

Original

CGI Response the City of Hollywood Florida Request for Proposal

# Enterprise Resource Planning (ERP) System, RFP-4542-17-PB

**Cost Proposal** 

February 23, 2017



With 65,000 professionals operating in 400 offices in 40 countries, CGI fosters local accountability for client success while bringing global delivery capabilities to clients' front doors. Founded in 1976, CGI applies a disciplined delivery approach that has achieved an industry-leading track record of delivering 95% of projects on-time and on-budget. Our high-quality business consulting, systems integration and managed services help clients leverage current investments while adopting new technology and business strategies that achieve top and bottom line results. As a demonstration of our commitment, our client satisfaction score consistently measures higher than 9 out of 10.

### **PROPRIETARY AND CONFIDENTIAL**

CGI designates certain information contained in our Proposal as confidential and proprietary, and we request that the City protect the designated materials from public disclosure as exempt under the Florida Public Records Act. At a minimum, the designated materials are exempt under Section FS 119.071(f) as CGI trade secrets because they all represent or provide critical information concerning our proprietary CGI Advantage360 software solution. CGI developed the CGI Advantage360 software solution at great cost over four decades of expert technological and finance entrepreneurship. The designated materials are critical to our competitive position in the highly competitive ERP marketplace. As such, we routinely guard the designated materials from public disclosure through disciplined CGI policies and training programs designed to protect CGI intellectual property assets, through confidentiality agreements between CGI and its partners and clients, and through designations of the sort we are making in this section. Public disclosure of the designated items listed below will expose them to our ERP competition, and so will diminish their value to CGI and irreversibly harm our competitive position.

The information in this proposal is submitted on February 23, 2017 on behalf of CGI by the following authorized representative:

Daniel Keene Senior Vice President 5775 Peachtree Dunwoody Rd. NE Suite C-175 Atlanta, GA 30342-1556 Tel: 404-845-9800 / Fax: 404-845-9801



## **Cost Proposal**

The cost proposal is included in the proposal pricing forms provided in the associated Microsoft Excel pricing spreadsheet.

CGI has developed and submitted an RFP response that is compliant to the City's requirements. We offer the right-sized solution, scope, and price for the ultimate success of the City's system. CGI is providing our built for government, CGI Advantage360 comprehensive ERP under a Software as a Service (SaaS) model. CGI is the single source provider of: software, implementation services, and ongoing infrastructure hosting and maintenance support. As such, the solution is necessarily developed and envisioned to be a bundled offering, as shown in the cost proposal.

Our pricing is reflective of nearly 40 years of experience developing and successfully delivering ERP systems to our clients. As such, our wealth of experience enables us to provide a solution and associated pricing that satisfies the requirements of this RFP without multiple change requests and additional expense. Our "out of the box" solution enables the City to implement the desired system with predictable pricing leveraging CGI's wealth of experience and success.

Importantly, a SaaS ERP solution offers the City significant advantages over legacy on-premise solutions including the avoidance of: hardware acquisition, data center support, in-house ERP related infrastructure and application knowledge, and costly upgrades. Our solution includes upgrades in our annual fees. CGI has also negotiated competitive rates and pricing with our third party partners and passed those savings along to the City.

The annual subscription fee is inclusive of all SaaS fees. With the CGI Advantage360 SaaS deployment model, the annual fee is set for the duration of the contract. There are no additional costs for access, frequency of access, fees per user, storage fees based on volume, or fees to extract and return data. The annual subscription fee assumes a 5-year contract term. All pricing assumes all identified modules will be implemented.

CGI has provided breakout on the proposal pricing forms to include Estimated Hours and a blended Hourly Rate. This is being provided to assist the City in understanding how our overall estimates align to "module" areas at a high level. However, CGI is providing a firm fixed price bid for this overall project and thus hours being managed and hourly rates for a particular module may be adjusted. CGI has aligned our proposed approach and proposal to the City's documented requirements and changes to these may impact hours, resources needed, and hourly rates for a specific module area.



(This page intentionally left blank.)

CGI Technologies and Solutions Inc.									
Proposal Summary	No data entry i	s required in the	Proposal Summary. Comments are optional for each Cost Category.						
Cost Category	One-Time Cost	On-Going Annual Cost	Comments						
Application Software	\$0	\$903,033							
Other Items	\$0	\$0							
Hardware	\$0	\$0							
Implementation Services	\$1,574,572	N/A							
Train-the-Trainer Training	\$144,300	N/A							
Data Conversion Services	\$198,320	N/A							
Interfaces	\$133,200	\$0							
Form Services	\$26,640	N/A							
Modifications	\$0	\$0							
Other Implementation Services	\$0	N/A							
Travel & Lodging Costs	\$0	N/A	Travel and lodging costs are included in the implementation services.						
State and City Sales Tax (FOB)	\$0	\$0							
Discount (if applicable)	\$0	N/A	Pricing for the on-going annual costs is reflective of discounted pricing.						
Subtotal - Core Components	\$2,077,032	\$903,033							
Expanded Components									
Application Software	\$0	\$0							
Other Items	\$72,067	\$44,615							
Hardware	\$0	\$0							
Implementation Services	\$0	N/A							
Train-the-Trainer Training	\$0	N/A							
Data Conversion Services	\$0	N/A							
Interfaces	\$47,360	\$0							
Form Services	\$0	N/A							
Modifications	\$0	\$0							
Other Implementation Services	\$0	N/A							
Travel & Lodging Costs	\$0	N/A							
State and City Sales Tax (FOB)	\$0	\$0							
Discount (if applicable)	\$0	N/A							
Subtotal - Expanded Components	\$119,427	\$44,615							
Grand Total	\$2,196,459	\$947,648							

