


KIP 7170 System Sales Proposal

Date of Quote:	Quote is Valid:	Quote Number:	
8/3/2017	Through 12/31/2017	HOLLYWOODFL-7170K	GSA CONTRACT – GS-25F-0088M KIP America is a Small Business
			Prepared by:
Luz Tinoco City of Hollywood Florida 2600 Hollywood Blvd, Rm 320, Hollywood, FL 33020 954-921-3301, ltinoco@hollywoodfl.org			Amber Sever, KC3 Manager KIP America, Inc 39575 W 13 Mile Road, Novi, MI 48377 800-252-6793 X6013, GSA@kipamerica.com

Equipment:	Item Number	Quantity	Each Price	Extended Price
KIP 7170K Network Monochrome Printer & Copier, with Color Scan to File & Print Management Suite	SYS7170K	1	\$15,752	\$15,752
<ul style="list-style-type: none"> • 36" wide, single footprint console design with integrated color touch screen and 2 roll paper capacity • B/W Printer, B/W Copier, Color Scan to File • Includes Integrated Top Stacking for prints • 600x2400 dpi resolution • Print speed of 6 "D" size per minute 				
KIP Print Management Software Suite	KIP System K Software Suite	1	Included	Included
<ul style="list-style-type: none"> • Touch screen based view & print with real time preview • KIP PrintPro PC based software • KIP PrintPro.net web based software • KIP Smart Printing and Cloud Connect • Certified Drivers – Windows & AutoCAD 				
• Start-up Toner, 2x 400gm Cartridges	Z34097001S	1	\$191	\$191
Options:	Item Number	Quantity	Each Price	Extended Price
• PDF/PS File format Printing Option	DIGPDF-7170K	1	\$620	\$620
• Embedded Top Stacker	Top Stacking	1	Included	Included
Shipping, Installation & Product Training:	Item Number	Quantity	Each Price	Extended Price
• Freight shipment & delivery of the product to the installation location (does not include stairs)	Shipping	1	Included	Included
• Installation of all quoted product hardware & software	Installation	1	\$795	\$795
• Onsite operator training immediately following installation	Training	1	Included	Included
Total Quote Price – Cash Sale price Excluding Tax		Quantity	Each Price	Extended Price
Equipment, Software, Accessories, Shipping & Installation:		1	\$17,358	\$17,358
Annual Preventative and Emergency Maintenance for 1st Year:		12	\$125	\$1,500
<i>See following page for Service price details</i>				
KIP 7170 Toner add-on option for Toner Inclusive Contract for 1st Year:		12	\$16	\$192
<i>See following page for Toner price details</i>				
Total Cash Sale Price:				\$19,050
<i>Excluding Tax, Leasing options are available</i>				

Lease Payment Options	36 Month Lease	48 Month Lease	60 Month Lease	End of Lease Option
Monthly Lease Payment	\$482.21	\$406.87	\$346.12	Fair Market Value or Return
Monthly Service Payment	\$125	\$125	\$125	
Monthly Toner Payment	\$16	\$16	\$16	
Total Monthly Payment	\$623.21	\$547.87	\$487.12	

Do you have questions? Are you ready to Place an order?

Email or call Mrs. Amber Sever at 800-252-6793 x6013 GSA@KIPAmerica.com

Email or fax your order to Mrs. Amber Sever at GSA@KIPAmerica.com fax 800-672-1400

PRICING: PREVENTATIVE & EMERGENCY MAINTENANCE OPTIONS

Annual Preventative & Emergency Maintenance:

Emergency & Preventative Maintenance

Monthly Full Service maintenance Repairs are completed on site by factory trained technicians. Preventative maintenance, replacement parts, travel and labor are covered under this agreement. Emergency support covered under this agreement during normal business hours (Monday through Friday, 8:30am-5pm). Toner, paper & original glass parts are not covered by or included in this agreement. Preventative maintenance will be provided per the manufacturer recommended preventative maintenance schedule. Response to emergency maintenance requests are provided within 2 hours via phone response; if phone support does not resolve the issue, remote access response will be provided within 4 hours; if remote access is not available or does not resolve the issue onsite support is available within 24-48 hours. Monthly allowance is in Square Feet. Only usage in excess of the monthly allowance will be charged an overage. Full contract terms & conditions are available upon request for customer review.

