



City of Hollywood, Florida

2600 HOLLYWOOD BLVD. • P.O. Box 229045 • ZIP 33022-9045

DATE: **October 7, 2015**

RE: BLANKET ORDER # **B002734**

PRODUCT/SERVICE: **M.RO. FACILITY
MAINTENANCE PRODUCTS & SUPPLIES**

**W.W. Grainger, Inc. V#512
Attn.: Alan Ritz
2757 South Park Road
Pembroke Park, Florida 33009-3817**

**Telephone #954-524-4374
Cell #561-279-5551
Email: Alan.Ritz@grainger.com
Store Telephone #954 987-9801**

Dear Vendor:

This is to inform you that the City of Hollywood, Florida is entering into a Blanket Order with your Company based on one of the following:

- | | |
|--|------------------------|
| <input type="checkbox"/> FORMAL BID # | |
| <input type="checkbox"/> INFORMAL BID # | DATED: |
| <input type="checkbox"/> RENEWAL OF FORMAL BID # | DATED: |
| <input type="checkbox"/> EXTENSION OF FORMAL BID/RFP# | DATED: |
| <input type="checkbox"/> WRITTEN QUOTATION # | DATED: |
| <input type="checkbox"/> VERBAL QUOTATION PER | DATED: |
| <input checked="" type="checkbox"/> STATE OF FLORIDA CONTRACT # 450-000-11-ACS RENEWAL | DATED: 2/3/2014 |
| <input type="checkbox"/> BROWARD COUNTY BID # | |
| <input checked="" type="checkbox"/> OTHER: Approved by the City Commission via Resolution #R-2016-XXX on 10/X/15. | |

The term of this order is **10/7/2015** through **2/28/2017 (State Contract Renewal Period)**

The estimated dollar value is **\$110,000.00**.

The obligations of the City of Hollywood under this order are subject to the availability of funds lawfully appropriated for its purpose by the City Commission and are subject to the terms and conditions contained on the Purchase Order form.

NOTE: Prior to commencement of any work, certificates of insurance meeting the requirements of the Risk Manager and naming the City of Hollywood as additional insured, must be forwarded to Procurement Services.

The City of Hollywood Departments will issue hard copy orders against this Blanket Order as your authorization to deliver. All invoices must reference each unique document number.

If you have any questions, please contact **Ralph Dierks** at (954) 921-3223.

c: All Departments & Divisions
Finance

TERMS AND CONDITIONS

The following Terms and Conditions are applicable to this order entered into by and between the City of Hollywood (referred to as Buyer) and Vendor (referred to as Seller).

MODIFICATIONS

This purchase order form, and any other document pertaining to this transaction which has been acknowledged in writing by the Director is a complete and exclusive statement of this order. Accordingly no modification or amendment shall be binding upon the Buyer unless signed by the Director. The City Attorney has approved these standard terms and conditions as to form and legality. Accordingly no modification of these terms and conditions shall be binding upon buyer unless they are endorsed and approved by the City Attorney. In the event of a conflict between these terms and conditions and any other document pertaining to the transaction covered by this order, these terms and conditions shall prevail.

ASSIGNMENT

Any assignment of this order or the performance of work hereunder, in whole or in part, is prohibited.

EXCUSABLE DELAYS

The Buyer may grant additional time for any delay or failure to perform hereunder if the delay will not adversely impact the best interests of the Buyer and is due to causes beyond the control of Seller. Such grant must be in writing and made part of the order.

DEFAULT

In the event of default by the Seller, Buyer may procure the articles or services covered by this order from other sources and hold Seller responsible for any excess costs occasioned thereby, in addition to all other available remedies at law or equity.

TERMINATION

Buyer, acting through its City Manager or his/her designee, reserves the right to terminate this order in whole or in part for default (a) if Seller fails to perform in accordance with any of the requirements of this order or (b) If Seller becomes insolvent or suspends any of its operations or if any petition is filed or proceeding commenced by or against Seller under any State or Federal Law relating to bankruptcy, reorganization, receivership or assignment for the benefit of creditors. Any such termination will be without liability to Buyer except for completed items delivered and accepted by the Buyer. Seller, will be liable for excess costs of procurement.

