



City of Hollywood, Florida

2600 HOLLYWOOD BLVD. • P.O. Box 229045 • ZIP 33022-9045

DATE: **July 3, 2014**

RE: BLANKET ORDER # **B002483**

PRODUCT/SERVICE: **Supply of Sodium Chloride (Solar Salt)**

**Morton Salt
Mr. Mike Leahy
123 N. Wacker Drive
Chicago, IL 60606-1743**

Telephone Contact: 904-992-1613
**Phone: 800-882-7258
Fax: 321-868-2583**

Dear Vendor:

This is to inform you that the City of Hollywood, Florida is entering into a Blanket Order with your Company based on one of the following:

- | | |
|--|--------|
| <input type="checkbox"/> FORMAL BID # | |
| <input type="checkbox"/> INFORMAL BID # | DATED: |
| <input type="checkbox"/> RENEWAL OF FORMAL BID # | DATED: |
| <input type="checkbox"/> EXTENSION OF FORMAL BID/RFP# | DATED: |
| <input type="checkbox"/> WRITTEN QUOTATION # | DATED: |
| <input type="checkbox"/> VERBAL QUOTATION PER | DATED: |
| <input type="checkbox"/> STATE OF FLORIDA CONTRACT # | DATED: |
| <input type="checkbox"/> BROWARD COUNTY BID # | |
| <input checked="" type="checkbox"/> OTHER: City of Boca Raton Bid Number 2013-038 | |

The term of this order is **7/3/2014** through **4/30/2015**.

The estimated dollar value is **\$100,728.00**.

The obligations of the City of Hollywood under this order are subject to the availability of funds lawfully appropriated for its purpose by the City Commission and are subject to the terms and conditions contained on the Purchase Order form.

The City of Hollywood Departments will issue hard copy orders against this Blanket Order as your authorization to deliver. All invoices must reference each unique document number.

If you have any questions, please contact **Ian Superville** at (954) 921-3552

c: Water Treatment Plant
Finance



CITY OF HOLLYWOOD, FLORIDA

PROCUREMENT SERVICES DIVISION

2600 HOLLYWOOD BLVD. • ROOM 303 • P. O. BOX 229045 • ZIP 33022-9045
PHONE: 954-921-3299 • FAX: 954-921-3086

June 13, 2014

Morton Salt
Attn: Mike Leahy
123 N. Wacker Drive
Chicago, IL 60606-1743

Dear Mr. Leahy:

Our Agreement for Supply of Sodium Chloride (Solar Salt), based upon Cooperative Bid # 2013-038 Blanket Purchase Order B002483, expired on April 30, 2014.

The Procurement Services Division would like to renew the agreement for a one (1) year renewal period under the terms, conditions and pricing utilizing Blanket Purchase Order B002483 (copy attached).

If you are willing to honor your bid pricing and renew this agreement, please sign below. If you are not, please sign and explain reason(s) in a separate letter.

Renewal is subject to the receipt of all required insurance certificate(s). If you have not already done so, please forward updated certificates directly to Procurement Services.

Thanks for your help with this matter and as always, please call me at 954-921-3552 or e-mail to isuperville@hollywoodfl.org if you have questions.

A response as soon as possible would be appreciated.

Sincerely,


Ian Superville, Procurement Contracts Officer
Procurement Services Division

I agree: _____

(Signature)

I disagree: _____

Name: _____

(Typed or Printed)

Date: _____

6/19/14



CITY OF HOLLYWOOD, FLORIDA
PROCUREMENT SERVICES DIVISION

DATE: May 12, 2014

2014 MAY 19 PM 2:46 PR-14-113

TO: Steve Joseph, Director, Public Utilities

VIA: Joel Wasserman, Director, Procurement Services

FROM: Ian Superville, Procurement Contracts Officer
Procurement Services

MAY 13 2014

SUBJECT: Blanket Contract Renewal for Supply of Sodium Chloride (Solar Salt)-
B002483 - Morton Salt.

ISSUE:

The current period of the above contract expired April 30, 2014. The contract is renewable for a one (1) year period if it is determined to be in the City's best interest and the vendor agrees to the renewal in writing.

EXPLANATION:

If you wish to renew this contract, please complete and return this form to my attention along with the attached Contract Renewal Evaluation Form.

If you do not want to renew this contract, please explain the reason(s) in a separate memo. Also note that this contract will expire on the date mentioned above and if a new contract is to be established, you must submit bid specifications.

RECOMMENDATION:

Please reply by returning this memo appropriately filled out, signed and dated.

