



Hollywood RFP Appendices

Appendix A – References

3 pages

Appendix B – Resumes

11 pages

Appendix E – Additional Required Forms

7 pages

City of Hollywood, Florida
Issue Date: September 7, 2018
Solicitation # RFP-4598-18-PB

REFERENCE QUESTIONNAIRE

It is the responsibility of the contractor/vendor to provide a minimum of three (3) similar type references using this form and to provide this information with your submission. Failure to do so may result in the rejection of your submission.

Giving reference for: SiteMed North America LLC

Firm giving Reference: Wake County Fire Services

Address: 331 S. McDowell St, Raleigh NC 27603

Phone: 919-856-6487

Fax: 919-856-6236

Email: darrell.alford@wakegov.com

1. Q: What was the dollar value of the contract?

A: \$ 185,000.00

2. Have there been any change orders, and if so, how many?

A: Added an additional \$ 4000 for our employees

3. Q: Did they perform on a timely basis as required by the agreement?

A: We contract for 14 county fire departments, they schedule and perform services on a timely basis

4. Q: Was the project manager easy to get in contact with?

A: Always returned emails and phone calls well within reason

5. Q: Would you use them again?

A: We have renewed the contract for 3 years

6. Q: Overall, what would you rate their performance? (Scale from 1-5)

A: 5 Excellent

7. Q: Is there anything else we should know, that we have not asked?

A: Work out all scheduling details and be flexible.

The undersigned does hereby certify that the foregoing and subsequent statements are true and correct and are made independently, free from vendor interference/collusion.

Name: Darrell Alford

Title: Deputy Director Wake Fire

Signature: Darrell Alford

Date: 9/17/18

City of Hollywood, Florida
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REFERENCE QUESTIONNAIRE

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Giving reference for: SiteMed North America LLC

Firm giving Reference: Estero Fire Rescue

Address: 21500 Three Oaks Parkway, Estero, FL 33928

Phone: 239-390-8000

Fax: 239-390-8020

Email: couller@esterofire.org

1. Q: What was the dollar value of the contract?

A: \$38,529.00

2. Have there been any change orders, and if so, how many?

A: Yes, we made a couple of change orders during last two years to improve the quality of our physicals. SiteMed was very accommodating to our requests and made the changes to our contract.

3. Q: Did they perform on a timely basis as required by the agreement?

A: Yes, great job of performing comprehensive physicals in a timely manner.

4. Q: Was the project manager easy to get in contact with?

A: Yes, trouble-free communication throughout the year with manager and physicians.

5. Q: Would you use them again?

A: We have completed 2 years of physicals with SiteMed and have signed a contract for 2019 and 2020.

6. Q: Overall, what would you rate their performance? (Scale from 1-5)

A: 5 Excellent 4 Good 3 Fair 2 Poor 1 Unacceptable

7. Q: Is there anything else we should know, that we have not asked?

A: Dr. Walker has been an incredible asset to our "return to work" program. He reviews all of the employee clearance letters and confirms they are compliant with NFPA.

The undersigned does hereby certify that the foregoing and subsequent statements are true and correct and are made independently, free from vendor interference/collusion.

Name: Todd Couler Title: DIVISIONAL CHIEF

Signature: [Signature] Date: 9-18-18

City of Hollywood, Florida
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REFERENCE QUESTIONNAIRE

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Giving reference for: SiteMed North America LLC

Firm giving Reference: Pelham Fire Department

Address: 3162 Pelham Parkway, Pelham AL 35124

Phone: 205-620-6509

Fax: _____

Email: MMAPLES@pelhamalabama.gov

1. Q: What was the dollar value of the contract?

A: 37,000

2. Have there been any change orders, and if so, how many?

A: None

3. Q: Did they perform on a timely basis as required by the agreement?

A: No complaints whatsoever

4. Q: Was the project manager easy to get in contact with?

A: Absolutely

5. Q: Would you use them again?

A: Plan on it

6. Q: Overall, what would you rate their performance? (Scale from 1-5)

A: 5 Excellent 4 Good 3 Fair 2 Poor 1 Unacceptable 5

7. Q: Is there anything else we should know, that we have not asked?

A

The undersigned does hereby certify that the foregoing and subsequent statements are true and correct and are made independently, free from vendor interference/collusion.

Name: Matt Maples Title EMS DIRECTOR

Signature: _____ Date: 9/25/18

P. Lance Walker D.O., MPH
Physician

WORK EXPERIENCE

- Georgia Power Corporation** *Associate Medical Director* 2008-Current
Provide medical oversight for compliance, wellness and pandemic planning
- PointMed Inc.** *Medical Director* 2006-Current
Practice designed to provide Medical Review Officer Services and independent medical exams for disability, workers compensation and injury cases
- SiteMed North America, LLC** *Medical Director* 2006-Current
Provide Occupational Medical Services to Industry, with focus on Firefighter Physicals, respiratory protection including pulmonary function testing, and respirator fit testing
- Philadelphia College of Osteopathic Medicine** *Associate Clinical Faculty* 2006-Current
Preceptor for third and fourth year medical students
- Piedmont Physicians Group** *Staff Physician* 2006-2007
Provided Family Practice and Internal Medicine coverage for Piedmont Medical Care Corporation
- Roxboro Family Practice and Occupational Medicine P.C.** *Provider* 2000-2006
Mix of Family Practice, Urgent Care and Occupational Medicine, including inpatient hospital work
Primary Occupational Medical Clinic in Person County, services including on-site respirator fittings, pulmonary function testing, MRO, immunizations and Haz-Mat Physicals
- Occupational Health Partners P.C.** *Part time provider* 2002-2005
Provided disability exams for the State of North Carolina. Provided Occupational Health Services for Progress Energy Corporation including pulmonary function testing and respirator fit testing
- Floyd Medical Center Family Practice Residency** *Resident* 1997-2000
Community based stand-alone Family Medicine Residency. Comprehensive training in cardiac, medical and ambulatory care

EDUCATION

- Masters Degree in Public Health
University of North Carolina, Chapel Hill, North Carolina, 2005
- Doctor of Osteopathic Medicine
Oklahoma State University College of Osteopathic Medicine, Tulsa, Oklahoma, 1997
- Bachelor of Arts, Biology
William Jewell College, Liberty, Missouri, 1993

CERTIFICATIONS

- Licensed in Virginia, Alabama, North Carolina, South Carolina, Georgia, Tennessee, Florida
- American Osteopathic Board of Family Practice, Board Certification
- Medical Review Officer, American Association of Medical Review Officers
- Aviation Medical Examiner, Federal Aviation Administration
- Certified Independent Medical Examiner
- Designated Civil Surgeon
- CAOHC Certification
- CAOHC Course Director
- OSHA Ten Hour Course
- NIOSH Spirometry Training Course
- Preceptor NIOSH Spirometry Training Course

ACADEMIC ACHIEVEMENTS

- Duke University Family Medicine Preceptor
- Clinical Professor of Family Medicine, Philadelphia College of Osteopathic Medicine
- National Health Service Corp Scholarship Recipient
- Physician's Recognition Award, American Medical Association
- Masters Thesis "A Case for Revising OSHA's Respiratory Standard"

LEADERSHIP

American Osteopathic College of Occupational and Preventive Medicine

- Co-Chair Basic Course in Occupational Medicine 2010-Current
- Secretary 2012

Co-Founder/co-owner, SiteMed Inc.

