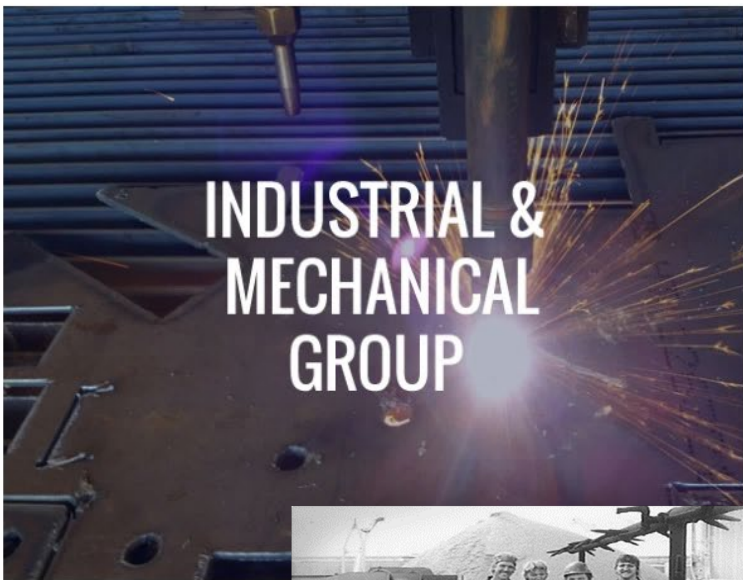




Statement of Qualifications

RFQ-005-23-GJ

Construction Management at Risk Services through Continuing Service Agreements (CRA-22-002)
For the City of Hollywood Community Redevelopment



Safety, Quality, and Performance Since 1978

RFQ-005-23-GJ			
Construction Management at Risk Services through Continuing Service Agreements (CRA-22-002)			
SUPPLIER		CLIENT	
PERSONS SERVICES CORPORATION		Hollywood Community Redevelopment	
Address:	1835 S. Perimeter Road Fort Lauderdale, FL 33309	Address:	1948 Harrison St, Hollywood, FL 33020
Represented By:	Paul Stevens - COO pstevens@personsservices.com	Represented By:	Procurement Manager (954) 924-2980
DOCUMENT DETAILS			
TCP REFERENCE		TCP_Hollywood_CM_PSC	
REVISION		IR	
DATE		November 30, 2022	
RFP REFERRED		RFQ-005-23-GJ	
CONFIDENTIALITY		CONFIDENTIAL	
DOCUMENT APPROVAL			
NAME		Paul Stevens	
DESIGNATION		COO	
EMAIL CONTACT		pstevens@personsservices.com	
DATE		November 30, 2022	
SIGNATURE			

REVISION OF DOCUMENT

Revision	Date		Description	Changed Pages
IR	11/30/22		Initial Release	N/A

1) TAB A: TABLE OF CONTENTS

1) Tab A: Table of Contents	2
1) Tab B: Executive Summary	4
2) Tab C: Firm Qualifications & Experience	5
a) Experience	5
b) Best Practices	6
i) Staffing	6
ii) Technology	6
c) Past Performance	7
i) Century One Express Car Wash Centers	7
ii) Family Dollar Tree	7
iii) St. Paul's Episcopal School – New Science Lab	8
iv) Wolsely Industrial	8
v) Hurricane Michael Recovery	8
vi) Hurricane Mathew Recovery	8
3) Tab D: Organizational Profile & Project Team Qualifications	10
a) PROJECT MANAGEMENT TEAM	10
b) ACCOUNTING/HR	11
c) TECHNOLOGY/IT	11
d) CONTINGENCY	11
4) Tab E: Approach to the Scope of Work	12
a) Scheduling	12
b) Benchmarking Processes	12
c) Complaint/Conflict Resolution	12
d) QA/QC and Safety	13
e) Project Management Techniques & Controls	13
i) Contract Execution	14
ii) Mobilization	14
a. Personnel Deployment:	14
b. Office Set up:	14
iii) Pre-Construction Activities	14
a. Developer/Contractor Introductions:	14
b. Logistics & Materials	14
c. Cost Control:	14
d. Stakeholder Communication:	15
e. Submittals/Shop Drawings/Specifications:	15
f. Subcontractors:	15
iv) Construction Phase:	15

a.	Permitting:	15
b.	Site Visit/Monitoring:.....	15
c.	Reporting:	15
d.	Administrative Support:.....	15
e.	Close Out:	15
f)	Programs & Technology Employed.....	16
g)	Assignment of Personnel (Efficiency).....	16
5)	Tab F: Knowledge of the Site & Local Conditions.....	17
6)	Tab G: References – Vendor Reference Form	18
7)	Tab H: Sub Consultant Information	19
8)	Tab I: Financial Resources	20
9)	Tab J: Legal Proceedings & Performance	21
10)	Tab K: Required Forms	22

1) TAB B: EXECUTIVE SUMMARY

On behalf of Persons Services Corporation, I am pleased to submit this Statement of Qualifications (SOQ) to the City of Hollywood Redevelopment Board in response to your request for qualifications to provide continued Construction Management (at Risk) services to the city for the completion of multiple community projects. We have reviewed your request for responses and associated addenda and fully understand the scope, and goals of your team as it pertains to upcoming projects for the City. Our expert team of licensed and certified construction managers, project executives, and construction professionals have evaluated your needs and we are excited at the opportunity to provide the City of Hollywood with the world-class construction management services and tools our clients have come to appreciate.

Persons Services Corporation (PSC) is a Construction Management and Specialty Contracting firm with over 44 years' experience managing construction, infrastructure, industrial, and disaster recovery programs on a global scale. Our team has successfully completed similar projects as listed on the City's project list for this CMAR award to include large commercial construction projects, utilities and infrastructure projects, medical and educational facilities, and large-scale temporary, modular campuses. Our varied and vast experience has allowed our team to hone our processes and offer our clients technology-driven, customer-centric, live project data and decision points, so you and your staff can see live project updates and progress reports. Access to accurate, timely, and transparent project data puts our customers in control of their projects and sets Persons Services Corp. apart from our competitors.

We pride ourselves on our reputation of safety, quality, and performance driven work. Persons Services Corp. brings a team-oriented, customer-centric, and proactive approach to our projects, evident by the number of satisfied clients and contracted projects. Our work has consistently been recognized by industry awards organizations such as **Inc. Magazine** and **Engineering News Record** for the quality of service we provide our clients and our continued growth.

Currently, PSC has offices in Fort Lauderdale and Fort Meyers, Florida. Our corporate headquarters is located in Mobile, Alabama with additional offices in North and South Carolina; Houston, Texas; and in the US Virgin Islands. If awarded this contract, our executive team would manage projects out of our Fort Lauderdale office with the full support of our corporate headquarters and other offices as needed. We are confident that our qualifications and global experience will provide the City of Hollywood a world-class solution and trustworthy teaming partner for this and future projects.

We have assembled a best-in-class team led by Paul Stevens of PSC and comprised of our expert staff of construction management professionals. With our combined talent (referenced as "The PSC Team"), the City of Hollywood will receive an elite service which guarantees the success of the proposed program, and which delivers quality services on schedule and on budget. Our Team is extremely qualified, experienced, and eager to assist you and your staff in achieving your goal of an efficient, quality, and successful construction management team at your disposal.

Paul Steven – Chief Operations Officer

30 November, 2022

Persons Services Corporation

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000

VALID OCTOBER 1, 2022 THROUGH SEPTEMBER 30, 2023

DBA:
Business Name: PERSONS SERVICES CORP

Receipt #: 180-312717
Business Type: GENERAL CONTRACTOR (GENERAL CONTRACTOR)

Owner Name: PAUL STEVENS/QUAL
Business Location: 1835 S PERIMETER RD 175
FT LAUDERDALE

Business Opened: 03/01/2019
State/County/Cert/Reg: CGC1527992
Exemption Code:

Business Phone: 9545336406

Rooms Seats Employees Machines Professionals
8

For Vending Business Only						
Number of Machines:			Vending Type:			
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
27.00	0.00	0.00	0.00	0.00	0.00	27.00

THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

THIS BECOMES A TAX RECEIPT

WHEN VALIDATED

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

Mailing Address:

PERSONS SERVICES CORP
1835 S PERIMETER RD 175
FORT LAUDERDALE, FL 33309

Receipt #WWW-21-00242059
Paid 07/25/2022 27.00

2022 - 2023

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000

VALID OCTOBER 1, 2022 THROUGH SEPTEMBER 30, 2023

DBA:
Business Name: PERSONS SERVICES CORP

Receipt #: 180-312717
Business Type: GENERAL CONTRACTOR (GENERAL CONTRACTOR)

Owner Name: PAUL STEVENS/QUAL
Business Location: 1835 S PERIMETER RD 175
FT LAUDERDALE

Business Opened: 03/01/2019
State/County/Cert/Reg: CGC1527992
Exemption Code:

Business Phone: 9545336406

Rooms Seats Employees Machines Professionals
8

Signature	For Vending Business Only					
	Number of Machines:			Vending Type:		
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
27.00	0.00	0.00	0.00	0.00	0.00	27.00

Receipt #WWW-21-00242059
Paid 07/25/2022 27.00

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000

VALID OCTOBER 1, 2022 THROUGH SEPTEMBER 30, 2023

DBA:
Business Name: PERSONS SERVICES CORP

Receipt #: 377-306327
Business Type: OFFICE/SALES/BUSINESS/ADMIN
(PROFESSIONAL OFFICE FOR
CONSTRUCTION MANAGEMENT. DO

Owner Name: PAUL STEVENS
Business Location: 1835 S PERIMETER RD STE 175
FT LAUDERDALE

Business Opened: 06/03/2020
State/County/Cert/Reg:
Exemption Code:

Business Phone: 954 6165106

Rooms Seats Employees Machines Professionals

	For Vending Business Only					
	Number of Machines:		Vending Type:			
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
45.00	0.00	0.00	0.00	0.00	0.00	45.00

THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

THIS BECOMES A TAX RECEIPT

WHEN VALIDATED

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

Mailing Address:

PAUL STEVENS C/O: PERSONS SERVICES
1835 S PERIMETER RD STE 175
FORT LAUDERDALE, FL
33309-7144

Receipt #WWW-21-00242056
Paid 07/25/2022 45.00

2022 - 2023

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000

VALID OCTOBER 1, 2022 THROUGH SEPTEMBER 30, 2023

DBA:
Business Name: PERSONS SERVICES CORP

Receipt #: 377-306327
Business Type: OFFICE/SALES/BUSINESS/ADMIN
(PROFESSIONAL OFFICE FOR
CONSTRUCTION MANAGEMENT. DO

Owner Name: PAUL STEVENS
Business Location: 1835 S PERIMETER RD STE 175
FT LAUDERDALE

Business Opened: 06/03/2020
State/County/Cert/Reg:
Exemption Code:

Business Phone: 954 6165106

Rooms Seats Employees Machines Professionals

Signature	For Vending Business Only					
	Number of Machines:			Vending Type:		
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
45.00	0.00	0.00	0.00	0.00	0.00	45.00

Receipt #WWW-21-00242056
Paid 07/25/2022 45.00



Ron DeSantis, Governor

Melanie S. Griffin, Secretary



STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CONSTRUCTION INDUSTRY LICENSING BOARD

THE GENERAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

STEVENS, PAUL

PERSONS SERVICES CORP.
4474 HALLS MILL RD
MOBILE AL 36693

LICENSE NUMBER: CGC1527992

EXPIRATION DATE: AUGUST 31, 2024

Always verify licenses online at [MyFloridaLicense.com](https://myfloridalicense.com)



Do not alter this document in any form.

This is your license. It is unlawful for anyone other than the licensee to use this document.



Ron DeSantis, Governor

Melanie S. Griffin, Secretary



STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CONSTRUCTION INDUSTRY LICENSING BOARD

THE PLUMBING CONTRACTOR HEREIN IS CERTIFIED UNDER THE
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

STEVENS, PAUL

PERSONS SERVICES CORP.
4474 HALLS MILL RD.
MOBILE AL 36693

LICENSE NUMBER: CFC1431578

EXPIRATION DATE: AUGUST 31, 2024

Always verify licenses online at MyFloridaLicense.com



Do not alter this document in any form.

