PROJECT QUOTATION

The Safeware Team consisting of Safeware Inc & Vetted Solutions are pleased to quote the following systems for the above referenced project:

Scope of Work:

Safeware Team proposes to provide three (3) MERC-LPR Speed Trailers (pictured below). The MERC-LPR Trailer includes all hardware listed below. It is designed to be rapidly deployed by a single officer with FLDOT approved trailer body complete with running lights and easily removable hitch for the security of your unit once deployed.

The trailer comes with a Xenarc 10.1 touchscreen sunlight readable monitor for local aiming of cameras on deployment of the trailer. One power switch turns the entire system on and launches the software and internet connection automatically, all the officer deploying has to do is aim the cameras and ensure the software is getting good plate reads and the trailer is ready to go for active interdiction via the included Vigilant TAS client or for data collection/retention for use in investigative purposes.

A micro solid state PC featuring Windows 7 Pro OS and Teamviewer software simplifies remote support and allows us to quickly remotely troubleshoot issues you are having in the field. With the 4G Cradlepoint Router/Modem communicating through cellular directly to the LEARN server any interaction with normal IT infrastructure i.e. Netmotion, Inmotion, etc. is unnecessary.

All hardware and software necessary for three complete trailers is included in this quote.

Safeware®
SAFETY·SERVICE·RESPONSE

QUOTATION

5641 S Laburnum Ave
Richmond VA 23231
www.safewareinc.com

Name:	Hollywood Police Department
	3250 Hollywood Blvd
	Hollywood, Florida 33021
Attn:	Lt. Paul Andrians, Special Operations
Phone:	
Fax:	
Email:	
Cust ID:	

Freight Terms: USC PPD

Date:	01.29.14
Expiration Date:	Valid for 30 Days
Prepared By:	Peter Van Kirk
Phone:	561-400-1029
Fax:	804-236-0429
Email:	pvankirk@safewareinc.com
Sales Rep:	Peter Van Kirk
Customer RFQ:	Hollywood PD LPR Project

Payment Terms: net 30

HARDWARE Portion:

MODEL NO	DESCRIPTION	QTY	UNIT PRICE	EXTENDED PRICE	SAFEWARE LIST PRICE	USC DISCOUNT	YOUR DISCOUNT

	Vigilant Mobile LPR 2-Camera System (Expandable to 4 Cams)
	Software Includes:
	• Includes CarDetector software application with MDC Viewer
	• Includes Camera control package, Hot-List Management & reporting capabilities
	Hardware Includes:
	• Includes Qty=1 Combination IR / Color LPR Camera - 25mm Lens Package
	• Includes Qty=1 Combination IR / Color LPR Camera - 35mm Lens Package
	• Includes solid state digital signal processor unit - No moving parts
	• Permanent SAE certified wiring harness (direct to battery)
	  o Single point power connection
	• Field Installed GPS Receiver & factory installed camera cable quick disconnects
	• Ruggedized Mobility Kit with Pelican Case
	  o Automotive DC cigar lighter receptacle
	Vetted Security Solutions Extended Warranty – Year 3 – Mobile LPR Systems
	• Additional Year 3 Extended Warranty for Mobile LPR System						

Mobile LPR SYS-1	• Includes all travel fees, labor, and other cost associated with keeping a fully functioning 2 Camera Mobile LPR System	2	$ 14,300.00	$ 28,600.00	$ 44,687.50	41%	68%
	Vigilant MERC-LPR 2 Camera Fixed LPR Speed Trailer Software Includes: • Includes CarDetector Fixed LPR Software with TAS Alert Client • Includes Camera control package, Hot-List Management & reporting capabilities • Windows 7 License w/ Teamviewer for remote support Hardware Includes: • Custom Built Battery and Equipment Enclosure w/ sliding equipment drawer • 6x 6v 380 Ah Batteries – 7 days LPR system runtime • 2x Vigilant Raptor 2 LPR Cameras, 50 and 75mm lenses • 2x Vigilant Mango DSP Units • Removable LPR bracket arms • Micro PC w/ Dual-core 64 bit x86 CPU 1.9 GHz + HD 4000 w/ 128 GB SSD and 8GB RAM • Micro Shutdown Controller • Garmin GPS • External Cell Antenna • Inverter • Digital Battery Gauge • XenArc 10.1 Sunlight Readable Touchscreen Monitor • Programmable LED Speed Sign Solutions Extended Warranty – Year 3 – MERC-LPR Trailer System • Additional Year 3 Extended Warranty for MERC-LPR Vetted Security						
MERC-LPR	• Includes all travel fees, labor, and other cost associated with keeping a fully functioning LPR Trailer system	3	$ 37,200.00	$ 111,600.00	$ 155,000.00	41%	76%

