

REQUEST FOR PROPOSAL

RFP-174-24-GJ

FOR THE CITY OF HOLLYWOOD, FLORIDA



www.BaronSign.com



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Company Overview, Qualifications and Experience

Baron Sign Manufacturing is an affiliated company of Wilco Electrical through common ownership. Combined sales in 2023 exceeded \$30 million, and together we employ over 350 people across Florida. The main offices are located in the West Palm Beach area, with satellite offices in Miami.

Baron Sign Manufacturing has been in operation since 1983, offering a turnkey signage solution for interior, exterior, and wayfinding signage. Our services encompass design, permitting, fabrication, and installation, all of which is overseen by one of our experienced Project Managers. Most importantly, if awarded this project, nearly all aspects will be handled in-house, affording us complete control over quality and timelines.

Baron is currently wrapping up a similar project with The City of Tamarac where we have fabricated and installed 62 signs, 50 of which are monument signs. Wilco has also been involved by boring underground electrical runs to illuminate newly placed monument signs. Please see the Similar Projects section for more details and photos of the completed work.

Baron Licenses

- Electrical Contractor EC13009604
- General Contractor CBC1250569

Baron Personnel Chart

Administrative

- 3 Project Managers
- 2 Estimators
- 1 Permit Expediter
- 1 Contract Administrator
- 1 Purchasing Manager
- 1 General Manager

Baron Installation Equipment

- 2 Crane Trucks
- 2 Big Tex 22' Flatbed Trailers
- 1 Dump Trailor
- 1 Excavator with Jackhammer attachment
- 4 Pick-up Trucks

Manufacturing

- 6 Fabricators
- 6 Installers
- 1 Painter / 2 Paint Prep
- 1 Production and Installation Manager
- 1 Router Operator
- 1 Interior sign fabricator



Proposed Project Schedule

It will be necessary to understand which signs the City and CRA perceive as most urgent for installation. However, at Baron, we strive to demonstrate as much progress as possible, so we will propose the most efficient schedule. With the exception of City Sign Type A, we followed the Kimley Horn structural analysis and have priced the removal of existing signs and fabrication of new ones for the signs listed in the 'Poor' and 'New Sign/No longer exists' categories. When surveying Sign Type A, we concluded that the shroud option would cost nearly as much as removing the existing sign and installing a new one, so we only priced out a new sign for all 6 locations. We will enlist a local Hollywood company to remove the existing signs, while Baron will fabricate and install the new ones. Not only will the new signs have a cleaner look, but they will also be fully installed to today's code.