Additional Optional Pricing Not Included in Grand Total:								
Cost Category	One-Time	On-Going	Comments					
	Cost	Annual Cost	Comments					
Optional End-User Training	\$254,116	N/A						
Expanded Components								
Optional End-User Training	\$0	N/A						

© 2017 CGI Technologies and Solutions Inc., All Rights Reserved.

Module Summary

	CGI Technologies and Solutions Inc.										
Module Summary	Applicatio	on Software	Imple	ementation Se	ervices	т	raining Servic	es	То	tals	
Please add any additional modules proposed below those requested.	One-Time Cost	On-Going Annual Cost	Estimated Hours	Hourly Rate	Extended Cost	Estimated Hours	Hourly Rate	Extended Cost	One-Time Costs	On-Going Annual Costs	
Core Modules											
Accounts Payable	\$0	\$0	0	\$0	\$0	0	\$0	\$0	\$0	\$0	
Bank Reconciliation	\$0	\$0	0	\$0	\$0	0	\$0	\$0	\$0	\$0	
Budgeting	\$0	\$0	0	\$0	\$0	0	\$0	\$0	\$0	\$0	
Cash Management	\$0	\$0	0	\$0	\$0	0	\$0	\$0	\$0	\$0	
Contract Management	\$0	\$0	0	\$0	\$0	0	\$0	\$0	\$0	\$0	
Fixed Assets	\$0	\$0	0	\$0	\$0	0	\$0	\$0	\$0	\$0	
General and Technical	\$0	\$0	0	\$0	\$0	0	\$0	\$0	\$0	\$0	
General Ledger	\$0	\$0	0	\$0	\$0	0	\$0	\$0	\$0	\$0	
Human Resources	\$0	\$0	0	\$0	\$0	0	\$0	\$0	\$0	\$0	
Misc Billing and AR	\$0	\$0	0	\$0	\$0	0	\$0	\$0	\$0	\$0	
Payroll	\$0	\$0	0	\$0	\$0	0	\$0	\$0	\$0	\$0	
Purchasing	\$0	\$0	0	\$0	\$0	0	\$0	\$0	\$0	\$0	
Advantage Financial & Procurement Management	\$0	\$367,065	4,082	\$148	\$604,136	553	\$148	\$81,844	\$685,980	\$367,065	
Advantage Performance Budgeting	\$0	\$139,715	1,531	\$148	\$226,588	190	\$148	\$28,120	\$254,708	\$139,715	
Advantage Human Resource Management	\$0	\$396,253	5,026	\$148	\$743,848	232	\$148	\$34,336	\$778,184	\$396,253	
Subtotal - Core Modules	<i>\$0</i>	\$903,033	10,639	N/A	\$1,574,572	975	N/A	\$144,300	\$1,718,872	\$903,033	
Expanded Modules											
Cash Receipting	\$0	\$0	0	\$0	\$0	0	\$0	\$0	\$0	\$0	
Debt Management	\$0	\$0	0	\$0	\$0	0	\$0	\$0	\$0	\$0	
Performance Measures	\$0	\$0	0	\$0	\$0	0	\$0	\$0	\$0	\$0	
Project and Grant	\$0	\$0	0	\$0	\$0	0	\$0	\$0	\$0	\$0	
Time and Attendance	\$0	\$0	0	\$0	\$0	0	\$0	\$0	\$0	\$0	
Subtotal - Expanded Modules	\$0	\$0	0	N/A	\$0	0	N/A	\$0	\$0	\$0	
Grand Total	\$0	\$903,033	10,639	N/A	\$1,574,572	975	N/A	\$144,300	\$1,718,872	\$903,033	

