



# City of Hollywood, Florida

2600 HOLLYWOOD BLVD. • P.O. Box 229045 • ZIP 33022-9045

DATE: **February 19, 2014**

RE: **BLANKET ORDER # B002444**

PRODUCT/SERVICE: **Purchase of Fire Hydrants**

**Ferguson Enterprises, Inc.**  
**Attn: Jason Mueller**  
**1950 NW 18th Street**  
**Pompano Beach, FL 33069-1394**

Telephone Contact: 954-973-8100  
Fax: **954-973-0541**

Dear Vendor:

This is to inform you that the City of Hollywood, Florida is entering into a Blanket Order with your Company based on one of the following:

- |   |                         |
|---|-------------------------|
| <input type="checkbox"/> FORMAL BID #   | DATED:                  |
| <input type="checkbox"/> INFORMAL BID #   | DATED:                  |
| <input checked="" type="checkbox"/> RENEWAL OF FORMAL BID # <b>F-4347-13-JE (Cooperative)</b> | DATED: <b>2/19/2014</b> |
| <input type="checkbox"/> EXTENSION OF FORMAL BID/RFP#   | DATED:                  |
| <input type="checkbox"/> WRITTEN QUOTATION #  | DATED:                  |
| <input type="checkbox"/> VERBAL QUOTATION PER   | DATED:                  |
| <input type="checkbox"/> STATE OF FLORIDA CONTRACT #  | DATED:                  |
| <input type="checkbox"/> BROWARD COUNTY BID #   | DATED:                  |
| <input type="checkbox"/> OTHER: (1 <sup>ST</sup> RENEWAL)                                     |                         |

The term of this order is **2/19/2014** through **2/18/2015**.

The estimated dollar value is **\$60,000.00**.

The obligations of the City of Hollywood under this order are subject to the availability of funds lawfully appropriated for its purpose by the City Commission and are subject to the terms and conditions contained on the Purchase Order form.

The City of Hollywood Departments will issue hard copy orders against this Blanket Order as your authorization to deliver. All invoices must reference each unique document number.

If you have any questions, please contact **Ian Superville** at (954) 921-3552

c: Public Utilities  
Underground Utilities  
Finance



1950 NW 18th Street  
Pompano Beach, FL 33069  
Phone: 954-973-8100  
Fax: 954-917-3134

Reply to: 1950 NW 18 Street  
Pompano Beach, FL 33069

[www.ferguson.com](http://www.ferguson.com)

January 14, 2014

Ian Superville  
Senior Procurement Specialist  
City of Hollywood  
2600 Hollywood Blvd.  
Hollywood, Fl. 33022

Re: Fire Hydrant Contract # F-4347-13-JE

Dear Mr. Superville,

Due to current market conditions. Ferguson and our supplies are experiencing continual cost increases from raw materials, energy, freight, insurance, and new EPA no lead regulations. Due to this increase in costs, Ferguson Enterprises, Inc. would like to propose an 8% price increase for the next year of the contract to cover these increases. This increase is based on the latest yearly percentage increase in all the Urban Consumers Price Index, as published by the Bureau of Labor Statistics, U.S. Department of Labor, which is outlined in the contract. Attached is the manufacture's American Flow Control letter announcing a 6 point discount reduction which equates to an 8% price increase.

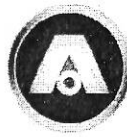
Please feel free to contact me with any questions at 954-325-1591

We look forward to continuing our mutually beneficial working relationship with the City.

Sincerely,

A handwritten signature in cursive script that reads 'Jason Mueller'.

Jason Mueller  
Municipal Sales  
Ferguson Enterprises, Inc.



