OUT FOR COMPLETE VEHICLE DETAILS.	\$0.00
MY22	MODEL YEAR 2022 PRICE INCREASE 2% MSRP.	\$694.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	\$2,734.00
BUA	Federal Signal 90 dB back-up alarm.		\$145.00
3KR	Additional key and remote, cut and programmed.		\$215.00
HD SOB LG	HD Scorpion spray on bed liner (long bed) under rail.		\$590.00
TEMP-TAG	Temporary tag		\$45.00
MG575	MAJOR GUARD 5YR 75K MILE (NON-EMERGENCY) \$0 DED		\$2,719.00

**CONTRACT OPTIONS \$3,714.00**



SOURCEWELL (FORMERLY NJPA) CONTRACT # 2021 120716-NAF & 06 www.NationalAutoFleetGroup.com

TRADE IN

TOTAL COST

\$31,514.00

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

\$0.00

TOTAL COST LESS TRADE IN(S)

QTY

10

\$315,140.00

Estimated Annual payments for 60 months paid in advance: \$7,057.84

Extended: \$70,578.40

Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

VEHICLE QUOTED BY

CHRIS WILSON

FLEET SALES MANAGER

[chris.wilson@alanjay.com](mailto:chris.wilson@alanjay.com)

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time.  
I am always happy to be of assistance.

Mr. Chris Wilson  
Alan Jay Automotive Network  
441 US Hwy. 27 North  
Sebring, FL 33871

**Authorization # 7300 Renewed**

**Recitals:** National Auto Fleet Group, a wholly owned subsidiary of Chevrolet of Watsonville was the successful bidder on the National Joint Powers Alliance bid number 120716 "VEHICLES, CARS, VANS, SUV'S AND LIGHT TRUCKS WITH RELATED ACCESSORIES".


The subsequent contract resulting from bid number **120716 does not expire until January 17, 2021**. In an effort to provide passenger cars, light duty medium duty and heavy duty trucks with accessories, National Auto Fleet Group elected to create **Alan Jay Automotive Management, Inc.** an **APPROVED ASSOCIATE DEALER**.

Your proposal offering is hereby accepted and is awarded for Alan Jay Chevrolet Cadillac, Inc. d/b/a Alan Jay Chevrolet Buick GMC Cadillac, Alan Jay Ford Lincoln Mercury, Inc. d/b/a Alan Jay Ford Lincoln, Alan Jay Import Center Inc. d/b/a Alan Jay Toyota, Alan Jay Enterprises of Wauchula, Inc., d/b/a Alan Jay Chrysler Dodge Jeep of Wauchula d/b/a Alan Jay Chevrolet of Wauchula, Alan Jay Ford of Wauchula, Inc., Alan Jay Chrysler Jeep, Inc. d/b/a Alan Jay Kia, Tropical Chevrolet, Inc. As an ASSOCIATE DEALER, you are now bound to terms and conditions of the ASSOCIATE DEALER AGREEMENT.

National Auto Fleet Group has selected **Alan Jay Automotive Management, Inc.** to conduct business within the states of **Florida, Alabama, Georgia, North Carolina, and South Carolina** to sell service and deliver Passenger Cars, Light, Medium & Heavy Duty Trucks under our national contract 120716, to any city or county, political sub-division.

**VALID FROM 1-17-2016 THROUGH 1/17/2021**

**ALAN JAY AUTOMOTIVE NETWORK**

X   
**Chris Wilson, Fleet Sales Manager**  
441 US Hwy. 27 North  
Sebring, FL 33870

**NATIONAL AUTO FLEET GROUP**

X   
**Jesse Cooper, National Manager**  
490 Auto Center Drive  
Watsonville, CA 95076

## Letter of Agreement To Extend the Contract

Between

**72 Hour LLC, dba National Auto Fleet Group**  
**490 Auto Center Dr.**  
**Watsonville, CA 95076-3726**

And

**Sourcewell**  
**202 12<sup>th</sup> Street NE**  
**Staples, MN 56479**  
**Phone: (218) 894-1930**

The Vendor and Sourcewell have entered into an Agreement (Contract #120716-NAF) for the procurement of Vehicles, Cars, Vans, SUVs, and Light Trucks with Related Equipment, Accessories and Services. This Agreement has an expiration date of January 17, 2021, but the parties may extend the Agreement for one additional year by mutual consent.