How to request Service support or report an issue with your KIP system

Email: KC3@KIPAMERICA.COM , Phone: 800-252-6793 (ask for Service Support), Online: WWW.KIPSERVICE.COM

Monthly Contract Meter reporting

Please send the month's meter reading between the 20th & 25th every month to KIP for processing. Automated meter reporting is available by activating the Email Meter feature on the printer touchscreen

Email: KC3@KIPAMERICA.COM , Phone: 800-252-6793 (ask for Service Support), Online: WWW.KIPSERVICE.COM

Consumable Supplies

Toner is available for purchase as needed but is not included in the KIP Maintenance Contract options quoted unless toner add-on is purchased. Additional Paper is available for purchase as needed but is not included in the KIP Maintenance Contract overage usage rate.

Price Quote:	Monthly Allowance (Sq. Ft.) & Excess Meter	Monthly Rate	Extended Price (12 Months)
Ongoing Service Support for KIP 7170 series printer/scanner systems	2,000 sq. ft. monthly allowance	\$125 Per Month	
<ul style="list-style-type: none"> Monthly Allowance is 2,000 sq ft , Excess meter charge of \$0.037 per SqFt. Additional usage plans are available from KIP upon request 			
Billed Monthly, Quarterly or Annually upon request	\$0.037 per sq. ft. in excess of monthly allowance	12 Months	\$1,500

KIP 7170 Toner add-on option for Toner Inclusive Contract

- Includes two cartridges of each black toner for approximately 27,600sqft at 5% coverage
- Multiple quantities of this option can be ordered to provide additional toner at the start of your contract.
- Toner will be automatically supplied at the start of your contract & will be shipped to the equipment location.
- Additional toner can be purchased as needed and is not included in your contract overage charge.
- Item must be purchased in a minimum order quantity of 12 months
- Item must be ordered in conjunction with a Preventative & Emergency Maintenance Contract.

\$16 per month
12 Months
\$192



INFORMATION: CONTACT, CERTIFICATIONS, TERMS & CONDITIONS

Point of Contact & Order Address:	Amber Sever, Government Sales Coordinator, GSA@KIPAmerica.com KIP America, 39575 W. 13 Mile Road, Novi, Michigan, 800-252-6793 x6013
Contract:	GSA - GS-25F-0088M, Expires 9/31/2021 CMAS Contract# 3-16-36-0082B KIP America is a Small Business
	All Federal agencies qualify to use KIP GSA Contract GS-25F-0088M
	All State & Local Governments qualify to use KIP GSA Contract GS-25F-0088M under the "Disaster Purchasing Program" Can state and local governments purchase from all GSA Schedules? <ul style="list-style-type: none">• Yes. The Department of Homeland Security has determined that all of the products and services available under GSA Schedules could potentially be used for preparation, response, and recovery from a disaster or a terrorist attack.• Orders under the Disaster Purchasing program must include the following statement:<ul style="list-style-type: none">○ "This order is placed under GSA Schedule number GS-25F-0088M under the authority of the GSA Disaster Purchasing program. The products and services purchased will be used in preparation or response to disasters or recovery from major disaster declared by the President, or recovery from terrorism or nuclear, biological, chemical, or radiological attack."