- Developed innovative Occupational Medical delivery system using mobile medical vehicle to provide on-site services to industry

Founder/Owner PointMed Inc.

- Consultative Medical Practice designed to provide Medical Review Officer services , Occupational Medical Services and Independent Medical Exams

Co-Founder/co-owner, Roxboro Family Practice and Occupational Medicine P.C.

- Developed successful practice with mix of Family and Occupational Medicine
- Designed and supervised build out of practice location
- Delivered quality medical care to over 7000 patients last year
- Secured contracts with the majority of large employers in Person County
- Developed on site occupational medical services
- Supervision of twelve employees including two mid-level providers

Co-Founder/co-owner, Occupational Health Partners P.C.

- Developed low overhead high quality occupational medical practice model
- Designed and supervised build out of practice space

Chief Resident, Floyd Medical Center Family Practice Residency

- Elected by peers, duties included representing residency to the Medical Staff, resident advocate, scheduling for 21 residents, developing programs of feedback and supervision of first and second year residents to enhance and speed the learning process

Resident Director, Shorter College Clinic

- Responsible for staffing the Shorter College Medical Clinic one day per week, reviewed student charts for patients seen by the school nurse, planed and delivered lectures to students regarding sexually transmitted diseases and drug and alcohol abuse

PROFESSIONAL AFFILIATIONS

- American Osteopathic Association
- American College of Osteopathic and Preventative Medicine

PRESENTATIONS

- Occupational Metals – AOCOPM Basic Course in Occupational Medicine, AOCOPM Mid-Year Conference, Atlanta 2011
- Plastics – AOCOPM Basic Course in Occupational Medicine, Mississippi Osteopathic Medical Society, Annual Meeting, Destin, FL 2011
- Occupational Metals – AOCOPM Basic Course in Occupational Medicine, Mississippi Osteopathic Medical Society, Annual Meeting Destin, FL 2011
- NFPA 1582, Beyond the Basics, Southeastern Fire Chiefs Association, Annual Meeting, Montgomery, AL 2011
- NFPA 1582, Beyond the Basics, south Atlantic Fire Rescue Expo, Raleigh, NC 2011
- Occupational Lung Disease, AOCOPM, Annual Meeting, Orlando, FL 2011
- Hearing Conservation, AOCOPM Basic Course in Occupational Medicine, Orlando, FL 2011
- James T. Fleming Memorial Lecture in Firefighter Health and Safety, Firefighter Medical Examinations Under NFPA 1582, AOCOPM Mid-Year Conference, March 2012

PUBLICATIONS

- Getting the most from your NFPA physical program: Test Day, Carolina Fire EMS Journal 1/11/2011
- Your NFPA physical program: After the testing, now what? Carolina Fire EMS Journal, 3/29/2011
- 3 Important Steps – Firefighters & Heart Disease, Identifying Cardiac Disease, Carolina Fire EMS Journal, 7/5/2011
- OSHA 1910.156 vs. NFPA 1582: Is there really a difference? Carolina Fire EMS Journal 10/14/2011
- Firefighter Fitness; What's your best workout? Carolina Fire EMS Journal 4/23/2012

From: MQAOperations@flhealth.gov
Subject: Confirmation of License
Date: February 13, 2017 at 8:57 AM
To: drlancewalker@comcast.net



You have received a Confirmation of License as an attachment. Please view the attachment to confirm the contents. If you have any issues, please contact MQA Health Services.

Mission:

To protect, promote & improve the health of all people in Florida through integrated state, county & community efforts.



Rick Scott
Governor

Collette Philip, MD, MPH
Surgeon General and Secretary

Vision: To be the Healthiest State in the Nation

FLORIDA DEPARTMENT OF HEALTH

CONFIRMATION OF LICENSE

NAME: PAUL LANCE WALKER
PROFESSION: OSTEOPATHIC PHYSICIAN
LICENSE NUMBER: OS14460
EFFECTIVE DATE: 02/13/2017
MAILING ADDRESS: 1471 HEDGEWOOD LANE
KENNESAW, GA 30152
ATTENTION:
PRACTICE ADDRESS: 1810 WHITE CIRCLE
SUITE155
MARIETTA, GA 30066
ATTENTION:

NOTE:

This document confirms receipt of an approved initial licensure application for the practitioner listed above. The practitioner should receive a license in the mail within 7-14 business days. Online licensure confirmation also can be obtained by visiting <http://www.FLHealthsource.gov> and accessing the Department's license verification screen. This document, issued from a secure online site, authorizes practice until the practitioner receives the printed license.

Florida Department of Health
Division of Medical Quality Assurance
4052 Bald Cypress Way
Tallahassee, FL 32399-3260



Accredited Health Department
Public Health Accreditation Board

Vanessa Flores -Watson

Clayton, NC 27527
Office # 919-661-3779
vflores@sitemed.net

SiteMed North America LLC- 2013-Present

Garner, NC

COO

- Successful management and development of a workforce that spans two States. This has allowed for the company's growth and success into 5 States across the Southeast.
- Retention of 97% of client accounts.
- Developed Policies and Procedures for the company in order to meet the regulatory demands needed as growth and expansion requires.
- Created reporting methods for Financial and Business Development. These methods have provided key information needed for strategic decision making and long term planning.

Executive Administrative Assistant /HR Representative - 2009-2013

- Developed organization methods and systems for several aspects of company's operations. Including: inventory, recruitment and training, trade show exhibits, client acquisition, etc.
- Prepared statistics of medical results with year by year comparisons.
- Achieved 100% collection of accounts receivable within 30 days of invoice.
- Prepared cost analysis reports for each job with year by year comparison. These reports have helped the company increase overall profit by 25% from 2012-2013.
- Negotiation of vendor contracts which yielded a 20% cost reduction in laboratory fees, medical and office supplies.

Occupational Health Partners P.C.- 2007-Present

Garner, NC

Office Manager

- Developed and managed a scheduling system of appointments, staff and physician.
- Hired, trained and developed front desk staff in all tasks including all form completion for patients.
- Developed and managed cash flow system for patients' payments and petty cash.
- Created and developed a marketing strategy that increased patient volume by 25% every quarter.
- Provided decisive input in strategic business decisions such as relocation and expansion.

The Hemisphere Group Inc.- 2004-2007

Hauppauge, NY

Administrative & Sales Assistant

- Achieved 100% customer satisfaction and retention.
- Coordination and presentation at corporate meetings.
- Successful maintenance and development of vendor relationships.

Henry Schein- 2003-2004

Melville, NY

International Sales Representative

- Reorganized and saved a multi-million dollar account in Puerto Rico (Hospital Group).

Spa Warehouse – 1999-2003

Melville, NY

Office Manager/Executive Assistant to the Owner and CFO

- Started as junior bookkeeper.

Diocese of Rockville Centre – 1997-1999

Merrick, NY

Executive Assistant to Director of Operations

- Penned and published an article for the Spanish Diocesan newspaper.