The parties acknowledge that extending the Agreement for another year benefits the Vendor, Sourcewell and Sourcewell's members. The Vendor and Sourcewell therefore agree to extend the Agreement listed above for a fifth year. This existing Agreement will terminate on January 17, 2022. All other terms and conditions of the Agreement remain in force.

### Sourcewell

DocuSigned by:  
By: Jeremy Schwartz, Its: Director of Operations & Procurement/CPO  
COFD2A139D06489...

Name printed or typed: Jeremy Schwartz

Date 6/17/2020 | 1:32 PM CDT

### 72 Hour LLC, dba National Auto Fleet Group

DocuSigned by:  
By: Jesse Cooper, Its: Fleet Manager  
FACBB5730C1E467...

Name printed or typed: Jesse Cooper

Date 7/8/2020 | 4:22 PM CDT



## Awarded Contract



2021 Model Year FLORIDA Price Schedule

# CONTRACT # 120716-NAF & 060920-NAF

# ALAN JAY

## FLEET SALES



5330 US HWY 27 SOUTH, SEBRING FL 33870

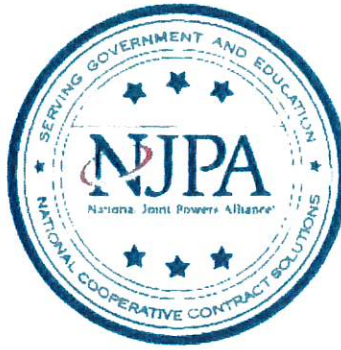
863-402-4234

[chris.wilson@alanjay.com](mailto:chris.wilson@alanjay.com)

[scott.wilson@alanjay.com](mailto:scott.wilson@alanjay.com)

[christy.self@alanjay.com](mailto:christy.self@alanjay.com)





**NOTICE OF AWARD TO 72 HOUR LLC, DBA NATIONAL AUTO FLEET GROUP**  
**Request for Proposal #120716**  
**VEHICLES, CARS, VANS, SUV'S, AND LIGHT TRUCKS WITH**  
**RELATED EQUIPMENT, ACCESSORIES AND SERVICES**

January 16, 2017

72 Hour LLC, dba National Auto Fleet Group  
490 Auto Center Drive  
Watsonville, CA 95076

Dear Mr. Cooper:

Congratulations! You have been awarded an NJPA national contract for procurement of "Vehicles, Cars, Vans, SUV's, and Light Trucks with Related Equipment, Accessories and Services." Your proposal was accepted, deemed responsive, evaluated, and recommended for award by NJPA's Evaluation Committee as a solution to meet our members' needs. NJPA's Chief Procurement Officer and the Executive Director have approved a contract award to 72 Hour LLC, dba National Auto Fleet Group, and this award will be effective on the date stated in the Acceptance and Award document.

This award means that you are now an "NJPA Awarded Contract Vendor" and are part of a select group of world-class vendors. We have attached the NJPA Acceptance and Award. Please check to make sure that your organization's authorized representative has signed this document and has provided a fully executed copy to NJPA.

Mike Domin is your NJPA Contract Administrator and will be contacting you soon to discuss plans to make this contract a success for you and our members. Here is Mike's contact information.

Office Phone: 218-895-4148  
Cell Phone: 218-838-4545  
Email: [mike.domin@njpacoop.org](mailto:mike.domin@njpacoop.org)

Sincerely,

Jonathan Yahn  
Contracts and Compliance Manager

cc: Mike Domin



863-402-4234

[chris.wilson@alanjay.com](mailto:chris.wilson@alanjay.com)

[scott.wilson@alanjay.com](mailto:scott.wilson@alanjay.com)

[christy.self@alanjay.com](mailto:christy.self@alanjay.com)

