

SFM Landscape Services, LLC. Proposal for City of Hollywood RFP-272-25-GJ Athletic Field Mainten<u>ance</u>



Submitted by: Christian Infante, Manager/Owner SFM Landscape Services, LLC. 5612 NW 8 Street Margate, FL 33063 Ph. 305.818.2424 x.1117 | Fx. 305.818.3510 E-Mail: <u>cinfante@sfmservices.com</u> Wednesday, February 26, 2025

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# 2. LETTER OF INTENT



Wednesday, February 26, 2025

Karl Chuck City of Hollywood 1405 S 28 Ave Hollywood, FL 33020

Dear Mr. Chuck and Members of the Evaluation Committee:

SFM Landscape Services, LLC ("SFM") appreciates the opportunity to submit a proposal to the City of Hollywood in response to RFP 272-25-GJ, "Athletic Field Maintenance." SFM is a minority-certified, family-owned business headquartered in Medley, FL., with deep roots in South Florida. In addition, we have a Broward Branch in Margate located just 30 minutes from Hollywood that will fulfill this contract. This strategic location positions us to efficiently allocate resources, ensuring prompt and reliable service delivery for the city. Enclosed, you will find information on our firm that will demonstrate why we are the right choice for the City of Hollywood. Listed below are a few key points from our proposal.

### Key Points:

- ✓ SFM has three (3) ISA Certified Arborists on staff.
- ✓ SFM provides ANSI 300 & ANSI Z133 Training Program to all landscape employees and has
   (1) In house OSHA 501 Trainer on staff.
- ✓ SFM has a Robust Safety & Risk Management Program.
- ✓ SFM has a workforce of nearly 1,000 employees throughout South Florida.
- ✓ SFM is equipped for Hurricane Clean Up.

SFM specializes in all aspects of grounds maintenance and tree care utilizing the safest, most advanced, and environmentally sound methods in the industry. We have the resources, experience, management talent, labor, and financial resources that few if any of our competitors bring to the table. SFM understands the Scope of Work provided in the RFP documents and is fully committed to perform the City's athletic field maintenance services in a professional and timely manner. If you have any questions regarding this proposal, you may contact me directly at 305.525.9442 or email cinfante@sfmservices.com.

Respectfully Submitted,

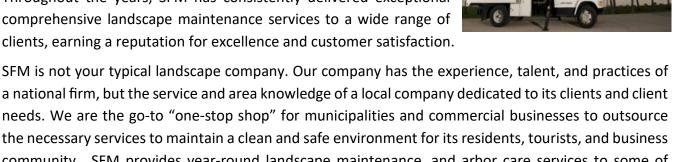
*Christian Infante* Manager/ Owner ISA Arborist No.: FL-5916A



# 3. FIRM QUALIFICATIONS & EXPERIENCE

**SFM Landscape** is South Florida's premier landscaping company with a remarkable track record of over 50 years delivering unparalleled results to our clients. SFM is a minority, family-owned and operated company locally headquartered in Miami-Dade County since 1972. Our HQ is in Medley.

Throughout the years, SFM has consistently delivered exceptional comprehensive landscape maintenance services to a wide range of clients, earning a reputation for excellence and customer satisfaction.



needs. We are the go-to "one-stop shop" for municipalities and commercial businesses to outsource the necessary services to maintain a clean and safe environment for its residents, tourists, and business community. SFM provides year-round landscape maintenance, and arbor care services to some of South Florida's most prominent medical facilities, educational facilities, and entire municipalities. Some of our most notable clients include:

- City of Doral
- Town of Miami Lakes ٠
- City of Aventura
- North Bay Village
- Baptist Health South Florida
- Miami-Dade County School Board

### We offer a unique blend of services including but not limited to:

- Comprehensive Landscape Services
- Athletic Fields Maintenance
- Canal Maintenance Services
- Disaster Recovery Services
- Street Sweeping Services ٠

- City of Coral Gables
- City of Margate
- City of Hialeah
- City of Miami Beach
- **City of Fort Lauderdale** •
- Florida Department of Transportation ٠
- Tree Trimming, Installation, & Removal
- Landscape Design & Installation •
- Irrigation Installation and Maintenance
- Stump Grinding
- Litter Control

Our HQ facility has approximately 20,000 square feet of office space, 15,000 square feet of warehouse space, and close to 3 acres of land. That, plus access to the latest equipment and a fleet of over 100 vehicles sets us apart from the rest. SFM has 3 full-time mechanics to service our entire fleet year-round.

### The Right Choice

SFM has proven through our capabilities and wherewithal to be a professional, reliable, and competent contracting partner. SFM has the experience, gualifications and most importantly, the commitment to service the City of Hollywood. We enforce a drug free policy, and all employees are bonded and go through a criminal background check. SFM is confident that we are the right choice for Hollywood.



# BENEFITS OF HIRING SFM SERVICES













#### South Florida Hometown Experience:

SFM is truly a South Florida "Local" business. Locally headquartered in South Florida since 1972, our team is rooted and has in depth knowledge of the local Tri-County area. Our local presence gives SFM an advantage over other firms. SFM's Broward Branch is approximately 30 minutes away from the City of Hollywood.

#### Direct Ownership Support:

Unlike large, impersonal national firms, SFM is a local, minority-owned, familyoperated company led by its founding officers, Jose and Christian Infante. The City of Hollywood will have direct, round-the-clock access to SFM's proprietors, 24 hours a day, 7 days a week.

#### **Risk Management:**

SFM has a robust Risk Management & Safety Program that contributes to the business continuity and success of our operations. SFM's Risk Management Team is composed of thorough quality control, training, and employee engagement. This composition allows SFM to quickly identify, assess, and mediate known risks as well as identifying and securing potential unknown events

#### Training:

Our Team prides itself in having one of the best industry leading training programs in South Florida. The quality of service we deliver through extensive training has permitted SFM to grow exponentially over the last decade. SFM staff receive continuous training in all areas of landscape protocols to ensure our clients get the most out of their SFM experience. Because SFM has its own inhouse training program, our team is not limited to monthly or quarterly trainings; We train on an as needed basis to maintain quality services.

#### **Recruitment:**

We believe that the best way to offer exceptional service to our clients is to recruit the most talented, dedicated people in the industry. SFM's experienced recruitment team targets local residents for employment opportunities thus fostering community involvement and development. SFM is well known for its local employment opportunities. Currently SFM <u>Services has nearly 1,000 active employees in South Florida.</u>

#### Technology:

SFM uses technology that offers the City of Hollywood transparency and real-time information. Our web-based management software and scanning systems can immediately dispatch services as needed instead of routine schedules. This allows SFM staff to anticipate, prevent and respond more effectively.



# MEMBERSHIPS

SFM is proud to be an active participant in the landscaping industry, maintaining memberships and affiliations with numerous reputable organizations. Our involvement underscores our commitment to upholding the highest standards, staying informed of industry advancements, and fostering collaborative relationships that benefit our clients and communities. Through these partnerships, we continually enhance our expertise and contribute to the growth and innovation of the landscaping profession.

| BOMA<br>MIAMI-DADE   | SFM is a member of the Building Owners and Managers Association (BOMA) of Miami-Dade. BOMA provides SFM with a vast source of information on building management and operations, development, leasing, building operating costs, energy consumption patterns, local and national building codes, legislation, occupancy statistics, technological developments, and other industry trends.  |
|--|---|
| MIAMI-DADE COUNTY<br>LEAGUE OF CITIES<br>Est. 1953                                 | SFM is a member of the Miami-Dade County League of Cities (MDCLC).<br>Our membership provides us with access to a wide range of networking<br>opportunities. The League organizes various events and conferences<br>where city officials can meet, exchange ideas, and establish<br>partnerships. This collaborative environment facilitates knowledge<br>sharing, promotes professional development, and helps foster a sense<br>of community among member cities. |
| VOICE OF TREE CARE   | SFM is a member of the Tree Care Industry Association (TCIA). As a member, SFM has access to a wide range of resources, including industry best practices, educational programs, and networking opportunities. This membership enables SFM to stay up-to-date with the latest advancements in arboriculture and tree care techniques.   |
| PROUD MEMBER OF<br>FORGLA<br>FLORIDA NURSERY, GROWERS<br>AND LANDSCAPE ASSOCIATION | SFM is a member of the Florida Nursery, Growers, and Landscape<br>Association (FNGLA). This membership has provided numerous<br>benefits and opportunities for our business including access to a vast<br>network of professionals in the nursery and landscape industry. FNGLA<br>offers its members access to a wide range of resources and support,<br>including legal, technical, and legislative assistance.   |
| MEMBER<br>ISA  | SFM is a member of the International Society of Arboriculture (ISA). As<br>a member of ISA, SFM has access to a wealth of resources, networking<br>opportunities, and professional certifications. SFM's longstanding<br>membership demonstrates our commitment to providing high-quality<br>arboricultural services.   |
| ЛРИЛ   | SFM is a member of the American Public Works Association (APWA).<br>This membership gives us access to the best education and training<br>programs in public works, as well as networking opportunities with<br>more than 31,500 public works professionals   |



## FINANCIAL STABILITY

SFM Landscape Services, LLC., has the financial support and working capital needed to fuel our resources and assets essential to our operations. SFM has the enough bonding capacity to provide performance and payment bonds in an amount not less than one hundred percent (100%) of the contract amount from a surety firm rated A- (Excellent) by an AM Best. SFM has never defaulted on a contract or failed to perform through its entirety. Audited Financial Statements are readily available upon request.



November 21, 2024

Mr. Christian Infante SFM Services, Inc 7500 NW 74 Ave. Medley, Fl 33166

Ref: Bank Reference Letter

To Whom It May Concern:

This letter is to confirm the banking relationship City National Bank of Florida has with SFM Services Inc (SFM) since 2012. SFM has handled their depository accounts in a satisfactory manner, maintaining average depository balances in the high 7 figures. In addition, SFM maintains a line of credit which has been handled as agreed, with availability in the medium 7 figures.

We look forward to continuing working with SFM and assisting their growth throughout the coming years. Please do not hesitate to contact us with any questions at 305 982 3434.

This letter is provided on behalf of our client without liability to the bank and/or its staff.

Very truly yours,

Carlog Bermudez Vice President City National Bank of Florida 2855 LeJeune Road Coral Gables, FL 33134 carlos.bermudez@citynationaL.com



Company Name: SFM Landscape Services, LLC Dun & Bradstreet D-U-N-S® Number: 07-913-4542 Come back before June 30, 2021 and save 20%1

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2 Scores and ratings are based on findings as of 5/1/2021.

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# 4. REFERENCE FORMS

### VENDOR REFERENCE FORM

| City of Hollywood Solicitation #:       | RFP-272-25-GJ Athletic Field N  | Maintenance       |  |
|---|---------------------------------|-------------------|--|
| Reference for:                          | SFM Landscape Services, LLC.    |                   |  |
| Organization/Firm Name providin         | g                               |                   |  |
| reference:                              | City of Margate                 |                   |  |
| Organization/Firm Contact<br>Name:      | Ben Trapani                     | Title:            | Assistant Director                           |
| Email:                                  | btrapani@margatefl.com          | Phone:            | 954-972-6458                                 |
| Name of Referenced Project:             |                                 | Contract No:      |  |
| Date Services were provided:            |                                 | Project           |  |
|   |                                 | Amount:           |  |
| Referenced Vendor's role in<br>Project: | Prime Vendor                    |                   | Subcontractor/<br>Subconsultant              |
| Would you use the Vendor<br>again?      | 🖸 Yes                           |                   | NO. Please specify in additional<br>comments |
| Description of services provided b      | v Vendor (provide additional sh | eet if necessary) |  |
| Performed basic turf maintenar          |                                 | eeen neeessaryn   | •  |
| Performed basic turr maintenar          | ice                             |                   |  |

Please rate your experience Not Applicable Need Excellent Satisfactory with the Vendor Improvement Vendor's Quality of Service a. Responsive Þ b. Accuracy Ы c. Deliverables ŋ Vendor's Organization: a. Staff expertise 7 b. Professionalism **N** c. Staff turnover 8 Timeliness/Cost Control of: a. Project b. Deliverables 3

| Additional Comments (provide additional sheet if necessary): |  |  |  |  |
|--|--|--|--|--|
|  |  |  |  |  |
|  |  |  |  |  |

| ****THIS SECTION FOR CITY USE ONLY**** |             |  |         |  |        |  |
|--|-------------|--|---------|--|--------|--|
| Verified via: Email:                   |             |  | Verbal: |  | Mail:  |  |
| Verified by:                           | Name:       |  |         |  | Title: |  |
| vermed by:                             | Department: |  |         |  | Date:  |  |



| City of Hollywood Solicitation #:       | RFP 272-25-GJ Athle         | tic Field Maintenance        |  |
|---|-----------------------------|------------------------------|--|
| Reference for:                          | SFM Landscape Serv          | ices, LLC.                   |  |
| Organization/Firm Name providing        |                             |                              |  |
| reference:                              | Village of Key              | y Biscayne                   |  |
| Organization/Firm Contact               |                             | Title:                       |  |
| Name:                                   | Carlos Sanchez              |                              | Public Works Superintendent                  |
| Email:                                  | csanchez@keybiscayne.fl.gov | Phone:                       | 305-213-2892                                 |
| Name of Referenced Project:             | Athletic Fields Maintenance | Contract No:                 | CLIN No. 07-11                               |
| Date Services were provided:            |                             | Project                      |  |
|   | 07/2020 - 06/2023           | Amount:                      | 100,002.98                                   |
| Referenced Vendor's role in<br>Project: | Prime Vendor                |                              | Subcontractor/<br>Subconsultant              |
| Would you use the Vendor again?         | Yes                         |                              | No. Please specify in additional<br>comments |
| Description of services provided by     | γ Vendor (provide add       | litional sheet if necessary) | :  |

Mowing, Turf Aeration, Pesticides, Edging, Plan Bed Maintenance, Mulch Replacement, Weed Control, Fertilizing, & Irrigation.

| Please rate your experience<br>with the Vendor | Need<br>Improvement | Satisfactory | Excellent | Not Applicable |
|--|---------------------|--------------|-----------|----------------|
| Vendor's Quality of Service                    |                     |              |           |                |
| a. Responsive                                  |                     |              |           |                |
| b. Accuracy                                    |                     |              |           |                |
| c. Deliverables                                |                     |              |           |                |
| Vendor's Organization:                         |                     |              |           |                |
| a. Staff expertise                             |                     |              |           |                |
| b. Professionalism                             |                     |              |           |                |
| c. Staff turnover                              |                     |              |           |                |
| Timeliness/Cost Control of:                    |                     |              |           |                |
| a. Project                                     |                     |              |           |                |
| b. Deliverables                                |                     |              |           |                |

| Additional Comments (provide additional sheet if necessary):  |
|---|
| SFM Landscape Services excels in responsiveness, accuracy, and professionalism. Their expert team delivers precise, high-quality results with efficiency and reliability. |
|   |

| ****THIS SECTION FOR CITY USE ONLY**** |             |  |         |  |        |  |  |
|--|-------------|--|---------|--|--------|--|--|
| Verified via:                          | Email:      |  | Verbal: |  | Mail:  |  |  |
| Verified by: Name: Department          | Name:       |  |         |  | Title: |  |  |
|  | Department: |  |         |  | Date:  |  |  |



| City of Hollywood Solicitation #:       | RFP 272-25-GJ Athletic Field Ma   | aintenance   |  |  |  |
|---|---|--------------|--|--|--|
| Reference for:                          | SFM Landscape Services, LLC.  |              |  |  |  |
| Organization/Firm Name providing        | 1   |              |  |  |  |
| reference:                              | Miami Lakes Golf C  | lub          |  |  |  |
| Organization/Firm Contact               |   | Title:       |  |  |  |
| Name:                                   | Charles De Lucca  |              | General Manager                              |  |  |
| Email:                                  | Charles De Lucca     General Manager       charlied@miamilakesgolf.com     Phone:     305.785.9029       ced Project:     Golf Course Turf Maintenance     Golf Course Turf Maintenance |              |  |  |  |
| Name of Referenced Project:             | Golf Course Turf Maintenance  | Contract No: | Golf Course Turf Maintenance                 |  |  |
| Date Services were provided:            |   | Project      |  |  |  |
|   | as needed   | Amount:      | Approx. \$100K                               |  |  |
| Referenced Vendor's role in<br>Project: | I Prime Vendor  |              | Subcontractor/<br>Subconsultant              |  |  |
| Would you use the Vendor again?         | Yes   |              | No. Please specify in additional<br>comments |  |  |

Description of services provided by Vendor (provide additional sheet if necessary): SFM provides golf course turf maintenance on an "as needed basis".

| Please rate your experience with the Vendor | Need<br>Improvement | Satisfactory | Excellent | Not Applicable |
|---|---------------------|--------------|-----------|----------------|
| Vendor's Quality of Service                 |                     |              |           |                |
| a. Responsive                               |                     |              | ×         |                |
| b. Accuracy                                 |                     |              | ×         |                |
| c. Deliverables                             |                     |              | X         |                |
| Vendor's Organization:                      |                     | -            |           |                |
| a. Staff expertise                          |                     |              | X         |                |
| b. Professionalism                          |                     |              | X         |                |
| c. Staff turnover                           |                     |              |           |                |
| Timeliness/Cost Control of:                 |                     |              |           |                |
| a. Project                                  |                     |              | K         |                |
| b. Deliverables                             |                     |              |           |                |

Additional Comments (provide additional sheet if necessary): Very reliable and skilled company.

|               | ****        | THIS SEC | TION FOR CITY | USE ON | LY**** |  |
|---------------|-------------|----------|---------------|--------|--------|--|
| Verified via: | Email:      |          | Verbal:       |        | Mail:  |  |
| Verified by:  | Name:       |          |               |        | Title: |  |
|               | Department: |          |               |        | Date:  |  |



| City of Hollywood Solicitation #:<br>Reference for: | RFP 272-25-GJ Athletic Field Maintenance |  |  |  |  |  |  |  |
|---|--|--|--|--|--|--|--|--|
| Reference for.                                      | SFM Landscape Services, LLC.             |  |  |  |  |  |  |  |
| Organization/Firm Name providing                    |  |  |  |  |  |  |  |  |
| reference:  | City of Doral                            |  |  |  |  |  |  |  |
| Organization/Firm Contact                           | Title:                                   |  |  |  |  |  |  |  |
| Name:   | Henry Martinez                           | Superintendent of Streets                    |  |  |  |  |  |  |
| Email:  | henry.martinez@cityofdoral.com Phone:    | 305-593-6740 Ext. 6025                       |  |  |  |  |  |  |
| Name of Referenced Project:                         | Right-of-Way Maintenance Contract No:    | ITB 2020-14                                  |  |  |  |  |  |  |
| Date Services were provided:                        | Since 2008 to Present Project Amount:    | 600,000 annually                             |  |  |  |  |  |  |
| Referenced Vendor's role in<br>Project:             | X Prime Vendor                           | Subcontractor/<br>Subconsultant              |  |  |  |  |  |  |
| Would you use the Vendor again?                     | x Yes 🗆                                  | No. Please specify in additional<br>comments |  |  |  |  |  |  |

Description of services provided by Vendor (provide additional sheet if necessary): Landscape maintenance Citywide

| Please rate your experience with the Vendor | Need<br>Improvement | Satisfactory | Excellent | Not Applicable |
|---|---------------------|--------------|-----------|----------------|
| Vendor's Quality of Service                 |                     |              |           |                |
| a. Responsive                               |                     |              | x         |                |
| b. Accuracy                                 |                     |              | x         |                |
| c. Deliverables                             |                     |              | х         |                |
| Vendor's Organization:                      |                     |              |           |                |
| a. Staff expertise                          |                     |              | x         |                |
| b. Professionalism                          |                     |              | x         |                |
| c. Staff turnover                           |                     |              | x         |                |
| Timeliness/Cost Control of:                 |                     |              |           |                |
| a. Project                                  |                     |              | x         |                |
| b. Deliverables                             |                     |              | x         |                |

Additional Comments (provide additional sheet if necessary):

|               | ****        | THIS SEC | TION FOR CITY | USE ON | LY**** |  |
|---------------|-------------|----------|---------------|--------|--------|--|
| Verified via: | Email:      |          | Verbal:       |        | Mail:  |  |
| Verified by:  | Name:       |          |               |        | Title: |  |
|               | Department: |          |               |        | Date:  |  |



| City of Hollywood Solicitation #:   | RFP      | 272-25-GJ Athletic Field I    | Maintenance      |  |
|-------------------------------------|----------|-------------------------------|------------------|--|
| Reference for:                      | SFM      | Landscape Services, LLC       |                  |  |
| Open in the Utime Name and it       |          |                               |                  |  |
| Organization/Firm Name providing    | g        |                               |                  |  |
| reference:                          |          | City of Miami Bea             | ch               |  |
| Organization/Firm Contact           |          | Que                           |                  |  |
| Name:                               | Rodne    | y Knowles / huld              |                  | Asstistant Public Works Director             |
| Email:                              | rodney   | knowles@miamibeachfl.gov      | Phone:           | (305) 673-7000                               |
| Name of Referenced Project:         | Groun    | ds Maintenance-ROW-Parking    | Contract No:     | ITB# 2014-275-LR                             |
| Date Services were provided:        | Faciliti | es-Lincoln Road-Coastal Areas | Project          |  |
|                                     | 2011 -   | 2020                          | Amount:          | \$900,000                                    |
| Referenced Vendor's role in         | đ        | Prime Vendor                  | _                | Subcontractor/                               |
| Project:                            |          | Prime venuor                  | C                | <sup>J</sup> Subconsultant                   |
| Would you use the Vendor<br>again?  |          | Yes                           |                  | NO. Please specify in additional<br>comments |
| Description of convisos provided by |          | Ior (provide additional d     | haat if naaaaanu |  |

Description of services provided by Vendor (provide additional sheet if necessary): Routine landscape maintenance (mowing, edging, hedge trimming, fertilization, irrigation repair, tree and palm trimming, new landscape installation, landscape demolition) of the City's rights-of-way, including swales, medians, parking lots and garages, City buildings, and coastal areas.

| Please rate your experience<br>with the Vendor | Need<br>Improvement | Satisfactory | Excellent | Not Applicable |
|--|---------------------|--------------|-----------|----------------|
| Vendor's Quality of Service                    |                     |              |           |                |
| a. Responsive                                  |                     |              |           |                |
| b. Accuracy                                    |                     |              |           |                |
| c. Deliverables                                |                     |              | <b></b>   |                |
| Vendor's Organization:                         |                     | •            | •         | •              |
| a. Staff expertise                             |                     |              | <b></b>   |                |
| b. Professionalism                             |                     |              |           |                |
| c. Staff turnover                              |                     |              |           |                |
| Timeliness/Cost Control of:                    |                     | •            | •         | •              |
| a. Project                                     |                     |              | <b>1</b>  |                |
| b. Deliverables                                |                     |              |           |                |

| Additional Comments (provide additional sheet if necessary): |
|--|
| N/A  |
|  |

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|--|-------------|--|---------|--|--------|--|
| Verified via:                          | Email:      |  | Verbal: |  | Mail:  |  |
| Verified by:                           | Name:       |  |         |  | Title: |  |
| vermeu by.                             | Department: |  |         |  | Date:  |  |





| Client Name   | City of Coral Gables   |
|---------------|--|
| Contract name | Citywide Landscape Maintenance Services  |
| Contract Term | 2002 to present  |
| Scope of Work | SFM maintains the medians and right of ways for the City of Coral Gables. The<br>contract consists of mowing, edging, line trimming, irrigation system operation<br>maintenance/repair, litter retrieval and waste disposal, pruning, mulching, weeding,<br>landscape maintenance, pesticide and fertilizer applications, and replacement of<br>plants as required.<br>Deena Bell-Llewellyn, Assistant Director of Public Works / Greenspace |
| Contact       | Management Division  |
|               | E: <u>dbell@coralgables.com</u> P: 305.460.5165  |



# MIAMIBEACH

# Proudly Serviced Since 2011

| City of Miami Beach  |
|--|
| ITB 2020-042-AY Grounds Maintenance, Right of Way, Parking Facilities,<br>Lincoln Road Mall, Lot Clearance & Coastal Areas - City of Miami Beach   |
| 2020 to present; 2011 to 2020  |
| SFM provides landscape services at various City of Miami Beach streetscapes,<br>municipal facilities and coastal areas which include but not limited to: mowing,<br>edging, line trimming, irrigation system operation maintenance/repair, litter<br>retrieval and waste disposal, pruning, mulching, weeding, landscape<br>maintenance, pesticide and fertilizer applications, turf management, and<br>replacement of plants as required. |
| Rodney Knowles, Greenspace Division Director Public Works Department<br>E: <u>rodneyknowles@miamibeachfl.gov</u> P: 305.673.7080   |
|  |

110.11



# DORAL

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# Proudly Serviced Since 2012

Juni

| Client Name   | City of Doral   |
|---------------|---|
| Contract name | ITB 2020-14 Right-of-Way Maintenance Services   |
| Contract Term | 2020 to present; 2012 to 2020   |
| Scope of Work | SFM provides right-of-way maintenance throughout the city. The contract consists of but not limited to: lawn maintenance, litter control, fertilization, & tree trimming. Other services currently provided are street sweeping services and canal cleaning services. |
| Contact       | Henry Martinez, Superintendent of Streets   |
|               | E: <u>Henry.Martinez@cityofdoral.com</u> P: 305.593.6740 Ext. 6003/6025   |





| Client Name   | Town of Miami Lakes  |
|---------------|--|
| Contract name | Grounds Maintenance, Litter Control, & Tree Trimming   |
| Contract Term | 2004 to present  |
| Scope of Work | SFM provides litter control, tree trimming, maintenance and repair of<br>grounds, landscaping, irrigation systems, tree water sprout removal up to 8 ft.<br>high, shrub pruning, planting, fertilization, clean-up of litter and debris inclusive<br>of leaves, landscaping operations, and other services as required to provide<br>complete grounds maintenance. |
| Contact       | Jeremy Bajdaun, CPRP Director of Parks and Recreation<br>E: bajdaunj@miamilakes-fl.gov P:305.364.6100  |







| Client Name   | Baptist Health South Florida   |
|---------------|--|
| Contract name | Landscape Maintenance Services   |
| Contract Term | 2015 to present  |
| Scope of Work | SFM provides complete landscape maintenance including tree trimming, irrigation maintenance, mulching, and landscape installation to several Baptist Health locations. |
| Contact       | Yanei Perez, Property Manager  |
|               | Yanei Perez, Property Manager<br>E: <u>yaneip@baptisthealth.net</u> P: 305.812.9179  |





| Client Name   | Homestead-Miami Speedway  |
|---------------|---|
| Contract name | Grounds Maintenance Services  |
| Contract Term | 2004 to present   |
| Scope of Work | SFM provides roving security services to the entire open retail space which spans<br>just under 2 acres. Our dedicated security team consists of 15 roving security<br>officers, supervisors, and an on-site security director. |
| Contact       | Tyler Chappelle, Operations Manager   |
|               | E: <u>tchappelle@homesteadmiamispeedway.com</u> P: 305.230.5008   |



# MIAMIBEACH

**City of Miami Beach**, 1700 Convention Center Drive, Miami Beach, Florida 33139, www.miamibeachfl.gov PUBLIC WORKS DEPARTMENT Greenspace Management Division

Friday, May 22, 2020

Christian Infante SFM Services, Inc. 7500 NW 74<sup>th</sup> Street Medley, FL. 33166

Dear Christian,

I want to send you a quick note to thank you and your team for all of your hard work within the City of Miami Beach. SFM Services, Inc. has been successfully providing landscape maintenance services to our City for over 10 years. Your contract, ITB 2014-275-LR includes lawn maintenance, tree/palm trimming, irrigation maintenance, and litter control for our entire South Right-of-Way, including the Julia Tuttle and MacArthur Causeways, which are major gateways into our City. We appreciate your responsiveness, professionalism, and all-around wonderful customer service any time an issue has been brought to your attention.

Please feel free to list me as a reference.

Sincerely,

P. Rodney Knowles Greenspace Division Director





Tuesday, May 26, 2020

Mario Cantero SFM Services, Inc. 7500 NW 74<sup>th</sup> Street Medley, FL. 33166

Dear Mario:

This letter is to confirm SFM Services, Inc. has been the City's landscape maintenance contractor since 2005. Over the years SFM has become an essential part of our City's Public Works Department. SFM has also provided street sweeping, canal maintenance, and disaster recovery services. We appreciate SFM also contributing to our City's Earth Day events in the past.

Please feel free to list me as a reference.

Sincerely,

Henry Martinez, Superintendent of Streets Public Works Department henry.martinez@cityofdoral.com



# SFM LANDSCAPE PROJECTS



City of Coconut Creek

FDOT Landscape Installation Coral Way Exits of SR 826





Old Spanish Villa

Granada Golf Course



# 5. EXECUTIVE LEADERSHIP & KEY PERSONNEL



Jose M. Infante, Founder of SFM Services. Jose M. Infante, Founder of SFM Services, possesses over 50 years of extensive experience in the public service and commercial landscape industries. Throughout his career, Mr. Infante has demonstrated exceptional expertise in areas such as landscape design, maintenance, and environmental stewardship. He has played a pivotal role in overseeing large-scale projects, ensuring compliance with industry standards, and delivering high-quality results for both private and municipal clients.

As a former chair of the American Public Works Association (APWA), Mr. Infante has been at the forefront of advancing industry practices and promoting sustainable landscaping solutions. His impressive portfolio of certifications includes ISA Certified Arborist, FNGLA Landscape Maintenance Technician, MOT, Pesticide Applicator, and Fertilizer Applicator licenses, which underscore his commitment to professional excellence. In addition to his technical skills, Mr. Infante excels in business management and development, leveraging his knowledge to grow SFM Services into a trusted leader in the industry.



**Christian Infante**, **President.** Christian Infante, President and CEO of SFM Services, Inc., has over 26 years of experience in the public service industry, specializing in commercial landscape services for both private and public sectors. He holds a bachelor's degree in business marketing and management from Florida International University and is an ISA Certified Arborist.

In his leadership role at SFM Services, Mr. Infante takes a hands-on approach to every aspect of the business. He is actively involved in contract negotiations, business development, and ensuring the seamless execution of services, while maintaining a rigorous focus on quality assurance. His strategic vision also drives the financial health and operational growth of the company, making SFM Services a trusted leader in the industry.

Additionally, Mr. Infante serves as the lead Project Manager for all emergency and disaster recovery operations. His ability to coordinate large-scale recovery efforts under challenging conditions highlights his expertise in crisis management and reinforces SFM Services' reputation for reliability and excellence.



### KEY PERSONNEL



**Israel Rosado, COO.** Israel Rosado, Chief Operating Officer of SFM Services, is a highly experienced and accomplished executive with a proven track record of leading large-scale operations. His career is defined by his analytical approach to problem-solving, which, combined with his extensive expertise in project management, has consistently driven operational efficiency and created exceptional customer value.

Mr. Rosado holds a bachelor's degree in finance from Florida International University. His financial acumen, coupled with his ability to streamline processes and manage complex projects, has made him instrumental in optimizing SFM Services' operations and ensuring the successful execution of initiatives. As COO, he remains focused on enhancing organizational performance and delivering superior results for clients across all sectors.



Keith Harned, General Manager -Landscape Division. Keith Harned brings a robust professional background in landscape management, finance, and business development. He recently joined SFM after serving as Branch Manager at Yellowstone Landscape, where he excelled in optimizing operations and driving strategic growth. Keith combines technical expertise with financial acumen to deliver sustainable, results-oriented solutions. His strengths include crafting innovative business strategies, fostering strong stakeholder relationships, and aligning organizational objectives with long-term success. Dedicated to continuous improvement, Keith is passionate about advancing operational excellence and creating meaningful impact.