Education

Stony Brook University

Stony Brook, NY

B.S., Business Administration

Graduated magna cum laude

Skills

Windows Office Suite, Publisher, Quickbooks, Outlook, ACT, Spanish, French, POS systems,
Notary Public (commission exp. 2/26/2019)

JOHN YODER

CONTACTS

(770) 364 4553



jyoder@sitemed.net



QUALIFICATIONS

World Protective Service,
Personal Security Specialist

World Protective Service,
Non-Protective Security
Specialist

World Protective Service,
Emergency Response Team
Specialist

US DOS Weapons Qualified

Certified Firefighter, State
of Georgia

NPQ Firefighter II

Georgia EMICT

NREMT

BLS Instructor

AED Instructor

Haz-Mat Technician

NIMS Certified

PROFESSIONAL PROFILE

I strongly desire to continue building a career in challenging service by utilizing my experience, ideas, and hard-earned skills. Service and protection are truly personal passions but also areas I've spent years growing my knowledge through not only practice in the field but by educating myself alongside leaders in the industry. I am looking forward to continuing growth my career.

EXPERIENCES

SiteMed North America (Marietta, GA March 2018-Present) Clinical Coordinator. As the Clinical Coordinator I interact with the clients first hand to schedule their on-site work, ensure all agreed upon services are completed in a timely and effective manner. I staff each job and work with the clients and staff to ensure the on-site work flows smoothly, safely, and with efficiently.


PSS-EMT (US Department of State, Kabul, Afghanistan, 2012-Present) As a member of a team of trained and specialized medics and security team members, in a high threat area, I have worked to secure the US embassy and outlying secure and unsecure US buildings in Afghanistan. I aided in and implemented detailed plans to secure different structures. I worked in a supervisory position to schedule, manage, and train medics and other security staff. I have been involved in countless missions to strategically move ambassadors, politicians, persons of importance and their families, and embassy staff. The job encompasses many aspects that require me to think quickly and effectively to move a team of people and successfully plan for anything.

- Provided 360-armed security on foot and while moving.
- Provided Tactical Combat Casualty Care/first responder classes to embassy support staff and emergency response team.
- Helped certify first responders.
- Planned, secured, and trained to ensure mass casualty areas were prepared.

Firefighter II (City of Atlanta Fire and Rescue, 2007-2012) My job involved the protection of life and property by combating, extinguishing, and preventing fires. I was required to use my EMT skills as a First Responder. Other duties include routine maintenance of fire apparatus, as well as drilling in new firefighting techniques and practices. I also enjoy being able to teach occasionally due to the different certifications that I've acquired over the course of my career.

JOHN YODER

CONTACTS

(770) 364 4553 

jyoder@sitemed.net 

TRAINING

Emergency Management System:

Basic Incident Command System

Principles of Emergency
Management

National Incident Management
System

National Response Plan

International Association of Firefighters:

Haz-Mat Training for First
Responders, Clandestine Drug
Labs, Emergency Response, EMS

Georgia Public Safety Training Center:

Module I, II, & III-Basic
Firefighter

Basic Firefighter NPQ

NPQ Firefighter II

EXPERIENCE CONTINUED

ER Tech (Emory Midtown Hospital, 2010- 2012) My job involves caring for emergency room patients. It was a fast-paced setting with many responsibilities.

- started IV's, drew blood, performed lab work, etc...
- patient assessments
- aided nurses and doctors

Firefighter II/FAO/EMT-I (Cherokee County Fire and Emergency Services, 1998-2007) My job required that I combine all of my skills as an EMT and firefighter to respond to calls in the community.

Brittany E. Cole

Oxford, NC 27565

CORE COMPETENCIES

- Successful completion of a certified phlebotomy program and internship
- Proficiency in blood collection by venipuncture and capillary technique from patients of all age groups
- Skilled at monitoring patient flow and, in the case of patient overflow, assisting health aides in preparation of examination rooms, hemoglobin A1C tests, rapid drug screens, vitals, etc.
- Excellent leadership skills
- Outstanding patient communication skills
- Comprehensive understanding of compliance and safety regulations
- Professional secretarial skills including filing, answering phones, scheduling appointments, organizing, and multi-tasking
- Excellent computer skills including 56 wpm data entry, advanced knowledge of Meditech, Microsoft Office applications, QuickBooks, internet applications, Windows Vista/XP, and familiar with Mysis Tiger medical software, LMS medical software, and AllScripts software
- Exceptional organizational, planning, and multi-tasking skills
- Attention to detail
- Excel in problem solving
- Extremely reliable and very responsible leader for over 4+ years at three different companies, as well as in clubs and non-profit organizations
- Outstanding sales and customer service representative for 6+ years with admirable sales and customer service awards

WORK EXPERIENCE

SiteMed North America, Garner, NC

Senior Clinical Coordinator

03/2017-Present

- Primary contact with clients to confirm services needed and maintain communication channels open to ensure effective and efficient service.
- Hire and train staff members. In charge of developing staff members to grow in their career path with the company. Provide training as well as disciplinary actions as needed to ensure safety and quality care throughout.
- Manage third party vendors who contribute to our on-site work in order to ensure they comply with regulations and SiteMed's expectations of quality and care.

Lead Technician

01/2014-present

Provide on-site care and medical testing to clients for yearly required physicals and duty clearance.

- Duties include vital sign taking, pulmonary function testing according to NIOSH standards, electrocardiogram testing, audio testing according to CAOHC standards, treadmill testing, various strength and body fitness testing in accordance with NFPA 1582 guidelines, OSHA standards, and adherence to National Patient Safety Goals.
- Direct communication with clients, coordination of job staffing, equipment/supplies along with transportation to and from job sites.
- Preplanning of patient flow along with maintaining patient safety, and patient privacy.
- Supervision of staff and each testing station ensuring timely and accurate results.

Granville Medical Center, Oxford, NC

02/2013-present

PRN Phlebotomist (30-40 hours/wk)

- Draw blood specimens from patients of all ages by using capillary and/or venipuncture techniques.
- Quickly and efficiently collecting samples from patients in the Emergency Room, nursing homes, nursery, in-patients, out-patients, same day surgery, operating room, and doctor's offices.
- Requisition processing for physician orders, billing, and medical records as well as check for accurate information.
- Specimen processing
- Assist in training and orientation of new staff and clinical students
- Properly collecting non-DOT drug screens
- Registering patients in Medi-Tech software as reference labs
- Basic understanding of needs (specimen requirements, centrifugation, receiving, etc.) for all laboratory departments such as hematology, chemistry, urinalysis, coagulation, serology, blood bank, and microbiology
- Answer telephone calls and route calls to appropriate member of the medical or laboratory staff
- Inventory medical laboratory supplies; stock work areas as needed
- Keep work areas clean and orderly

Self Employed, Raleigh, NC

07/2011-08/2012

Child Care Provider

- Provided care for three children ages 2, 4, and 6

Key Harbor, Raleigh, NC

09/2010-05/2011

Sales Associate

- Resolved customer queries
- Answer and screen incoming calls
- Managed and redirected customer complaints
- Processed customer orders
- Recorded customer interactions
- Prepared letters and emails to customers
- Followed up with customers
- Cut, repair, and program keys and remotes for vehicles

YMCA, Wilmington, NC

02/2010-07/2010

Site director

- Supervised 30+ children(ages 4-10) and 3 employees
- Created weekly lesson plans and executed them
- Process and deposit payments from parents
- Organized staff and member meetings
- Documented professional observation sessions
- Assist with organization of company functions and events

Key Harbor, Raleigh, NC

12/2008-08/2009

Assistant Manager

- Composed and organized cross references and product ordering system
- Organized and participated in advertising and marketing

