



# CITY OF HOLLYWOOD, FLORIDA

## PROCUREMENT SERVICES DIVISION

### Piggybacking Request Form

(Use for purchase(s) over \$15,000, when piggybacking off other contracts)

CITY OF HOLLYWOOD  
PROCUREMENT SERVICES  
DIVISION

2017 JAN 19 AM 11:46

Date 1/19/17

Department/Office Information Technology

Division/Area NCS

Contact Person Christophe St. Luce

Title Mgr, Comm & Support Svcs

Phone 954-921-3038

Email cstluce@hollywoodfl.org

1. Requested Vendor SHI Corp

Vendor Number 16709

Address 290 Davidson Ave, Suite 101, Somerset, NJ 08873

Contact Person Bret Santucci

Title Inside Account Manager

Phone 1-800-543-0432

Email bret\_santucci@shi.com

2. Contract title requesting to piggyback? NASPO ADSP016-130651

Awarding Agency State of Arizona

Contract Expiration Date April 7, 2018

Copy of Contract and Awarding Agency documentation is attached.

Yes  No

3. Product/Service being requested (be specific). AlienVault SIEM tool

4. Detailed description of the products/services function and purpose. A SIEM tool is utilized to provide real-time analysis of security alerts generated by network hardware and applications by collecting logs and events into a common and centralized platform and allows a trend analysis and automated reporting for auditing compliance.

*Procurement Service Division use only*

Requisition # R 245449  
(As Applicable)

Purchase Order # P 223975  
(As Applicable)

Blanket Purchase Order # BPO \_\_\_\_\_  
(As Applicable)

5. Please explain what process the Department/Office took to verify and/or identify this contract. Solicited quotes for the product to be made available on a current national or state awarded contract.

6. Were alternative contracts evaluated to determine that the City is obtaining the most advantageous contract pricing for the required product/service?

Yes  No

Please explain This product is only available either through direct sale or off of the NASPO contract.

7. Total cost of the requested product/service. \$83,400.00

8. Total estimated annual (fiscal year) cost of requested product/service. \$2,400.00

Account Number(s) To be determined (UASI) \_\_\_\_\_

9. Is this product/service covered by a warranty?  Yes  No

If yes, please attach a copy of the warranty details.

10. Would this purchase(s) result in the potential of future purchases for related products/services being restricted to a particular vendor or create a specific vendor as sole source provider for related items?

Yes  No

If yes, please describe the related products/services and estimated cost(s.) \_\_\_\_\_

11. Would this purchase(s) result in any future maintenance costs which are not included in the initial purchase?

Yes  No

If yes, please attach a draft maintenance plan which includes cost estimates and funding source(s.) The price includes maintenance for four (4) years. Continued maintenance after year five would need to be purchased; estimated at \$3,000.00 if assumed a CPI of 4% per year from purchase year.

12. Is this a grant related purchase?  Yes  No

If yes, please provide details (timeline, expiration dates, milestones, special procurement requirements, etc.) \_\_\_\_\_

Will this require matching funds?  Yes  No

What is the grant source? UASI

What is the grant (dollar) amount? \$85,000.00

13. Please complete an advanced search of the vendor recommended for award on the Federal Government's Systems for Award Management at [www.sam.gov](http://www.sam.gov).

Date of Advanced Search 1/19/2017

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(As Applicable)

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Blanket Purchase Order # BPO \_\_\_\_\_  
(As Applicable)

Company Name(s) Searched  
SHI International Corp

Search Results  
Exp 09/15/2016

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**REQUESTING DEPARTMENT RECOMMENDATION**

**Note: By signing and returning this form, you are verifying and acknowledging that you have reviewed all portions (scope, terms, conditions, pricing, etc.) of the requested contract and recommend its approval based on the contract complying with the City of Hollywood's scope and pricing requirements and to the best of you knowledge the contract does not violate any applicable policy, statue, governing rule or regulation.**