#### CGI Technologies and Solutions Inc. Please complete One-Time and On-Going Annual Application Software Costs, indicating any additional info or 'No **Application Software** Bid' in the Comments column. Additional proposed modules can be added in the 'Module Summary' Tab. One-Time **On-Going Cost Category** Comments Cost Annual Cost **Core Modules Included in Advantage Financial & Procurement Management** Accounts Payable Included in Advantage Financial & Procurement Management **Bank Reconciliation** Budgeting Included in Advantage Performance Budgeting **Cash Management Included in Advantage Financial & Procurement Management** Included in Advantage Financial & Procurement Management **Contract Management** Included in Advantage Financial & Procurement Management **Fixed Assets** Included as part of the proposed solution General and Technical Included in Advantage Financial & Procurement Management **General Ledger** Human Resources Included in Advantage Human Resource Management Included in Advantage Financial & Procurement Management Misc Billing and AR Payroll Included in Advantage Human Resource Management Included in Advantage Financial & Procurement Management Purchasing \$367,065 Annual SaaS Subscription Fee \$0 Advantage Financial & Procurement Manageme \$0 Advantage Performance Budgeting \$139,715 Annual SaaS Subscription Fee \$0 \$396,253 Annual SaaS Subscription Fee Advantage Human Resource Management Subtotal - Core Modules *\$0* \$903,033 **Expanded Modules Cash Receipting Included in Advantage Financial & Procurement Management** Included in Advantage Financial & Procurement Management Debt Management Included in Advantage Financial & Procurement Management Performance Measures **Project and Grant** Included in Advantage Financial & Procurement Management Time and Attendance Included in Advantage Human Resource Management Subtotal - Expanded Modules \$0 \$0 \$0 **Grand Total** \$903,033

CGI Response to City of Hollywood, FL Enterprise Resource Planning (ERP) System, RFP-4542-17-PB February 23, 201

© 2017 CGI Technologies and Solutions Inc., All Rights Reserved.

Other Items

CGI Technologies and Solutions Inc.										
Other Items	Please add any Other Items proposed including the Required Quantity, Unit Price, and related On-Going Annual           Cost, if applicable.									
Software Name	Required Quantity	Unit Price	One-Time Cost	On-Going Annual Cost	Comments					
Core Modules										
Source Code Escrow			\$0		Not applicable to a Hosted solution.					
Disaster Recovery			\$0		Included in the annual subscription fee.					
Zip+4 Software			\$0		No bid.					
Workstation Software			\$0		Not applicable to a Hosted solution.					
Utilities			\$0		Included in the annual subscription fee.					
Report Writer			\$0		Included in the annual subscription fee.					
Relational Database			\$0		Included in the annual subscription fee.					
Forms Generator			\$0		Included in the annual subscription fee.					
Post implementation assessment (See RFP, Section 3.8.4)			\$0		Not included. CGI would like to further discuss options regarding this request given the SaaS offering.					
Subtotal - Core Modules	0	N/A	\$0	\$0						
Expanded Modules										
Budget Book Publishing License & Maintenance	1	\$23,067	\$23,067	\$4,577						
NeoGov Insight Integration Adaptor License & N	1	\$19,000	\$19,000	\$4,180						
Cornerstone On Demand Learning Managemen	1	\$30,000	\$30,000	\$35,858						
			\$0							
Subtotal - Expanded Modules	3	N/A	\$72,067	\$44,615						
Grand Total	3	N/A	\$72,067	\$44,615						

CGI Response to City of Hollywood, FL Enterprise Resource Planning (ERP) System, RFP-4542-17-PB February 23, 201

© 2017 CGI Technologies and Solutions Inc., All Rights Reserved.

Hardware

CGI Technologies and Solutions Inc.									
Hardware Please add any additional required/optional Hardware proposed including the Required Quantity, Unit Price, and related On-Going Annual Cost, if applicable.									
Hardware Description	RequiredUnitOne-TimeOn-GoingQuantityPriceCostAnnual Cost								
Core Modules									
\$0 No on-premise Hardware required by the County for the proposed solution. Users will access via an internet browser from their local workstation.									
Subtotal - Expanded Modules	0	N/A	\$0	\$0					
Grand Total	0	N/A	\$0	\$0					

CGI Response to City of Hollywood, FL Enterprise Resource Planning (ERP) System, RFP-4542-17-PB February 23, 201

© 2017 CGI Technologies and Solutions Inc., All Rights Reserved.

CGI Technologies and Solutions Inc.									
Implementation Services	mplementation Services       Please complete the Estimated Hours and Hourly Rate for Implementation Services, indicating any additional info or         'No Bid' in the Comments column. Additional proposed modules can be added in the 'Module Summary' Tab.								
Cost Category	Estimated Hours	Hourly Rate	Extended Cost	Comments					
Core Modules									
Accounts Payable			\$0	Included in Advantage Financial & Procurement Management					
Bank Reconciliation			\$0	Included in Advantage Financial & Procurement Management					
Budgeting			\$0	Included in Advantage Performance Budgeting					
Cash Management			\$0	Included in Advantage Financial & Procurement Management					
Contract Management			\$0	Included in Advantage Financial & Procurement Management					
Fixed Assets			\$0	Included in Advantage Financial & Procurement Management					
General and Technical			\$0	Included as part of the proposed solution					
General Ledger			\$0	Included in Advantage Financial & Procurement Management					
Human Resources			\$0	Included in Advantage Human Resource Management					
Misc Billing and AR			\$0	Included in Advantage Financial & Procurement Management					
Payroll			\$0	Included in Advantage Human Resource Management					
Purchasing			\$0	Included in Advantage Financial & Procurement Management					
Advantage Financial & Procurement Manageme	4,082	\$148	\$604,136						
Advantage Performance Budgeting	1,531	\$148	\$226,588						
Advantage Human Resource Management	5,026	\$148	\$743,848						
Subtotal - Core Modules	10,639	N/A	\$1,574,572						
Expanded Modules									
Cash Receipting			\$0	Included in Advantage Financial & Procurement Management					
Debt Management			\$0	Included in Advantage Financial & Procurement Management					
Performance Measures			\$0	Included in Advantage Financial & Procurement Management					
Project and Grant			\$0	Included in Advantage Financial & Procurement Management					
Time and Attendance			\$0	Included in Advantage Human Resource Management					
Subtotal - Expanded Modules	0	N/A	\$0						
Grand Total	10,639	N/A	\$1,574,572						

