

## Paul Bassar

---

**From:** Paul Bassar  
**Sent:** Tuesday, January 23, 2018 7:46 AM  
**To:** Joel Wall  
**Cc:** Michelle Lemire; Chris O'Brien; George Keller; Mel Standley; Cintya Ramos; Charles Lassiter; Gregory Gibson; Warren Winston; Alan Fallik; Sydney Moyano; Sylvia Glazer; Manuel Marino; Lori Underwood; Warren Winston; Douglas Gonzales; Alan Fallik; Kee Eng; Madonna Dell Olio; Ernie Acosta  
**Subject:** RE: Quote for 45 Tahoe's and 3 Toyota Camry's

Update—

I received comments back from PW. I will now upload documents to Legistar and begin routing this ITEM. Items to be uploaded will be the GM Financial Agreement, Quote(s), and Payment schedule.

Joel—please forward me the piggy back form as soon as practical—this Item will also be uploaded.

Updates to follow...

---

**From:** Paul Bassar  
**Sent:** Monday, January 22, 2018 8:19 AM  
**To:** Joel Wall  
**Cc:** Michelle Lemire; Chris O'Brien; George Keller; Mel Standley; Cintya Ramos; Charles Lassiter; Gregory Gibson; Warren Winston; Alan Fallik; Sydney Moyano; Sylvia Glazer; Manuel Marino; Lori Underwood; Warren Winston; Douglas Gonzales; Alan Fallik; Kee Eng; Madonna Dell Olio; Ernie Acosta  
**Subject:** RE: Quote for 45 Tahoe's and 3 Toyota Camry's

Monday morning update—

GM Finical Agreement has accepted our Legal issues.

Next step is preparing/finalizing the RESO and begin circulating for approval—this will start TODAY!

PD—you may want to give the City Manager a “heads up” that this Item is planned for the 2/7/2018 Commission Meeting.

More to follow...

---

**From:** Paul Bassar  
**Sent:** Thursday, January 18, 2018 4:14 PM  
**To:** Joel Wall  
**Cc:** Michelle Lemire; Chris O'Brien; George Keller; Mel Standley; Cintya Ramos; Charles Lassiter; Gregory Gibson; Warren Winston; Alan Fallik; Sydney Moyano; Sylvia Glazer; Manuel Marino; Lori Underwood; Warren Winston; Douglas Gonzales; Alan Fallik; Kee Eng; Madonna Dell Olio; Ernie Acosta  
**Subject:** RE: Quote for 45 Tahoe's and 3 Toyota Camry's

Update—GM Financial addressed one of our Legal question(awaiting Legal to review/accept) And GM Financial is asking for clarity on our second Legal question as it pertains to Internal Escrow. So the documents are now with Legal pending their review.

### Updates to follow...

---

**From:** Paul Bassar

**Sent:** Tuesday, January 16, 2018 9:00 AM

**To:** Joel Wall

**Cc:** Michelle Lemire; Chris O'Brien; George Keller; Mel Standley; Cintya Ramos; Charles Lassiter; Gregory Gibson; Warren Winston; Alan Fallik; Sydney Moyano; Sylvia Glazer; Manuel Marino; Lori Underwood; Warren Winston; Douglas Gonzales; Alan Fallik; Kee Eng; Madonna Dell Olio; Ernie Acosta

**Subject:** RE: Quote for 45 Tahoe's and 3 Toyota Camry's

### Update—

Documents are still with GM Financial to review our Legal comments. I will follow-up with a phone call this afternoon to see where they are at.

### Updates to follow...

---

**From:** Paul Bassar

**Sent:** Thursday, January 11, 2018 5:33 PM

**To:** Joel Wall

**Cc:** Michelle Lemire; Chris O'Brien; George Keller; Mel Standley; Cintya Ramos; Charles Lassiter; Gregory Gibson; Warren Winston; Alan Fallik; Sydney Moyano; Sylvia Glazer; Manuel Marino; Lori Underwood; Warren Winston; Douglas Gonzales; Alan Fallik; Kee Eng; Madonna Dell Olio; Ernie Acosta

**Subject:** RE: Quote for 45 Tahoe's and 3 Toyota Camry's

### Update—

Legal and Finance has reviewed the Agreement. Legal has two *issues* that we asked GM Financial to look into. The documents are now back with GM Financial.

### Updates to follow

---

**From:** Paul Bassar

**Sent:** Thursday, January 11, 2018 7:33 AM

**To:** Joel Wall

**Cc:** Michelle Lemire; Chris O'Brien; George Keller; Mel Standley; Cintya Ramos; Charles Lassiter; Gregory Gibson; Warren Winston; Alan Fallik; Sydney Moyano; Sylvia Glazer; Manuel Marino; Lori Underwood; Warren Winston; Douglas Gonzales; Alan Fallik; Kee Eng; Madonna Dell Olio; Ernie Acosta

**Subject:** RE: Quote for 45 Tahoe's and 3 Toyota Camry's

### Update—

I received the Master Equipment Lease Purchase Agreement from GM Financial, last night. I will forward the documents (in a separate email) to Legal/Finance for their review/comments/action. Once Legal and Finance complete their respective area, I will then forward back to GM Financial.