CHRISTOPHER ST. LOUIS  
Contact Person's Signature

1/19/17  
Date

\_\_\_\_\_  
Supervisor's Signature

\_\_\_\_\_  
Date

Rakeem Seck  
Director's Signature

1/19/17  
Date

APPROVAL (Procurement Service Division Use Only)			
Verified By:	<u>JE</u>	Date	<u>1/19/17</u>
Approved By:	<u>Rakeem Seck</u>	Date	<u>1/24/2017</u>

*Procurement Service Division use only*

Requisition # R 245449  
(As Applicable)

Purchase Order # P 223975  
(As Applicable)

Blanket Purchase Oder # BPO \_\_\_\_\_  
(As Applicable)



Pricing Proposal  
Quotation #: 12372462  
Created On: Oct-14-2016  
Valid Until: Jan-31-2017

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## City of Hollywood FL

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### Christophe St. Luce

Phone: (954) 921-3038

Fax:

Email: [cstluce@hollywoodfl.org](mailto:cstluce@hollywoodfl.org)

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## Account Representative

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### Jarrett Taranto

290 Davidson Avenue

Somerset, NJ 08873

Phone: 800-543-0432

Fax: 732-868-6055

Email: [Jarrett\\_Taranto@shi.com](mailto:Jarrett_Taranto@shi.com)

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Public USM Training Pass, 5 day course AlienVault - Part#: TRN-USM-PUB-5T1S.001	1	\$3,850.00	\$3,850.00
2 Remote Consultant AlienVault - Part#: PS-RC1D.001	2	\$2,000.00	\$4,000.00
3 USM All-in-One UA (1TB), Virtual Appliance AlienVault - Part#: USM-LIC-AIOUA-1TB-V.001	1	\$19,600.00	\$19,600.00
4 USM All-in-One UA (1TB), Virtual appliance - AlienVault Labs Threat Intelligence Subscription AlienVault - Part#: USM-ALTI-AIOUA-1TB-V.001	3	\$2,600.00	\$7,800.00
5 USM All-in-One UA (1TB), Virtual appliance - Standard Support & Maintenance AlienVault - Part#: USM-SSUP-AIOUA-1TB-V.001	3	\$3,500.00	\$10,500.00
6 USM Remote Sensor (1TB), Virtual appliance - AlienVault Labs Threat Intelligence Subscription AlienVault - Part#: USM-ALTI-RSEN-1TB-V.001	3	\$700.00	\$2,100.00
7 USM Remote Sensor (1TB), Virtual appliance - Standard Support & Maintenance AlienVault - Part#: USM-SSUP-RSEN-1TB-V.001	3	\$1,000.00	\$3,000.00
8 USM Remote Sensor - Lightspeed Replacement Service AlienVault - Part#: USM-LSR-RSEN-H.001	3	\$300.00	\$900.00
9 USM Remote Sensor, Hardware Appliance AlienVault - Part#: USM-LIC-RSEN-H.001	1	\$8,550.00	\$8,550.00
10 USM Standard Sensor, Virtual Appliance AlienVault - Part#: USM-LIC-SSEN-V.001	1	\$13,200.00	\$13,200.00
11 USM Standard Sensor, Virtual appliance - AlienVault Labs Threat Intelligence Subscription AlienVault - Part#: USM-ALTI-SSEN-V.001	3	\$900.00	\$2,700.00

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12 USM Standard Sensor, Virtual appliance - Standard Support & Maintenance AlienVault - Part#: USM-SSUP-SSEN-V.001	3	\$2,400.00	\$7,200.00
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Shipping	\$0.00
Total	\$83,400.00

**Additional Comments**

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NASPO Contract #ADSP016-130651.