© 2017 CGI Technologies and Solutions Inc., All Rights Reserved.

	CG	I Technologies	and Solutions	Inc.						
Train-the-Trainer Training	rain-the-Trainer Training Please complete the Estimated Hours and Hourly Rate for Train-the-Trainer Training, indicating any additional info or 'No Bid' in the Comments column. Additional proposed modules can be added in the 'Module Summary' Tab.									
Cost Category	Estimated Hourly Hours Rate		Extended Cost	Comments						
Core Modules										
Accounts Payable			\$0	Included in Advantage Financial & Procurement Management Train-the-Trainer Training						
Bank Reconciliation			\$0	Included in Advantage Financial & Procurement Management Train-the-Trainer Training						
Budgeting			\$0	Included in Advantage Performance Budgeting Train-the-Trainer Training						
Cash Management			\$0	Included in Advantage Financial & Procurement Management Train-the-Trainer Training						
Contract Management			\$0	Included in Advantage Financial & Procurement Management Train-the-Trainer Training						
Fixed Assets			\$0	Included in Advantage Financial & Procurement Management Train-the-Trainer Training						
General and Technical			\$0	Included as part of the proposed solution						
General Ledger			\$0	Included in Advantage Financial & Procurement Management Train-the-Trainer Training						
Human Resources			\$0	Included in Advantage Human Resource Management Train-the Trainer Training						
Misc Billing and AR			\$0	Included in Advantage Financial & Procurement Management Train-the-Trainer Training						
Payroll			\$0	Included in Advantage Human Resource Management Train-the Trainer Training						
Purchasing			\$0	Included in Advantage Financial & Procurement Management Train-the-Trainer Training						
Advantage Financial & Procurement Manageme	553	\$148	\$81,844							
Advantage Performance Budgeting	190	\$148	\$28,120							
Advantage Human Resource Management	232	\$148	\$34,336							
Subtotal - Expanded Modules	0	N/A	\$0							
Grand Total	975	N/A	\$144,300							

© 2017 CGI Technologies and Solutions Inc., All Rights Reserved.

CGI Technologies and Solutions Inc.									
Optional End-User Training				rly Rate for Optional End-User Training, indicating any additional infonal proposed modules can be added in the 'Module Summary' Tab.					
Cost Category	Estimated Hours	Hourly Rate	Extended Cost	Comments					
Core Modules									
Accounts Payable			\$0	Included in Advantage Financial & Procurement Management					
Bank Reconciliation			\$0	Included in Advantage Financial & Procurement Management					
Budgeting			\$0	Included in Advantage Performance Budgeting					
Cash Management			\$0	Included in Advantage Financial & Procurement Management					
Contract Management			\$0	Included in Advantage Financial & Procurement Management					
Fixed Assets			\$0	Included in Advantage Financial & Procurement Management Optional End-User Training					
General and Technical			\$0	Included as part of the proposed solution					
General Ledger			\$0	Included in Advantage Financial & Procurement Management Optional End-User Training					
Human Resources			\$0	Included in Advantage Human Resource Management Optional End-User Training					
Misc Billing and AR			\$0	Included in Advantage Financial & Procurement Management Optional End-User Training					
Payroll			\$0	Included in Advantage Human Resource Management Optional End-User Training					
Purchasing			\$0	Included in Advantage Financial & Procurement Management Optional End-User Training					
Advantage Financial & Procurement Manageme	1,057	\$148	\$156,436						
Advantage Performance Budgeting	176	\$148	\$26,048						
Advantage Human Resource Management	484	\$148	\$71,632						
Subtotal - Expanded Modules	0	N/A	\$0						
Grand Total	1,717	N/A	\$254,116						

© 2017 CGI Technologies and Solutions Inc., All Rights Reserved.