- Assisted with hiring and training
- Completed several auditing and inventory assignments
- Answer and screen incoming calls
- Customer service and sales
- Coordinate meetings and appointments
- Prepare letters and documents
- Utilize MS Office and QuickBooks in daily tasks and responsibilities
- Research and retrieve information
- Open and close store
- Cut, repair, and program keys and remotes for all types of vehicles

EDUCATION

Vance Granville Community College Henderson, NC 2011-Present

Associate of Arts, GPA: 3.2

Degree to be awarded December 2013

Vance Granville Community College Henderson, NC 2011

Phlebotomy Certification, GPA: 4.0

Certified Phlebotomist, NC, 2011

- Successfully completed internship at Granville Family Medicine with LabCorp employee Carla Hilliard, PBT as the preceptor

Wake Technical Community College Raleigh, NC 2008

Emergency Medical Technician- Basic level, GPA: 4.0

Certified EM

ORGANIZATIONS/CERTIFICATIONS

American Society for Clinical Pathology (ASCP) membership

Stem Fire & EMS, 2008-2010

CPR/ First Aid Certified expiring June 2015

Federal/Non-Federal Drug Screen Instructor

Federal/Non- Federal Breath Alcohol Technician Instructor

Occupational Hearing Conservationist certification (CAOHC)

Spirometry training certificate (NIOSH)

HOLD HARMLESS AND INDEMNITY CLAUSE

SitelMed North America, LLC and Vanessa Flores-Watson

(Company Name and Authorized Representative's Name)

, the contractor, shall indemnify, defend and hold harmless the City of Hollywood, its elected and appointed officials, employees and agents for any and all suits, actions, legal or administrative proceedings, claims, damage, liabilities, interest, attorney's fees, costs of any kind whether arising prior to the start of activities or following the completion or acceptance and in any manner directly or indirectly caused, occasioned or contributed to in whole or in part by reason of any act, error or omission, fault or negligence whether active or passive by the contractor, or anyone acting under its direction, control, or on its behalf in connection with or incident to its performance of the contract.

Vanessa Flores-Watson
SIGNATURE

Vanessa Flores-Watson
PRINTED NAME

SitelMed North America, LLC
COMPANY OF NAME

Sep. 27, 2018
DATE

Failure to sign or changes to this page shall render your bid non-responsive.

Issue Date: September 7, 2018

City of Hollywood, Florida
Solicitation # RFP-4598-18-PB

NONCOLLUSION AFFIDAVIT

STATE OF: North Carolina

COUNTY OF: Wake, being first duly sworn, deposes and says that:

- (1) He/she is COO of Starlet North America the Bidder that has submitted the attached Bid.
- (2) He/she has been fully informed regarding the preparation and contents of the attached Bid and of all pertinent circumstances regarding such Bid;
- (3) Such Bid is genuine and is not a collusion or sham Bid;
- (4) Neither the said Bidder nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant has in any way colluded, conspired, connived or agreed, directly or indirectly with any other Bidder, firm or person to submit a collusive or sham Bid in connection with the contractor for which the attached Bid has been submitted or to refrain from bidding in connection with such contract, or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other Bidder, firm or person to fix the price or prices, profit or cost element of the Bid price or the Bid price of any other Bidder, or to secure an advantage against the City of Hollywood or any person interested in the proposed Contract; and
- (5) The price or prices quoted in the attached Bid are fair and proper and are not tainted by any collusion, conspiracy, connivance or unlawful agreement on the part of the Bidder or any of its agents, representatives, owners, employees, or parties in interest, including this affiant.

(SIGNED) Danemation COO
Title

Failure to sign or changes to this page shall render your bid non-responsive.

**SWORN STATEMENT PURSUANT TO SECTION 287.133 (3) (a) FLORIDA
STATUTES ON PUBLIC ENTITY CRIMES**

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER
OFFICIAL AUTHORIZED TO ADMINISTER OATHS

1. This form statement is submitted to City of Hollywood
by Nanessa Flores-Watson COO for StMed North America LLC
(Print individual's name and title) (Print name of entity submitting sworn statement)
whose business address is 112 Donmoor Ct. Garner, NC 27529
and if applicable its Federal Employer Identification Number (FEIN) is 26-2516238 If the entity has no FEIN,
include the Social Security Number of the individual signing this sworn statement.

2. I understand that "public entity crime," as defined in paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid, proposal, reply, or contract for goods or services, any lease for real property, or any contract for the construction or repair of a public building or public work, involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misinterpretation.

3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in an federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.

4. I understand that "Affiliate," as defined in paragraph 287.133(1)(a), Florida Statutes, means:

1. A predecessor or successor of a person convicted of a public entity crime, or
2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

5. I understand that "person," as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or any entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

6. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies.)

☒ Neither the entity submitting sworn statement, nor any of its officers, director, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

☐ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

☐ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime, but the Final Order entered by

Issue Date: September 7, 2018

the Hearing Officer in a subsequent proceeding before a Hearing Officer of the State of the State of Florida, Division of Administrative Hearings, determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. (attach a copy of the Final Order).

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 (ONE) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THAT PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017 FLORIDA STATUTES FOR A CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.



(Signature)

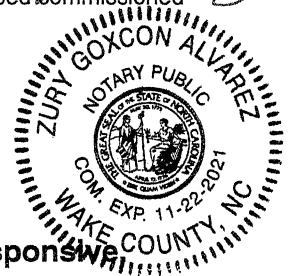
Sworn to and subscribed before me this 28th day of September, 2018.

Personally known _____

Or produced identification ✓ Notary Public-State of NC

NC Driver license my commission expires Nov 22, 21
(Type of identification)


(Printed, typed or stamped commissioned name of notary public)



Failure to sign or changes to this page shall render your bid non-responsive

Issue Date: September 7, 2018

City of Hollywood, Florida
Solicitation # RFP-4598-18-PB

CERTIFICATIONS REGARDING DEBARMENT, SUSPENSION AND OTHER RESPONSIBILITY MATTERS

The applicant certifies that it and its principals:

- (a) Are not presently debarred, suspended, proposed for debarment, declared ineligible, sentenced to a denial of Federal benefits by a State or Federal court, or voluntarily excluded from covered transactions by any Federal department or agency;
- (b) Have not within a three-year period preceding this application been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or local) transaction or contract under a public transaction, violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
- (c) Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph (b) of this certification; and
- (d) Have not within a three-year period preceding this application had one or more public transactions (Federal, State, or local) terminated for cause or default.

Applicant Name and Address:

Sitemed North America, LLC
112 Donmoor Ct.
Garner, NC 27529

Application Number and/or Project Name:

City of Hollywood, Solicitation # RFP-4598-18-PB

Applicant IRS/Vendor Number: 26-2516238

Type/Print Name and Title of Authorized Representative:

Vanessa Flores-Watson, COO

Signature: Vanessa Flores-Watson

Date: Sep. 27, 2018

Failure to sign or changes to this page shall render your bid non-responsive.

