



PROCUREMENT & WAREHOUSING SERVICES

7720 WEST OAKLAND PARK BOULEVARD, SUITE 323, SUNRISE, FL 33351 • PH: 754-321-0505

EMAIL: PurchasingHelpDesk@BrowardSchools.com

www.BrowardSchools.com/PWS

CONTRACT AWARD DETAILS (CAD)

Contract Number: FY22-128 (Previous Contract Number: 16-097N)
Contract Title: **Gym Equipment**
Bid Type: Invitation to Bid (ITB)
Commodity: ACS (Academics Student Services)
Material Group: **93111 Athletic Supplies/Equipment MTCE. & Repair;**
805 Athletic Supplies: PE, Track & Sporting Goods
Contract Value: \$1,937,124

Contract Start Date: October 31, 2021
Contract Expiration Date: October 31, 2024
Renewal Options: Two (2) 1-Year Periods

Broward County School Board Point of Contact Information:

Procurement Department	
For contract, pricing, fulfillment, quality concerns or questions email:	For purchase order processing, requisition, purchase order status questions or concerns email:
Neda Augusto, Purchasing Agent naugusto-pmor@browardschools.com 754-321-0520	Dena M. Lomando, Purchasing Agent Specialist dena.lomando@browardschools.com 754-321-0502
Office of Athletics & Student Activities	
Shawn M. Cerra, Director shawn.cerra@browardschools.com 754-321-2550	Ty Thompson, Principal District Administration ty.thompson@browardschools.com 754-321-2550

Background:

The Bid would provide individual schools the opportunity to replace/renew gym equipment at their perspective locations. Vendors will provide a catalog of goods for schools to choose from to enhance their athletic and student activities program at their prospective schools.

Method of Award (MOA):

In order to meet the needs of SBBC, each **ITEM**, shall be awarded up to one primary and one alternate responsive and responsible Bidders meeting specifications, terms and conditions. The Awardee providing the greatest educational discount for an item shall be considered the primary vendor and should receive the largest volume of work. SBBC reserves the right to procure goods from the vendor providing the second greatest educational discount if: a) the primary vendor cannot comply with delivery requirements or specifications; b) the primary vendor is not in compliance with delivery requirements or specifications on current or previous orders; c) in cases of emergency; or d) if it is in the best interest of SBBC.

After award of this bid, any Awardee who violates any specification, term or condition of this bid can be found in default of its contract, have its contract canceled, be subject to the payment of liquidated damages, and be removed from the bid list and not be eligible to do business with SBBC for two years, as described in General Conditions 21 and 58.



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Awarded Vendors and Contract Pricing:

Contact Information	Item(s) Numbers Primary Awardee	Item(s) Numbers Alternate Awardee
<u>Vendor # 103294</u> Centurion Partners Health and Fitness LLC d/b/a Fitnessmith 3610 Quantum Blvd., Boynton Beach, FL 33426 Contact: Jason Mattson jmattson@fitnessmith.com (561) 529-5590 (561) 670-9466	2, 3, 7, 8, 9, 10, 12, 17, 18, 19, 21, 33, 34, 35, 36, 37, 38, 39, 41, 42, 43, 44, 45, 46, 47, 49	
<u>Vendor # 141649</u> Commercial Fitness Products Inc 5034 N. Hiatus Road, Sunrise, FL 33351 Contact: Fred Morrill fred@commfitnessproducts.com (904) 254-9162	14, 25	19
<u>Vendor # 110261</u> Life Fitness LLC 10601 Belmont Avenue, Franklin Park, IL 60131 Contact: Chris Dantzler christopher.dantzler@lifefitness.com (704) 773-6374	4, 16, 23	8, 34, 46
<u>Vendor # 129176</u> MFAC, LLC 1600 Division Road, West Warwick, Rhode Island 02893 Contact: Jennifer Lachapelle mfathletic@mfathletic.com (800) 556-7464 (800) 667-9363	15, 26, 27	7, 10, 14, 25, 33, 35, 38, 39, 49
<u>Vendor # 101012</u> Promaxima Manufacturing LLC 5310 Ashbrook, Houston TX 77081 Contact: Cindy Steele CSteele@promaxima.com (407) 429-9972 (800) 231-6652	31	

S/M/WBE Goal and Vendors:

None.



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Delivery Requirements:

All deliveries shall be F.O.B. destination point. Unless actual date of delivery is specified (or if specified delivery cannot be met), show number of days required to make delivery after receipt of Purchase Order in space provided. Delivery time may become a basis for making an award (see Special Conditions). Delivery shall be within the normal working hours of the user, Monday through Friday, excluding state holidays and days during which SBBC administration is closed

Contract Addendum and Contract Change Log:

The primary purpose of the log is to record/track each procurement action from the date of initial award (this includes amendments, modifications, addition/deletion of award items, contract modifications, contract renewals, vendor information changes, etc.). This log eliminates the requirement to issue separate award sheet addendum. The following amendments/changes have been implemented subsequent to the award of this contract.

Event No.	Date Issued	Description	Purchasing Agent
1	9/14/21	Board approved as item OO-23 with \$1,937,124 spending authority	Neda Augusto



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LEGEND:

(P)

Primary Awardee

(A)

Alternate Awardee

NOTE: FL Bidder's Preference applied to discounts as indicated in <RED> for award determination purposes only.