This is your license. It is unlawful for anyone other than the licensee to use this document.



Ron DeSantis, Governor

Melanie S. Griffin, Secretary



STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CONSTRUCTION INDUSTRY LICENSING BOARD

THE ROOFING CONTRACTOR HEREIN IS CERTIFIED UNDER THE
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

STEVENS, PAUL

PERSONS SERVICES CORP.
4474 HALLS MILL RD
MOBILE AL 36693

LICENSE NUMBER: CCC1332838

EXPIRATION DATE: AUGUST 31, 2024

Always verify licenses online at MyFloridaLicense.com



Do not alter this document in any form.

This is your license. It is unlawful for anyone other than the licensee to use this document.



Ron DeSantis, Governor

Melanie S. Griffin, Secretary



STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
CONSTRUCTION INDUSTRY LICENSING BOARD

THE UNDERGROUND UTILITY & EXCAVATION CO HEREIN IS CERTIFIED UNDER THE
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

STEVENS, PAUL

PERSONS SERVICES CORP.
4474 HALLS MILL RD
MOBILE AL 36693

LICENSE NUMBER: CUC1225930

EXPIRATION DATE: AUGUST 31, 2024

Always verify licenses online at MyFloridaLicense.com



Do not alter this document in any form.

This is your license. It is unlawful for anyone other than the licensee to use this document.

P. O. Box 5616
Montgomery, AL 36103-5616

Secretary of State

STATE OF ALABAMA

DOMESTIC BUSINESS CORPORATION
AMENDMENT TO CERTIFICATE OF INCORPORATION

PURPOSE: In order to amend a Business Corporation's Certificate of Incorporation under Section 10A-2A-10.06 of the Code of Alabama 1975 this Amendment and the appropriate filing fees must be filed with the Office of the Secretary of State.

INSTRUCTIONS: Mail one (1) signed original and one (1) copy of this completed form along with a self-addressed, stamped envelope with the filing fee of \$100.00 (credit card, check, or money order) to the **Secretary of State, Business Services, P.O. Box 5616, Montgomery, Alabama 36103-5616**. If the credit card does not authorize or if the check is dishonored, the filing will be removed from the index and of no legal effect. In the case of a dishonored check, a \$30 fee will be charged.

This form must be typed.

1. The name of the corporation from the Certificate of Incorporation:

Persons Services Corp.

2. The date the Certificate of Incorporation was filed: 01 / 01 / 2000 (MM/DD/YYYY)

3. Alabama Entity ID Number (Format: 000-000): 666 - 163 **TO OBTAIN ID NUMBER** Go to our website at www.sos.alabama.gov click on Business Services (below picture), click on Business Entity and Name Search, click on Entity Name, enter the name of the entity in the appropriate box, and enter. Click on the number and verify that this is the correct entity. **This step is strongly recommended.**

4. The titles, dates, and places of filing of any previous Amendments: See attached List

Attach a listing if necessary.

[Instruction on Amendment completion: Be very specific about what must be changed if you are amending existing information. If the amendment includes a name change, a copy of the Name Reservation form issued by the Office of Secretary of State must be attached. Any instrument not ascertainable by information contained within the filing instrument must be attached pursuant to 10A-2A-10.06(a)(5)(3)

Registered agents and registered agent addresses are changed by filing a Change Of Registered Agent Or Registered Office By Entity form directly with the Office of the Secretary of State (the new agent's signature is required agreeing to accept responsibility). You may file the information as an Amendment also, but the change form must be on file with the Secretary of State per 10A-1-3.12(a)(2) to effect the change in the public records database.]

This form was prepared by: (type name and full address)

Paul F. Persons, Jr.
President

4474 Halls Mill Rd.
Mobile, AL 36693



RECEIVED DATE
APR 30 2021
SECRETARY OF STATE
OF ALABAMA

(For SOS Use Only)

Alabama
Sec. Of State
Entity Change
666-163 O/C
Date 4/30/2021
Time 15:19
210430 3 Pg

File \$100.00
County \$.00

Total \$100.00
05/027

DOMESTIC BUSINESS CORPORATION AMENDMENT

5. The following amendment was adopted on 03 / 31 / 2020 (format MM/DD/YYYY):

Number of shares of common stock Persons Services Corp is authorized to issue needs to increase from
10,000 share to 100,000 at \$1.00 per share par value.

☐ Additional Amendments and the dates on which they were adopted are attached.

Item 6, 7, or 8 MUST be checked/completed with any appropriate attachments.

6. ☐ The board of directors without stockholder action approved the Amendment. Stockholder action was not required.
7. ☒ The stockholders approved the Amendment. The total number of votes entitled to be cast was 3
(information is required for item a or b). Complete one of the following:
- a. The total number of votes cast for amendment was 3 and the total number of votes cast against amendment was 0.
- b. The total number of undisputed votes cast for amendment was 3 which was a sufficient number of votes to approve amendment.
8. ☐ Amendment by voting groups was required; the information required in item 5 above is provided for each voting group and is attached to and made part of this Domestic Business Corporation Amendment document.

04 / 20 / 2021
Date (MM/DD/YYYY)


Signature as required by 10A-2A-1.20

Paul F. Persons, Jr.
Typed Name of Above Signature

President
Typed Title/Capacity to Sign under 10A-2A-1.20

Previous Amendments

9-10-1999 Certificate of Formation
1-2-2002 Legal Name Change
5-9-2012 Articles of Amendment
10-30-2012 Registered Agent Change
4-3-2019 Conversion

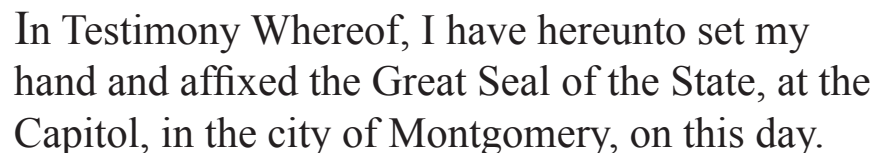
Alabama
Sec. Of State
Entity Change
666-163 D/C
Date 4/30/2021
Time 15:19
210430 3 Pg

File \$100.00
County \$.00

Total \$100.00
05/027

P. O. Box 5616
Montgomery, AL 36103-5616

as appears on file and of record in this office, the pages hereto attached, contain a true, accurate, and literal copy of the Conversion filed on behalf of Persons Services Corp., as received and filed in the Office of the Secretary of State on 04/03/2019.



Date _____

J. H. Merrill

John H. Merrill

Secretary of State

**STATE OF ALABAMA
CONVERSION OF A DOMESTIC ENTITY
Limited Liability Company to Corporation**

PURPOSE: In order to change the entity type of a domestic entity (any entity formed in Alabama), the entity must deliver the documentation in this form pursuant to Section 10A, Chapter 1, Article 8, Code of Alabama 1975.

INSTRUCTIONS: Mail one (1) signed original and two (2) copies of the completed Conversion package, the filing fee of \$100.00 (credit card, check, or money order) to the **Secretary of State, Business Services, P.O. Box 5616, Montgomery, Alabama, 36103-5616**, and a check or money order made out to the Judge of Probate in the county where the entity's formation documents were recorded (contact the Office of the Judge of Probate for the fees). The Secretary of State will file and transmit the copies to the Judge of Probate in accordance with 10A-1-4.02(g). The Conversion will not be registered if the credit card does not authorize and will be removed from the index if the check is dishonored (\$30). If you desire a stamped copy returned to you, supply a third copy and a pre-addressed postage paid return envelope.

**This form must be typed.
Emailed transmissions will not be acknowledged, processed, or returned.**

1. Information on the converting entity (entity will cease to exist at conversion/termination by conversion):

Alabama entity id number of converting entity: 666 - 163 (Format 000-000) *

***INSTRUCTIONS TO OBTAIN ID NUMBER TO COMPLETE FORM:** If you do not have this number immediately available, you may obtain it on our website at www.sos.alabama.gov Click on Business Services(below the picture), click on Business Entity Search, click on Entity Name Search, enter the registered name of the entity (without entity ending) in the appropriate box, and enter. The six (6) digit number containing a dash to the left of the name is the entity ID number. Click on that number to check the details page to make certain that you have the correct entity – this verification step is strongly recommended.

The name of the converting entity as recorded with the Secretary of State of Alabama:

Persons Service Company, L.L.C.

County Probate Office in Alabama where the formation documents/articles of this domestic entity were recorded and where the conversion document will be forwarded for recording: Mobile County, AL

This Document was prepared by:

(For County Probate Court Office Use Only)

Clay A. Lanham
11 North Water Street, Suite 1200
Mobile, AL 36602

RECEIVED DATE

APR 03 2019

SECRETARY OF STATE
OF ALABAMA

10/15
mu

Alabama
Sec. Of State
Entity Change DLL
666-163
Date 4/03/2019
Time 13:00
190403 5 Pg
File \$100.00
Ackn \$.00
Exp \$.00
Total \$100.00
05/005

(For SOS Office Use Only)

CONVERSION OF DOMESTIC ENTITY / LLC to Corporation

2. Information on the converted (formed/created by this conversion) – this entity will continue to exist:

The name of the new domestic entity resulting from this conversion (A domestic name reservation certificate, issued by the Alabama Secretary of State, must be attached if the name is changing anything more than the entity identifier information – such as Inc., LLC, etc.– if only the identifier information is changing, no name reservation is required):

Persons Services Corp.

3. The new converted/formed entity will be a domestic corporation.

4. Name of registered agent for service of process in Alabama:

Paul F. Persons, Jr.

5. Street (**No PO Boxes**) Address of initial registered office (**MUST** be physically located in Alabama):

4474 Halls Mill Road, Mobile, AL 36693

Mailing Address in Alabama (if different) _____

6. Purpose for which corporation is formed: general contracting, including site work, installation of infrastructure and
pipe and plumbing services; the
purpose includes the transaction of any lawful business for which corporations may be incorporated in Alabama
under Title 10A, Chapter 2 of the Code of Alabama.

7. Number of Shares the corporation is authorized to issue: \$10,000.00 Par Value _____
(Par value is optional information and does not have to be completed.)

8. Period of duration shall be perpetual unless stated otherwise by an attached exhibit.

9. The name(s) of the Incorporator(s): Paul F. Persons, Jr.

Street (**No PO Boxes**) address of Incorporator(s): 4474 Halls Mill Road, Mobile, AL 36693

_____ Mailing address of Incorporator(s) – (if
different from street address): _____

Attach a listing if more Incorporators need to be added.

CONVERSION OF DOMESTIC ENTITY / LLC to Corporation

10. Director's Name: Paul F. Persons, Jr.

Street (**No PO Boxes**) address of Director: 4474 Halls Mill Road, Mobile, AL 36693

_____ Mailing address of Director(s) - (if different
from street address): _____

Director's Name: Paul F. Persons, Sr.

Street (**No PO Boxes**) address of Director: 4474 Halls Mill Road, Mobile, AL 36693

_____ Mailing address of Director(s) - (if different
from street address): _____

Director's Name: Bryan Shuford

Street (**No PO Boxes**) address of Director: 4474 Halls Mill Road, Mobile, AL 36693

_____ Mailing address of Director(s) - (if different
from street address): _____

Attach listing if more Directors need to be added.

11. A director has no liability to the corporation or its shareholders for money damages for any action taken, or any failure to take any action, as a director, except liability for (A) the amount of financial benefit received by a director to which he or she is not entitled; (B) an intentional infliction of harm on the corporation or the shareholders; (C) a violation of Section 10A-2-8.33; (D) an intentional violation of criminal law; or (E) a breach of the director's duty of loyalty to the corporation or its shareholders.
12. If the converted entity is one in which one or more owners lack limited liability protection, a statement that each owner of the converting entity who is to become a owner without limited liability protection of the resulting entity has consented in writing to the conversion as required by 10A-1-8.01 is attached.
13. The undersigned certify that the conversion was approved pursuant to *Code of Alabama 1975*, Title 10A, Chapter 1, Article 8 (specifically 10A-1-8.01) and that the information included in or attached to this conversion form are true and correct.
14. Signature requirements are in accordance with 10A-1-4.01 and 10A-1-8.01 of the *Code of Alabama 1975*.