# AMERICAN

FLOW CONTROL

THE RIGHT WAY

January 10, 2014

**TO: AMERICAN FLOW CONTROL AWWA AND INDUSTRIAL DISTRIBUTORS**

**RE: PRICE INCREASE - EFFECTIVE FEBRUARY 18, 2014**

Costs for energy, transportation and materials continue to rise; therefore, American Flow Control must announce that effective February 18, 2014, there will be a price increase by reducing your current discounts applied to our price list dated June 18, 2012. Be aware that AMERICAN intends to raise list prices in the very near future. At that time, discounts will be changed to reflect equivalent pricing.

PRODUCT	DISCOUNT POINT REDUCTION
AWWA & UL/FM DRY BARREL FIRE HYDRANTS	6 POINTS
2" - 12" RESILIENT WEDGE GATE VALVES	6 POINTS
14" - 24" RESILIENT WEDGE GATE VALVES	6 POINTS
4" - 12" RESILIENT WEDGE TAPPING VALVES	6 POINTS
14" - 24" RESILIENT WEDGE TAPPING VALVES	6 POINTS
ALL CHECK VALVES	6 POINTS
UL/FM INDICATOR POSTS	6 POINTS
ALL TAPPING SLEEVES	6 POINTS
TRENCH ADAPTER & RETROFIT VALVE BOX INSERT	6 POINTS
ALL REPAIR PARTS, KITS & HYDRANT EXTENSIONS	6 POINTS

We will protect pricing on orders without shipping restrictions received on or before February 17, 2014. Beginning February 18, 2014, we will price orders received according to the above changes. Additionally, orders received on or before February 17, 2014, with extended ship dates will be invoiced at new prices.

We will protect the prices of all documented municipal fixed price contracts through the contract duration, provided AFC receives a list of such contracts prior to February 18, 2014. We will not protect prices on outstanding contractor quotations after the price increase date.

Thank you for your support and partnership. Your AFC Sales Representative will be in contact with you to establish your new discounts and to answer any questions you may have.

Regards,

**Robert H. Patton**  
Manager, Sales Administration



**CITY OF HOLLYWOOD, FLORIDA**  
**PROCUREMENT SERVICES DIVISION**

**DATE:** January 21, 2014

**FILE:** PR-14-56

**TO:** Steve Joseph  
Director, Department of Public Utilities

**FROM:** Ian Superville, Procurement Contracts Officer  
Procurement Services

**SUBJECT:** Blanket Contract Renewal for B002444 – Purchase of Fire Hydrants

**ISSUE:**

The current period of the above contract expires February 16, 2014. The contract is renewable for a one (1) year period if it is determined to be in the City's best interest and the vendor agrees to the renewal in writing.

**EXPLANATION:**

The awarded vendor for the purchase of Fire Hydrants, Ferguson Enterprises, Inc., agreed to renew for a one year period with a proposed 8% price increase due to cost increases from raw materials, energy and new EPA no lead regulations. Attached is a letter from the vendor and their manufacturer, American Flow Control, further explaining this situation. Accordingly, it is requested that you give this matter your immediate attention thereby providing a timely response.

If you do not want to renew this contract, please explain the reason(s) in a separate memo.

**RECOMMENDATION:**

Please reply by returning this memo appropriately filled out, signed and dated.

Date: \_\_\_\_\_ To: Ian Superville, Procurement Services

The Parks, Recreation and Cultural Arts Department recommend the following:

\_\_\_\_\_  
RENEW the contract under the same terms and conditions. The Budget Account Number to be charged is 42.4012.00772.536.005227

\_\_\_\_\_  
DO NOT renew this contract. See attached memo explaining the reason(s).

\_\_\_\_\_  
DO NOT renew this contract. DO NOT prepare a replacement bid (items/services no longer needed).

\_\_\_\_\_  
Estimated annual usage/expenditure is \$ 23,250.00

By: [Signature] 1/23/14

Title: Steve Joseph P.E.  
Public Utilities Director

2014 JAN 29 AM 9:24

CITY OF HOLLYWOOD  
PROCUREMENT SERVICES  
DIVISION