Certifications:	<ul style="list-style-type: none">• KIP America is registered with SAM as a Small Business• KIP America is registered with the WAWF payment system• KIP Printer products ship with a Windows 7 Operating System & meet the Federal Desktop Core Configuration guidelines (FDCC) & meet the United States Government Configuration Baseline (USGCB)• KIP Printer products can be Common Access Card (CAC) enabled by installing the KIP CAC Connection Kit available for purchase under item number EQACCACKIT• KIP Printer products meet the Department of Defense NISPOM specifications to securely delete (overwrite) all image data after a print, copy or scan job has been completed• All KIP Printer products are Energy Star Certified
Vendor ID:	DUNS# 101552495 CAGE Code - 1KWL8 Tax Payer ID - 38-2368725
Payment Type:	WAWF, ACH, Cash, Check, Visa, MasterCard & Government Purchase Cards, Lease/Rental
Terms:	Net 30 days, payment is due within 30 days of invoice date. No prompt payment terms are available
Warranty:	<u>KIP Standard Warranty</u> The KIP Standard Warranty is 180 days from KIP's date of invoice, or a specified print volume, whichever occurs first. KIP 2300 / 720 warranty is for specified components. <u>KIP Extended Warranty</u> KIP has extended Warranty Coverage on Controllers, LED Heads and Printed Circuit Boards for specific products for 39 months from the invoice date. KIP Warranty Conditions apply to the KIP Extended Warranty policy. The KIP Extended Warranty is for the following specific products purchased from September 2013 onwards: <u>KIP Warranty Conditions</u> KIP's warranty does not cover photoreceptors, glass parts or service parts. The warranty covers parts that fail during the warranty period due to manufacturer defects but not including operator misuse. KIP warrants that replacement parts shall be free from defects in materials and workmanship for 90 days from invoice date. KIP's sole liability on account of being in breach of this warranty is limited to the replacement of defective replacement part at no cost to the customer except that the customer at its expense shall return the defective replacement part (unless otherwise requested by KIP) to KIP which shall become KIP's property at the customer's expense. KIP's decision as to whether a replacement part is defective shall be final and binding. The customer shall only return a part if KIP authorizes the return. <u>Controller & Software</u> a) The KIP embedded controller is a computer designed to be dedicated to image processing for the KIP device. Using the controller as a print server or for a file repository may cause performance issues. b) KIP is not liable for any loss of user's file(s) or accounting data which is stored in the controller hard drive, regardless of loss event. c) Formatting the hard drive, modifying the system software or hardware, adding any additional software on the device voids the products warranty. d) Please review the software's EULA supplied with each product prior to device use.
Product Origin:	Printers offered in this quote meet the current requirements of the Free Trade Agreement Act and have a point of production in the United States, Germany, Japan or Taiwan.