ROW	YEAR	MODEL CODE	MODEL DESCRIPTION	MSRP	CONTRACT PRICE
97	2021	CK10543 1WT	2021 CHEVY SILVERADO 1500 CREW CAB 4WD 5.5' BED WORK TRUCK 147"WB	\$38,200	\$26,014
98	2021	CK10543 1CX	2021 CHEVY SILVERADO 1500 CREW CAB 4WD 5.5' BED 1CX 147"WB	\$41,600	\$29,277
99	2021	CK10543 1LT	2021 CHEVY SILVERADO 1500 CREW CAB 4WD 5.5' BED 1LT 147"WB	\$45,300	\$32,380
100	2021	CK10543 1LZ	2021 CHEVY SILVERADO 1500 CREW CAB 4WD 5.5' BED 147"WB	\$52,400	\$39,171
101	2021	CC10743 1WT	2021 CHEVY SILVERADO 1500 CREW CAB 2WD 6.5' BED WORK TRUCK 157"WB	\$35,200	\$23,951
102	2021	CC10743 1LT	2021 CHEVY SILVERADO 1500 CREW CAB 2WD 6.5' BED 1LT 157"WB	\$42,300	\$30,350
103	2021	CK10743 1WT	2021 CHEVY SILVERADO 1500 CREW CAB 4WD 6.5' BED WORK TRUCK 157"WB	\$38,500	\$26,302
104	2021	CK10743 1CX	2021 CHEVY SILVERADO 1500 CREW CAB 4WD 6.5' BED 1CX 157"WB	\$41,900	\$29,568
105	2021	CK10743 1LT	2021 CHEVY SILVERADO 1500 CREW CAB 4WD 6.5' BED 1LT 157"WB	\$45,600	\$32,667
106	2021	CC20903 1WT	2021 CHEVY SILVERADO 2500HD REGULAR CAB 2WD 8' BED WORK TRUCK	\$34,700	\$25,066
107	2021	CC20903 1WT	2021 CHEVY SILVERADO 2500HD REGULAR CAB 2WD 8' BED WORK TRUCK DIESEL	\$56,155	\$36,753
108	2021	CC20903 1LT	2021 CHEVY SILVERADO 2500HD REGULAR CAB 2WD 8' BED 1LT	\$38,800	\$29,028
109	2021	CC20903 1LT	2021 CHEVY SILVERADO 2500HD REGULAR CAB 2WD 8' BED 1LT DIESEL	\$58,580	\$39,184
110	2021	CK20903 1WT	2021 CHEVY SILVERADO 2500HD REGULAR CAB 4WD 8' BED WORK TRUCK	\$37,500	\$27,089
111	2021	CK20903 1WT	2021 CHEVY SILVERADO 2500HD REGULAR CAB 4WD 8' BED WORK TRUCK DIESEL	\$58,955	\$38,776
112	2021	CK20903 1LT	2021 CHEVY SILVERADO 2500HD REGULAR CAB 4WD 8' BED 1LT	\$41,600	\$31,051
113	2021	CK20903 1LT	2021 CHEVY SILVERADO 2500HD REGULAR CAB 4WD 8' BED 1LT DIESEL	\$51,490	\$41,207
114	2021	CC20753 1WT	2021 CHEVY SILVERADO 2500HD DOUBLE CAB 2WD 6.5' BED WORK TRUCK	\$37,100	\$26,192
115	2021	CC20753 1WT	2021 CHEVY SILVERADO 2500HD DOUBLE CAB 2WD 6.5' BED WORK TRUCK DIESEL	\$46,990	\$36,483
116	2021	CC20753 1LT	2021 CHEVY SILVERADO 2500HD DOUBLE CAB 2WD 6.5' BED 1LT	\$40,800	\$29,746
117	2021	CC20753 1LT	2021 CHEVY SILVERADO 2500HD DOUBLE CAB 2WD 6.5' BED 1LT DIESEL	\$50,690	\$39,921
118	2021	CK20753 1WT	2021 CHEVY SILVERADO 2500HD DOUBLE CAB 4WD 6.5' BED WORK TRUCK	\$39,900	\$28,215
119	2021	CK20753 1WT	2021 CHEVY SILVERADO 2500HD DOUBLE CAB 4WD 6.5' BED WORK TRUCK DIESEL	\$49,790	\$38,506
120	2021	CK20753 1LT	2021 CHEVY SILVERADO 2500HD DOUBLE CAB 4WD 6.5' BED 1LT	\$43,600	\$31,788
121	2021	CK20753 1LT	2021 CHEVY SILVERADO 2500HD DOUBLE CAB 4WD 6.5' BED 1LT DIESEL	\$53,490	\$41,944
122	2021	CC20953 1WT	2021 CHEVY SILVERADO 2500HD DOUBLE CAB 2WD 8' BED WORK TRUCK	\$37,300	\$26,382
123	2021	CC20953 1WT	2021 CHEVY SILVERADO 2500HD DOUBLE CAB 2WD 8' BED WORK TRUCK DIESEL	\$47,190	\$36,672
124	2021	CC20953 1LT	2021 CHEVY SILVERADO 2500HD DOUBLE CAB 2WD 8' BED 1LT	\$41,000	\$29,955
125	2021	CC20953 1LT	2021 CHEVY SILVERADO 2500HD DOUBLE CAB 2WD 8' BED 1LT DIESEL	\$50,890	\$40,111
126	2021	CK20953 1WT	2021 CHEVY SILVERADO 2500HD DOUBLE CAB 4WD 8' BED WORK TRUCK	\$40,100	\$28,405
127	2021	CK20953 1WT	2021 CHEVY SILVERADO 2500HD DOUBLE CAB 4WD 8' BED WORK TRUCK DIESEL	\$49,990	\$38,696
128	2021	CK20953 1LT	2021 CHEVY SILVERADO 2500HD DOUBLE CAB 4WD 8' BED 1LT	\$43,800	\$31,979

