



EVALUATION TABULATION
RFP No. RFP-072-23-OT
Emergency Response and Recovery Services
RESPONSE DEADLINE: April 27, 2023 at 3:00 pm
Report Generated: Monday, May 15, 2023

PHASE 1

EVALUATION CRITERIA

Criteria	Scoring Method	Weight (Points)
Contractor Relevant Work Experience & Financial Capacity	Points Based	15 (15% of Total)

Description:

The Contractor shall submit a listing of work experience for Debris Recovery described in the Scope of Work. A minimum of two (2) debris recovery efforts (preferably with a government entity) shall be submitted and include a description of the work, project value, value of the work performed, work duration, and dates.

Criteria	Scoring Method	Weight (Points)
Contractor Available Equipment / Labor / Logistics to Support Recovery	Points Based	15 (15% of Total)

Description:

The Contractor shall submit a listing of all equipment available to support recovery efforts. The Contractor shall submit a listing of all available labor, to include labor provided by sub-contractors. The Contractor shall submit a listing of logistical support available to sustain recovery efforts on a 24/7 basis, including fuel capacity, portable power capabilities, operational equipment maintenance plans, and personnel accommodation plans for housing, safety, and provisions.

Criteria	Scoring Method	Weight (Points)
Subcontracting Plan	Points Based	15 (15% of Total)

Description:

Provide in concise narrative form, your understanding of the City's needs, goals and objectives as they relate to the project, and your overall approach to accomplishing the project. Give an overview on your proposed vision, ideas and methodology. Describe your proposed approach to the project.

Criteria	Scoring Method	Weight (Points)
Debris Removal Understanding & Technical Approach	Points Based	15 (15% of Total)

Description:

The Contractor shall provide a statement demonstrating an understanding of the services and support required by this RFP. State how the service provider will approach the project and the methodology to be used to perform the services described in the Scope of Services. The technical approach must also outline the following:

- Ability to manage activation of multiple contracts
- Mobilization and demobilization plan
- Documenting and resolving damages
- Invoicing and data management

EVALUATION TABULATION
RFP No. RFP-072-23-OT
Emergency Response and Recovery Services

Criteria	Scoring Method	Weight (Points)
Safety & Operational Plans for Debris Management Site	Points Based	10 (10% of Total)

Description:

The Contractor shall provide a description of the firm’s typical Debris Management Site (DMS) safety plan and operational plan. Any changes to the site safety plan or operational plan must be provided to the City and are subject to City’s approval. The City also reserves the right to request changes to the Service Provider r(s) site safety plan or operational plan.

Criteria	Scoring Method	Weight (Points)
Risk Mitigation Plan	Points Based	10 (10% of Total)

Description:

The Contractor shall provide risk mitigation plans for the following high level risks:

- Timely Response for Mobilization
- Resource Availability
- Personnel Safety
- FEMA Compliance
- Equipment Dependability

Criteria	Scoring Method	Weight (Points)
Qualifications of Key Personnel	Points Based	5 (5% of Total)

EVALUATION TABULATION

RFP No. RFP-072-23-OT

Emergency Response and Recovery Services

Description:

The Contractor shall provide a list of personnel assigned to the City in the event of contract activation. Information shall be presented in the form of a table. The list shall include but is not limited to:

- Contact persons, including telephone numbers and e-mail address
- Project manager – must have five (5) years of experience
- Operations manager – must have three (3) years of experience
- Other key personnel assigned to the project/this Agreement

Changes to personnel listed on the proposal at the time of an event must be communicated to the City of Hollywood and are subject to approval by the City. The City of Hollywood also reserves the right to request the substitution of any personnel as the City deems necessary.