Daniel Echeverria, Production Manager/ Account Supervisor. Mr. Echeverria brings over 20 years of landscape maintenance experience to the SFM team. His career trajectory showcases his dedication and expertise, as he has advanced from a general laborer to roles such as crew leader, site supervisor, and production manager. Known for his exceptional communication skills, Mr. Echeverria has a talent for motivating employees to achieve higher performance levels consistently. Additionally, he excels in managing challenging situations with professionalism, ensuring that both client expectations and team productivity remain uncompromised.





Alain Barreiro, Account Manager. Alain has over 20 years of experience and possesses extensive knowledge in all aspects of landscape maintenance and possesses a deep understanding of the various techniques and practices for maintaining both landscapes and athletic fields. He is highly skilled at handling challenging situations with professionalism, maintaining a balance between meeting client expectations and maximizing team productivity. Over the past several years he has successfully demonstrated his ability to oversee multiple accounts with operations involving up to 20 landscapers and 200+ sites simultaneously.



Yasmara Llanes, Lead Irrigation Technician. Yasmara Llanes is an FNGLAcertified irrigation technician specializing in efficient water management and sustainable landscape practices. With expertise in overseeing citywide irrigation maintenance programs, she ensures the smooth operation and optimization of irrigation systems for municipal landscapes. Dedicated to excellence, Yasmara combines technical precision with a passion for environmental stewardship to maintain vibrant, healthy landscapes that meet the city's needs.



Ander Alvarez, Arbor Care Manager. Mr. Alvarez recently joined SFM in 2024 as the Arbor Care Manager. He is a certified ISA Arborist with a Certificate in Tree Risk Assessment Qualification. He brings over 28 years of experience in the public sector as well as athletic fields and golf turf maintenance. Ander was previously employed as the Urban Forester of the City of Miami Beach, where he oversaw the city's urban tree canopy. Ander's qualifications and experience make him a valuable asset to SFM. His expertise in the field of arboriculture, coupled with his extensive public sector experience, makes him well-suited for the role of Arbor Care Manager.



Jenny Alvarado, Landscape Administrative Assistant. Jenny joined SFM in 2023 and has brought with her a wealth of experience and expertise in the field of Hospitality, Customer Service, and Human Resources. With more than 20 years of hands-on experience, Jenny has demonstrated exceptional skills in verbal and written communication, possesses a keen understanding of the latest technology, as well as strong organizational abilities. Additionally, Jenny is responsible for managing the daily payroll operations for over 200 landscape employees and plays a vital role in generating master shift schedules, work orders, and project punch lists.





Alberto Salones, Fleet Manager. Mr. Salones plans, directs, and coordinates the operation of SFM's fleet of vehicles and equipment. Some of his duties include purchasing, cost reduction strategies, preventive maintenance to equipment and vehicles, fuel management, and GPS tracking management. Mr. Salones also coordinates our facility's maintenance and oversees our three in-house mechanics.



**Terry Alfonso, Corporate Controller.** Ms. Alfonso joins the SFM team with 30 years of corporate accounting experience and a wealth of knowledge in Tax laws. She earned her bachelor's and a master's degree in accounting from Florida International University and is currently a professor at Miami Dade College where she teaches Accounting and Tax. Ms. Alfonso is directly responsible for all accounting and finance functions inclusive of revenue cycle management, cost accounting, treasury, and financial reporting at SFM.



**Barbara Findo, Director of Human Resources and Safety.** As Director of Human Resources & Safety, Barbie serves as a strategic business partner focused on planning, leading, directing, developing, and coordinating the policies, activities, and staff of the Human Resource (HR) and Safety departments, while ensuring legal compliance and implementation of the organizations mission and talent strategy. With over 25 years of professional human resources experience, Barbie provides counsel and support to the organization to help achieve strategic and operational goals, while mitigating risk.



Luis Sanchez, Risk and Safety Manager. Mr. Sanchez is an accomplished Environmental Health and Safety professional with a distinguished record of leading teams, optimizing processes, and enhancing systems to drive bottomline performances. With a data-driven approach, Luis excels in designing programs that harmonize corporate objectives with regulatory mandates, equipping companies with the necessary resources to unlock potential and achieve operational excellence. Luis brings over 20 years of military experience to his role, complementing his position as a senior bilingual instructor.





**Daineth De Abreu, Benefits and Retention Manager** Ms. De Abreu holds dual roles at SFM – serving as the Benefits and Retention Manager as well as the Accounting Manager. Her dynamic position at the company requires her to bring fusion and balance between these two areas, ensuring both the financial compliance and audits are up to date while also evaluating and implementing strategies for managing the benefits and retention of almost 1,000 employees. In her role, Ms. De Abreu plays a crucial role in ensuring that SFM remains competitive in the labor market. By effectively managing benefits and retention, she helps our company attract and retain top talent, ensuring that we have a strong and diverse workforce.



**Sophie Casas, Talent Acquisition Manager.** Ms. Casas holds the position of Lead Recruiter within our organization. With a background in Psychology, Sophia oversees a comprehensive talent selection process across our company. Her guiding principle is rooted in the belief that we hire based on character and subsequently refine skills through training. As the Lead Recruiter, Sophia is responsible for overseeing the entire talent acquisition process. This includes Job Posting and Sourcing, Candidate Screening, Candidate Evaluation & Interviewing, job offers and facilitates the hiring process.



Vanezza Rivera, Executive Administrative Assistant. Ms. Rivera serves as a corporate assistant at SFM. Her primary role is to provide support to Senior Officers and ensure that all government contracting opportunities are effectively managed. She develops formal bid qualifying proposals and submittal materials for purchasing committees. Additionally, she is responsible for administering and managing contracts, vendor registrations, certificates of insurance, and liability claims. Ms. Rivera is responsible for disaster recovery services. In 2017 post Hurricane Irma, Ms. Rivera coordinated up to thirty-five individual subcontractors and had over 250 debris hauling trucks in circulation daily throughout Miami-Dade County. Ms. Rivera is a bonded & insured Notary Public for the State of Florida.



Experience

# Jose M. Infante Founder jinfante@sfmservices.com



| 1987 to Present                              | SFM Services, Inc.<br>Founder & Stockholder<br>Oversee all aspects of Safety Program<br>Oversee all financial aspects of company  |
|--|---|
| 1972 to 1986                                 | Property Management & Maintenance<br>Vice President & Stockholder<br>In charge of all landscape operations<br>Recruitment of personnel                                    |
| Education                                    |   |
| 1963 to 1967<br>1969 to 1970<br>1970 to 1973 | Christopher Columbus High school<br>University of Miami<br>Miami Dade Community College<br>Associates Degree  |
| Additional Skills                            |   |
| Volunteer Activities                         | Fluent in English and Spanish<br>Computer literate: Microsoft Word, Excel, PowerPoint,<br>Effective Communication and Leadership skills<br>ISA Florida Certified Arborist |
|  | Director of Cuban Democracy PAC<br>Member of American Public Works Association  |



# Christian Infante President cinfante@sfmservices.com



### Experience 1998 to Present SFM Services, Inc. **Certified ISA Arborist** Oversee all aspects of landscape operations New account startups Directly involved in all phases of disaster recovery projects Maintain business relations with clients Oversee all financial aspects of company **Business Development & New contract negotiations** Education 1992 to 1996 **Christopher Columbus High school** 1997 to 2002 Florida International University Bachelor's degree in Business Marketing and Management 2006 University of Florida Certificate Course in Horticulture 2008 ISA Certified Arborist (License. # FL-5916A) Additional Certifications ISA Certified Arborist Fluent in English and Spanish Computer literate: Microsoft Word, Excel, PowerPoint, Effective Management, Communication, and Leadership skills, C.P.R. Certified **Volunteer Activities** Miami Lighthouse for the Blind Board of Directors League Against Cancer His House Susan G Komen's Race for the Cure **Back to School Drives** A.P.W.A.



# Israel Rosado COO irosado@sfmservices.com

# Education

|                   | Florida International University<br>Bachelor's Degree in Business Administration - Finance<br>Harvard Business School<br>Launching Breakthrough Technologies<br>Florida International University<br>Executive Strategy Management                                      |
|-------------------|--|
| Experience        |  |
| 2024 to Present   | SFM Services, Inc.<br>Oversee all day to day operations for the 3 entities.<br>Fleet department operations.  |
| 2019 to 2023      | Novus Health Insurance (Formerly PA Group)<br>Chief Operating Officer   Managing Director<br>Led an operational transformation and portfolio spinoff.  |
| 2012 – 2019       | Best Doctors Insurance<br>Vice President of Strategy and Analytics<br>Led a scalable build out of a global operation via multiple sites.   |
| 2009 – 2012       | BUPA<br>Director of Program and Change Management<br>Led merger and operational integration of acquisitions.   |
| 2007-2009         | Transcon Labour Group<br>Vice President of Sales and Marketing   |
| 1995-2006         | Delta Airlines<br>Various Managerial Positions   |
| Additional Skills |  |
|                   | Strategic Planning and Implementation<br>Global Business Operations Management<br>Business Process Reengineering<br>Program & Project Management<br>Resource Allocation / Optimization<br>Computer literate: Microsoft Word, Excel, PowerPoint<br>Executive Management |



# Keith Harned General Manager – Landscape Division

kharned@sfmservices.com

### Experience

| 2024 to Present | SFM Services, General Manager – Landscape Division<br>Manages the entire landscape division<br>New contract negotiations and account startups  |
|-----------------|--|
| 2021 to 2024    | Yellowstone Landscape, Branch Manager<br>Responsible for overseeing several accounts within the branch.  |
| 2017 to 2021    | Southern Blossoms, Inc., Project Management & Director of Operations<br>Responsible for all aspects of operations to include daily oversight,<br>materials and inventory management, and the supervision of managers<br>and team members to maximize employee engagement and productivity,<br>with full accountability for output. |

### Landscape Project Experience

Park Grove – Phase II, Coconut Grove, Florida: Landscape & Irrigation Scope The Henry, Coral Gables, Florida: Landscape & Irrigation Scope 1212 Lincoln Rd, Miami Beach, Florida: Landscape and Irrigation Scope Southeast Financial, Miami, Florida: Plaza Landscape & Irrigation Renovation Scope

### Education

Georgia College and State University Vance-Granville Community College Major: Business Administration

### **Certifications and Memberships**

DEP Florida Green Industries Best Management Practices Training and Certification Florida-Friendly Landscaping<sup>™</sup> Legislation, Codes, and Your Community Project Management Essentials Course National Association of Landscape Professionals.



# Ander Alvarez Arbor Care Manager <u>alavarez@sfmservices.com</u>



## Experience

| 2024 to Present   | SFM Landscape Services<br><b>Arbor Care Manager</b><br>Oversees the entire Arbor Care Division<br>New contract negotiations and account startups  |
|---|---|
| 2022 to 2024  | City of Miami Beach, Dept. of Environment & Sustainability<br><b>Urban Forester</b><br>Oversaw the Urban Forestry Division to promote the growth and<br>maintenance of the City's urban canopy. Responsibilities included<br>development and management of program initiatives, and creation and<br>administration of policy and regulations concerning the preservation and<br>protection of the city's urban tree canopy. |
| 2022 to 2022  | City of Coral Gables, Public Works Department<br><b>Greenspace Management Coordinator</b><br>Responsible for overseeing the City's urban forest, which includes the<br>planting of new trees and ongoing pruning and maintenance of approx.<br>40,000 existing trees.   |
| 2018 to 2021  | City of New Orleans, Department of Parks and Parkways<br>Arborist Supervisor IV, Forestry Division  |
| 2014 to 2018  | Bartlett Tree Experts<br>Plant Healthcare Specialist/ Arborist/ Foreman   |
| 1996 to 2003  | Muirfield Golf Group<br>Golf Course Superintendent  |
| Education   |   |
| 2022 to Present<br>2022 to Present<br>2021 to Present<br>2018 to 2022<br>2014 to 2020 | International Society of Arboriculture Certified Arborist<br>Certified Tree Risk Assessment Qualification (TRAQ)<br>Commercial Driver's License, Class A,<br>Certified Louisiana Arborist<br>Louisiana Certified Pesticide Applicator   |
| Additional Skills   | Budgeting, Project Management<br>Account Management, Maintenance<br>Sales, Training, Strategic Planning   |



# John Munro ISA Certified Utility Arborist



### Relevant work experience:

<u>Utility Arborist SFM Landscape Services, LLC.</u> January 2024-present

Lead utility arborist and project manager.

# Utility Arborist 1- Atlas Field Services; Consulting Arborist for FPL

### June 2024-2024

- Lead arborist on Broward county feeder and lateral hardening programs
- Design scope of vegetation work to facilitate feeder hardening and other capital improvement projects
- Coordinate with engineering teams to determine feasibility of feeder hardening construction designs
- Design scope of vegetation work for planned mid-cycle maintenance
- Quality audits of planned maintenance and capital trimming
- Meet with customers and evaluate field conditions for reactive maintenance including customer trim requests, trouble tickets
- Conduct feeder outage investigations to identify and resolve vegetation conflicts with overhead power lines
- Resolve elevated customer and FPSC complaints
- Public outreach at city tree giveaways to educate on the importance of right tree right place to avoid vegetation conflicts with utilities
- Conduct safety inspections of work in progress to ensure all industry standard safety practices are followed
- Provide support for reactive work during large scale restoration efforts from major storm events, vegetation site lead during multiple storm events
- Working with subcontractors to ensure customer satisfaction and the safe completion of work

### <u>UVM Senior Specialist- Davey Resource Group; Consulting Arborist for FPL</u> July 2019- March 2023

- Lead arborist on Broward county feeder and lateral hardening programs
- Design scope of vegetation work to facilitate feeder hardening and other capital improvement projects
- Coordinate with engineering teams to determine feasibility of feeder hardening construction designs
- Design scope of vegetation work for planned mid-cycle maintenance
- Quality audits of planned maintenance and capital trimming
- Meet with customers and evaluate field conditions for reactive maintenance including customer trim requests, trouble tickets
- Conduct feeder outage investigations to identify and resolve vegetation conflicts with



overhead power lines

- Resolve elevated customer and FPSC complaints
- Public outreach at city tree giveaways to educate on the importance of right tree right place to avoid vegetation conflicts with utilities
- Conduct safety inspections of work in progress to ensure all industry standard safety practices are followed
- Provide support for reactive work during large scale restoration efforts from major storm events, vegetation site lead during multiple storm events
- Working with subcontractors to ensure customer satisfaction and the safe completion of work

### <u>Arborist/Foreman- Landmark Landscape and Maintenance</u> *August 2016-July 2019*

- Supervision of multiple tree and landscape crews working different sites concurrently
- Ensuring all work is performed to established industry standards
- Addressing customer concerns and finding solutions
- Training employees and overseeing the implementation of safe work practices
- Coordinating crews with 3rd party contractors to ensure jobs completed safely and efficiently

### **Certifications:**

- ISA Certified Arborist Utility Specialist #FL-9390UA
- Commercial Pesticide Applicator License #CM27198
- Network Support Services- McFatter Technical School



# Daniel Echeverria Account Manager

# decheverria@sfmservices.com

| Education       |   |
|-----------------|---|
|                 | Florida International University<br>Bachelor's Degree in Business Administration - Finance<br>Harvard Business School<br>Launching Breakthrough Technologies<br>Florida International University<br>Executive Strategy Management   |
| Experience      |   |
| 2024 to Present | <ul> <li>SFM Services, Inc. – Medley, FL   Fort Lauderdale, FL</li> <li>Supervise and monitor on-site work to ensure quality standards and compliance with project requirements.</li> <li>Lead teams to execute routine maintenance operations, including mowing, pruning, edging, hedging, and pest control.</li> <li>Address non-conformances and poor workmanship with the General Manager in a timely manner.</li> <li>Conduct daily site inspections and sign off on contractor work as required.</li> <li>Manage irrigation systems and handle fertilization and pesticide applications.</li> <li>Ensure a safe workplace by enforcing safety protocols, especially during large equipment operations or hazardous material use.</li> <li>Develop and oversee annual landscaping operating budgets.</li> <li>Provide solutions to technical challenges, particularly related to irrigation systems and other landscape issues.</li> </ul> |
| Key Skills      | <ul> <li>Strong attention to detail and organizational skills.</li> <li>Proficient in quality control processes and landscaping best practices.</li> <li>Bilingual in English and Spanish, with excellent communication skills.</li> <li>Skilled in managing budgets, training teams, and fostering a safe work environment.</li> <li>Knowledgeable in irrigation systems, equipment maintenance, and chemical application.</li> <li>Valid Florida driver's license and clean driving record.</li> </ul>  |

# Alain Barreiro Account Manager

abarreiro@sfmservices.com

# **Education**

| 2013                     | Best Management Practices<br>Florida Green Industries   |
|--------------------------|---|
| 2013                     | University of Florida Extension Office<br>Basic Tree Trimmer Certification  |
| 2014                     | Florida International University<br>Certificate Course in Horticulture  |
| <u>Experience</u>        |   |
| 2003 to Present          | SFM Services, Inc.<br>Landscape Supervisor<br>Assure landscape labor budgets are kept.<br>Oversee landscape equipment is maintained properly.<br>Assure fuel budgets are kept.                |
| 1995 to 2003             | Recio & Associates<br>Landscape Supervisor<br>Assure landscape labor budgets are kept.<br>Oversee landscape equipment is maintained properly.<br>Assure fuel budgets are kept.                |
| <u>Additional Skills</u> | Advanced Maintenance of Traffic (MOT) Certified<br>Fluent in English and Spanish<br>Computer literate: Microsoft Word and Excel<br>Effective Management, Communication, and Leadership skills |



# 6. PROPOSED APPRAOCH & METHODOLOGY

SFM's overall approach to account management for the City of Hollywood Citywide Landscaping Services is marked by a comprehensive and systematic strategy focused on delivering exceptional service. Our proactive approach, effective communication, meticulous planning, and commitment to excellence make us more than qualified to meet the requirements of the contract.

In order to ensure a high level of service quality and customer satisfaction, we are pleased to offer the following service performance guarantees to the City of Hollywood:

- **Response Time Guarantee:** We guarantee a timely response to all inquiries and support requests from the City of Hollywood. Our team is committed to acknowledging and addressing any issues within a specified time frame, ensuring that the City of Hollywood receives prompt assistance when needed.
- Service Availability Guarantee: We guarantee the availability of our services to the City of Hollywood. Our infrastructure is designed to provide consistent and uninterrupted access to the services we offer. In the event of any scheduled maintenance or unforeseen downtime, we will provide advance notice and minimize any potential impact on the City's operations.
- Service Scalability Guarantee: As the City's needs evolve, we guarantee the scalability of our services to accommodate increased demand. Our infrastructure is designed to handle varying workloads and can be easily scaled up or down to meet changing requirements, ensuring that the City of Hollywood can adapt to growth without any disruption in service.
- **Continuous Improvement:** We are committed to continuously improving our services to meet and exceed the City's expectations. We actively seek feedback from our clients to identify areas for improvement and implement necessary changes to enhance service performance and user experience.

By offering these service performance guarantees, we aim to maintain our strong partnership with the City of Hollywood and provide the city with the assurance that their service needs will be met with utmost professionalism and reliability.



# **Client: City of Hollywood**

Start Date: TBD

# **Transition Lead: Keith Harned**



In order to achieve a seamless transition, SFM implements a 10-Step Transition Plan customized for each contract. The purpose of this process is to ensure a seamless integration of SFM when replacing existing service provider or in-house program. This plan supplies SFM operators with a step-by-step guide for transitioning. Service dates and times will be coordinated with the City of Hollywood staff to ensure minimal disruption to traffic, residents, and businesses. Service schedules can be adjusted to meet specific client needs.

### Goals:

- Deliver seamless transition that provides step-by-step instruction for SFM operations and assures the City of Hollywood a problem free start-up.
- Identify key resources for transition tasks.
- Our Transition Plan creates accountability for transition team members by reporting the completion of tasks to the City of Hollywood.
- Create a base of communication between SFM and City Representatives
- On time job start and successful service implementation.

### 10-Step Process:

- 1. Mobilize SFM Transition Task Force
- 2. Expectations Meeting with City Representatives
- 3. Employee Screening & Hiring
- 4. Order Equipment & Supplies
- 5. Employee Training
- 6. Invoicing Procedures
- 7. Onsite Orientation
- 8. Set up Supplies
- 9. Service Start Up
- 10. Follow up Meetings



# KEY PERSONNEL



Keith Harned, General Manager- Landscape Division (Contract Manager & Transition Lead) Phone: 786.256.0987

Email: kharned@sfmservices.com

Transition Role: Complete Contract Management, Client Expectations & Satisfaction, Program Implementation, Operations Management, Fleet & Equipment Maintenance, Service Delivery



Daniel Echeverria, Account Manager Phone: 786.992.9961 Email: decheverria@sfmservices.com

Transition Role: On-Site Operations, Schedule Management, Employee Orientation, Service Delivery



Yasmara, Llanes Phone: 786.927.7437 Email: irrigation@sfmservices.com

Transition Role: Irrigation Maintenance



Israel Rosado, COO Phone: 786.914.1143 Email: irosado@sfmservices.com

Transition Role: operational management & support, client expectations meeting, customer satisfaction.



Barbara Findo, Director of Human Resources and Safety Phone: 786.246.0102 Email: bfindo@sfmservices.com

Transition Role: Recruitment, Employee Background Checks, Drug Testing, New Hire Onboarding & Training



Luis Sanchez, Risk and Safety Manager. Phone: 917.499.6410 Email: Isanchez@sfmservices.com

Transition Role: Risk Management, Employee Safety & Training



Christian Infante, President & Corporate Support Phone: 305.525.9442 Email: cinfante@sfmservices.com

Transition Role: Corporate Support, Quality Control



### 1<sup>ST</sup> MONTH OF SERVICE:

- Perform a site assessment of all Parks and Athletic Fields to be maintained. The assessment will grade area conditions, improvement recommendations, irrigation system check, etc.
- Create route plans and assist crew leaders with familiarization of areas of service.
- Routine site visits with City staff.
- Adjust maintenance schedules as necessary.
- Insert all City sites into SFM's Quality Control software.

### 2<sup>ND</sup> MONTH OF SERVICE:

- SFM Quality Control Officer will perform an inspection after all areas have been cut.
- Review QC inspection results with crews and address any deficiencies reported.
- Monitor crews and fine tune route plans.
- Meet with City staff to receive feedback on service.

# CREW STRUCTURE

### 2-FULL-SERVICE CREWS (MOWING, EDGING, WEED CONTROL)

- NPR Dump truck & Closed Trailer
  - Ride-on Mowers
  - Stand-on Mowers
  - Edgers
  - Line Trimmers
  - Pole Saws
  - Blowers
  - Backpack Sprayer and misc. hand tools
  - Additional Pickup Truck and Open trailer with Reel Mower for Athletic Fields.





TWO (2) DETAIL CREWS (PLANT BED MAINTENANCE, MULCH REPLACEMENT)

- Pickup Truck with Dump Bed
- Open Trailer
- Hedge Trimmers
- Pole Saws
- Blowers
- Backpack Sprayer and misc. hand tools





### **1-SPRAY CREW** (PESTICIDES, INSECTICIDE, FERTILIZATION)

- Scheduled per application frequencies
- Spray Truck
- Open Trailer
- Ride-on Spreader / Sprayer
- Push Spreader
- Blower
- Backpack Sprayer and misc. hand tools

### 1-ARBOR CARE CREW

- ISA-Certified arborist
- Tree trimmer & groundmen
- Bucket truck & chipper
- Pick-up truck with arrow board

### 1-IRRIGATION CREW (MONTHLY SYSTEM WET CHECKS)

- (1) Irrigation Tech
- Scheduled for 1 Wetcheck per month
- (1) Irrigation truck
- Electronic Location Device
- Shovels and misc. Hand Tools
- Stock of Irrigation Parts & Supplies









|                    |               |       | IF    | RIGATION SYSTEM INS | PECTION | I FORI | M          |         |
|--------------------|---------------|-------|-------|---------------------|---------|--------|------------|---------|
| Services, Inc.     | LOCATION:     |       |       |                     | IOL     | 3 #:   |            |         |
| LANDSCAPE DIVISION | DATE:         |       |       | TIME:               | TE      | CH:    |            |         |
|                    | •             |       |       | INITIAL CHECKLIST   | YES     | NO     |            |         |
| 5421               | EM INFORMATIO | N     |       | POWER TO PUMP       |         |        | SETTIN     | 65      |
| PUMP SIZE:         |               |       |       | POWER TO CONTROLLER |         |        | START TIME |         |
| RAME #             |               |       |       | CONTROLLER SET AUTO |         |        | PROGRAM    |         |
| CITY WATER         |               |       |       | PUMP PRIMED         |         |        |            |         |
| WELL               |               |       |       | RUST CONTROL SYS    |         |        | DAYS WAT   | ERING   |
| AKE/CANAL          |               |       |       | RUST TANK FILLED    |         |        | SUN MON    | TUES    |
| RECLAIM            |               |       |       | RAIN SENS ACTIVE    |         |        | WED THU    | FRI SAT |
| ZONE               | RUN TIME      | ROTOR | SPRAY | REPAIRS             |         |        | COMMENTS   |         |
| #1                 |               |       |       |                     |         |        |            |         |
| #2                 |               |       |       |                     |         |        |            |         |
| #3                 |               |       |       |                     |         |        |            |         |
| #4                 |               |       |       |                     |         |        |            |         |
| #5                 |               |       |       |                     |         |        |            |         |
| #6                 |               |       |       |                     |         |        |            |         |
| #7                 |               |       |       |                     |         |        |            |         |
| #8                 |               |       |       |                     |         |        |            |         |
| #9                 |               |       |       |                     |         |        |            |         |
| #10                |               |       |       |                     |         |        |            |         |
|                    | 1             | I     | I     |                     | I       |        |            |         |
|                    |               |       |       |                     |         |        |            |         |
|                    |               |       |       |                     |         |        |            |         |
| PARTS LIST:        |               |       |       |                     |         |        |            |         |
|                    |               |       |       |                     |         |        |            |         |
|                    |               |       |       |                     |         |        |            |         |
|                    |               |       |       |                     |         |        |            |         |
|                    |               |       |       |                     |         |        |            |         |
|                    |               |       |       |                     |         |        |            |         |
|                    |               |       |       |                     |         |        |            |         |
|                    |               |       |       |                     |         |        |            |         |
|                    |               |       |       |                     |         |        |            |         |
|                    |               |       |       |                     |         |        |            |         |
|                    |               |       |       |                     |         |        |            |         |
|                    |               |       |       |                     |         |        |            |         |
|                    |               |       |       |                     |         |        |            |         |
|                    |               |       |       |                     |         |        |            |         |
|                    |               |       |       |                     |         |        |            |         |

#### **IRRIGATION SYSTEM INSPECTION FORM**

| COMPLETED BY: |  |
|---------------|--|
| DATE:         |  |



# IPM PLAN

SFM follows "Florida Friendly" landscaping principles in its application of fertilizers. These practices help prevent pollution and promote plant health. Before applying any fertilizers, we will determine what is really needed. Inspections will be performed to identify any visual signs of deficiencies. Soil testing will be performed to ensure the appropriate nutrients are being provided by the chosen fertilizers.



- Caution will be taken to avoid any spillage of fertilizers.
- No applications within 10 feet of a body of water.
- No fertilizations prior to expected heavy rains.
- Turf fertilizers applied during the growing season.

The scheduling of all fertilizations, for turf, shrubs, and palms will be coordinated directly with Cutler Bay staff. Product labels of proposed products will be provided in advance for review and approval.

### PEST IDENTIFICATION

SFM understands that properly identifying pests is the most important step in integrated pest management. Integrated pest management relies heavily on correct gardening practices, careful monitoring of the landscape to be able to identify pests correctly.

SFM often collects soil samples and leaf samples to have them analyzed for pests and/or mineral deficiencies. Looking to see, for example, if there are bite marks or piercing marks helps to narrow the type of pest you are dealing with. Once pests have been identified, SFM chooses the proper pesticide and proper application amounts.

SFM employees follow all safety precautions on the label and keep others out of the area until sprays have dried. SFM applies insecticides late in the afternoon or in the early evening when bees and other pollinators are less active. While pesticides remain part of an integrated pest management program, precautionary measures are taken to select the safest chemicals and apply them only to the affected plants.

### Insect Control Recommendations

|                   |      | to determi |            | pesticide(s)   | he product con  |               |         | 1      |
|-------------------|------|------------|------------|----------------|-----------------|---------------|---------|--------|
| Pest              | Neem | Spinosad   | B.t.*      | Carbaryl       | Malathion       | Pyrethroids** | Soap*** | Oil*** |
| Aphids            | X    |            |            |                | X               | Х             | X       | X      |
| Armyworm          |      | X          | X          | X              |                 | X             |         |        |
| leabeetle         |      |            |            | X              | X               | Х             |         |        |
| lornworm, pinworm |      | X          | Х          | Х              |                 | X             |         |        |
| eafminers         |      |            |            |                |                 | X             |         |        |
| eafhoppers        |      |            |            | X              | X               | Х             |         |        |
| pider mites       |      |            |            |                | X               |               |         | X      |
| hrips             |      | X          |            |                | X               |               | X       | X      |
| Vhiteflies        | X    |            |            |                |                 | Х             | Х       | X      |
|                   |      | * Ba       | cillus thu | ringiensis (se | everal brands). |               |         |        |



# EQUIPMENT

SFM has a comprehensive maintenance program in place to ensure that its fleet and equipment are well-maintained and functioning optimally. To achieve this, we have our Fleet Manager Alberto Salones along with a team of three full-time mechanics who are dedicated to overseeing the maintenance and upkeep of the fleet and equipment. Their primary responsibility is to ensure that all equipment is in top condition, minimizing downtime and maximizing operational effectiveness.

Additionally, SFM utilizes Whip Around, a web-based fleet maintenance software that allows us to track, document, and report vital data we need to optimize the performance of our fleet and heavy equipment. Every driver completes a pre-trip inspection daily as a preventative maintenance measure. Whip Around also tracks fuel usage and integrates with our vehicle tracking software, GEOTAB.



SFM has a max life equipment policy under which equipment is replaced once it has expired its life expectancy. This ensures that SFM's operations are not hindered by outdated or malfunctioning equipment. By implementing this policy, SFM is able to maximize the lifespan and performance of its equipment, leading to increased efficiency and productivity.





SFM will have all the necessary equipment and personnel needed to provide services requested in the RFP. Below please find a summary of vehicles and equipment as well as a few pictures.

# **Parks Grounds Maintenance**

> Aerator

> Spreader Sprayer

► Reel Mower

> Verticutter











# **Grounds Maintenance**

- > Bucket Truck (Altec) (Ford chassis)
- > Chippers. Bandit & Vermeer
- > Stump grinders. Vermeer
- > Water Trucks
- > Self loader grapple trucks. (40CY) MACK
- > Pickup trucks. Chevy & Nissan
- > Trailer mounted pressure washing rigs equipped with
- > water holding tank & steam pressure capability.

All smaller equipment used will be ECHO brand.