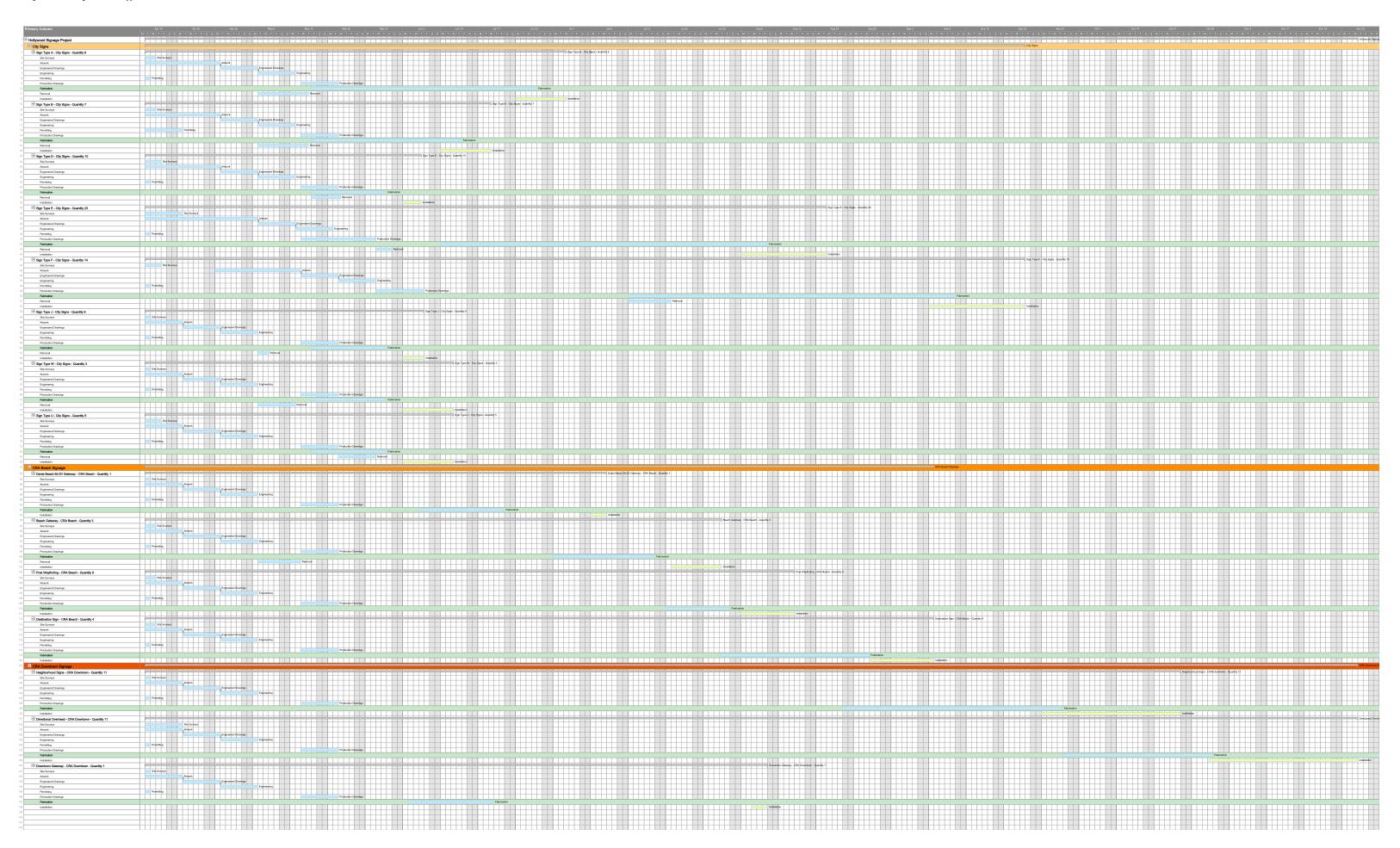
Projected Schedule	Duration in Business Days	Start Date	Complete
Total Project Duration	162	4/16/24	11/27/24
City Signs	118	4/16/24	9/24/24
CRA Beach	105	4/16/24	9/9/24
CRA Downtown	162	4/16/24	11/27/24

^{**}We have provided a full implementation schedule with a Gantt chart on the next page.

Key Milestones

- Owner approval of Artwork
 - Owner should have all artwork submitted for review 25 business days from NTP.
 - o Allows us to create permit drawings and submit for permitting.
- Permit Approval
 - Allows us to start fabrication once permit is approved.
- Permit Closeout
 - Sign is completed and ready to acceptance by the Owner.

City of Hollywood | Gantt Chart



Exported on April 17, 2024 8:22:25 AM MST



Similar Project Experience

City of Tamarac

In Tamarac, our project closely resembles the City of Hollywood Signage project. It's an ongoing effort, with the city continuously adding to it. So far, we've managed a total of 62 signs. Each sign location comes with its own set of challenges. Some required us to remove existing signs and footers, while others needed excavation for footers and the installation of new signs, along with underground electrical work by Wilco. Many monuments had to be installed on breakaways. Additionally, we encountered a situation where we had to obtain a variance for a sign that exceeded code requirements.

50 Monuments installed and counting.



12 Buffer wall signs installed.

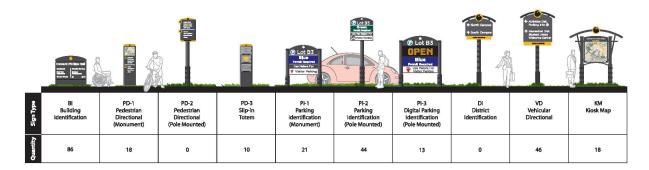




Projects and Signage installed in Florida

<u>University of Central Florida Wayfinding Project (3528 N Perseus Loop, Orlando)</u>

256 wayfinding signs installed throughout the campus.