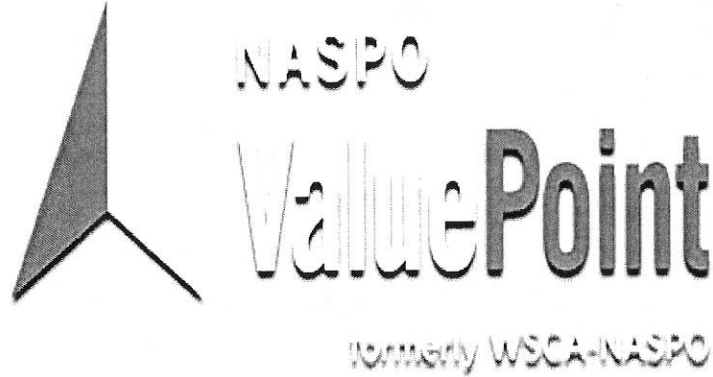
To process your order, you can e-mail your request to [floridateam@shi.com](mailto:floridateam@shi.com). You can also fax it to 732-868-6055. Please include a contact e-mail address on all orders, as this is required by most vendors.

SHI Fed ID# 22-3009648

SHI is a Certified Minority (Asian-Pacific) Large Account Reseller, specializing in the sale and distribution of government priced software and hardware...including, but not limited to- Microsoft, Symantec, Adobe, Trend Micro, Citrix, Nuance, McAfee, LANDesk, Intel, Cisco, HP, IBM, VMware and more.

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*The Products offered under this proposal are subject to the SHI Return Policy posted at [www.shi.com/returnpolicy](http://www.shi.com/returnpolicy), unless there is an existing agreement between SHI and the Customer.*



**Software Value-Added Reseller (SVAR) Services  
MASTER PRICE AGREEMENT**

**with**

**SHI INTERNATIONAL, CORP.  
Contract No. ADSP016-130651**

**State of Arizona  
Lead State**

**Effective: April 8, 2016 to April 7, 2018**





### Offer and Acceptance

State of Arizona  
State Procurement Office  
100 North 15<sup>th</sup> Avenue, Suite 201  
Phoenix, AZ 85007

SOLICITATION NO ADSP016-00005829

PAGE  
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OFFEROR: SHI International Corp.

OF  
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### OFFER

#### TO THE STATE OF ARIZONA:

The Undersigned hereby offers and agrees to furnish the material, service or construction in compliance with all terms, conditions, specifications and amendments in the Solicitation and any written exceptions in the offer. Signature also certifies Small Business status.

SHI International Corp.

Company Name

*Natalie Slowik*

Signature of Person Authorized to Sign Offer

290 Davidson Ave.

Address

Natalie Slowik

Printed Name

Somerset

NJ

08873

City

State

Zip

Sr. Manager, Contracts & RFPs

Title

Phone: 888-764-8888

Fax: 732 764 8889

E-Mail Alison\_Turner@shi.com

By signature in the Offer section above, the Offeror certifies:

1. The submission of the Offer did not involve collusion or other anticompetitive practices.
2. The Offeror shall not discriminate against any employee or applicant for employment in violation of Federal Executive Order 11246, State Executive Order 2009-9 or A.R.S. §§ 41-1461 through 1465.
3. The Offeror has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, inn, favor, or service to a public servant in connection with the submitted offer. Failure to provide a valid signature affirming the stipulations required by this clause shall result in rejection of the offer. Signing the offer with a false statement shall void the offer, any resulting contract and may be subject to legal remedies provided by law.
4. The Offeror certifies that the above referenced organization    IS/  IS NOT a small business with less than 100 employees or has gross revenues of \$4 million or less.

### ACCEPTANCE OF OFFER

The Offer is hereby accepted

The Contractor is now bound to sell the materials or services listed by the attached contract and based upon the solicitation, including all terms, conditions, specifications, amendments, etc., and the Contractor's Offer as accepted by the State.

This Contract shall henceforth be referred to as Contract No. Available upon posting

The effective date of the Contract is April 8, 2016

The Contractor is cautioned not to commence any billable work or to provide any material or service under this contract until Contractor receives purchase order, contract release document or written notice to proceed

State of Arizona  
Awarded this

5<sup>th</sup>

day of

April

2016

Procurement Officer

*Alison Turner*