		CG	I Technologies	and Solutions I	nc.		
Data Con	version Services	Please complete the Conversion Code, Est	imated Hours, a	nd Hourly Rate to	o perform the fo	llowing Data Co	nversion Services.
Number	Area	Requested Conversion item	Conversion Code <sup>1</sup>	Estimated Hours	Hourly Rate	One-Time Cost	Comments
Core Mo	odules Accounts Payable	Checks	A	40	\$148	\$5,920	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
2	Accounts Payable	Invoices	A	40	\$148	\$5,920	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
3	Accounts Payable	Vendor File (complete)	A	120	\$148	\$17,760	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
4	Budgeting	Current adopted budget amounts by line items	A	40	\$148	\$5,920	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
5	Budgeting	Current amended budget amounts by line item	A	40	\$148	\$5,920	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
6	Budgeting	Current actual amounts by line item	A	40	\$148	\$5,920	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
7	Budgeting	Budget and actual amount by line item for all funds	A	40	\$148	\$5,920	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
8	Fixed Assets	Asset files (codes, master information, transaction, summaries, journal transactions, funding sources, etc.)	A	40	\$148	\$5,920	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
9	General Ledger	All chart of account codes, accounts, and descriptions	A	40	\$148	\$5,920	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
10	General Ledger	Ending balances, project, work order, job #	A	40	\$148	\$5,920	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
11	General Ledger	Detailed information by Project ID number for all open projects including funding, status, tasks, and maps	A	40	\$148	\$5,920	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
12	Human Resources	Human Resources Master Records	A	120	\$148	\$17,760	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.

13	Human Resources	Certifications, Education, Licenses, Training	A	40	\$148	\$5,920	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
14	Human Resources	Employee Requisition & Applicant Records	A	40	\$148	\$5,920	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
15	Human Resources	Employee Status History	A	40	\$148	\$5,920	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
16	Human Resources	Position Tables & Allocation Information	A	100	<b>\$148</b>	\$14,800	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
17	Master Address	Address, parcel, street dictionary, zip codes, subdivision, related party, miscellaneous and User defined information, legal descriptions, history, and code files.	E	0	\$148	\$0	Additional information is required prior to CGI determining a Level of Effort for this line item.
18	Misc Billing & Accounts Receivable	Revenue types, billing history, payment history, customer master records, and automatic charge codes (recurring charges).	A	40	\$148	\$5,920	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
19	Payroll	Employee position and demographics	A	80	\$148	\$11,840	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
20	Payroll	Accrual balances (Current, MTD, QTD, YTD, FYTD)	D	120	\$148	\$17,760	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
21	Payroll	Add pays, adjustments before taxes, tax, deductions, benefits	D	120	\$ <u>1</u> 48	\$17,760	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
22	Payroll	Check History	E	0	\$148	\$0	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
23	Payroll	Earnings/Deductions History	E	0	\$ <u>1</u> 48	\$0	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
24	Payroll	Personnel Action History	E	0	\$148	\$0	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
25	Payroll	Time and Attendance History	E	0	\$148	\$0	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.

26	Purchasing	Accounts files, bid files, contract files, inventory item transactions, item files, purchase order files, purchase requisition files, stock requisition files, and vendor files.	Α	120	\$148	\$17,760	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
Subtota	l - Core Modules			1,340	N/A	\$198,320	
Non-Co	re Modules						
1	Cash Receipting	History of payment data including payment amounts for specific accounts (utility, ARs, GMs, etc.), check numbers or reference numbers, project codes, payment type codes, user ids, batch numbers, batch types, etc. The time period converted should probably be matched to the utility billing history that gets converted but should be at least 5 years. In addition, we want our Optiview documents to remain tied to those payment transactions.	E	0	\$148	\$0	Data conversion approach proposed includes current business data necessary to conduct business at production go-live. General historical data not needed for current business processing is not included.
Subtota	I - Non-Core Modules		N/A	0	N/A	\$0	
Grand To	tal		N/A	1,340	N/A	\$198,320	

## <sup>1</sup>Data Conversion Codes

Utilize/refine existing conversion tools/scripts А

Develop conversion scripts В

С Automated conversion not realistic/appropriate: Manual conversion is targeted

- Other data conversion approach, please briefly describe in 'Comments' column D
- Not enough information/Need clarification/Item should be addressed during implementation Е

CGI Response to City of Hollywood, FL Enterprise Resource Planning (ERP) System, RFP-4542-17-PB February 23, 201

 $\ensuremath{\mathbb{C}}$  2017 CGI Technologies and Solutions Inc., All Rights Reserved.