The Color of KIP is Green

KIP Premier Performance & Build Quality

KIP is committed to providing the highest value standards by combining the best in hardware & software technology to create superior products at affordable prices. KIP systems are quality engineered for production class operation and

Environmental Considerations

The greatest environmental impact of KIP products is through the actual operation of our products and solutions. Our goal is to improve the customer experience by integrating environmental considerations into our business strategy – resulting in superior products.

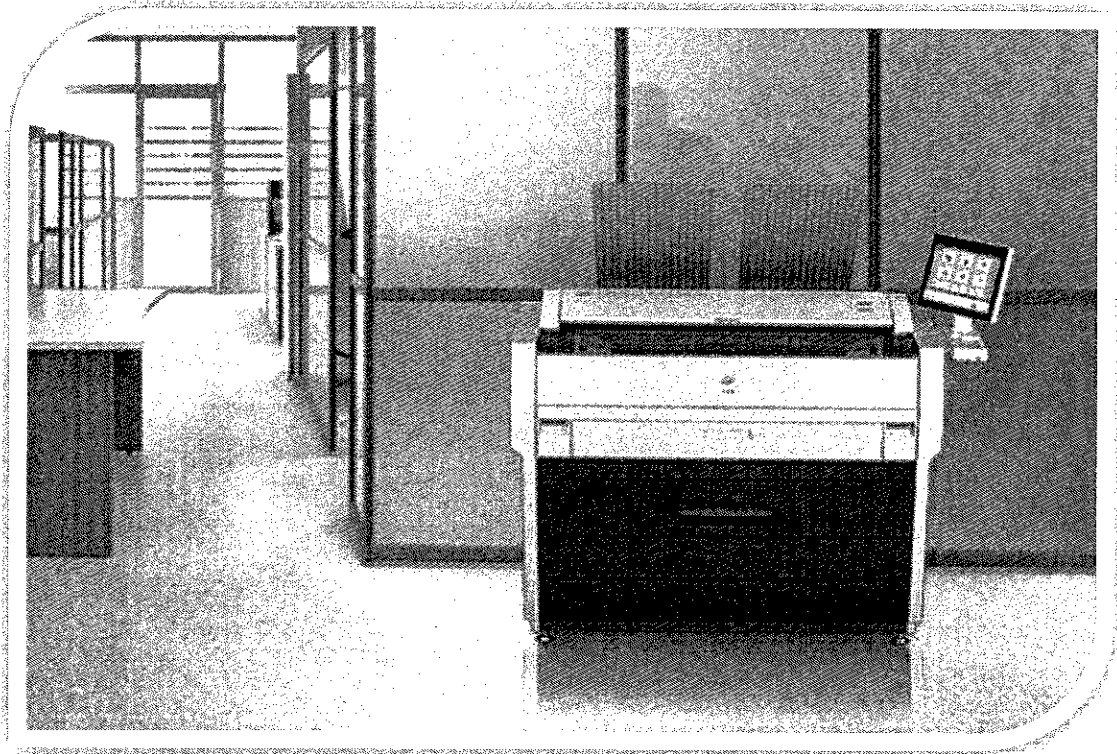


USA: Phone: (800) 252-6793 | Email: info@kip.com

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SYSTEM
SOFTWARE K



KIP 7170

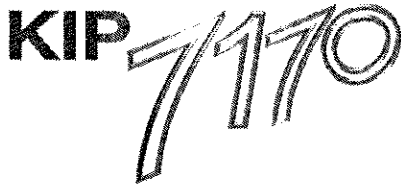
Proposal Prepared for
City of Hollywood Florida

KIP 7170 Proposal



Thank you, City of Hollywood Florida

Thank you for allowing us the opportunity to present this KIP 7170 product proposal. The new KIP 7170 with System K Software has been meticulously engineered to deliver breakthrough quality and performance. The KIP 7170 delivers a range of high demand imaging features to benefit your business, including production printing and high quality black & white and color copying and scanning!



This Proposal Package Includes:

- KIP 7170 System Features & Benefits
- KIP System K Print Management Applications Information
- Complete KIP 7170 Product Specifications
- KIP 7170 System Pricing and Acquisition Proposal

Should you have any questions or require further information please feel free to contact me and it will be my pleasure to assist. I can be reached at 800-252-6793x6013 or GSA@KIPAmerica.com

Best Regards,

Amber Sever

KC3 Manager

KIP

39575 W. 13 Mile Road

Novi, MI 48377

(800) 252-6793 ext. 6013

(800) 672-1400: fax

<http://www.kip.com>

ASever@KIPAmerica.com

KIP Corporate Profile

KIP is a leading global supplier of digital printing and scanning solutions for color and monochrome wide format documents. KIP offers an extensive product range that meets the ever-increasing demand for fast, high quality, cost effective reproduction. KIP advanced product technology leads the market in performance, reliability and value with an exceptional low cost of operation.

KIP is headquartered in Novi, Michigan with research and manufacturing centers in the United States, Germany, Taiwan and Japan. KIP has regional demonstration and training centers in the following major North American metropolitan areas, Novi, Michigan; Chicago, Illinois; Toronto, Canada; Baltimore, Maryland; Atlanta, Georgia; Dallas, Texas; Irvine, California and Seattle, Washington.

KIP is committed to product designs that promote environmental health and sustainability. Our goal is to improve the customer experience by integrating environmental considerations into our business strategy, resulting in superior products. Customers increasingly value environmental aspects of products, such as energy efficiency and emissions reduction. We differentiate our products by integrating such features to reduce total cost of ownership and deliver an improved user experience.



KIP North American Headquarters | Novi, Michigan

KIP 70 Series: KIP 7170

Advanced Simplicity Infinite Possibilities

- Single Footprint Configuration
- 2 Integrated Media Rolls
- Front and Rear Stacking
- Rear Delivery for High Production
- 6 'D' / 'A1' Size Prints per Minute
- Smart Eco² Design