Criteria	Scoring Method	Weight (Points)
Pricing	Points Based	15 (15% of Total)

Description:

AGGREGATE SCORES SUMMARY

Vendor	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Total Score
DRC Emergency Services, LLC	97%	89%	95%	83%	91%
D&J Enterprises, Inc.	76%	75%	91%	88%	82.5%
TFR Enterprises, Inc	73%	80%	83%	85%	80.25%
Ceres Environmental Services, Inc.	67%	80%	81%	92%	80%

EVALUATION TABULATION

Request For Proposal - Emergency Response and Recovery Services

EVALUATION TABULATION

RFP No. RFP-072-23-OT

Emergency Response and Recovery Services

Vendor	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Total Score
Southern Disaster Recovery	62%	71%	71%	89%	73.25%
AshBritt, Inc.	37%	84%	76%	90%	71.75%
CTC Disaster Response, INC.	47%	66%	73%	82%	67%

VENDOR SCORES BY EVALUATION CRITERIA

Vendor	Contractor Relevant Work Experience & Financial Capacity Points Based 15 Points (15%)	Contractor Available Equipment / Labor / Logistics to Support Recovery Points Based 15 Points (15%)	Subcontracting Plan Points Based 15 Points (15%)	Debris Removal Understanding & Technical Approach Points Based 15 Points (15%)	Safety & Operational Plans for Debris Management Site Points Based 10 Points (10%)	Risk Mitigation Plan Points Based 10 Points (10%)	Qualifications of Key Personnel Points Based 5 Points (5%)	Pricing Points Based 15 Points (15%)	Total Score
DRC Emergency Services, LLC	95%	95%	91.7%	93.3%	85%	77.5%	100%	90%	91%
D&J Enterprises, Inc.	90%	86.7%	85%	88.3%	77.5%	65%	85%	76.7%	82.5%
TFR Enterprises, Inc	86.7%	81.7%	78.3%	81.7%	85%	67.5%	90%	75%	80.25%

EVALUATION TABULATION

RFP No. RFP-072-23-OT

Emergency Response and Recovery Services

Vendor	Contractor Relevant Work Experience & Financial Capacity Points Based 15 Points (15%)	Contractor Available Equipment / Labor / Logistics to Support Recovery Points Based 15 Points (15%)	Subcontracting Plan Points Based 15 Points (15%)	Debris Removal Understanding & Technical Approach Points Based 15 Points (15%)	Safety & Operational Plans for Debris Management Site Points Based 10 Points (10%)	Risk Mitigation Plan Points Based 10 Points (10%)	Qualifications of Key Personnel Points Based 5 Points (5%)	Pricing Points Based 15 Points (15%)	Total Score
Ceres Environmental Services, Inc.	83.3%	86.7%	76.7%	86.7%	80%	87.5%	70%	65%	80%
Southern Disaster Recovery	78.3%	71.7%	66.7%	76.7%	77.5%	82.5%	85%	60%	73.25%
AshBritt, Inc.	86.7%	70%	68.3%	80%	82.5%	75%	90%	38.3%	71.75%
CTC Disaster Response, Inc.	70%	63.3%	58.3%	73.3%	47.5%	65%	75%	81.7%	67%

INDIVIDUAL PROPOSAL SCORES

AshBritt, Inc.
Contractor Relevant Work Experience & Financial Capacity Points Based 15 Points (15%)
Evaluator 1: 10
Evaluator 2: 14
PG -37-47 & pg-48-49 Marine Experience Lots of Florida relative Projects BoA Letter Current mid 8's 500mil bond - Liberty Mutual
Evaluator 3: 13

EVALUATION TABULATION

Request For Proposal - Emergency Response and Recovery Services

Evaluator 4: 15

Contractor Available Equipment / Labor / Logistics to Support Recovery | Points Based | 15 Points (15%)

Evaluator 1: 3

Evaluator 2: 12

Understand roles of subs Sub application provided Short list lo

Evaluator 3: 13

Evaluator 4: 14

Subcontracting Plan | Points Based | 15 Points (15%)

Evaluator 1: 2

Evaluator 2: 14

Understand roles of subs Sub application provided Short list local provided w/ written type 4 subs highlighted - H&J, SFM, Dorado, County Waste

Evaluator 3: 12

Evaluator 4: 13

Debris Removal Understanding & Technical Approach | Points Based | 15 Points (15%)