			CGI Technologie	es and Solution	s Inc.			
Interfaces		Please complete the Es info or 'No Bid' in the C		and On-Going Aı	nnual Cost, if ap	olicable, to devel	op the following	g Interfaces, indicating any additional
Data Flow Item # Core Mod	Data Flow Description	Source Application	Target Application	Estimated Hours	Hourly Rate	One-Time Cost	On-Going Annual Cost	Comments
1	Online Harasment Training	Brit Insurance (SaaS/Hosted)	Human Resources	40	\$148	\$5,920		Assumption: Inbound information can be retrieved and aligned with one of our standard inbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
2	EEO tracking / EEO Reporting	Human Resources	Biddle Consulting Group EEO Software (Saas/Hosted)	80	\$148	\$11,840		Assumption: Outbound information is readily available within the ADV360 Solution to be aligned with one of our standard outbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
3	City website	Civic Plus (SaaS/Hosted)	Purchasing	10	\$148	\$1,480		Assumption: Inbound information can be retrieved and aligned with one of our standard inbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
4	Public records request via internet	GOVQA (SaaS/Hosted)	Misc Billing and AR	10	\$148	\$1,480		Assumption: Inbound information can be retrieved and aligned with one of our standard inbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
5	Patient billing software	Intermedix	Misc Billing and AR	10	\$148	\$1,480		Assumption: Inbound information can be retrieved and aligned with one of our standard inbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
6	Position requests and applicant tracking	NeoGov (SaaS/Hosted)	Human Resources	150	\$148	\$22,200		Assumption: Inbound information can be retrieved and aligned with one of our standard inbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
7	Police Policy Compliance & Administration System	PowerDMS	Human Resources	0	\$148	\$0		Assumption: Inbound information can be retrieved and aligned with one of our standard inbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
8	Background checks, integrated with NeoGov	(SaaS/Hosted)	Human Resources	150	\$148	\$22,200		Assumption: Inbound information can be retrieved and aligned with one of our standard inbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.

							Assumption: Inbound information can be retrieved and aligned with one of our standard inbound
9	Utility Billing	Tyler Munis UB	General Ledger	10	\$148	\$1,480	templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
10	General Billing	Tyler Munis GB	General Ledger	10	\$148	\$1,480	Assumption: Inbound information can be retrieved and aligned with one of our standard inbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
11	Grant Information	Grant and Project Accounting Management	State and Federal grant reporting sites (e.g., IDIS)	80	\$148	\$11,840	Assumption: Outbound information is readily available within the ADV360 Solution to be aligned with one of our standard outbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
12	Import bank statement electronic file	Wells Fargo	Bank Reconciliation	10	\$148	\$1,480	Assumption: Inbound information can be retrieved and aligned with one of our standard inbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
13	Import/export employee demographic and benefit election information to/from the benefit providers and to/from human resource module.	Benefit Providers/ERP HR	HR/Benefit Providers	120	\$148	\$17,760	Assumption: Outbound information is readily available within the ADV360 Solution to be aligned with one of our standard outbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
14	Integrate ID badges with the Human Resource module	Premisys	Human Resource	120	\$148	\$17,760	Assumption: Inbound information can be retrieved and aligned with one of our standard inbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
15	Integrate the Human Resource module with the E-Verify system verifying social security numbers or passport ids for I-9 compliance.	Human Resource	E-Verify	80	\$148	\$11,840	Assumption: Outbound information is readily available within the ADV360 Solution to be aligned with one of our standard outbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
16	Parking refunds	Flex	General Ledger	10	\$148	\$1,480	Assumption: Inbound information can be retrieved and aligned with one of our standard inbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.

17	Receive a file from Bank of America Works Procurement Card software to ERP Accounts Payable.	Bank of America Works	Accounts Payable	10	\$148	\$1,480	Assumption: Inbound information can be retrieved and aligned with one of our standard inbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
18	Send Positive Pay files to bank	Accounts Payable	Wells Fargo	0	\$148	\$0	Included in Scope
19	Send Positive Pay files to bank	Payroll	Wells Fargo	0	\$148	\$0	Included in Scope
20	Solicitations	Bid Sync	Purchasing	0	\$148	\$0	Additional information is required prior to CGI determining a Level of Effort for this line item.
21	Vendor Payment ACH file export / import with Bank	Accounts Payable	Wells Fargo	0	\$148	\$0	Included in Scope
22		Accounts Payable	US Treasury	0	\$148	\$0	Included in Scope
23 Subtotal	Solicitations - Core Modules	Bid Sync	Purchasing	<b>0</b> 900	\$148 N/A	\$0 \$133,200	Duplicate of Line 20 \$0
	d Modules			500		<b>9133,200</b>	
1	Bill/Coins Meter Revenue, meter cash receipts	MeterTrac	Cash Receipting	40	\$148	\$5,920	Assumption: Inbound information can be retrieved and aligned with one of our standard inbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
2	Import cash receipts from RecTrac to ERP cash receipts (in summary)	RecTrac	ERP cash receipts (in summary)	40	\$148	\$5,920	Assumption: Inbound information can be retrieved and aligned with one of our standard inbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
3	In order to make Granicus documents accessible from Grant/Project Management & Contract Management module (such as resolutions, minutes, project summaries, etc.) that are related to grants/projects and contracts.	Granicus	Grant/Project Management & Contract Management	0	\$148	\$0	Assumption: Inbound information can be retrieved and aligned with one of our standard inbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
4	Lockbox payment file	Wells Fargo	Cash Receipting	40	\$148	\$5,920	Assumption: Inbound information can be retrieved and aligned with one of our standard inbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
5	Online Payments	PayPal Authorize.net	Cash Receipting (apply payments to all applicable module)	40	\$148	\$5,920	Assumption: Inbound information can be retrieved and aligned with one of our standard inbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
6	Online Payments	PayPal Authorize.net	Cash Receipting (apply payments to all applicable module)	40	\$148	\$5,920	Assumption: Inbound information can be retrieved and aligned with one of our standard inbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.

