

**STATEMENT OF BUDGET IMPACT**  
**(Policy Number 94-45)**  
**Budgetary Review of Proposed Resolution &**  
**Ordinances with Financial Implication.**

**Date:** June 6, 2014

BIS 14-168

**File:** TMP-2014-00310

**Proposed Legislation:**

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF HOLLYWOOD, FLORIDA, AUTHORIZING THE APPROPRIATE CITY OFFICIALS TO CANCEL BID NUMBER F-4323-13-IS; AND FURTHER AUTHORIZING THE APPROPRIATE CITY OFFICIALS TO ISSUE THE ATTACHED BLANKET PURCHASE ORDERS BETWEEN GARDEN OF BEAUTY AND THE CITY OF HOLLYWOOD, LAWN WIZARD USA, INC. AND THE CITY OF HOLLYWOOD, SUPERIOR LANDSCAPING & LAWN SERVICES, INC. AND THE CITY OF HOLLYWOOD AND WEED-A-WAY, INC. AND THE CITY OF HOLLYWOOD FOR CITY-WIDE GROUNDS MAINTENANCE SERVICES IN AN ESTIMATED ANNUAL AMOUNT OF \$326,995.02.

**Statement of Budget Impact:**

1. ☐ No Budget Impact associated with this action;
2. ☒ Sufficient resources are identified /available;
3. ☐ Budgetary resources not identified/unavailable;
4. ☐ Potential Revenue is possible with this action;
5. ☒ Will not increase the cost of Housing;
6. ☐ May increase the cost of Housing; (CDAB review required)

**Explanation:**

The Department of Public Works requires multiple contracts for City-Wide Grounds Maintenance Services for ten (10) zones identified to be serviced by qualified contractors capable of implementing an aggressive inspection and landscape/grounds maintenance program with attention to detail.

On March 11, 2014, Bid F-4400-14-RD was advertised online via the City's website and DemandStar in accordance with the City's Purchasing Ordinance, Section 38.42(A)(1).

Bid number F-4400-14-RD was opened at 3:00 P.M. on March 27, 2014, and resulted in responses from eighteen (18) bidders, summarized as follows:

	Annual Zone Total				
GROUPS MAINTENANCE ZONES	Able Business Services, Inc.	Bass Property Maintenance, Inc.	Creative Lawn Maintenance	Garden of Beauty, Inc.	Innovative Grounds Management of Florida, LLC
ZONE 1	\$84,294.08	NO BID	\$67,275.00	\$42,895.00	\$69,805.00
ZONE 2	\$76,985.60	NO BID	\$104,650.00	\$49,933.00	\$69,575.00
ZONE 3	\$42,543.56	NO BID	\$86,250.00	\$35,650.00	NO BID
ZONE 4	\$44,710.62	NO BID	\$131,100.00	\$18,630.00	\$58,949.00
ZONE 4A	\$28,600.00	\$23,270.00	\$52,000.00	\$14,300.00	\$37,440.00
ZONE 5	\$42,480.54	NO BID	\$108,286.07	\$35,880.00	NO BID
ZONE 5A	\$39,600.00	NO BID	\$72,356.40	\$10,800.00	NO BID
ZONE 6	\$73,999.97	NO BID	\$132,480.00	\$20,033.00	NO BID
ZONE 7	\$120,175.00	\$74,520.00	\$180,365.31	\$49,979.00	\$94,760.00
ZONE 8	\$67,798.94	NO BID	\$210,469.78	\$42,343.00	NO BID
ZONE 8A	\$15,480.00	NO BID	\$52,200.00	\$12,420.00	NO BID
ZONE 9	\$107,499.49	NO BID	\$294,581.02	\$106,831.00	NO BID
ZONE 10	\$10,000.00	NO BID	\$36,900.00	\$17,120.00	NO BID

	Annual Zone Total				
GROUPS MAINTENANCE ZONES	Landscape Maintenance Professionals, Inc.	Lawn Wizard USA, Inc.	Mainguy Landscape Services	Nice & Smooth Landscape Corp.	Orchidman Landscape Artisans Corp.
ZONE 1	\$63,928.73	\$28,313.00	\$85,157.50	\$38,870.00	\$101,315.00
ZONE 2	\$106,276.79	\$41,814.00	\$121,951.29	\$118,450.00	\$255,300.00
ZONE 3	\$41,409.20	\$24,955.00	\$80,649.96	\$43,470.00	\$120,520.00
ZONE 4	\$56,021.56	\$10,465.00	\$50,180.25	\$19,665.00	\$75,900.00
ZONE 4A	\$20,053.28	\$14,170.00	\$30,379.96	\$27,300.00	\$51,844.00
ZONE 5	\$79,683.50	\$38,824.00	\$46,022.31	\$44,505.00	\$102,097.00
ZONE 5A	\$33,480.00	\$4,212.00	\$16,425.00	\$8,100.00	\$59,040.00
ZONE 6	\$42,826.00	\$17,066.00	\$61,089.84	\$19,205.00	\$110,285.00
ZONE 7	\$149,684.00	\$51,727.00	\$150,180.34	\$50,140.00	\$332,442.00
ZONE 8	\$91,425.00	\$35,236.00	\$143,540.01	\$71,530.00	\$181,562.00
ZONE 8A	\$12,600.00	\$21,240.00	\$51,705.00	\$10,620.00	\$25,560.00
ZONE 9	\$163,350.00	\$102,555.00	\$191,222.10	\$109,150.00	\$312,350.00
ZONE 10	NO BID	\$8,220.00	\$27,930.00	\$55,200.00	\$115,200.00