F.O.B.

In those cases where F O.B. point is not Destination, Seller is required to prepay freight charges and list separately on invoice. Collect shipments will not be accepted.

TERMS

By accepting this order, the Seller agrees that payment terms shall be Net 30 unless otherwise stated.

INVOICING

Seller must render original invoice to the City of Hollywood, Department of Financial Services, P.O. Box 229045, Hollywood, Florida 33022-9045.

TAX

The City of Hollywood is exempt from Federal and State taxes for tangible personal property. Sellers doing business with the City, which are not otherwise exempt, shall not be exempt from paying sales tax to their suppliers for materials to fulfill contractual obligations with the City, nor shall any Seller be authorized to use the City Tax Exemption Number in securing such materials.

RESPONSIBILITY

Responsibility will not be accepted for any goods delivered or services performed unless covered by a duly signed and authorized City of Hollywood order, issued by the Procurement Services Division.

ACCEPTANCE

Sellers acceptance of this order will be presumed unless Seller acknowledges exception, in writing, to Buyer within ten (10) calendar days after date of order.

DELIVERIES

Deliveries are to be made during the hours of 7:30 a.m. to 4:00 p.m. Monday through Friday, excluding holidays, unless otherwise stipulated. Seller shall notify the Buyer of deliveries that require special handling and/or assistance for off-loading. Failure to notify the Buyer concerning this type of delivery will

result in the billing to Seller of any add-on redelivery, storage or handling charges.

INSPECTION

All Commodities delivered on this order are subject to inspection upon receipt by a representative of the Buyer. All rejected commodities shall remain the property of the Seller and will be returned at the Seller's expense.

QUANTITIES

Quantities specified in the order cannot be changed without Buyer approval. Goods shipped in excess of quantity designated may be returned at the Seller's expense.

PAYMENT CHANGES

Payments will be made only to the company and address as set forth on order unless the Seller has requested a change thereto on official company letterhead, signed by an authorized officer of the company.

ANTI-DISCRIMINATION

Sellers doing business with the Buyer are prohibited from discriminating against any employee, applicant or client because of race, creed, color, national origin, sex or age with regard to but not limited to the following: employment practices, rates of pay or other compensations, methods and training selection.

UNIFORM COMMERCIAL CODE

Florida law, including without limitation the Uniform Commercial Code (Chapter 670 – 680, Florida Statutes), shall apply to and supplement the terms and conditions of this order. Venue shall lie in a court of competent jurisdiction in Broward County, Florida.

LEGAL RESPONSIBILITY

By accepting this order, Seller understands and agrees that the items covered herein, or services to be rendered, shall be manufactured, sold or performed in compliance with applicable Federal, State, County and Local laws, ordinances, rules and regulations. Lack of knowledge by the Seller shall in no way be a cause for relief from responsibility.

LIABILITY - COPYRIGHT/PATENT/TRADEMARK

Seller shall save and hold harmless Buyer, its officers, employees and agents from liability for infringement of any United States patent, trademark or copyright for or on account of the use of any product sold to Buyer or used in the performance of this order.

INDEMNIFICATION

Seller shall indemnify, hold harmless and defend Buyer, its officers, employees and agents from and against any and all claims, damages, liability, judgments or causes of action, including costs, expenses and attorney fees, incurred as a result of any error, omission or negligent act by the Seller, its officers, employees, agents, subcontractors or assignees arising out of this order.

OCCUPATIONAL SAFETY AND HEALTH

Seller must comply with requirements under Chapter 442, Florida Statutes, that any toxic substance delivered as a part of this order must be accompanied by a Materials Safety Data Sheet (M.S.D.S.).

REPRESENTATIVE

All parties to this order agree that the representatives named herein are, in fact, bona fide and possess full and complete authority to bind said parties.

PUBLICITY

No endorsement by the City of the product and/or service will be used by Seller in any way, manner or form in product literature or advertising.

INSURANCE

The Seller of services must have secured and maintained the required amount of \$1,000,000 general and \$500,000 automobile liability limits and must list the City as an additional insured of this coverage. The Seller must have worker's compensation coverage as required by law. Any exception to the above stated limits or other requirements must be endorsed and approved by the City of Hollywood Risk Manager.