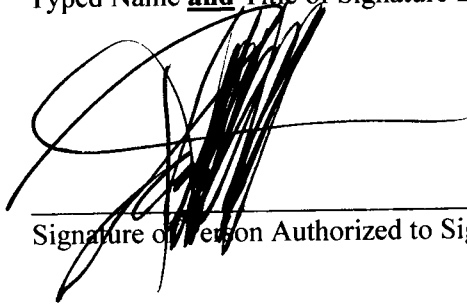
CONVERSION OF DOMESTIC ENTITY / LLC to Corporation

Signature Page – Use additional page(s) if necessary.

3.26.2019
Date

Paul F. Persons, Jr., President

Typed Name and Title of Signature Below

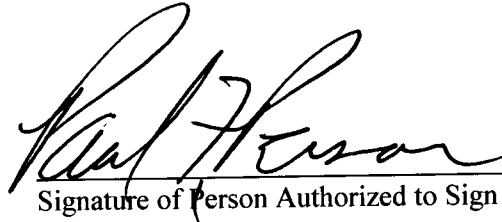


Signature of Person Authorized to Sign

3.26.2019
Date

Paul F. Persons, Sr., Vice President

Typed Name and Title of Signature Below

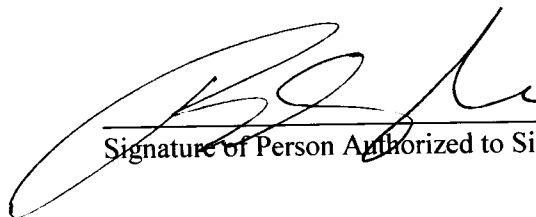


Signature of Person Authorized to Sign

3.25.19
Date

Bryan Shuford, Secretary

Typed Name and Title of Signature Below



Signature of Person Authorized to Sign

John H. Merrill
Secretary of State

P.O. Box 5616
Montgomery, AL 36103-5616

STATE OF ALABAMA

I, John H. Merrill, Secretary of State of Alabama, having custody of the Great and Principal Seal of said State, do hereby certify that

pursuant to the provisions of Title 10A, Chapter 1, Article 5, Code of Alabama 1975, and upon an examination of the entity records on file in this office, the following entity name is reserved as available:

Persons Services Corp.

This name reservation is for the exclusive use of Clay A. Lanham, 11 N. Water Street Suite 1200, Mobile, AL 36602 for a period of one year beginning December 07, 2018 and expiring December 07, 2019

In Testimony Whereof, I have hereunto set my hand and affixed the Great Seal of the State, at the Capitol, in the city of Montgomery, on this day.



RES820197

December 07, 2018

Date

J. H. Merrill

John H. Merrill

Secretary of State

Alabama
Sec. of State

Entity Change
666-163
Date 4/03/2017
Time 13:00
190403 5 PM

File	\$100.00
Ackn	\$.00
Exp	\$.00
Total	\$100.00
05/005	

ACORD™

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

7/15/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer any rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Lyon Fry Cadden Insurance A Higginbotham Partner PO Box 160927 Mobile, AL 36616		CONTACT NAME: Katie H. Gilmore, CISR PHONE (A/C, No, Ext): 251 473-4600 E-MAIL ADDRESS: kgilmore@higginbotham.net FAX (A/C, No): 251-450-0032	
INSURED Persons Services Corp. 4474 Halls Mill Road Mobile, AL 36693		INSURER(S) AFFORDING COVERAGE INSURER A : Middlesex Insurance Company INSURER B : Midwest Employers Casualty Company INSURER C : INSURER D : INSURER E : INSURER F :	
		NAIC # 23434 23612	

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> PD Ded:1,000 GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			A0060738001	07/19/2022	07/19/2023	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$500,000 MED EXP (Any one person) \$5,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$3,000,000 PRODUCTS - COMP/OP AGG \$2,000,000 \$
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> Drive Oth Car <input type="checkbox"/> SCHEDULED AUTOS NON-OWNED AUTOS ONLY			A0060738002	07/19/2022	07/19/2023	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$			A0060738003	07/19/2022	07/19/2023	EACH OCCURRENCE \$10,000,000 AGGREGATE \$10,000,000 \$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? <input checked="" type="checkbox"/> Y <input type="checkbox"/> N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	MEWC276903	01/01/2022	01/01/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

CANCELLATION

Sample

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE



© 1988-2015 ACORD CORPORATION. All rights reserved.



[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by Entity Name](#) /

Detail by Entity Name

Foreign Profit Corporation
PERSONS SERVICES CORP.

Filing Information

Document Number F19000002589
FEI/EIN Number 63-1237523
Date Filed 05/21/2019
State AL
Status ACTIVE

Principal Address

4474 HALLS MILL RD.
MOBILE, AL 36693

Mailing Address

4474 HALLS MILL RD.
MOBILE, FL 36693

Registered Agent Name & Address

REGISTERED AGENT SOLUTIONS, INC.
155 OFFICE PLAZA DR.
SUITE:A
TALLAHASSEE, FL 32301

Officer/Director Detail

Name & Address

Title President

PERSONS, JR., PAUL F
4474 HALLS MILL RD.
MOBILE, AL 36693

Title Director

PERSONS, SR., PAUL F
4474 HALLS MILL RD.
MOBILE, AL 36693

Title Secretary

SHUFORD, BRYAN
4474 HALLS MILL RD.
MOBILE, AL 36693

Title COO

Stevens, Paul
4474 HALLS MILL RD.
MOBILE, AL 36693

Annual Reports

Report Year	Filed Date
2020	01/15/2020
2021	04/12/2021
2022	04/06/2022

Document Images

04/06/2022 -- ANNUAL REPORT	View image in PDF format
04/12/2021 -- ANNUAL REPORT	View image in PDF format
01/15/2020 -- ANNUAL REPORT	View image in PDF format
05/21/2019 -- Foreign Profit	View image in PDF format

2) TAB C: FIRM QUALIFICATIONS & EXPERIENCE

Persons Services Corp. (PSC) is a Specialty Construction Management and General Contracting firm with over 44 years' of experience in the management of both large and small scale construction projects including private commercial construction, public sector construction, general construction, infrastructure projects, industrial builds, and disaster recovery programs. Our vast experience, coupled with our structured approach, has allowed us to successfully complete many projects across the globe. Our core competencies make this CMAR program a perfect fit for our organization, and we are pleased to have this opportunity to provide our support for this project.

Persons Services Corp was founded in 1978 by Paul F. Persons Sr. in Mobile, Alabama as a provider of mechanical services for the local Mobile and surrounding areas. 44 years later, the company remains a family-owned company, now led by Paul F. Persons Jr. (Buddy), but has grown into a multi-disciplined construction management firm with over 160 construction professionals on staff between our 6 offices located in Alabama, Texas, North Carolina, South Carolina, the US Virgin Islands, and of course Florida. Our company's continuous project success coupled with our many repeat clients has allowed PSC to diversify into 4 main industry groups to include General Construction, Disaster Recovery, Civil & Utility, and Industrial & Mechanical Services. Persons Services Corp. has become synonymous with turn-key client solutions and offers a comprehensive capabilities package rarely found from other contractor options, as most of our capability can be completed in-house.

Persons Services Corp. continues to grow each year with no indication of future slow-down. In 2020 we opened our first South Florida office in Fort Lauderdale, Broward County. We have an extensive list of successful project completions, and an equally long list of successful client relationships. We are proud to report that PSC has never defaulted on any scope of work, failed to complete a contract, or been involved in any form of legal conflict in our 44 years in the industry. PSC has a bonding capacity of \$50 million, and \$100 million aggregate and we are licensed to perform general contracting services in 15 states while holding insurance coverage to secure most any size project or scope of work. Our sound financial reputation also allows us to add additional coverage for unique circumstances whenever deemed necessary. Persons Services Corp. is organized as an S- Corp. and consists of three majority shareholders, Buddy Persons, Paul Stevens, and Bryan Shuford.

We currently have many projects in-work in the local area and are very familiar with the current construction environment, supply chain infrastructure, and resources available in the local, Southeast Florida locale. Our current relationships with contractors in the area, coupled with our proprietary project management software, ProjectVista, will provide a unique contractor experience for the City, where your team and representatives will have access to accurate, up-to-date, project data so your team can be involved as much or as little as you choose.

A) EXPERIENCE

Our unique approach to each and every project, coupled with our innovative use of technologies and resources, and our vast experience in the public and private sectors, has made us a vanguard in our industry within the Southeast United States. We have successfully completed many projects in Florida and have a demonstrated record of safety, quality, and performance with our clients here.

Persons Services Corp. past-experience and performance is detailed in our references and provided within this SOQ. Our clients include federal, state, and local governments as well as negotiated contracts with private industry, many of whom are repeat clients.

Our successful construction and renovation projects include a diverse array of results including new construction of office, warehouse, and retail spaces; large underground water transmission lines; large site clearing and preparation; wastewater treatment plants; RV parks and facilities; workforce housing and recreation facilities; renovation of office and retail space; renovation of educational and medical facilities; water and sewer infrastructure installations; and even ballparks.

B) BEST PRACTICES

I) STAFFING

Persons Services Corp. has a detailed and proactive approach to staffing a well-organized, efficient management team for your project. This includes vetting our own employees to match each staff member with the best opportunities for their project success. We closely examine factors such as education, experience, project history, location, and special skills. Persons Services Corp. guarantees that our clients will always receive a management team that has been specially tailored to fit their project goals and exceeds their expectations, regarding quality of work, professionalism, and scope-specific knowledge.

The management team for this project consists of **Paul Stevens**, as Program Director and liaison to the City. **Eliana Hurtado** will be assigned as the Senior Project Manager along with **Peter Georgiadis** as the project Superintendent. Each of these Team members will be intricately involved in each phase of this project, allowing for a seamless transition from one phase to the next. All Team members will be required to contribute to value engineering, working collaboratively with the current A&E firm (as needed) to ensure best methods and practices are utilized. Budget development will also be a collaboration of all Team members. Each member provides valuable experience in developing accurate budgets with the use of our vast library of historic project costs to fine tune each project budget.

Additional information regarding the relevant project experience of each Team member will be provided within Tab D: Project Team Qualifications.

II) TECHNOLOGY

Persons Services Corp. uses the latest technology in the construction industry for our clients to include aerial drone mapping, real-time job site data access, and live project documentation by using such well-known software as Procore, OxBlue, and a unique, proprietary project management software developed in-house specifically for our project management team. This software, called ProjectVista, is an exclusive benefit to working with Persons Services Corp. and offers many collaboration functions our clients find very valuable during the construction process.

ProjectVista is a cloud-based project/program management software suite which was created by Persons Services Corp. to streamline scheduling, data logging, and benchmarking processes in large-scale housing reconstruction programs operated by our Disaster Recovery Group. The

program allows for the simultaneous management of hundreds of individual projects' data to be manipulated and effectively uploaded from the field on a real-time basis to meet accelerated construction schedules. PSC created ProjectVista to be a custom solution to effectively make use of the large volume of important data that would otherwise require many hours of manual work to exploit. ProjectVista has been used with great success in state Rebuild Programs of Florida, North Carolina, and South Carolina, as well as on multiple other construction projects. As ProjectVista was created in-house by PSC, it remains a fully customizable software solution which can be scaled to provide for maximum efficiency in varying projects' execution. Our Team, using ProjectVista, will allow the City of Hollywood to access job site photos, permitting data, scheduling updates, change orders, and more throughout the lifecycle of your project; all from one convenient and comprehensive software package.

C) PAST PERFORMANCE

Persons Services Corporation has been growing significantly over the past 5 years with the completion of a vast array of project types for various types of clients. We have successfully performed projects from \$500,000 to \$25,000,000 for clients as diverse as schools to large commercial office buildings and temporary "cities" for disaster recovery efforts. Our wide range of projects is an asset for ourselves and our clients. Please see the attached list of projects for the past 5 years along with some highlighted projects we feel demonstrate our experience and skill sets.