DRUG-FREE WORKPLACE PROGRAM

IDENTICAL TIE BIDS - Preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids which are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employee that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program (if such is available in the employee's community) by, any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of these requirements.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

Vanessa Flores-Watson
VENDOR'S SIGNATURE

Vanessa Flores-Watson
PRINTED NAME

SitelMed North America, LLC
NAME OF COMPANY

SOLICITATION, GIVING, AND ACCEPTANCE OF GIFTS POLICY

Florida Statute 112.313 prohibits the solicitation or acceptance of Gifts. - "No Public officer, employee of an agency, local government attorney, or candidate for nomination or election shall solicit or accept anything of value to the recipient, including a gift, loan, reward, promise of future employment, favor, or service, based upon any understanding that the vote, official action, or judgment of the public officer, employee, local government attorney, or candidate would be influenced thereby." The term "public officer" includes "any person elected or appointed to hold office in any agency, including any person serving on an advisory body."


The City of Hollywood policy prohibits all public officers, elected or appointed, all employees, and their families from accepting any gifts of any value, either directly or indirectly, from any contractor, vendor, consultant, or business with whom the City does business.

The State of Florida definition of "gifts" includes the following:

- Real property or its use,
- Tangible or intangible personal property, or its use,
- A preferential rate or terms on a debt, loan, goods, or services,
- Forgiveness of indebtedness,
- Transportation, lodging, or parking,
- Food or beverage,
- Membership dues,
- Entrance fees, admission fees, or tickets to events, performances, or facilities,
- Plants, flowers or floral arrangements
- Services provided by persons pursuant to a professional license or certificate.
- Other personal services for which a fee is normally charged by the person providing the services.
- Any other similar service or thing having an attributable value not already provided for in this section.

Any contractor, vendor, consultant, or business found to have given a gift to a public officer or employee, or his/her family, will be subject to dismissal or revocation of contract.

As the person authorized to sign the statement, I certify that this firm will comply fully with this policy.

 Vanessa Flores-Watson
SIGNATURE PRINTED NAME

SiteMed North America, LLC COO
NAME OF COMPANY TITLE

Failure to sign this page shall render your bid non-responsive.



SiteMed FIRE™



SiteMed™



SiteMed POLICE



SiteMed EMS

Title Page

City of Hollywood, Florida Solicitation # RFP – 4598-18-PB

SiteMed North America LLC

112 Donmoor Court
Garner NC 27529

888-837-4819 ext. 707

Karen Strange, Business Development

September 27, 2018

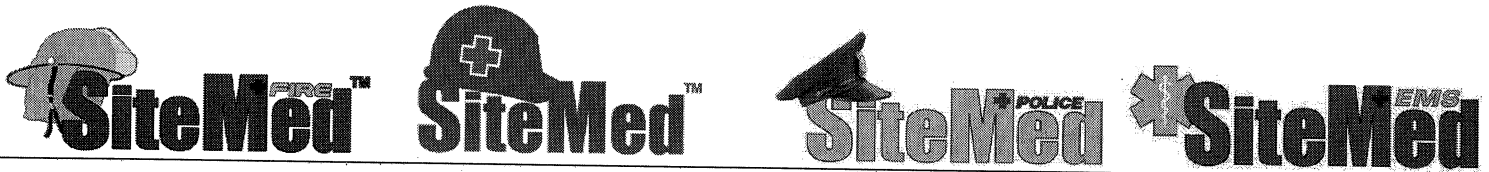
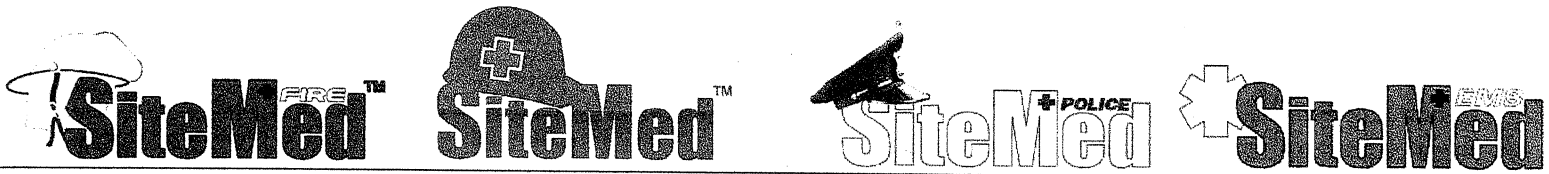


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Solicitation, Giving, and Acceptance of Gifts Policy	



RFP Completed Check List:

Please check each line item after the completion of the appropriate item.

 X I verify that the signature on pages number three & four (3 & 4) is the signature of the person authorized to bind the agreement. (Preferably in blue ink).

 X I acknowledge reading and signing the Hold Harmless Statement.

 X I have included all information, certificates, licenses and additional documentation as required by the City in this RFP document.

 X I have checked for any addendums to this RFP, and will continue to check for any addendums up to the due date and time of this RFP.

 X I have submitted one (1) original and 10 copies of the entire proposal with addendums.

 X I have verified that the outside address label of my RFP package is clearly marked to include my company's name, address, RFP number and date of RFP opening.

 X I have read and completed (if applicable) the "Disclosure of Conflict of Interest".

 X I am aware that a Notice of Intent to award this RFP shall be posted on the City's website at www.hollywoodfl.org and on the Procurement Services bulletin board in room 303 at City Hall, and that it is my responsibility to check for this posting. Also, I have provided my email address, as the City, at its discretion, may provide me information by such means regarding this procurement process.

 X I have submitted all supporting documentation for local preference eligibility, which must be received with the RFP package prior to the RFP opening date and time (if applicable).

NAME OF COMPANY: SiteMed North America LLC

PROPOSER'S NAME: Vanessa Flores-Watson

PROPOSER'S AUTHORIZED SIGNATURE: 

DATE: Sep. 27, 2018



Letter of Transmittal

Positive Commitment to Perform the Work

SiteMed authorized representatives have read and understand the scope of services and all information and requirements in City of Hollywood, Florida Solicitation RFP- 04598-18-PB.

ACKNOWLEDGMENT AND SIGNATURE PAGE

Legal Company Name (include d/b/a if applicable): SiteMed North America LLC

Federal Tax Identification Number: 26-2516238

If Corporation - Date Incorporated/Organized: April 3, 2008

State Incorporated/Organized: Georgia

Company Operating Address: 112 Donmoor Ct. City Garner State NC Zip Code 27529

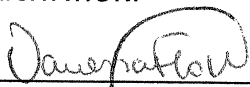
Remittance Address (if different from ordering address): Same address

Company Contact Person: Karen Strange Email Address: kstrange@sitemed.net

Phone Number (include area code): 888-837-4819 ext. 707

Company's Internet Web Address: www.sitemedfire.com; www.sitemedmobile.com

IT IS HEREBY CERTIFIED AND AFFIRMED THAT THE BIDDER/PROPOSER CERTIFIES ACCEPTANCE OF THE TERMS, CONDITIONS, SPECIFICATIONS, ATTACHMENTS AND ANY ADDENDA. THE BIDDER/PROPOSER SHALL ACCEPT ANY AWARDS MADE AS A RESULT OF THIS SOLICITATION. BIDDER/PROPOSER FURTHER AGREES THAT PRICES QUOTED WILL REMAIN FIXED FOR THE PERIOD OF TIME STATED IN THE SOLICITATION.