CITY OF HOLLYWOOD
BLANKET PURCHASE ORDERS
08/27/15 - 02/28/17

BPO #	B002734	DATE :	07/01/15	START DATE :	08/27/15	END DATE :	02/28/17	CONTRACT # :	SFL#450-000-11-ACS		
LINE #	VENDOR	ADDR #	STOCK #	REF #	TYPE	TRANS #	UOM	MIN QTY	MAX QTY	UNIT PRICE	QTY USED
HAZARDOUS						ACCOUNT #			ACCOUNT NAME		TAX CODE
1	512	0		MRO	N	259500034647	EA	00000001.0000	00000100.0000	0.00000	00000000.0000
	GRAINGER			450/00							
	BPO DESCRIPTION:			M.R.O. FACILITY MAINTENANCE							
	BPO DESCRIPTION:			PRODUCTS AND SUPPLIES							
	BPO DESCRIPTION:			SUPPLY & DELIVERY OF MULTIPLE							
	BPO DESCRIPTION:			COMMODITIES							
	BPO DESCRIPTION:			PRICING PER THE STATE OF FLORIDA							
	BPO DESCRIPTION:			CONTRACT NUMBER 450-000-11-ACS							
	BPO DESCRIPTION:			EXPIRATION DATE:02/28/2017							
	BPO DESCRIPTION:			CITY COMMISSION APPROVAL VIA							
	BPO DESCRIPTION:			RESOLUTION #R-2016-							



Grainger
2757 S. Park Road
Pembroke Pines, FL

July, 2015

My name is Alan Ritz; I am pleased to formally introduce myself as your Grainger Account Manager. I look forward to meeting with you and learn more about your business needs, and how I can help make your job easier and the City of Hollywood's buying power more profitable.

As America's leading supplier of top-quality maintenance, repair, and operations products, along with industrial supplies and equipment, we stock over \$1billion in brand-name products readily available to you. We also offer time-saving services to help you get your job done which includes, grainger.com, where you log on and have access 24 hours a day, 7 days a week.

Grainger is proud of its service tradition. In addition to 24-hour online ordering, we offer you same-day availability, technical support, emergency service, a one-year limited warranty, no-hassle returns and of course, personal service. I can provide you with information on registering and using our Internet site, suggest energy saving products, and much more.

If you have any questions, please do not hesitate to call me or email me at (561) 279-5551/
alan.ritz@grainger.com . I look forward to working with you.

Kind Regards,

Alan Ritz
Public Sector Account Manager
alan.ritz@grainger.com
561-279-5551

P.S. Don't forget, by logging on to www.grainger.com you get 24 hours a day of detailed product information and order

Your Local Grainger Branch:
Kim Silcox, Market Manager
Kimberly.Silcox@grainger.com
2757 S. Park Road
Pembroke Pines, FL

State of Florida Maintenance, Repair and Operations (MRO) Contract # 450-000-11-ACS

**Facilities Maintenance • Safety • Electrical • Lighting & Ballasts • HVAC
Air Filters • Material Handling • Motors • Plumbing • Power Tools • Janitorial**

As a State of Florida provider of facility maintenance supplies, you can rely on the extensive selection of products, value-added services, and technical expertise Grainger offers. The State of Florida contract delivers the best pricing on core items Florida customers buy.

Contract Benefits

- Dynamic Florida market basket of core items
- Keepstock® Inventory Solutions free inventory management system for State of Florida customers.
www.grainger.com/keepstock
- 900,000 items in stock for next-day delivery
- Special orders beyond the catalog
- Your partner in emergency preparedness planning and response
- 24-hour emergency support
1-800-CALL-WWG
- \$1 billion inventory nationwide
- \$44 million Florida inventory in 24 branches and Jacksonville Distribution Center
- Local sales representatives, local branches
- Prepaid freight on all shipments

State of Florida Dedicated Grainger site
24/7 online ordering
www.grainger.com/stateofflora