I) CENTURY ONE EXPRESS CAR WASH CENTERS

Persons Services Corporation (PSC) was contracted by Century One to build multiple car wash facilities throughout Tennessee. The four locations were each designed with very complex, state-of-the-art automatic wash bays that required complex installation and configuration steps to ensure proper functioning. PSC served as the direct contractor for this project and self-performed 100% of the development of these facilities with activities including site assessments, permitting, excavations, building construction, plumbing, electrical, and equipment installation. PSC worked closely with the wash equipment manufacturer to ensure the proper configuration and installation of the equipment along with preserving the equipment warranty. The total project value was \$6.6 million for all four facilities and all project milestones were met on time and on budget.

II) FAMILY DOLLAR TREE

PSC was contracted by Farmer, Ranier, Dyer LLC to build two Family Dollar Tree Store locations in Tennessee and Florida. Each location had no property improvements or infrastructure prior to project planning and execution. PSC served as the direct contractor for this project and self-performed 100% of the development of these facilities with activities including site assessments, permitting, change order processing, excavations, building construction, plumbing, electrical, and equipment installation. The total project budget was \$1.6 mil and PSC performed close-out on both location under budget and on time.

III) ST. PAUL'S EPICOPAL SCHOOL – NEW SCIENCE LAB

Persons Services was contracted by St. Paul Episcopal School in Mobile, Alabama to build a new wing of the school to house a new, state-of-the-art science laboratory. This project required the demolition and removal of old building materials, pre-construction activities including working closely with the A&E firm and school officials to minimize disruption to student learning, and the utilities development to support the latest electronic learning tools, laboratory equipment, and lab workstations. The total project budget was for \$1.3 mil and Persons completed this project under budget and on time.

IV) WOLSELY INDUSTRIAL

PSC was contacted by Wolsely Industrial in 2017 to rebuild and add an additional 30,000 sqft shop space to their existing fabrication facility in Theodore, Alabama. The project required extensive concrete work where we formed and poured a new entrance ramp for there production shop, demolished and removed the old ramp and shop, retrofitted existing building structures, and constructed an additional shop space with all associated utilities and equipment required by the client. The client was extremely pleased with the quality of our work and the timely completion of all phases of the project. The total project budget for this was \$2.48 million and we accomplished the project under budget and on time.

V) HURRICANE MICHAEL RECOVERY

Persons Services Corporation was hired by the State of Florida, DEO in 2021 to provide disaster mitigation and recovery services as a CMAR for the areas of Florida most damaged by Hurricane Michael. Once engaged, PSC began evaluating damaged properties in the areas, assessing and prioritizing mitigation efforts, developing site plans, and engaging local subcontractors. Our contract with the state included the rebuilding of many local businesses and housing areas. The challenging environment our crews worked in is a testament to our long-standing expertise in accomplishing new construction and reconstruction projects in areas with limited resources and utilities. Our unique company structure, our disaster experience, and our ability to work multiple projects at once while keeping our clients up to date with live project data is the number one reason our clients come to us again and again. This contract total was worth \$12.5 million, and we were pleased to complete the work on time and on budget.

VI) HURRICANE MATHEW RECOVERY

Persons Services was contracted by Horne International LLC to provide disaster recovery services and temporary housing and dining facilities for the rescue crews pouring in from throughout the country after the 2018 Hurricane Michael disaster. This contract was administered through the federal governments SCDRO-CDBG-DR federal disaster program where we worked closely with FEMA and State Disaster team members to coordinate the site assessments, site preparations, utilities infrastructure development, and transportation and finishing construction of hundreds of temporary Modular Housing Units (MHUs) to serve as housing, dining, and work facilities for over 500 recovery workers. The volume of projects happening in parallel and our ability to accomplish such a complex program so successfully, speaks to our ability to work closely with our client representatives in the most complex situations so we can glean our clients priorities, timelines, and goals. Through the use of our

proprietary project management software, our unique company structure and processes, and our vast experience completing projects in less-than-optimal working conditions, we were able to accomplish this project under the \$22 million budget, on time, and with a minimal footprint.

Project	Contract Year	Owner	Project Description	Contract Value	Sector	Funding	Location City	Location State	Reference Contact	Reference Title	Reference Phone	Reference Email
Squid Ink Roof Repair	2022	Panini Petes	Roof repair/replacement	\$ 136,746.00	Commercial	Private	Mobile	AL	Pete Blohme and Nick Dimario	Owners	251243-3238	pete@paninipetes.com
Burnham Vital Care	2022	Burnham Vital Care	3,007sqft build-out to existing vacant space	\$ 331,358.00	Medical	Private	Mobile	AL	John McKinney	Owner	251-234-3644	burnhamdrugsceo@aol.com
Family Dollar Tree - Dyer TN	2022	Farmer Ranier Dyer, LLC	Construction of Family dollar Tree	\$ 755,805.00	Commercial	Private	Dyer	TN	Murray Farmer	Owner	251-802-0322	murrayfarmer@gmail.com
WKRG Tower Demo	2021	WKRG-TV	Demo and haul off of WKRG tower	\$ 156,640.00	Industrial	Private	Spanish Fort	AL	Keith Vrazel		251-662-2976	kwazel@wkrg.com
Woodies Wash Shack - Whitten Rd	2021	BW'W 19,005 Kirby, LLC	Construction of new car wash	\$ 2,069,099.00	Commercial	Private	Memphis	TN	Matt Bruggeman		(561) 670-1350	mbruggeman@woodieswash.com
Family Dollar - Steinhatchee FL	2021	Farmer Rainier Steinhatchee, LLC	Construction of new Family Dollar	\$ 828,549.00	Retail	Private	Steinhatchee	FL	Murray Farmer	Owner	(251) 802-0322	murrayfarmer@gmail.com
Whataburger - Huntsville	2021	Cinco Aguilas Development, LLC	Construction of new fast food restaurant	\$ 1,739,744.11	Commercial	Private	Huntsville	AL	Katie Nelson		(210) 476-6842	knelson@wbhq.com
Century Express Winchester	2021	Century One, LLC	Construction of new car wash	\$ 1,737,970.00	Commercial	Private	Memphis	TN	Leroy Ratliff		(901) 870-3213	leroy.ratliff@centurywash.com
Ed's Seafood Shed Fire Damage	2021	Panini Pete's	Cleanup and demo of fire damage	\$ 80,190.00	Commercial	Private	Spanish Fort	AL	Nick Dimario	Owner	(251) 790-5643	nick@paninipetes.com
Whataburger - Brandon	2021	Cinco Aguilas Development, LLC	Construction of new fast food restaurant	\$ 2,036,767.34	Commercial	Private	Brandon	MS	Ted Kelley		(210) 476-6024	tkelley@wbhq.com
Spanish Fort Plaza Shopping Center	2021	Spanish Fort Plaza, LLC	Re-roof and other various repairs from Hurricane Sally	\$ 952,496.00	Retail	Private	Spanish Fort	AL	Greg Saad		(251) 478-7223	gregsaad@saad.com
NASP Hurricane Sally Mitigation	2021	NAVFAC	Mitigation, Repair, Roofs, Interiors, Water Extraction, Mold remediation	\$ 1,100,000.00	DOD-Base	Federal	Pensacola	Florida	Fawn Stinchcomb	Project Manager	720-231-5031	fawnstinchcomb@jacobs.com
City of Mobile Covid 19 Equipment	2021	City of Mobile	Purchase and Training for Aeroclave COVID 19 Sanitation Equipment	\$ 289,000.00	Disaster Recovery	Local	Mobile	Alabama	Emily Norton	Procurement Department	251-208-7499	emily.norton@cityofmobile.org
USA Physicians Office Building	2021	University of South Alabama	Construction of new physicians office building	\$ 17,590,000.00	Medical	State	Mobile	AL	Trent Davis	Construction Project Manager	(251) 295-2581	trentdavis@southalabama.edu
USA Modular	2021	USA Medical	Medical Modular Facility,30k Sqaure feet modular clinic to house USA medical staff. compl	\$ 10,250,000.00	Medical	State	Mobile	Alabama	Trent Davis	Project Manager	251-295-2581	trentdavis@southalabama.edu
Hurricane Sally Repair Program 746-4148	2021	NAVFAC	Permanent Repairs to building 746 and 4148, to include roof replacement, HVAC, Electrical	\$ 2,300,000.00	DOD-Base	Federal	Pensacola	Florida	Fawn Stinchcom	Project Manager	720-231-5031	fawn.stinchcomb@jacobs.com
FEMA Covid Cleaning	2021	FEMA	IDIQ for Covid Cleaning service FEMA office space Orlando and Central Florida	\$ 30,000.00	Government	Federal	Orland	Florida	Yolanda	Contracting Officer	470-609-3852	yolanda.brown@fema.dhs.gov
USVI Housing Program	2021	USVI Housing Authority	Housing rehabilitation of 200 homes CDBG	\$ 25,000,000.00	Disaster Recovery	Federal	St Thomas, St Croix, St John	US Virgin Islands				
St Paul's - New Science Labs	2021	St. Paul's Episcopal School	Science Lab Remodel	\$ 1,084,308.00	Educational	Private	Mobile	AL	Pam Andrews	Chief Finance and Operations Officer	(251) 461-2130	pandrews@stpaulsmobile.net
Whataburger - St Johns	2021	Cinco Aguilas Development, LLC	Construction of fast food restaurant	\$ 2,048,288.89	Commercial	Private	St John	FL	Alyssia Lester		(210) 420-7590	alester@wbhq.com
Rich's Car Wash - Texas City	2021	Richardson Inc	Construction of new car wash	\$ 1,754,124.00	Commercial	Private	Texas City	Texas	Jay Richardson	Owner	(251) 689-1829	jay@sunbeltcw.com
Rich's Car Wash - Semmes AL	2021	Richardson Inc	Construction of new car wash	\$ 1,517,895.00	Commercial	Private	Semmes	AL	Jay Richardson	Owner	(251) 689-1829	jay@sunbeltcw.com
Woodies Wash Shack Poplar Ave	2021	BW'W 18,002 Memphis, LLC	Construction of new car wash	\$ 1,598,006.00	Commercial	Private	Memphis	TN	Matt Bruggeman		(561) 670-1350	mbruggeman@woodieswash.com
FUZE 432	2021	Zekelman Industries	Complete site development, fire, water, sewer, civil, storm, curb, gutter, asphalt	\$ 3,700,000.00	Multifamily	Private	Midland	Texas	Peter Vereecke	General Manager-Construction	616-514-8537	Peter.Vereecke@zekelman.com
Alabama Ship Yard Roof Repair	2021	Alabama Shipyards, LLC	Multiple building demo and roof replacement	\$ 2,249,805.00	Industrial	Private	Mobile	AL	Ray Harris	Facilities/Environmental Manager	251-704-1018	rharris@alabamashipyards.com
Freeport Icehouse Project	2021	Pacific Mobile Structures	Civil, Storm, Water, Sewer, Power, Asphalt, Curb, Gutter	\$ 1,600,000.00	Man Camp	Private	Freeport	Texas	Tom Coyle	VP-Construction	425-754-4108	tom.coyle@pacificmobile.com
Dauphin Island Sea Lab Addition	2021	Marine Environmental Sciences Consortium	Sea lab addition	\$ 767,800.00	Educational	State	Dauphin Island	AL			(251) 861-2141Ext 750	sstephens@disl.edu
4001 Halls Mill Rd	2021	MONBE Real Estate Holdings, LLC	Renovations and site improvements	\$ 410,248.00	Industrial	Private	Mobile	AL	Mike O'Neill		(850) 554-7489	mikeo@jsupplyco.com
Divix Chemical	2021	Divix Chemical Corp	Repair multiple broken fire service lines, Piv's, Building risers, Hydrants	\$ 250,000.00	Industrial	Private	Bay Town-Houston	TX	Nathan Douglas	Project Manager	903-258-2922	ndouglas@firetrol.net
Firehouse Interior Up-fit	2021	JD Chandler and Associates, LLC	Firehouse interior uplift	\$ 186,024.00	Commercial	Private	Saraland	AL	Jim Chandler	Owner	(251) 454-2536	jdchandler@firehousesubs.com
Ferguson Show Room - Halls Mill Road	2021	Ferguson	Renovation of showroom	\$ 162,519.00	Commercial	Private	Mobile	AL				
Richardson Office Renovation	2021	Jay Richardson	Office renovation	\$ 135,931.00	Commercial	Private	Mobile	AL	Jay Richardson	Owner	(251) 689-1829	jay@sunbeltcw.com
Ferguson Fire and Fab	2021	Ferguson	Office renovation	\$ 112,822.00	Industrial	Private	Theodore	AL	Connie McCurdy			
Aker Overhead Door	2021	Aker Solutions	Install an overhead	\$ 112,822.00	Industrial	Private	Mobile	AL	Matt Webster		(251) 377-9395	matt.webster@akersolutions.com
Golden Corral Demolition	2021	Delaney Property Group	Demolition of former Golden Corral	\$ 43,609.00	Commercial	Private	Mobile	AL	Michael Price		(760) 632-8738	pricerealty@msn.com
Chevron MRE	2021		Delivered meals ready to eat to Chevron	\$ 39,895.00			Lafayette	LA				
United Rentals Electrical Upgrades	2021	United Rentals	Electrical upgrades	\$ 34,440.00	Commercial	Private	Huntsville	AL	Laura Patterson		(714) 736-3248	lpatters@ur.com
VA Hospital Handrails	2021	EGP 4444 Mobile LLC	Handrail addition	\$ 31,487.00	Medical		Mobile	AL	Ann Lemon	Managing Principle	(816) 663-0815	
Aker Solutions - Metal Roof Repair	2021	Aker Solutions	Metal roof repair	\$ 30,129.00	Industrial	Private	Mobile	AL	Matt Webster		(251) 377-9395	matt.webster@akersolutions.com
Frito Lay - Burkeville, VA	2021	SDC 43 Atlantic LLC	Construction of bin distribution center	\$ 25,000.00		Private	Burkeville	VA	Greg Saad		(251) 964-8900	gregsaad@saad.com
Frito Lay - Covington VA	2021	SDC 43 Atlantic LLC	Construction of bin distribution center	\$ 25,000.00	Industrial	Private	Covington	VA	Greg Saad		(251) 964-8900	gregsaad@saad.com
Frito Lay - New Market VA	2021	SDC 43 Atlantic LLC	Construction of bin distribution center	\$ 25,000.00	Industrial	Private	New Market	VA	Greg Saad		(251) 964-8900	gregsaad@saad.com
Aker Solutions - Blast Booth Ceilings/Air &	2021	Aker Solutions	Blast Booth Ceilings/Air & Water Relocation/Car Lift Install	\$ 16,624.00	Industrial	Private	Mobile	AL	Matt Webster		(251) 377-9395	matt.webster@akersolutions.com
Aker Exterior Air & Water Lines	2021	Aker Solutions	Exterior air and water lines	\$ 5,099.00	Industrial	Private	Mobile	AL	Matt Webster		(251) 377-9395	matt.webster@akersolutions.com
Aker Solutions Ceiling & Flooring Work	2021	Aker Solutions	Bldg 200 & Bldg 505 Ceiling, flooring & sealant repair	\$ 2,877.00	Industrial	Private	Mobile	AL	Matt Webster		(251) 377-9395	matt.webster@akersolutions.com
TREC 2nd Floor Renovations	2020	TREC, LLC	Second floor renovation	\$ 1,054,018.00	Medical	Private	Mobile	AL	Greg Saad	CEO	(251) 478-7223	gregsaad@saad.com
Rob Myers Car Wash	2020	Rob Myers	Construction of new car wash	\$ 1,295,719.00	Commercial	Private	Prichard	AL	Rob Myers			rob@myers-enterprises.com
Dr. Park Medical Office	2020	Dr. Chris Park	Construction of clinic for plastic surgery and spa	\$ 1,541,249.00	Medical	Private	Mobile	AL	Chase Dickson	Practice Administrator	(251) 340-6600	chase@mprsd.com
Rebuild Florida	2020	State of Florida	CDBG Florida	\$ 7,000,000.00	Disaster Recovery	State	Ft Lauderdale	Florida				
Rich's Car Wash - Valley AL	2020	Richardson Inc	Construction of new car wash	\$ 1,412,799.00	Commercial	Private	Valley	AL	Jay Richardson	Owner	(251) 272-5711	jay@sunbeltcws.com
Rich's Car Wash-Spanish Fort, AL	2020	Richardson Inc	Construction of new car wash	\$ 1,340,374.00	Commercial	Private	Spanish Fort	AL	Jay Richardson	Owner	(251) 689-1829	jay@sunbeltcws.com
Century One Goodman Road	2020	Century One LLC	Construction of new car wash	\$ 1,751,167.00	Commercial	Private	Memphis	TN	Leroy Ratliff		(901) 870-3213	leroy.ratliff@centurywash.com
Saraland Pad Shops	2020	Delaney Property Group	Construction of 6670 SF shopping center	\$ 1,229,600.00	Commercial	Private	Saraland	AL	Michael Delaney	Owner	(251) 767-5629	michaeld@delaneyinc.net
Century One Car Wash - Southhaven	2020	Century One LLC	Construction of new car wash	\$ 1,687,845.00	Commercial	Private	Southhaven	MS	Leroy Ratliff		(901) 8703213	leroy.ratliff@centurywash.com
Southern Haulers	2020	Inland Property Management Inc	New office facility, truck bays and wash bay	\$ 2,439,136.00	Industrial	Private	Theodore	AL	Mark Carrooce		(800) 262-9365	mcarrooce@rjtrucking.com
UPRR- Englewood	2020	Union Pacific Rail Road	Pneumatic actuation system	\$ 1,300,000.00	Transportation	Private	Houston	TX	David Windsor	Project Manager	281-541-3758	dwindsor@wtbyler.com
Peninsula Condo	2020	Peninsula Condo	Hurricane Sally repairs	\$ 331,804.00	Multifamily	Private	Gulf Shores	AL				
Providence Cath Lab Renovation	2020	Gulf Coast Health System	Renovation of Cath Lab 3	\$ 214,331.00	Medical	Private	Mobile	al	Lucas Cooke		(251) 266-2998	lucas.cooke@medxcel.com
Tillman Park Apartments	2020		Fire Damage Repair	\$ 143,619.80	Multifamily	Private	Mobile	AL				