Updates to follow...

---

**From:** Paul Bassar

**Sent:** Wednesday, January 10, 2018 3:12 PM

**To:** Joel Wall

**Cc:** Michelle Lemire; Chris O'Brien; George Keller; Mel Standley; Cintya Ramos; Charles Lassiter; Gregory Gibson; Warren Winston; Alan Fallik; Sydney Moyano; Sylvia Glazer; Manuel Marino; Lori Underwood; Warren Winston; Douglas Gonzales; Alan Fallik; Kee Eng; Madonna Dell Olio; Ernie Acosta

**Subject:** RE: Quote for 45 Tahoe's and 3 Toyota Camry's

Update—

I contacted *GM Financial* this afternoon—our application is going through GM's approval process and made be finalized by COB Friday. I'm expecting to have the MSA and other documents early next week.

More to follow...

---

**From:** Paul Bassar

**Sent:** Tuesday, January 09, 2018 12:20 PM

**To:** Joel Wall

**Cc:** Michelle Lemire; Chris O'Brien; George Keller; Mel Standley; Cintya Ramos; Charles Lassiter; Gregory Gibson; Warren Winston; Alan Fallik; Sydney Moyano; Sylvia Glazer; Manuel Marino; Lori Underwood; Warren Winston; Douglas Gonzales; Alan Fallik; Kee Eng; Madonna Dell Olio; Ernie Acosta

**Subject:** RE: Quote for 45 Tahoe's and 3 Toyota Camry's

Update—

GM was able to retrieve our *finical audited documents* from the City Web site—no further action needed. Also GM requested the City to fill out a *Self Insurance Questionnaire*—this was completed and just sent to GM a few minutes ago.

At this time there are no pending requirements needed from the City. We are awaiting an approval/Agreement from GM...

Updates to follow...

---

**From:** Paul Bassar [<mailto:PBASSAR@hollywoodfl.org>]

**Sent:** Monday, January 08, 2018 4:31 PM

**To:** Joel Wall

**Cc:** Michelle Lemire; Chris O'Brien; George Keller; Mel Standley; Cintya Ramos; Charles Lassiter; Gregory Gibson; Warren Winston; Alan Fallik; Sydney Moyano; Sylvia Glazer; Manuel Marino; Lori Underwood; Warren Winston; Douglas Gonzales; Alan



Fallik; Kee Eng; Madonna Dell Olio; Ernie Acosta

**Subject:** RE: Quote for 45 Tahoe's and 3 Toyota Camry's

While awaiting a response from GM—it's been advise to me that GM will likely ask for three years of "Audited Financials." Can we begin gathering this information now so that I can have it ready—when GM ask for it?

---

**From:** Paul Bassar

**Sent:** Monday, January 08, 2018 8:33 AM

**To:** Joel Wall

**Cc:** Michelle Lemire; Chris O'Brien; George Keller; Mel Standley; Cintya Ramos; Charles Lassiter; Gregory Gibson; Warren Winston; Alan Fallik; Sydney Moyano; Sylvia Glazer; Manuel Marino; Lori Underwood; Warren Winston; Douglas Gonzales; Alan Fallik

**Subject:** RE: Quote for 45 Tahoe's and 3 Toyota Camry's

Update

We received the revise quote from Alan Jay and there will be no further discounts (the warranty pricing cannot be reduced for emergency vehicles).

Final pricing will be \$1,767,810. The City will pay an Annual/Advance payment of \$380,837.28 for 5 years, beginning —TBD. The interest rate for this effort is 3.8600%

I will now submit the Loan Application Package to GM, today! Once we receive GM's Service Agreement I will forward to Legal for their review...

Updates to follow

---

**From:** Paul Bassar

**Sent:** Wednesday, January 03, 2018 4:44 PM

**To:** Joel Wall

**Cc:** Michelle Lemire; Chris O'Brien; George Keller; Mel Standley; Cintya Ramos; Charles Lassiter; Gregory Gibson; Warren Winston; Alan Fallik; Sydney Moyano; Sylvia Glazer; Manuel Marino; Lori Underwood; Warren Winston

**Subject:** RE: Quote for 45 Tahoe's and 3 Toyota Camry's

Joel—we are awaiting a revised quote from the vendor. I had asked if they could reduce the warranty pricing that they submitted. The warranty price quoted was \$5,647 per vehicle—I think there's room for Alan Fleet to reduce this pricing.

Next steps—once the revised quote is received I will send off the application package to GM. Once GM approves we'll have Legal review their MSA Agreement and if/when acceptable, we'll work on the Agenda date-if not the Jan Commission Meeting this will definitely make the 1<sup>st</sup> February meeting.

We held a meeting last week and concurred that we need to make this a priority and *if possible* to have it on the 1/17/2018 Commission Meeting.

