

**Non-Binding Budgetary Estimate**



**Axon Enterprise, Inc.**  
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Q-480131-45054.717JG

Issued: 05/08/2023

Quote Expiration: 06/01/2023

Estimated Contract Start Date: 08/01/2023

Account Number: 105741

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Hollywood Police Dept.-3250 Hollywood Blvd  3250 HOLLYWOOD BLVD HOLLYWOOD, FL 33021-6907 USA	Hollywood Police Dept. - FL  3250 HOLLYWOOD BLVD HOLLYWOOD, FL 33021-6907 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jamie Gorsuch  Phone: Email: jgorsuch@axon.com Fax:	Larry Bornstein  Phone: (954) 967-4620 Email: lbornstein@hollywoodfl.org Fax: (305) 673-7065

**Quote Summary**

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$305,768.00</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$305,768.00</b>

**Discount Summary**

Average Savings Per Year	\$1,435.20
<b>TOTAL SAVINGS</b>	<b>\$7,176.00</b>

**Payment Summary**

Date	Subtotal	Tax	Total
Jul 2023	\$80,881.67	\$0.00	\$80,881.67
Jul 2024	\$52,958.49	\$0.00	\$52,958.49
Jul 2025	\$55,076.83	\$0.00	\$55,076.83
Jul 2026	\$57,279.91	\$0.00	\$57,279.91
Jul 2027	\$59,571.10	\$0.00	\$59,571.10
<b>Total</b>	<b>\$305,768.00</b>	<b>\$0.00</b>	<b>\$305,768.00</b>

Quote Unbundled Price: \$312,944.00  
 Quote List Price: \$307,256.00  
 Quote Subtotal: \$305,768.00

**Pricing**

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
BWCamTAP	Body Worn Camera TAP Bundle	40	60	\$34.87	\$32.50	\$32.50	\$78,000.00	\$0.00	\$78,000.00
<b>A la Carte Hardware</b>									
AB3C	AB3 Camera Bundle	40			\$749.00	\$749.00	\$29,960.00	\$0.00	\$29,960.00
<b>A la Carte Software</b>									
73739	PERFORMANCE LICENSE	40	60		\$9.76	\$9.76	\$23,424.00	\$0.00	\$23,424.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	40	60		\$26.04	\$26.04	\$62,496.00	\$0.00	\$62,496.00
73680	RESPOND DEVICE PLUS LICENSE	40	60		\$20.61	\$20.61	\$49,464.00	\$0.00	\$49,464.00
73618	AXON COMMUNITY REQUEST+ LICENSE	40	60		\$9.76	\$9.76	\$23,424.00	\$0.00	\$23,424.00
BasicLicense	Basic License Bundle	40	60		\$16.87	\$16.25	\$39,000.00	\$0.00	\$39,000.00
<b>Total</b>							<b>\$305,768.00</b>	<b>\$0.00</b>	<b>\$305,768.00</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	44	07/01/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	40	07/01/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	1	07/01/2023
AB3 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	44	07/01/2023
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	41	01/01/2026
Body Worn Camera TAP Bundle	73310	AXON CAMERA REFRESH TWO	41	07/01/2028

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	40	08/01/2023	07/31/2028
Basic License Bundle	73840	EVIDENCE.COM BASIC ACCESS LICENSE	40	08/01/2023	07/31/2028
A la Carte	73618	AXON COMMUNITY REQUEST+ LICENSE	40	08/01/2023	07/31/2028
A la Carte	73680	RESPOND DEVICE PLUS LICENSE	40	08/01/2023	07/31/2028
A la Carte	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	40	08/01/2023	07/31/2028
A la Carte	73739	PERFORMANCE LICENSE	40	08/01/2023	07/31/2028

### Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	40	07/01/2024	07/31/2028