Fort Lauderdale Welcome Signs (Fort Lauderdale Airport)

o Two wall signs



Beacon Logistics Park (9100 W. 40th Avenue, Hialeah)

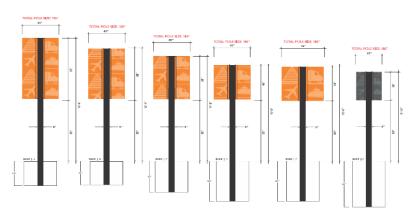
o Letters, LED lighting and background cabinet added to concrete wall.





South Florida Logistics Center (3200 NW 67th Avenue, Miami)

o 67 post and panel wayfinding signs.



Encore at Tradition (8500 SW America Walks Blvd, Port Saint Lucie)

- 3 large monument signs
- o 20 column structures







Doral Place 87 (8650 NS 58th Street, Doral)

o 3 monument signs



VENDOR REFERENCE FORM

City of Hollywood Solici	tation #: RFP	RFP-174-24-GJ					
Reference for:	Baro	Baron International, LLC DBA Baron Sign Manufacturing					
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Organization/Firm Nam reference:	e providing	City	of Tomoroo				
Organization/Firm Cont	act	City	of Tamarac	Tit	اما		
Name:		Machuca		***		apital Proje	cts Manager
Email:			tamarac.org	_ Phor		54-597-37	
Name of Referenced Pr		_		ect Contract N			<u></u>
Date Services were prov		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Proje			
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again?	<u> </u>	163				comments	
	.,	1 / :	1 1 10-1	1			
Description of services	•						
The City of Tamarac awarde			-	-			
Comprehensive Signage Productional/wayfinding signs			shing & installi	ng gateway entry	parks/	facility, nei	ghborhood &
unectional/wayiinding signs	throughout the Cit	у.					
Please rate your experi	ence Ne	ed	Satisfac	tory	Excelle	ent	Not Applicable
with the Vendor	Improv	/ement					
Vendor's Quality of Ser	vice						
a. Responsive			X				
b. Accuracy			X				
c. Deliverables					X		
Vendor's Organization:							
a. Staff expertise					X		
b. Professionalism) [X		
c. Staff turnover			X				
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b. Deliverables]	X				
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VENDOR REFERENCE FORM

City of Hollywood Solicitation #: RFP-174-24-GJ

Baron International, LLC DBA Baron Sign Manufacturing								
Organization/ Firm Nan	ne providina							
reference:	providing	Flo	rida Power &	Light				
Organization/ Firm Con	tact				Title:			
Name:		Thiago Ferreira			Project Manager			
Email:	thia	go.ferreira@)fpl.com	_	Phone: 561-694-3466			
Name of Referenced Pr	roject: FPL	FPL FCC Living Wall		Cont	ract No:			
Date Services were pro	vided:			Project				
		3/8/23 - 4/25/23		_ /	Amount:	\$294,687.6		
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Project:					/-1	Subconsu	ıltant	
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again?						comments		
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b. Accuracy						<u>□</u>		
c. Deliverables						<u>≒. </u>		
Vendor's Organization:								
a. Staff expertise						 X		
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environment								
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Verified by:	Name:				Title	:		
vermeu by.	Department:				Date):		