- > Power trim edgers
- > Backpack blowers
- > String trimmers
- > Assorted hand tools

> Exmark LAZSER Z Mowers













# Additional Equipment used for Tree Trimming/Pruning & Removal

























# SFM OWNED FLEET & EQUIPMENT LIST

|       | YEAR |                        | MODEL                      | V.I.N             |
|-------|------|------------------------|----------------------------|-------------------|
| 401   | 2025 | FREIGHTLINER           | MODEL<br>M2-106 PLUS       | 1FVACXFC0SHWC5945 |
| 401   | 2025 | FREIGHTLINER           | M2-100 PLUS                | 1FVACXFC05HWC5943 |
| 402   | 2025 | FREIGHTLINER           | M2-106 PLUS                | 1FVACXFC7SHWC5945 |
| 403   | 2025 |                        |                            |                   |
| 901   | 2025 | FREIGHTLINER           | M2-106 PLUS                | 1FVACXFC7SHWB9141 |
| 901   |      | TORINO TRAILER         | LT 6X16 T                  | 121LP1629SM019904 |
| -     | 2025 | Vermeer                | BC1500                     | 1VRD18AE9S1052800 |
| 986   | 2025 | Vermeer                | BC1500<br>BC1500           | 1VRD18AE0S1052846 |
| 987   | 2025 | Vermeer                |                            | 1VRD18AE7S1052911 |
| 988   | 2025 | Vermeer                | BC1800                     | 1VRD15AG7S1052763 |
| 989   | 2025 | Vermeer                | BC1800                     | 1VRD15AG5S1052762 |
| ET-68 | 2025 | Arising Industries Inc | 7x16 Closed Trailer        | 5YCBE1626SH000755 |
| ET-69 | 2025 | Arising Industries Inc | 8.5X16 Tandem Axle Trailer | 5YCBE1624SH000754 |
| 237   | 2024 | Nissan                 | Frontier 4X2 King Cab      | 1N6ED1CL5RN654902 |
| 390   | 2024 | Dodge                  | RAM 4X4 CREW               | 1C6RR7ST4RS161554 |
| 391   | 2024 | FORD                   | MAVERICK                   | 3FTTW8A38RRA61502 |
| 392   | 2024 | FORD                   | MAVERICK                   | 3FTTW8A39RRB36949 |
| 394   | 2024 | FORD                   | MAVERICK                   | 3FTTW8A37RRB37159 |
| 395   | 2024 | FORD                   | MAVERICK                   | 3FTTW8A37RRB37033 |
| 396   | 2024 | FORD                   | F-250                      | 1FT7W2AA7REE66900 |
| 397   | 2024 | FORD                   | F-250                      | 1FT7W2AA2REE66819 |
| 405   | 2024 | CHEVROLET              | COLORADO                   | 1GCGSBECOR1306842 |
| 406   | 2024 | CHEVROLET              | COLORADO                   | 1GCGSBECXR1306914 |
| 806   | 2024 | EXMARK                 | LAZER 52"                  | 417003788         |
| 809   | 2024 | EXMARK                 | LAZER 60"                  | 417003968         |
| 831   | 2024 | EXMARK                 | LAZER 52"                  | 416260850         |
| 836   | 2024 | EXMARK                 | LAZER 60"                  | 416917172         |
| 838   | 2024 | EXMARK                 | LAZER 60"                  | 416722494         |
| 840   | 2024 | EXMARK                 | LAZER 52"                  | 416893892         |
| 844   | 2024 | EXMARK                 | LAZER 72"                  | 416923490         |
| 848   | 2024 | EXMARK                 | LAZER 52"                  | 416893877         |
| 874   | 2024 | EXMARK                 | LAZER 60"                  | 417003950         |
| 884   | 2024 | EXMARK                 | LAZER 52"                  | 416893893         |
| 887   | 2024 | EXMARK                 | LAZER 52"                  | 416260869         |
| 908   | 2024 | Vermeer                | SC-382                     | 1VRU112BHR1001987 |
| 913   | 2024 | EXMARK                 | LAZER 52"                  | 416260833         |
| 914   | 2024 | EXMARK                 | LAZER 52"                  | 416260870         |
| 915   | 2024 | EXMARK                 | LAZER 52"                  | 416260849         |
| 927   | 2024 | LANDMASTER             | ATV                        | A4PUTVJC0RB200074 |
| 942   | 2024 | Exmark                 | LAZER 72"                  | 416923483         |
| 943   | 2024 | Exmark                 | LAZER 72"                  | 417330451         |
| 944   | 2024 | Exmark                 | LAZER 60"                  | 415191863         |
| 945   | 2024 | Exmark                 | LAZER 60"                  | 414294544         |
| 946   | 2024 | Exmark                 | LAZER 72"                  | 417330452         |
| 950   | 2024 | Exmark                 | 48 Lazer Exmark            | 416282348         |
| 984   | 2024 | Vermeer                | BC1500                     | 1VRD18AEXR1052783 |
| 106   | 2023 | Isuzu NPR              | 23- GALEFORCE-425          | 54DC4W1D3PS208082 |
| 286   | 2023 | Dodge                  | Ram                        | 1C6RRENTOPN551756 |
| 287   | 2023 | Dodge                  | Ram                        | 1C6RRENT6PN607392 |
| 289   | 2023 | Dodge                  | Ram                        | 1C6RRENT8PN607393 |
| 291   | 2023 | Ford                   | Maverick                   | 3FTTW8E92PRA82230 |
| 292   | 2023 | Ford                   | Maverick                   | 3FTTW8E90PRA82212 |



| 386   | 2023         | FORD              | Transit  | 1FTYE1Y85PKB22372      |
|-------|--------------|-------------------|--|------------------------|
| 387   | 2023         | FORD              | Transit  | 1FTYE1Y89PKB21693      |
| 388   | 2023         | FORD              | Transit  | 1FTYE1Y85PKB21805      |
| 389   | 2023         | FORD              | Transit  | 1FTYE1Y81PKB22739      |
| 399   | 2023         | FORD              | F600   | 1FDFF6LT3PDA00333      |
| 400   | 2023         | FORD              | F600   | 1FDFF6LT7PDA00335      |
| 972   | 2023         | Exmark LAZSER Z   | LZE751CKA524A2   | 410173239              |
| 973   | 2023         | Exmark LAZSER Z   | LZE751CKA524A2   | 415248908              |
| 974   | 2023         | Exmark LAZSER Z   | LZE751CKA524A2   | 415248909              |
| 284   | 2022         | Nissan            | Titan  | 1N6AA1FA7NN104757      |
| 385   | 2022         | FORD              | F350   | 1FTRF3A66NEG44722      |
| 398   | 2022         | CHEVROLET         | 6500 4X2 14' CHIP TRUCK                                  | 1HTKHPVM9NH304882      |
| 970   | 2022         | Exmark LAZSER Z   | LZE801CKA604A1   | 412284189              |
| 971   | 2022         | Exmark LAZSER Z   | LZE801CKA604A1   | 414084412              |
| 0T-5  | 2022         | Torino L TRAILER  | LT6X12   | 121LP1210NM019310      |
| 105   | 2022         | Isuzu NPR         | 21-GALEFORCE-582   | 54DC4W1DXMS201934      |
| 278   | 2021         | Nissan            | NV200 S  | 3N6CM0KNXMK691026      |
| 282   | 2021         | Nissan            | Titan  | 1N6AA1CE3MN527793      |
| 285   | 2021         | Nissan            | Titan  | 1N6AA1EC4MN533212      |
| ET-35 | 2021         | TLTI              | Open Trailer TL  | 4T9BU131XMX374001      |
| 268   | 2021         | Nissan            | TITAN  | 1N6AA1FA7LN504394      |
| 269   | 2020         | Nissan            | TITAN  | 1N6AA1FA9LN504848      |
| 205   | 2020         | Chevrolet         | Silverado  | 3GCPWBEF4LG259337      |
| 271   | 2020         | Nissan            | Titan  | 1N6AA1FA7LN506758      |
| 274   | 2020         | Nissan            | Titan 4x4  | 1N6AA1FA9MN503071      |
| 275   | 2020         | Nissan            | Titan 4x4  | 1N6AA1FA4MN502880      |
| 832   | 2020         | Scag              | 72V"   | R1400485               |
| 902   | 2020         | TORO              | SAND PRO 2020  | 08884-310000326        |
| 931   | 2020         | SCAG              | Turf Tiger II 52"  | N0300200               |
| 931   | 2020         | SCAG              | Turf Tiger II 52   | P1400186               |
| 932   | 2020         | SCAG              | Turf Tiger II 52   | P1400180               |
| 933   | 2020         | SCAG              | V-Ride II  | P1400191<br>P8200101   |
| 936   | 2020         | Kubota            | RTV500   | A5KA1CGATLG061141      |
| 930   | 2020         | Kubota            | RTV500   | A5KA1CGAPLG061141      |
| 937   |              |                   |  |                        |
| 938   | 2020<br>2020 | Exmark            | V Ride 36 (STR600CKA363H1)<br>V ride 52 (STS730GKA52400) | 407034076<br>407087847 |
| -     |              | Exmark            |  |                        |
| 940   | 2020         | Exmark            | Z Spray (ZSL3620)  | 406781814              |
| 947   | 2020         | SCAG              | Turf Tiger STTII61V-31BV                                 | R2500503<br>R2500575   |
| 948   | 2020         | SCAG              | Turf Tiger STTII61V-31BV                                 |                        |
| 949   | 2020         | SCAG              | Turf Tiger STTII52V-31BV                                 | R2400244               |
| AB-1  | 2020         | HASI              | Arrow board  | 7L31E7214LF051069      |
| AB-2  | 2020         | HASI              | Arrow board  | 7L31E7210LF051070      |
| ET-64 | 2020         | Sun Coast Trailer | Trailer 8 X 16   | 1S9E01625L1303978      |
| ET-65 | 2020         | Sun Coast Trailer | Trailer 8 X 16   | 159E01623L1303977      |
| ET-66 | 2020         | Sun Coast Trailer | Trailer 8 X 16   | 1S9E01626L1303066      |
| ET-67 | 2020         | Sun Coast Trailer | Trailer 8 X 16   | 1S9E01629L1303112      |
| OT-2  | 2020         | Sun Coast Trailer | Trailer 8 X 16   | 1S9001627L1303975      |
| OT-3  | 2020         | Sun Coast Trailer | Trailer 8 X 16   | 1S9001629L1303976      |
| OT-6  | 2020         | HOMEMADE          | Trailer 4' X 15'   | NOVIN0201301446        |
| 263   | 2019         | Freightliner      | M2106 / Altec LR758                                      | 3ALACXFC6KDKT4941      |
| 270   | 2019         | ISUZU             | NPR HD Dup truck   | 54DB4J1B5KS800511      |
| 272   | 2019         | ISUZU             | NPR Crew Cab   | 54DC4J1B9KS812553      |
| 273   | 2019         | ISUZU             | NPR Single Cab   | 54DC4W1B3KS811475      |
| 877   | 2019         | YAMAHA            | YUM2A20  | JOG-F423610            |



| 878          | 2019 | YAMAHA                | YUM2A20                       | JOG-100180        |
|--------------|------|-----------------------|-------------------------------|-------------------|
| 925          | 2019 | Vermeer               | BC1500                        | 1VR2181VXK1009607 |
| ET-63        | 2019 | Sun Coast Trailer     | Trailer 8 X 16                | 1S9E01627K1303706 |
| 245          | 2018 | Freightliner          | M2106 / Altec LR758           | 3ALACXFC8JDJN4216 |
| 252          | 2018 | Nissan                | NV200 S                       | 3N6CM0KN0JK699289 |
| 253          | 2018 | Nissan                | Frontier                      | 1N6BD0CT6JN751740 |
| 254          | 2018 | Nissan                | Frontier                      | 1N6BD0CT9JN752462 |
| 257          | 2018 | Nissan                | TITAN                         | 1N6AA1F13JN500775 |
| 258          | 2018 | Nissan                | TITAN                         | 1N6AA1F19JN524790 |
| 259          | 2018 | Nissan                | TITAN                         | 1N6AA1F1XJN525446 |
| 260          | 2018 | Ford                  | F450 DUMP Super Duty          | 1FD0W4GY6JEC87460 |
| 261          | 2018 | ISUZU                 | NPR                           | 54DC4J1B6JS805266 |
| 904          | 2018 | Big Tex               | Dump trailer                  | 16VDX1428J3004123 |
| 916          | 2018 | POLE CAT LIFT         | LIFT POLE CAT                 | 1D955202XJA669003 |
| 922          | 2018 | SCAG                  | SVR36A-15FS                   | J7500317          |
| ET-61        | 2018 | Sun Coast Trailer     | Trailer 8x16                  | 1S9E01625J1303511 |
| ET-62        | 2018 | LOOK                  | TRAILER 8X14                  | 53BLTEA26JU029502 |
| OT-4         | 2018 | Triple Crown Trailers | Traier 8 X 18 Deck Over       | 1XNE1814XJ1082194 |
| 238          | 2017 | CHEVROLET             | Silverado 1500                | 1GCRCPEC9HZ299084 |
| 239          | 2017 | CHEVROLET             | Silverado 1500                | 1GCRCPEC3HZ335089 |
| 240          | 2017 | CHEVROLET             | Silverado 1500                | 1GCRCPEC7HZ355801 |
| 244          | 2017 | ISUZU                 | NPR Crew Cab                  | 54DB4J1B0HS806175 |
| 246          | 2017 | Nissan                | Frontier                      | 1N6DD0ER2HN708713 |
| 262          | 2017 | Nissan                | NV200 S                       | 3N6CM0KN3HK696364 |
| 906          | 2017 | JACOBSEN              | HR600                         | MR100372          |
| 911          | 2017 | CAT                   | 289D                          | CAT0289DPTAW06619 |
| 941          | 2017 | Hustler               | 943225                        | 22105345          |
| ET-59        | 2017 | Sun Coast Trailer     | TRAILER 8X14                  | 1S9E01211H1303335 |
| ET-60        | 2017 | Sun Coast Trailer     | TRAILER 8X14                  | 1S9E0142XH1303453 |
| 212          | 2016 | FORD                  | F250- diesel                  | 1FT7W2AT9GEA52533 |
| 213          | 2016 | FORD                  | F250- diesel                  | 1FT7W2AT8GEA30815 |
| 218          | 2016 | Nissan                | Frontier                      | 1N6BD0CT3GN736881 |
| 219          | 2016 | Nissan                | Frontier                      | 1N6BD0CT8GN736858 |
| 919          | 2016 | SURT                  | TL MEDIUM OPEN TRAILER        | 5JW1U1014G1147931 |
| 202          | 2015 | Nissan                | FRONTIER                      | 1N6BD0CT5FN718378 |
| 203          | 2015 | FORD                  | F250                          | 1FT7W2AT2FEC21371 |
| 204          | 2015 | FORD                  | F250-GAS                      | 1FT7W2A64FEB67145 |
| 205          | 2015 | Dodge                 | Promaster                     | 3C6TRVAG0EE114369 |
| 909          | 2015 | Vermeer               | BC1500                        | 1VR2161V4F1006518 |
| 910          | 2015 | Vermeer               | BC1500                        | 1VR2161V2F1006288 |
| 920          | 2015 | John Deere            | HPX 4X4                       | 1M0HPXGSCEM120943 |
| ET-57        | 2015 | Sun Coast Trailer     | Trailer 8x18                  | 1S9E01824F1303617 |
| ET-58        | 2015 | SUNCOAST              | Trailer 8x16                  | 159E01622F1303621 |
| 905          | 2014 | JACOBSEN              | ROTO MOWER                    | D1803-CREF01      |
| 26           | 2012 | Freightliner          | Self Loader Dump Truck        | 1FVHCYBS5CHBS0056 |
| 184          | 2011 | FORD                  | Ranger                        | 1FTKR1AD3BPA19044 |
| 191          | 2011 | FORD                  | F750 Bucket Truck Altec LR758 | 3FRNF7FC2BV133774 |
| 197          | 2011 | FORD                  | F750 Bucket Truck Altec LR758 | 3FRXF7FC5BV620301 |
| 864          | 2011 | SUCCO                 | Enclosed Trailer 2501         | 1S9E01217B1303637 |
| 876          | 2011 | УАМАНА                | YTF2XP                        | JW7-F4236-41      |
| 903          | 2011 | RPM-CO                | Open Trailer for Roto Mower   | 1R9814SA7B0677378 |
| 555          | 2011 | NORTH STAR/ARROW      | SMALL OPEN TRAILER            | 019751R6030460116 |
| FT-54        |      |                       |                               | 010/0110          |
| ET-54<br>216 | 2011 | FORD                  | F150                          | 1FTVX1CV2AKA97657 |



| 210   | 2008 | International      | 4300 SBA 4X2 WATER TRUCK      | 1HTMMAAN78H676113 |
|-------|------|--------------------|-------------------------------|-------------------|
| 211   | 2008 | International      | 4300 (WATER TRUCK)            | 1HTMMAAN58H676112 |
| 865   | 2008 | Scag Tiger 52"     | STT52V-27H                    | D7400681          |
| 917   | 2008 | PMCO               | UTILITY TRAILER               | PEM5X10GSM15      |
| ET-16 | 2008 | Southwest          |                               | 1S907X1248M982311 |
| ET-45 | 2008 | Southwest          | TRAILER 7X12                  | 1S907X1658M982269 |
| 217   | 2007 | MITSUBISHI         | Galant                        | 4A3AB26F57E042129 |
| 380   | 2007 | НООР               | TL                            | 4T0FB162371002476 |
| 381   | 2007 | НООР               | Trailer/Steam Pressure Washer | 4T0FB162171002475 |
| 825   | 2007 | CAT                | 242 B (Skid Steer)            | LBXM02084         |
| ET-37 | 2007 | Backhoe Pro Plus   | 12 Ton Lowboy                 |                   |
| ET-36 | 2006 | Sun Coast Trailer  | Trailer 7X12                  | 1S9E0121061303307 |
| ET-39 | 2006 | Econoline          | Trailer 12 Ton Lowboy         | 42EDPKE4961000528 |
| 140   | 2005 | CHEVROLET          | Silverado 1500                | 2GCEC19V851232133 |
| 700   | 2005 | TORO               | WORK MAN 7277                 | 23000038          |
| 824   | 2005 | CAT                | 420 D (Backhoe)               | EBLN12890         |
| ET-2  | 2005 | SUCCO              | TRAILER                       | 1S9E0122X5T303813 |
| 110   | 2004 | SUZUKI             | КеК                           | DA63T271541       |
| 880   | 2004 | Farm Trac          | FMTRAC45                      | T2013877          |
| ET-14 | 2004 | KENDALL            | КТ                            | 1K986X2094D201697 |
| ET-22 | 2004 | ANDERSON           | 20K lbs                       | 4YNBN25284C021238 |
| 861   | 2003 | HAULMARK           | 7 X14                         | 4XSPB14283G048712 |
| 23    | 2000 | Mack               | CH613 Self loader Dump Trucks | 1M1AA13Y9YW115875 |
| 25    | 2000 | Mack               | CH613 Self loader Dump Trucks | 1M1AA13Y7YW115874 |
| 283   | 2000 | FORD               | F-550                         | 1FDAF56F6YEB08290 |
| 826   | 2000 | CAT Thomas         | 173 (Front Loader)            | 921117 3 HL       |
| 860   | 2000 | HMDE               | TRAILER                       | NOVIN0200131926   |
| ET-7  | 2000 | CUSTOM             | ULTRA                         | NOVIN0200103368   |
| 112   | 1999 | ISUZU              | NPR 4.8L                      | JALB4B148X7006090 |
| 288   | 1997 | DAIHATSU           | Litter Control                | S100P095673       |
| 299   | 1997 | DAIHATSU           | Litter Control                | S110P141162       |
| ET-20 | 1997 | PANTHER            | CHEMTEX                       | NOV1N000083716724 |
| ET-4  | 1997 | CUSTOM             | TRAILER SMALL ENCLOSED        | NOVIN000083716725 |
| ET-55 | 1997 | Arrowmaster        | W11W-15/25SB                  | 01971U6380461740  |
| 297   | 1996 | MITSUBISHI         | Litter Control                | U42T0211763       |
| 296   | 1994 | SUZUKI             | Litter Control                | DC51T334855       |
| 298   | 1993 | SUZUKI             | Litter Control                | DC51T233575       |
| ET-9  | 1993 | CUSTOM             | НООР                          | 1H9FB162010472417 |
| 921   |      | Work Horse - Green | Golf Car                      | 1539921           |



### HIRING FORMAT

Described below is a detailed plan for hiring, retaining, and training that identifies the methods for ensuring SFM's staff, including management personnel, are maintaining industry standards in training and best practices.

SFM Services performs LEVEL 1 & LEVEL 2 investigative background checks for all employees staffing our client's facilities. Our investigative background checks include the following:



- ✓ Social Security Number Verification
- ✓ Criminal History Search (7 years)
- ✓ Terrorist Watch List
- Employment Verification
- ✓ Violent Sexual Offender Registry Search
- ✓ DMV Records (7 years)
- ✓ Florida HRS Abuse Registry

SFM employee files contain health checks and required testing as well as all documented training and development compliant with OSHA.



All drivers for SFM are registered with SambaSafety. SambaSafety gives us the security of knowing that our drivers are continuously being monitored while on and off the job. Their system always encourages our employees to drive safely.



### METHODOLOGY

**Step 1:** Utilize SFM's network of 1,000+ employees in local market, coordinate interviews with incumbent employees, utilize online digital platforms such as Zip Recruiter and Social Media. SFM also places advertisements in the local paper if necessary.

- Step 2: Identify project supervisor candidates and perform 2 Panel Interview Process.
- Step 3: Hire supervision.
- Step 4: Employee application review and job orientation.
- Step 5: Criminal background check and Drug screening.
- **Step 6:** Make offer of employment to all new hires and I-9 verification.

Step 7: Keith Harned, General Manager. Provide New Hire Training.

### **Assurance Personnel Availability**

Some positions in this contract will be part time. This will allow us to have pool of back up staff on call that will already possess the necessary qualifications, training, and experience to carry out their work.



# SHANNON MELENDI ACT/ BACKGROUND CHECKS

As a standard practice, our Team will run level 1 & 2 federal background checks (nationwide check involving all states) on all its new hires as required. Employees requiring access to federally regulated secure areas will undergo individual background screening. We have utilized the same FCRA (Fair Credit Reporting Act) compliant provider for over 5 years and have had no incidents of incorrect or false information. For this contract SFM will not hire any employee who:

- Has been convicted of a violent felony or conspiracy to commit a violent felony within the past (5) yrs.; or
- Has been convicted of a felony involving the trafficking of a controlled substance within the past (5) yrs.; or
- Has two (2) or more convictions for a violent felony, for conspiracy to commit a violent felony, or involving the trafficking of a controlled substance; or
- Is a sexual offender or a sexual predator; or
- Has failed to provide proof of United States citizenship or legal immigration status in the United States.

| EVerify Home Cases - Cli | ients - Reports Web Services - Resources -                              |  |   | avannah schrick +       |
|--------------------------|---|--|---|-------------------------|
| Client Enrollment        | Review & Submit   |  |   |                         |
| COMPANY INFORMATION      | Company Information   |  |   |                         |
| EMPLOYER CATEGORY        | Company Name  | Company ID   | Doing Business As   |                         |
| HIRING SITES             | SFM Landscape Services, LLC   | 1201665  |   |                         |
| CONTACTS                 | DUNS Number   | Physical Address<br>9700 NW 79th Avenue<br>Hialeah Gardens, FL 33016                       | Molling Addross<br>9700 NW 79th Avenue<br>Hialeah Gardens, FL 33016 |                         |
| REVEW & SUBMIT           | Employer Identification Number<br>20-4908849                            | County<br>Miami Dade   | Total Employees<br>100 to 499                                       |                         |
|                          | NAACSI Code<br>561  | Sector<br>Administrative And Support And Waste Management And<br>Remediation Services (56) | Subsector<br>Administrative And Support Services (561)              |                         |
|                          | Edit Company Information  |  |   |                         |
|                          | Company Category<br>Employer Category<br>Other                          |  |   |                         |
|                          | Edit Company Category   |  |   |                         |
|                          | Hiring Sites  | Contacts   |   |                         |
|                          | Total Hiring Sites<br>1   | Total Contacts<br>1  |   |                         |
|                          | ✓ Edit Hiring Sites   | ✓ Edit Contects  |   |                         |
|                          | Memorandum of Understanding   | g  |   |                         |
|                          | View Current MOU Sprahare Rege<br>View Current MOU<br>View Historic MOU | MANAGE CLEDITS   |   |                         |
|                          |   |  |   |                         |
| 8) 🐨                     |   |  | Last Log  | er: 64/21/2021 07:22 PM |

## E-VERIFY AFFIDAVIT



## UNIFORM & ID'S

We realize the importance that a properly identified employee can have working in the City of Hollywood. For this reason, SFM provides uniforms that are easily identifiable and professional. Shirts are made of a polyestercotton blend that makes it easy for our landscapers to keep them clean. We issue five sets to each landscaper and mend or replace them as needed.

Should the City wish a different type of uniform, we can provide shirts, slacks, windbreakers, and parkas, all labeled with the SFM logo. By request, we can provide uniforms tailored to represent you, matching colors, and logos.

The identification card is just as important as a clear identifiable uniform. Every SFM employee is provided an employee ID and required to carry it with them during work hours.

SFM understands and enforces the need to have all personnel clearly identified. We want to make sure your patrons feel safe and that they always know who is working around them.







# EMPLOYEE SATISFACTION AND RECOGNITION PROGRAM

SFM values the hard work, energy, and commitment of our staff. We recognize employees in multiple ways:

- Spot bonuses for positive client feedback
- Spot bonuses for achieving Excellent Quality Control results
- Employee of the Month
- Safety BBQ's/Picnics if Safety Goals are achieved
- End of Year bonus for select staff

# SFM employees are offered the following benefits:

### **Immediately**

- 4 Overtime pay rate if certain holidays are worked.
- 4 Safety rewards and bonuses.
- 🖊 Free uniforms.
- 🖊 Direct deposit.

# After 90-Day probation period.

- Health Insurance.
- Free Life Insurance
- 🖊 Lifeworks Employee Assistance Program
- 🖊 Safety rewards & bonuses.
- 🖊 Continued education.
- Career advancement opportunities.

# After 1-Year of employment.

- Enrollment into 401K program for supervisors and managers.
- Paid time off for supervisors and managers.





# DRUG FREE WORKPLACE PROGRAM

### SFM IS PROUD TO PARTICIPATE IN THE NATIONAL DRUG FREE WORKPLACE PROGRAM.

It is our desire to provide a drug free, healthy, and safe workplace. To promote this goal, employees are required to report to work in appropriate mental and physical condition to perform their jobs in a satisfactory manner. While on our account premises and while conducting business-related activities off premises, no employee may use, possess, distribute, transfer, sell, or be under the influence of alcohol or illegal drugs to help ensure a safe and healthy working environment.

Much like seat belts with automobiles, Insurance companies have stringent requirements in the coverage they provide. Job applicants and employees may be asked to provide body substance samples (such as urine and/or blood) to determine the illicit or illegal use of drugs and alcohol at any time during their employment if there is justifiable cause to do so.

All employees are subject to post accident drug testing. An employee involved in a work-related injury is required to take a drug/alcohol test with their post-accident visit at any care provider.

# SFM's Drug-Free Workplace Policy sends a clear message that alcohol and drug use in the workplace is prohibited.

### **Objectives/ Goals**

- > To reduce drug use in the workplace
- To increase productivity
- > To improve efficiency
- > To reduce accidents in the workplace
- > To deliver better customer service
- > To demonstrate a more professional attitude and standard of conduct
- Encourage employees who have alcohol and or substance abuse problems to voluntarily seek help

### To achieve these goals, SFM Services conducts:

- Initial and periodic safety training sessions
- Drug Abuse Awareness pamphlets
- Random Drug Screening of existing employees
- Alcohol and Drug screening in the event of work-related accidents
- Complete drug Screening of all job candidates prior to start of assignments
- Formal and informal counseling by trained supervisors









# 7. QUALITY CONTROL

Every business *promise* quality service. How do you know who actually delivers? We use OrangeQC quality control technology to track and report on our performance for incredible data-backed insight and transparency.

### We Inspect Regularly

We continually inspect your property and measure our own performance in quantifiable ways. Photos, timestamps, and GPS ensure each inspection accurately reflects how well everything was serviced.

You can always check our performance via the OrangeQC web portal. As soon as you log in, you'll see a dashboard with all our quality control data at a glance: our average inspection scores over time, how many inspections we've performed, our average response time for any issues, and more.

OrangeQC also compiles regular reports that give you greater insight into our performance. We've found this is a great way to communicate with our clients about our quality, what we're doing to improve, and our process.

### We Use Data for Smarter Service

We regularly review the analytics of our performance at your site. This helps us ensure you're receiving the same high level of service you signed up for—and lets us nip problems in the bud.

The technology we use helps us track our performance at every level, from the entire site to individual line items in each site. That's how we get the details right while delivering an excellent overall maintenance.

### We Make Communication Easy

We also use OrangeQC as a communication hub. It's fast and easy, and you'll always know your requests are going to the right place. The best part: you'll never have to install complicated software programs. All you have to do is send an email, log into a website, or (optionally) download a simple app.

Here's how it works:

- Whenever you need to put in a work order request or report a problem, you send an email to our dedicated address (or fill out a quick form on your computer or phone, whichever you prefer).
- OrangeQC automatically creates a ticket for each request.
- Our team gets the request immediately, assigns it to the right person, and makes sure it's taken care of fast.
- You can check on the status of an issue at any time, just by logging into your account.
- We track how fast it takes us to respond to every issue. This helps us know we are responding to your concerns and requests quickly.



Below is report provided to client that will show the evaluation of progress in 3 forms which include:

**Percent Score** 

Graph showing comparing history

**Pie Chart** 

These reports can be emailed to property managers in a pdf format.

Email notifications are configured to notify SFM managers about the QC performance. The QC officer's iPad automatically synchronizes via a wireless network connection so that QC inspections can be tracked in real-time. Corrective action requests are immediately communicated to the relevant person.

All quality control inspections have precise timestamps to ensure frequency of monitoring and a clear indication of the date, time, area, and results of the monitoring process

Management reports contain the following:

- Labor budget
- Supplies budget
- Equipment budget
- > Sales

| rangeQC - SFM Servic | and the second se |   |                  | MY INFO SIGN OU       |
|----------------------|---|---|------------------|-----------------------|
| C Dashboard          | SFM Services City of Hollywood  | 6 Month Trend   | Deficienc        | les                   |
| inspections          | 84%   | ADD DE D                                   | Walis<br>Toilets | Harizontal<br>Mirrors |
|                      | Areas   | Rec   | cent Inspections |                       |
|                      | 0% Club C   | Legends Club 1<br>Elevator - 8 minutes ago                                  | 76%              | Vew Details           |
|                      | 100% Entrance   | Home Team   | 83%              | View Details          |
|                      | 100% Entrance   | Restroom - 11 minutes ago   | 63%              | vew Details           |
|                      | 0% Hall of Champions  | Pestroom - 11 minutes ago<br>Upper Deck A<br>West Pestroom - 22 minutes ago | 91%              | Vew Details           |
|                      |   | Upper Deck A  |                  |                       |
|                      | o% Hall of Champions  | Upper Deck A<br>West Restorm - 22 minutes ago<br>Entrance                   | 91%              | Vew Details           |
|                      | ess. Hall of Champions<br>88% Home Team   | Upper Deck A<br>West Restorm - 22 minutes ago<br>Entrance                   | 91%              | Vew Details           |



# LANDSCAPE QUALITY CONTROL OFFICER

Paulino Hernandez is SFM Landscape's designated Quality Control Officer. With an impressive career spanning over 40 years in the field of landscape maintenance, Paulino brings a wealth of knowledge and experience to this role.

Throughout his career, Paulino has gained a deep understanding of what it takes to deliver exceptional landscape maintenance services. His expertise encompasses various aspects of landscape management, including landscape design, plant care, turf management, irrigation, and soil health.



Paulino's meticulous attention to detail and commitment to quality set him apart in the industry. He ensures that every project undertaken by SFM Landscape meets the highest standards of professionalism and customer satisfaction. By conducting regular inspections and audits, Paulino ensures that all deliverables are up to snuff and align with the company's commitment to excellence.