Contract Discounts

Category	Discount
• Grainger Catalog	13% minimum
• Air Filters	43%
• Batteries & Flashlights	21%
• Cleaning	33%
• Electrical & Equipment	18%
• Fasteners	28%
• Hand Tools	28%
• HVAC	18%
• Lamps, Ballasts & Fixtures	48%
• Material Handling	18%
• Motors & Accessories	31%
• Outdoor Garden Supplies/Equip.	15%
• Paint & Accessories	15%
• Plumbing	18%
• Pneumatic Tools	15%
• Power Tools & Accessories	23%
• Safety	23%
• Security	23%
• Welding & Soldering	18%

Contract # 450-000-11-ACS Effective Dates

September 2, 2011 - February 28, 2014



How to Use Your Florida Contract # 450-000-11-ACS

- Use phone, email, fax or Web to place your orders.
- Enter Grainger SKUs, manufacturer numbers, descriptions, etc., to perform a quick search on your contract.
- For training on our website functionality, please contact your local representative or your local Grainger branch.

For more information contact your local branch or your Grainger representative.

AMENDMENT NO.: 7
FINAL RENEWAL
MRO: Maintenance Repair and Operations
Contract No.: 450-000-11-ACS

This Amendment, effective February 28, 2014, is by and between the State of Florida, Department of Management Services (Department), Division of State Purchasing (Division), an agency of the State of Florida with offices at 4050 Esplanade Way, Tallahassee, Florida 32399-0950, and W.W. Grainger, Inc. (Contractor), and amends **450-000-11-ACS**.

WHEREAS, Department of Management Services awarded 450-000-11-ACS to W.W. Grainger, Inc. for the provision of Maintenance Repair and Operations (MRO); and,

WHEREAS, the Department made Western States Contracting Alliance (WSCA) Contract Number 1862 an alternate contract source, 450-000-11-ACS (Contract) on September 2, 2011; and, is scheduled to expire on February 28, 2014.

WHEREAS, in accordance with Section 287.057(13), F.S. the Department and Contractor, upon mutual agreement, extend the contract, in whole or in part, for an additional period of three (3) years to end on February 28, 2017; and,

THEREFORE, in consideration of the mutual promises contained below, and other good and valuable consideration, receipt and sufficiency of which are hereby acknowledged, the Parties agree to the following:

- 1.0 **Contract Extension.** The Department hereby executes its renewal option for a period of three (3) years, effective February 28, 2014. This extension shall be terminated at the end of three (3) years or upon the execution of a new contract, whichever occurs first.
- 2.0 **Best Pricing Offer.** The Contractor agrees to submit to the Customer at least annually an affidavit from an authorized representative attesting that the Contractor is in compliance with the Best Pricing provision in section 4(b) of form PUR 1000. (Attachment A)
- 3.0 **Conflict.** To the extent any of the terms of this Amendment conflict with the terms of the Contract, the terms of this Amendment shall control.
- 4.0 **Warrant of Authority.** Each person signing this Amendment warrants that he or she is duly authorized to do so and to bind the respective party.
- 5.0 **Effect.** Unless otherwise modified by this Amendment, all terms and conditions contained in the Contract shall continue in full force and in effect.

State of Florida,
Department of Management Services

By: Kelley J. Scott

Kelley J. Scott
Director of State Purchasing and
Chief Procurement Officer

Date: 2/3/14

Contractor

By: Kevin Sandt

Name: Kevin Sandt

Title: Sr. Government Sales Manager

Date: 1/28/14

Department of Management Services

[Florida Department of Management Services](#) > [Business Operations](#) > [State Purchasing](#) > [Vendor Information](#) > [State Contracts and Agreements](#) > [Alternate Contract Source](#) > MRO: Facilities Maintenance Supplies (WSCA)

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MRO: Facilities Maintenance Supplies (WSCA)450-000-11-ACS


Effective Period 09/01/2011 through 02/28/2017

Contract Type Alternate Contract Source

Contract Information

- [Pricing](#)
- [Contractors](#)
- [How to Use this Alternate Contract Source](#)
- [Frequently Asked Questions](#)

Contract Documents

PDF ( 3.25 MB)
[Amendments and Memorandums](#)
[Forms and Other Information](#)