VENDOR REFERENCE FORM

City of Hollywood Solici	tation#: RFP-	RFP-174-24-GJ						
Reference for:	Baro	Baron International, LLC DBA Baron Sign Manufacturing						
Organization/ Firm Nam	e providina							
reference:	e providing	Stra	ticon					
Organization/ Firm Cont	act	<u> </u>		Titl	le:			
Name:		Gaston				nior Preconstruc	ction Manager	
Email:	matt.	gaston@str	aticon.com	- Phon		2-408-7102		
Name of Referenced Pro		rica Walks		Contract N	lo: S3	302201.026	_	
Date Services were prov	vided:			Proje	Project			
	3/01/	3/01/23 - Present			Amount: \$787,495			
Referenced Vendor's ro	le in	Prime Ven	dor			Subcontractor		
Project:	_	THILE VEH	uoi		ш,	Subconsultant		
Would you use the Ven	dor □	Yes			П	No. Please specify	in additional	
again?	_				_	comments		
Description of services	provided by Vene	dor (provide	additional	shoot if nooses	·ν.γ.			
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Please rate your experie with the Vendor	ence ne Improv		Satisfact	ory i	Excelle	FIL NO	ot Applicable	
Vendor's Quality of Serv		CITICIT		I				
a. Responsive	<u> </u>	1			X			
b. Accuracy					X			
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a. Staff expertise		1			X			
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a. Project		1			X			
b. Deliverables								
b. Deliverables	L	_			X		Ц	
Additional Comments (provide addition	al sheet if n	ecessary):					
Baron Sign Manufacturing has consisten						-	en eye for design and a	
thorough understanding of signage mate	rials and installation techniqu	ues, which has beer	n evident in the qualit	y of work they have produc	ced for our	projects.		
	****	THISSECTIO	N FOR CITY	USEONLY****				
Verified via:	Email:		Verbal:		Mail:			
Verified by:	Name:		<u> </u>		Title:			
verilleu by:	Department:]	Date:			
	•							



AMERICA WALKS

BARON SIGN MANUFACTURING SCOPE OF WORK

10 - CODE REQUIRED SIGNAGE

APARTMENTS

Inclusions:

- Stairwell Life Safety Floor ID Signage
 - o Product: 1/8" acrylic with digital print and tactile copy/braille
 - o Size: 18" x 16"
- Stairs Signage
 - 1/4" painted acrylic backplate, 1/8" painted thermoformed acrylic face with color copy/braille.
 - o Size: 8" x 8"
- Elevator Signage
 - 1/4" painted acrylic backplate, 1/8" painted thermoformed acrylic face with color copy/braille.
 - o Size: 10" x 8"
- Common Room Names Signage
 - 1/4" painted acrylic backplate, 1/8" painted thermoformed acrylic face with color copy/braille.
 - o Size: 8" x 8"
- Restroom Signage
 - 1/4" painted acrylic backplate, 1/8" painted thermoformed acrylic face with color copy/braille.
 - o Size: 10" x 8"
- Unit Signage
 - 1/4" painted acrylic backplate, 1/8" painted thermoformed acrylic face with color copy/braille.
 - o Size: 4" x 4"
- Evacuation Frames
 - 1/8" P99 non-glare acrylic lens, 1/32" frame & spacer, 1/8" P95 backer, no paint, VHB tape mount.
 - o Size: 9.5" x 12.5"
- Exit Signage
 - 1/4" painted acrylic backplate, 1/8" painted thermoformed acrylic face with color copy/braille
 - o Size: 8" x 8"
- Building Address Numbers "8510" & "8520" Signage
 - o 1/4" flat cut out aluminum letters, stud mounted flush to exterior wall
 - o Size: 8.37"
- Floor Direction Signage
 - 1/4" painted acrylic backplate, 1/8" painted thermoformed acrylic face with color copy.
 - o Size: 14" x 14"
 - o Qualifying 8 QTY directional signs, one at each level at Apartments A & B.



CLUBHOUSE

Inclusions:

- Stairs
 - 1/4" painted acrylic backplate, 1/4" painted thermoformed acrylic face with color copy/braille.
 - o Size: 8" x 8"
- Elevator
 - 1/4" painted acrylic backplate, 1/4" painted thermoformed acrylic face with color copy/braille.
 - o Size: 10" x 8"
- Common Room Names
 - 1/4" painted acrylic backplate, 1/4" painted thermoformed acrylic face with color copy/braille.
 - o Size: 8" x 8"
- Restroom
 - 1/4" painted acrylic backplate, 1/4" painted thermoformed acrylic face with color copy/braille.
 - o Size: 10" x 8"
- Evacuation Frames
 - 1/8" P99 non-glare acrylic lens, 1/32" frame & spacer, 1/8" P95 backer, no paint, VHB tape mount.
 - o Size: 9.5" x 12.5"
- Maximum Occupancy
 - 1/4" painted acrylic backplate, 1/4" painted thermoformed acrylic face with color copy/braille
 - o Size: 8" x 8"
- Exit
 - 1/4" painted acrylic backplate, 1/4" painted thermoformed acrylic face with color copy/braille
 - o Size: 8" x 8"
- Building Address Numbers "8500"
 - o 1/4" flat cut out aluminum letters, stud mounted flush to exterior wall
 - o Size: 8.37"

VILLAS

Inclusions:

- Villa Address Signage
 - o ¼" painted flat cut out aluminum letters, stud mounted flush to exterior wall.
 - Overall size 4" tall numbers 4 QTY numbers per unit.