Multi-Function Space Saving Systems

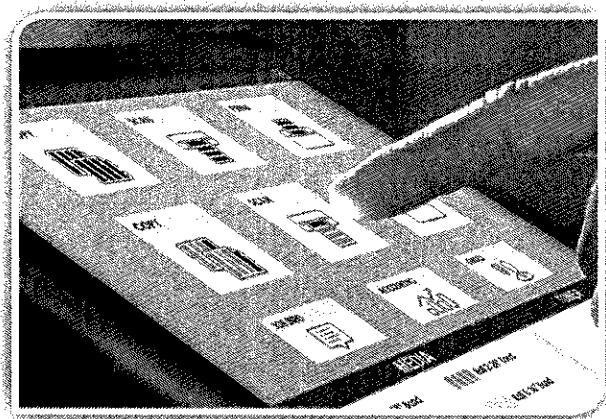
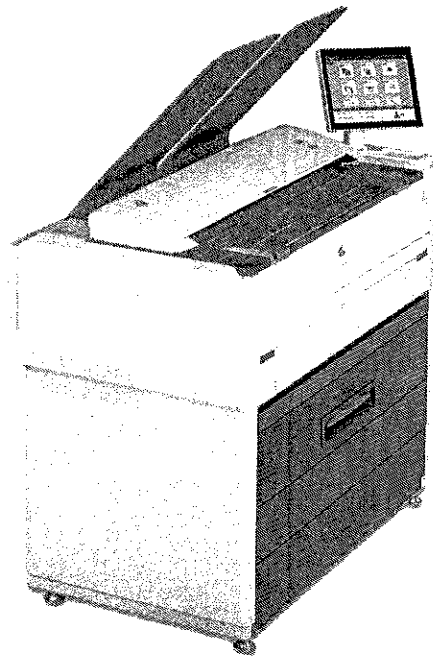
The productivity of the KIP 7170 system is designed to satisfy the most demanding needs of decentralized users. The versatile KIP 7170 may also be expanded to provide multifunction convenience. KIP 7170 system software is ideal for decentralized environments and expandable to meet the need for centralized printing.

Consistent Print Quality

KIP systems deliver solid blacks, smooth grayscales, and uniform print quality from the first to the last page of a print job. Advanced technologies including automatic environmental adjustments and contact-based developer units keep your print quality on track through seasonal climate changes.

Uniform Print Sets

KIP Systems provide uniform cut lengths that conform to KIP sheet size specifications. Electronic monitoring of media while printing provides a professional finish.



KIP 7170 System Features

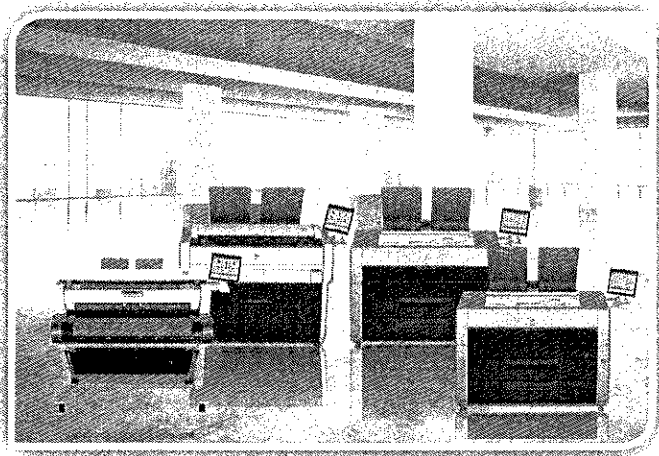
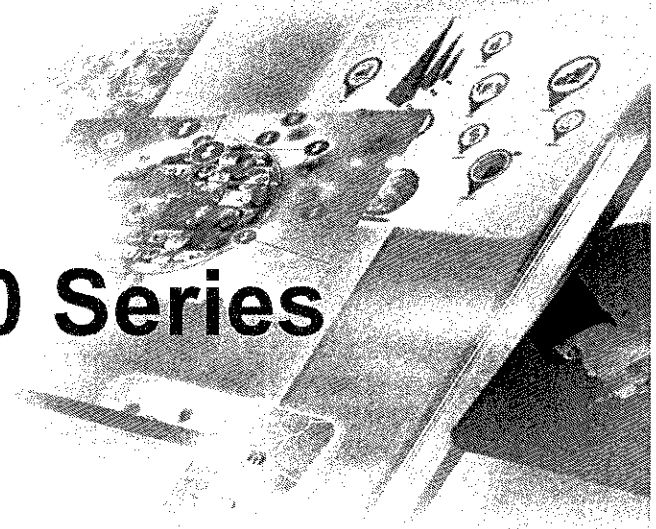
Smart Multi-Touch Control	12" Tablet Style Touchscreen Controls
High Definition Print (HDP) Technology	600 X 2400 dpi Print, Copy & Scan 100% Toner Efficient – No Waste
Integrated USB Drive	Print Directly from the Touchscreen Software
Production System with Stacking	<ul style="list-style-type: none"> • Flexibility to Direct Prints and Copies to a Preferred Destination • Front and Rear Stacking System
Production System with Folding	<ul style="list-style-type: none"> • KIPFold 1000 & 2000 Precision Document Folding • Online and Offline Folding • Ultra Quiet Operation
Paper Versatility	<ul style="list-style-type: none"> • Real-Time Thresholding Technology • Scan to a Wide Range of File Formats • On-Screen Copy, Print & Scan Previews • Color and B&W Scan Technology