Item #	Manufacturer	CENTURON PARTNERS HEALTH AND FITNESS, LLC D/B/A FITNESSMITH [Boynton Beach, FL]	COMMERCIAL FITNESS PRODUCTS INC [Sunrise, FL]	LIFE FITNESS, LLC [Rosemont, IL]	MFAC, LLC [West Warwick, RI]	PROMAXIMA MANUFACTURING LLC [Houston, TX]
1	ABCORE	20%	No Bid	No Bid	No Bid	No Bid
2	BATCA	(P) 20%	No Bid	No Bid	No Bid	No Bid
3	BODY SOLID	(P) 20%	No Bid	No Bid	No Bid	No Bid
4	BRUNWICK BILLARDS	No Bid	No Bid	(P) 20%	No Bid	No Bid
5	CAP BARBELL	No Bid	No Bid	No Bid	No Bid	No Bid
6	CHAMPION BARBELL	No Bid	No Bid	No Bid	No Bid	No Bid
7	CONCEPT II	(P) 5% OFFER <5% + 5% = 10%>	No Bid	No Bid	(A) 10%	No Bid
8	CYBEX	(P) 20% OFFER <20% + 5% = 25%>	No Bid	(A) 25%	No Bid	No Bid
9	CYBEX/TROTTER	(P) 20%	No Bid	No Bid	No Bid	No Bid
10	DYNAMIC FITNESS	(P) 20%	No Bid	No Bid	(A) 10%	No Bid
11	ELITE	No Bid	No Bid	No Bid	No Bid	No Bid
12	EXPRESSO/IFH	(P) 20%	No Bid	No Bid	No Bid	No Bid
13	FITNESSMITH	No Bid	No Bid	No Bid	No Bid	No Bid
14	FREE MOTION/CARIO	No Bid	12% (P)	No Bid	(A) 10%	No Bid
15	GILL	No Bid	No Bid	No Bid	(P) 10%	No Bid
16	HAMMER STRENGTH	No Bid	No Bid	(P) 20%	No Bid	No Bid
17	HAMPTON	(P) 20%	No Bid	No Bid	No Bid	No Bid
18	HOIST	(P) 20%	No Bid	No Bid	No Bid	No Bid
19	INFLIGHT FITNESS	(P) 20%	15% (A)	No Bid	No Bid	No Bid
20	IN MOVEMENT	No Bid	No Bid	No Bid	No Bid	No Bid
21	INTENZA	(P) 20%	No Bid	No Bid	No Bid	No Bid



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22	IRON GRIP	No Bid	No Bid	No Bid	No Bid	No Bid
23	LIFE FITNESS	No Bid	No Bid	(P) 25%	No Bid	No Bid
24	LIFECORE	No Bid	No Bid	No Bid	No Bid	No Bid
25	MATRIX FITNESS	No Bid	20% (P)	No Bid	(A) 10%	No Bid
26	M-F ATHLETICS	20%	No Bid	No Bid	(P) 10%	No Bid
27	NAUTILUS	No Bid	No Bid	No Bid	(P) 10%	No Bid
28	NORDIC TRACK	20%	No Bid	No Bid	No Bid	No Bid
29	OCTANE	No Bid	No Bid	No Bid	No Bid	No Bid
30	PRECOR	No Bid	No Bid	No Bid	No Bid	No Bid
31	PROMAXIMA	No Bid	No Bid	No Bid	40%	(P) 1% -35%
32	SCHUTT	No Bid	No Bid	No Bid	No Bid	No Bid
33	SCHWINN	(P) 20%	No Bid	No Bid	(A) 10%	No Bid
34	SCIFIT	(P) 20% OFFER <20% + 5% = 25%>	No Bid	(A) 25%	No Bid	No Bid
35	SPIRIT	(P) 20%	No Bid	No Bid	(A) 10%	No Bid
36	SPRI	(P) 20%	No Bid	No Bid	No Bid	No Bid
37	STAGES	(P) 20%	No Bid	No Bid	No Bid	No Bid
38	STAIRMASTER	(P) 20%	No Bid	No Bid	(A) 10%	No Bid
39	STAR TRAC	(P) 20%	No Bid	No Bid	(A) 10%	No Bid
40	TECHNO GYM	No Bid	No Bid	No Bid	No Bid	No Bid
41	THROWDOWN	(P) 20%	No Bid	No Bid	No Bid	No Bid
42	TORQUE	(P) 20%	No Bid	No Bid	No Bid	No Bid
43	TROY	(P) 20%	No Bid	No Bid	No Bid	No Bid
44	TROY BARBELL	(P) 20%	No Bid	No Bid	No Bid	No Bid
45	TRUE FITNESS	(P) 20%	No Bid	No Bid	No Bid	No Bid
46	TRX	(P) 20% OFFER <20% + 5% = 25%>	16% OFFER <16% + 5% = 21%>	(A) 25%	10%	No Bid
47	TUFF STUFF	(P) 20%	No Bid	No Bid	No Bid	No Bid
48	ULTRA FIT	No Bid	No Bid	No Bid	No Bid	No Bid
49	VERSA CLIMBER	(P) 5% OFFER <5% + 5% = 10%>	No Bid	No Bid	(A) 10%	No Bid
50	WILSON	No Bid	No Bid	No Bid	No Bid	No Bid
51	WORLD SPORTING GOODS	No Bid	No Bid	No Bid	No Bid	No Bid