10 - ENTRY & CLUBHOUSE MONUMENT SIGNAGE

Inclusions:

- Primary Entrance Signage: Illuminated, single-sided, painted aluminum cabinet, logo and copy to be fabricated reverse-illuminated and mounted on 2" spacers: 54" tall x 2" deep Sun logo, 21" tall x 2" deep 'ENCORE', 7" tall x 1" deep 'A' 'T', 6" tall x 1" deep 'T' 'RADITION'. Cabinet to be bolted to concrete footer; concrete included to cover footer for signage cabinet.
- Clubhouse Monument: Non-illuminated, single-sided, painted aluminum cabinet, logo and copy to be fabricated non-lit and flush mounted: 40" tall x 2" deep Sun logo, 16" tall x 2" deep 'ENCORE', 5" tall x 1" deep 'A' 'T', 4" tall x 1" deep 'T' 'RADITION', slats are aluminum tube painted to match the painted aluminum Bahama shutters on Clubhouse, base has Stone veneer Pro-Fit Alpine Ledgestone Echo Ridge, footer. Bolted to concrete footer; concrete included.

10 - TURRET COLUMNS

Inclusions:

- Turret Columns At Entrance 204" x 98" x 98", Roof panel TL-1222 (2"-2" Dentil pattern), 24" tall Victoria metal spire on 12" tall 4-sided cap, bolted to footer.
 - o QTY: 2
- Turret Columns At Entrance 120" x 84" x 84", Roof panel TL-1222 (2"-2" Dentil pattern), bolted to footer.
 - o QTY: 3
- Turret Columns At Fence 101" x 65" x 65", Roof panel TL-1222 (2"-2" Dentil pattern), bolted to footer.
 - o QTY: 12
- Turret Columns At Roundabout 54" x 36" x 36", Roof panel TL-1222 (2"-2" Dentil pattern), bolted to footer.
 - o QTY: 3







Cost Proposal



City Signage

Туре	Sign Type	Unit Price	Count	Total Price
Monument	** Sign Type A Shroud (shroud only)	0	0	\$ -
Monument	** Sign Type A New	50500.46	6	\$ 303,002.76
Monument	** Sign Type B Shroud (shroud only)	17358.54	4	\$ 69,434.16
Monument	** Sign Type B New	30130.49	3	\$ 90,391.47
Pole Sign	** Sign Type D Plaque Only	6327.07	6	\$ 37,962.42
Pole Sign	** Sign Type D New Pole	8862.95	4	\$ 35,451.80
Monument	Sign Type D (Additional Alternate)	0	10	\$ -
Monument	** Sign Type E Shroud (shroud only)	10651.19	18	\$ 191,721.42
Monument	** Sign Type E New	24119.35	5	\$ 120,596.75
Monument	** Sign Type F Shroud (shroud only)	18738.31	7	\$ 131,168.17
Monument	** Sign Type F New	32105.13	7	\$ 224,735.91
Plaque	Sign Type J	6634.46	6	\$ 39,806.76
Wayfinding	Sign Type U – Overhead Wayfinding	8161.28	5	\$ 40,806.40
Destination	Sign Type W – Wayfinding Post	5255.22	3	\$ 15,765.66
	Engineering	33000	1	\$ 33,000.00
	Surveys of sign locations	8150	1	\$ 8,150.00
	*** Structural Remediation of total Signs Above		1	\$ -
	TOTAL			\$ 1,341,993.68

Additional Alternate: Provide price to add vandalism proof coating to signage on a SF basis \$9,098.11

NOTES

- * Signage Contractor to refer to attached signage spreadsheet, Kimley Horn Structural assessment, and site visits to determine number of sign's that are to be retrofitted with shroud or new.Please incldue in bid tab above "count".
- ** Refer to the Kimley Horn structural analysis for conditional rating as a reference only. Structural integrity and workability will be the sole responsibility of the Signage Contractor based on analysis and Signage Contractor's individual site visit, a report will be generated by the Signage Contractor of the existing signs determined to be in good condition which will remain and have a shroud installed. Signs found not in suitable condition by Signage Contractor should be noted on the report for final determination by City/CRA and Signage Contractor.