## Payment Details

<b>Jul 2023</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Upfront	AB3C	AB3 Camera Bundle	40	\$29,960.00	\$0.00	\$29,960.00
Year 1	73618	AXON COMMUNITY REQUEST+ LICENSE	40	\$4,324.71	\$0.00	\$4,324.71
Year 1	73680	RESPOND DEVICE PLUS LICENSE	40	\$9,132.40	\$0.00	\$9,132.40
Year 1	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	40	\$11,538.47	\$0.00	\$11,538.47
Year 1	73739	PERFORMANCE LICENSE	40	\$4,324.71	\$0.00	\$4,324.71
Year 1	BasicLicense	Basic License Bundle	40	\$7,200.46	\$0.00	\$7,200.46
Year 1	BWCamTAP	Body Worn Camera TAP Bundle	40	\$14,400.92	\$0.00	\$14,400.92
<b>Total</b>				<b>\$80,881.67</b>	<b>\$0.00</b>	<b>\$80,881.67</b>

  

<b>Jul 2024</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 2	73618	AXON COMMUNITY REQUEST+ LICENSE	40	\$4,497.69	\$0.00	\$4,497.69
Year 2	73680	RESPOND DEVICE PLUS LICENSE	40	\$9,497.69	\$0.00	\$9,497.69
Year 2	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	40	\$11,999.99	\$0.00	\$11,999.99
Year 2	73739	PERFORMANCE LICENSE	40	\$4,497.69	\$0.00	\$4,497.69
Year 2	BasicLicense	Basic License Bundle	40	\$7,488.48	\$0.00	\$7,488.48
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	40	\$14,976.95	\$0.00	\$14,976.95
<b>Total</b>				<b>\$52,958.49</b>	<b>\$0.00</b>	<b>\$52,958.49</b>

  

<b>Jul 2025</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 3	73618	AXON COMMUNITY REQUEST+ LICENSE	40	\$4,677.60	\$0.00	\$4,677.60
Year 3	73680	RESPOND DEVICE PLUS LICENSE	40	\$9,877.60	\$0.00	\$9,877.60
Year 3	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	40	\$12,479.99	\$0.00	\$12,479.99
Year 3	73739	PERFORMANCE LICENSE	40	\$4,677.60	\$0.00	\$4,677.60
Year 3	BasicLicense	Basic License Bundle	40	\$7,788.01	\$0.00	\$7,788.01
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	40	\$15,576.03	\$0.00	\$15,576.03
<b>Total</b>				<b>\$55,076.83</b>	<b>\$0.00</b>	<b>\$55,076.83</b>

  

<b>Jul 2026</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 4	73618	AXON COMMUNITY REQUEST+ LICENSE	40	\$4,864.71	\$0.00	\$4,864.71
Year 4	73680	RESPOND DEVICE PLUS LICENSE	40	\$10,272.70	\$0.00	\$10,272.70
Year 4	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	40	\$12,979.19	\$0.00	\$12,979.19
Year 4	73739	PERFORMANCE LICENSE	40	\$4,864.71	\$0.00	\$4,864.71
Year 4	BasicLicense	Basic License Bundle	40	\$8,099.53	\$0.00	\$8,099.53
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	40	\$16,199.07	\$0.00	\$16,199.07
<b>Total</b>				<b>\$57,279.91</b>	<b>\$0.00</b>	<b>\$57,279.91</b>

**Non-Binding Budgetary Estimate**

<b>Jul 2027</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 5	73618	AXON COMMUNITY REQUEST+ LICENSE	40	\$5,059.29	\$0.00	\$5,059.29
Year 5	73680	RESPOND DEVICE PLUS LICENSE	40	\$10,683.61	\$0.00	\$10,683.61
Year 5	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	40	\$13,498.36	\$0.00	\$13,498.36
Year 5	73739	PERFORMANCE LICENSE	40	\$5,059.29	\$0.00	\$5,059.29
Year 5	BasicLicense	Basic License Bundle	40	\$8,423.52	\$0.00	\$8,423.52
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	40	\$16,847.03	\$0.00	\$16,847.03
<b>Total</b>				<b>\$59,571.10</b>	<b>\$0.00</b>	<b>\$59,571.10</b>

## Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

