

**Aclara Pricing for the City of Hollywood (FL)  
Installation Services**



Date: 6/8/2021

INSTALLATION SERVICES						
Item	Description	Part Number	Qty	Unit Price	Extended Price	Notes
1.0	INSTALLATION SERVICES					
1.01	Installation Services - Resplice existing connectors with new splice kit		238	\$31.75	\$7,556.50	(5,6,7)
1.02	Installation Services - Replace meter and MTU and resplice connectors		604	\$72.22	\$43,620.88	(5,6,7,8)
1.03	Installation Services - WOMS Set-up & Implementation		1	\$8,730.16	\$8,730.16	(5,6,7,8)
1.04	Installation Services - Data Integration		1	\$3,968.25	\$3,968.25	(5,6,7,8)
1.05	Installation Services - Mobilization / Demobilization		1	\$13,968.25	\$13,968.25	(5,6,7,8)
INSTALLATION TOTAL:					\$77,844.04	

Subtotal: **\$77,844.04**  
 Material Handling & Freight: **Included**  
 Grand Total: **\$77,844.04** (1,2,3,4)

ADDITIONAL INSTALLATION SERVICES (If Needed)						
Item	Description	Part Number	Qty	Unit Price	Extended Price	Notes
2.0	ADDITIONAL INSTALLATION SERVICES (If Needed)					
2.01	Installation Services - If communication fails, replace meter and resplice endpoint		100	\$83.33	\$8,333.00	(5,6,7)
2.02	Installation Services - Replace MTU and resplice connectors		100	\$35.71	\$3,571.00	(5,6,7,8)
2.03	Installation Services - Replace register and MTU and resplice connectors		100	\$51.59	\$5,159.00	(5,6,7,8)
2.04	Installation Services - Splice kit		100	\$5.56	\$556.00	(5,6,7,8)
2.05	Installation Services - Backyard / Alley Adder		50	\$31.75	\$1,587.50	(5,6,7,8)
ADDITIONAL INSTALLATION TOTAL:					\$19,206.50	

Subtotal: **\$19,206.50**  
 Material Handling & Freight: **Included**  
 Grand Total: **\$97,050.54**

## PRICING ASSUMPTIONS

General Note: This Proposal/Quotation is based upon the terms and conditions set forth in the Aclara Standard Terms and Conditions of Sales for Equipment and Certain Services that are available on Aclara's website at:

<http://www.aclara.com/terms-and-conditions/>

Any conflicting or additional terms and conditions contained in any resulting purchase order are hereby rejected unless agreed to in writing by Aclara.

### GENERAL

- Pricing remains in effect for a period of 90-days from the date above.
- Pricing is confidential, proprietary, and governed by the confidentiality requirements of the terms and conditions.
- The itemized pricing shown is based on quantities and schedules proposed herein; any changes may result in a pricing adjustment. Stand-alone pricing for each line item may be provided upon request.

4 Total extended price shown excludes any applicable Sales Tax.

**INSTALLATION SERVICES**

5 Terms: Invoice weekly NET30.

6 There will be a mutually agreed upon contract upon award of the project.

7 Unit pricing does not include Prevailing Wage or Davis Bacon Wage Rates.

8 Excluded: Bonding and permit fees.

9 Demobilization/Remobilization/Stand Down Contingency: The project mobilization and demobilization is assumed for a single-phase move on and move off for installation and deployment. If demobilization and remobilization occur during the project due to reasons beyond Concord Utility Services' control (e.g., lack of materials and inventory, lack of data or account information), additional contingency fees will be assessed.

a. Demobilization/Remobilization Fees: If CUS is forced to demobilize due to lack of inventory (e.g., meters, registers, endpoint modules, lids, boxes, fittings), CUS will invoice for cost plus 15% to move in and out of the market (i.e., travel fees, cancellation fees, vehicle transportation).

b. Stand Down Time: If CUS is unable to perform due to lack of inventory of materials (e.g., meters, registers, endpoint modules, lids, boxes, fittings), and installation resources remain deployed, CUS will invoice at \$95.00 per hour, per technician for time CUS is stood down.

10 A secure staging area, centrally located to the project to be provided by Owner or Prime Contractor, for materials, waste, and fleet vehicle parking (1/4 ton pick-up trucks).

11 Legacy equipment requires secure storage provided by Owner or Prime Contractor or. Owner or Prime Contractor will be responsible for removal, scrapping or disposing of all legacy equipment.

12 CUS will not be responsible for disposal of hazardous materials.

13 All data for the entire project will be provided at one time prior to mobilization.

14 All data sent from the Utility will be accurate and without duplicate data (addresses, meter numbers, radios, accounts, etc.).

15 If information submitted to CUS is later found to be inconsistent with actual information the price may be adjusted accordingly to account for additional set up and programming.

16 Excludes additional visits to meter locations after the initial installation and programming, for network communication issues during Route Certification.

17 Meter installation unit pricing Includes all labor, tools, vehicles, & fuel.

18 Meter installation unit pricing is for standard meter installation assuming meters are "Like for Like" and "Lay Length for Lay Length", for normal installations, exclusive of repairs to or modification or replacement of service lines, meter boxes, valves, or customers' plumbing.

19 Unit pricing does not include adjusting, resetting, removing, or replacing meter box. If CUS is required to replace setters, risers, valves or fittings, the meter box resetting will be billed separately.

20 Unit pricing assumes both meter couplings will be visible and accessible within the meter box.

21 CUS will make three attempts to access meter locations in backyards, alleys, unable to locate meters, or other obstruction, before closing the work order and returning to utility.

22 No other direct job costs have been noted (city licenses, permits, storage, etc.). If additional direct job costs arise, they will be added at cost plus 15%.

23 All materials to be provided by the Prime Contractor or Owner including, but not limited to meters, registers, radios, boxes, lids, box extension rings, meter spuds, extensions, adapters, meter couplers, bolt kits, gaskets, flanges, fittings, in-line connectors, compression fittings, PVC fittings, tamper clips, Nicor connectors, backflow prevention devices, etc.

24 Any badging requirements will be done prior to the start of the project.

25 It is expected that all hard-to-find meters will have location descriptions and assistance (mark service with paint) from the Utility.

26 The Utility will provide CUS safe access, including keys and gate codes (gated communities) to all locations.

27 Work will not be performed at locations where it is reasonable that damage may occur to customer's property.

28 CUS will not be responsible for replacing meters or endpoints that are obstructed by landscape or excessive tree/plant roots in the boxes.

29 CUS will repair to a usable and safe condition any customer side water line break caused by a CUS Employee, up to 36" from the meter connection, on the customer side only.

30 CUS will not be responsible for maintaining, repairing, or replacing existing customer side setters, backflow preventers, irrigation valves, pressure regulators, unions, ball valves, or customer side valves, unless noted otherwise.

31 CUS will not be responsible for repairing or replacing existing City/Water District service side piping or fittings.

32 CUS will not be held responsible for any inoperative, damaged, or leaky valves.

33 CUS will not install any equipment (meters, radios, or meter retrofits) or perform any service in confined spaces, vaults, or manholes unless noted otherwise.

34 CUS will not be responsible for Traffic Control.

35 CUS will not be responsible for any community outreach programs or program materials other than leaving a door hanger, post installation.

36 Any specific requirements not covered under this quote will be reviewed, any additional costs will be a change order or revision to the proposal.

**Bobby Barker**

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