 *** This line item depicts the cost above and beyond actual signage shroud. As an example only (Stucco replacement and paint of signage base)

Beach CRA Signage

Туре	Sign Type	Unit Price	Count	Total Price	
Gateway	TYP. Beach Gateway (New)	28057.09	3	\$	84,171.27
Gateway	Dania Beach Blvd Gateway (New)	50877.61	1	\$	50,877.61
Wayfinding	TYP. Post Mounted Wayfinding Directional (New)	6703.1	8	\$	53,624.80
Destination	TYP. Destination Sign (NEW)	14262.28	4	\$	57,049.12
	Engineering	8000	1	\$	8,000.00
	Surveys of sign locations	2340	1	\$	2,340.00
	Structural Remediation of total Signs Above		1	\$	-
	Total			\$ 25	56,062.80

Additional Alternate: Provide price to add vandalism proof coating to signage on a SF basis \$ 2,359.63

Downtown CRA Signage

Туре	Sign Type	Unit Price	Count	Total I	Price
Neighborhood	Neighborhood Shroud type signs (Retrofitting)	17682.4	9	\$	159,141.60
Neighborhood	Neighborhood Signs along the FEC Corridor (New)	19200.41	2	\$	38,400.82
Gateway	Hollywood Blvd Gateway (New)	50868.61	1	\$	50,868.61
Wayfinding	TYP. Post Mounted Wayfinding Directional (Retrofitting)	5239.26	8	\$	41,914.08
Wayfinding	TYP. Overhead Mounted Wayfinding Directional (Retrofitting)	8145.28	3	\$	24,435.84
	Engineering	10350	1	\$	10,350.00
	Surveys of sign locations	6340	1	\$	6,340.00
	Structural Remediation of total Signs Above		1	\$	-
	Total			\$	331,450.95

Additional Alternate: Provide price to add vandalism proof coating to signage on a SF basis \$ 3,032.70

Aggregate Bid Total

Project Overall Bid Price	\$ 1,929,507.43
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Document A310[™] – 2010

Conforms with The American Institute of Architects AIA Document 310

Bid Bond

CONTRACTOR:

(Name, legal status and address) Baron International LLC dba Baron Sign Manufacturing

17180 Innovation Drive

Jupiter, FL 33478

OWNER:

(Name, legal status and address) City of Hollywood, Florida 2600 Holivwood Blvd Hollywood, FL 33020

SURETY:

(Name, legal status and principal place of husiness) American Alternative Insurance Corporation 555 College Road East-PO Box 5241

Princeton, NJ 08543

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

Any singular reference to Contractor, Surety, Owner or other party shall be considered plural where applicable.

BOND AMOUNT: \$ Five Percent of Total Amount Bid (5% of Total Amount Bid)

PROJECT:

(Name, location or address, and Project number, if any) Citywide Gateway and Neighborhood Signage. RFP-174-24-GJ

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond. 0

Signed and scaled this 16th

day of April, 2024

(Wimess)

(Wimesy Doreer Shearin, CSR

Manager (Title)

American Alternative Insurance Corporation

Baron International LLC dba Baron Sign Manufacturing

(Principal)

(Seal)

(Seal)

(Title) David T. Satine, Attorney-in-Fact

CERTIFIED COPY

POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS: That the AMERICAN ALTERNATIVE INSURANCE CORPORATION, a corporation organized and existing by virtue of the laws of the State of Delaware ("Corporation") with offices at 555 College Road East, Princeton, N.J. 08543, has made, constituted and appointed, and by these presents, does make, constitute and appoint:

