

Date: June 28th, 2019

To: County of Broward representatives, City of Hollywood Representatives and Consultants

From: Gary Monetti, Founder & Managing Director, Monetti & Associates Consulting, LLC

Subject: Monetti & Associates Independent Expert Consulting Proposal

Dear Broward County, City of Hollywood Representatives and Consultants,

We are pleased to summit our cost proposal and scope of work to provide Independent Expert Consultancy support to Broward County and the City of Hollywood Florida to provide an independent evaluation of the WPL and Cerc P25 sites. The work to be performed is as stated in the Interlocal Agreement between Broward County and the City of Hollywood Florida for the Motorola P25 system to be deployed. We have provided you with a "not to exceed estimate" (NTE) shown in our pricing below. We have divided the work into 2 phases. Phase 1, which leads up to the delivery of our final report and recommendations to include final review and acceptance of the report and Phase 2, which is for any additional independent expert consulting support needed during the 120-day deployment phase and beyond. These estimates are based on the level of work to be performed within the 45-day period and an initial estimate of hours associated with support for Phase 2. We are assuming one full time equivalent (FTE) to perform all work for Phase 1. We have provided all parties with a list of information/documents we require in which to perform our work. We will put together a schedule for the 45-day period and review with City and County representatives.

Our basic approach is to start with information gathering and the interviews, digesting the information, then getting started with all comparisons and independent analysis' which include, but are not limited to, coverage and capacity, performance, resiliency, redundancy, serviceability, cost analysis of capital and operations & maintenance, alignment with P25 agreement standards, etc. Additional details are contained herein under the Scope of Work Section as excerpted from ILA Exhibit A, Exhibit B and Section 2. We have also priced in 2 trips to Florida for 2 consultants for site visits and meetings for Phase 1 and two additional trips as part of Phase 2. We look forward to working with all of you on this very important project while establishing a long-term partnership with Broward County, the City of Hollywood and your supporting partners.



Pricing:

Item	Phase 1 Description	Hourly Rate	NTE Hours (45 Days)		Total Price
1	Phase 1 Independent Expert Consultancy Services	\$200	260		\$52,000
2	Travel to Florida Phase 1 (T & E)	N/A			\$1,500
				Total Phase 1	\$53,500
Item	Phase 2 Description	Hourly Rate	NTE Hours (Days-TBD)		Total Price
3	Phase 2 Post Report Delivery Support	\$200	130		\$26,000
4	Travel to Florida Phase 2 (T & E)	N/A			\$1,500
				Total Phase 2	\$27,500
				Grand Total	\$81,000

Scope of Work:

As stated in the ILA Exhibit A & B. Additional detail can be found in ILA Section 2.

Exhibit A

INDEPENDENT EXPERT CRITERIA AND SERVICES

Criteria

The Independent Expert must have no financial interest or pending or prior contractual relationship within the past ten (10) years with the County Expert or City Expert. The Independent Expert must not be a direct competitor in the State of Florida market with either County Expert or City Expert (as determined by agreement of the Parties' experts) or with any entity that has previously submitted a report or analysis regarding the WLP Site or the Circ Site. The Independent Expert may not have any formal vendor affiliation with Motorola Solutions, Inc. or Harris Corporation, and may not have any direct, current contractual relationship(s) with Motorola Solutions, Inc., or any of its subdivisions, or have had any such direct, contractual



relationship(s) within the past five (5) years; the foregoing limitation shall not include consulting work done for a customer of Motorola Solutions, Inc. Additionally, the Independent Expert must be vendor neutral and must not have any actual or perceived business dealings that would be strengthened or weakened based upon either agreeing or disagreeing with the findings of either of the Parties' experts or consultants involved in this matter, including County, City, Motorola Solutions, KCI, Mission Critical Partners, or G.M. Selby. Notwithstanding any of the foregoing, any individual or entity agreed upon in writing by the County Expert, the City Expert, the County Administrator, and the City Manager shall be deemed qualified to serve as the Independent Expert.

Scope of Services

The Independent Expert shall prepare the written report set forth in Section 2 of the Agreement comparing the WLP Site to the Circ Site, which shall include comparisons based upon the following criteria (in addition to the criteria specified elsewhere in the Agreement):

- 1. Coverage evaluation with consideration of shadowing from obstructions and buildings in the area
- 2. Construction (including strategy, complexity, and costs)
- 3. Serviceability for both routine and non-routine maintenance after installation is complete
- 4. Survivability of all components during a major weather event or hurricane
- 5. Access and restoration considerations during both blue sky and grey sky events, including in the event of flooding or storm surge
- 6. Safety to the surrounding communities or nearby critical infrastructure, including risks of tower collapse and falling equipment
- 7. Any other factors that may affect use of a location for the life of the P25 System Specific tasks the Independent Expert shall complete include:
- Interviews with County, City, Motorola Solutions, Inc. staff, County Expert, and City Expert regarding their analysis of the Circ Site and the WLP Site
- Site visits of the Circ Site and WLP Site, both independently and with County and City staff
- Independent coverage modeling of the Circ System and the WLP Tower to validate whether coverage complies with the P25 Agreement Standards, including a guaranteed ninety-five



percent (95%) portable roundtrip coverage for a hip-mounted portable radio inside a building with 25 dB of attenuation, with ninety-five percent (95%) reliability and all other quantitative and qualitative standards stated in the P25 Agreement.

- Development and provision of a written report that evaluates the strengths and weaknesses of each location with regard to the criteria defined
- Written conclusions as expressly required under this Agreement

Exhibit B

P25 Agreement

See P25 Agreement as set forth at the following link:

http://www.broward.org/CommunicationsTechnology/911Projects/Documents/Agreement(ful 1yexecute dana bookmarked).pdf

Sincerely,

Gary

Gary Monetti

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