Date: 5-13-14

To: Ian Superville, Procurement Services

The Public Utilities Department recommends the following:

☒ RENEW the contract under the same terms and conditions. The Budget Account Number to be charged is 42.4011.00000.536.005233.

☐ DO NOT renew this contract. See attached memo explaining the reason(s).

☐ DO NOT renew this contract. DO NOT prepare a replacement bid (items/services no longer needed).

☒ Estimated annual usage/expenditure is 900 tons/YR = \$100,728.00

By: _____

Title: _____

5/16/14

5/15/14



CITY OF HOLLYWOOD, FLORIDA
PROCUREMENT SERVICES DIVISION

Department/Office
Contract Renewal Evaluation

Date: 05/13/2014	
Department/Office: Public Utilities	Division/Area: 4011-Water Treatment Plant
Contact Person: Taylor Calhoun	Title: Water Plant Manager
Contact phone number: 954-967-4230	Contact Email: tcalhoun@hollywoodfl.org
Purchase Order/Blanket Purchase Order #: B002483	
Contract Expiration Date: 04/30/14	
Vendor: Morton Salt	Contact Person: Mike Leahy
Contact phone number: 1-855-292-2066	Contact Email: mleahy@mortonsalt.com
Good/Service: Solar Salt(sodium chloride)	Solicitation #:

1. How would you rate the quality of goods/services?

☐ Excellent ☒ Good ☐ Satisfactory ☐ Poor

2. How would you rate the courteousness vendor's personnel?

☐ Excellent ☒ Good ☐ Satisfactory ☐ Poor

3. With regards to the goods or services provided, how satisfied are you with the following items?
(Please check one per category)

	Excellent	Good	Satisfactory	Poor
Overall Quality	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Value	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Frequency of Contact	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Responsiveness to request	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4. Are all goods/services on the contract being performed at the agreed upon time and manner?

☒ Yes ☐ No

If no, please explain?

5. If you contacted the vendor, were all your questions or any issues resolved to your complete satisfaction?

☒ Yes ☐ No ☐ Did not need to contact

If no, please explain?



CITY OF HOLLYWOOD, FLORIDA
PROCUREMENT SERVICES DIVISION

Department/Office
Contract Renewal Evaluation

6. Has the invoicing been timely, accurate and in accordance with the contract?

☒ Yes ☐ No

If no, please explain?

7. Does the Department/Office recommend renewing a contract based upon the available renewal options when the current agreement expires?

☒ Yes ☐ No

If no, please explain?

8. Please state any additional comments about your experience with this vendor and the goods/services provided:

Department/Office Director's Name: _____

Department/Office Director's Signature: _____


5/15/14


5/16/14

City of Boca Raton

CITY HALL • 201 WEST PALMETTO PARK ROAD • BOCA RATON, FLORIDA 33432-3795 • PHONE: (561) 393-7700
(FOR HEARING IMPAIRED) TDD: (561) 367-7046
SUNCOM: (561) 922-7700
INTERNET: www.ci.boca-raton.fl.us



March 7, 2014

Mr. Mike Leahy
MORTON SALT
123 N. Wacker Drive
Chicago, IL 60606
Tel: 904-992-1613/ Fax: 954-676-5593
Email: MLeahy@mortonsalt.com

SUBJECT: Bid No. 2013-038 Solar Salt (Bulk) Delivery & Supply – Approval of Price Increase
Renewal Number # 1

Dear Mr. Leahy,

This letter shall serve to advise that after careful review and consideration of your request for price increase, the City of Boca Raton, Lead Agency on behalf of all participating entities noted in the original bid does hereby accept all proposed price increases.

In accordance with the provisions of the above referenced term contract, said price increases shall become effective on the first renewal option effective 5/1/2014 through 4/30/2015. Orders placed prior to May 1, 2014 shall be invoiced at the current prevailing prices. The attached document indicates updated pricing that will become effective May 1, 2014 (per confirmation received on 1/14/2014).

Should you have any questions, please feel free to contact me at 561-393-7872 or via email: lmesser@myboca.us at your earliest convenience.

Sincerely,

A handwritten signature in cursive script that reads "Lorie Messer".

