



### **AMENDMENT NO.: 3**

Alternate Contract Source No.: 43230000-NASPO-16-ACS

Alternate Contract Source Name: Cloud Solutions

**This Amendment** No. 3 (“Amendment”) to the Cloud Solutions Alternate Contract Source, No. 43230000-NASPO-16-ACS (“Participating Addendum”), between the State of Florida, Department of Management Services (“Department”), and SHI International Corp. (“Contractor”), collectively referred to herein as the “Parties,” is effective upon execution by both Parties.

**WHEREAS**, the Parties agree that the Participating Addendum may be amended by mutual agreement as provided in section 6, Amendments, of the Participating Addendum; and

**WHEREAS**, the Parties wish to amend the Participating Addendum to reflect updated discounts.

**NOW THEREFORE**, for the mutual covenants contained herein, the Parties agree as follows:

**I. Amendment to the Participating Addendum.** The Participating Addendum is amended to add the following section:

- 7. Additional Discounts.** Notwithstanding the Cost Schedule provided in Exhibit C: NASPO ValuePoint Master Agreement Number AR2488, for Microsoft Azure Cloud Solutions and Services, in addition to any discounts offered by the manufacturer under a Volume or Enterprise Agreement (required to be honored by section 3.g., Enterprise Agreements, of the Participating Addendum), the Contractor will discount an additional 15% off of the ERP. This discount will become effective on February 1, 2020, and will expire on September 30, 2026. This discount shall only apply to Microsoft Azure Cloud Solutions and Services purchased through Alternate Contract Source No. 43230000-NASPO-16-ACS.

**II. Amendment to the Participating Addendum.** The reference to “Rule Title 74, F.A.C.” in section 6.6, Information Technology Standards, of the Participating Addendum’s Exhibit A: Contract Conditions, Florida General, is amended to read “Rule Title 60GG, F.A.C.”

**III. Conflict.** To the extent any of the terms of this Amendment conflict with the terms of the Participating Addendum, the terms of this Amendment shall control.

**IV. Warranty of Authority.** Each person signing this Amendment warrants that he or she is duly authorized to do so and to bind the respective party.

**V. Effect.** Unless otherwise modified by this Amendment, all terms and conditions contained in the Participating Addendum shall continue in full force and effect.



**AMENDMENT NO.: 3**

Alternate Contract Source No.: 43230000-NASPO-16-ACS

Alternate Contract Source Name: Cloud Solutions

**IN WITNESS WHEREOF**, the Parties have executed this Amendment by their duly authorized representatives.

**State of Florida:**  
**Department of Management Services**

**Contractor:**  
**SHI International Corp.**

**By:** \_\_\_\_\_  
**Name:** Rosalyn Ingram  
**Title:** Director of State Purchasing  
**Date:**

**By:** \_\_\_\_\_  
**Name:**  
**Title:**  
**Date:**



**AMENDMENT NO.: 3**  
Alternate Contract Source No.: 43230000-NASPO-16-ACS  
Alternate Contract Source Name: Cloud Solutions

**IN WITNESS WHEREOF**, the Parties have executed this Amendment by their duly authorized representatives.

**State of Florida:**  
**Department of Management Services**

**Contractor:**  
**SHI International Corp.**

By:   
Name: Rosalyn Ingram  
Title: Director of State Purchasing  
Date:

By:   
Name: Cassie Skelton  
Title: Contracts Manager  
Date: 01/31/2020

*Cliff Wilson  
Deputy Director  
State Purchasing  
Delegated  
1/31/2020*