

Exhibit “B”

Additional Scope of Services

PHASE 1

Task 8 – Assist with Contract Extension Negotiations

The purpose of this task is to negotiate short-term contract extensions to allow adequate time for completion of Commission-directed analysis of in-house collection services and concurrent procurement process. In addition, an attempt will be made to negotiate longer-term contract renewals for the recyclables processing and solid waste disposal contracts.

Task activities include the following:

- Facilitate communication between the City and current contractors to negotiate short-term extensions to the solid waste collection, recycling collection, and commingled waste disposal.
- Assist with negotiating longer-term contract renewals for the recyclables processing and solid waste disposal contracts. If longer-term renewals cannot be negotiated, then assist with negotiating short-term extensions to these contracts.
- Prepare for and participate in up to three days of contract negotiation meetings.
- Draft contract amendment language, as needed, for City staff to include in amended contracts. The budget assumes that City staff will prepare the amendments.

Task 8 Deliverables:

- Participation in three days of meetings with additional calls as needed.
- Draft contract amendment language, as needed.

Task 9 – Expand Cost Analysis of City-Provided Collection Services

The purpose of this task is to expand upon the cost analysis of resumption of City-provided residential collection services completed by KCI as part of Task 3. As requested by the City Commission, the analysis will include additional costs, including but not limited to customer service staff, fleet yard, fueling station modifications, and possible transfer station development. Analysis of resumption of City-provided commercial collection services will also be developed.

Task activities include the following:

- Review City staff estimates for resumption of collection services.
- Discuss with City staff and identify all additional items that need to be added to the previous analysis.
- Identify items for which City cost estimates are needed, such as lost opportunity costs from foregoing development of the fleet yard site, estimate for modifications to the fueling station, and lost commercial franchise fees.
- Identify other information needed from City staff, including but not limited current commercial customer counts and container size and frequency of service for each.
- Obtain cost estimates for these items and other information from City staff.
- Develop cost estimates for all other items based on industry best practices and KCI's knowledge and experience.
- Expand and modify the previous cost projection model for City-provided residential and commercial collection services.
- Prepare a technical memorandum summarizing the findings and including a discussion of the challenges of the City competing in an open-market commercial collection system.
- Assist City staff with presenting the findings to the City Commission.

Task 9 Deliverables:

- Technical memorandum.
- PowerPoint presentation for City Commission meeting.
- Participation in one day of one-on-one meetings with City Commissioners and at one City Commission meeting.

Task 10 – Additional Technical Services

Additional services may be needed that are unknown at this time or that arise based on directives from the City Commission. The purpose of this task is to enable KCI to be responsive to unforeseen requests or service needs during the project. This might include, but would not be limited to, the following activities:

- Evaluating existing collection contractor complaint records.
- Attending additional meetings and/or presentations.
- Providing additional research and recommendations at the request of City staff.
- Additional services as requested.

Task 10 Deliverables: Deliverables will depend on the services requested.

Compensation

Because of potential unknown factors associated with this project, KCI proposes to conduct this additional work on a time-and-materials basis for an amount not to exceed \$49,510, including labor and expenses, ~~without the City's prior approval~~. A budget breakdown by task is attached. Labor will be invoiced at the rates provided in the attachment and expenses will be billed at cost without mark up. Compensation shall be paid in accordance with the Contract terms and conditions.

Attachment B - Proposed Budget for Additional Services

LABOR						
CATEGORY	HOURLY RATE	Task 8	Task 9	Task 10	TOTAL HOURS	TOTAL DOLLARS
		Assist with Contract Extension Negotiations	Expand Cost Analysis of City-Provided Collection	Additional Technical Services		
Project Director	\$210.00	36.0	28.0	16.0	80.0	\$16,800
Project Manager	\$170.00	16.0	38.0	20.0	74.0	\$12,580
Senior Consultant II	\$160.00		40.0	4.0	44.0	\$7,040
Senior Consultant I	\$140.00				0.0	\$0
Consultant II	\$105.00	16.0	48.0	20.0	84.0	\$8,820
Consultant I	\$95.00				0.0	\$0
Research Analyst II	\$85.00				0.0	\$0
Research Analyst I	\$65.00				0.0	\$0
Administrative Support	\$65.00	2.0	4.0	2.0	8.0	\$520
SUBTOTAL LABOR HOURS		70.0	158.0	62.0	290.0	\$45,760
SUBTOTAL LABOR DOLLARS		\$12,090	\$24,040	\$9,630		\$45,760

DIRECT COSTS					
Travel		\$1,290	\$1,640	\$820	\$3,750
SUBTOTAL DIRECT COST		\$1,290	\$1,640	\$820	\$3,750

TOTAL PROJECT BUDGET					
LABOR + DIRECT COST		\$13,380	\$25,680	\$10,450	\$49,510

Additionally, the City agrees to pay CONSULTANT and CONSULTANT agrees to accept at the above hourly billing rates, plus expenses at cost that might be required for expert testimony or any other court appearances, together with preparation time and legal costs that might arise because of CONSULTANT'S involvement in these services and assignments, whether subpoenaed by the client or any other party.