# MEASUREMENT TOOLS

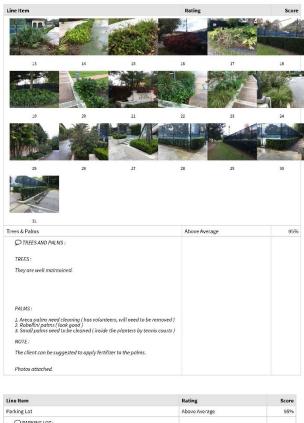


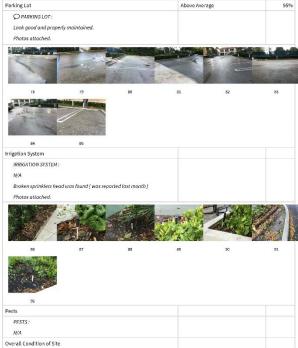


# Below is an actual Inspection Report created by SFM's Quality Control Officer.

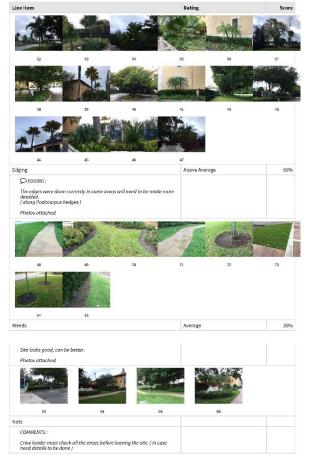
| ocation:<br>Completed:<br>nspector:<br>Gcore:  | City of Coral Gables (Biltmore<br>2022-03-15 3:19pm<br>Danny Sandoval<br>82%   | e Tennis Center )   |                |              |
|--|--|---|----------------|--------------|
| Line Item  |  |   | Rating         | Score        |
| Mowing:  |  |   | Above Average  | 95%          |
| <i>Омо</i> ш   | ING :  |   |                |              |
| 1. The gro<br>2. Some s  | ass was cut correctly.<br>small areas weeds were found ( He  | erbicide can be applied)                                    |                |              |
| Photos a   | ttached.   |   |                |              |
|  |  |   |                |              |
| 1  | . 2  | 3   | 4              | 5 6          |
| 7  | 7  |   |                |              |
|  |  | 9   |                | 11 12        |
| Hedges & Pla   |  | 9   | Average        | 50%          |
| Hedges & Pla   | ants   | 9   |                | 50%          |
| Hedges & Pla<br>Line Item<br>$igcap_{HEDG}$  | ants<br>SES AND PLANTS :   | 9   | Average        | 50%          |
| Hedges & Pla<br>Line Item<br>Ø HEDG<br>HEDGES .  | ants<br>SES AND PLANTS :<br>:  | 9   | Average        | 50%          |
| Hedges & Pla<br>Line Item<br>Detection<br>HEDGES -<br>PODOCA   | ants<br>SES AND PLANTS :   | 9   | Average        | 50%          |
| Hedges & Pla<br>Line Item<br>D HEDGES<br>HEDGES<br>PODOCA<br>They are<br>GREEN IS  | ants<br>EES AND PLANTS :<br>:<br>RPUS HEDGES :<br>well maintained.   |   | Average Rating | 50%          |
| Hedges & Pla<br>Line Item<br>D HEDGES<br>HEDGES<br>PODOCA<br>They are<br>GREEN IS  | ants<br>EES AND PLANTS :<br>:<br>RPUS HEDGES :<br>well maintained.<br>SLAND :<br>I more attention and detailed wor   |   | Average Rating | 50%          |
| Hedges & Pla<br>Line Item<br>D HEDGES<br>HEDGES<br>PODOCA<br>They are<br>GREEN IS<br>Will need<br>PLANTS :<br>FAKAHAT  | ants<br>SES AND PLANTS :<br>RPUS HEDGES :<br>well maintained.<br>SLAND :<br>I more attention and detailed wor  |   | Average Rating | 50%          |
| Hedges & Pla<br>Line Item<br>Decomposition<br>HEDGES -<br>PODOCA<br>They are<br>GREEN IS<br>Will need<br>PLANTS :<br>FAKAHAT<br>Overgrow<br>RED ACAL   | ants<br>EES AND PLANTS :<br>RPUS HEDGES :<br>well maintained.<br>SLAND :<br>I more attention and detailed wor  | k. (some areas overgrown)                                   | Average Rating | 50%          |
| Hedges & Pla<br>Line Item<br>HEDGES .<br>PODOCAN<br>They are<br>GREEN IS<br>Will need<br>PLANTS :<br>FAKAHAT<br>Overgrow<br>RED ACAN<br>Need atta<br>CYCAS :   | ants<br>EES AND PLANTS :<br>:<br>RPUS HEDGES :<br>well maintained.<br>SLAND :<br>I more attention and detailed wor<br>CHEE :<br>vn, will need to be trimmed.<br>LYPHA :  | k. ( some areas overgrown )<br>I behind the tennis courts ) | Average Rating | 50%          |
| Hedges & Pla<br>Line Item<br>Definition HEDGES<br>HEDGES<br>PODOCA<br>They are<br>GREEN IS<br>Will need<br>PLANTS :<br>FAKAHAT<br>Overgrov<br>RED ACAL<br>Need atta<br>CYCAS :<br>One foun<br>GINGER F | ants<br>EES AND PLANTS :<br>RPUS HEDGES :<br>well maintained.<br>SLAND :<br>I more attention and detailed wor<br>CHEE :<br>vn, will need to be trimmed.<br>LYPHA :<br>ention, to tall ( Main Entrance and<br>d dead must be removed ( by prace | k. ( some areas overgrown )<br>I behind the tennis courts ) | Average Rating | 11 12<br>50% |





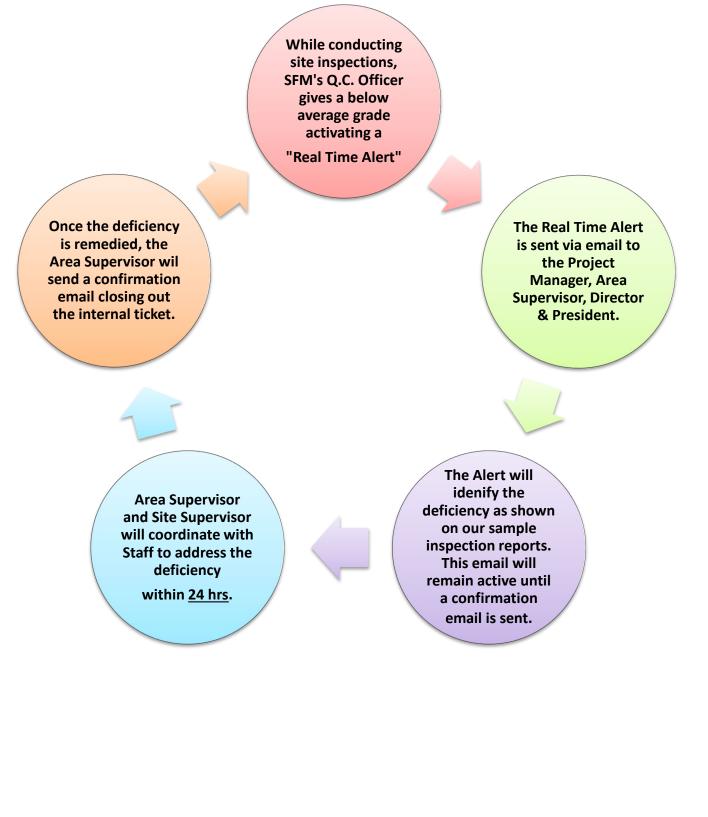








In order to maintain high quality standards, SFM relies on effective internal communication to quickly remedy any account deficiency. Below is a representation of SFM's internal communication process when an area is found deficient by a quality control officer.





# CLIENT TICKET SYSTEM

Through our Quality Control software, we ask our clients to use the "Ticket System". This feature helps us document and keep track of the quality of our services.

## Here's how it works:

All you have to do is send an email to our Quality Control System at <u>ticket@sfmservices.com</u> so we can address it. It's that simple!

This email will trigger a ticket alert from the client to the SFM administration, which consists of:

- 1. Contract Manager
- 2. Contract Supervisors
- 3. SFM's C.O.O.
- 4. SFM's President

This ticket will <u>remain open sending continuous alerts</u> until addressed by the Area Supervisor and our SFM Operations Manager, who will then respond. Their response will then trigger a "pending" designation. Once the ticket's content is addressed, it will be shown as completed and filed within your folder in our QC program. This will enable us to sporadically open the folder and see if there are any reoccurring trends that will allow us to proactively service your property.

# EMPLOYEE TRACKING



All supervisors and crew leaders driving SFM vehicles will have a GPS tracking system. This will assure they are servicing all locations and will tell us how much time is spent at each location.

SFM will track and document any incidents or repairs needed with the help of the tracking software. Software is web based and provides all reports in "real time". Other capabilities are:

- ✓ Daily Activity Reports (accessible via internet)
- ✓ Incident Reports (real time)
- Monitors idling and harsh breaking
- ✓ Set Geo-fencing





# 8. SAFETY & TRAINING PROGRAM

At SFM, safety is our top priority. We believe that a safe and secure working environment is essential not only for the well-being of our employees but also for the successful completion of our projects. To uphold this commitment, we have developed a comprehensive Landscape Safety and Training Program. This program ensures that all employees involved in the landscape industry are aware of the potential risks and are equipped with the necessary knowledge and skills to work safely.



The main objectives of the Landscape Safety and Training Program are as follows:

1. Prevention: The program aims to prevent accidents, injuries, and fatalities by raising awareness and promoting safe practices.

2. Education: It provides employees with the necessary training to understand and comply with safety rules and regulations.

3. Communication: It fosters open lines of communication between employees and management regarding safety concerns and issues.

4. Reinforcement: The program reinforces the importance of safety by sharing success stories and recognizing employees who demonstrate exceptional safety practices.

5. Continuous Improvement: It encourages employees to continuously evaluate and improve their safety practices.

### The Landscape Safety and Training Program consists of various components:

1. Safety Training: All employees receive comprehensive safety training, including general safety awareness, hazard identification, and emergency procedures.

2. Risk Assessment: Regular risk assessments are carried out to identify potential risks and develop appropriate control measures.

3. Safety Policies and Procedures: Employees are familiarized with and trained on the company's safety policies and procedures, including reporting procedures, fall protection, respiratory protection, and confined space entry.

4. Safety Equipment: Proper safety equipment is provided to employees, including personal protective equipment (PPE) such as hard hats, gloves, and safety glasses.

5. Safety Meetings: Regular safety meetings are held to discuss relevant safety topics, share safety updates, and address any concerns or questions.



6. Safety Toolbox Talks: Daily safety toolbox talks are conducted to ensure that employees maintain a high level of safety awareness and address specific hazards.

7. Safety Incentives: Safety incentives are established to reward employees for outstanding safety performance.

8. Safety Inspections: Regular safety inspections are conducted by safety officers to identify potential hazards and to ensure compliance with safety protocols.

9. Safety Reporting: Employees are encouraged to promptly report any safety incidents, near misses, or hazards through the established reporting channels.

10. Safety Feedback: Employees receive regular feedback on their performance and safety practices, enabling them to continuously improve.



# SFM'S IN-HOUSE TRAINING OVERVIEW

SFM has a thorough training program specific for Arbor Care. Our Arbor Care crews are trained in accordance with ANSI A300 Tree Care Standards and ANSI Z133 for Arboricultural Safety Standards. Training is conducted by SFM's In-house Risk and Safety Manager, Luis Sanchez. Mr. Sanchez is a certified instructor with the State of Florida. This is a competitive advantage SFM has over other companies. It gives SFM the ability to train and retrain employees as necessary throughout the year.



# **Tree Maintenance Training Overview**

SFM's Tree Maintenance Training Overview is a comprehensive training program designed to provide our employees the with the skills and knowledge necessary to perform tree maintenance services effectively. This training will cover various topics related to tree care, including tree identification, pruning techniques, disease identification, safety protocols, and emergency procedures.

### Methodology:

- 1. Classroom teaching based on research and personal experiences.
- 2. Professional participation by experts in the field of the subject.
- 3. Practical exercises discussed and acted in role plays in class.
- 4. Situational Exercises where specific issues are presented and resolved in class by the student and further discussed in a group setting.
- 5. Testing and Quizzes of materials shared in class.
- 6. Providing training materials when necessary for further evaluation and study.



### **Objectives:**

1. Identifying Trees: Employees are trained in how to identify common tree species and their general characteristics.

2. Pruning Techniques: The training will cover various pruning techniques suitable for different tree species.

3. Disease Identification: Understanding the signs of common tree diseases is essential for proper tree care.

4. Safety Protocols: Employees are trained on safety protocols and guidelines to avoid accidents and injuries.

5. Emergency Procedures: In case of emergencies, such as fallen trees or storm damage, employees are trained on procedures to minimize damage and ensure the safety of personnel and property.

# Tree Maintenance Training





# Additional Training Subjects Include but are not limited to:

- ✓ Pruning
- ✓ Soil Management
- ✓ Supplemental Support Systems
- ✓ Lightning Protection System
- ✓ Management During Site Development and Construction
- ✓ Planting and Transplanting
- ✓ Integrated Vegetation Management (IVM)
- ✓ Root Management
- ✓ Tree Risk Assessment
- ✓ Integrated Pest Management (IPM)
- ✓ General safety
- ✓ Electrical hazard
- ✓ Use of vehicles and mobile equipment
- ✓ Portable power hand tools
- ✓ Hand tools and ladders
- ✓ Climbing
- ✓ Work procedures
- ✓ Personal Protective Equipment
- ✓ Effective Supervision I
- ✓ Fire Extinguisher & Fire Prevention Training
- ✓ Work Safety Practices & Procedures
- ✓ PPE (Personal Protection Equipment)
- ✓ Sexual Harassment & hostile Work Environment
- ✓ EEO
- ✓ DFWP
- ✓ Accident Investigation for Supervisors
- ✓ Trash Hauling Procedures
- ✓ Customer Service
- ✓ OSHA Training
- ✓ Proper use of chemicals & equipment
- ✓ Effective Supervision II
- ✓ Hazardous Material Handling
- ✓ MSDS (Material safety Data Sheets)
- ✓ Conflict Resolution
- ✓ Ethics in the Workplace
- ✓ Report writing (Incident v Accident reports)
- ✓ Dealing with Difficult Employees and Customers
- ✓ Accident Reporting
- ✓ CPR & First Aid (2 hrs.)
- ✓ Supervisor training & Vehicle Safety
- ✓ Hazard communication
- ✓ Use of cell phone while on duty

# ALABAMA°

OSHA TRAINING INSTITUTE EDUCATION CENTER

Certifies that

# Luis G. Sanchez

Has attended and successfully completed the

# **OSHA 501 Trainer Course in General Industry**

# Held 11/28/2022 - 12/1/2022 in Mobile, AL

UNDER THE SPONSORSHIP OF THE OSHA TRAINING INSTITUTE, TO OBTAIN THIS CERTIFICATE OF COMPLETION # 2211-SH0501-09-11

> 28 Contact Hours 2.8 Continuing Education Units (CEUs) earned

Your Trainer Status Expires: 12/1/2026

C+n

Robert Marphy. Director Office of Training & Education OSHA

Spery Farcher

Sheryl Foucher, Director OSHA Iraining Institute Education Center The University of Alabama





# EMPLOYEE SAFETY BBQ







Safety Training being cuducted by Joe Pinon





# Winners of Employee Safety BBQ





She won a car!!! Vehicle Giveaway



# 9. LICENSES, CERTIFICATIONS, & INSURANCE

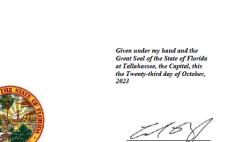
# CERTIFICATE OF STATUS

# State of Florida Department of State

I certify from the records of this office that SFM LANDSCAPE SERVICES, LLC is a limited liability company organized under the laws of the State of Florida, filed on May 9, 2006.

The document number of this limited liability company is L06000047727.

I further certify that said limited liability company has paid all fees due this office through December 31, 2023, that its most recent annual report was filed on March 16, 2023, and that its status is active.



Secretary of State

Tracking Number: 9169988327CU To authenticate this certificate, visit the following site, enter this number, and the follow the instructions displayed.

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication

#### 2024 FLORIDA LIMITED LIABILITY COMPANY ANNUAL REPORT

DOCUMENT# L06000047727 Entity Name: SFM LANDSCAPE SERVICES, LLC Current Principal Place of Business: 7500 NW 74TH AVE MEDLEY, FL 33166

Current Mailing Address: 7500 NW 74TH AVE MEDLEY, FL 33166 US

FEI Number: 20-4908849

Name and Address of Current Registered Agent: TRIAY, CARLOS A 2301 NW 87 AVENUE SUITE 501 DORAL, FL 33172 US

The above named entry submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida.

The ebove natures using a second seco Date

#### Authorized Person(s) Detail : Title MGR

Name INFANTE, CHRISTIAN H Address 7500 NW 74TH AVENUE City-State-Zip: MEDLEY FL 33166

Title MGRM Name SFM SERVICES, INC Address 7500 NW 74TH AVENU City-State-Zip: MEDLEY FL 33166 Title MGRM 7500 NW 74TH AVENUE

FILED Mar 20, 2024 Secretary of State 9415320874CC

Certificate of Status Desired: No.

Lensity cardly that the information exclusion on the sound or supplemental recent is less and accords and that my electronic signs have the same spatial effect as it make under subjects for an exclusion sensitive or memory of the labely accords or or the memory or trades or provide the same trade supplemental built water and the sensitive of the same sensitive or trades or trades or provide the same the same trade supplemental built water and the same sensitive of the same sensitive or trades or trades or provide the same trade state of the same sensitive of the same sensitive of the same sensitive or trades of the same sensitive of SIGNATURE: CHRISTIAN INFANTE MANAGER 03/20/2024

| MANAGER | 00/20/2024 |
|---------|------------|
|         | Date       |
|         | MANAGER    |



#### 2024 - 2025

#### BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-357-4829 VALID OCTOBER 1, 2024 THROUGH SEPTEMBER 30, 2025

Business Name: SFM LANDSCAPE SERVICES LLC

Receipt #: 324-316748 Business Type: LAWN MAINTENANCE/LANDSCAPE (LANDSCAPE SERVICES)

Owner Name: 5612 LLC Business Location: 5612 NW 8TH ST MARGATE Business Phone: 954.532.0021 Business Opened: 06/03/2021 State/County/Cert/Reg: Exemption Code:

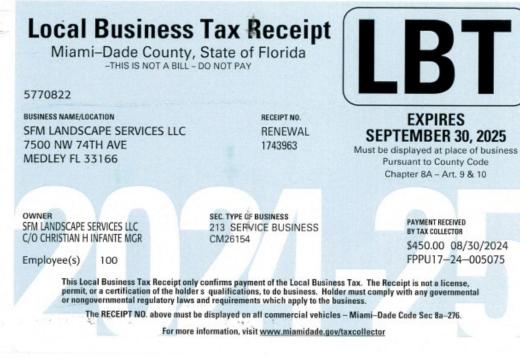
|                     | Rooms      |              | Seats   | Employees<br>10       | Machines    | Profes          | sionals    |
|---------------------|------------|--------------|---------|-----------------------|-------------|-----------------|------------|
| Signature           |            |              |         | or Vending Business O | nly         |                 |            |
| Number of Machines: |            |              |         | Vending Type          |             |                 |            |
|                     | Tax Amount | Transfer Fee | NSF Fee | Penalty               | Prior Years | Collection Cost | Total Paid |
| ]                   | 81.00      | 0.00         | 0.00    | 0.00                  | 0.00        | 0.00            | 81.00      |

Receipt #039-23-00002023 Paid 08/30/2024 81.00

|         |   | Loc                               | of Margate, Florida<br>al Business Tax Receipt<br>901 NW 66 <sup>th</sup> Avenue<br>Margate, FL 33063<br>(954) 979-6213 |  |
|---------|---|-----------------------------------|---|--|
|         | Business Name:<br>Location address:           | SFM LANDSCAPE S<br>5612 NW 8TH ST | ERVICES LLC   | Receipt Nbr: 25-00009930   |
|         | Issue Date / Class:                           | September 03, 2024                | LANDSCAPING CONTRA  | ACTORS   |
|         | Effective Date:                               | September 03, 2024                |   | Expiration Date: September 30, 2025  |
|         | Receipt Fees:                                 | 130.00                            |   |  |
|         | Comments:                                     |                                   |   |  |
|         | For Ho  | me Local Business Tax Recei       | pt: No Commercial Vehicles Permitte<br>Stock of Trade, Sales or Display, 1  |  |
|         | Commo   | ercial and all others:            | No Outside Sales, Service, Display<br>City Commission Approval.   | y, Stock or Storage without prior  |
| 0008407 | SFM LANDSCA<br>7500 NW 74TH /<br>MEDLEY FL 33 |                                   |   | NOTICE: RECEIPT MUST BE TRANSFERRED<br>WHEN BUSINESS IS MOVED OR SOLD.<br>(Please see bottom portion of disform) |
|         |   | Post This Receipt in              | n a Conspicuous Place   | Maximum Capacity: N/A  |



000245



# **Town of Medley**

#### LOCAL BUSINESS TAX RECEIPT

### BTAX25-2640 VALID OCT 1, 2024 - SEPT 30, 2025

SFM LANDSCAPE SERVICES LLC 7500 NW 74 AVE Medley, FL 33166 SFM LANDSCAPE SERVICES LLC 7500 NW 74 AVE Medley, FL 33166

Is hereby issued a Local Business Tax Receipt for the Town of Medley, valid through September 30th of the tax year listed above for the occupation of:

#### LANDSCAPE SERVICE

"Issuance of this Business Tax Receipt (BTR) is not a development or zoning approval. All activities and uses operated pursuant to this BTR shall comply with the Town of Medley Municipal Code, Miami-Dade County Regulations and State Laws."

Folio No. 22-3011-002-0740

RESTRICTIONS: NO OUTSIDE STORAGE AND NO LIVING ON PREMISES PER DERM: DRY USE ONLY. TRACTOR/TRAILERS BACKED TO LOADING DOCK MUST NOT BLOCK RIGHT OF WAY.

### SAMPLE CERTIFICATE OF INSURANCE

Currently SFM carries Pollution Liability in the amount of \$M/\$2. Should SFM be awarded this contract, we will increase our limits to \$1M/\$3M as required by the contract.

| -  |              |                                 |  |                     |   |                          | SFMSER   |                  |                          |
|--|--------------|---------------------------------|--|---------------------|---|--------------------------|--|------------------|--------------------------|
| ACORD" C   | ER           | TIF                             | ICATE OF LIA   | BILI                | TY INS  | URANC                    | E  |                  | (MM/DD/YYYY)<br>/08/2025 |
| THIS CERTIFICATE IS ISSUED AS A<br>CERTIFICATE DOES NOT AFFIRMAT<br>BELOW. THIS CERTIFICATE OF IN<br>REPRESENTATIVE OR PRODUCER, A   | IVEL         | Y OF                            | NEGATIVELY AMEND,<br>DOES NOT CONSTITUT                                | EXTER               | ND OR ALT   | ER THE CO                | VERAGE AFFORDED  | BY THE           | POLICIES                 |
| IMPORTANT: If the certificate holder<br>If SUBROGATION IS WAIVED, subjec<br>this certificate does not confer rights  | t to ti      | he te                           | rms and conditions of th   | ne polic<br>uch ene | y, certain po<br>dorsement(s                          | olicies may              |  |                  |                          |
| PRODUCER   |              |                                 |  | CONTA/<br>NAME:     | CT Dewin Mo   |                          |  |                  |                          |
| Commercial Lines - (305) 443-4886  |              |                                 |  | PHONE<br>(A/C, No   | , Ext): 786.78  | 5.1138                   | FAX<br>(A/C, No):  |                  |                          |
| USI Insurance Services LLC<br>201 Alhambra Circle, Suite 900   |              |                                 |  | É-MAIL<br>ADDRE     | <sub>ss:</sub> dewin.r                                | nolina@usi.c             | om   |                  |                          |
| Coral Gables, FL 33134   |              |                                 |  | <u> </u>            | 0110  |                          | DING COVERAGE  |                  | NAIC #                   |
| INSURED  |              |                                 |  | INSURE              | NM.   |                          | nce Company  |                  | 24147<br>45055           |
| SFM Services. Inc.   |              |                                 |  | INSURE              |   |                          | Irance Company<br>s Lines Ins. Co.                           |                  | 10172                    |
| 7500 NW 74th Ave   |              |                                 |  | INSURE              |   | er Insurance             |  |                  | 22292                    |
|  |              |                                 |  | INSURE              |   |                          |  |                  |                          |
| Medley, FL 33166   |              |                                 |  | INSURE              |   |                          |  |                  |                          |
| COVERAGES CER  | TIFI         | CATE                            | NUMBER: 15918223   |                     |   |                          | REVISION NUMBER: \$  | See belo         | w                        |
| THIS IS TO CERTIFY THAT THE POLICIE:<br>INDICATED, NOTWITHSTANDING ANY R<br>CERTIFICATE MAY BE ISSUED OR MAY<br>EXCLUSIONS AND CONDITIONS OF SUCH<br>INSR<br>TYPE OF INSURANCE | PERT<br>POLI | REME<br>'AIN,<br>CIES.<br>ISUBR | NT, TERM OR CONDITION<br>THE INSURANCE AFFORD<br>LIMITS SHOWN MAY HAVE | OF AN<br>ED BY      | Y CONTRACT<br>THE POLICIE<br>REDUCED BY<br>POLICY EFF | OR OTHER I<br>S DESCRIBE | DOCUMENT WITH RESPE  | CT TO<br>O ALL 1 | WHICH THIS               |
| A X COMMERCIAL GENERAL LIABILITY   | INSD         | WVD                             | MWZY31282224   |                     | 03/01/2024  | 03/01/2025               | EACH DCCURRENCE  | s                | 2,000,000                |
| CLAIMS-MADE X OCCUR  |              |                                 | WWW2151202224  |                     | 03/01/2024  | 03/01/2023               | DAMAGE TO RENTED<br>PREMISES (Ea occurrence)                 | s                | 500,000                  |
|  |              |                                 |  |                     |   |                          | MED EXP (Any one person)                                     | s                | 10,000                   |
|  | x            | x                               |  |                     |   |                          | PERSONAL & ADV INJURY  | s                | 2,000,000                |
| GENL AGGREGATE LIMIT APPLIES PER:  |              |                                 |  |                     |   |                          | GENERAL AGGREGATE  | s                | 4,000,000                |
| POLICY X PRO-<br>JECT LOC  |              |                                 |  |                     |   |                          | PRODUCTS - COMPIOP AGG                                       | s                | 4,000,000                |
| AUTOMOBILE LIABILITY   | -            | -                               | MWTB31519824   |                     | 03/01/2024  | 03/01/2025               | COMBINED SINGLE LIMIT<br>(Ea accident)                       | s<br>s           | 2,000,000                |
| X ANY AUTO   |              |                                 | 1001010024   |                     |   |                          | BODILY INJURY (Per person)                                   | \$               |                          |
| OWNED SCHEDULED AUTOS  | x            | x                               |  |                     |   |                          | BODILY INJURY (Per accident)                                 | \$               |                          |
| X HIRED<br>AUTOS ONLY     X NON-OWNED<br>AUTOS ONLY     X Coll/\$500/\$1.0   |              |                                 |  |                     |   |                          | PROPERTY DAMAGE<br>(Per accident)                            | s<br>s           |                          |
| B UMBRELLA LIAB X OCCUR  |              |                                 | ESXS231000012904   |                     | 03/01/2024  | 03/01/2025               | EACH OCCURRENCE  | s                | 5.000.000                |
| X EXCESS LIAB CLAIMS-MADE  |              |                                 |  |                     |   |                          | AGGREGATE  | s                | 5,000,000                |
| DED RETENTION S  | 1            |                                 |  |                     |   |                          |  | s                |                          |
| A WORKERS COMPENSATION<br>AND EMPLOYERS' LIABILITY   |              |                                 | MWC31262324  |                     | 03/01/2024  | 03/01/2025               | X PER OTH-<br>STATUTE ER                                     |                  |                          |
| ANYPROPRIETORIPARTNER/EXECUTIVE  | N/A          | x                               |  |                     |   |                          | E.L. EACH ACCIDENT   | \$               | 1,000,000                |
| (Mandatory in NH)  |              | 1                               |  |                     |   |                          | E.L. DISEASE - EA EMPLOYEE                                   | s                | 1,000,000                |
| If yes, describe under<br>DESCRIPTION OF OPERATIONS below<br>C Contractor's Pollution Liab.  |              |                                 | G71683723003   |                     | 12/21/2024  | 12/21/2025               | E.L. DISEASE - POLICY LIMIT                                  | s                | 1,000,000                |
| C Contractor's Pollution Liab.   | x            | x                               | G71003723003   |                     | 12/21/2024  | 12/21/2020               | General Aggregate:<br>Each Occurrence                        | 5                | 2,000,000<br>1,000,000   |
| DESCRIPTION OF OPERATIONS / LOCATIONS / VEHIC  | LES (J       | CORD                            | 101, Additional Remarks Schedul  | le, may b           | e attached if mor                                     | e space is requir        | ed}  |                  |                          |
|  |              |                                 |  |                     |   |                          |  |                  |                          |
| CERTIFICATE HOLDER   |              |                                 |  | CANO                | ELLATION  |                          |  |                  |                          |
| SAMPLE CERTI   | FI           | CA                              | λΤΕ  | SHO<br>THE<br>ACC   | ULD ANY OF<br>EXPIRATION<br>ORDANCE WI                | N DATE THE               | ESCRIBED POLICIES BE C<br>REOF, NOTICE WILL<br>Y PROVISIONS. |                  |                          |
|  |              |                                 |  | AUTHO               | RIZED REPRESE   |                          | _  |                  |                          |
|  |              |                                 |  |                     |   | A                        | u-   |                  |                          |

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ACORD 25 (2016/03)



### **MBE Certification**

SFM Landscape Services, LLC. is the subsidiary of and 100% owned by SFM Services, Inc., a certified minority owned business. Jose M. Infante and Christian Infante stockholders of SFM Services, Inc. are Hispanic. SFM strongly encourages the recruitment, selection, and promotion of minorities and women in the firm. Several of SFM's vendors are minority owned as well.

At SFM, we understand the importance of promoting diversity and inclusive practices in our business. We are committed to making good faith efforts to utilize Minority Business Enterprise (MBE) companies when any subcontracting opportunities arise. This commitment aligns with our dedication to fostering equitable opportunities for all contractors and suppliers, regardless of their background or identity.