3) TAB D: ORGANIZATIONAL PROFILE & PROJECT TEAM QUALIFICATIONS

Persons Services Corp. will assign a small team of highly qualified project managers, as well as supporting administration for the duration of the contract. PSC proposes a team of members consisting of Project Managers, Accounting professionals, and IT/Technologists to accomplish the goals identified in the RFQ. Each member has been hand-selected by the Persons Services Corp. executive team for this project and will bring their unique skills to their roles, and the team as a whole.

A) PROJECT MANAGEMENT TEAM

Paul Stevens – Program Director

Paul Stevens is the Program Director chosen to lead the overall team on this project and serve as the main point of contact between the CRA and the construction management team. Mr. Stevens is a licensed General Contractor in the State of Florida and is in possession of all requirements and licensing necessary for the completion of this project. He has over 35 years' experience in Construction and Program Management, completing successful construction projects in multiple countries.

Eliana Hurtado – Project Manager

Eliana Hurtado is a project manager at Persons Services Corp. with a Masters' Degree in Construction Management. She has been in the industry for over 15 years and has successfully completed a variety of projects; from commercial to residential, for private, public, and federal clients. She has accomplished the repair and reconstruction of multiple storm-damaged homes for the Florida Department of Economic Opportunity. She has been chosen for this project because of her extensive knowledge of government funded programs and will be the best choice of project management for this project.

Roger Cordoba – Cost Controls

Roger Cordoba has been a construction professional for over 17 years, with proven success managing and completing multimillion-dollar jobs on-time and within budget. He is a hands-on team player with superior interpersonal skills, the ability to motivate others, and a manager that leads by example. He has extensive experience interacting with executives, clients, and design professionals; and is a skilled negotiator, committed to managing cost for our company and our clients.

Peter Georgiadis – Superintendent

Peter Georgiadis is an Assistant Project Manager in our Fort Lauderdale office who will assist the Project Managers in all aspects of project coordination duties including contractor communications, project metrics, on-site visits, and consultation.

Megan Yany – Assistant Project Manager

Megan Yany is an Assistant Project Manager in our Fort Lauderdale office who will assist the Project Managers in the day-to-day project coordination duties including contractor communications,

project technology, and on-site visits.

B) ACCOUNTING/HR

Darrell West – CFO

Darrel West is the CFO of Persons Services Corp. and will work with the Program/Project Managers to perform budget reviews and address any financial concerns that could arise during the construction phase.

Audrey Lesch – Human Resources

Audrey Lesch is the Human Resources Coordinator at Persons Services Corp. and will be made available for the project to facilitate the coordination of the team and track PSC employee hours and progress. She will assist both the CFO and Project Administrators wherever necessary.

Kim Burnett – Project Administrator

Ms. Burnett has over 15 years' established experience in cost management systems and will provide accountability to the project.

C) TECHNOLOGY/IT

Hisham Elattar – IT

Hisham Elattar holds titles as the Drafting & Design Specialist and Desktop Support Analyst at Persons Services Corp. Mr. Elattar brings over 35 years of comprehensive experience in his field to PSC including an accomplished background in catastrophe adjusting and commercial and residential drafting & design work. Mr. Elattar holds two Associate Degrees in Drafting & Design and Electronics Technology. His skills and capabilities include advanced I.T. troubleshooting and support, AutoCAD operation, as well as presentation drawings for renovation, as-build, shop, and commercial projects. He is an in-house expert for Persons Services Corp. proprietary construction management software, ProjectVista and is available to ensure the success of software implementation.

D) CONTINGENCY

In the event, that circumstances out of our control effect any member of the suggested PSC team, steps will be taken to immediately replace the role in question. The PSC executive board hand selects each team member for every project and will immediately mobilize to identify the best possible candidate available at the time. Persons Services Corp. has offices of highly qualified individuals across the United States and has an extensive pool of talent in our South Florida office from which to pull in the event of an emergency. Any substitute team member will be equally as qualified for the role of the displaced member. In the unlikely circumstance a qualified person is not currently available to fulfill that role, a Persons Services Corp. executive member will fulfill capabilities until further notice.

4) TAB E: APPROACH TO THE SCOPE OF WORK

A) SCHEDULING

Persons Services Corp. understands the critical nature of setting accurate scheduling milestones in any construction program to ensure all project timelines are organized in the most efficient manner. Persons Services Corp. is familiar with the permitting processes in the local area and will work closely with the municipality providing proper documents expeditiously, thoroughly, and professionally. Simultaneously, PSC will execute a competitive bidding process to ensure best-value subcontractors become part of the construction team. As part of this process, PSC will require a Critical Path Method of construction of all subcontractors to ensure timely completion of work. PSC understands that proper scheduling reduces costs for both the customer and the contractors. When all stakeholders work collaboratively, the project is executed successfully.

B) BENCHMARKING PROCESSES

Persons Services Corp. understands that benchmarking is the cornerstone to creating successful construction processes. The importance of tracking data and milestones is one of the reasons PSC was inspired to create our custom project management software, ProjectVista. Persons Services Corp. will use ProjectVista to track our benchmarking decisions throughout the program. PSC will work with the City and the Architect and Engineering firm(s) as required to define specific information which will be integral to the compounding success of each phase of the program. We will collaborate with all parties to adapt the Persons Services Corp. benchmarking procedure to the completion of your public transit facility.

Persons Services Corp. Benchmark Procedure:

1. Determine key benchmarks/milestones.
2. Define the benchmark and the expectation of completion.
3. Develop data collection methodology.
4. Collect data.
5. Analyze the data and identify deficiencies in the use of best practices and project management performance.
6. Identify reasons for deficiencies and execute corrective actions.
7. Develop an action plan (select best practices to reduce deficiencies).
8. Integrate best practices into the construction project delivery process.
9. Institutionalize benchmarking as part of a continuous improvement program.