Interfaces

7	Parking cashless receipting data	Pay-by-Phone	Cash Receipting	40	\$148	\$5,920		Assumption: Inbound information can be retrieved and aligned with one of our standard inbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
8	Parking fees from meters, mail, ivr, lockbox etc.	Flex	Cash Receipting	40	\$148	\$5,920		Assumption: Inbound information can be retrieved and aligned with one of our standard inbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
9	Payment from IVR Software	Building Permit	Cash Receipting (apply payments to all applicable module)	40	\$148	\$5,920		Assumption: Inbound information can be retrieved and aligned with one of our standard inbound templates. The estimated number of consulting and client hours is based upon the narrative included within the RFP. In the event additional scope is defined; the estimate will need to be adjusted.
Subtotal -	Expanded Modules	320	N/A	\$47,360	\$0			
Grand Tota	Grand Total				N/A	\$180,560	\$0	

CGI Response to City of Hollywood, FL Enterprise Resource Planning (ERP) System, RFP-4542-17-PB February 23, 201

	C	GI Technologies	and Solutions	Inc.				
Form Services Please complete the Estimated Hours and Hourly Rate to perform the following Form Services.								
Functional Area	Form Name	Estimated Hours	Hourly Rate	One-Time Cost	Comments			
Core Modules					Pasalina Form Pronding Services Only			
Accounts Payable	AP Check	20	\$148	\$2,960	Baseline Form - Branding Services Only; Adjustments/Changes/Enhancements may result in a Change Order.			
Accounts Payable	1099 forms-specify types needed (i.e. M, INT, S, etc.)	20	\$148	\$2,960				
Accounts Payable	EFT/ACH	0	\$148	\$0	CGI has the ability to create this form utilizing our form generation tool. Additional informationrequired prior to defining the level of effort; CGI looks forward to additional discussions.			
Contracts	Contract	0	\$148	\$0	CGI has the ability to create this form utilizing our form generation tool. Additional informationrequired prior to defining the level of effort; CGI looks forward to additional discussions.			
Contracts	Master Agreement	0	\$148	\$0	CGI has the ability to create this form utilizing our form generation tool. Additional informationrequired prior to defining the level of effort; CGI looks forward to additional discussions.			
Misc Billing	Invoice	20	\$148	\$2,960	Baseline Form - Branding Services Only; Adjustments/Changes/Enhancements may result in a Change Order.			
Misc Billing	Billing statement	20	\$148	\$2,960	Baseline Form - Branding Services Only; Adjustments/Changes/Enhancements may result in a Change Order.			
Payroll	Pay check	20	\$148	\$2,960	Baseline Form - Branding Services Only; Adjustments/Changes/Enhancements may result in a Change Order.			
Payroll	Pay check stub	0	\$148	\$0	Same as Pay check			
Payroll	Direct deposit advice	20	<b>\$148</b>	\$2,960	Baseline Form - Branding Services Only; Adjustments/Changes/Enhancements may result in a Change Order.			
Payroll	Earnings statement	20	\$148	\$2,960	Baseline Form - Branding Services Only; Adjustments/Changes/Enhancements may result in a Change Order.			
Payroll	W2	20	\$148	\$2,960	Baseline Form - Branding Services Only; Adjustments/Changes/Enhancements may result in a Change Order.			
Payroll	Federal Tax Forms		\$148	\$0	CGI has the ability to create this form utilizing our form generation tool. Additional informationrequired prior to defining the level of effort; CGI looks forward to additional discussions.			
Payroll	941 Quarterly		\$148	\$0	CGI has the ability to create this form utilizing our form generation tool. Additional informationrequired prior to defining the level of effort; CGI looks forward to additional discussions.			
Payroll	Unemployment Report		\$148	\$0	CGI has the ability to create this form utilizing our form generation tool. Additional informationrequired prior to defining the level of effort; CGI looks forward to additional discussions.			
Purchasing	Purchase order	20	<b>\$148</b>	\$2,960	Baseline Form - Branding Services Only; Adjustments/Changes/Enhancements may result in a Change Order.			
Purchasing	Requisition		\$148	\$0	CGI has the ability to create this form utilizing our form generation tool. Additional informationrequired prior to defining the level of effort; CGI looks forward to additional discussions.			

© 2017 CGI Technologies and Solutions Inc., All Rights Reserved.