Any question regarding MBE certification, please contact Beatrice Louissaint, President of the Florida State Minority Supplier Development Council. (305.762.6151)

|  | RTIFIES THAT<br>Vices, Inc.   | National Minority Supplier<br>Development Council |
|--|---|---|
| * Nationally certified by the: FLORIDA STATE MI            | ORITY SUPPLIER DEVELOPMEN   | T COUNCIL   |
| *NAICS Co  | ə(s): <u>561730; 561720</u>   |   |
| Description of their product/services as defined           | the North American Industry Classification System (NAICS)                 |   |
|  |   |   |
| 12/01/2024   |   | FL02106   |
| Issued Date  | Certif  | icate Number                                      |
|  | McGuire<br>O and President  | mu  |
| Expiration Date  | Beatrice Louis  | saint, President & CEO                            |
| By using your password (NMSDC issued only), authorized use |   | ofile: http://nmsdc.org                           |
|  | o, Connect, Advocate.<br>nal Minority Supplier Development Council, Inc.® |   |
| MDLS contined by an Animate of the Na                      | nar winnenty Supplier Development Sourier, inc.                           |   |



## ISA ARBORIST CERTIFICATES



The International Society of Arboriculture Hereby Announces That





By successfully meeting ISA Certified Arborist certification requirements through demonstrated attainment of relevant competencies as supported by

| the ISA Credent   |
|---|
| Carlyn Bolli hae<br>Carllyn Pollikae<br>CEO & Executive D |
| 8 June 2008   |
| Issue Date  |
|   |
| 4951 Kathoosi Accorditation Boar                          |
| ACCREDITED  |
| PERSONNEL CERTIFICATION                                   |

98847 ISA Certified Arb







The International Society of Arboriculture

Hereby Announces That

John Munro Has Earned the Credential

Issue Date

ISA Certified Arborist Utility Specialist®

By successfully meeting ISA Certified Arborist Utility Specialist certification requirements through demonstrated attainment of relevant competencies as supported by the ISA Credentialing Council



Callyn Pollihau Cailyn Pollihan CEO & Executive Director 28 October 2020 31 December 2024

31 December 2024 EL-9390AU Expiration Date Certification Number





#### THIS IS TO CERTIFY THAT

Christian Infante SATISFIED THE REQUIREMENTS FOR COMPLETION OF

Principles of Pruning - Introduction to Arboriculture

AWARDED ON 8/25/2023



#### THIS IS TO CERTIFY THAT

Christian Infante

SATISFIED THE REQUIREMENTS FOR COMPLETION OF

Tree Risk Assessment - Introduction to Arboriculture

AWARDED ON 8/25/2023





| Depart   | W-9<br>March 2024)<br>Iment of the Treasury<br>al Revenue Service   | Give form to the requester. Do not send to the IRS.   |  |  |                                       |   |  |  |  |  |  |  |
|--|---|---|--|--|---------------------------------------|---|--|--|--|--|--|--|
| Befor  |   | guidance related to the purpose of Form W-9, see Pu   | 1  |  |                                       |   |  |  |  |  |  |  |
|  | <ol> <li>Name of entity/<br/>entity's name of</li> </ol>            | individual. An entry is required. (For a sole proprietor or disre<br>n line 2.)   | garded entity, enter the o   | wher's name on line  | 1, and ente                           | r the business/disregarde                                   |  |  |  |  |  |  |
|  |   |   |  |  |                                       |   |  |  |  |  |  |  |
|  | SFM LANDSCAPE SERVICES, LLC.  |   |  |  |                                       |   |  |  |  |  |  |  |
|  | Z Business name   | disregarded entity name, if different from above.   |  |  |                                       |   |  |  |  |  |  |  |
| 3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check       4 Exemptions (codes apph certain entities, not indivise)         0       Individual/sole proprietor       C corporation       S corporation       Partnership       Trust/estate |   |   |  |  |                                       |   |  |  |  |  |  |  |
|  | LLC. Enter  | the tax classification (C = C corporation, S = S corporation,   | P = Partnership)   | S  | Exempt pa                             | ayee code (if any)  |  |  |  |  |  |  |
| Print or type.<br>Specific Instructions  | classificatio<br>box for the  | k the "LLC" box above and, in the entry space, enter the app<br>in of the LLC, unless it is a disregarded entity. A disregarded<br>tax classification of its owner.<br>instructions)  |  |  |                                       | n from Foreign Account T<br>ce Act (FATCA) reporting<br>19] |  |  |  |  |  |  |
| Pro  |   |   |  |  | 1                                     |   |  |  |  |  |  |  |
| Specif   | and you are pr  | checked "Partnership" or "Trust/estate," or checked "LLC"<br>oviding this form to a partnership, trust, or estate in which<br>have any foreign partners, owners, or beneficiaries. See instr  | you have an ownership i  |  |                                       | to accounts maintained<br>de the United States.)            |  |  |  |  |  |  |
| See  | 5 Address (numb   | er, street, and apt. or suite no.). See instructions.   |  | Requester's name   | and address                           | s (optional)  |  |  |  |  |  |  |
|  | 7500 NW 74 AV   | /ENUE   |  |  |                                       |   |  |  |  |  |  |  |
|  | 6 City, state, and  | ZIP code  |  |  |                                       |   |  |  |  |  |  |  |
|  | MEDLEY, FL 33   |   |  |  |                                       |   |  |  |  |  |  |  |
|  | 7 List account nu   | mber(s) here (optional)   |  |  |                                       |   |  |  |  |  |  |  |
| _  | -   |   |  |  |                                       |   |  |  |  |  |  |  |
| Pa   | ti Taxpay   | er Identification Number (TIN)  |  |  | curity numb                           |   |  |  |  |  |  |  |
| back.<br>reside  | up withholding. For<br>ent alien, sole prop<br>es, it is your emplo | propriate box. The TIN provided must match the nam<br>individuals, this is generally your social security num<br>rietor, or disregarded entity, see the instructions for if<br>yer identification number (EIN). If you do not have a r        | hber (SSN). However, fo<br>Part I, later. For other                    | ora di a   | -                                     | lon number  |  |  |  |  |  |  |
|  |   | n more than one name, see the instructions for line 1.<br>quester for guidelines on whose number to enter.  | See also What Name   | and 2 0  | - 4 9                                 | 0 8 8 4 9   |  |  |  |  |  |  |
| Par  | t II Certific   | ation   |  |  |                                       |   |  |  |  |  |  |  |
| Unde   | r penalties of perju  | ry, I certify that:   |  |  |                                       |   |  |  |  |  |  |  |
| 2. I ar<br>Sei<br>no   | n not subject to ba<br>rvice (IRS) that I an<br>longer subject to b | n this form is my correct taxpayer identification numb<br>ickup withholding because (a) I am exempt from bac<br>in subject to backup withholding as a result of a failur<br>backup withholding; and<br>other U.S. person (defined below); and | kup withholding, or (b)  | I have not been n  | otified by t                          | the Internal Revenue  |  |  |  |  |  |  |
| 4. The   | e FATCA code(s) e   | ntered on this form (if any) indicating that I am exemp   | ot from FATCA reportin   | g is correct.  |                                       |   |  |  |  |  |  |  |
| becau<br>acquir  | se you have failed sition or abandonm                               | S. You must cross out item 2 above if you have been n<br>to report all interest and dividends on your tax return. F<br>ent of secured property, cancellation of debt, contribut<br>vidends, you are not required to sign the certification, I | or real estate transactions to an individual retions                   | ons, item 2 does no<br>irement arrangeme                           | ot apply. Fo                          | or mortgage interest pand, generally, payments              |  |  |  |  |  |  |
| Sign   |   | 114   |  |  | 0 0                                   | 1005  |  |  |  |  |  |  |
| Here   | U.S. person   | CHAR  | 0  | Date Ol. (   | 24.2                                  | 2025  |  |  |  |  |  |  |
|  | neral Instr   |   | required to complete   | e this line to indica  | ate that it h                         |   |  |  |  |  |  |  |
| noted  |   | o the Internal Revenue Code unless otherwise  |  |  |                                       | t provides the Form W<br>ownership interest. Th             |  |  |  |  |  |  |
| Futur  | e developments.<br>d to Form W-9 and                                | For the latest information about developments<br>I its instructions, such as legislation enacted<br>d, go to www.irs.gov/FormW9.  | change is intended t<br>regarding the status<br>beneficiaries, so that | o provide a flow-t<br>of its indirect fore<br>t it can satisfy any | hrough en<br>ign partne<br>applicable | tity with information<br>rs, owners, or                     |  |  |  |  |  |  |
| Wh   | at's New  |   | partners may be req  | uired to complete  | Schedules                             | s K-2 and K-3. See the                                      |  |  |  |  |  |  |
| this lin<br>appro  | ne. An LLC that is a priate box for the f                           | ed to clarify how a disregarded entity completes<br>a disregarded entity should check the<br>tax classification of its owner. Otherwise, it<br>box and enter its appropriate tax classification.  | Partnership Instructi<br>Purpose of F<br>An individual or entit        | orm  |                                       | <-3 (Form 1065).  |  |  |  |  |  |  |
| anoul  | a chock the LLC   | box and enter its appropriate tax classification.   | information return w   |  |                                       |   |  |  |  |  |  |  |

#### Cat. No. 10231X

Form W-9 (Rev. 3-2024)

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

5FM Londscope

#### BROWARD COUNTY TREE TRIMMER LICENSE/ CERTIFICATES OF COMPLETION

August 26, 2024

#### BROWARD COUNTY TREE TRIMMER LICENSE

STANDARDS FOR MAINTAINING YOUR BROWARD COUNTY TREE TRIMMER LICENSE

 The following shall be available for inspection at every work site where tree trimming is being carried out:

- · A copy of the company's Broward County Tree Trimmer license.
- · Proof of the company's current insurance coverage.
- · At least one person should possess a current Tree Trimmer training card.
- · Current training cards reflect that training was completed within
- the past two (2) years.
- · Picture identification issued by a government entity or agency.
- At least one trained person must be available at every work site where tree trimming is being carried out.
- The company's Tree Trimmer license number shall be prominently displayed on both sides of vehicles used in tree trimming.
- Tree trimmer license number must appear in ads offering tree trimming and/or removal services. Advertisements include business cards, telephone directory advertisements, quotes for tree services, flyers and vehicles advertising tree services.
- License holders shall ensure that all employees engaged in tree trimming are adequately trained regarding safety procedures in accordance with applicable federal and state law including the federal Occupational Saftey and Health Act of 1970 (OSHA).
- Retraining is required before licenses can be renewed. Tree trimmer licenses are renewable every two years.
- Each license holder shall notify the County, in writing, if there is a change in any of the standards required for licensure.

SFM Services, Inc. 5612 NW 8 ST. MARGATE, FL 33063



204-4A (Rev. 10/12) PC201249985



# FNGLA CERTIFICATIONS



## FNGLA CERTIFIED LANDSCAPE IRRIGATION SERVICE TECHNICIAN







SFM Landscape Services, LLC 7500 NW 74th Avenue Medley, FL 33166

November 7, 2024

To Whom it may concern:

This letter is to confirm that the following company's membership in Tree Care Industry Association, the national trade association for tree care companies, is current and in good standing:

#### SFM Landscape Services, LLC

Medley, FL Member ID: 146822 Join Date: 6/25/2019 Good Through: 6/30/2025

If you need additional information, please feel free to contact TCIA's membership department at 800-733-2622.

Sincerely, Tree Care Industry Association



Tree Care Industry Association 670 N. Commercial St., Suite 201, Machester, NH 03101





RON DESANTIS GOVERNOR 605 Suwannee Street Tallahassee, FL 32399-0450 JARED W. PERDUE, P.E. SECRETARY

May 01,2024

SFM LANDSCAPE SERVICES, LLC 7500 NW 74 AVENUE MEDLEY, FLORIDA 33166

#### RE: CERTIFICATE OF QUALIFICATION

The Department of Transportation has qualified your company for the type of work indicated below.

FDOT APPROVED WORK CLASSES: DEBRIS REMOVAL (EMERGENCY), LANDSCAPING

Unless notified otherwise, this Certificate of Qualification will expire 6/30/2025.

In accordance with Section 337.14(4), Florida Statutes, changes to Ability Factor or Maximum Capacity Rating will not take effect until after the expiration of the current certificate of prequalification (if applicable).

In accordance with Section 337.14(1), Florida Statutes, an application for qualification <u>must be</u> filed within (4) months of the ending date of the applicant's audited annual financial statements.

If the company's maximum capacity has been revised, it may be accessed by logging into the Contractor Prequalification Application System via the following link: HTTPS://fdotwpl.dot.state.fl.us/ContractorPreQualification

Once logged in, select "View" for the most recently approved application, and then click the "Manage" and "Application Summary" tabs.

The company may apply for a Revised Certificate of Qualification at any time prior to the expiration date of this certificate according to Section 14-22.0041(3), Florida Administrative Code (F.A.C.), by accessing the most recently approved application as shown above and choosing "Update" instead of "View." If certification in additional classes of work is desired, documentation is needed to show that the company has performed such work.

All prequalified contractors are required by Section 14-22.006(3), F.A.C., to certify their work underway monthly in order to adjust maximum bidding capacity to available bidding capacity. You can find the link to this report at the website shown above.

Sincerely,

James E. Taylor AA James E. Taylor II, Prequalification Supervisor

James E. Taylor II, Prequalification Supervise Contracts Administration Office

JTII

Improve Safety, Enhance Mobility, Inspire Innovation www.fdot.gov



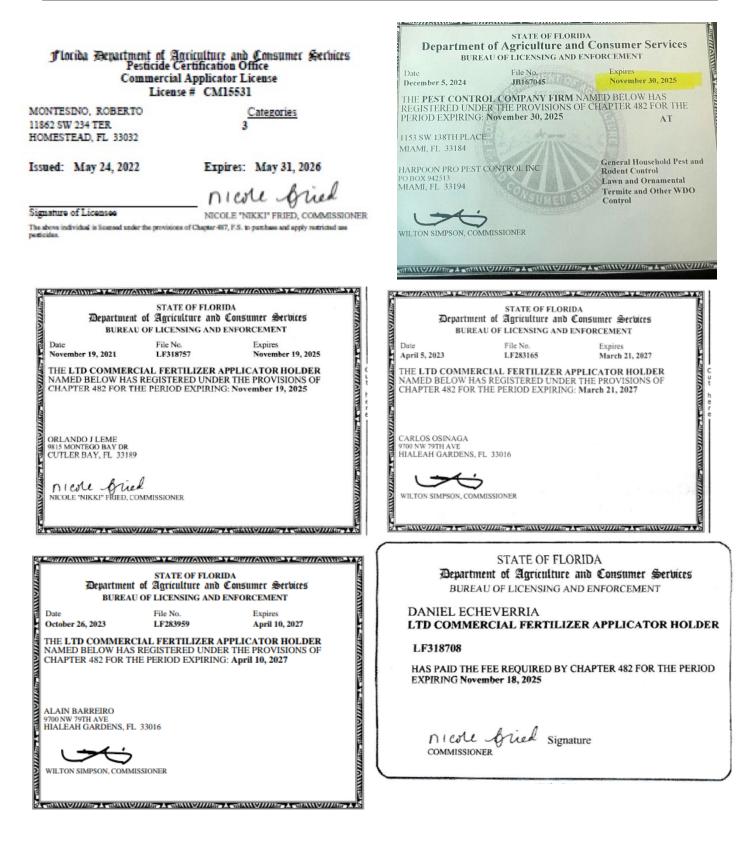


# GENERAL CONTRACTORS LICENSE





#### FERTILIZER LICENSES





### AGRICULTURE DEALERS LICENSE



State of Florida Department of Agriculture and Consumer Services Division of Consumer Services 2005 Apalachee Pkwy Tallahassee, Florida 32399-6500 Registration No.: AD1575 Issue Date: January 18, 2024 Expiration Date: January 28, 2025

POST CERTIFICATE CONSPICUOUSLY

#### License as Dealer in Agriculture Products

Section 604.15-604.30, Florida Statutes

SFM LANDSCAPE SERVICES, LLC 7500 NW 74TH AVE MEDLEY, FL 33166-2400



WILTON SIMPSON COMMISSIONER OF AGRICULTURE



# **Emergency Management Institute**





This Certificate of Achievement is to acknowledge that

#### CHRISTIAN INFANTE

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the Independent Study course:

IS-100.C:

INTRODUCTION TO INCIDENT COMMAND SYSTEM, ICS-100



Issued this 06th Day of September, 2023



0 20 JACET CEU

0.40 IACET CEU

A@ET

Superintendent nergency Management Institute Federal Emergency Management Agency

# **Emergency Management Institute**



This Certificate of Achievement is to acknowledge that

#### **CHRISTIAN INFANTE**

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the Independent Study course:

IS-700.B: AN INTRODUCTION TO THE NATIONAL INCIDENT MANAGEMENT

SYSTEM

Issued this 06th Day of September, 2023

IA@ET

feffrey D. Stern, Ph.D. Superintendent ergency Management Institute Federal Emergency Management Agency



### BEST MANAGEMENT PRACTICES





# 10. DISTINCTIVE SERVICES OFFERED

SFM provides additional year-round services including but not limited to parking lot and street sweeping services, pressure cleaning services, and litter control services.

Street Sweeping Available

Pressure Washing Available

Debris Removal Available



SFM has a fleet of (7) street sweepers used to clean municipal streets, highways, and parking lots.



Trailer mounted pressure washing rigs equipped with water holding tank & steam pressure capability.



Self-loader grapple dump trucks (up to 100 CY) Echo-friendly vehicles for litter control.

Event Cleaning Available



SFM is equipped to clean up large scale public events. 2017 Ultra Music Fest pictured above – 165,000 in attendance.



### DISASTER RECOVERY SERVICES

SFM Services is one of South Florida's top disaster recovery service provider. Post Hurricane Irma, SFM removed over one (1) million cubic yards of debris throughout Miami-Dade County.

SFM has the necessary equipment and experience to provide complete Disaster Recovery Services. Therefore, for any emergency, <u>SFM is prepared to deploy and facilitate quickly and efficiently</u>.



SFM has provided disaster recovery service to several municipalities after the following storms:

- 🕈 1992 Hurricane Andrew
- 2004 Hurricane Francis
- 🗢 2004 Hurricane Charley
- 2005 Hurricane Katrina (Mississippi & Florida)
- 2005 Hurricane Wilma (Mississippi & Florida)
- 2005 Hurricane Dennis
- 2008 Hurricane Ike (Texas)
- 🗢 2017 Hurricane Irma

Some of our clients in disaster recovery services include:

- City of Coral Gables
- University of Miami
- Miami-Dade County
- Miami-Dade County School Board
- Miami-Dade College
- Florida Dept. of Transportation
- City of Doral
- Town of Miami Lakes
- Village of Pinecrest
- City of North Miami Beach
- City of West Park
- Baptist Health South Florida





Mark Spanioli, P.E. Public Works Director publicworks@pinecrest-fl.gov

March 26, 2018

Christian Infante SFM Services, Inc. 9700 NW 79<sup>th</sup> Ave. Hialeah Gardens, FL 33016

Dear Christian:

I am writing this letter to thank you and your staff for playing such an important role in the clean-up efforts following Hurricane Irma. Your crews worked diligently performing debris removal, cutting hazardous tree limbs, clearing streets of downed trees, and even removing the enormous downed trees at Pinecrest Gardens with the use of a large crane.

The Village of Pinecrest is pleased to have a local partner in our Disaster Response Team like SFM Services, Inc. Hopefully we won't have any hurricanes this year but, if we do, count on getting a call from me. Please feel free to list me as a reference.

Should you have any questions, please feel free to contact our office.

Thank you,

Mark Spanioli, P.E. Public Works Director

> 10800 Red Road, Pinecrest, Florida 33156 T: 305.669.6916 | F: 305.669.6919 www.pinecrest-fl.gov







Solid Waste Management 2525 NW 62nd Street • Suite 5100 Miami, Florida 33147 T 305-514-6666

111 NW 1st Street • Suite 1610 Miami, Florida 33128 T 305-514-6666

miamidade.gov

Thursday, January 3, 2019

Christian Infante SFM Services, Inc. 9700 NW 79th Ave. Hialeah Gardens, FL. 33016

Dear Christian:

On behalf of the Miami-Dade County Department of Solid Waste Management, I would like to thank SFM Services for your participation in the Hurricane Irma debris removal effort as one of six prime contractors. The quality and quantity of work performed by SFM Services during this emergency response has met our expectations. Further, your firm's responsiveness and focus on customer service have been very helpful to the Department.

Again, thank you for your service to Miami-Dade County.

Sincerely, non

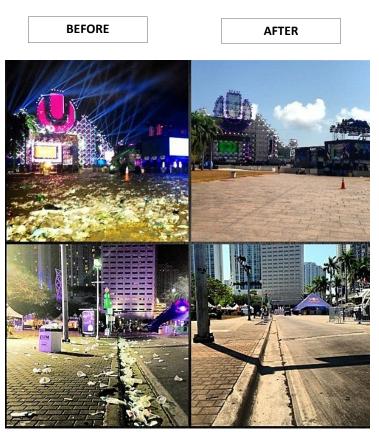
Mike Fermandez Deputy Director for Operations Miami-Dade County Department of Solid Waste Management



#### EVENT CLEANING

SFM can be a valuable asset for large outdoor events. With extensive experience in event venue maintenance, SFM has been a trusted partner for many large-scale events. One notable example is at the Orange Bowl Stadium, where SFM provided event cleaning from 1972 to 2007. SFM's expertise in handling large events and commitment to cleanliness and professionalism makes us the ideal partner for any outdoor event organizer. Other event venues currently serviced are:

- Dade County Fair & Expo. Center
- Ultra-Music Festival
- Bayfront Park & Amphitheater
- > 2010 Super Bowl & Pro Bowl
- Mercedes Corporate Run



Years Serviced: 1998 to Present



Years Serviced: 1972 to 2007



Years Serviced: 1978 to Present

Ultra-Music Festival 165,000 Attendance in 3-days



### HIGH DISINFECTION SERVICES

SFM can help mitigate the spread of infection including COVID-19 by providing High Disinfection Cleaning and Electrostatic Disinfection Services. SFM only uses hospital grade and EPA registered products that kill 99.9% of bacteria and viruses including COVID-19. A key advantage to the highly affective electrostatic technology is its ability to cover 100% disinfectant solution to the applied surfaces. SFM is one of few local companies providing "Electrostatic Disinfecting" while most companies are using a less effective method called fogging.



SFM currently offers two different methods of disinfection services:

- Electrostatic Disinfection. Using only EPA registered disinfectants, Electrostatic Disinfection provides 100% coverage.
- 2. Manual Disinfecting. Complete High-Disinfection wipe down of all high-touch, vertical and horizontal surfaces. (Tables, desktop equipment, light switches, doors, doorknobs etc.)



One of the first COVID-19 cases in Miami-Dade County was in the Town of Bay Harbor Islands. SFM was contracted to provide high disinfection cleaning. Other clients we have helped with COVID-19 cases include:

- Miami-Dade County Parks -Daily disinfection of 75 parks.
- Miami-Dade County Emergency COVID-19 Clean-Up, Restoration and Decontamination Services to Red Roof & Hampton Inn hotels.
- Miami-Dade County Public Schools (The 1<sup>st</sup> school disinfected in the County).
- City of Coral Gables Police Department.
- City of Hialeah City Hall & Fire Stations.
- City of Miami Beach City Hall, City fleet, & facilities.
- Town of Bay Harbor Islands and many more.

After our disinfection services, we provide you with a Certificate of Disinfection.

This Promotes a safe & clean environment.





## COMMUNITY INVOLVEMENT

SFM strongly believes in giving back to the community Christian Infante, President of SFM is personally involved in several local nonprofits.

During the COVID-19 Pandemic, SFM made several donations throughout our community including the City of Coral Gables.

# Thank You for Your Service

As a thank you to our 1st Responders, SFM sent trained disinfecting crews to clean and disinfect the interior of police fleets at no charge to several local police departments.



SFM donated 300 custom face buffs with the CGPD logo to the City of Coral Gables Police Department.

SFM donates to the CGCF Christmas Event



### **City of Miami Beach Clean Up**

SFM helped collect 4,125 lbs. of trash up along the Julia Tuttle Causeway



Christian Infante serves as Board Director for Miami Lighthouse for the Blind







Every Wednesday for 6 months during the COVID pandemic was Pizza Day for the foster children and staff at His House Children's Home courtesy of SFM and their partners at Power Pizza.







We support "Red Nose Day". Funds raised benefit children in some of the poorest





La Liga Contra El Cancer Walk



SFM supports annual back to school drives for many clients.



Miami Dade Schools & Miami Dolphins Butterfly Garden



SFM participates in the annual Susan G Komen #RaceForTheCure



City of Doral Earth Day Tree Donation



# 9. LICENSES, CERTIFICATIONS, & INSURANCE

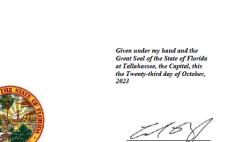
### CERTIFICATE OF STATUS

# State of Florida Department of State

I certify from the records of this office that SFM LANDSCAPE SERVICES, LLC is a limited liability company organized under the laws of the State of Florida, filed on May 9, 2006.

The document number of this limited liability company is L06000047727.

I further certify that said limited liability company has paid all fees due this office through December 31, 2023, that its most recent annual report was filed on March 16, 2023, and that its status is active.



Secretary of State

Tracking Number: 9169988327CU To authenticate this certificate, visit the following site, enter this number, and the follow the instructions displayed.

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication

#### 2024 FLORIDA LIMITED LIABILITY COMPANY ANNUAL REPORT

DOCUMENT# L06000047727 Entity Name: SFM LANDSCAPE SERVICES, LLC Current Principal Place of Business: 7500 NW 74TH AVE MEDLEY, FL 33166

Current Mailing Address: 7500 NW 74TH AVE MEDLEY, FL 33166 US

FEI Number: 20-4908849

Name and Address of Current Registered Agent: TRIAY, CARLOS A 2301 NW 87 AVENUE SUITE 501 DORAL, FL 33172 US

The above named entry submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida.

The ebove natures using a second seco Date

#### Authorized Person(s) Detail : Title MGR

Name INFANTE, CHRISTIAN H Address 7500 NW 74TH AVENUE City-State-Zip: MEDLEY FL 33166

Title MGRM Name SFM SERVICES, INC Address 7500 NW 74TH AVENU City-State-Zip: MEDLEY FL 33166 Title MGRM 7500 NW 74TH AVENUE

FILED Mar 20, 2024 Secretary of State 9415320874CC

Certificate of Status Desired: No.

Lensity cardly that the information exclusion on the sound or supplemental recent is less and accords and that my electronic signs have the same spatial effect as it make under subjects for an exclusion remain or memory of the labely concease or the memory or tracket expression to sound the require supplemental business that the sound spatial accords and the sound sector to the sound to sound the require supplemental business of the labely that a sector sound to sound the sound sector to the sound test of the sound sector to sound sector to sound the sound sector to SIGNATURE: CHRISTIAN INFANTE MANAGER 03/20/2024

| MANAGER | 00/20/2024 |
|---------|------------|
|         | Date       |
|         | MANAGER    |



#### 2024 - 2025

#### BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-357-4829 VALID OCTOBER 1, 2024 THROUGH SEPTEMBER 30, 2025

Business Name: SFM LANDSCAPE SERVICES LLC

Receipt #: 324-316748 Business Type: LAWN MAINTENANCE/LANDSCAPE (LANDSCAPE SERVICES)

Owner Name: 5612 LLC Business Location: 5612 NW 8TH ST MARGATE Business Phone: 954.532.0021 Business Opened: 06/03/2021 State/County/Cert/Reg: Exemption Code:

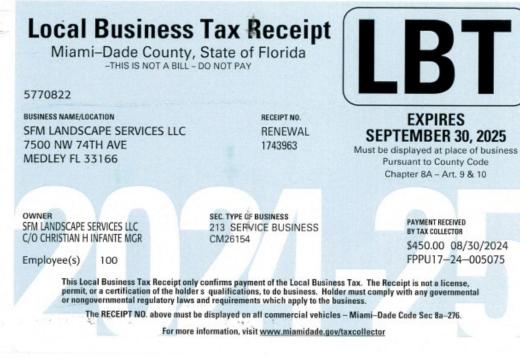
|                     | Rooms      |              | Seats   | Employees<br>10       | Machines    | Profes          | sionals    |
|---------------------|------------|--------------|---------|-----------------------|-------------|-----------------|------------|
| Signature           |            |              |         | or Vending Business O | nly         |                 |            |
| Number of Machines: |            |              |         | Vending Type          |             |                 |            |
|                     | Tax Amount | Transfer Fee | NSF Fee | Penalty               | Prior Years | Collection Cost | Total Paid |
| ]                   | 81.00      | 0.00         | 0.00    | 0.00                  | 0.00        | 0.00            | 81.00      |

Receipt #039-23-00002023 Paid 08/30/2024 81.00

|         |   | Loc                               | of Margate, Florida<br>al Business Tax Receipt<br>901 NW 66 <sup>th</sup> Avenue<br>Margate, FL 33063<br>(954) 979-6213 |  |
|---------|---|-----------------------------------|---|--|
|         | Business Name:<br>Location address:           | SFM LANDSCAPE S<br>5612 NW 8TH ST | ERVICES LLC   | Receipt Nbr: 25-00009930   |
|         | Issue Date / Class:                           | September 03, 2024                | LANDSCAPING CONTRA  | ACTORS   |
|         | Effective Date:                               | September 03, 2024                |   | Expiration Date: September 30, 2025  |
|         | Receipt Fees:                                 | 130.00                            |   |  |
|         | Comments:                                     |                                   |   |  |
|         | For Ho  | me Local Business Tax Recei       | pt: No Commercial Vehicles Permitte<br>Stock of Trade, Sales or Display, 1  |  |
|         | Commo   | ercial and all others:            | No Outside Sales, Service, Display<br>City Commission Approval.   | y, Stock or Storage without prior  |
| 0008407 | SFM LANDSCA<br>7500 NW 74TH /<br>MEDLEY FL 33 |                                   |   | NOTICE: RECEIPT MUST BE TRANSFERRED<br>WHEN BUSINESS IS MOVED OR SOLD.<br>(Please see bottom portion of disform) |
|         |   | Post This Receipt in              | n a Conspicuous Place   | Maximum Capacity: N/A  |



000245



# **Town of Medley**

#### LOCAL BUSINESS TAX RECEIPT

### BTAX25-2640 VALID OCT 1, 2024 - SEPT 30, 2025

SFM LANDSCAPE SERVICES LLC 7500 NW 74 AVE Medley, FL 33166 SFM LANDSCAPE SERVICES LLC 7500 NW 74 AVE Medley, FL 33166

Is hereby issued a Local Business Tax Receipt for the Town of Medley, valid through September 30th of the tax year listed above for the occupation of:

#### LANDSCAPE SERVICE

"Issuance of this Business Tax Receipt (BTR) is not a development or zoning approval. All activities and uses operated pursuant to this BTR shall comply with the Town of Medley Municipal Code, Miami-Dade County Regulations and State Laws."

Folio No. 22-3011-002-0740

RESTRICTIONS: NO OUTSIDE STORAGE AND NO LIVING ON PREMISES PER DERM: DRY USE ONLY. TRACTOR/TRAILERS BACKED TO LOADING DOCK MUST NOT BLOCK RIGHT OF WAY.