Contract Administration

- [Ashli Harvey](#)
- 850-922-1214
- ashli.harvey@dms.myflorida.com

Commodity Codes

030-030, 030-190, 030-540, 340-220, 340-960, 345-100, 345-200, 345-320, 345-480, 450-130, 450-330, 450-360, 450-440, 450-470, 450-500, 450-670, 450-700, 450-890, 460-070, 460-280, 460-560, 485-060, 485-100, 485-170, 485-320, 485-420, 485-770, 485-900, 560-720, 670-770, 720-600, 670-550, 670-940, 630-420, 773-350, 773-210, 670-930, 773-650, 895-270, UNSPSC-12161800, UNSPSC-24101500, UNSPSC-24102000, UNSPSC-24111500, UNSPSC-24111800, UNSPSC-24112500, UNSPSC-30191500, UNSPSC-31151600, UNSPSC-31160000, UNSPSC-31162400, UNSPSC-31211500, UNSPSC-39111600, UNSPSC-40101700, UNSPSC-40101800, UNSPSC-40141600, UNSPSC-40141700, UNSPSC-40142000, UNSPSC-40151500, UNSPSC-42171700, UNSPSC-42172000, UNSPSC-42301500, UNSPSC-46171500, UNSPSC-46181500, UNSPSC-46181700, UNSPSC-46182000, UNSPSC-46191500, UNSPSC-461919610, UNSPSC-47131600, UNSPSC-47131800, UNSPSC-53131608

Description


This is an Alternate Contract Source for MRO Industrial Supplies. This contract provides state agencies and eligible users the ability to obtain the commodities needed to maintain, repair, and operate facilities and worksite locations.

Benefits

- Dynamic Florida Market Basket (FL MB) consisting of aggressively priced high volume items.
- FL MB will be updated quarterly to obtain best value on high volume items.
- Access to WSCA's MB of over 1400 competitively priced core items.
- Additional discounts set for 18 MRO categories and catalog balance of line.
- Over 900,000 SKUs available for next day ground delivery (FOB Destination).
- Online vendor website ordering is available through state term contract, and punchout through MyFloridaMarketPlace.
- Certified minority vendor availability.

- Online reporting capabilities (e.g. order tracking, usage reports).
- Includes the following value-added services: consulting services, inventory management services and technical services.

Document reader download link

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Department of Management Services

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MRO: Facilities Maintenance Supplies (WSCA)450-000-11-ACS

Contractors

Name	CBE Code	Florida Climate Friendly Preferred Products	Recycled Products	Utilizes Authorized Resellers	Coverage Area
W. W. Grainger, Inc.	A - Non-Minority	Yes	No	Yes	Statewide

Department of Management Services


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MRO: Facilities Maintenance Supplies (WSCA)450-000-11-ACS


Pricing

[Grainger State of Florida Website](#)




[Florida Market Basket - Expiration Date 2/28/2015](#) ( 16.97 KB)

[WSCA Market Basket - Expiration Date 2/28/2015](#) ( 2.94 MB)

[Florida Paint Market Basket Expiration 2/28/2015](#) ( 280.39 KB)

[Category Discounts](#) ( 82.50 KB)

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-  [Adobe PDF Reader](#)
-  [MS Word Viewer](#)

Department of Management Services

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How to Use this Alternate Contract Source

