## Exhibit "A"



Lee Ann Korst Senior Vice President Southeast Regional Manager

CBRE, Inc.

Public Institutions & Education Solutions

1 Independent Dr, Suite 3000 Jacksonville, FL 32202

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Leeann.korst @cbre.com www.cbre.com

January 16, 2025

Joann Hussey
Director, Communications, Marketing and Economic Development
Email: JHUSSEY@hollywoodfl.org
Telephone: 954-921-3328

Re: Hourly Rates for CBRE, Inc.

Dear Ms. Hussey,

CBRE's hourly rates for services are delivered as follows:

	Year 1	Year 2	Year 3	Year 4	Year 5
Senior Director or Director, Executive Vice	\$350.00	\$360.50	\$371.32	\$382.45	\$393.93
President or Senior Vice President					
Senior Manager or Vice President	\$300.00	\$309.00	\$318.27	\$327.82	\$337.65
Manager or Senior Associate	\$275.00	\$283.25	\$291.75	\$300.50	\$309.51
Senior Strategist or Associate	\$250.00	\$257.50	\$265.23	\$273.18	\$281.38
Strategist	\$225.00	\$231.75	\$238.70	\$245.86	\$253.24
Administrative/Research Support	\$175.00	\$180.25	\$185.66	\$191.23	\$196.96

We look forward to serving the City on this important project. Please send any purchase orders or other contracting document by email to my attention.

Respectfully,

Lee Ann Korst

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Senior Vice President & Southeast Regional Manager