Bidder/Proposer's Authorized Representative's Signature

Sep. 27, 2018
Date

Type or Print Name: Vanessa Flores-Watson

THE EXECUTION OF THIS FORM CONSTITUTES THE UNEQUIVOCAL OFFER OF BIDDER/PROPOSER TO BE BOUND BY THE TERMS OF ITS PROPOSAL. FAILURE TO SIGN THIS SOLICITATION WHERE INDICATED BY AN AUTHORIZED REPRESENTATIVE SHALL RENDER THE BID/PROPOSAL NON-RESPONSIVE. THE CITY MAY, HOWEVER, IN ITS SOLE DISCRETION, ACCEPT ANY BID/PROPOSAL THAT INCLUDES AN EXECUTED DOCUMENT WHICH UNEQUIVOCALLY BINDS THE BIDDER/PROPOSER TO THE TERMS OF ITS OFFER.

ANY EXCEPTION, CHANGES OR ALTERATIONS TO THE GENERAL TERMS AND CONDITIONS, HOLDHARMLESS/INDEMNITY DOCUMENT OR OTHER REQUIRED FORMS MAY RESULT IN THE BID/PROPOSAL BE DEEMED NON-RESPONSIVE AND DISQUALIFIED FROM THE AWARD PROCESS.



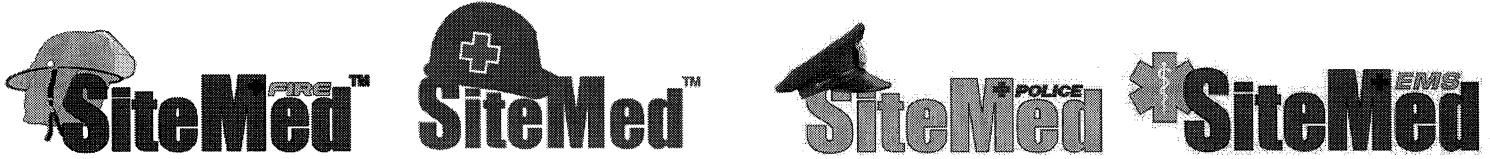
Authorized Representatives for SiteMed North America

- Dr. Lance Walker, Medical Director x704
- Dr. Gonzalo Fernandez, Medical Director x 705
- Vanessa Flores-Watson, COO 919-661-3779
- Karen Strange, Business Development x707
- John Yoder, Clinical Coordinator x2
- Brittany Cole, Clinical Coordinator x3

Primary Billing Office
112 Donmoor Court
Garner, NC 27529
888-837-4819

Profile of Proposer

- SiteMed North America is a national company. We currently provide On Site Physical Evaluations in several states including; NC, GA, SC, AL, FL, TN, MO, ID, NY.
- Location of SiteMed Office
 - 1634 White Circle Suite 101, Marietta, GA 30066.
 - The management team for this on-site is located at the Marietta Georgia office.
- Description of SiteMed
 - We are the only medical testing program in the United States owned and supervised by experienced Fire Department Doctors who have personally performed over 50,000 firefighter, police, EMS, HAZMAT, fire brigade and OSHA exams. Our comprehensive lifesaving screenings encompass health and wellness, fitness, cancer, cardiovascular disease, hearing and mental health screening for each firefighter, along with one-on-one personalized medical counseling.
 - The SiteMed NFPA 1582 medical exam program meets, and with optional specialized testing, can exceed all aspects of the NFPA 1582 standard.
 - We work with hundreds of Fire and Police departments, City and County Municipalities and Industrial clients. Our program has been effective for large 1000+ member departments/companies as well as small volunteer departments.
 - Our recommendations are based on NFPA 1582, the United States Preventative Task Force, Research on Cancer in Firefighters, current research regarding sudden cardiac death in



firefighters and our clinical experiences working with regulated physicals over the last 15 years.

- There is no need to sit and wait at an urgent care, local clinic or hospital, which puts employees out of work for hours at a time. This saves your departments time, money and minimizes hassles related to physical exams.
- Similar Municipal Engagements in the past two years
 - Wake County NC Firefighter Physical RFP was awarded to SiteMed 3 years ago. Currently we perform 660 on-site physicals annually for 14 individual Fire Departments. Prior to the RFP being awarded, we provided physicals to many fire departments in Wake County.
Darrell Alford, Deputy Director Wake Fire
331 S. McDowell St.
Raleigh, NC 27603
P: 919-856-6487
 - Estero Fire Rescue FL RFP was awarded to SiteMed 3 years ago. We perform 69 on-site physicals annually. Our Medical Directors and Clinical Coordinators have worked with the Fire Department to develop an individualized program that meets their requirements and needs.
Todd Coulter, Division Chief Health and Safety
24500 Three Oaks Parkway
Estero, FL 33928
P: 239-390-8000
 - Pelham Fire Department was awarded to SiteMed 3 years ago. We perform 77 on-site physicals annually.
Mike Maples, Fire Chief
3162 Pelham Parkway
Pelham, AL 35124
P: 205-620-6509

Appendix A, Requested Reference Documents

- SiteMed has not been involved in any litigation within the last (5) years, nor is there any pending litigation.



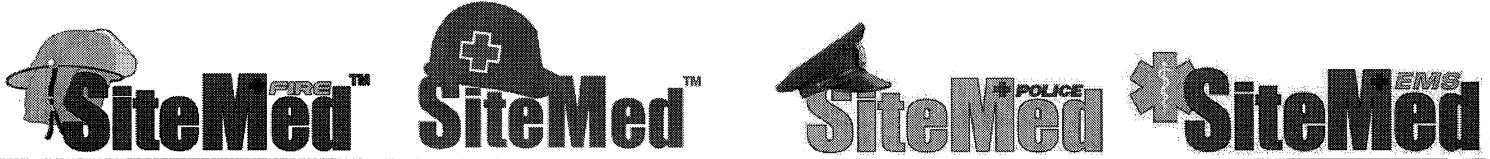
Summary of Proposer's Qualifications

- SiteMed identifies the management team; see **Appendix B for Resumes**
 - Medical Director; Lance Walker, DO.
 - Chief Operating Officer; Vanessa Flores-Watson.
 - Clinical Coordinator, John Yoder.
 - Clinical Coordinator, Brittany Cole.
- Similar Project Experience for all the staffing involved.
 - SiteMed is a physician-owned health care company specializing in on-site NFPA 1582 firefighter medical exams. Our comprehensive approach combines proven lifesaving screenings with one-on-one personalized medical counseling.
 - SiteMed uses state of the art equipment and trained experienced staff. Testing is done under NFPA, OSHA, NIOSH and CAOHC procedures. We value your employees' privacy and maintain medical confidentiality throughout the entire testing process.
 - We come on-site to collect labs several weeks prior to testing. That way when our providers meet with your firefighters they have all the information in front of them including labs and medical history, just like when they see their primary care physician. This means that during their individual one-on-one counseling session; we can make health recommendations individualized to each person at the time of the consultation.
 - By coming on-site, we are able to perform up to 25-50 exams per day and can usually perform all your physical exams in a short time period. We perform 4-8 exams per hour, which greatly helps minimize time away from work. Typically, all we need is a conference room and office to perform all our testing.
 - If medical issues are discovered, we coordinate with the employee and their personal physician to make sure your employee is safe to perform their Job Tasks. We can usually keep your staff working during this process until the issue is resolved. We are available 365 days a year to help you manage and mitigate medical issues.
 - What happens after the testing when you have a medical question? With SiteMed, you have year-round access to our Fire Department Doctors for medical consultations. There is no extra charge for this service; it is part of our commitment to your department.
- Proposed project team, detailing the level of involvement for each assigned member of the team.