SYSTEM SOFTWARE **K**

KIP 70 Series

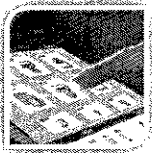
with System K Software

KIP System K provides seamless control and exceptional productivity for color and black & white copy, print and scan operations.

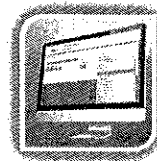


Total Print Management

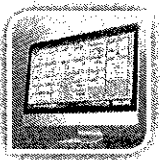
KIP software apps are the most complete solution designed specifically for B&W and color wide format document management. The modular design of KIP software apps enable print job creation and submittal via a browser, PC/Mac, iPad, Cloud, or KIP touchscreen. Each KIP application has new features that deliver significant productivity gains, strict security standards, increased operational efficiency and provide cost controls for prints, copies and scans of any type.



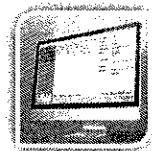
Multi-Touch Touchscreen
Multi-Touch Control and Efficiency



Print Submission Applications
Quick Easy Media Control

















Print Drivers
Certified Print Driver Versatility



Accounting and Administrative
Accurate System Tracking and Customizable Reporting

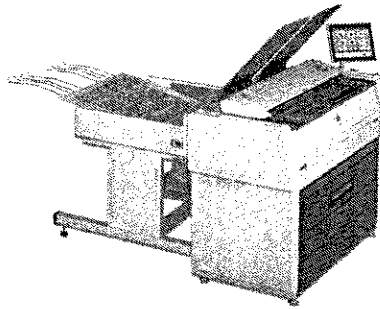


KIP Data Security
Secure Solutions

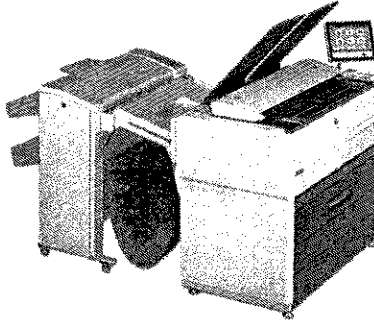
KIP Systems K Multi-Touch Screen		
KIP Multi-Touch Touchscreen		Vivid 12" Color Multi-Touch Display Fully Articulating Viewing Angle Print, Copy and Scan in B&W and Full Color* Super View for Swipe, Pinch, Spread and Rotate Print Directly from Removable Media, the Cloud and Local Mailboxes Full Color User Guides Integrated Print Previews On-screen Set Copy Editor Manage History Queue Optional KIP Color Plus for Copy and Print in Full Color*
KIP Color Copy & Print Plus		Full Size Color Preview with Super View Guest Printer Connection via IP Address Quick Closed Loop Calibration for Accurate Document Reproduction Simultaneous Operation of Color and B&W Functions Real Time Image Preview Full Screen Color Preview Advanced Color Image Enhancement Preview Color Adjustments
KIP Cloud Connect		Select from Multiple Cloud Services Print from KIP Cloud Connect Scan to KIP Cloud Connect Unlimited Cloud Connections Single or Multiple Files Choose Files from Multiple Cloud Services for Single Print Job Easy Configuration from Multi-Touch Screen Collated Sets Printing
KIP Systems K Print Drivers		
Windows® Driver		Fast Spooling for Multiple Copies or Sets Displays Real Time System Status Information Set Collation Provides Current Media Information Media Selection Secure PIN Printing Send Job on Hold Save Templates Brightness Adjustment Unlimited Image Quality Presets Pen Preset Selection
AutoCAD Driver		Fully Compatible with Current Versions of AutoCAD True HDI AutoCAD Driver 32 and 64 Bit Operating System Compatibility Real Time Media Status Custom Media Size Configuration Media Saving by Auto Rotation Advanced Color Mode Image Type Selection Dither Pattern Control for B&W Lines vs Aerial
KIP Data Security Features		
KIP Data Security Features		Image Overwrite Removable Hard Disk Drive Accessory Kit System K Operating System Windows® Embedded System 7 Standard Security Updates Data Encryption and Virus Scanning Applications KIP Secure Print