---

**From:** Joel Wall [<mailto:JWall@hollywoodfl.org>]

**Sent:** Wednesday, January 03, 2018 4:23 PM

**To:** Paul Bassar

**Cc:** Michelle Lemire; Chris O'Brien; George Keller; Mel Standley; Cintya Ramos; Charles Lassiter; Gregory Gibson; Warren Winston; Alan Fallik; Sydney Moyano; Sylvia Glazer; Manuel Marino; Lori Underwood; Warren Winston

**Subject:** RE: Quote for 45 Tahoe's and 3 Toyota Camry's

Paul,  
Happy New Year!

Just requesting a follow up since I've been on vacation and just returned back today. I was talking with Charles today and see the emails, that this is in the process for the Jan. 17th Commission meeting, and that you are working on a memo to the GM. I would like to know where we are with all this as it is and has been a time sensitive purchase. It looks as if all documents and info needed are in place, and once this memo you are preparing is sent to the GM, that this can move in the process for the 17<sup>th</sup> agenda. Please advise! Thanks!

Joel

---

**From:** Paul Bassar [<mailto:PBASSAR@hollywoodfl.org>]

**Sent:** Wednesday, December 20, 2017 5:39 PM

**To:** Charles Lassiter; Cintya Ramos

**Cc:** Michelle Lemire; Chris O'Brien; George Keller; Mel Standley; Gregory Gibson; Warren Winston; Joel Wall; Alan Fallik; Sydney Moyano; Sylvia Glazer; Manuel Marino; Lori Underwood

**Subject:** RE: Quote for 45 Tahoe's and 3 Toyota Camry's

Charles—quotes/documents are well received.

I'll prepare the credit application with the new pricing and will submit to GM Financial, tomorrow.

More to follow...

---

**From:** Charles Lassiter [<mailto:CLassiter@hollywoodfl.org>]

**Sent:** Wednesday, December 20, 2017 4:17 PM

**To:** Paul Bassar; Cintya Ramos

**Cc:** 'chris.wilson@alanjay.com'; Paul Bassar; Michelle Lemire; Chris O'Brien; George Keller; Mel Standley; Gregory Gibson; Warren Winston; Joel Wall; Alan Fallik; Sydney Moyano; Sylvia Glazer; 'scott.wilson@alanjay.com'; 'christy.self@alanjay.com'; 'scott.wilson@alanjay.com'; Manuel Marino; Lori Underwood

**Subject:** RE: Quote for 45 Tahoe's and 3 Toyota Camry's

Good Afternoon,

Paul/Cintya, attached is the latest quote with the financing option extended until 2/12/18. This quote represents a higher interest rate, an increase of .20%.

For your review and consideration.

*Charles W. Lassiter*

Interim Assistant Public Works Director

---

**From:** Lori Underwood

**Sent:** Wednesday, December 20, 2017 2:26 PM

**To:** Paul Bassar; Cintya Ramos

**Cc:** 'chris.wilson@alanjay.com'; Paul Bassar; Michelle Lemire; Chris O'Brien; George Keller; Mel Standley; Gregory Gibson; Warren Winston; Joel Wall; Alan Fallik; Sydney Moyano; Sylvia Glazer; 'scott.wilson@alanjay.com'; Charles Lassiter; 'christy.self@alanjay.com'; 'scott.wilson@alanjay.com'; Manuel Marino

**Subject:** RE: Quote for 45 Tahoe's and 3 Toyota Camry's

Per your request see the attached.

**From:** Charles Lassiter

**Sent:** Wednesday, December 20, 2017 12:54 PM

**To:** 'scott.wilson@alanjay.com'; 'christy.self@alanjay.com'

**Cc:** 'chris.wilson@alanjay.com'; Paul Bassar; Michelle Lemire; Chris O'Brien; George Keller; Mel Standley; Gregory Gibson; Warren Winston; Joel Wall; Alan Fallik; Cintya Ramos; Sydney Moyano; Lori Underwood; Sylvia Glazer

**Subject:** Quote for 45 Tahoe's and 3 Toyota Camry's

Good Afternoon,

The attached quotes provided previously are due to expire soon. We are routing documents to place these vehicles on the next agenda; however, these quote would have expired by the time the documents finish routing. As such, please provide updated quotes based on the same specifications contained in the attached documents.

Payment would be made in advance and the total number of Tahoe's will be QTY:44, with QTY:1 – Solid Black , for a total QTY:45. There will still be QTY:3 Toyota Camry's. These vehicles will be purchased through GM Financial Municipal Lease Purchase program.

Please expedite this quote back to my attention so we can process the application promptly. Your immediate attention is appreciated.

Thank you.

***Charles W. Lassiter***

Interim Assistant Director of Public Works

City of Hollywood

1600 S. Park Road

P.O. Box 229045

Hollywood, FL 33019

Office: 954-967-4207

E-mail: [CLassiter@hollywoodfl.org](mailto:CLassiter@hollywoodfl.org)