Warren M. Alter: David T. Satine: and Jonathan A. Bursevich

its true and lawful Attorneys-in-Fact, at Princeton, in the State of New Jersey, each of them alone to have full power to act without the other or others, to make, execute and deliver on its behalf, as Surety or Co-surety, bonds and undertakings given for any and all purposes, also to execute and deliver on its behalf as aforesaid renewals, extensions. agreements, waivers, consents or stipulations relating to such bonds or undertakings provided, however, that no single bond or undertaking so made, executed and delivered shall obligate said Company for any portion of the penal sum thereof in excess of the sum of One Hundred Million Dollars (\$100,000,000). Such bonds and undertakings for said purposes, when duly executed by said Attorney(s)-in-Fact, shall be binding upon said Company as fully and to thesame extent as if signed

by the President of said Company under its corporate seal attested by its Secretary.

This appointment is made under and by authority of a certain Resolution adopted at a meeting of the Board of Directors of said Company duly held on the 27th day of August, 1975, a copy of which appears below.

IN WITNESS WHEREOF, the AMERICAN ALTERNATIVE INSURANCE CORPORATION has caused its corporate seal to be hereunto affixed, and these presents to be signed by its duly authorized officers this 24th day of September, 2021.

By:

Michael G. Kerner

Attest:

onacio Rivera

Deputy General Counsel & Secretary

STATE OF NEW JERSEY, COUNTY OF SOMERSET

The foregoing instrument was acknowledged before me by means of online notarization this 24th day of September, 2021, by Michael G. Kerner and Ignacio Rivera, who are personally known to me.



State of New Jersey

My Commission Expires February 8, 2026

SECRETARY'S CERTIFICATE

The undersigned, Ignacio Rivera, hereby certifies:

- 1. That the undersigned is Secretary of American Alternative Insurance Corporation, a corporation of the State of Delaware;
- 2. That the original power of attorney of which the foregoing is a copy was duly executed on behalf of said Corporation on the day of its date, and has not since been revoked, amended or modified; that the undersigned has compared the foregoing copy thereof with said original power of attorney, and that the same is a true and correct copy of said original power of attorney and of the whole thereof,
- 3. That the original resolution of which the following is a copy was duly adopted at, and recorded in the minutes of, a regular meeting of the Board of Directors of said Corporation duly held on August 4, 1998, and has not since been revoked, amended or modified.
 - RESOLVED, that each of the following officers of this Corporation, namely, the President, the Executive Vice President, the Senior Vice Presidents, and the Vice Presidents, be, and they hereby are, authorized, from time to time in their discretion, to appoint such agent or agents or attorney or attorneys-in-fact as deemed by them necessary or desirable for the purpose of carrying on this Corporation's business, and to empower such agent or agents or attorney or attorneys-in-fact to execute and deliver, in this Corporation's name and on its behalf, and under its seal or otherwise, surety bonds, surety undertakings or surety contracts made by this Corporation as surety thereon.
 - RESOLVED, that the signature of any authorized officer of the Corporation and the Corporation's seal may be affixed by facsimile to any power of attorney and revocation of any power of attorney or certificate of either given for the execution of any surety bond, surety undertaking, or surety contract, such signature and seal, when so used being hereby adopted by the Corporation as the original signature of such officer and the original seal of the Corporation, to be valid and binding upon the Corporation with the same force and effect as though manually affixed.

FURTHER RESOLVED, that any prior appointments by the Corporation of MGAs are, in all respects, hereby ratified, confirmed and approved.

FURTHER RESOLVED, that the Secretary or any Assistant Secretary of this Corporation is hereby authorized to certify and deliver to any person to whom such certification and delivery may be deemed necessary and desirable in the opinion of such Secretary or Assistant Secretary, a true copy of the foregoing resolution.

4. The undersigned has compared the foregoing copies of said original resolutions as so recorded, and they are the same true and correct copies of said original resolutions as so recorded and of the whole thereof.

Witness the hand of the undersigned and the seal of said Corporation this _____ day of _

AMERICAN ALTERNATIVE INSURANCE CORPORATION

Innacio R., era (Sep 24, 2021 16 un l'Del

Ignacio Rivera

Deputy General Counsel & Secretary