- **Political Subdivisions and Other Eligible Users (OEU)** must fill out the participation form located on the Grainger State of Florida landing page
[Click Here to Participate](#)
 - Please fill out the State of Florida - Grainger Political Subdivision/OEU Contract Participation Form # 450-000-11 ACS
 - In order to view the State of Florida Contract pricing, you must be registered and logged in online.
- **Contract Scope -**
This single-award alternate contract source provides more than 900,000 maintenance, repair, and operations products and equipment from 18 core categories which include, but is not limited to, HVAC, safety, plumbing, paint, cleaning, material handling, security, welding.
- **Pricing Approach -**
In addition to the products listed under the WSCA Market Basket, aggressive pricing was negotiated for high usage products specific to Florida customer spend. These products will make up a customized Florida Market Basket (FL MB). The FL MB will be updated quarterly to capture savings on high volume items.
- **Who to contact to order -**
Visit the ordering instructions Web page under "Contractors" on the DMS contract and agreement website. You can link to the contractor's state contract dedicated website and either order directly on the website using your PCard (purchasing card) or by searching the website for the branch location nearest to you.
- **How to place an order -**
The link for the contractor's website is found under "Pricing" on the DMS contract and agreement website. The contractor's website has a search function and a shopping cart to assist with online purchasing using your PCard (purchasing card). Please note that before purchasing online you must obtain an account number from the contractor branch nearest to you. State Agencies should place orders electronically through the MFMP punchout catalog.
- **Special conditions of the award -**
This alternate contract source contract was adopted from the Western States Contracting Alliance (WSCA). WSCA's contract includes the entire contractor catalog, specifically several categories of products already included in a State Purchasing contract and / or agreement. To prevent conflict with other contracts and / or agreements, state agencies are encouraged to refer to contracts listed on the last page of the "Participating Addendum," which is located on the DMS contract and agreement website under "Complete Contract."
- **Delivery Time -**
Delivery time for most products is one to two days. Special order items may take longer
- **Delivery Cost-**
Transportation is freight on board (FOB) destination, so prices include all delivery costs.
- **What is the minimum order size?**
There is not a minimum order size.
- **PCards (purchasing cards) Acceptance -** Yes

- **MyFloridaMarketPlace Customers** - To access MyFloridaMarketPlace, [log in to MFMP Buyer](#) using the username and password provided by your agency system administrator.

To create purchase orders from this contract, you may use the 'Explore Catalogs' selection on your home screen. Conduct a search for the contract number, SKU number or specific item name/description and add the contract item to your requisition. Alternatively, you may create a requisition and on the 'Add Items' page conduct a search to add the contract item(s).

If the contract has ordering instructions (lines with a \$0 amount), contact the vendor for a quote and then complete a non-catalog requisition. To add non-catalog items, use the 'Create Non-Catalog Item' button. Remember to select the appropriate 'State Contract ID' from the drop down box when ordering contract items.

Department of Management Services

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MRO: Facilities Maintenance Supplies (WSCA)450-000-11-ACS

Amendments and Memorandums

Memorandum 10 (19 May 2015)

Effective May 19, 2015, the Contract Manager has been changed from Ashli Harvey to Brenda Wells. Please direct all questions to Brenda Wells at 850-488-6904 or Brenda.Wells@dms.myflorida.com.

Amendment 9 (17 July 2014) (210.92 KB)

The Florida Paint Market Basket Price List is amended and hereby referred to as "Attachment A" Florida Paint Market Basket Price List effective immediately upon the signature of both parties.

Memorandum 9 (2 July 2014)

The new pricing list for the Florida Paint Market Basket items have been approved.

Memorandum 8 (8 May 2014)

The new pricing lists for the Florida Market Basket and WSCA Market Basket items have been approved.

Memorandum 7 (04 February 2014)

The MRO: Maintenance and Repair Operations alternate contract source has been renewed for a period of three years with the vendor holding all existing 2011 pricing.

The new contract expiration date is February 28, 2017.

Amendment 7 (03 February 2014) (112.60 KB)

The MRO: Maintenance and Repair Operations alternate contract source has been renewed for a period of three years with the vendor holding all existing 2011 pricing.

The new contract expiration date is February 28, 2017.

Amendment 6 (29 October 2013)

The new pricing lists for the Florida Market Basket and Florida Paint Market Basket items are effective upon the execution hereof and are located at the Alternate Contract Source (ACS) web site.

Amendment 5 (12 June 2013) (38.54 KB)

The new pricing list for the Florida Market Basket items are effective upon the execution hereof and are accessed through the W.W. Grainger punch-out catalog for the State of Florida.

Memorandum 4 (26 February 2013)

The new pricing list for the WSCA and Florida Market Basket items submitted via email on February 15, 2013 have been approved.

Amendment 3 (01 January 2013)

There are several changes to this ACS.

Memorandum 2 (20 August 2012)

Effective immediately the Contract Manager has been changed to Claudia Cooper.