Lorie Messer
Buyer
Attachment

C: Lynn Kunkel, Purchasing Manager
Norm Wellings, Plant Operations Manager, City of Boca Raton WWTP, WTP
Bid No 2013-038 File

City of Boca Raton
Bid No. 2013-038, Solar Salt (Bulk) Delivery & Supply
 April 9, 2013 @ 2:00 PM

2013 Bid Pricing				Morton Salt, Inc.		
Item #	Item Description	Est'd Annual Usage	U/M	Freight Charge per Location	Unit Price (product only)	Extension
1	City of Boca Raton, WTP & WWTP	2800	TONS	\$35.64 /per ton	\$75.00 /per ton	\$309,792.00
2	Town of Davie WTP	533	TONS	\$36.77 /per ton	\$75.00 /per ton	\$59,573.41
3	City of Hollywood, WTP	720	TONS	\$36.92 /per ton	\$75.00 /per ton	\$80,582.40
4	City of Lantana, WTP	750	TONS	\$34.99 /per ton	\$75.00 /per ton	\$82,492.50
5	City of Margate WTP, WWTP	750	TONS	\$36.16 /per ton	\$75.00 /per ton	\$83,370.00
6	City of Pembroke Pines	600	TONS	\$36.97 /per ton	\$75.00 /per ton	\$67,182.00
8	City of Tamarac, WTP	450	TONS	\$36.63 /per ton	\$75.00 /per ton	\$50,233.50
9	City of Lantana	750	TONS	\$34.99 /per ton	\$75.00 /per ton	\$82,492.50
TOTAL			7,353	TONS		
GRAND TOTAL				\$815,718.31		
Mfg/Name of product being bid:				Morton Bulk Ind. Solar		
Bulk load Truck Delivery in tons:				25		

Renewal No. 1

Effective 5/1/2014 through 4/30/2015

2014 Price increase*				Morton Salt, Inc.		
Item #	Item Description	Est'd Annual Usage	U/M	Freight Charge per Location	Unit Price (product only)	Extension
1	City of Boca Raton, WTP & WWTP	2800	TONS	\$36.50 /per ton	\$77.00 /per ton	\$317,800.00
2	Town of Davie WTP	533	TONS	\$36.50 /per ton	\$77.00 /per ton	\$60,495.50
3	City of Hollywood , WTP	720	TONS	\$36.50 /per ton	\$77.00 /per ton	\$81,720.00
4	City of Lantana, WTP	750	TONS	\$36.50 /per ton	\$77.00 /per ton	\$85,125.00
5	City of Margate WTP, WWTP	750	TONS	\$36.50 /per ton	\$77.00 /per ton	\$85,125.00
6	City of Pembroke Pines	600	TONS	\$36.50 /per ton	\$77.00 /per ton	\$68,100.00
8	City of Tamarac, WTP	450	TONS	\$36.50 /per ton	\$77.00 /per ton	\$51,075.00
9	City of Lantana	750	TONS	\$36.50 /per ton	\$77.00 /per ton	\$85,125.00
TOTAL			7,353	TONS		
GRAND TOTAL						
Mfg/Name of product being bid:				Morton Bulk Ind. Solar		
Bulk load Truck Delivery in tons:				25		



Southeast Florida Governmental Purchasing Cooperative Group

CONTRACT AWARD

Please complete each of the applicable gray boxes and submit with bid documents and applicable award notices and tabulations to lpiper@myboca.us for placement on the NIGP SE FL Florida Website Coop Contract page.

BID/RFP NO.: 2013-038

DESCRIPTION/TITLE: Solar Salt (Bulk) Delivery & Supply

INITIAL CONTRACT TERM: Starts: 5/1/2013 Ends: 4/30/2014

RENEWAL TERMS OF CONTRACT: 3 RENEWAL OPTIONS FOR 1 YR.
(Number of renewals) (period of time)

SECTION #1 - VENDOR AWARD

Vendor Name: Morton Salt, Inc.
Vendor Address: 123 N. Wacker Drive, Chicago, IL. 60606
Contact: Mike Leahy
Phone: 904-992-1613
Cell/Pager: 904-673-4459 **Email Address:** mleahy@mortonsalt.com
Website: www.MortonSalt.com
FEIN: 273146174

SECTION #2 – AWARD/BACKGROUND INFORMATION

Award Date: April 23, 2013 **Resolution/Agenda Item No.:** 9-A-2
Insurance Required: Yes
Performance Bond Required: No

SECTION #3 - LEAD AGENCY

Agency Name: City of Boca Raton
Agency Address: 201 W. Palmetto Rd., Boca Raton, FL. 33432
Agency Contact: Tracy Golia
Telephone: 561-393-7876 **Facsimile:** 561-393-7983
Email: tgolia@myboca.us