### SAMPLE CERTIFICATE OF INSURANCE

Currently SFM carries Pollution Liability in the amount of \$M/\$2. Should SFM be awarded this contract, we will increase our limits to \$1M/\$3M as required by the contract.

| -  |              |                                 |  |                     |   |                          | SFMSER   |                  |                          |
|--|--------------|---------------------------------|--|---------------------|---|--------------------------|--|------------------|--------------------------|
| ACORD" C   | ER           | TIF                             | ICATE OF LIA   | BILI                | TY INS  | URANC                    | E  |                  | (MM/DD/YYYY)<br>/08/2025 |
| THIS CERTIFICATE IS ISSUED AS A<br>CERTIFICATE DOES NOT AFFIRMAT<br>BELOW. THIS CERTIFICATE OF IN<br>REPRESENTATIVE OR PRODUCER, A   | IVEL         | Y OF                            | NEGATIVELY AMEND,<br>DOES NOT CONSTITUT                                | EXTER               | ND OR ALT   | ER THE CO                | VERAGE AFFORDED  | BY THE           | POLICIES                 |
| IMPORTANT: If the certificate holder<br>If SUBROGATION IS WAIVED, subjec<br>this certificate does not confer rights  | t to ti      | he te                           | rms and conditions of th   | ne polic<br>uch ene | y, certain po<br>dorsement(s                          | olicies may              |  |                  |                          |
| PRODUCER   |              |                                 |  | CONTA/<br>NAME:     | CT Dewin Mo   |                          |  |                  |                          |
| Commercial Lines - (305) 443-4886  |              |                                 |  | PHONE<br>(A/C, No   | , Ext): 786.78  | 5.1138                   | FAX<br>(A/C, No):  |                  |                          |
| USI Insurance Services LLC<br>201 Alhambra Circle, Suite 900   |              |                                 |  | É-MAIL<br>ADDRE     | <sub>ss:</sub> dewin.r                                | nolina@usi.c             | om   |                  |                          |
| Coral Gables, FL 33134   |              |                                 |  | <u> </u>            | 0110  |                          | DING COVERAGE  |                  | NAIC #                   |
| INSURED  |              |                                 |  | INSURE              | NM.   |                          | nce Company  |                  | 24147<br>45055           |
| SFM Services. Inc.   |              |                                 |  | INSURE              |   |                          | Irance Company<br>s Lines Ins. Co.                           |                  | 40055                    |
| 7500 NW 74th Ave   |              |                                 |  | INSURE              |   | er Insurance             |  |                  | 22292                    |
|  |              |                                 |  | INSURE              |   |                          |  |                  |                          |
| Medley, FL 33166   |              |                                 |  | INSURE              |   |                          |  |                  |                          |
| COVERAGES CER  | TIFI         | CATE                            | NUMBER: 15918223   |                     |   |                          | REVISION NUMBER: \$  | See belo         | w                        |
| THIS IS TO CERTIFY THAT THE POLICIE:<br>INDICATED, NOTWITHSTANDING ANY R<br>CERTIFICATE MAY BE ISSUED OR MAY<br>EXCLUSIONS AND CONDITIONS OF SUCH<br>INSR<br>TYPE OF INSURANCE | PERT<br>POLI | REME<br>'AIN,<br>CIES.<br>ISUBR | NT, TERM OR CONDITION<br>THE INSURANCE AFFORD<br>LIMITS SHOWN MAY HAVE | OF AN<br>ED BY      | Y CONTRACT<br>THE POLICIE<br>REDUCED BY<br>POLICY EFF | OR OTHER I<br>S DESCRIBE | DOCUMENT WITH RESPE  | CT TO<br>O ALL 1 | WHICH THIS               |
| A X COMMERCIAL GENERAL LIABILITY   | INSD         | WVD                             | MWZY31282224   |                     | 03/01/2024  | 03/01/2025               | EACH DCCURRENCE  | s                | 2,000,000                |
| CLAIMS-MADE X OCCUR  |              |                                 | WWW2151202224  |                     | 03/01/2024  | 03/01/2023               | DAMAGE TO RENTED<br>PREMISES (Ea occurrence)                 | s                | 500,000                  |
|  |              |                                 |  |                     |   |                          | MED EXP (Any one person)                                     | s                | 10,000                   |
|  | x            | x                               |  |                     |   |                          | PERSONAL & ADV INJURY  | s                | 2,000,000                |
| GENL AGGREGATE LIMIT APPLIES PER:  |              |                                 |  |                     |   |                          | GENERAL AGGREGATE  | s                | 4,000,000                |
| POLICY X PRO-<br>JECT LOC  |              |                                 |  |                     |   |                          | PRODUCTS - COMPIOP AGG                                       | s                | 4,000,000                |
| AUTOMOBILE LIABILITY   | -            | -                               | MWTB31519824   |                     | 03/01/2024  | 03/01/2025               | COMBINED SINGLE LIMIT<br>(Ea accident)                       | s<br>s           | 2,000,000                |
| X ANY AUTO   |              |                                 | 1001010024   |                     |   |                          | BODILY INJURY (Per person)                                   | \$               |                          |
| OWNED SCHEDULED AUTOS  | x            | x                               |  |                     |   |                          | BODILY INJURY (Per accident)                                 | \$               |                          |
| X HIRED<br>AUTOS ONLY     X NON-OWNED<br>AUTOS ONLY     X Coll/\$500/\$1.0   |              |                                 |  |                     |   |                          | PROPERTY DAMAGE<br>(Per accident)                            | s<br>s           |                          |
| B UMBRELLA LIAB X OCCUR  |              |                                 | ESXS231000012904   |                     | 03/01/2024  | 03/01/2025               | EACH OCCURRENCE  | s                | 5.000.000                |
| X EXCESS LIAB CLAIMS-MADE  |              |                                 |  |                     |   |                          | AGGREGATE  | s                | 5,000,000                |
| DED RETENTION S  | 1            |                                 |  |                     |   |                          |  | s                |                          |
| A WORKERS COMPENSATION<br>AND EMPLOYERS' LIABILITY   |              |                                 | MWC31262324  |                     | 03/01/2024  | 03/01/2025               | X PER OTH-<br>STATUTE ER                                     |                  |                          |
| ANYPROPRIETORIPARTNER/EXECUTIVE  | N/A          | x                               |  |                     |   |                          | E.L. EACH ACCIDENT   | \$               | 1,000,000                |
| (Mandatory in NH)  |              | 1                               |  |                     |   |                          | E.L. DISEASE - EA EMPLOYEE                                   | s                | 1,000,000                |
| If yes, describe under<br>DESCRIPTION OF OPERATIONS below<br>C Contractor's Pollution Liab.  |              |                                 | G71683723003   |                     | 12/21/2024  | 12/21/2025               | E.L. DISEASE - POLICY LIMIT                                  | s                | 1,000,000                |
| C Contractor's Pollution Liab.   | x            | x                               | G71003723003   |                     | 12/21/2024  | 12/21/2020               | General Aggregate:<br>Each Occurrence                        | 5                | 2,000,000<br>1,000,000   |
| DESCRIPTION OF OPERATIONS / LOCATIONS / VEHIC  | LES (J       | CORD                            | 101, Additional Remarks Schedul  | le, may b           | e attached if mor                                     | e space is requir        | ed}  |                  |                          |
|  |              |                                 |  |                     |   |                          |  |                  |                          |
| CERTIFICATE HOLDER   |              |                                 |  | CANO                | ELLATION  |                          |  |                  |                          |
| SAMPLE CERTI   | FI           | CA                              | λΤΕ  | SHO<br>THE<br>ACC   | ULD ANY OF<br>EXPIRATION<br>ORDANCE WI                | N DATE THE               | ESCRIBED POLICIES BE C<br>REOF, NOTICE WILL<br>Y PROVISIONS. |                  |                          |
|  |              |                                 |  | AUTHO               | RIZED REPRESE   |                          | _  |                  |                          |
|  |              |                                 |  |                     |   | A                        | u-   |                  |                          |

The ACORD name and logo are registered marks of ACORD © 1988-2015 ACORD CORPORATION. All rights reserved.

ACORD 25 (2016/03)



### **MBE Certification**

SFM Landscape Services, LLC. is the subsidiary of and 100% owned by SFM Services, Inc., a certified minority owned business. Jose M. Infante and Christian Infante stockholders of SFM Services, Inc. are Hispanic. SFM strongly encourages the recruitment, selection, and promotion of minorities and women in the firm. Several of SFM's vendors are minority owned as well.

At SFM, we understand the importance of promoting diversity and inclusive practices in our business. We are committed to making good faith efforts to utilize Minority Business Enterprise (MBE) companies when any subcontracting opportunities arise. This commitment aligns with our dedication to fostering equitable opportunities for all contractors and suppliers, regardless of their background or identity.

Any question regarding MBE certification, please contact Beatrice Louissaint, President of the Florida State Minority Supplier Development Council. (305.762.6151)

|  | RTIFIES THAT<br>Vices, Inc.   | National Minority Supplier<br>Development Council |
|--|---|---|
| * Nationally certified by the: FLORIDA STATE MI            | ORITY SUPPLIER DEVELOPMEN   | T COUNCIL   |
| *NAICS Co  | ə(s): <u>561730; 561720</u>   |   |
| Description of their product/services as defined           | the North American Industry Classification System (NAICS)                 |   |
|  |   |   |
| 12/01/2024   |   | FL02106   |
| Issued Date  | Certif  | icate Number                                      |
|  | McGuire<br>O and President  | mu  |
| Expiration Date  | Beatrice Louis  | saint, President & CEO                            |
| By using your password (NMSDC issued only), authorized use |   | ofile: http://nmsdc.org                           |
|  | o, Connect, Advocate.<br>nal Minority Supplier Development Council, Inc.® |   |
| MDLS contined by an Animate of the Na                      | nar winnenty Supplier Development Sourier, inc.                           |   |



## ISA ARBORIST CERTIFICATES



The International Society of Arboriculture Hereby Announces That





By successfully meeting ISA Certified Arborist certification requirements through demonstrated attainment of relevant competencies as supported by

| the ISA Credent  |
|--|
| Carlyn Bolli hae<br>Carlyn Pollibia<br>CEO & Executive D |
| 8 June 2008  |
| Issue Date   |
|  |
| 4951 Kathoosi Accorditation Boar                         |
| ACCREDITED   |
| PERSONNEL CERTIFICATION                                  |

98847 ISA Certified Arb







The International Society of Arboriculture

Hereby Announces That

John Munro Has Earned the Credential

Issue Date

ISA Certified Arborist Utility Specialist®

By successfully meeting ISA Certified Arborist Utility Specialist certification requirements through demonstrated attainment of relevant competencies as supported by the ISA Credentialing Council



Callyn Pollihau Cailyn Pollihan CEO & Executive Director 28 October 2020 31 December 2024

31 December 2024 EL-9390AU Expiration Date Certification Number





#### THIS IS TO CERTIFY THAT

Christian Infante SATISFIED THE REQUIREMENTS FOR COMPLETION OF

Principles of Pruning - Introduction to Arboriculture

AWARDED ON 8/25/2023



#### THIS IS TO CERTIFY THAT

Christian Infante

SATISFIED THE REQUIREMENTS FOR COMPLETION OF

Tree Risk Assessment - Introduction to Arboriculture

AWARDED ON 8/25/2023





| Depart  | W-9<br>March 2024)<br>Iment of the Treasury<br>al Revenue Service   | Request for<br>Identification Numb<br>Go to www.irs.gov/FormW9 for instr   | er and Certifi  |   |   | Give form to the requester. Do not send to the IRS.  |
|---|---|--|---|---|---|--|
| Befor   |   | guidance related to the purpose of Form W-9, see Pu  |   |   |   |  |
|   | <ol> <li>Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded<br/>entity's name on line 2.)</li> </ol>   |  |   |   |   |  |
|   |   |  |   |   |   |  |
|   | the second se   | APE SERVICES, LLC.<br>/disregarded entity name, if different from above.   |   |   |   |  |
| Print or type.<br>Specific Instructions on page 3.  | Z Dusness name  | disregarded entity name, il different from above.  |   |   |   |  |
|   | 3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.         Individual/sole proprietor       C corporation       S corporation       Partnership       Trust/estate  |  |   | 4 Exemptions (codes apply only to<br>certain entities, not individuals;<br>see instructions on page 3):   |   |  |
|   | ✓ LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership)   |  |   |   | Exempt pa   | iyee code (if any)   |
|   | Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax<br>classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate<br>box for the tax classification of its owner.   |  |   |   | Exemption from Foreign Account Tax<br>Compliance Act (FATCA) reporting<br>code (if any) |  |
|   |   |  |   |   | -   |  |
|   | 3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification,<br>and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check<br>this box if you have any foreign partners, owners, or beneficiaries. See instructions |  |   | (Applies to accounts maintained<br>outside the United States.)  |   |  |
| See   | 5 Address (numb   | er, street, and apt. or suite no.). See instructions.  |   | Requester's name and address  |   | s (optional)   |
|   | 7500 NW 74 AV   | /ENUE  |   |   |   |  |
|   | 6 City, state, and ZIP code   |  |   |   |   |  |
|   | MEDLEY, FL 33166  |  |   |   |   |  |
|   | 7 List account nu   | mber(s) here (optional)  |   |   |   |  |
| _   | -   |  |   |   |   |  |
| Pa  | Taxpay  | er Identification Number (TIN)   |   | l Constation  | curity numb   |  |
| back.<br>reside   | up withholding. For<br>ent alien, sole prop<br>es, it is your emplo   | propriate box. The TIN provided must match the nam<br>individuals, this is generally your social security num<br>rietor, or disregarded entity, see the instructions for l<br>yer identification number (EIN). If you do not have a r  | hber (SSN). However, f<br>Part I, later. For other  | ora di ante di ante<br>ante di ante di an |   | - Inter Inte |
| Note: If the account is in more than one name, see the instructions for line<br>Number To Give the Requester for guidelines on whose number to enter.   |   |  | See also What Name  | and 2 0   | - 4 9   | 0 8 8 4 9  |
| Par   | t II Certific   | ation  |   |   |   |  |
| Unde  | r penalties of perju  | ry, I certify that:  |   |   |   |  |
| 2. I ar<br>Sei<br>no  | m not subject to ba<br>rvice (IRS) that I an<br>longer subject to b   | n this form is my correct taxpayer identification numb<br>ickup withholding because (a) I am exempt from bac<br>in subject to backup withholding as a result of a failur<br>sackup withholding; and<br>other U.S. person (defined below); and  | kup withholding, or (b)   | I have not been n   | otified by t  | the Internal Revenue   |
| 4. The  | e FATCA code(s) e   | ntered on this form (if any) indicating that I am exemp  | ot from FATCA reportin  | ig is correct.  |   |  |
| becau<br>acquir   | use you have failed sition or abandonm  | s. You must cross out item 2 above if you have been n<br>to report all interest and dividends on your tax return. F<br>ent of secured property, cancellation of debt, contribut<br>vidends, you are not required to sign the certification.  | or real estate transactions to an individual ret  | ons, item 2 does no<br>irement arrangeme  | ot apply. Fo  | or mortgage interest paid,<br>ad, generally, payments  |
| Sign  |   | 114  |   |   | 0 0   | 225  |
| Here  | U.S. person   | CHART-   |   | Date Ol. (  | 24.1  | 025  |
| General Instructions New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect                              |   |  |   |   |   | as direct or indirect  |
| noted   |   | o the Internal Revenue Code unless otherwise   | foreign partners, owners, or beneficiaries when it provides the Form W-9<br>to another flow-through entity in which it has an ownership interest. This  |   |   |  |
| Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9. |   |  | change is intended to provide a flow-through entity with information<br>regarding the status of its indirect foreign partners, owners, or<br>beneficiaries, so that it can satisfy any applicable reporting<br>requirements. For example, a partnership that has any indirect foreign |   |   |  |
| What's New  |   |  | partners may be required to complete Schedules K-2 and K-3. See the   |   |   |  |
| this lin<br>appro   | ne. An LLC that is a<br>priate box for the f  | ed to clarify how a disregarded entity completes<br>a disregarded entity should check the<br>tax classification of its owner. Otherwise, it<br>box and enter its appropriate tax classification.   | Partnership Instructions for Schedules K-2 and K-3 (Form 1065).<br>Purpose of Form<br>An individual or entity (Form W-9 requester) who is required to file an   |   |   |  |
|   |   | and a second sec | information return with the IRS is giving you this form because they  |   |   |  |

#### Cat. No. 10231X

Form W-9 (Rev. 3-2024)

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

5FM Londscope

#### BROWARD COUNTY TREE TRIMMER LICENSE/ CERTIFICATES OF COMPLETION

August 26, 2024

#### BROWARD COUNTY TREE TRIMMER LICENSE

STANDARDS FOR MAINTAINING YOUR BROWARD COUNTY TREE TRIMMER LICENSE

 The following shall be available for inspection at every work site where tree trimming is being carried out:

- · A copy of the company's Broward County Tree Trimmer license.
- · Proof of the company's current insurance coverage.
- · At least one person should possess a current Tree Trimmer training card.
- · Current training cards reflect that training was completed within
- the past two (2) years.
- · Picture identification issued by a government entity or agency.
- At least one trained person must be available at every work site where tree trimming is being carried out.
- The company's Tree Trimmer license number shall be prominently displayed on both sides of vehicles used in tree trimming.
- Tree trimmer license number must appear in ads offering tree trimming and/or removal services. Advertisements include business cards, telephone directory advertisements, quotes for tree services, flyers and vehicles advertising tree services.
- License holders shall ensure that all employees engaged in tree trimming are adequately trained regarding safety procedures in accordance with applicable federal and state law including the federal Occupational Saftey and Health Act of 1970 (OSHA).
- Retraining is required before licenses can be renewed. Tree trimmer licenses are renewable every two years.
- Each license holder shall notify the County, in writing, if there is a change in any of the standards required for licensure.

SFM Services, Inc. 5612 NW 8 ST. MARGATE, FL 33063



204-4A (Rev. 10/12) PC201249985



# FNGLA CERTIFICATIONS



## FNGLA CERTIFIED LANDSCAPE IRRIGATION SERVICE TECHNICIAN







SFM Landscape Services, LLC 7500 NW 74th Avenue Medley, FL 33166

November 7, 2024

To Whom it may concern:

This letter is to confirm that the following company's membership in Tree Care Industry Association, the national trade association for tree care companies, is current and in good standing:

#### SFM Landscape Services, LLC

Medley, FL Member ID: 146822 Join Date: 6/25/2019 Good Through: 6/30/2025

If you need additional information, please feel free to contact TCIA's membership department at 800-733-2622.

Sincerely, Tree Care Industry Association



Tree Care Industry Association 670 N. Commercial St., Suite 201, Machester, NH 03101





RON DESANTIS GOVERNOR 605 Suwannee Street Tallahassee, FL 32399-0450 JARED W. PERDUE, P.E. SECRETARY

May 01,2024

SFM LANDSCAPE SERVICES, LLC 7500 NW 74 AVENUE MEDLEY, FLORIDA 33166

#### RE: CERTIFICATE OF QUALIFICATION

The Department of Transportation has qualified your company for the type of work indicated below.

FDOT APPROVED WORK CLASSES: DEBRIS REMOVAL (EMERGENCY), LANDSCAPING

Unless notified otherwise, this Certificate of Qualification will expire 6/30/2025.

In accordance with Section 337.14(4), Florida Statutes, changes to Ability Factor or Maximum Capacity Rating will not take effect until after the expiration of the current certificate of prequalification (if applicable).

In accordance with Section 337.14(1), Florida Statutes, an application for qualification <u>must be</u> filed within (4) months of the ending date of the applicant's audited annual financial statements.

If the company's maximum capacity has been revised, it may be accessed by logging into the Contractor Prequalification Application System via the following link: HTTPS://fdotwpl.dot.state.fl.us/ContractorPreQualification

Once logged in, select "View" for the most recently approved application, and then click the "Manage" and "Application Summary" tabs.

The company may apply for a Revised Certificate of Qualification at any time prior to the expiration date of this certificate according to Section 14-22.0041(3), Florida Administrative Code (F.A.C.), by accessing the most recently approved application as shown above and choosing "Update" instead of "View." If certification in additional classes of work is desired, documentation is needed to show that the company has performed such work.

All prequalified contractors are required by Section 14-22.006(3), F.A.C., to certify their work underway monthly in order to adjust maximum bidding capacity to available bidding capacity. You can find the link to this report at the website shown above.

Sincerely,

James E. Taylor AA James E. Taylor II, Prequalification Supervisor

James E. Taylor II, Prequalification Supervise Contracts Administration Office

JTII

Improve Safety, Enhance Mobility, Inspire Innovation www.fdot.gov



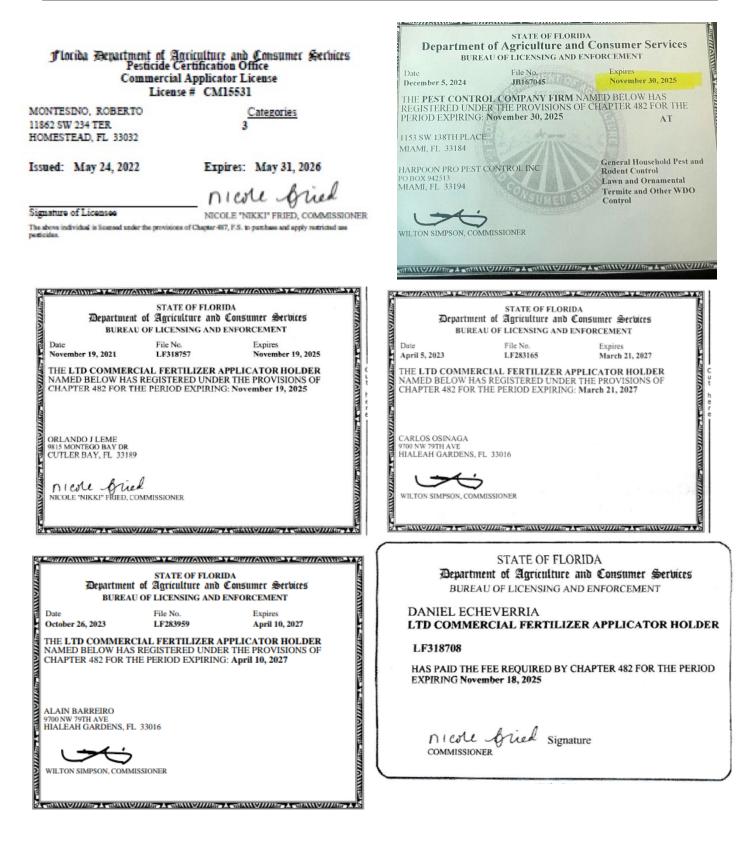


# GENERAL CONTRACTORS LICENSE





#### FERTILIZER LICENSES





## AGRICULTURE DEALERS LICENSE



State of Florida Department of Agriculture and Consumer Services Division of Consumer Services 2005 Apalachee Pkwy Tallahassee, Florida 32399-6500 Registration No.: AD1575 Issue Date: January 18, 2024 Expiration Date: January 28, 2025

POST CERTIFICATE CONSPICUOUSLY

#### License as Dealer in Agriculture Products

Section 604.15-604.30, Florida Statutes

SFM LANDSCAPE SERVICES, LLC 7500 NW 74TH AVE MEDLEY, FL 33166-2400



WILTON SIMPSON COMMISSIONER OF AGRICULTURE



# **Emergency Management Institute**





This Certificate of Achievement is to acknowledge that

#### CHRISTIAN INFANTE

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the Independent Study course:

IS-100.C:

INTRODUCTION TO INCIDENT COMMAND SYSTEM, ICS-100



Issued this 06th Day of September, 2023



0 20 JACET CEU

0.40 IACET CEU

A@ET

Superintendent nergency Management Institute Federal Emergency Management Agency

# **Emergency Management Institute**



This Certificate of Achievement is to acknowledge that

#### **CHRISTIAN INFANTE**

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the Independent Study course:

IS-700.B: AN INTRODUCTION TO THE NATIONAL INCIDENT MANAGEMENT

SYSTEM

Issued this 06th Day of September, 2023

IA@ET

feffrey D. Stern, Ph.D. Superintendent ergency Management Institute Federal Emergency Management Agency



## BEST MANAGEMENT PRACTICES





# 9. LICENSES, CERTIFICATIONS, & INSURANCE

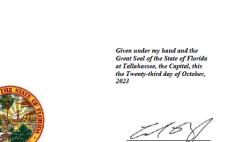
## CERTIFICATE OF STATUS

# State of Florida Department of State

I certify from the records of this office that SFM LANDSCAPE SERVICES, LLC is a limited liability company organized under the laws of the State of Florida, filed on May 9, 2006.

The document number of this limited liability company is L06000047727.

I further certify that said limited liability company has paid all fees due this office through December 31, 2023, that its most recent annual report was filed on March 16, 2023, and that its status is active.



Secretary of State

Tracking Number: 9169988327CU To authenticate this certificate, visit the following site, enter this number, and the follow the instructions displayed.

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication

#### 2024 FLORIDA LIMITED LIABILITY COMPANY ANNUAL REPORT

DOCUMENT# L06000047727 Entity Name: SFM LANDSCAPE SERVICES, LLC Current Principal Place of Business: 7500 NW 74TH AVE MEDLEY, FL 33166

Current Mailing Address: 7500 NW 74TH AVE MEDLEY, FL 33166 US

FEI Number: 20-4908849

Name and Address of Current Registered Agent: TRIAY, CARLOS A 2301 NW 87 AVENUE SUITE 501 DORAL, FL 33172 US

The above named entry submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida.

The ebove natures using a second seco Date

#### Authorized Person(s) Detail : Title MGR

Name INFANTE, CHRISTIAN H Address 7500 NW 74TH AVENUE City-State-Zip: MEDLEY FL 33166

Title MGRM Name SFM SERVICES, INC Address 7500 NW 74TH AVENU City-State-Zip: MEDLEY FL 33166 Title MGRM 7500 NW 74TH AVENUE

FILED Mar 20, 2024 Secretary of State 9415320874CC

Certificate of Status Desired: No.

Lensity cardly that the information exclusion on the sound or supplemental recent is less and accords and that my electronic signs have the same spatial effect as it make under subjects for an exclusion remain or memory of the labely concease or the memory or tracket expression to sound the require supplemental business that the sound spatial accords and the memory or tracket expression to sound the sound spatial accords and the sound spatial accords and the sound spatial accords the sound spatial accords and the sound spatial accords and the sound spatial accords and the sound spatial accords the sound spatial accords and the SIGNATURE: CHRISTIAN INFANTE MANAGER 03/20/2024

| MANAGER | 00/20/2024 |
|---------|------------|
|         | Date       |
|         | MANAGER    |



#### 2024 - 2025

#### BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-357-4829 VALID OCTOBER 1, 2024 THROUGH SEPTEMBER 30, 2025

Business Name: SFM LANDSCAPE SERVICES LLC

Receipt #: 324-316748 Business Type: LAWN MAINTENANCE/LANDSCAPE (LANDSCAPE SERVICES)

Owner Name: 5612 LLC Business Location: 5612 NW 8TH ST MARGATE Business Phone: 954.532.0021 Business Opened: 06/03/2021 State/County/Cert/Reg: Exemption Code:

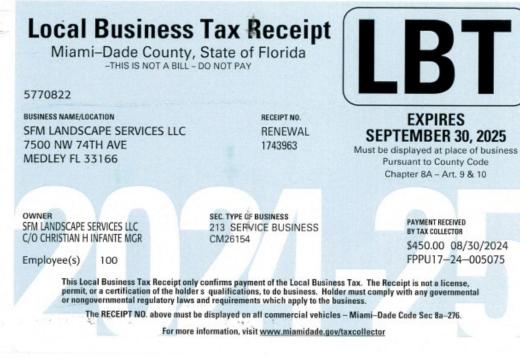
|     | Rooms                               |               | Seats   | Employees<br>10 | Machines     | Profes          | sionals    |
|-----|-------------------------------------|---------------|---------|-----------------|--------------|-----------------|------------|
| Sig | Signature For Vending Business Only |               |         |                 |              |                 |            |
|     |                                     | Number of Mac | hines:  |                 | Vending Type |                 |            |
|     | Tax Amount                          | Transfer Fee  | NSF Fee | Penalty         | Prior Years  | Collection Cost | Total Paid |
| ]   | 81.00                               | 0.00          | 0.00    | 0.00            | 0.00         | 0.00            | 81.00      |

Receipt #039-23-00002023 Paid 08/30/2024 81.00

|         |   | Loc                               | of Margate, Florida<br>al Business Tax Receipt<br>901 NW 66 <sup>th</sup> Avenue<br>Margate, FL 33063<br>(954) 979-6213 |  |
|---------|---|-----------------------------------|---|--|
|         | Business Name:<br>Location address:           | SFM LANDSCAPE S<br>5612 NW 8TH ST | ERVICES LLC   | Receipt Nbr: 25-00009930   |
|         | Issue Date / Class:                           | September 03, 2024                | LANDSCAPING CONTRA  | ACTORS   |
|         | Effective Date:                               | September 03, 2024                |   | Expiration Date: September 30, 2025  |
|         | Receipt Fees:                                 | 130.00                            |   |  |
|         | Comments:                                     |                                   |   |  |
|         | For Ho  | me Local Business Tax Recei       | pt: No Commercial Vehicles Permitte<br>Stock of Trade, Sales or Display, 1  |  |
|         | Commo   | ercial and all others:            | No Outside Sales, Service, Display<br>City Commission Approval.   | y, Stock or Storage without prior  |
| 0008407 | SFM LANDSCA<br>7500 NW 74TH /<br>MEDLEY FL 33 |                                   |   | NOTICE: RECEIPT MUST BE TRANSFERRED<br>WHEN BUSINESS IS MOVED OR SOLD.<br>(Please see bottom portion of disform) |
|         |   | Post This Receipt in              | n a Conspicuous Place   | Maximum Capacity: N/A  |



000245



# **Town of Medley**

#### LOCAL BUSINESS TAX RECEIPT

## BTAX25-2640 VALID OCT 1, 2024 - SEPT 30, 2025

SFM LANDSCAPE SERVICES LLC 7500 NW 74 AVE Medley, FL 33166 SFM LANDSCAPE SERVICES LLC 7500 NW 74 AVE Medley, FL 33166

Is hereby issued a Local Business Tax Receipt for the Town of Medley, valid through September 30th of the tax year listed above for the occupation of:

#### LANDSCAPE SERVICE

"Issuance of this Business Tax Receipt (BTR) is not a development or zoning approval. All activities and uses operated pursuant to this BTR shall comply with the Town of Medley Municipal Code, Miami-Dade County Regulations and State Laws."

Folio No. 22-3011-002-0740

RESTRICTIONS: NO OUTSIDE STORAGE AND NO LIVING ON PREMISES PER DERM: DRY USE ONLY. TRACTOR/TRAILERS BACKED TO LOADING DOCK MUST NOT BLOCK RIGHT OF WAY.

