



Equipment Proposal

This Equipment Proposal (the "Proposal") has been prepared by Ten-8 Fire Equipment, Inc. ("Company") in response to the undersigned Customer's request for a proposal. This Proposal is comprised of the special terms set forth below, the Proposal Option List, Warranty, and Company's Purchasing Terms and Conditions. Through its signature below or other Acceptance (as defined below), Customer acknowledges having received, read and being bound by this Proposal, all attachments and Company's Purchasing Terms and Conditions.

Date: June 17, 2020 ("Proposal Date")

Customer: City of Hollywood ("Customer")

Customer Address: Hollywood Florida

Quantity	Product Description & Options	Price
1	FSA Velocity Heavy Rescue Base Spec. 11 #791 FSA20-VEF14.02 Contract	\$464,744.00
	Added option per FSA 770 proposal	\$529,455.00
	Added FSA 3% discount off options	(\$15,883.00)
	Cab Opticom Lightbar	\$2,244.00
	Added factory multiple orders discount - Hollywood FL.	(\$10,000.00)
	Pre-Payment Discount	
	100% Payment 15 days from P.O. will offer \$39,327. discount	
	Pre Payment will include 100% performance bond.	
	Pre-Pay discount subject to change at time of Commission 8-26 meeting	
Purchase Price:		\$970,560.00

Delivery Timing: The Product described above in the Product Description and Options Section of this document will be built by and shipped from the manufacturer approximately 14 (months) after Company receives Customer's acceptance of this Proposal as defined below.

Other: Proposal and pricing based on the terms and conditions of the Florida Sheriff's Contract FSA20-VEF14.02 Spec-11 #791.

Unless accepted within 45 days from date of proposal, the right is reserved to withdraw this proposal.

ACCEPTANCE OF THIS PROPOSAL CREATES AN ENFORCEABLE BINDING AGREEMENT BETWEEN COMPANY AND CUSTOMER. "ACCEPTANCE" MEANS THAT CUSTOMER DELIVERS TO COMPANY: (A) A PROPOSAL SIGNED BY AN AUTHORIZED REPRESENTATIVE, OR (B) A PURCHASE ORDER INCORPORATING THIS PROPOSAL, WHICH IS DULY APPROVED, TO THE EXTENT APPLICABLE, BY CUSTOMER'S GOVERNING BOARD. ACCEPTANCE OF THIS PROPOSAL IS EXPRESSLY LIMITED TO THE TERMS CONTAINED IN THIS PROPOSAL AND COMPANY'S PURCHASING TERMS AND CONDITIONS. ANY ADDITIONAL OR DIFFERENT TERMS, WHETHER CONTAINED IN CUSTOMER'S FORMS OR OTHERWISE PRESENTED BY CUSTOMER AT ANY TIME, ARE HEREBY REJECTED.

INTENDING TO CREATE A BINDING AGREEMENT, Customer and Company have each caused this Proposal to be executed by their duly authorized representatives as of date of the last signature below.

Customer: City of Hollywood Florida

Ten-8 Fire Equipment, Inc.

By: _____

By: _____

Title: _____

Title: **Authorized Sales Representative**

Print: _____

Print: **Michael Schneider**

Date: _____

Date: **June 17, 2020**