On-Site Team Members Involved

Dr. Walker, Medical Director, is our physician who oversees the on-site providers and who completes all physician reviews of all patient physicals.

Mid-Level, SiteMed utilizes Mid-Level providers for some on-site coverage. All Mid-Level Physicals are reviewed and signed off by our Medical Director.



Vanessa Flores-Watson, COO Over sees the operations staff and Clinical Coordinators in both the Marietta GA and Garner NC locations.

John Yoder, is our Clinical Coordinator for the Marietta GA location. He is the primary contact person when coordinating your on-site and for follow up.

Brittany Cole, Senior Clinical Coordinator at the Garner NC location. Works with Clinical Coordinator for the GA location to ensure on-site operations run efficiently.

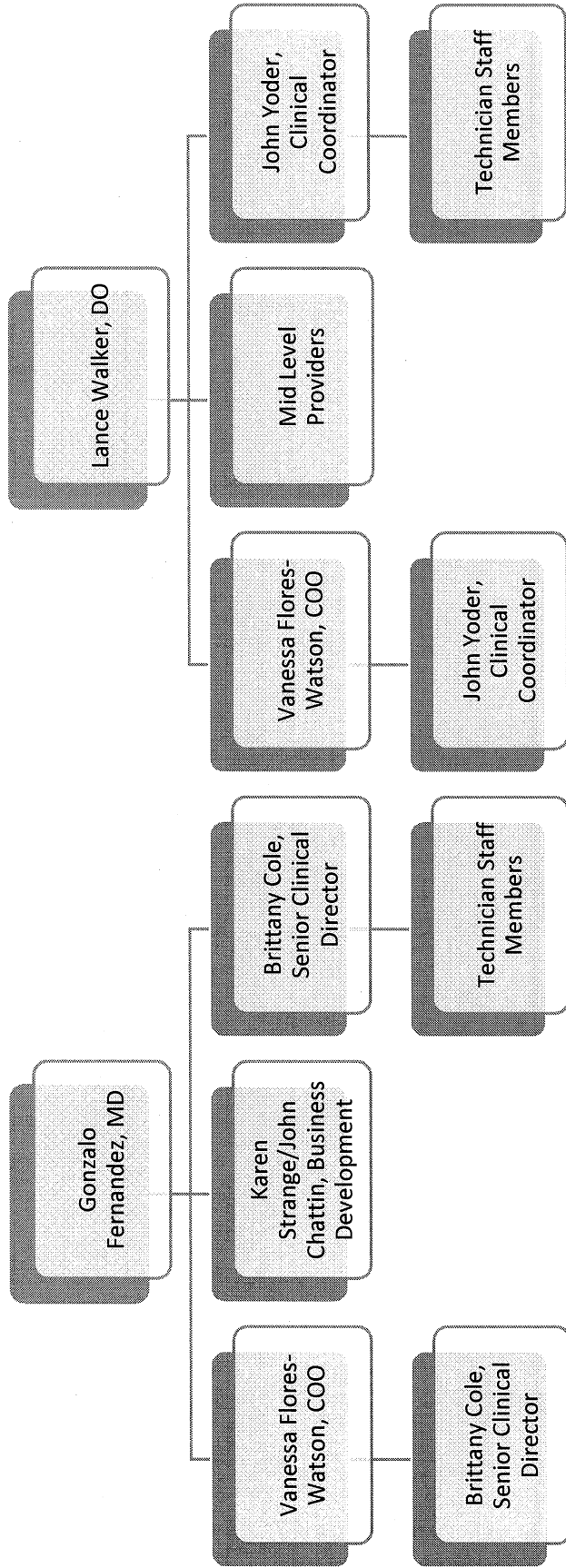
Lead Tech, will be the primary contact at the actual on-site that will work with the municipal contact for any daily needs.

On-Site Technicians, staffing for our technicians is predicated on the number of services requested and the number of providers working at an on-site.

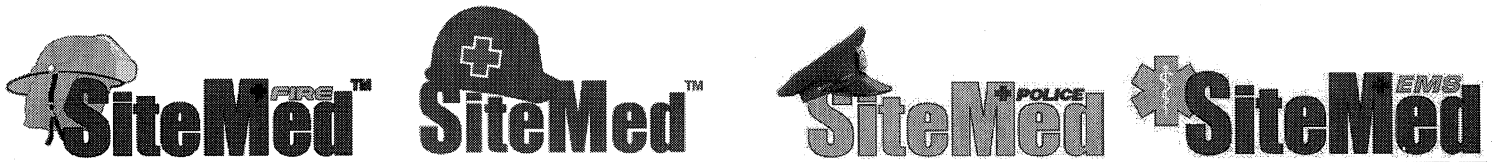
SiteMed has an experienced team of employees who have demonstrated proficiency and efficiency with our on-site physicals. Please review the provided resumes for our employee's relevant educational backgrounds.

Appendix C, Organizational Chart

- Anticipated Municipal Staff Support
 - Primary Contact Person; the contact for SiteMed staff to work with daily to develop scheduling and provide management of the on-site while we are there. This person should be fully aware of all services needed per Employee Group per the agreement. This person shall hold a position that allows them to fully handle and manage employee schedule and flow in order to create an organized on-site environment working together with our Clinical Coordinators and Lead Tech.
 - Secondary Contact Person if the Primary contact person is not available. This person should also be fully aware of all services and hold a position that would allow them to substitute for the Primary Contact Person without any deviation.



SiteMed Organizational Chart



7. Fee Structure

Hollywood Physical Grouping & Pricing

IB & IA Firefighters & Police, NFPA & FDLE Physical Standards

	Y1-Y3	Y4	Y5
Physical	370.00		
CBC	INC		
BMP	INC		
PSA (when warranted)	(22.00)		
PFT	INC		
BP CHECK	INC		
UA	INC		
2V CHEST XRAY	130.00		
12 LEAD EKG	INC		
TB SCREEN	25.00*		
LIPID PROFILE	INC		
VISION	INC		
BENSON	INC		
10 Panel DS w/ MRO	35.00		
Nicotine	65.00		
Total x 60 Pre-Placement	\$625.00	2% =\$637.50	2% =\$649.75

Pre-Placement, Annual and Termination Physicals

TY1-3 = \$37,500

TY4 = \$38,250

TY5 = \$38,985



Group II,

	Y1-Y3	Y4	Y5
Physical Exam	325.00		
EKG	INC		
CBC	INC		
BP	INC		
UA	INC		
Vision	INC		
Hearing BENSON	INC		
TB Screen	25.00		
10 Panel Drug screen w/ MRO	35.00		
Total x45	\$385.00	2%=\$392.70	2%=\$400.55

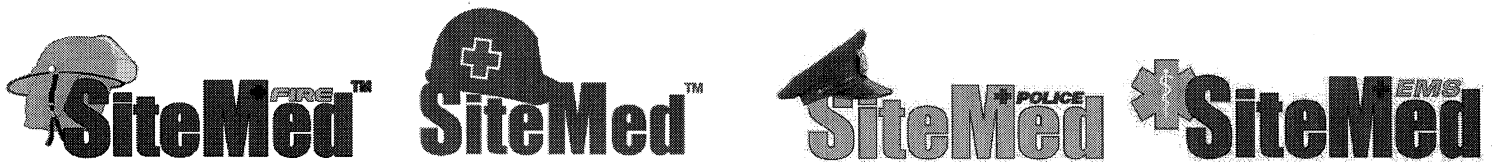
TY1-3 = \$17,325
 TY4 = \$17,671.50
 TY5 = \$18,024.75

Group III, IV (60 preplacement physicals)

	Y1-Y3	Y4	Y5
Physical Exam	300.00		
CBC	INC		
BP	INC		
UA	INC		
Vision	INC		
Hearing BENSON	INC		
TB Screen	25.00		
10 Panel Drug screen w/ MRO	35.00		
Total w/ DS x 60	\$360.00	2%=\$367.20	2%=\$374.54

DS Only x 10 35.00

TY1-3 = \$21,600
 TY4 = \$22,032
 TY5 = \$22,472.40



Complete HazMat Physical, Annual, Termination or RTW following prolonged absence or medical leave.