## SAMPLE CERTIFICATE OF INSURANCE

Currently SFM carries Pollution Liability in the amount of \$M/\$2. Should SFM be awarded this contract, we will increase our limits to \$1M/\$3M as required by the contract.

| SFMSER   |              |                                 |  |                     |   |                          |  |                  |                          |
|--|--------------|---------------------------------|--|---------------------|---|--------------------------|--|------------------|--------------------------|
| ACORD" C   | ER           | TIF                             | ICATE OF LIA   | BILI                | TY INS  | URANC                    | E  |                  | (MM/DD/YYYY)<br>/08/2025 |
| THIS CERTIFICATE IS ISSUED AS A<br>CERTIFICATE DOES NOT AFFIRMAT<br>BELOW. THIS CERTIFICATE OF IN<br>REPRESENTATIVE OR PRODUCER, A   | IVEL         | Y OF                            | NEGATIVELY AMEND,<br>DOES NOT CONSTITUT                                | EXTER               | ND OR ALT   | ER THE CO                | VERAGE AFFORDED  | BY THE           | POLICIES                 |
| IMPORTANT: If the certificate holder<br>If SUBROGATION IS WAIVED, subjec<br>this certificate does not confer rights  | t to ti      | he te                           | rms and conditions of th   | ne polic<br>uch ene | y, certain po<br>dorsement(s                          | olicies may              |  |                  |                          |
| PRODUCER   |              |                                 |  | CONTA/<br>NAME:     | CT Dewin Mo   |                          |  |                  |                          |
| Commercial Lines - (305) 443-4886  |              |                                 |  | PHONE<br>(A/C, No   | , Ext): 786.78  | 5.1138                   | FAX<br>(A/C, No):  |                  |                          |
| USI Insurance Services LLC<br>201 Alhambra Circle, Suite 900   |              |                                 |  | É-MAIL<br>ADDRE     | <sub>ss:</sub> dewin.r                                | nolina@usi.c             | om   |                  |                          |
| Coral Gables, FL 33134   |              |                                 |  | <u> </u>            | 0110  |                          | DING COVERAGE  |                  | NAIC #                   |
| INSURED  |              |                                 |  | INSURE              | NM.   |                          | nce Company  |                  | 24147<br>45055           |
| SFM Services. Inc.   |              |                                 |  | INSURE              |   |                          | Irance Company<br>s Lines Ins. Co.                           |                  | 10172                    |
| 7500 NW 74th Ave   |              |                                 |  | INSURE              |   | er Insurance             |  |                  | 22292                    |
|  |              |                                 |  | INSURE              |   |                          |  |                  |                          |
| Medley, FL 33166   |              |                                 |  | INSURE              |   |                          |  |                  |                          |
| COVERAGES CER  | TIFI         | CATE                            | NUMBER: 15918223   |                     |   |                          | REVISION NUMBER: \$  | See belo         | w                        |
| THIS IS TO CERTIFY THAT THE POLICIE:<br>INDICATED, NOTWITHSTANDING ANY R<br>CERTIFICATE MAY BE ISSUED OR MAY<br>EXCLUSIONS AND CONDITIONS OF SUCH<br>INSR<br>TYPE OF INSURANCE | PERT<br>POLI | REME<br>'AIN,<br>CIES.<br>ISUBR | NT, TERM OR CONDITION<br>THE INSURANCE AFFORD<br>LIMITS SHOWN MAY HAVE | OF AN<br>ED BY      | Y CONTRACT<br>THE POLICIE<br>REDUCED BY<br>POLICY EFF | OR OTHER I<br>S DESCRIBE | DOCUMENT WITH RESPE  | CT TO<br>O ALL 1 | WHICH THIS               |
| A X COMMERCIAL GENERAL LIABILITY   | INSD         | WVD                             | MWZY31282224   |                     | 03/01/2024  | 03/01/2025               | EACH DCCURRENCE  | s                | 2,000,000                |
| CLAIMS-MADE X OCCUR  |              |                                 | WWW2151202224  |                     | 03/01/2024  | 03/01/2023               | DAMAGE TO RENTED<br>PREMISES (Ea occurrence)                 | s                | 500,000                  |
|  |              |                                 |  |                     |   |                          | MED EXP (Any one person)                                     | s                | 10,000                   |
|  | x            | x                               |  |                     |   |                          | PERSONAL & ADV INJURY  | s                | 2,000,000                |
| GENL AGGREGATE LIMIT APPLIES PER:  |              |                                 |  |                     |   |                          | GENERAL AGGREGATE  | s                | 4,000,000                |
| POLICY X PRO-<br>JECT LOC  |              |                                 |  |                     |   |                          | PRODUCTS - COMPIOP AGG                                       | s                | 4,000,000                |
| AUTOMOBILE LIABILITY   | -            | -                               | MWTB31519824   |                     | 03/01/2024  | 03/01/2025               | COMBINED SINGLE LIMIT<br>(Ea accident)                       | s<br>s           | 2,000,000                |
| X ANY AUTO   |              |                                 | 1001010024   |                     |   |                          | BODILY INJURY (Per person)                                   | \$               |                          |
| OWNED SCHEDULED AUTOS  | x            | x                               |  |                     |   |                          | BODILY INJURY (Per accident)                                 | \$               |                          |
| X HIRED<br>AUTOS ONLY     X NON-OWNED<br>AUTOS ONLY     X Coll/\$500/\$1.0   |              |                                 |  |                     |   |                          | PROPERTY DAMAGE<br>(Per accident)                            | s<br>s           |                          |
| B UMBRELLA LIAB X OCCUR  |              |                                 | ESXS231000012904   |                     | 03/01/2024  | 03/01/2025               | EACH OCCURRENCE  | s                | 5.000.000                |
| X EXCESS LIAB CLAIMS-MADE  |              |                                 |  |                     |   |                          | AGGREGATE  | s                | 5,000,000                |
| DED RETENTION S  | 1            |                                 |  |                     |   |                          |  | s                |                          |
| A WORKERS COMPENSATION<br>AND EMPLOYERS' LIABILITY   |              |                                 | MWC31262324  |                     | 03/01/2024  | 03/01/2025               | X PER OTH-<br>STATUTE ER                                     |                  |                          |
| ANYPROPRIETORIPARTNER/EXECUTIVE  | N/A          | x                               |  |                     |   |                          | E.L. EACH ACCIDENT   | \$               | 1,000,000                |
| (Mandatory in NH)  |              | 1                               |  |                     |   |                          | E.L. DISEASE - EA EMPLOYEE                                   | s                | 1,000,000                |
| If yes, describe under<br>DESCRIPTION OF OPERATIONS below<br>C Contractor's Pollution Liab.  |              |                                 | G71683723003   |                     | 12/21/2024  | 12/21/2025               | E.L. DISEASE - POLICY LIMIT                                  | s                | 1,000,000                |
| C Contractor's Pollution Liab.   | x            | x                               | G71003723003   |                     | 12/21/2024  | 12/21/2020               | General Aggregate:<br>Each Occurrence                        | 5                | 2,000,000<br>1,000,000   |
| DESCRIPTION OF OPERATIONS / LOCATIONS / VEHIC  | LES (J       | CORD                            | 101, Additional Remarks Schedul  | le, may b           | e attached if mor                                     | e space is requir        | ed}  |                  |                          |
|  |              |                                 |  |                     |   |                          |  |                  |                          |
| CERTIFICATE HOLDER   |              |                                 |  | CANO                | ELLATION  |                          |  |                  |                          |
| SAMPLE CERTI   | FI           | CA                              | λΤΕ  | SHO<br>THE<br>ACC   | ULD ANY OF<br>EXPIRATION<br>ORDANCE WI                | N DATE THE               | ESCRIBED POLICIES BE C<br>REOF, NOTICE WILL<br>Y PROVISIONS. |                  |                          |
|  |              |                                 |  | AUTHO               | RIZED REPRESE   |                          | _  |                  |                          |
| Au   |              |                                 |  |                     |   |                          |  |                  |                          |

The ACORD name and logo are registered marks of ACORD © 1988-2015 ACORD CORPORATION. All rights reserved.

ACORD 25 (2016/03)



## **MBE Certification**

SFM Landscape Services, LLC. is the subsidiary of and 100% owned by SFM Services, Inc., a certified minority owned business. Jose M. Infante and Christian Infante stockholders of SFM Services, Inc. are Hispanic. SFM strongly encourages the recruitment, selection, and promotion of minorities and women in the firm. Several of SFM's vendors are minority owned as well.

At SFM, we understand the importance of promoting diversity and inclusive practices in our business. We are committed to making good faith efforts to utilize Minority Business Enterprise (MBE) companies when any subcontracting opportunities arise. This commitment aligns with our dedication to fostering equitable opportunities for all contractors and suppliers, regardless of their background or identity.

Any question regarding MBE certification, please contact Beatrice Louissaint, President of the Florida State Minority Supplier Development Council. (305.762.6151)

|  | RTIFIES THAT<br>Vices, Inc.   | National Minority Supplier<br>Development Council |
|--|---|---|
| * Nationally certified by the: FLORIDA STATE MI            | ORITY SUPPLIER DEVELOPMEN   | T COUNCIL   |
| *NAICS Co  | ə(s): <u>561730; 561720</u>   |   |
| Description of their product/services as defined           | the North American Industry Classification System (NAICS)                 |   |
|  |   |   |
| 12/01/2024   |   | FL02106   |
| Issued Date  | Certif  | icate Number                                      |
|  | McGuire<br>O and President  | mu  |
| Expiration Date  | Beatrice Louis  | saint, President & CEO                            |
| By using your password (NMSDC issued only), authorized use |   | ofile: http://nmsdc.org                           |
|  | o, Connect, Advocate.<br>nal Minority Supplier Development Council, Inc.® |   |
| MDLS contined by an Animate of the Na                      | nar winnenty Supplier Development Sourier, inc.                           |   |



## ISA ARBORIST CERTIFICATES



The International Society of Arboriculture Hereby Announces That





By successfully meeting ISA Certified Arborist certification requirements through demonstrated attainment of relevant competencies as supported by

| the ISA Credent  |
|--|
| Carlyn Bolli hae<br>Carlyn Pollibia<br>CEO & Executive D |
| 8 June 2008  |
| Issue Date   |
|  |
| 4951 Kathoosi Accorditation Boar                         |
| ACCREDITED   |
| PERSONNEL CERTIFICATION                                  |

98847 ISA Certified Arb







The International Society of Arboriculture

Hereby Announces That

John Munro Has Earned the Credential

Issue Date

ISA Certified Arborist Utility Specialist®

By successfully meeting ISA Certified Arborist Utility Specialist certification requirements through demonstrated attainment of relevant competencies as supported by the ISA Credentialing Council



Callyn Pollihau Cailyn Pollihan CEO & Executive Director 28 October 2020 31 December 2024

31 December 2024 EL-9390AU Expiration Date Certification Number





#### THIS IS TO CERTIFY THAT

Christian Infante SATISFIED THE REQUIREMENTS FOR COMPLETION OF

Principles of Pruning - Introduction to Arboriculture

AWARDED ON 8/25/2023



#### THIS IS TO CERTIFY THAT

Christian Infante

SATISFIED THE REQUIREMENTS FOR COMPLETION OF

Tree Risk Assessment - Introduction to Arboriculture

AWARDED ON 8/25/2023





| Depart                                  | W-9<br>March 2024)<br>Iment of the Treasury<br>al Revenue Service   | Request for<br>Identification Numb<br>Go to www.irs.gov/FormW9 for instr  | er and Certifi<br>uctions and the lates                                |  |                                       | Give form to the<br>requester. Do no<br>send to the IRS.                          |
|---|---|---|--|--|---------------------------------------|---|
| Befor                                   |   | guidance related to the purpose of Form W-9, see Pu   | 1  |  |                                       |   |
|   | <ol> <li>Name of entity/<br/>entity's name of</li> </ol>  | individual. An entry is required. (For a sole proprietor or disre<br>n line 2.)   | garded entity, enter the o   | wher's name on line  | 1, and ente                           | r the business/disregarde   |
|   |   |   |  |  |                                       |   |
|   | the second se | APE SERVICES, LLC.  |  |  |                                       |   |
|   | Z Business name   | disregarded entity name, if different from above.   |  |  |                                       |   |
| on page 3.                              | only one of the   | opriate box for federal tax classification of the entity/individu<br>following seven boxes.<br>sole proprietor C corporation S corporation  | al whose name is entered   | d on line 1. Check   | certain                               | tions (codes apply only to<br>entities, not individuals;<br>tructions on page 3): |
|   | LLC. Enter  | the tax classification (C = C corporation, S = S corporation,   | P = Partnership)   | S  | Exempt pa                             | ayee code (if any)  |
| Print or type.<br>Specific Instructions | classificatio<br>box for the  | k the "LLC" box above and, in the entry space, enter the app<br>in of the LLC, unless it is a disregarded entity. A disregarded<br>tax classification of its owner.<br>instructions)  |  |  |                                       | n from Foreign Account T<br>ce Act (FATCA) reporting<br>19]                       |
| Pro                                     |   |   |  |  | 1                                     |   |
| Specif                                  | and you are pr  | checked "Partnership" or "Trust/estate," or checked "LLC"<br>oviding this form to a partnership, trust, or estate in which<br>have any foreign partners, owners, or beneficiaries. See instr  | you have an ownership i  |  |                                       | to accounts maintained<br>de the United States.)                                  |
| See                                     | 5 Address (numb   | er, street, and apt. or suite no.). See instructions.   |  | Requester's name   | and address                           | s (optional)  |
|   | 7500 NW 74 AV   | /ENUE   |  |  |                                       |   |
|   | 6 City, state, and  | ZIP code  |  |  |                                       |   |
|   | MEDLEY, FL 33   |   |  |  |                                       |   |
|   | 7 List account nu   | mber(s) here (optional)   |  |  |                                       |   |
| _                                       | -   |   |  |  |                                       |   |
| Pa                                      | ti Taxpay   | er Identification Number (TIN)  |  |  | curity numb                           |   |
| back.<br>reside                         | up withholding. For<br>ent alien, sole prop<br>es, it is your emplo   | propriate box. The TIN provided must match the nam<br>individuals, this is generally your social security num<br>rietor, or disregarded entity, see the instructions for if<br>yer identification number (EIN). If you do not have a r        | hber (SSN). However, fo<br>Part I, later. For other                    | ora di a   | -                                     | lon number  |
|   |   | n more than one name, see the instructions for line 1.<br>quester for guidelines on whose number to enter.  | See also What Name   | and 2 0  | - 4 9                                 | 0 8 8 4 9   |
| Par                                     | t II Certific   | ation   |  |  |                                       |   |
| Unde                                    | r penalties of perju  | ry, I certify that:   |  |  |                                       |   |
| 2. I ar<br>Sei<br>no                    | n not subject to ba<br>rvice (IRS) that I an<br>longer subject to b   | n this form is my correct taxpayer identification numb<br>ickup withholding because (a) I am exempt from bac<br>in subject to backup withholding as a result of a failur<br>backup withholding; and<br>other U.S. person (defined below); and | kup withholding, or (b)  | I have not been n  | otified by t                          | the Internal Revenue  |
| 4. The                                  | e FATCA code(s) e   | ntered on this form (if any) indicating that I am exemp   | ot from FATCA reportin   | g is correct.  |                                       |   |
| becau<br>acquir                         | se you have failed sition or abandonm   | S. You must cross out item 2 above if you have been n<br>to report all interest and dividends on your tax return. F<br>ent of secured property, cancellation of debt, contribut<br>vidends, you are not required to sign the certification, I | or real estate transactions to an individual retions                   | ons, item 2 does no<br>irement arrangeme                           | ot apply. Fo                          | or mortgage interest pand, generally, payments                                    |
| Sign                                    |   | 114   |  |  | 0 0                                   | 1005  |
| Here                                    | U.S. person   | CHAR  | 0  | Date Ol. (   | 24.2                                  | 2025  |
|   | neral Instr   |   | required to complete   | e this line to indica  | ate that it h                         |   |
| noted                                   |   | o the Internal Revenue Code unless otherwise  |  |  |                                       | t provides the Form W<br>ownership interest. Th                                   |
| Futur                                   | e developments.<br>d to Form W-9 and  | For the latest information about developments<br>I its instructions, such as legislation enacted<br>d, go to www.irs.gov/FormW9.  | change is intended t<br>regarding the status<br>beneficiaries, so that | o provide a flow-t<br>of its indirect fore<br>t it can satisfy any | hrough en<br>ign partne<br>applicable | tity with information<br>rs, owners, or   |
| Wh                                      | at's New  |   | partners may be req  | uired to complete  | Schedules                             | s K-2 and K-3. See the  |
| this lin<br>appro                       | ne. An LLC that is a priate box for the f   | ed to clarify how a disregarded entity completes<br>a disregarded entity should check the<br>tax classification of its owner. Otherwise, it<br>box and enter its appropriate tax classification.  | Partnership Instructi<br>Purpose of F<br>An individual or entit        | orm  |                                       | <-3 (Form 1065).  |
| anoul                                   | a chock the LLC   | box and enter its appropriate tax classification.   | information return w   |  |                                       |   |

#### Cat. No. 10231X

Form W-9 (Rev. 3-2024)

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

5FM Londscope

### BROWARD COUNTY TREE TRIMMER LICENSE/ CERTIFICATES OF COMPLETION

August 26, 2024

#### BROWARD COUNTY TREE TRIMMER LICENSE

STANDARDS FOR MAINTAINING YOUR BROWARD COUNTY TREE TRIMMER LICENSE

 The following shall be available for inspection at every work site where tree trimming is being carried out:

- · A copy of the company's Broward County Tree Trimmer license.
- · Proof of the company's current insurance coverage.
- · At least one person should possess a current Tree Trimmer training card.
- · Current training cards reflect that training was completed within
- the past two (2) years.
- · Picture identification issued by a government entity or agency.
- At least one trained person must be available at every work site where tree trimming is being carried out.
- The company's Tree Trimmer license number shall be prominently displayed on both sides of vehicles used in tree trimming.
- Tree trimmer license number must appear in ads offering tree trimming and/or removal services. Advertisements include business cards, telephone directory advertisements, quotes for tree services, flyers and vehicles advertising tree services.
- License holders shall ensure that all employees engaged in tree trimming are adequately trained regarding safety procedures in accordance with applicable federal and state law including the federal Occupational Saftey and Health Act of 1970 (OSHA).
- Retraining is required before licenses can be renewed. Tree trimmer licenses are renewable every two years.
- Each license holder shall notify the County, in writing, if there is a change in any of the standards required for licensure.

SFM Services, Inc. 5612 NW 8 ST. MARGATE, FL 33063



204-4A (Rev. 10/12) PC201249985



# FNGLA CERTIFICATIONS



## FNGLA CERTIFIED LANDSCAPE IRRIGATION SERVICE TECHNICIAN







SFM Landscape Services, LLC 7500 NW 74th Avenue Medley, FL 33166

November 7, 2024

To Whom it may concern:

This letter is to confirm that the following company's membership in Tree Care Industry Association, the national trade association for tree care companies, is current and in good standing:

#### SFM Landscape Services, LLC

Medley, FL Member ID: 146822 Join Date: 6/25/2019 Good Through: 6/30/2025

If you need additional information, please feel free to contact TCIA's membership department at 800-733-2622.

Sincerely, Tree Care Industry Association



Tree Care Industry Association 670 N. Commercial St., Suite 201, Machester, NH 03101





RON DESANTIS GOVERNOR 605 Suwannee Street Tallahassee, FL 32399-0450 JARED W. PERDUE, P.E. SECRETARY

May 01,2024

SFM LANDSCAPE SERVICES, LLC 7500 NW 74 AVENUE MEDLEY, FLORIDA 33166

#### RE: CERTIFICATE OF QUALIFICATION

The Department of Transportation has qualified your company for the type of work indicated below.

FDOT APPROVED WORK CLASSES: DEBRIS REMOVAL (EMERGENCY), LANDSCAPING

Unless notified otherwise, this Certificate of Qualification will expire 6/30/2025.

In accordance with Section 337.14(4), Florida Statutes, changes to Ability Factor or Maximum Capacity Rating will not take effect until after the expiration of the current certificate of prequalification (if applicable).

In accordance with Section 337.14(1), Florida Statutes, an application for qualification <u>must be</u> filed within (4) months of the ending date of the applicant's audited annual financial statements.

If the company's maximum capacity has been revised, it may be accessed by logging into the Contractor Prequalification Application System via the following link: HTTPS://fdotwpl.dot.state.fl.us/ContractorPreQualification

Once logged in, select "View" for the most recently approved application, and then click the "Manage" and "Application Summary" tabs.

The company may apply for a Revised Certificate of Qualification at any time prior to the expiration date of this certificate according to Section 14-22.0041(3), Florida Administrative Code (F.A.C.), by accessing the most recently approved application as shown above and choosing "Update" instead of "View." If certification in additional classes of work is desired, documentation is needed to show that the company has performed such work.

All prequalified contractors are required by Section 14-22.006(3), F.A.C., to certify their work underway monthly in order to adjust maximum bidding capacity to available bidding capacity. You can find the link to this report at the website shown above.

Sincerely,

James E. Taylor AA James E. Taylor II, Prequalification Supervisor

James E. Taylor II, Prequalification Supervise Contracts Administration Office

JTII

Improve Safety, Enhance Mobility, Inspire Innovation www.fdot.gov



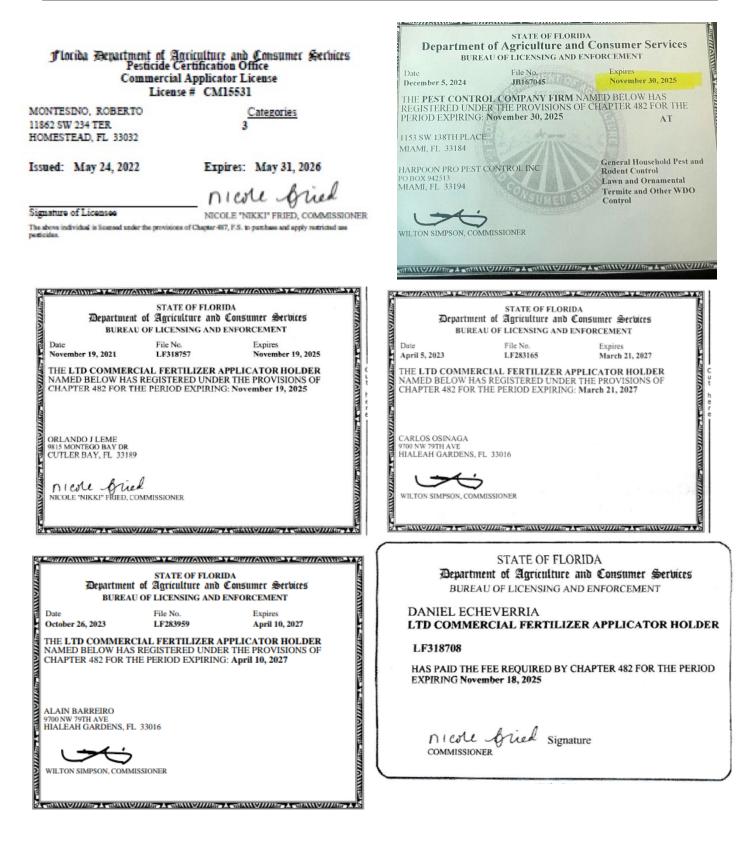


# GENERAL CONTRACTORS LICENSE





#### FERTILIZER LICENSES





## AGRICULTURE DEALERS LICENSE



State of Florida Department of Agriculture and Consumer Services Division of Consumer Services 2005 Apalachee Pkwy Tallahassee, Florida 32399-6500 Registration No.: AD1575 Issue Date: January 18, 2024 Expiration Date: January 28, 2025

POST CERTIFICATE CONSPICUOUSLY

#### License as Dealer in Agriculture Products

Section 604.15-604.30, Florida Statutes

SFM LANDSCAPE SERVICES, LLC 7500 NW 74TH AVE MEDLEY, FL 33166-2400



WILTON SIMPSON COMMISSIONER OF AGRICULTURE



# **Emergency Management Institute**





This Certificate of Achievement is to acknowledge that

#### CHRISTIAN INFANTE

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the Independent Study course:

IS-100.C:

INTRODUCTION TO INCIDENT COMMAND SYSTEM, ICS-100



Issued this 06th Day of September, 2023



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0.40 IACET CEU

A@ET

Superintendent nergency Management Institute Federal Emergency Management Agency

# **Emergency Management Institute**



This Certificate of Achievement is to acknowledge that

#### **CHRISTIAN INFANTE**

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the Independent Study course:

IS-700.B: AN INTRODUCTION TO THE NATIONAL INCIDENT MANAGEMENT

SYSTEM

Issued this 06th Day of September, 2023

IA@ET

feffrey D. Stern, Ph.D. Superintendent ergency Management Institute Federal Emergency Management Agency



## BEST MANAGEMENT PRACTICES





### EQUIPMENT

SFM has a comprehensive maintenance program in place to ensure that its fleet and equipment are well-maintained and functioning optimally. To achieve this, we have our Fleet Manager Alberto Salones along with a team of three full-time mechanics who are dedicated to overseeing the maintenance and upkeep of the fleet and equipment. Their primary responsibility is to ensure that all equipment is in top condition, minimizing downtime and maximizing operational effectiveness.

Additionally, SFM utilizes Whip Around, a web-based fleet maintenance software that allows us to track, document, and report vital data we need to optimize the performance of our fleet and heavy equipment. Every driver completes a pre-trip inspection daily as a preventative maintenance measure. Whip Around also tracks fuel usage and integrates with our vehicle tracking software, GEOTAB.



SFM has a max life equipment policy under which equipment is replaced once it has expired its life expectancy. This ensures that SFM's operations are not hindered by outdated or malfunctioning equipment. By implementing this policy, SFM is able to maximize the lifespan and performance of its equipment, leading to increased efficiency and productivity.





SFM will have all the necessary equipment and personnel needed to provide services requested in the RFP. Below please find a summary of vehicles and equipment as well as a few pictures.

# **Parks Grounds Maintenance**

> Aerator

> Spreader Sprayer

► Reel Mower

> Verticutter











# **Grounds Maintenance**

- > Bucket Truck (Altec) (Ford chassis)
- > Chippers. Bandit & Vermeer
- > Stump grinders. Vermeer
- > Water Trucks
- > Self loader grapple trucks. (40CY) MACK
- > Pickup trucks. Chevy & Nissan
- > Trailer mounted pressure washing rigs equipped with
- > water holding tank & steam pressure capability.

All smaller equipment used will be ECHO brand.



- > Power trim edgers
- > Backpack blowers
- > String trimmers
- > Assorted hand tools

> Exmark LAZSER Z Mowers













# Additional Equipment used for Tree Trimming/Pruning & Removal

























# SFM OWNED FLEET & EQUIPMENT LIST

| UNIT  | YEAR         | MAKE                   | MODEL                      | V.I.N                          |
|-------|--------------|------------------------|----------------------------|--------------------------------|
| 401   | 2025         | FREIGHTLINER           | M2-106 PLUS                | 1FVACXFC0SHWC5945              |
| 402   | 2025         | FREIGHTLINER           | M2-106 PLUS                | 1FVACXFC7SHWC5943              |
| 403   | 2025         | FREIGHTLINER           | M2-106 PLUS                | 1FVACXFC4SHWC5947              |
| 404   | 2025         | FREIGHTLINER           | M2-106 PLUS                | 1FVACXFC7SHWB9141              |
| 901   | 2025         | TORINO TRAILER         | LT 6X16 T                  | 121LP1629SM019904              |
| 985   | 2025         | Vermeer                | BC1500                     | 1VRD18AE9S1052800              |
| 986   | 2025         | Vermeer                | BC1500                     | 1VRD18AE0S1052846              |
| 987   | 2025         | Vermeer                | BC1500                     | 1VRD18AE7S1052911              |
| 988   | 2025         | Vermeer                | BC1800                     | 1VRD15AG7S1052763              |
| 989   | 2025         | Vermeer                | BC1800                     | 1VRD15AG5S1052762              |
| ET-68 | 2025         | Arising Industries Inc | 7x16 Closed Trailer        | 5YCBE1626SH000755              |
| ET-69 | 2025         | Arising Industries Inc | 8.5X16 Tandem Axle Trailer | 5YCBE1624SH000754              |
| 237   | 2023         | Nissan                 | Frontier 4X2 King Cab      | 1N6ED1CL5RN654902              |
| 390   | 2024         | Dodge                  | RAM 4X4 CREW               | 1C6RR7ST4RS161554              |
| 390   | 2024         | FORD                   | MAVERICK                   | 3FTTW8A38RRA61502              |
| 391   | 2024         | FORD                   | MAVERICK                   | 3FTTW8A39RRB36949              |
| 392   | 2024         | FORD                   | MAVERICK                   | 3FTTW8A37RRB37159              |
| 394   | 2024         | FORD                   | MAVERICK                   | 3FTTW8A37RRB37033              |
| 395   | 2024         | FORD                   | F-250                      | 1FT7W2AA7REE66900              |
| 390   | 2024         | FORD                   | F-250                      | 1FT7W2AA7REE66819              |
| 405   | 2024         | CHEVROLET              | COLORADO                   | 1GCGSBEC0R1306842              |
| 405   | 2024         | CHEVROLET              | COLORADO                   | 1GCGSBEC0R1306842              |
| 806   | 2024         | EXMARK                 | LAZER 52"                  | 417003788                      |
| 808   | 2024         | EXMARK                 | LAZER 52                   | 417003788                      |
| 831   | 2024         | EXMARK                 | LAZER 50                   | 417003988                      |
| 836   | 2024         | EXMARK                 | LAZER 52                   | 416917172                      |
| 838   | 2024         | EXMARK                 | LAZER 60"                  | 416722494                      |
| 840   | 2024         | EXMARK                 | LAZER 52"                  | 416893892                      |
| 844   | 2024         | EXMARK                 | LAZER 52                   | 416923490                      |
| 848   | 2024         | EXMARK                 | LAZER 72                   | 416893877                      |
| 874   | 2024         | EXMARK                 | LAZER 52                   | 417003950                      |
| 884   | 2024         | EXMARK                 | LAZER 50                   | 417003950                      |
| 887   |              | EXMARK                 | LAZER 52<br>LAZER 52"      |                                |
| 908   | 2024<br>2024 |                        | SC-382                     | 416260869<br>1VRU112BHR1001987 |
| 908   | 2024         | Vermeer<br>EXMARK      | LAZER 52"                  | 416260833                      |
|       |              |                        | LAZER 52<br>LAZER 52"      |                                |
| 914   | 2024         | EXMARK                 |                            | 416260870                      |
| 915   | 2024         | EXMARK                 | LAZER 52"                  | 416260849<br>A4PUTVJC0RB200074 |
| 927   | 2024         | LANDMASTER             | ATV                        |                                |
| 942   | 2024         | Exmark                 | LAZER 72"                  | 416923483                      |
| 943   | 2024         | Exmark                 | LAZER 72"                  | 417330451                      |
| 944   | 2024         | Exmark                 | LAZER 60"                  | 415191863                      |
| 945   | 2024         | Exmark                 | LAZER 60"                  | 414294544                      |
| 946   | 2024         | Exmark                 | LAZER 72"                  | 417330452                      |
| 950   | 2024         | Exmark                 | 48 Lazer Exmark            | 416282348                      |
| 984   | 2024         | Vermeer                | BC1500                     | 1VRD18AEXR1052783              |
| 106   | 2023         | Isuzu NPR              | 23- GALEFORCE-425          | 54DC4W1D3PS208082              |
| 286   | 2023         | Dodge                  | Ram                        | 1C6RRENTOPN551756              |
| 287   | 2023         | Dodge                  | Ram                        | 1C6RRENT6PN607392              |
| 289   | 2023         | Dodge                  | Ram                        | 1C6RRENT8PN607393              |
| 291   | 2023         | Ford                   | Maverick                   | 3FTTW8E92PRA82230              |
| 292   | 2023         | Ford                   | Maverick                   | 3FTTW8E90PRA82212              |