Evaluator 1: 7

Evaluator 2: 14

Timeline of tasks for event before and after great Used Gator for critical facility map Tier approach for mobilization Clear use of ADMS

Evaluator 3: 12

Evaluator 4: 15

Safety & Operational Plans for Debris Management Site | Points Based | 10 Points (10%)

Evaluator 1: 5

Evaluator 2: 9

Talked about MOT Safety & operational plan focused for emergency response

Evaluator 3: 9

Evaluator 4: 10

Risk Mitigation Plan | Points Based | 10 Points (10%)

Evaluator 1: 5

Evaluator 2: 9

Provided chart to minimize risk

Evaluator 3: 7

Evaluator 4: 9

Qualifications of Key Personnel | Points Based | 5 Points (5%)

Evaluator 1: 3

Evaluator 2: 5

Provided key personal w/ Experiences Clear org chart

Evaluator 3: 5

Evaluator 4: 5

Pricing | Points Based | 15 Points (15%)

Evaluator 1: 2

Evaluator 2: 7

433.9 - 7 Highest Overall by \$100 \$241.18 from lowest Stump grinding, removal, hangers, leaners 11,395 - 7

Evaluator 3: 5

Evaluator 4: 9

Ceres Environmental Services, Inc.

Contractor Relevant Work Experience & Financial Capacity | Points Based | 15 Points (15%)

Evaluator 1: 10

Evaluator 2: 12

Key personal identified Planned subs for Marine recovery but owns barges Bank letters - 1st Source Bank - 30mil line of credit 2bil bond - Liberty mutual Seminole county 2017 Palm Beach gardens 2017

Evaluator 3: 13

Evaluator 4: 15

Contractor Available Equipment / Labor / Logistics to Support Recovery | Points Based | 15 Points (15%)

Evaluator 1: 11

Evaluator 2: 12

1,411 Equipment detailed list 60,00 ROE Power generators by subs labor by company's pool database subs 3,346 List of posable to use Maintenance plan in D.9-1

Evaluator 3: 15

Evaluator 4: 14

Subcontracting Plan | Points Based | 15 Points (15%)

Evaluator 1: 9

Evaluator 2: 11

5 listed peffered subs, Stated has LOI for subs already Has sub contractor plan Section D.10 Alphabetical sub list with certs SBE to fullest extent possible

Evaluator 3: 13

Evaluator 4: 13

Debris Removal Understanding & Technical Approach | Points Based | 15 Points (15%)

Evaluator 1: 12

Evaluator 2: 11

Good understanding of expectation Satellite communications / loaner phones Demobe plan is a checklist & final report - not much plan

Evaluator 3: 14

Evaluator 4: 15

Safety & Operational Plans for Debris Management Site | Points Based | 10 Points (10%)

Evaluator 1: 8

Evaluator 2: 8

Cars and Boats brought to site and inventoried Safety plan describes other plans responsibility of supervisor & PM

Evaluator 3: 8

Evaluator 4: 8

Risk Mitigation Plan | Points Based | 10 Points (10%)

Evaluator 1: 9

Evaluator 2: 8

Sequence of staging events Response time less than required Clear field management plan and organization Analyzed catastrophic events projecting response

Evaluator 3: 8

Evaluator 4: 10

Qualifications of Key Personnel | Points Based | 5 Points (5%)

Evaluator 1: 2

Evaluator 2: 4

No tabulation of personnel Lots of experience

Evaluator 3: 5

Evaluator 4: 3

Pricing | Points Based | 15 Points (15%)

Evaluator 1: 6

Evaluator 2: 14

192.72 - 1 Lowest Overall by \$87.14 vegetation 2nd highest @\$14.83 C & D 3rd highest @\$12.89 Stump grinding, removal, hangers, leaners 3,322.8 - 1

Evaluator 3: 5

Evaluator 4: 14

CTC Disaster Response, INC.