CHEVY





863-402-4234

[chris.wilson@alanjay.com](mailto:chris.wilson@alanjay.com)

[scott.wilson@alanjay.com](mailto:scott.wilson@alanjay.com)

[christy.self@alanjay.com](mailto:christy.self@alanjay.com)

Sourcewell  
Formerly NJPA

Awarded Contract

ALL PRICES INCLUDE FREIGHT AND INSTALLATION

### REGULAR AND SPECIAL FACTORY PRODUCTION OPTIONS

RPO	All Regular And Factory Production Options to be offered at discount from MSRP, Copy of Window Sticker Standard equipment list and MSRP option prices to be provided to customer with each contract conforming quote.	\$0.00
SEO	All Special Equipment Factory Production Options to be offered at discount from MSRP, Copy of Window Sticker Standard equipment list and MSRP option prices to be provided to customer with each contract conforming quote.	\$0.00
VSO	All Factory Production Vehicle Specific Options to be offered at discount from MSRP, Copy of Window Sticker Standard equipment list and MSRP	\$0.00

### NON-IDENTIFIED CONTRACT OPTIONS

NICO	Any Option not listed in this price schedule may be added in accordance with contract guidelines (not to exceed 10% over dealer costs).	\$0.00
------	---	--------

### EXTENDED WARRANTY

EWA	Price to be quoted at Florida Mandatory Sales Price. Warranties available through: Ford ESP, GMPP, NISSAN, JM&A, MOPAR. PRICES TO BE QUOTED FOR SPECIFIC VEHICLE AND POWER TRAIN COMBINATION.	\$0.00
-----	---	--------

### P-CARD AND CREDIT CARD TRANSACTIONS

MSF	A 5% convenience fee of the total sale price will be assessed for all merchant service transactions above \$2,500.00.	\$0.00
-----	---	--------