C) COMPLAINT/CONFLICT RESOLUTION

Complaint resolution is taken very seriously by Persons Services Corp. and while we are proud of the consistently complimentary reviews we have received from our clients, we understand the necessity to have a complaint resolution plan in place prior to the beginning of a project. Firstly, our initial defense to complaint resolution is to mitigate all risks in the preconstruction phase. Persons Services Corp. will

work closely with the Architect and Engineering firm(s) to ensure that all avenues have been explored and thoroughly considered. PSC will ensure that any conflicts in relation to design practicality, constructability, budget, or scheduling are brought to the attention of the A/E firm and the City before moving forward. It is our goal to create a fully comprehensive and obtainable product plan before the construction phase can begin. With a well-executed risk mitigation effort, complaints/conflicts are vastly reduced. When a conflict does arrive, the matter will be addressed in a timely manner, identifying the issue, the concerns, potential resolutions for success, then collaborating with all stakeholders, a decision of proper course of action will be implemented.

D) QA/QC AND SAFETY

Persons Services Corp will implement their Quality Control Plan and Health & Safety Plan updated with project specific information, tasks, goals, and milestones. These plans will require adherence by all subcontractors. The Quality Control Plan will entail verification of materials used, materials testing when required, laboratory test results provided, samples provided when necessary, best methods and practices reviewed prior to work, and verification of work being performed utilizing best methods and practices. Our Safety Plan entails following all OSHA guidelines and regulations, educating and training personnel on a regular interval, monitoring and verifying adherence, daily notifications and reminders to ensure participation, resolution, and consequences for non-adherence.

E) PROJECT MANAGEMENT TECHNIQUES & CONTROLS

Persons Services Corp. (PSC) has a verifiable record of successful project delivery. Our experience managing projects includes work across diverse trades, each one serving as a complement to the requirements necessary to successfully manage projects put forth by the City of Hallandale Beach.

Our team has successfully completed sports complexes, playgrounds, exercise trails, and planned unit developments (PUD), as well as large-scale residential and commercial builds, community centers, commercial renovations, residential renovations, water treatment facilities, power plant upgrades, and underground utility infrastructure projects. We have completed these projects for clients in every industry from Local, State, and Federal Government to private organizations and individual owners.

Our selective team of Construction Managers, Administrative Staff, and Executive Management has been trained to effectively work collectively, utilizing our teams' vast experience and unique talents to deliver our clients the projects they envision and value. Our managed projects have ranged in value from \$100,000 to over \$25 million.

Our Construction Management approach employs PMP techniques that our Construction Managers have been trained and certified in. Our Construction Managers develop a customized set of project success measures and criteria (KPIs), ensuring that key objectives are met, project results and deliverables remain on schedule and within budget, and that our clients remain satisfied with the progress and results of their projects. Upon issuance of an award, a PMP plan that includes a Communication Plan, Quality Control Plan, Implementation Plan, Change Plan, Cost Control Plan, and Risk Plan will be reviewed between Construction Managers and the City before being finalized and

implemented. Below, we outline our approach to the entire life cycle of a project, from planning to project closeout:

I) CONTRACT EXECUTION

Upon notification of award of this contract, the PSC Team will begin the process of detailing milestones (KPIs), immediate and early decision tasks, material needs, logistics, communications plan, key stakeholders, change management plan, conflict resolution plan, and closeout procedures. PSC will review construction documents to identify the above items and to require a plan from the Developer and/or their GC, detailing how each will be addressed and mitigated. PSC will also begin the process of verifying constructability and code compliance of the proposed project during the review of the construction documents.

II) MOBILIZATION

Upon notice to proceed the PSC Team will begin the Mobilization process. This process consists of the following:

A. PERSONNEL DEPLOYMENT:

PSC Team will mobilize the management team.

B. OFFICE SET UP:

PSC Team will set up a local office in an area agreeable to the city and in close proximity to the construction site. This office will serve as our local construction deployment site. The office will house our local administration and serve as a daily meeting point with all personnel.

III) PRE-CONSTRUCTION ACTIVITIES

Working concurrently with mobilization, the PSC Team will begin the preconstruction process. This process includes the following activities. Many of the following activities will be performed simultaneously or with overlapping finish to start dates:

A. DEVELOPER/CONTRACTOR INTRODUCTIONS:

The PSC Team will meet with the City and the architectural and engineering firm, to discuss PMP, KPI/Milestones, schedule, meeting times, agenda, safety, logistics, temporary facilities, traffic controls, materials & methods, and expectations.

B. LOGISTICS & MATERIALS

The PSC Team will work with the Developer Team to identify long lead item materials needing expedited ordering, material storage, and methods of construction. A plan will be developed, agreed upon by all parties, and adhered to throughout the project.

C. COST CONTROL:

The PSC Team will work with the Developer Team and the City regarding cost budget in order to implement cost controls. This includes a change management plan to control change orders. PSC will develop the cost control plan in agreement with all parties.

D. STAKEHOLDER COMMUNICATION:

The above plans are all part of and incorporated in the overall Project Management Plan that will be developed and implemented for each project. A communication plan will also be incorporated to include frequency and inclusion of Stakeholders to be informed.

E. SUBMITTALS/SHOP DRAWINGS/SPECIFICATIONS:

The PSC Team will implement a submittal plan and log. The Team will work closely with the Developer Team and A&E Team to ensure specifications are followed, methods and materials meet requirements, and proper codes are followed.

F. SUBCONTRACTORS:

The PSC Team will develop a list of subcontractors for each project and ensure that all safety and site requirements are followed. PSC will work with the Developer Team to identify subcontractors and require participation in frequent meetings.

IV) CONSTRUCTION PHASE:**A. PERMITTING:**

The PSC Team will verify all permitting is in place prior to commencement of construction. The PSC Team will work closely with the Developer Team and assist where needed to expedite permits if required.

B. SITE VISIT/MONITORING:

PSC Team will monitor projects daily to ensure progress, quality, and safety. Daily reports will be issued to include narrative of the day's events as well as pictures of progress and/or issues/concerns. The PSC Team will meet with construction superintendents in charge and resolve issues or concerns, perform schedule reviews, and one-day and one-week "look aheads". The Team will monitor scope completion by itemizing tasks per schedule of values and record percent complete.

C. REPORTING:

Throughout the construction process the PSC Team CM will perform periodic inspections. The Team will circulate daily, weekly, and monthly reports. Daily reports will document progress/concerns/issues with narrative and photographic records. Weekly reports will be circulated to include a summary of daily events, a cost report, schedule report with modifications, and safety incident report. The monthly report will be a more detailed cost report with variance, % complete, billable items, and estimated cost to complete.

D. ADMINISTRATIVE SUPPORT:

The PSC Team includes our administrative and accounting support team in the home office. Safety, Quality, and Cost controls will be reviewed and monitored.

E. CLOSE OUT:

Upon acceptance of the project by the City, the PSC Team will implement our close-out process. This will include packaging all final documents including municipal approvals, final

as-built drawings, warranties, product data sheets, stat-up/commissioning instructions/reports, final cost reports, all recorded and progress documents, and all final sign offs.

F) PROGRAMS & TECHNOLOGY EMPLOYED

The PSC Team utilizes various technologies in our Construction Management process. The Team is trained in P6 scheduling and will monitor progress and schedule updates weekly. We are also trained in Procore Project Management software. This allows for document management, frequent reporting and circulation, photographic storage, cost controls, and communication management. PSC also has developed our own proprietary software, ProjectVista, that runs on a QuickBase platform. This also allows for document and photographic storage/management, daily reporting, cost management, and scope management.

G) ASSIGNMENT OF PERSONNEL (EFFICIENCY)

We at PSC continually recruit and hire the best people in their disciplines. Our staff is made up of experts from a diverse range of backgrounds and skills. Our stringent hiring practices and professional development processes, coupled with this diversity, means that our clients get the best people for each unique project. Each of our team experts are hand-picked by our executive staff for each project, based on their unique skillsets. Because of our diverse workforce and resources, we are confident in our ability to assign the right people for each unique project.

5) TAB F: KNOWLEDGE OF THE SITE & LOCAL CONDITIONS

Persons Services Corporation has been working extensively in the Southeast Florida area since 2018 to help rebuild after the recent hurricane destruction. Our experience in the area working with local subcontractors and resources, and the recent construction environment in Southeast Florida are one of the many reasons we opened our Fort Lauderdale office in 2020.

Much of our work in the area has been providing construction management services for the comprehensive redevelopment of South Florida. Many of our projects involved working in very tough conditions after recent disasters and our experience building, supplying, and maintaining “man camps,” supporting the temporary housing of rescue workers has provided us with the unique experience of understanding what it takes to accomplish a project from the ground up with few resources. Our experience working in these kinds of conditions has helped us hone our processes and develop efficiencies other construction management companies lack.

Persons Services has accomplished a significant amount of construction projects for the K-12 and higher education industries and our experience with minimizing our “footprint” during the planning and execution of projects such as additions, temporary modular classrooms, and school rebuilds is useful to our clients as they come to know how well Persons Services can be flexible with our planning and schedules to allow for minimal impact on current business or school operations. We work with your team to find the right solutions to minimize the impact to your operations.

Each of the projects on your list for future development provides their own unique challenges. Our disaster recovery experience, coupled with the number of local projects we’ve completed makes us a highly qualified choice for the City. Our knowledge of the local permitting processes and valued relationships we have with construction material and labor resources in the area will be reflected in the efficient manner each project is onboarded, planned, executed, and closed out. Persons Services is a global company, but our growing work in the Southeast Florida community encouraged us to open our office there in hopes of acquiring our “local” status and an opportunity to help develop our “home”.

6) TAB G: REFERENCES – VENDOR REFERENCE FORM

Please see the attached reference forms on the following pages

FORM 4

VENDOR REFERENCE FORM

City of Hollywood Solicitation #: RFQ-005-23-GJ

Reference for: Persons Services Corp.

Organization/Firm Name providing reference: Wolseley Industrial

Organization/Firm Contact Name: Jeff Hargis Title: GM

Email: jeff.hargis@ferguson.com Phone: 615-207-8452

Name of Referenced Project: Wolseley Industrial New Office Contract No: _____

Date Services were provided: 2/2018-11/2018 Project Amount: \$2,800,000.00

Referenced Vendor's role in Project: ☒ Prime Vendor ☐ Subcontractor/ Subconsultant

Would you use the Vendor again? ☒ Yes ☐ No. Please specify in additional comments

Description of services provided by Vendor (provide additional sheet if necessary):

General contractor responsible for new construction of additional office and warehouse as well as renovation of existing space.

Please rate your experience with the Vendor	Need Improvement	Satisfactory	Excellent	Not Applicable
Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Staff turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Timeliness/Cost Control of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments (provide additional sheet if necessary):

****THIS SECTION FOR CITY USE ONLY****					
Verified via:	Email:	<input type="checkbox"/>	Verbal:	<input type="checkbox"/>	Mail: <input type="checkbox"/>
Verified by:	Name:				Title:
	Department:				Date:

FORM 4

VENDOR REFERENCE FORM

City of Hollywood Solicitation #: RFQ-005-23-GJ

Reference for: Persons Services Corp.

Organization/Firm Name providing reference: Farmer Ranier

Organization/Firm Contact Name: Murray Farmer Title: _____

Email: murrayfarmer@gmail.com Phone: 251-802-0322

Name of Referenced Project: Family Dollar Contract No: _____

Date Services were provided: Dyer, TN - Steinhatchee, FL Project Amount: \$756,000.00 - \$828,000.00

Referenced Vendor's role in Project: ☒ Prime Vendor ☐ Subcontractor/ Subconsultant

Would you use the Vendor again? ☒ Yes ☐ No. Please specify in additional comments

Description of services provided by Vendor (provide additional sheet if necessary):

Construction of new Family Dollar Stores.

Please rate your experience with the Vendor	Need Improvement	Satisfactory	Excellent	Not Applicable
Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Staff turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Timeliness/Cost Control of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments (provide additional sheet if necessary):

****THIS SECTION FOR CITY USE ONLY****					
Verified via:	Email:	<input type="checkbox"/>	Verbal:	<input type="checkbox"/>	Mail: <input type="checkbox"/>
Verified by:	Name:				Title:
	Department:				Date:

FORM 4

VENDOR REFERENCE FORM

City of Hollywood Solicitation #: RFQ-005-23-GJ

Reference for: Persons Services Corp.