Contractor Relevant Work Experience & Financial Capacity | Points Based | 15 Points (15%)

Evaluator 1: 7

EVALUATION TABULATION

RFP No. RFP-072-23-OT

Emergency Response and Recovery Services

Evaluator 2: 9

Listed Pre-positioned contracts including CoH 20mil bonding No bank note Provided Bond Letter No 2 highlighted past experience provided only list marine experience

Evaluator 3: 12

Evaluator 4: 14

Contractor Available Equipment / Labor / Logistics to Support Recovery | Points Based | 15 Points (15%)

Evaluator 1: 6

Evaluator 2: 10

List of equip not detailed. No sub equipment identified

Evaluator 3: 10

Evaluator 4: 12

Subcontracting Plan | Points Based | 15 Points (15%)

Evaluator 1: 7

Evaluator 2: 8

Database of subs Separate Liaison officer to develop & maintain Affirmative plan Make every effort to met goals List not provided No sample contract

Evaluator 3: 10

Evaluator 4: 10

Debris Removal Understanding & Technical Approach | Points Based | 15 Points (15%)

Evaluator 1: 9

Evaluator 2: 11

Good experience technical approach Startup is a check list No ideal site plan diagram

EVALUATION TABULATION

Request For Proposal - Emergency Response and Recovery Services

Evaluator 3: 11

Evaluator 4: 13

Safety & Operational Plans for Debris Management Site | Points Based | 10 Points (10%)

Evaluator 1: 3

Evaluator 2: 4

Short safety plan Safety coordinators is 2 exec officers and TBD "will be on site at all times" Pg 61 indicated safety director -no personnel provided with that title Greg is Hazard communication contact person & QC

Evaluator 3: 7

Evaluator 4: 5

Risk Mitigation Plan | Points Based | 10 Points (10%)

Evaluator 1: 4

Evaluator 2: 6

No Maintenance Plan No sub risk plan Safety plan and Risk plan overlap

Evaluator 3: 8

Evaluator 4: 8

Qualifications of Key Personnel | Points Based | 5 Points (5%)

Evaluator 1: 2

Evaluator 2: 4

Key personal w/ experiences is officers of TBD safety No org chart no table for personnel

Evaluator 3: 4

Evaluator 4: 5

Pricing Points Based 15 Points (15%)	
Evaluator 1:	9
Evaluator 2:	14
279.86 Second Lowest Overall Vegetation & C & D lowest 7.18 & 7.68 1st push 265 2nd lowest Stump grinding, removal, hangers, leaners 3,469 - 3	
Evaluator 3:	11
Evaluator 4:	15

D&J Enterprises, Inc.	
Contractor Relevant Work Experience & Financial Capacity Points Based 15 Points (15%)	
Evaluator 1:	13
Evaluator 2:	13
No Marine Experience 2 -Letter from Bank 8-7 digits 100mil Surety -Travelers 8-7 Digit range <30 Mil	
Evaluator 3:	13
Evaluator 4:	15

Contractor Available Equipment / Labor / Logistics to Support Recovery Points Based 15 Points (15%)	
Evaluator 1:	11
Evaluator 2:	12
% of strike plan not provided Extensive equipment list in detail	
Evaluator 3:	15
Evaluator 4:	14

Subcontracting Plan | Points Based | 15 Points (15%)

Evaluator 1: 12

Evaluator 2: 10

Has Employed up to 600 employees at one time Provided proposed list of 5 subs - 1 is FL based Big list state organized 1 column for Woman, Minority, Vet -not separated

Evaluator 3: 15

Evaluator 4: 14

Debris Removal Understanding & Technical Approach | Points Based | 15 Points (15%)

Evaluator 1: 12

Evaluator 2: 12

Good experience specific plan

Evaluator 3: 15

Evaluator 4: 14

Safety & Operational Plans for Debris Management Site | Points Based | 10 Points (10%)

Evaluator 1: 8

Evaluator 2: 6

Clear DMS Plan Diagram Site plan provided Safety plan state initiated to contact safety manager not Super Little Confusing - SSHO, PM, Project Super responsibilities

Evaluator 3: 8

Evaluator 4: 9

Risk Mitigation Plan | Points Based | 10 Points (10%)

	Evaluator 1: 6
	Evaluator 2: 7
Not specific risk plan	
	Evaluator 3: 8
	Evaluator 4: 5