### DERIVE SYSTEMS (Vehicle Specific Engine Programming most Ford & GM models)

DS Ford ECONO	Vehicle Speed Limiter and Idle Reduction Program By Derive Systems (Most Ford Vehicles, Minimum 5 units requires subscription with Derive Systems, contact dealer for plan pricing)	\$710.00
DS Ford IDLE	Vehicle Idle Reduction Program By Derive Systems (Most Ford Vehicles, Minimum 5 units requires subscription with Derive Systems, contact dealer for plan pricing)	\$710.00
DS Ford SPEED	Vehicle Speed Limiter Program By Derive Systems (Most Ford Vehicles, Minimum 5 units requires subscription with Derive Systems, contact dealer for plan pricing)	\$710.00
DS GM ECONO	Vehicle Speed Limiter and Idle Reduction Program By Derive Systems (Most GM Vehicles, Minimum 5 units requires subscription with Derive Systems, contact dealer for plan pricing)	\$710.00
DS GM IDLE	Vehicle Idle Reduction Program By Derive Systems (Most GM Vehicles, Minimum 5 units requires subscription with Derive Systems, contact dealer for plan pricing)	\$710.00
DS GM SPEED	Vehicle Speed Limiter Program By Derive Systems (Most GM Vehicles, Minimum 5 units requires subscription with Derive Systems, contact dealer for plan pricing)	\$5,690.00

### ADDITIONAL KEYS

3K DUMB	Plain cut 3rd key, no programming required.	\$55.00
3K CHIP	<del>Additional key cut and programmed (no remote).</del>	\$55.00
3KR	Additional key and remote, cut and programmed.	\$215.00
3K SMART	3rd key and remote for vehicles with proximity access.	\$340.00

### SAFETY ITEMS

SAFE-T	Amerex 5lb Fire extinguisher, First Aid Only first aid kit, and King James & Co road triangles	\$245.00
--------	--	----------

### GENERAL OPTIONS





863-402-4234

[chris.wilson@alanjay.com](mailto:chris.wilson@alanjay.com)

[scott.wilson@alanjay.com](mailto:scott.wilson@alanjay.com)

[christy.self@alanjay.com](mailto:christy.self@alanjay.com)



Awarded Contract

ALL PRICES INCLUDE FREIGHT AND INSTALLATION

3BLS	3rd brake light safety sulse (Pulses 3rd brake light (4) times upon application of brake pedal to increase driver awareness behind you when stopping)	\$200.00
------	---	----------

### TAG & REGISTRATION

TEMP-TAG	Temporary tag	\$45.00
TRANS-TAG	<del>Transfer existing registration. Includes temp tag &amp; two way overnight shipping for signature. (must provide tag number)</del>	\$195.00
NEW-TAG	New tag Includes temp tag & two way overnight shipping for signature.(specify state, county, city, sheriff, etc.)	\$245.00

GENERAL OPTIONS



863-402-4234

[chris.wilson@alanjay.com](mailto:chris.wilson@alanjay.com)

[scott.wilson@alanjay.com](mailto:scott.wilson@alanjay.com)

[christy.self@alanjay.com](mailto:christy.self@alanjay.com)

Sourcewell  
Formerly NJPA

Awarded Contract

ALL PRICES INCLUDE FREIGHT AND INSTALLATION

DTF 2 TRK	Deep tint film installed on front two door glass and rear window.	\$170.00
DTF 4 TRK	Deep tint film installed on four doors and back glass for extended/crew cab pickups.	\$255.00
LIMO	Upgrade tint to LIMO on all tinted surfaces	\$95.00
RS 2	Stick on rain shields (2-doors).	\$85.00
RS 4	Stick on rain shields (4-doors).	\$120.00