KIP Systems K Print Submission		
KIP PrintPro		Multiple Copies or Collated Sets WYSIWYP Image Preview Individual File Settings for Job Matrix Templates Multi-Page Settings Color Adjustments and Filter Selections Email Notification Customize Job Build Matrix Windows Document Folding and Stamping HPGL Pen Preset Selection Windows® 7/8 and Vista Compatible (32 and 64 Bit) Customize System and Folder Presets Manage Print Queue KIP Secure Print
KIP PrintPro.net		Multiple Copies or Collated Sets WYSIWYP Image Preview Individual File Settings for Job Matrix Templates Multi-Page Support Color Adjustments and Filter Selections Email Notification Document Folding and Stamping HPGL Pen Preset Selection Transfer Files from KIP Printer Mailbox Customize System and Folder Presets Manage Print Queue and User Settings KIP Secure Print
KIP GraphicPro		Unlimited Workstation Licenses B&W, Grayscale and Color Printing Job Editor for Mixed B&W and Color Sets Multi-Page PDF/TIF Filter Editor for Color Control ICC Profile Support for CMYK and RGB Color Management Factory /Custom Media Profiles Nesting Single and Multiple Images Automatic Horizontal and Vertical Paneling Area of Interest (Zoom to Area and Print) B&W and Color Editing Tools Job Monitor
KIP Smart Print & Scan		Submit Print Ready Files via Email Attachments Works with any Web Enabled KIP Printer Print B&W or Color Documents Scan Full Size Documents Choose an Area of Interest Remote Scan Auto-Archived or Printed by KIP Printer Optional Keywords Provide Expanded Flexibility
KIP Systems K Accounting / Administrative		
KIP Accounting Center		Username and Two Customizable Fields Import User Data Using LDAP Clear Fields After Each Job Submission ASCII Import/Export Easily Update User, Project and Department Data Automated KIP System Update via Scripting Password Protect any or all Data Entries No Special Data Servers Required
KIP Cost Center		Integrated with all KIP Apps and Touchscreen Systems Track Color and B&W Copy, Scan and Print Easy to Understand Graphical Reports Average Toner Coverage by Percent Daily Print and Scan Volume for Color and B&W User, Project and Department Categories Access the Details of the Last 100 Jobs KIP Toner Costs by Color and B&W KIP Maintenance Costs KIP Scanner Costs by Color and B&W
KIP Card Reader Systems		Contactless Card System Integration: Standard FeliCa Cards Various Contactless NFC Tokens and Cards NFC Forum - Certified Card Reader User Authentication Linked to Card/NFC Token Load User and System Presets Load User Cloud and SMB Credentials Track Usage by Card/NFC Token Release User Jobs at Touchscreen KIP Accounting Center Integration KIP Cost Center Integration Common Access Card Solution: Enables/Disables Network Access Designed for Easy Installation Meets Homeland Presidential Security Directive (HSPD-12) Local and Network User Authentication Using LDAP or Active Directory Netgard MFD In-Line Network Appliance
KIP Printer Status / SNMP		SNMP Communication to KIP Printer PC Based Windows® 7/8 Application Monitor Status of KIP Printers Auto Detect KIP Printer (LAN) Visual Notification for Machine Status View all KIP Printers on a Single Screen Automated Meter Read