	Annual Zone Total			
GROUND MAINTENANCE ZONES	Royal Regions, Inc. (Non-Responsive)	SFM Services, Inc.	Speedy Valdes Lawn Service	Superior Landscaping & Lawn Service, Inc.
ZONE 1	\$30,935.00	\$31,647.08	\$70,840.00	\$26,858.25
ZONE 2	\$31,625.00	\$44,515.35	\$113,390.00	\$39,992.40
ZONE 3	\$14,260.00	\$57,380.40	\$68,080.00	\$15,525.00
ZONE 4	\$19,090.00	\$72,377.55	\$29,900.00	\$21,393.45
ZONE 4A	\$12,350.00	\$29,484.00	\$31,200.00	\$8,775.00
ZONE 5	\$41,745.00	\$77,381.66	\$54,050.00	\$37,353.15
ZONE 5A	\$12,960.00	\$40,824.00	\$14,400.00	\$14,628.60
ZONE 6	\$31,510.00	NO BID	\$28,290.00	\$19,654.65
ZONE 7	\$55,085.00	NO BID	\$84,870.00	\$58,522.85
ZONE 8	\$38,985.00	NO BID	\$57,960.00	\$36,980.55
ZONE 8A	\$9,900.00	NO BID	\$43,200.00	\$6,901.20
ZONE 9	\$49,730.00	NO BID	\$158,545.00	\$60,438.15
ZONE 10	\$4,220.00	NO BID	\$31,800.00	\$54,648.00

	Annual Zone Total			
GROUND MAINTENANCE ZONES	T.T.C. Environmental, Inc. (Submitted Incorrect Unit Pricing)	Visualscape, Inc.	Webb's Landscaping, Inc.	Weed-A-Way, Inc.
ZONE 1	\$51.29	\$107,985.00	NO BID	\$26,858.25
ZONE 2	\$5.06	\$133,285.00	NO BID	\$39,992.40
ZONE 3	\$14.49	\$145,475.00	NO BID	\$15,525.00
ZONE 4	\$12.88	\$45,195.00	NO BID	\$21,393.45
ZONE 4A	\$13.00	\$46,020.00	NO BID	\$8,775.00
ZONE 5	\$92.69	\$101,545.00	NO BID	\$37,353.15
ZONE 5A	\$1.08	\$21,600.00	\$9,900.00	\$14,628.60
ZONE 5 (BEST AND FINAL OFFER)	N/A	N/A	N/A	\$32,244.39
ZONE 5A (BEST AND FINAL OFFER)	N/A	N/A	N/A	\$8,155.08
ZONE 6	\$173.19	\$113,045.00	NO BID	\$19,654.65
ZONE 7	\$160.54	\$136,045.00	\$88,550.00	\$58,522.85
ZONE 8	\$194.58	\$226,297.00	NO BID	\$36,980.55
ZONE 8A	\$48.96	\$93,960.00	NO BID	\$6,901.20
ZONE 9	\$7.41	\$331,550.00	NO BID	\$60,438.15
ZONE 10	\$32,004.20	\$84,620.00	NO BID	\$54,648.00

The bids submitted by Royal Regions, Inc. and T.T.C. Environmental, Inc. were determined to be non-responsive.

The bids submitted by Able Business Services, Inc., Bass Property Maintenance, Inc., Creative Lawn Maintenance, Garden of Beauty, Innovative grounds Management of Florida, LLC, Landscape Maintenance Professionals, Inc. Lawn Wizard USA, Inc., Mainguy Landscape Services, Nice & Smooth Landscape, Corp., Orchidman Landscape Artisans Corp., SFM Services, Inc., Speedy Valdes Lawn Service, Superior Landscaping & Lawn Service, Inc., Visualscape, Inc., Webb's Landscaping and Weed-A Way, Inc. were all determined to be responsive and responsible.

The initial term of this agreement shall be for a three (3) year period with the right to renew for two (2) additional two (2) year periods subject to vendor acceptance, satisfactory performance and the determination that renewal will be in the best interest of the City.

It is the recommendation of the Director of Public Works and the Director of Procurement Services that the City Commission approve the award of the attached blanket purchase orders to Garden of Beauty (Zones 7), Lawn Wizard USA, Inc. (Zones 4,6 & 10), Superior Landscaping & Lawn Service, Inc. (Zones 1,2,3,8 & 9) and Weed-A-Way, Inc. (Zone 5) the lowest responsive, responsible bidders for Grounds Maintenance Services, for a period of three (3) years with an option to renew for two (2) additional two (2) year periods for an estimated annual expenditure of \$326,995.02.

Funding has been provided in the fiscal year 2014 budget in the Public Works Maintenance – Right of Way Account Number 01.5171.00481.541.005229 and Chemical Account Number 01.5171.00481.541.005233 and will be provided for in subsequent fiscal years.

**PREPARED BY:** Neesha Bajere  
Management & Budget Analyst

**APPROVED BY:** Mirtha Dziedzic  
Assistant Director, Budget and Financial Services