Memorandum 1 (04 January 2012)

The State Term Contract Commodities List on page 8 of the contract Participating Addendum is revised to remove MRO: Lamps and A/C Filters from the contract listing. This action has the effect of adding the Lamps and A/C Filters category of products to this contract.

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**MRO: Facilities Maintenance Supplies
Florida Contract #
450-000-11-ACS**

**October 26, 2011
Webinar**



Today's Presenters

- Greg Hill, Division of State Purchasing
Contract Manager
- Rick Lopez, Grainger
Sr. Government Manager, State of Florida



Purpose of this Webinar

- Contract Details
- Contract Benefits
- Florida Market Basket Savings
- State Purchasing Website
- Grainger WSCA Agreement
- Grainger/State of Florida Website
- Q&A – All



Contract Details

Contract Number

450-000-11-ACS

Contract Type

Alternate Contract Source

Contract Term

3 Years

Expiration Date

February 28, 2014

Extensions

One (1), Three (3) Yr Extension Option



Contract Benefits

- State Purchasing adopted the WSCA MRO contract based on the aggressive pricing structure obtained by leveraging over **\$360 million** in nationwide spend
- State Purchasing analyzed Florida MRO spend and leveraged **\$48 million** to secure higher savings for the State of Florida
- Contract reflects **10.3 percent** savings over previous contract: equals over **\$3.5 million** in savings
- Negotiations resulted in a dynamic Florida Market Basket (FL MB) of core items based on State Agency and OEU high volume spend



Contract Benefits

- FL MB will be reviewed and updated quarterly to capture high volume commodities – currently contains more than **300** items with no set limit
- Access to more than **1,400** aggressively priced WSCA MB items
- Additional **3 percent** discount applied to 18 MRO Categories originally bid on WSCA
- **3 percent** discount added to all other Grainger catalog/ Grainger.com items
- More than 900,000 SKUs available for next day delivery

Where to Find Contract

<http://www.dms.myflorida.com>



Department of Management Services - DMS - provided by the Dept of Management Services

http://www.dms.myflorida.com/

Department of Management Services - DMS

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Where to Find Contract



http://www.dms.myflorida.com/business_operations/state_purchasing

Screenshot of the Department of Management Services website, specifically the State Purchasing Division page. The browser address bar shows http://www.dms.myflorida.com/business_operations/state_purchasing.

The page header includes the Department of Management Services logo and the text "Delivering Value Through Procurement". Below this is a navigation bar with links: Human Resource Support, Business Operations, Telecommunications, Agency Administration, and Other Programs.

The main content area is titled "Purchasing Division" and includes the following text:

Department of Management Services > Business Operations > State Purchasing

Purchasing Division

Florida's purchasing power allows the Division of State Purchasing to deliver the best value in goods and services for state agencies and local governments. The Division strives to develop and implement sound procurement practices throughout the state and is dedicated to building strong relationships with all state agencies, local governments, and vendors. The Division promotes fair and open competition in the state's procurement process and provides professional leadership and guidance in understanding and using the best resources available. State Term Contracts and State Purchasing Agreements awarded by the Division of State Purchasing account for more than \$1 billion in purchases annually.

State Contracts, Agreements and Price Lists

[Contract and Agreement Type Information](#) | [Florida Climate Friendly Preferred Products List](#) | [Customer Service](#) | [Alternate Contract Source](#) | [RESPECT](#) | [PRIDE](#) | [State Term Contracts](#) | [Insurance Coverage Program](#) | [Contract / Agreement Archive](#) | [State Purchasing Agreements](#)

Doing Business with the State of Florida

The right sidebar contains the following sections:

Purchasing Bulletins

View all messages from the

BULLETIN BOARD

What's New!

Vendor Bid System (VBS) Maintenance Window, Sept. 21, 8 p.m.

MFMP 3.0 System Unavailable Sept. 16, 6 p.m. to midnight

MFMP 3.0 Buyer Maintenance Window 7 p.m., Sept. 7, 2011

Contact A Purchasing Professional

Agency Purchasing Officers

The bottom of the page shows a "Trusted sites" checkbox and a "100%" zoom level.