Organization/Firm Name providing reference: University of South Alabama

Organization/Firm Contact Name: Trent Davis Title: _____

Email: trentdavis@southalabama.edu Phone: 251-295-2581

Name of Referenced Project: USA Physycians Office Building Contract No: _____

Date Services were provided: 7/2021 - 12/2022 Project Amount: \$17,590,000.00

Referenced Vendor's role in Project: ☒ Prime Vendor ☐ Subcontractor/ Subconsultant

Would you use the Vendor again? ☒ Yes ☐ No. Please specify in additional comments

Description of services provided by Vendor (provide additional sheet if necessary):

General Contractor for construction of new 3 storey office building for University Healthcare System Physicians.

Please rate your experience with the Vendor	Need Improvement	Satisfactory	Excellent	Not Applicable
Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Staff turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Timeliness/Cost Control of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments (provide additional sheet if necessary):

****THIS SECTION FOR CITY USE ONLY****					
Verified via:	Email:	<input type="checkbox"/>	Verbal:	<input type="checkbox"/>	Mail: <input type="checkbox"/>
Verified by:	Name:				Title:
	Department:				Date:

FORM 4

VENDOR REFERENCE FORM

City of Hollywood Solicitation #: RFQ-005-23-GJ

Reference for: Persons Services Corp.

Organization/Firm Name providing reference: Richardson Inc

Organization/Firm Contact Name: Jay Richardson

Title: _____

Email: jay@sunbeltcws.com

Phone: 251-689-1829

Name of Referenced Project: Rich's Car Washes

Contract No: _____

Date Services were provided: Multiple builds average 8 month const.

Project Amount: \$8 million +

Referenced Vendor's role in Project: ☒ Prime Vendor

☐ Subcontractor/ Subconsultant

Would you use the Vendor again? ☒ Yes

☐ No. Please specify in additional comments

Description of services provided by Vendor (provide additional sheet if necessary):

General Contractor for multiple retail car wash new construction projects. Managed all subcontractor trades.

Please rate your experience with the Vendor	Need Improvement	Satisfactory	Excellent	Not Applicable
Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Staff turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Timeliness/Cost Control of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments (provide additional sheet if necessary):

****THIS SECTION FOR CITY USE ONLY****					
Verified via:	Email:	<input type="checkbox"/>	Verbal:	<input type="checkbox"/>	Mail: <input type="checkbox"/>
Verified by:	Name:				Title:
	Department:				Date:

FORM 4

VENDOR REFERENCE FORM

City of Hollywood Solicitation #: RFQ-005-23-GJ
Reference for: Persons Services Corp.

Organization/Firm Name providing reference: Century One, LLC
Organization/Firm Contact Name: Lerory Ratliff Title: Owner
Email: leroy.ratliff@centurywash.com Phone: 901-870-2313
Name of Referenced Project: Century One Car Washes Contract No: _____
Date Services were provided: Multiple builds from 2020 to 2021 Project Amount: \$6 million +
Referenced Vendor's role in Project: ☒ Prime Vendor ☐ Subcontractor/ Subconsultant
Would you use the Vendor again? ☒ Yes ☐ No. Please specify in additional comments

Description of services provided by Vendor (provide additional sheet if necessary):
General Contractor for multiple retail car wash new construction projects. Managed all subcontractor trades.

Please rate your experience with the Vendor	Need Improvement	Satisfactory	Excellent	Not Applicable
Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Staff turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Timeliness/Cost Control of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments (provide additional sheet if necessary):

****THIS SECTION FOR CITY USE ONLY****					
Verified via:	Email:	<input type="checkbox"/>	Verbal:	<input type="checkbox"/>	Mail: <input type="checkbox"/>
Verified by:	Name:				Title:
	Department:				Date:

7) TAB H: SUB CONSULTANT INFORMATION

Persons Services Corporation encourages the use of local resources whenever possible for our construction management projects. We have worked with some well-known contractors in the area, as well as some smaller, less-known, quality contractors. It is our policy to build teaming partners with companies of similar ethics and culture as PSC. All of our subcontractors go through a rigorous evaluation process to ensure they are a good fit with Persons Services, and most importantly a good fit for our clients and their projects.

If awarded this contract, Persons Services Corporation will follow all local, state, and federal guidelines along with the city's policy for hiring subcontractors. We are quite familiar with these regulatory requirements and are prepared to begin onboarding potential subcontractors where needed.

8) TAB I: FINANCIAL RESOURCES

PSC is currently on a growth spurt and our financial standing and resources are very sound. The attached, certified financial statement along with the attached letter of insurance liability illustrate our financial good-standing and credit worthiness.

ACORD™

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

7/15/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer any rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Lyon Fry Cadden Insurance A Higginbotham Partner PO Box 160927 Mobile, AL 36616		CONTACT NAME: Katie H. Gilmore, CISR PHONE (A/C, No, Ext): 251 473-4600 FAX (A/C, No): 251-450-0032 E-MAIL ADDRESS: kgilmore@higginbotham.net	
		INSURER(S) AFFORDING COVERAGE	
		INSURER A : Middlesex Insurance Company	
		INSURER B : Midwest Employers Casualty Company	
		INSURER C :	
		INSURER D :	
		INSURER E :	
		INSURER F :	

COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> PD Ded:1,000 GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			A0060738001	07/19/2022	07/19/2023	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$500,000 MED EXP (Any one person) \$5,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$3,000,000 PRODUCTS - COMP/OP AGG \$2,000,000 \$
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY <input checked="" type="checkbox"/> Drive Oth Car			A0060738002	07/19/2022	07/19/2023	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$			A0060738003	07/19/2022	07/19/2023	EACH OCCURRENCE \$10,000,000 AGGREGATE \$10,000,000 \$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? <input checked="" type="checkbox"/> Y <input type="checkbox"/> N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	MEWC276903	01/01/2022	01/01/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

CANCELLATION

Sample

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE



© 1988-2015 ACORD CORPORATION. All rights reserved.

EST



1905

LYON FRY CADDEN

INSURANCE

A Higginbotham Partner

P.O. Box 160927 • Mobile, AL 36616
3212 Midtown Park South 36606

tel 251.473.4600 • fax 251.450.0032
lyonfrycadden.com • higginbotham.com

November 16, 2022

Persons Services Corp.
4474 Halls Mill Road
Mobile, AL 36693

RE: Bonding Capacity

Please be advised our agency has provided bonding for Persons Services Corp. since 2005 and bonds are currently written through Atlantic Specialty Insurance Company a member of IFC rated "A+" class "XV" by AM Best with a U.S. Treasury listing of \$83,823,000 and licensed to do business in all 50 states. Our office has provided surety support in the amount of \$25,000,000 for any single contract and \$85,000,000 in the aggregate of outstanding contracts.

Please be advised each bond is underwritten by Atlantic Specialty Insurance Company on an individual contract basis.

Persons Services Corp. enjoys an excellent reputation in the construction industry and is a valued client of our agency and Atlantic Specialty Insurance Company. Please feel free to contact me if there are any further questions.

Sincerely,

O. McCrary Otts, IV, CIC, CRM
Attorney-In-Fact

Gaylord C. Lyon, Jr., CPCU
Managing Director

O. McCrary Otts, IV, CIC, CRM
Managing Director

J. William Goodloe, III, CIC, AAI
Executive Vice President

Erling Riis, III, CPCU, CIC
Executive Vice President

Spencer M. Adams, IV
Executive Vice President

W. E. Cadden
Vice President

Roland (Randy) G. Fry, Jr., CIC
Associate

George G. Oswalt, ARM, CIC
Associate

9) TAB J: LEGAL PROCEEDINGS & PERFORMANCE

Please see the attached letter from our COO and Project Executive, Paul Stevens regarding our pristine legal history and performance.



City of Hollywood Florida
Community Redevelopment Board
1948 Harrison St,
Hollywood, FL 33020

To the City of Hollywood Florida,

In consideration of your request for a statement of qualifications to act as your CMAR for the City Redevelopment Board, we are pleased to submit this SOQ along with our legal history in good standing.

Persons Services Corporation is proud to say that in our 44 years of engaging communities and private interests, we have never been sued or litigated against regarding our work in the construction management and contracting industry. We have never paid liquidated damages or ever been terminated from a project for default of services.

We are a solid, healthy, and honest company who performs our projects openly, on budget and on time. Our pristine legal history reflects that we have never filed for bankruptcy nor used bonding funds to fulfill our obligations. This includes the fact that we have never been the subject of any administrative proceedings, arbitrations, or other proceedings that would also include labor practices and current labor laws. In all, our legal risk is limited by our well-defined, stringent processes and experienced construction professionals.

Sincerely,

A handwritten signature in blue ink, appearing to read "Paul F. Stevens", with a stylized flourish at the end.

Paul F. Stevens
COO – Persons Services Corporation
www.personsservices.com

10) TAB K: REQUIRED FORMS

FORM 1

SUBMITTAL CHECKLIST FORM

The items below are required components of your solicitation response in order for your bid/proposal/submittal to be considered responsive and responsible. Please complete and submit this submittal checklist form as the cover page of your submittal with all of the items below in the order listed.

Please indicate Yes or No in the "Submitted (Yes/No)" column below to indicate which required components were provided with your submittal.

Submitted (Yes/No)	Required Bid Components
Yes	This Submittal Checklist Form completed and included as the cover page of your submittal.
Yes	A Table of Contents that clearly identifies each section and page number of your submittal.
	Information and/or documentation that addresses and/or meets the requirements outlined in Section III – Scope of Work/Services, including any procedural or technical enhancements/innovations which do not materially deviate from the objectives or required content of the Scope of Work/Services.
Yes	Forms (Completed) Form 1 Submittal Checklist Form* Form 2 Acknowledgement and Signature Page Form 4 Vendor Reference Form* Form 5 Hold Harmless and Indemnity Clause Form 6 Non-Collusion Affidavit Form 7 Sworn Statement...Public Entity Crimes Form 8 Certifications Regarding Debarment... Form 9 Drug-Free Workplace Program Form 10 Solicitation, Giving, and Acceptance... Form 11 W-9 (Request for Taxpayer Identification) Form 12 Tier Selection Form Form 13 Statement of Qualification Certification
	Certificate(s) of insurance that meet the requirements of Section 2.17
Yes	Proof of State of Florida Sunbiz Registration

This checklist is only a guide, please read the entire solicitation to ensure that your submission includes all required information and documentation.

FORM 2

ACKNOWLEDGMENT AND SIGNATURE PAGE

This form must be completed and submitted by the date and the time of bid opening.

Legal Company Name (include d/b/a if applicable): Persons Services Corp.

If Corporation - Date Incorporated/Organized: 04/03/2019 Federal Tax Identification Number: 63-1237523

State Incorporated/Organized: Alabama

Company Operating Address: 1835 S Perimeter Rd suite 175

City: Fort Lauderdale State: Florida Zip Code: 33309

Remittance Address (if different from ordering address):

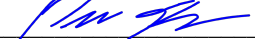
City: _____ State: _____ Zip Code: _____

Company Contact Person: Paul Stevens Email Address: recovery@personsservices.com

Phone Number (include area code): 954-616-5106 Fax Number (include area code): _____

Company's Internet Web Address: www.personsservices.com

IT IS HEREBY CERTIFIED AND AFFIRMED THAT THE BIDDER/PROPOSER CERTIFIES ACCEPTANCE OF THE TERMS, CONDITIONS, SPECIFICATIONS, ATTACHMENTS AND ANY ADDENDA. THE BIDDER/PROPOSER SHALL ACCEPT ANY AWARDS MADE AS A RESULT OF THIS SOLICITATION. BIDDER/PROPOSER FURTHER AGREES THAT PRICES QUOTED WILL REMAIN FIXED FOR THE PERIOD OF TIME STATED IN THE SOLICITATION.