| 386   | 2023         | FORD              | Transit  | 1FTYE1Y85PKB22372      |
|-------|--------------|-------------------|--|------------------------|
| 387   | 2023         | FORD              | Transit  | 1FTYE1Y89PKB21693      |
| 388   | 2023         | FORD              | Transit  | 1FTYE1Y85PKB21805      |
| 389   | 2023         | FORD              | Transit  | 1FTYE1Y81PKB22739      |
| 399   | 2023         | FORD              | F600   | 1FDFF6LT3PDA00333      |
| 400   | 2023         | FORD              | F600   | 1FDFF6LT7PDA00335      |
| 972   | 2023         | Exmark LAZSER Z   | LZE751CKA524A2   | 410173239              |
| 973   | 2023         | Exmark LAZSER Z   | LZE751CKA524A2   | 415248908              |
| 974   | 2023         | Exmark LAZSER Z   | LZE751CKA524A2   | 415248909              |
| 284   | 2022         | Nissan            | Titan  | 1N6AA1FA7NN104757      |
| 385   | 2022         | FORD              | F350   | 1FTRF3A66NEG44722      |
| 398   | 2022         | CHEVROLET         | 6500 4X2 14' CHIP TRUCK                                  | 1HTKHPVM9NH304882      |
| 970   | 2022         | Exmark LAZSER Z   | LZE801CKA604A1   | 412284189              |
| 971   | 2022         | Exmark LAZSER Z   | LZE801CKA604A1   | 414084412              |
| 0T-5  | 2022         | Torino L TRAILER  | LT6X12   | 121LP1210NM019310      |
| 105   | 2022         | Isuzu NPR         | 21-GALEFORCE-582   | 54DC4W1DXMS201934      |
| 278   | 2021         | Nissan            | NV200 S  | 3N6CM0KNXMK691026      |
| 282   | 2021         | Nissan            | Titan  | 1N6AA1CE3MN527793      |
| 285   | 2021         | Nissan            | Titan  | 1N6AA1EC4MN533212      |
| ET-35 | 2021         | TLTI              | Open Trailer TL  | 4T9BU131XMX374001      |
| 268   | 2021         | Nissan            | TITAN  | 1N6AA1FA7LN504394      |
| 269   | 2020         | Nissan            | TITAN  | 1N6AA1FA9LN504848      |
| 205   | 2020         | Chevrolet         | Silverado  | 3GCPWBEF4LG259337      |
| 271   | 2020         | Nissan            | Titan  | 1N6AA1FA7LN506758      |
| 274   | 2020         | Nissan            | Titan 4x4  | 1N6AA1FA9MN503071      |
| 275   | 2020         | Nissan            | Titan 4x4  | 1N6AA1FA4MN502880      |
| 832   | 2020         | Scag              | 72V"   | R1400485               |
| 902   | 2020         | TORO              | SAND PRO 2020  | 08884-310000326        |
| 931   | 2020         | SCAG              | Turf Tiger II 52"  | N0300200               |
| 931   | 2020         | SCAG              | Turf Tiger II 52   | P1400186               |
| 932   | 2020         | SCAG              | Turf Tiger II 52   | P1400180               |
| 933   | 2020         | SCAG              | V-Ride II  | P1400191<br>P8200101   |
| 936   | 2020         | Kubota            | RTV500   | A5KA1CGATLG061141      |
| 930   | 2020         | Kubota            | RTV500   | A5KA1CGAPLG061141      |
| 937   |              |                   |  |                        |
| 938   | 2020<br>2020 | Exmark            | V Ride 36 (STR600CKA363H1)<br>V ride 52 (STS730GKA52400) | 407034076<br>407087847 |
| -     |              | Exmark            |  |                        |
| 940   | 2020         | Exmark            | Z Spray (ZSL3620)  | 406781814              |
| 947   | 2020         | SCAG              | Turf Tiger STTII61V-31BV                                 | R2500503<br>R2500575   |
| 948   | 2020         | SCAG              | Turf Tiger STTII61V-31BV                                 |                        |
| 949   | 2020         | SCAG              | Turf Tiger STTII52V-31BV                                 | R2400244               |
| AB-1  | 2020         | HASI              | Arrow board  | 7L31E7214LF051069      |
| AB-2  | 2020         | HASI              | Arrow board  | 7L31E7210LF051070      |
| ET-64 | 2020         | Sun Coast Trailer | Trailer 8 X 16   | 1S9E01625L1303978      |
| ET-65 | 2020         | Sun Coast Trailer | Trailer 8 X 16   | 159E01623L1303977      |
| ET-66 | 2020         | Sun Coast Trailer | Trailer 8 X 16   | 1S9E01626L1303066      |
| ET-67 | 2020         | Sun Coast Trailer | Trailer 8 X 16   | 1S9E01629L1303112      |
| OT-2  | 2020         | Sun Coast Trailer | Trailer 8 X 16   | 1S9001627L1303975      |
| OT-3  | 2020         | Sun Coast Trailer | Trailer 8 X 16   | 1S9001629L1303976      |
| OT-6  | 2020         | HOMEMADE          | Trailer 4' X 15'   | NOVIN0201301446        |
| 263   | 2019         | Freightliner      | M2106 / Altec LR758                                      | 3ALACXFC6KDKT4941      |
| 270   | 2019         | ISUZU             | NPR HD Dup truck   | 54DB4J1B5KS800511      |
| 272   | 2019         | ISUZU             | NPR Crew Cab   | 54DC4J1B9KS812553      |
| 273   | 2019         | ISUZU             | NPR Single Cab   | 54DC4W1B3KS811475      |
| 877   | 2019         | YAMAHA            | YUM2A20  | JOG-F423610            |



| 878          | 2019 | YAMAHA                | YUM2A20                       | JOG-100180        |
|--------------|------|-----------------------|-------------------------------|-------------------|
| 925          | 2019 | Vermeer               | BC1500                        | 1VR2181VXK1009607 |
| ET-63        | 2019 | Sun Coast Trailer     | Trailer 8 X 16                | 1S9E01627K1303706 |
| 245          | 2018 | Freightliner          | M2106 / Altec LR758           | 3ALACXFC8JDJN4216 |
| 252          | 2018 | Nissan                | NV200 S                       | 3N6CM0KN0JK699289 |
| 253          | 2018 | Nissan                | Frontier                      | 1N6BD0CT6JN751740 |
| 254          | 2018 | Nissan                | Frontier                      | 1N6BD0CT9JN752462 |
| 257          | 2018 | Nissan                | TITAN                         | 1N6AA1F13JN500775 |
| 258          | 2018 | Nissan                | TITAN                         | 1N6AA1F19JN524790 |
| 259          | 2018 | Nissan                | TITAN                         | 1N6AA1F1XJN525446 |
| 260          | 2018 | Ford                  | F450 DUMP Super Duty          | 1FD0W4GY6JEC87460 |
| 261          | 2018 | ISUZU                 | NPR                           | 54DC4J1B6JS805266 |
| 904          | 2018 | Big Tex               | Dump trailer                  | 16VDX1428J3004123 |
| 916          | 2018 | POLE CAT LIFT         | LIFT POLE CAT                 | 1D955202XJA669003 |
| 922          | 2018 | SCAG                  | SVR36A-15FS                   | J7500317          |
| ET-61        | 2018 | Sun Coast Trailer     | Trailer 8x16                  | 1S9E01625J1303511 |
| ET-62        | 2018 | LOOK                  | TRAILER 8X14                  | 53BLTEA26JU029502 |
| OT-4         | 2018 | Triple Crown Trailers | Traier 8 X 18 Deck Over       | 1XNE1814XJ1082194 |
| 238          | 2017 | CHEVROLET             | Silverado 1500                | 1GCRCPEC9HZ299084 |
| 239          | 2017 | CHEVROLET             | Silverado 1500                | 1GCRCPEC3HZ335089 |
| 240          | 2017 | CHEVROLET             | Silverado 1500                | 1GCRCPEC7HZ355801 |
| 244          | 2017 | ISUZU                 | NPR Crew Cab                  | 54DB4J1B0HS806175 |
| 246          | 2017 | Nissan                | Frontier                      | 1N6DD0ER2HN708713 |
| 262          | 2017 | Nissan                | NV200 S                       | 3N6CM0KN3HK696364 |
| 906          | 2017 | JACOBSEN              | HR600                         | MR100372          |
| 911          | 2017 | CAT                   | 289D                          | CAT0289DPTAW06619 |
| 941          | 2017 | Hustler               | 943225                        | 22105345          |
| ET-59        | 2017 | Sun Coast Trailer     | TRAILER 8X14                  | 1S9E01211H1303335 |
| ET-60        | 2017 | Sun Coast Trailer     | TRAILER 8X14                  | 1S9E0142XH1303453 |
| 212          | 2016 | FORD                  | F250- diesel                  | 1FT7W2AT9GEA52533 |
| 213          | 2016 | FORD                  | F250- diesel                  | 1FT7W2AT8GEA30815 |
| 218          | 2016 | Nissan                | Frontier                      | 1N6BD0CT3GN736881 |
| 219          | 2016 | Nissan                | Frontier                      | 1N6BD0CT8GN736858 |
| 919          | 2016 | SURT                  | TL MEDIUM OPEN TRAILER        | 5JW1U1014G1147931 |
| 202          | 2015 | Nissan                | FRONTIER                      | 1N6BD0CT5FN718378 |
| 203          | 2015 | FORD                  | F250                          | 1FT7W2AT2FEC21371 |
| 204          | 2015 | FORD                  | F250-GAS                      | 1FT7W2A64FEB67145 |
| 205          | 2015 | Dodge                 | Promaster                     | 3C6TRVAG0EE114369 |
| 909          | 2015 | Vermeer               | BC1500                        | 1VR2161V4F1006518 |
| 910          | 2015 | Vermeer               | BC1500                        | 1VR2161V2F1006288 |
| 920          | 2015 | John Deere            | HPX 4X4                       | 1M0HPXGSCEM120943 |
| ET-57        | 2015 | Sun Coast Trailer     | Trailer 8x18                  | 1S9E01824F1303617 |
| ET-58        | 2015 | SUNCOAST              | Trailer 8x16                  | 159E01622F1303621 |
| 905          | 2014 | JACOBSEN              | ROTO MOWER                    | D1803-CREF01      |
| 26           | 2012 | Freightliner          | Self Loader Dump Truck        | 1FVHCYBS5CHBS0056 |
| 184          | 2011 | FORD                  | Ranger                        | 1FTKR1AD3BPA19044 |
| 191          | 2011 | FORD                  | F750 Bucket Truck Altec LR758 | 3FRNF7FC2BV133774 |
| 197          | 2011 | FORD                  | F750 Bucket Truck Altec LR758 | 3FRXF7FC5BV620301 |
| 864          | 2011 | SUCCO                 | Enclosed Trailer 2501         | 1S9E01217B1303637 |
| 876          | 2011 | УАМАНА                | YTF2XP                        | JW7-F4236-41      |
| 903          | 2011 | RPM-CO                | Open Trailer for Roto Mower   | 1R9814SA7B0677378 |
| 555          | 2011 | NORTH STAR/ARROW      | SMALL OPEN TRAILER            | 019751R6030460116 |
| FT-54        |      |                       |                               | 010/0110          |
| ET-54<br>216 | 2011 | FORD                  | F150                          | 1FTVX1CV2AKA97657 |



| 210   | 2008 | International      | 4300 SBA 4X2 WATER TRUCK      | 1HTMMAAN78H676113 |
|-------|------|--------------------|-------------------------------|-------------------|
| 211   | 2008 | International      | 4300 (WATER TRUCK)            | 1HTMMAAN58H676112 |
| 865   | 2008 | Scag Tiger 52"     | STT52V-27H                    | D7400681          |
| 917   | 2008 | PMCO               | UTILITY TRAILER               | PEM5X10GSM15      |
| ET-16 | 2008 | Southwest          |                               | 1S907X1248M982311 |
| ET-45 | 2008 | Southwest          | TRAILER 7X12                  | 1S907X1658M982269 |
| 217   | 2007 | MITSUBISHI         | Galant                        | 4A3AB26F57E042129 |
| 380   | 2007 | НООР               | TL                            | 4T0FB162371002476 |
| 381   | 2007 | НООР               | Trailer/Steam Pressure Washer | 4T0FB162171002475 |
| 825   | 2007 | CAT                | 242 B (Skid Steer)            | LBXM02084         |
| ET-37 | 2007 | Backhoe Pro Plus   | 12 Ton Lowboy                 |                   |
| ET-36 | 2006 | Sun Coast Trailer  | Trailer 7X12                  | 1S9E0121061303307 |
| ET-39 | 2006 | Econoline          | Trailer 12 Ton Lowboy         | 42EDPKE4961000528 |
| 140   | 2005 | CHEVROLET          | Silverado 1500                | 2GCEC19V851232133 |
| 700   | 2005 | TORO               | WORK MAN 7277                 | 23000038          |
| 824   | 2005 | CAT                | 420 D (Backhoe)               | EBLN12890         |
| ET-2  | 2005 | SUCCO              | TRAILER                       | 1S9E0122X5T303813 |
| 110   | 2004 | SUZUKI             | КеК                           | DA63T271541       |
| 880   | 2004 | Farm Trac          | FMTRAC45                      | T2013877          |
| ET-14 | 2004 | KENDALL            | КТ                            | 1K986X2094D201697 |
| ET-22 | 2004 | ANDERSON           | 20K lbs                       | 4YNBN25284C021238 |
| 861   | 2003 | HAULMARK           | 7 X14                         | 4XSPB14283G048712 |
| 23    | 2000 | Mack               | CH613 Self loader Dump Trucks | 1M1AA13Y9YW115875 |
| 25    | 2000 | Mack               | CH613 Self loader Dump Trucks | 1M1AA13Y7YW115874 |
| 283   | 2000 | FORD               | F-550                         | 1FDAF56F6YEB08290 |
| 826   | 2000 | CAT Thomas         | 173 (Front Loader)            | 921117 3 HL       |
| 860   | 2000 | HMDE               | TRAILER                       | NOVIN0200131926   |
| ET-7  | 2000 | CUSTOM             | ULTRA                         | NOVIN0200103368   |
| 112   | 1999 | ISUZU              | NPR 4.8L                      | JALB4B148X7006090 |
| 288   | 1997 | DAIHATSU           | Litter Control                | S100P095673       |
| 299   | 1997 | DAIHATSU           | Litter Control                | S110P141162       |
| ET-20 | 1997 | PANTHER            | CHEMTEX                       | NOV1N000083716724 |
| ET-4  | 1997 | CUSTOM             | TRAILER SMALL ENCLOSED        | NOVIN000083716725 |
| ET-55 | 1997 | Arrowmaster        | W11W-15/25SB                  | 01971U6380461740  |
| 297   | 1996 | MITSUBISHI         | Litter Control                | U42T0211763       |
| 296   | 1994 | SUZUKI             | Litter Control                | DC51T334855       |
| 298   | 1993 | SUZUKI             | Litter Control                | DC51T233575       |
| ET-9  | 1993 | CUSTOM             | НООР                          | 1H9FB162010472417 |
| 921   |      | Work Horse - Green | Golf Car                      | 1539921           |



## 4. REFERENCE FORMS

#### VENDOR REFERENCE FORM

| City of Hollywood Solicitation #:       | RFP-272-25-GJ Athletic Field Maintenance |                   |  |  |  |
|---|--|-------------------|--|--|--|
| Reference for:                          | SFM Landscape Services, LLC.             |                   |  |  |  |
| Organization/Firm Name providin         | g  |                   |  |  |  |
| reference:                              | City of Margate                          |                   |  |  |  |
| Organization/Firm Contact<br>Name:      | Ben Trapani                              | Title:            | Assistant Director                           |  |  |
| Email:                                  | btrapani@margatefl.com                   | Phone:            | 954-972-6458                                 |  |  |
| Name of Referenced Project:             |  | Contract No:      |  |  |  |
| Date Services were provided:            |  | Project           |  |  |  |
|   |  | Amount:           |  |  |  |
| Referenced Vendor's role in<br>Project: | Prime Vendor                             |                   | Subcontractor/<br>Subconsultant              |  |  |
| Would you use the Vendor<br>again?      | 🖸 Yes                                    |                   | NO. Please specify in additional<br>comments |  |  |
| Description of services provided b      | v Vendor (provide additional sh          | eet if necessary) |  |  |  |
| Performed basic turf maintenar          |  | eeen neeessaryn   | •  |  |  |
| Performed basic turr maintenar          | ice                                      |                   |  |  |  |

Please rate your experience Not Applicable Need Excellent Satisfactory with the Vendor Improvement Vendor's Quality of Service a. Responsive ĺ٦ b. Accuracy Ы c. Deliverables ŋ Vendor's Organization: a. Staff expertise 7 b. Professionalism **N** c. Staff turnover 8 Timeliness/Cost Control of: a. Project b. Deliverables 3

| Additional Comments (provide additional sheet if necessary): |
|--|
|  |
|  |

| ****THIS SECTION FOR CITY USE ONLY**** |        |  |         |       |        |  |  |
|--|--------|--|---------|-------|--------|--|--|
| Verified via:                          | Email: |  | Verbal: |       | Mail:  |  |  |
| Verified by:                           | Name:  |  |         |       | Title: |  |  |
| vermed by:                             |        |  |         | Date: |        |  |  |



| City of Hollywood Solicitation #:       | od Solicitation #: RFP 272-25-GJ Athletic Field Maintenance |                              |  |  |  |  |  |  |
|---|---|------------------------------|--|--|--|--|--|--|
| Reference for:                          | SFM Landscape Serv  | ices, LLC.                   |  |  |  |  |  |  |
| Organization/Firm Name providing        |   |                              |  |  |  |  |  |  |
| reference:                              | Village of Key  | y Biscayne                   |  |  |  |  |  |  |
| Organization/Firm Contact               |   | Title:                       |  |  |  |  |  |  |
| Name:                                   | Carlos Sanchez  |                              | Public Works Superintendent                  |  |  |  |  |  |
| Email:                                  | csanchez@keybiscayne.fl.gov                                 | Phone:                       | 305-213-2892                                 |  |  |  |  |  |
| Name of Referenced Project:             | Athletic Fields Maintenance                                 | Contract No:                 | CLIN No. 07-11                               |  |  |  |  |  |
| Date Services were provided:            |   | Project                      |  |  |  |  |  |  |
|   | 07/2020 - 06/2023   | Amount:                      | 100,002.98                                   |  |  |  |  |  |
| Referenced Vendor's role in<br>Project: | Prime Vendor  |                              | Subcontractor/<br>Subconsultant              |  |  |  |  |  |
| Would you use the Vendor again?         | Yes   |                              | No. Please specify in additional<br>comments |  |  |  |  |  |
| Description of services provided by     | γ Vendor (provide add                                       | litional sheet if necessary) | :  |  |  |  |  |  |

Mowing, Turf Aeration, Pesticides, Edging, Plan Bed Maintenance, Mulch Replacement, Weed Control, Fertilizing, & Irrigation.

| Please rate your experience<br>with the Vendor |  |  | Excellent | Not Applicable |
|--|--|--|-----------|----------------|
| Vendor's Quality of Service                    |  |  |           |                |
| a. Responsive                                  |  |  |           |                |
| b. Accuracy                                    |  |  |           |                |
| c. Deliverables                                |  |  |           |                |
| Vendor's Organization:                         |  |  |           |                |
| a. Staff expertise                             |  |  |           |                |
| b. Professionalism                             |  |  |           |                |
| c. Staff turnover                              |  |  |           |                |
| Timeliness/Cost Control of:                    |  |  |           |                |
| a. Project                                     |  |  |           |                |
| b. Deliverables                                |  |  |           |                |

| Additional Comments (provide additional sheet if necessary):  |
|---|
| SFM Landscape Services excels in responsiveness, accuracy, and professionalism. Their expert team delivers precise, high-quality results with efficiency and reliability. |
|   |

|               | ****        | THIS SECTIO | N FOR CITY | USE ON | LY**** |  |
|---------------|-------------|-------------|------------|--------|--------|--|
| Verified via: | Email:      |             | Verbal:    |        | Mail:  |  |
| Marifa d have | Name:       |             |            |        | Title: |  |
| Verified by:  | Department: |             |            |        | Date:  |  |



| City of Hollywood Solicitation #:       | RFP 272-25-GJ Athletic Field Ma | aintenance   |  |
|---|---------------------------------|--------------|--|
| Reference for:                          | SFM Landscape Services, LLC.    |              |  |
| Organization/Firm Name providing        | 1                               |              |  |
| reference:                              | Miami Lakes Golf C              | lub          |  |
| Organization/Firm Contact               |                                 | Title:       |  |
| Name:                                   | Charles De Lucca                |              | General Manager                              |
| Email:                                  | charlied@miamilakesgolf.com     | Phone:       | 305.785.9029                                 |
| Name of Referenced Project:             | Golf Course Turf Maintenance    | Contract No: | Golf Course Turf Maintenance                 |
| Date Services were provided:            |                                 | Project      |  |
|   | as needed                       | Amount:      | Approx. \$100K                               |
| Referenced Vendor's role in<br>Project: | I Prime Vendor                  |              | Subcontractor/<br>Subconsultant              |
| Would you use the Vendor again?         | Yes                             |              | No. Please specify in additional<br>comments |

Description of services provided by Vendor (provide additional sheet if necessary): SFM provides golf course turf maintenance on an "as needed basis".

| Please rate your experience with the Vendor | Need<br>Improvement | Satisfactory | Excellent | Not Applicable |
|---|---------------------|--------------|-----------|----------------|
| Vendor's Quality of Service                 |                     |              |           |                |
| a. Responsive                               |                     |              | ×         |                |
| b. Accuracy                                 |                     |              | ×         |                |
| c. Deliverables                             |                     |              | X         |                |
| Vendor's Organization:                      |                     | -            |           |                |
| a. Staff expertise                          |                     |              | X         |                |
| b. Professionalism                          |                     |              | X         |                |
| c. Staff turnover                           |                     |              |           |                |
| Timeliness/Cost Control of:                 |                     |              |           |                |
| a. Project                                  |                     |              | K         |                |
| b. Deliverables                             |                     |              |           |                |

Additional Comments (provide additional sheet if necessary): Very reliable and skilled company.

|                | ****        | THIS SEC | TION FOR CITY | USE ON | LY**** |  |
|----------------|-------------|----------|---------------|--------|--------|--|
| Verified via:  | Email:      |          | Verbal:       |        | Mail:  |  |
| Marifie d have | Name:       |          |               |        | Title: |  |
| Verified by:   | Department: |          |               |        | Date:  |  |



| City of Hollywood Solicitation #:<br>Reference for: | RFP 272-25-GJ Athletic Field Maintenance |  |
|---|--|--|
| Reference for.                                      | SFM Landscape Services, LLC.             |  |
| Organization/Firm Name providing                    |  |  |
| reference:  | City of Doral                            |  |
| Organization/Firm Contact                           | Title:                                   |  |
| Name:   | Henry Martinez                           | Superintendent of Streets                    |
| Email:  | henry.martinez@cityofdoral.com Phone:    | 305-593-6740 Ext. 6025                       |
| Name of Referenced Project:                         | Right-of-Way Maintenance Contract No:    | ITB 2020-14                                  |
| Date Services were provided:                        | Since 2008 to Present Project Amount:    | 600,000 annually                             |
| Referenced Vendor's role in<br>Project:             | X Prime Vendor                           | Subcontractor/<br>Subconsultant              |
| Would you use the Vendor again?                     | x Yes 🗆                                  | No. Please specify in additional<br>comments |

Description of services provided by Vendor (provide additional sheet if necessary): Landscape maintenance Citywide

| Please rate your experience with the Vendor | Need<br>Improvement | Satisfactory | Excellent | Not Applicable |
|---|---------------------|--------------|-----------|----------------|
| Vendor's Quality of Service                 |                     |              |           |                |
| a. Responsive                               |                     |              | x         |                |
| b. Accuracy                                 |                     |              | x         |                |
| c. Deliverables                             |                     |              | х         |                |
| Vendor's Organization:                      |                     |              |           |                |
| a. Staff expertise                          |                     |              | x         |                |
| b. Professionalism                          |                     |              | x         |                |
| c. Staff turnover                           |                     |              | x         |                |
| Timeliness/Cost Control of:                 |                     |              |           |                |
| a. Project                                  |                     |              | x         |                |
| b. Deliverables                             |                     |              | x         |                |

Additional Comments (provide additional sheet if necessary):

|               | ****   | THIS SEC | TION FOR CITY | USE ON | LY**** |  |
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| M. 10 . 11.   | Name:  |          |               |        | Title: |  |
| Verified by:  |        |          |               | Date:  |        |  |



| City of Hollywood Solicitation #:   | RFP      | 272-25-GJ Athletic Field I    | Maintenance       |  |
|-------------------------------------|----------|-------------------------------|-------------------|--|
| Reference for:                      | SFM      | Landscape Services, LLC       |                   |  |
| Open in the Utime Name and it       |          |                               |                   |  |
| Organization/Firm Name providing    | g        |                               |                   |  |
| reference:                          |          | City of Miami Bea             | ch                |  |
| Organization/Firm Contact           |          | Que                           |                   |  |
| Name:                               | Rodne    | ey Knowles                    |                   | Asstistant Public Works Director             |
| Email:                              | rodney   | knowles@miamibeachfl.gov      | Phone:            | (305) 673-7000                               |
| Name of Referenced Project:         | Groun    | ds Maintenance-ROW-Parking    | Contract No:      | ITB# 2014-275-LR                             |
| Date Services were provided:        | Faciliti | es-Lincoln Road-Coastal Areas | Project           |  |
|                                     | 2011 -   | - 2020                        | Amount:           | \$900,000                                    |
| Referenced Vendor's role in         | đ        | Prime Vendor                  | _                 | Subcontractor/                               |
| Project:                            |          | Prime vendor                  | C                 | <sup>J</sup> Subconsultant                   |
| Would you use the Vendor<br>again?  |          | Yes                           |                   | NO. Please specify in additional<br>comments |
| Description of convises provided by |          | Ior (provide additional d     | haat if naaaaaami |  |

Description of services provided by Vendor (provide additional sheet if necessary): Routine landscape maintenance (mowing, edging, hedge trimming, fertilization, irrigation repair, tree and palm trimming, new landscape installation, landscape demolition) of the City's rights-of-way, including swales, medians, parking lots and garages, City buildings, and coastal areas.

| Please rate your experience<br>with the Vendor | Need<br>Improvement | Satisfactory | Excellent | Not Applicable |
|--|---------------------|--------------|-----------|----------------|
| Vendor's Quality of Service                    |                     |              |           |                |
| a. Responsive                                  |                     |              |           |                |
| b. Accuracy                                    |                     |              |           |                |
| c. Deliverables                                |                     |              | <b></b>   |                |
| Vendor's Organization:                         |                     | •            | •         | •              |
| a. Staff expertise                             |                     |              | <b></b>   |                |
| b. Professionalism                             |                     |              |           |                |
| c. Staff turnover                              |                     |              |           |                |
| Timeliness/Cost Control of:                    |                     |              |           |                |
| a. Project                                     |                     |              | <b>1</b>  |                |
| b. Deliverables                                |                     |              |           |                |

| Additional Comments (provide additional sheet if necessary): |
|--|
| N/A  |
|  |

| ****THIS SECTION FOR CITY USE ONLY**** |             |  |         |        |  |
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| Verified via:                          | Email:      |  | Verbal: | Mail:  |  |
| Verified by:                           | Name:       |  |         | Title: |  |
|  | Department: |  |         | Date:  |  |





| Client Name   | City of Coral Gables   |
|---------------|--|
| Contract name | Citywide Landscape Maintenance Services  |
| Contract Term | 2002 to present  |
| Scope of Work | SFM maintains the medians and right of ways for the City of Coral Gables. The<br>contract consists of mowing, edging, line trimming, irrigation system operation<br>maintenance/repair, litter retrieval and waste disposal, pruning, mulching, weeding,<br>landscape maintenance, pesticide and fertilizer applications, and replacement of<br>plants as required.<br>Deena Bell-Llewellyn, Assistant Director of Public Works / Greenspace |
| Contact       | Management Division  |
|               | E: <u>dbell@coralgables.com</u> P: 305.460.5165  |



# MIAMIBEACH

# Proudly Serviced Since 2011

| Client Name   | City of Miami Beach  |
|---------------|--|
| Contract name | ITB 2020-042-AY Grounds Maintenance, Right of Way, Parking Facilities,<br>Lincoln Road Mall, Lot Clearance & Coastal Areas - City of Miami Beach   |
| Contract Term | 2020 to present; 2011 to 2020  |
| Scope of Work | SFM provides landscape services at various City of Miami Beach streetscapes,<br>municipal facilities and coastal areas which include but not limited to: mowing,<br>edging, line trimming, irrigation system operation maintenance/repair, litter<br>retrieval and waste disposal, pruning, mulching, weeding, landscape<br>maintenance, pesticide and fertilizer applications, turf management, and<br>replacement of plants as required. |
| Contact       | Rodney Knowles, Greenspace Division Director Public Works Department<br>E: <u>rodneyknowles@miamibeachfl.gov</u> P: 305.673.7080   |

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# DORAL

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# Proudly Serviced Since 2012

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| Client Name   | City of Doral   |
|---------------|---|
| Contract name | ITB 2020-14 Right-of-Way Maintenance Services   |
| Contract Term | 2020 to present; 2012 to 2020   |
| Scope of Work | SFM provides right-of-way maintenance throughout the city. The contract consists of but not limited to: lawn maintenance, litter control, fertilization, & tree trimming. Other services currently provided are street sweeping services and canal cleaning services. |
| Contact       | Henry Martinez, Superintendent of Streets   |
|               | E: <u>Henry.Martinez@cityofdoral.com</u> P: 305.593.6740 Ext. 6003/6025   |





| Client Name   | Town of Miami Lakes  |
|---------------|--|
| Contract name | Grounds Maintenance, Litter Control, & Tree Trimming   |
| Contract Term | 2004 to present  |
| Scope of Work | SFM provides litter control, tree trimming, maintenance and repair of<br>grounds, landscaping, irrigation systems, tree water sprout removal up to 8 ft.<br>high, shrub pruning, planting, fertilization, clean-up of litter and debris inclusive<br>of leaves, landscaping operations, and other services as required to provide<br>complete grounds maintenance. |
| Contact       | Jeremy Bajdaun, CPRP Director of Parks and Recreation<br>E: bajdaunj@miamilakes-fl.gov P:305.364.6100  |







| Client Name   | Baptist Health South Florida   |
|---------------|--|
| Contract name | Landscape Maintenance Services   |
| Contract Term | 2015 to present  |
| Scope of Work | SFM provides complete landscape maintenance including tree trimming, irrigation maintenance, mulching, and landscape installation to several Baptist Health locations. |
| Contact       | Yanei Perez, Property Manager  |
|               | Yanei Perez, Property Manager<br>E: <u>yaneip@baptisthealth.net</u> P: 305.812.9179  |





| Client Name   | Homestead-Miami Speedway  |
|---------------|---|
| Contract name | Grounds Maintenance Services  |
| Contract Term | 2004 to present   |
| Scope of Work | SFM provides roving security services to the entire open retail space which spans<br>just under 2 acres. Our dedicated security team consists of 15 roving security<br>officers, supervisors, and an on-site security director. |
| Contact       | Tyler Chappelle, Operations Manager   |
|               | E: <u>tchappelle@homesteadmiamispeedway.com</u> P: 305.230.5008   |



# MIAMIBEACH

**City of Miami Beach**, 1700 Convention Center Drive, Miami Beach, Florida 33139, www.miamibeachfl.gov PUBLIC WORKS DEPARTMENT Greenspace Management Division

Friday, May 22, 2020

Christian Infante SFM Services, Inc. 7500 NW 74<sup>th</sup> Street Medley, FL. 33166

Dear Christian,

I want to send you a quick note to thank you and your team for all of your hard work within the City of Miami Beach. SFM Services, Inc. has been successfully providing landscape maintenance services to our City for over 10 years. Your contract, ITB 2014-275-LR includes lawn maintenance, tree/palm trimming, irrigation maintenance, and litter control for our entire South Right-of-Way, including the Julia Tuttle and MacArthur Causeways, which are major gateways into our City. We appreciate your responsiveness, professionalism, and all-around wonderful customer service any time an issue has been brought to your attention.

Please feel free to list me as a reference.

Sincerely,

P. Rodney Knowles Greenspace Division Director





Tuesday, May 26, 2020

Mario Cantero SFM Services, Inc. 7500 NW 74<sup>th</sup> Street Medley, FL. 33166

Dear Mario:

This letter is to confirm SFM Services, Inc. has been the City's landscape maintenance contractor since 2005. Over the years SFM has become an essential part of our City's Public Works Department. SFM has also provided street sweeping, canal maintenance, and disaster recovery services. We appreciate SFM also contributing to our City's Earth Day events in the past.

Please feel free to list me as a reference.

Sincerely,

Henry Martinez, Superintendent of Streets Public Works Department henry.martinez@cityofdoral.com



## SFM LANDSCAPE PROJECTS



City of Coconut Creek

FDOT Landscape Installation Coral Way Exits of SR 826





Old Spanish Villa



Granada Golf Course