## HITCHES & ACCESSORIES

AJ CLIV	Class IV receiver hitch, installed at AJ Fleet.	\$460.00
AJ CLV	Class V receiver hitch, installed at AJ Fleet.	\$600.00
AJ 4-WIRE	4 wire trailer plug	\$90.00
AJ 7/4 WIRE	7 wire RV style plug with 4-wire flat combination plug.	\$145.00
AJ 6-ROUND	6 wire round utility plug.	\$105.00
AJ C-WIRE	Customer specific wire plug, please provide detail.	\$145.00
AJ DB2	Draw bar with 2" Ball, pin, and clip.	\$65.00
AJ DB2516	Draw bar with 2-5/16" Ball, pin, and clip.	\$115.00
AJ DB3	Tri-ball draw bar with 1-7/8", 2", and 2-5/16" balls.	\$100.00
AJ PTL2	Pintle combination draw bar with 2" ball.	\$125.00
AJ PTL2516	Pintle combination draw bar with 2-5/16" ball.	\$140.00
CARGO-GLIDE 1200	Cargo Glide 1200lb bed slide with 4" sides and rubber coated floor.	\$1,645.00
CARGO-GLIDE 1500	Cargo Glide 1500lb bed slide with 4" sides and rubber coated floor.	\$1,720.00
CARGO-GLIDE 2200HD	Cargo Glide 2200HD bed slide with 4" sides and rubber coated floor.	\$1,995.00
CARGO-GLIDE 2200XL	Cargo Glide 2200HD bed slide with 4" sides, rubber coated floor, and full extension.	\$2,890.00
AJ OHMR-1700	Kargo Master Pro II HD overhead truck rack, powder coated modular, 1700lb.	\$1,250.00
STEP3-REG	3" black tubular cab step for regular cab pickup.	\$340.00
STEP3-EXT	3" black tubular cab step for extended cab pickup.	\$350.00
STEP3-CREW	3" black tubular cab step for crew cab pickup.	\$360.00
9L7-INST	GM UPFITTER SWITCH INSTALL.	\$105.00
BUA	Federal Signal 90 dB back-up alarm.	\$145.00
N2 DRW	Nitrogen filled tires on DRW vehicles.	\$175.00
N2 HD	Nitrogen filled tires (3/4 ton vehicles and up).	\$160.00

## GRILLE GUARDS AND WINCHES

### WINCH MOUNT TRAY'S (NO UPRIGHTS)

AJ WMT-WARN	WARN Winch mount tray only, no push bumper or wrap. (FORD or RAM only, required for M-series and 16.5ti winches).	\$860.00
-------------	---	----------

HD PICK Ups





863-402-4234

[chris.wilson@alanjay.com](mailto:chris.wilson@alanjay.com)

[scott.wilson@alanjay.com](mailto:scott.wilson@alanjay.com)

[christy.self@alanjay.com](mailto:christy.self@alanjay.com)



Awarded Contract

ALL PRICES INCLUDE FREIGHT AND INSTALLATION

### ALL STEEL RACKS

AS 8AMP-SS	SINGLE SIDE BUMPER TO BASE OF WINDSHIELD 8' Pick Up or Utility Bed, Aluminum Material Rack -expanded metal from cab forward on bottom, sides, and front. 1-1/2" Aluminum Square Tube furnished and installed by All Steel Fabrication.	\$2,295.00
AS 8AMR-SS-BB	SINGLE SIDE BUMPER TO BUMPER 8' Pick Up or Utility Bed, Aluminum Material Rack 8' Pick Up or Utility Bed, -expanded metal from cab forward on bottom, sides, and front. 1-1/2" Aluminum Square Tube furnished and installed by All Steel Fabrication.	\$2,490.00
AS 8AMR	BACK BUMPER TO TOP OF WINDSHIELD 8' Pick Up or Utility Bed, Aluminum Material Rack For P/U beds & 8' Service Bodies Rack with Expanded metal from cab forward over cab bottom, front and sides, to the Windshield. Racks for Service Bodies will be as Wide as the Bed Area (not Body) Rear Cross Bar Removable. 1-1/2" Aluminum Square Tube furnished and installed by All Steel Fabrication.	\$2,880.00
AS 8AMR-BB	BUMPER TO BUMPER Aluminum Material Rack For P/U beds & 8' Service Bodies, Rack with Expanded metal from cab forward over cab bottom, front and sides, to the Windshield. Racks for Service Bodies will be as Wide as the Bed Area (not Body) Rear Cross Bar Removable. 1-1/2" Aluminum Square Tube furnished and installed by All Steel Fabrication.	\$3,400.00