Where to Find Contract



Contract Search / Department of Management Services - DMS - provided by the Dept of Management Services

http://www.dms.myflorida.com/contract_search/(contractType)/4578

Contract Search / Department of Management Services...

252-925-09-ACS	<u>Situational Awareness Incident Response (SAIR) (Cyber Security) (GSA)</u>	11/20/2009 05/26/2012	IT Hardware & Software	Alternate Contract Source	<u>Trey Collins</u>
252-GSA	<u>Information Technology Equipment, Software & Services (GSA Schedule 70)</u>	04/12/2006	IT Hardware & Software	Alternate Contract Source	<u>Michelle MacVicar</u>
268-000-04-1	<u>Pharmaceutical Purchasing Program (MMCAP)</u>		Medical, Dental & Pharmaceutical	Alternate Contract Source	<u>Barbara Lucas</u>
387-000-10-ACS	<u>Food Delivery Prime Vendor</u>	07/01/2010 10/31/2011	Food	Alternate Contract Source	<u>Mark Hernandez</u>
450-000-11-ACS	<u>MRO: Facilities Maintenance Supplies (WSCA)</u>	09/02/2011 02/28/2014	Facilities	Alternate Contract Source	<u>Greg Hill</u>
465-820-11-1	<u>Defibrillators And Related Equipment - NASPO/OK</u>	04/01/2011 03/31/2012	Medical, Dental & Pharmaceutical	Alternate Contract Source	<u>Donna Smith</u>
680 - GSA Schedule 84 - ACS	<u>GSA Schedule 84 - ACS</u>	11/21/2008	Public Safety	Alternate Contract Source	<u>Donna Smith</u>
973-501-10-ACS	<u>IT Research And Advisory Services (VA)</u>	05/28/2010 05/10/2012	Consulting Services	Alternate Contract Source	<u>Trey Collins</u>
991-312-06-ACS	<u>Hazardous Incident Response Equipment (NASPO)</u>	03/27/2006 05/30/2015	Public Safety	Alternate Contract Source	<u>Donna Smith</u>
DOR #06/07-36 - ACS	<u>Mobile Shredding Services (DOR)</u>	07/01/2007 06/30/2013	Office Services	Alternate Contract Source	<u>Shameka Smith</u>

Showing 1 To 17 Of 17 Entries


http://www.dms.myflorida.com/business_operations/state_purchasing/vendor_information/state_contracts_agreements_and_

First Previous 1 Next Last

Trusted sites 100%

Contract Landing Page





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SERVICES

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MRO: Facilities Maintenance Supplies (WSCA)

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[Complete Contract - Microsoft Word](#)

[Complete Contract - PDF](#)

[Forms and Other Information](#)

▲ [Return to State Contracts, Agreements and Price Lists](#)

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MRO: Facilities Maintenance Supplies (WSCA)

450-000-11-ACS

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Effective Period	09/02/2011 through 02/28/2014
Contract Type	Alternate Contract Source
Contract Information	Pricing Contractors How to Use this Alternate Contract Source Frequently Asked Questions
Contract Documents	Microsoft Word - (msword 82.50 kB) PDF - (pdf 54.41 kB) Forms and Other Information
Contract Administration	Greg Hill

Pricing Information



http://www.dms.myflorida.com/business_operations/state_purchasing/vendor_information/state_contracts_agreements_and... Yahoo! Search

Pricing / MRO: Facilities Maintenance Supplies (WSCA)...

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DEPARTMENT OF MANAGEMENT SERVICES

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MRO: Facilities Maintenance Supplies (WSCA)

Pricing

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[Price Sheets - Florida Market Basket](#)

[Price Sheets - WSCA Market Basket](#)

[Price Sheets - Category Discounts](#)

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MRO: Facilities Maintenance Supplies (WSCA)

450-000-11-ACS

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Pricing

[Grainger State of Florida Website](#)

[Florida Market Basket](#) - (vnd.ms-excel 120.50 kB)

[WSCA Market Basket](#) - (vnd.ms-excel 219.00 kB)

[Category Discounts](#) - (msword 82.50 kB)