Item	Description	Qty	Price	Ext. Price			
	SOFTWARE Portion:						

VV-SL-1	LEARN-NVLS LPR Data Hosting Service via National Law Enforcement LPR Server
	• Vigilant Hosted/Managed Centralized LPR server via LEARN
	• Vigilant hosted/managed LEARN account
	  o Central repository for all LPR data acquired by each LPR
	• Includes Vigilant's suite of LPR data analytics via online web access
	  o Automated CarDetector software update management
	  o Plate searching, mapping, data mining utilities
	  o Stakeout, Associate Analysis and MOAB
	  o Full administrative security with management auditing
	• Plug-N-Play an unlimited number of CarDetector LPR systems
	  o Requires NO server hardware, NO server maintenance
		1	$ -	$ -	N/A	N/A	N/A

VSBSCSVC-01 (Per Year)	Vigilant LPR Basic Service Package for Hosted/Managed LPR Deployments • Managed/hosted server account services by Vigilant • Includes access to all LEARN and CarDetector software updates • Priced per camera per year for up to 14 total camera units registered • Requires new/existing Enterprise Service Agreement (ESA)	1	$ 5,000.00	$ 5,000.00	$ 11,363.64	41%	56%
VS-CIP-1	Vigilant Competitive LPR Server - Integration Service • Includes software module for installation on competitive LPR server • Near-real-time monitoring and copying of new LPR data to LEARN account • Engineering services included for remote analysis of existing Non-Vigilant LPR data	1	$ -	$ -	N/A	N/A	N/A
TAS-UL	Vetted Security Solutions Target Alert Service - LPR Alert Delivery Software - Unlimited User • Real Time LPR notification and mapping software sends LPR alerts to any in-network PC • Send Alerts over any communication protocol including LAN, WAN, internet wireless, etc. • Server Client software compatible with all Vigilant CDFS applications	1	$ -	$ -	N/A	N/A	N/A
	Install Portion:						
SSUPLN-COM	Vigilant Start Up & Configuration of Hosted/Managed LEARN Server Account • New client account setup via national LPR server Required for all hosted/managed LEARN client accounts	1	$ 1,240.00	$ 1,240.00	$ 5,391.30	41%	77%
SSUPSYS-COM	Vigilant System Start Up & Commissioning of 'In Field' LPR system • Vigilant certified technician to visit customer site • Includes system start up, configuration and commissioning of LPR system • Applies to mobile (1 System)	2	$ - *	$ -	N/A	N/A	N/A
VV-NVLS-01	NVLS-Tier II Private Date One Year Subscription • Access to Vigilant NVLS Private data for one year. • Hot-list Record Storage- Up to 400 License Plates w/ Proactive alert Notifications • Access to All NVLS utilities • My Plates, NVLS Hot-List, NVLS Library, Vehicle location Service & LPR Forum	1	$ -	$ -	N/A	N/A	N/A

VSPTRNG	Vetted End User Training for LPR Systems
	• End user training for Vigilant products
	  o Covers all client purchased applications
	Vigilant certified technician to visit site and perform one training class
	  o Includes classroom and field operation training
		1	$ -	$ -	N/A	N/A	N/A

TRVL-SFL	Vetted Travel Cost to Customer Location	1	$ 397.99	$ 397.99	$ 1,137.11	41%	65%
	PROPOSAL TOTAL		$ 146,837.99	$ 397.99	$ 1,137.11	N/A	N/A

Proposal Notes:

1. All prices are quoted in USD and will remain firm and in effect for 30 days.
2. This Quote does not include anything outside the above stated bill of materials.
3. Complete systems include 3 year parts and labor warranty on all above hardware and software.

US Communities Contract Information - Contract number: 440001839
Standard freight charges for shipments within the continental US are paid. Any Hazardous material charges or expedited freight will be billed
*Agency must be registered with US Communities at www.uscommunities.org

Price Via Web

Date: 01/29/14