Qualifications of Key Personnel | Points Based | 5 Points (5%)

	Evaluator 1: 4
	Evaluator 2: 4
Key personal w/ experiences Org chart little confusing	
	Evaluator 3: 4
	Evaluator 4: 5

Pricing | Points Based | 15 Points (15%)

	Evaluator 1: 10
	Evaluator 2: 11
340.45 - 5 3rd lowest vegetation & C & D \$7.49, \$7.96 2nd highest first push \$325 Stump grinding, removal, hangers, leaners 5,755 - 4	
	Evaluator 3: 13
	Evaluator 4: 12

DRC Emergency Services, LLC

Contractor Relevant Work Experience & Financial Capacity | Points Based | 15 Points (15%)

	Evaluator 1: 15
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Evaluator 2: 14

Good examples of pervious past projects 500mil bond Marine Experience Beach restoration

Evaluator 3: 14

Evaluator 4: 14

Contractor Available Equipment / Labor / Logistics to Support Recovery | Points Based | 15 Points (15%)

Evaluator 1: 15

Evaluator 2: 12

2,568 truck & 1,657 equipment jersey barriers, light plants, Marine equipment

Evaluator 3: 15

Evaluator 4: 15

Subcontracting Plan | Points Based | 15 Points (15%)

Evaluator 1: 14

Evaluator 2: 14

Identified 2 subs bot hout of state After award will make contact with outreach resources Strick guidelines Provided sub application form & Subcontract Policy for Affirmative Action / Equal opportunity

Evaluator 3: 15

Evaluator 4: 12

Debris Removal Understanding & Technical Approach | Points Based | 15 Points (15%)

Evaluator 1: 15

Evaluator 2: 13

Good understanding of DMS

	Evaluator 3: 15
	Evaluator 4: 13

Safety & Operational Plans for Debris Management Site | Points Based | 10 Points (10%)

	Evaluator 1: 9
	Evaluator 2: 9
Safety manual provided 2015 Reward system based Safety program Hotline / Complaint manager for damage	
	Evaluator 3: 9
	Evaluator 4: 7

Risk Mitigation Plan | Points Based | 10 Points (10%)

	Evaluator 1: 9
	Evaluator 2: 9
Post discussions/ ratings form Risk Mitigation Plan provided Availability of equipment provided twice Equipment dependability maintained capability Personnel safety twice pg 33 & pg413	
	Evaluator 3: 9
	Evaluator 4: 4

Qualifications of Key Personnel | Points Based | 5 Points (5%)

	Evaluator 1: 5
	Evaluator 2: 5
Corporate org chart clear clear table of personnel	
	Evaluator 3: 5
	Evaluator 4: 5

Pricing | Points Based | 15 Points (15%)

Evaluator 1: 15

Evaluator 2: 13

334.96 - 4 2nd lowest Vegetation \$7.48 Lowest in C & D @ \$7.48 3rd highest in First push @ \$320 Staking of tress \$10 all sizes Stump grinding, removal, hangers, leaners 3,409.7 - 2

Evaluator 3: 13

Evaluator 4: 13

Southern Disaster Recovery

Contractor Relevant Work Experience & Financial Capacity | Points Based | 15 Points (15%)

Evaluator 1: 10

Evaluator 2: 13

Good examples of work 100mil Bonding Damage reporting 3 tier system Feme load ticket 6 points Beach restoration

Evaluator 3: 10

Evaluator 4: 14

Contractor Available Equipment / Labor / Logistics to Support Recovery | Points Based | 15 Points (15%)

Evaluator 1: 9

Evaluator 2: 11

5 crews within 24 hrs 20 Grinders on pg83 not noted on equipment list

Evaluator 3: 11

Evaluator 4: 12

Subcontracting Plan | Points Based | 15 Points (15%)

Evaluator 1: 9

Evaluator 2: 8

2 subs on preferred list list of sub equipment and SDR owned equipment

Evaluator 3: 10

Evaluator 4: 13

Debris Removal Understanding & Technical Approach | Points Based | 15 Points (15%)

Evaluator 1: 9

Evaluator 2: 11

Provided sample task order timeline three tier priorities Site operation plan very general.