### Knapheide

K CONE	Furnish and Install (1) Custom Tow Hook Mounted Cone Holder (F-Series Only)	\$450.00
K 2CONE	Furnish and Install (2) Custom Tow Hook Mounted Cone Holders (F-Series Only).	\$450.00
K 8AMR-SS	SINGLE SIDE BUMPER TO TOP OF WINDSHIELD Crew Cab 8' Pick Up or Utility Bed, Aluminum Material Rack -expanded metal from cab forward on bottom, sides, and front. 1-1/2" Aluminum Square Tube construction.	\$2,310.00
K 8AMR-SS-BB	SINGLE SIDE BUMPER TO BUMPER 8' Pick Up or Utility Bed, Aluminum Material Rack Crew Cab 8' Pick Up or Utility Bed, -expanded metal from cab forward on bottom, sides, and front. 1-1/2" Aluminum Square Tube construction.	\$3,360.00
K 8AMR	BACK BUMPER TO TOP OF WINDSHIELD 8' Pick Up or Utility Bed, Aluminum Material Rack For P/U beds & 8' Service Bodies Rack with Expanded metal from cab forward over cab bottom, front and sides, to the Windshield. Racks for Service Bodies will be as Wide as the Bed Area (not Body) Rear Cross Bar Removable. 1-1/2" Aluminum Square Tube construction.	\$2,125.00
K 8AMR-BB	BUMPER TO BUMPER Aluminum Material Rack For P/U beds & 8' Service Bodies, Rack with Expanded metal from cab forward over cab bottom, front and sides, to the Windshield. Racks for Service Bodies will be as Wide as the Bed Area (not Body) Rear Cross Bar Removable. 1-1/2" Aluminum Square Tube construction.	\$3,985.00

### LINERS AND COATINGS

UBC	TiteSeal AutoBody Rubberized protective under body coating (rust inhibitor).	\$555.00
HD SOB SH	HD Scorpion spray on bed liner (short bed) under rail.	\$540.00
HD SOB LG	HD Scorpion spray on bed liner (long bed) under rail.	\$590.00
HD USOB	HD Scorpion spray on bed liner applied inside cargo area of 8' & 9' utility body.	\$685.00
HD USOB-TB	HD Scorpion spray on bed liner applied inside cargo area, tops of boxes, and rear bumper of 8' & 9' utility body.	\$975.00
HD SOB-BUMP	HD Scorpion spray on bed liner applied to bumper only.	\$165.00
HD SOB-COMP	HD Scorpion spray on bed liner applied to inside of horizontal compartments and inside surface of lid on utility body, both sides.	\$360.00
HD SOB-FLAT	HD Scorpion spray on bed liner applied to surface of 8' & 9' flat bed.	\$710.00

### LIFT GATES

#### PREMIER PU LIFT GATES

PTC LG13-PU	Tommy Gate G2-60-1342 TP27 Direct Cylinder Lift 1300 lb Capacity 55" x 27"+ 4" Pick-up Truck Liftgate	\$3,575.00
PTC LG13-2PC-PU	Tommy Gate G2-60-1342 TP38 Direct Cylinder Lift 1300 lb Capacity 55" x 38"+ 4" 2-PC Pick-up Truck Liftgate	\$3,780.00
PTC LG15-PU	Tommy Gate G2-60-1542 TP27 Direct Cylinder Lift 1500 lb Capacity 55" x 27"+ 4" Pick-up Truck Liftgate	\$3,790.00

HD PICK Ups



## Vehicle Protection Center | Contracts

[Start Quote](#)[Add Products](#)[Prepare Contract](#)[Print & Book](#)[View Booked](#)

### Add Products

Deal #/ Stock #:  
Customer:  
Vehicle: 2021 Chevrolet  
Silverado 1500  
VIN:

In-service Date: 12/14/2020  
Contract Sale Date: 12/15/2020  
Odometer: 15

Surcharges: Business Use  
Additional Sale Info: None



Product	Coverage	Term	Number Of Services	Deductible	Price	Expiration Date	Expiration Odometer	Action
APP Major Guard	Major Guard	60mo./ 75,000 mi.	N/A	\$0.00	\$2,719.00	12/15/2025	75,015 mi.	SPP Remove
VSC & VMC Tax Amount:					\$0.00	0.00%	use different sales tax	
Total:					\$2,719.00			
Vehicle Service Contracts								Add
Vehicle Maintenance Contract								Add

[Continue](#)[Back](#)[Print quote](#)[Delete](#)