Purchasing	Delivery order		\$148	\$0	CGI has the ability to create this form utilizing our form generation tool. Additional informationrequired prior to defining the level of effort; CGI looks forward to additional discussions.
Purchasing	Request for Bid		\$148	\$0	CGI has the ability to create this form utilizing our form generation tool. Additional informationrequired prior to defining the level of effort; CGI looks forward to additional discussions.
Purchasing	Invoice for payment		\$148	\$0	CGI has the ability to create this form utilizing our form generation tool. Additional informationrequired prior to defining the level of effort; CGI looks forward to additional discussions.
Time and Attendance	Notice of Eligibility - FMLA		\$148	\$0	CGI has the ability to create this form utilizing our form generation tool. Additional informationrequired prior to defining the level of effort; CGI looks forward to additional discussions.
Time and Attendance	Designation Notice - FMLA		\$148	\$0	CGI has the ability to create this form utilizing our form generation tool. Additional informationrequired prior to defining the level of effort; CGI looks forward to additional discussions.
Subtotal - Core Modules	180	N/A	\$26,640		
Non-Core Modules				1	
Cash Receipting	Cash Receipt		\$148	\$0	CGI has the ability to create this form utilizing our form generation tool. Additional informationrequired prior to defining the level of effort; CGI looks forward to additional discussions.
Subtotal - Non-Core Modul	es	0	N/A	\$0	
Grand Total		180	N/A	\$26,640	

 $\ensuremath{\mathbb{C}}$  2017 CGI Technologies and Solutions Inc., All Rights Reserved.

Modifications

CGI Technologies and Solutions Inc.								
Modifications	rs, Hourly Rate, and On-Goi	Rate, and On-Going Annual Cost, if applicable, to perform any required/optional Modifications. The related Mo						
Module	Spec #	Description	Estimated Hours	Hourly Rate	One-Time Cost	On-Going Annual Cost	Comments	
Core Modules								
					\$0		There are no modifications required.	
					\$0			
Subtotal - Core Module	S		0	N/A	\$0	\$0		
Expanded Modules								
					\$0			
					\$0			
Subtotal - Expanded Modules			0	N/A	\$0	\$0		
Grand Total			0	N/A	\$0	\$0		

CGI Response to City of Hollywood, FL Enterprise Resource Planning (ERP) System, RFP-4542-17-PB February 23, 201

		l Technologies		
ther Implementation Services	Please add any	Other Implem	s proposed including the Estimated Hours and Hourly Rate.	
ost Category	Estimated Hours	Hourly Rate	Extended Cost	Comments
Core Modules	nours	nate		
Project Management			\$0	Included in Implementation Services.
Hardware Design and Installation Consulting			\$0	Hosted solution offered, no hardware consulting necessary.
Software Installation			\$0 \$0	Included in Implementation Services.
Software installation			ŞU	
Report Development Assistance			\$0	CGI offers additional Report Development Assistance; these services cannot be estimated without additional discussions wi the City.
Change Management			\$0	Base organizational change management is included in the Implementation Services. CGI offers a more robust Organizational Change Management solution. CGI would like to discuss these services in more detail to design the services around the City's specific needs. These additional services can range from 300 hours to 850 hours.
Testing Assistance			ćo.	
Testing Assistance			\$0	Included in Implementation Services.
Operational Redesign			\$0	Included in Implementation Services.
System Documentation			\$0	Included in Implementation Services.
Knowledge Transfer			\$0	Included in Implementation Services.
3 Months Post Go-Live Support			\$0	CGI offers a standard 1 month of post go-live support. CGI is offering a SaaS with CGI managing the solution on behalf of the City. CGI looks forward to additional discussions.
Post Implementation Period Processing Support			\$0	CGI is offering a SaaS with CGI managing the solution on behalf of the City. CGI looks forward to additional discussions.
			\$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0 \$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0 \$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0	
			\$0 \$0	
			\$0	
			\$0	
			\$0	
			ΨŲ	
Subtotal - Core Modules	0	_N/A	\$0	
<i>Subtotal - Core Modules</i> Expanded Modules	0	N/A		

 $\ensuremath{\mathbb{C}}$  2017 CGI Technologies and Solutions Inc., All Rights Reserved.

CGI Technologies and Solutions Inc.							
Other Implementation Services	Please add any	Other Implem	entation Service	s proposed including the Estimated Hours and Hourly Rate.			
Cost Category	Estimated Hours	Hourly Rate	Extended Cost	Comments			
Report Development Assistance			\$0				
Change Management			\$0				
Testing Assistance			\$0				
Operational Redesign			\$0				
System Documentation			\$0				
Knowledge Transfer			\$0				
3 Months Post Go-Live Support			\$0				
Post Implemention Period Processing Support			\$0				
			\$0				
			\$0				
			\$0				
			\$0				
			\$0				
			\$0 \$0				
			\$0 \$0				
			\$0				
			\$0 \$0				
			\$0 \$0				
			\$0 \$0				
			\$0 \$0				
			\$0 \$0				
			\$0 \$0				
			\$0 \$0				
			\$0				
			\$0				
			\$0				
			\$0				
			\$0				
			\$0				
			\$0				
			\$0				
			\$0				
			\$0				
			\$0				
			\$0				
			\$0				
			\$0				
			\$0				
			\$0				
			\$0				
			\$0				
			\$0				
			\$0				
			\$0				
			\$0				
			¢0				

			\$0	
			\$0	
			\$0	
			\$0	
Subtotal - Expanded Modules	0	N/A	\$0	
Grand Total	0	N/A	\$0	

 $\ensuremath{\mathbb{C}}$  2017 CGI Technologies and Solutions Inc., All Rights Reserved.