Bidder/Proposer's Authorized Representative's Signature:  Date: 11/30/2022

Type or Print Name: Paul Stevens

THE EXECUTION OF THIS FORM CONSTITUTES THE UNEQUIVOCAL OFFER OF BIDDER/PROPOSER TO BE BOUND BY THE TERMS OF ITS PROPOSAL. FAILURE TO SIGN THIS SOLICITATION WHERE INDICATED BY AN AUTHORIZED REPRESENTATIVE SHALL RENDER THE BID/PROPOSAL NON-RESPONSIVE. THE CITY MAY, HOWEVER, IN ITS SOLE DISCRETION, ACCEPT ANY BID/PROPOSAL THAT INCLUDES AN EXECUTED DOCUMENT WHICH UNEQUIVOCALLY BINDS THE BIDDER/PROPOSER TO THE TERMS OF ITS OFFER.

SUBMISSION

How to submit bids/proposals: Vendor's solicitation response may be submitted electronically through BidSync, the City's designated electronic bidding system, or by mail or hand delivery to the address noted above. It is the Vendor's sole responsibility to assure its response is submitted and received by the date and time specified in the solicitation. Any timeframe references are in Eastern Standard Time. The official time for electronic submittals is BidSync's servers, as synchronized with the atomic clock. All parties without reservation will accept the official time.

Important Notice:

The Procurement Services Division shall distribute all official changes, modifications, responses to questions or notices relating to the requirements of this document. Any other information of any kind from any other source shall not be considered official, and bidders relying on other information do so at their own risk.

The responsibility for submitting a bid/proposal on or before the time and date is solely and strictly the responsibility of the bidder/proposer, the City will in no way be responsible for delays caused by technical difficulty or caused by any other occurrence. No part of a bid/proposal can be submitted via FAX or via direct Email to the City. No variation in price or conditions shall be permitted based upon a claim of ignorance.

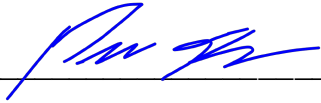
FORM 5

HOLD HARMLESS AND INDEMNITY CLAUSE

Persons Services Corp.

(Company Name and Authorized Signature, Print Name)

, the contractor, shall indemnify, defend and hold harmless the City of Hollywood, its elected and appointed officials, employees and agents for any and all suits, actions, legal or administrative proceedings, claims, damage, liabilities, interest, attorney's fees, costs of any kind whether arising prior to the start of activities or following the completion or acceptance and in any manner directly or indirectly caused, occasioned or contributed to in whole or in part by reason of any act, error or omission, fault or negligence whether active or passive by the contractor, or anyone acting under its direction, control, or on its behalf in connection with or incident to its performance of the contract.



Signature

Paul Stevens

Printed Name

Persons Services Corp.

Name of Company

COO

Title

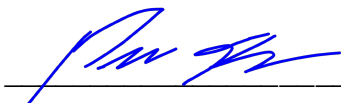
FORM 6

NON-COLLUSION AFFIDAVIT

STATE OF: Florida

COUNTY OF: Broward, being first duly sworn, deposes and says that:

- (1) He/she is Paul Stevens of Persons Services Corp., the Proposer that has submitted the attached Proposal.
- (2) He/she has been fully informed regarding the preparation and contents of the attached Proposal and of all pertinent circumstances regarding such Proposal;
- (3) Such Proposal is genuine and is not a collusion or sham Proposal;
- (4) Neither the said Proposer nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant has in any way colluded, conspired, connived or agreed, directly or indirectly with any other Proposer, firm or person to submit a collusive or sham Proposal in connection with the contractor for which the attached Proposal has been submitted or to refrain from bidding in connection with such contract, or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other Proposer, firm or person to fix the price or prices, profit or cost element of the Proposal price or the Proposal price of any other Proposer, or to secure an advantage against the City of Hollywood or any person interested in the proposed Contract; and
- (5) The price or prices quoted in the attached Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance or unlawful agreement on the part of the Proposer or any of its agents, representatives, owners, employees, or parties in interest, including this affiant.



Signature

Paul Stevens

Printed Name

Persons Services Corp.

Name of Company

COO

Title

FORM 7

SWORN STATEMENT PURSUANT TO SECTION 287.133 (3) (a) FLORIDA STATUTES ON PUBLIC ENTITY CRIMES

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY
PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS

1. This form statement is submitted to the City of Hollywood by
Paul Stevens for Persons Services Corp.
(Print individual's name and title) (Print name of entity submitting sworn statement)
whose business address is
1835 S Perimeter Rd suite 175, Fort Lauderdale, FL 33309
and if applicable its Federal Employer Identification Number (FEIN) is 63-1237523. If the
entity has no FEIN, include the Social Security Number of the individual signing this sworn
statement.
-

2. I understand that "public entity crime," as defined in paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid, proposal, reply, or contract for goods or services, any lease for real property, or any contract for the construction or repair of a public building or public work, involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misinterpretation.
3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in an federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
4. I understand that "Affiliate," as defined in paragraph 287.133(1)(a), Florida Statutes, means:

1. A predecessor or successor of a person convicted of a public entity crime, or
2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

5 I understand that "person," as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or any entity organized under the laws of any state or of the

United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

6. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies.)

X Neither the entity submitting sworn statement, nor any of its officers, director, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

_____ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

_____ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime, but the Final Order entered by the Hearing Officer in a subsequent proceeding before a Hearing Officer of the State of the State of Florida,

Division of Administrative Hearings, determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. (attach a copy of the Final Order).

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 (ONE) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THAT PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017 FLORIDA STATUTES FOR A CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

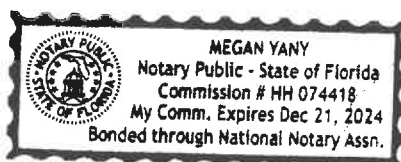
[Signature]
(Signature)

Sworn to and subscribed before me this 28 day of November, 2022.

Personally known Paul Stevens

Or produced identification _____ Notary Public-State of Florida

_____ my commission expires Dec 21, 2024
(Type of identification)



[Signature]
(Printed, typed or stamped commissioned name of notary public)

FORM 8

CERTIFICATIONS REGARDING DEBARMENT, SUSPENSION AND OTHER RESPONSIBILITY MATTERS

The applicant certifies that it and its principals:

- (a) Are not presently debarred, suspended, proposed for debarment, declared ineligible, sentenced to a denial of Federal benefits by a State or Federal court, or voluntarily excluded from covered transactions by any Federal department or agency;
- (b) Have not within a three-year period preceding this application been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or local) transaction or contract under a public transaction, violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
- (c) Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph (b) of this certification; and
- (d) Have not within a three-year period preceding this application had one or more public transactions (Federal, State, or local) terminated for cause or default.

Applicant Name and Address:

Persons Services Corp.

1835 S Perimeter Rd suite 175

Fort Lauderdale, FL 33309

Application Number and/or Project Name:

RFQ-005-23-GJ

Applicant IRS/Vendor Number: _____



Signature

Paul Stevens

Printed Name

Persons Services Corp.

Name of Company

COO

Title

FORM 9

DRUG-FREE WORKPLACE PROGRAM

IDENTICAL TIE PROPOSALS - Preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids which are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie proposals will be followed if none of the tied vendors have a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employee that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program (if such is available in the employee's community) by, any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of these requirements.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.



Signature

Paul Stevens

Printed Name

Persons Services Corp.

Name of Company

COO

Title

FORM 10

SOLICITATION, GIVING, AND ACCEPTANCE OF GIFTS POLICY

Florida Statute 112.313 prohibits the solicitation or acceptance of Gifts. "No Public officer, employee of an agency, local government attorney, or candidate for nomination or election shall solicit or accept anything of value to the recipient, including a gift, loan, reward, promise of future employment, favor, or service, based upon any understanding that the vote, official action, or judgment of the public officer, employee, local government attorney, or candidate would be influenced thereby." The term "public officer" includes "any person elected or appointed to hold office in any agency, including any person serving on an advisory body."

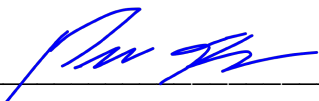
The City of Hollywood/Hollywood CRA policy prohibits all public officers, elected or appointed, all employees, and their families from accepting any gifts of any value, either directly or indirectly, from any contractor, vendor, consultant, or business with whom the City/CRA does business.

The State of Florida definition of "gifts" includes the following:

Real property or its use,
Tangible or intangible personal property, or its use,
A preferential rate or terms on a debt, loan, goods, or services,
Forgiveness of indebtedness,
Transportation, lodging, or parking,
Food or beverage,
Membership dues,
Entrance fees, admission fees, or tickets to events, performances, or facilities,
Plants, flowers or floral arrangements
Services provided by persons pursuant to a professional license or certificate.
Other personal services for which a fee is normally charged by the person providing the services.
Any other similar service or thing having an attributable value not already provided for in this section.

Any contractor, vendor, consultant, or business found to have given a gift to a public officer or employee, or his/her family, will be subject to dismissal or revocation of contract.

As the person authorized to sign the statement, I certify that this firm will comply fully with this policy.



Signature

Paul Stevens

Printed Name

Persons Services Corp.

Name of Company

COO

Title

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the
requester. Do not
send to the IRS.

1 Name (as shown on your income tax return). Name is required on this line. do not leave this line blank

Persons Services Corp.

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC ☐ C Corporation ☒ S Corporation ☐ Partnership ☐ Trust/estate

☐ Limited liability company. Enter the tax classification (C-C corporation, S-S corporation, P-Partnership) ▶

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals. See instructions on page 3).

Exempt payee code (if any) _____

Exemption from FATCA reporting code (if any) _____

5 Address (number, street, and apt. or suite no.) See instructions

4474 HALLS MILL ROAD

6 City, state, and ZIP code

MOBILE, AL 36693

7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

____ - ____ - ____

or

Employer identification number

6 3 - 1 2 3 7 5 2 3

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign
Here

Signature of
U.S. person ▶

Date ▶

11/10/2020

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding later*.

FORM 12

TIER(S) SELECTION FORM

Applicant is permitted to apply to one or multiple tiers under this contract. Applicants must select the tier(s) they are selecting by checking the box(es) for the tiers your firm is interested to be considered as part of this solicitation.

Tiers	Construction Cost	Applicant Tier Selection (select box below)
Tier 1	Up to \$500,000	<input type="checkbox"/>
Tier 2	\$500,001 - \$2,000,000	<input checked="" type="checkbox"/>
Tier 3	\$2,000,001 - \$4,000,000	<input checked="" type="checkbox"/>

Applicant Name and Address:

Application Number and/or Project Name:

Type/Print Name and Title of Authorized Representative:

Signature:  Date: _____

RFQ/RFP/ITB Number: _____ Title: _____

FORM 13

STATEMENT OF QUALIFICATION CERTIFICATION

Please Note: All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state, in accordance with Florida Statute §607.1501 (visit <http://www.dos.state.fl.us/>).

Company: (Legal Registration) Persons Services Corp.

Name/Principal/Project Manager: Paul Stevens

Address: 1835 S Perimeter Rd suite 175

City: Fort Lauderdale State: Florida Zip: 33309

Telephone No. 954-616-5106 FEIN/Tax ID No. 63-1237523 Email: recovery@personsservices.com

Does your firm qualify for MBE or WBE status: MBE ☐ WBE ☐

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

<u>Addendum No.</u>	<u>Date Issued</u>	<u>Addendum No.</u>	<u>Date Issued</u>
<u>1</u>	<u>10/26/2022</u>	<u> </u>	<u> </u>
<u> </u>	<u> </u>	<u> </u>	<u> </u>

VARIANCES: State any variations to specifications, terms and conditions in the space provided below or reference in the space provided below all variances contained on other pages of bid, attachments or bid pages. No variations or exceptions by the Proposer will be deemed to be part of the bid submitted unless such variation or exception is listed and contained within the bid documents and referenced in the space provided below. If no statement is contained in the below space, it is hereby implied that your bid/proposal complies with the full scope of this solicitation. If this section does not apply to your bid/proposal, simply mark N/A. **If submitting your response electronically through OPENGOV you must click the exception link if any variation or exception is taken to the specifications, terms and conditions.**

The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid/proposal. I have read all attachments including the specifications and fully understand what is required. By submitting this signed bid/proposal, I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, hereby agrees that in no event shall the City's liability for respondent's indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of five hundred dollars (\$500.00). This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation.

Submitted by:

Paul Stevens

Name (printed)

11/30/2022

Date: Title



Signature

COO