Evaluator 3: 11

Evaluator 4: 15

Safety & Operational Plans for Debris Management Site | Points Based | 10 Points (10%)

Evaluator 1: 6

Evaluator 2: 5

Training Module for employee provided Safety plan provided Traffic cone safety diagram provided but no MOT Certs Safety tips? Not a requirement? Spelling "wind gusts exceed 30 mpg" pg 49 2 lessons learned incidents.

Evaluator 3: 10

Evaluator 4: 10

Risk Mitigation Plan | Points Based | 10 Points (10%)

EVALUATION TABULATION

RFP No. RFP-072-23-OT

Emergency Response and Recovery Services

Evaluator 1: 7

Evaluator 2: 8

No specific location for pre staging retired FEMA official on staff

Evaluator 3: 8

Evaluator 4: 10

Qualifications of Key Personnel | Points Based | 5 Points (5%)

Evaluator 1: 3

Evaluator 2: 4

Corporate org chart clear Org chart not clear

Evaluator 3: 5

Evaluator 4: 5

Pricing | Points Based | 15 Points (15%)

Evaluator 1: 9

Evaluator 2: 11

344.05 - 6 2nd highest vegetation @ \$14.00 2nd highest in C & D @ \$15.05 Tied w/ TFR 3rd Lowest in First push @ \$315 Stump grinding, removal, hangers, leaners 9,985.5 - 6

Evaluator 3: 6

Evaluator 4: 10

TFR Enterprises, Inc

Contractor Relevant Work Experience & Financial Capacity | Points Based | 15 Points (15%)

EVALUATION TABULATION

Request For Proposal - Emergency Response and Recovery Services

	Evaluator 1: 12
	Evaluator 2: 12
Clients testimonials 100mil Bonding provided marine experience	
	Evaluator 3: 14
	Evaluator 4: 14

Contractor Available Equipment / Labor / Logistics to Support Recovery | Points Based | 15 Points (15%)

	Evaluator 1: 9
	Evaluator 2: 12
200 pieces of equipment GPS Fleet Tracking Some owned some reserved Automated data systems but also carbon copies in field? Load tickets are scanned - 5point tickets	
	Evaluator 3: 14
	Evaluator 4: 14

Subcontracting Plan | Points Based | 15 Points (15%)

	Evaluator 1: 11
	Evaluator 2: 11
2 preferred subs list of potential subs with type written Sub application provided 5 step process to manage subs	
	Evaluator 3: 11
	Evaluator 4: 14

Debris Removal Understanding & Technical Approach | Points Based | 15 Points (15%)

	Evaluator 1: 11
	Evaluator 2: 12

Diagram of DMS Good understanding of requirements

Evaluator 3: 12
Evaluator 4: 14

Safety & Operational Plans for Debris Management Site | Points Based | 10 Points (10%)

Evaluator 1: 9
Evaluator 2: 7

DMS Site plan diagram provided QAQC plan provided & org chart Talked about flagmen

Evaluator 3: 9
Evaluator 4: 9

Risk Mitigation Plan | Points Based | 10 Points (10%)

Evaluator 1: 8
Evaluator 2: 8

Mitigation plan not provided project management and tech approach provided

Evaluator 3: 7
Evaluator 4: 4

Qualifications of Key Personnel | Points Based | 5 Points (5%)

Evaluator 1: 4
Evaluator 2: 5

Corp org chart clear

Evaluator 3: 4
Evaluator 4: 5

EVALUATION TABULATION

RFP No. RFP-072-23-OT

Emergency Response and Recovery Services

Pricing | Points Based | 15 Points (15%)

Evaluator 1: 9

Evaluator 2: 13

332.2 - 3 4th lowest vegetation 4th lowest C & D @ \$ 8.95 Tied w/ SDR 3rd Lowest in First push @ \$315 Stump grinding, removal, hangers, leaners 6,596 - 5

Evaluator 3: 12

Evaluator 4: 11