Comprehensive Physical Exam	380.00
CBC	INC
RBC	42.00
Platelet Count	INC
UA	INC
Lipid Panel	INC
Heavy Metal Screening	150.00
Measurement of metallic content in blood, urine & tissue	????
Colorectal Screen Fecal Occult Blood Screen	18.00
Vision	INC
Audiogram – Benson	INC
PFT	INC
12 Lead EKG	INC
VO2 Max	INC
PSA (optional if warranted)	(22.00)
Baseline monitoring for specific exposures	???? what exposures
Total w/o PSA	\$590.00
Total w/ PSA	\$612.00
Total w/o PSA w/ DS & Nicotine	\$650.00
Total w/ PSA w/ DS & Nicotine	\$670.00

Additional Services – As needed – same pricing for 5 years

Tetanus/Diphtheria Vax	\$65
TB Skin Test	\$25.00
TB+ *appendix	\$95.00 Quantiferon
	\$110.00 chest X-Ray
Hep A (scheduled)	\$190.00 Total
Hep B (scheduled)	\$255.00 Total
Hep B Antigen	\$27.00
Hep C Test	\$27.00
HIV Testing	\$25.00
Diphtheria	N/A

***Appendix D, Tuberculosis Program Policy**



SiteMed Tuberculosis Program Policy

As part of your physical exams, you have chosen to have SiteMed provide a Tuberculosis Screening Program.

SiteMed applies on-site Tuberculosis Skin Tests (PPD) at phase 1 (blood collection). The readings can be done as follows:

1. Your department appoints one person in charge, such as a City Nurse or Paramedic with experience in reading PPD skin tests. The test is to be read 48 to 72 hours after application. Test results will be reported to SiteMed in writing within 5 business days. SiteMed will provide video and written training on reading PPD skin tests and all paperwork. \$25 per person

OR

2. SiteMed can return to your department to read the tests 48 to 72 hours after application. Cost will vary depending on number of days/hours and location

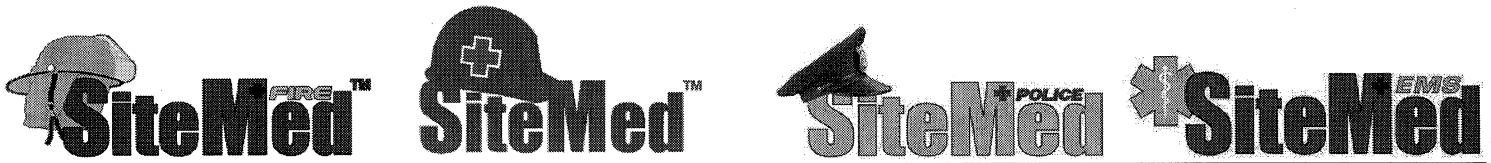
SiteMed will provide a Tuberculosis Screening questionnaire for each participant to fill out prior to phase 1 to determine if they are eligible to have a PPD skin test placed. If our team determines they are not eligible for a PPD skin test, we will perform a QuantiFERON TB Gold Plus Test instead. The cost for this test is \$95 per person.

QFT has been shown to be more accurate than the PPD in identifying people who may have latent TB (tuberculosis) infection or those who may progress to active TB..

If a participant has a positive reaction to the PPD test (10mm or greater), SiteMed will perform a QuantiFERON TB Gold Plus Test at phase 2. The cost for this test is \$95 per person

Please let us know if you have any questions or if you would like to further discuss our Tuberculosis Screening Program. We look forward to working with you.

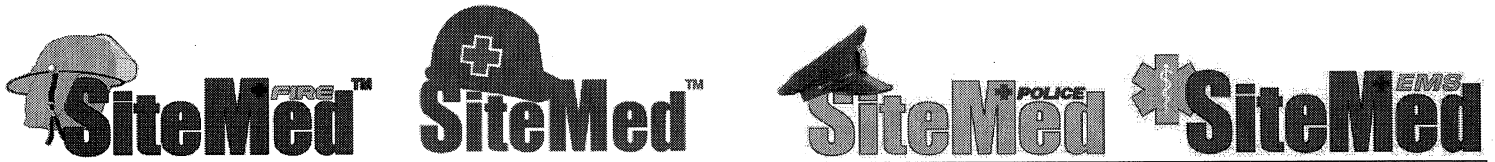
Sincerely,
SiteMed Team



8. Project Understanding, proposed approach & methodology

SiteMed's Medical programs are designed to provide comprehensive physicals for the employees and the employers, so the employees can safely perform their essential job functions. We do this by providing our clients the following;

- Through the appropriate use of the latest medical technology and testing using evidence-based medicine that are proven to provide accurate results.
- Age appropriate testing specifically designed to address cancer, cardiovascular, and mental health risks of employees across the length of their careers.
- Direct access to SiteMed Doctors - Dr. Walker and Dr. Fernandez are available for consultation any time throughout the year should something come up. Our Chiefs and contacts have their cell number and call them directly to ask questions about fitness for duty, new hires and about medical questions regarding their firefighters.
- Imaging studies using the most advanced equipment and interpreted by board certified radiologists, not the technician performing the exam. This reduces false positives and potential liability for your city, minimizes employee anxiety and allows comparison to prior studies, which reduces the need for further testing.
- Elimination of redundant and ineffective testing such as multiple and yearly ultrasounds which reduces cost while increasing the effectiveness of the program. We also offer fully customizable blood lab panels, from basic to cutting edge lab testing.
- Annual online and confidential mental stress assessment tool that addresses first responder mental health status and meets the 2018 NFPA 1582 Standard.
- Efficient processes that allow for 25-50 employees to be seen on-site at your location in an 8 hour-day, which minimizes down time for your staff and saves you money.
- Ability to manage immunizations and immunity testing to make sure your employees are up to date and protected from various diseases, including hepatitis, tetanus, measles, etc. We also ensure that appropriate medical documentation is in place to help protect your department.



- Company owned and run by doctors with over 40 years of combined experience designing health and wellness programs for fire departments, police departments, EMS departments, U.S. government and Fortune 500 businesses.
- One on one review of all medical information at the time of testing with medical professionals specifically trained to work with first responders.
- State of the art equipment and trained experienced staff. Testing is done under NFPA, OSHA, NIOSH and CAOHC procedures. We value your employees' privacy and maintain medical confidentiality throughout the entire testing process.

We believe SiteMed's current programs will provide the City of Hollywood a complete and efficient way to provide physicals to their employees.