KIP 7170 Specifications

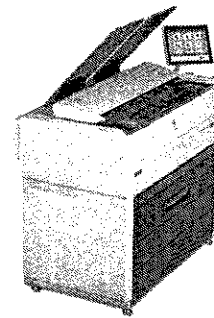
KIP 7170 System Configurations



KIP 7170 production system with integrated front delivery print tray & optional KIP 1200 high capacity stacker



KIP 7170 production system with optional KIPFold 1000 online fan folder



KIP 7170 multi-function system with integrated front delivery print tray

System Configurations	
2 Roll Print/Copy/STF with Color STF	B&W wide format printer with integrated scan system
Stacking Systems (standard)	Integrated top stacking - up to 50 sheet capacity
Stacking Systems (optional)	Rear print tray, print & original stacking system, KIP 1200 stacker
Folding Systems (optional)	KIPFold 1000, KIPFold 2000

General	
Print Technology	Electrophotography (LED) with organic photoconductor (OPC) and closed toner system
Speed	6 D / 3.3 A0 size pages per minute, FPOT (First Print Output Time) 21 seconds D / A1 size page
Warm Up Time	Instant from standby, <4.5 minutes from start up
Configurations	Multifunction system (print/copy/scan) 2 rolls
Electrical Requirements	120 V +6% or -10%, 50/60 Hz, 15 Amps / 220 - 240 V, 50/60 Hz, 7 A
Power Consumption	Sleep: <14 W Printing: 1.5 kW
Dimensions	63" (w) x 28" (d) x 59" (h) / 1590 mm (w) x 700 mm (d) x 1510 mm (h)
Weight	538 lb. / 244 kg

Printer	
Print Resolution	600 x 2400 dpi
Paper Capacity	3000 sq. ft. / 297 sq. m roll media
Output Sizes Width	11" - 36" / 297 - 914 mm
Output Sizes Length	Length: 20' / 6 m (standard), 500' / 152 m (optional)
Paper Weight	Bond-Plain 18-24 lb. / 64-90 gsm, vellum-translucent-tracing 18-20 lb. / 80 gsm, film 3.5-4 mil / 75 micron
Media Type	Bond-plain, vellum-translucent-tracing, film (compatible with recycled & colored bond)

Controller	
Controller Type	KIP System K Controller with Windows 7 Embedded
Memory	2 GB DDR3 standard - upgradable to 4 GB
Compatible File Formats	PDF, PDF-A, DWF, HPGL 1/2, HP-RTL, Calcomp 906/907, CALS Group 4, TIFF Group 4, PCX, CIT/TG4, Uncompressed, Grayscale TIFF, TIFF Packbits, PNG, JPEG

KIP 7170 Scanner	
Scanner Type	Fully Integrated - C.I.S. with KIP RTT Technology
Scan Resolution	600 x 600 dpi optical resolution
Scan Speed	Up to 38.5 ft. per minute / 195 mm per second (B&W) Up to 13 ft. per minute / 66 mm per second (Color)
Scan Format	TIFF, Multipage TIFF, PDF, PDF-A, Multipage PDF, DWF, Multipage DWF, JPEG, CALS
Scan Destination	Local USB (removable media), unlimited system mailboxes (local), unlimited FTP, unlimited SMB, unlimited cloud connect to OneDrive, Google Drive or Dropbox, Box.com, Microsoft SharePoint & Microsoft Office 365 Online™
Original Size Width	11" - 36" / 297 mm - 914 mm
Original Thickness	Up to 1.6 mm thick

KIP 7170 Installation Specifications

Space, Electrical, and Environmental Requirements

Weight	538 lb. / 244 kg
Dimensions	63" (w) x 28" (d) x 59" (h) / 1590 mm (w) x 700 mm (d) x 1510 mm (h)
Electrical (Dedicated)	120V +/- 10%, 50/60 Hz, 15 amp or higher
Electrical Receptacle	Nema 5-15 R
Max. Power Consumption	1.44 kW
Acoustic Noise	Idle: max. 50 db Printing: max. 57 db
Room Temperature	50-86°F (10-32°C)
Room Humidity	15-85% (non condensing)

Spatial Requirements (top view not to scale)

