



Quotation

Hach Company
PO Box 608
Loveland, CO 80539-0608
Phone: (800) 227-4224
Email: quotes@hach.com
Website: www.hach.com

Quote Number: 100061747v4

Use quote number at time of order to ensure that you receive prices quoted

Quote Date: 06-Feb-2015

Quote Expiration: 30-Apr-2015

CITY OF HOLLYWOOD WWTP & LAB
1621 North 14th Ave
Hollywood, FL 33021

Name: Francois Domond
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Email: fdomond@hollywoodfl.org

Sales Contact: Chris Bunch Email: cbunch@hach.com Phone: 800-227-4224

PRICING QUOTATION

Line	Part Number	Description	Qty
WIMS Software License, Flve (5) Concurrent Users,			
		Hach WIMS™ with 5 concurrent users, 2 facility databases, 1 year of support (starts on ship date) MS SQL Server Support NOTE: Software ships and you will be contacted to initiate services (if applicable) within 6 working days of receipt of order.	
1	WM-MU	WIMS Multi User License with one concurrent user and one facility	1
2	WM-SW	WIMS base software for support contracts.	1
3	DMWIMS-SPT-BAS	WIMS yearly support contract - Basic support is 18% of overall software value	1
4	WM-MU-CONUSR	WIMS CONCURRENT USER LICENSE	4
5	WM-FACILITY	WIMS Additional Facilities	1
6	WM-DBSQLSERVER	WIMS for MS SQL Server DB	1
		WIMS Software Support for City of Hollywood (1 Years) • Includes software updates and upgrades, telephone technical support. NOTE:Yearly support cost for one year, based on City of Hollywood configuration is \$3,672/year.	
		Initial year of Support is provided at no additional cost	
7	DMWIMS-SPT-BAS	WIMS yearly support contract - Basic support is 18% of overall software value	1
		Hach LAB Cal for 2 Facilities (Sample Scheduling and Tracking)	
8	WM-MU-LABCAL	WIMS LABCAL SOFTWARE MODULE	1
9	WM-LABCAL-ADDL	WIMS LabCal Module Additional Facility	1
		"Hach Company agrees to refund the City of Hollywood \$5600 [PN WM-MU-LABCAL], which is for the LabCal software cost if the City determines and notifies Hach in writing that LabCal will not meet their requirements.	
		This offer expires 60 days after the onsite training and startup services are complete.	
10	WM-SCADA-INT	Two Standard SCADA Interfaces for Hach WIMS™: SCADA/Historian Interface Module connects to a single SCADA source	2
WIMS Implementation and On-site Training Services			
		WIMS Implementation and On-site Training Services	
11	DM_WIMS-HRLY	IIM Services	119
		Water Treatment Plant Implementation Services	
12	DM_WIMS-HRLY	IIM Services	76
		LAB Cal Setup includes input of 40 tests/analytes (methods), 20 samples (which includes scheduling), 10 personnel, chain of custody report, and certificate of analysis report.	

Line	Part Number	Description	Qty
13	DM_WIMS-HRLY	IIM Services	8
		4 Days - Onsite Training and Services	
		Installation Review • 1.5 days of Training - Basic, Advanced, and Admin • SCADA Interface installation, configuration and training. Up to 10 variables will be cross referenced. • LIMS Interface installation, configuration and training.	
14	DM_WIMS-OSS-TRN	Onsite Services – Project Manager	4
15	DM_WIMS-TRVLEXP	Travel Expenses	1
16	DM_WIMS-TRVLTME	Travel Time for personnel.	1
Grand Total			\$ 67,590.00

NOTES

Southern Regional WW Treatment Plant Implementation Services

Database Configuration, Report, and Data Entry Form development.

Typically includes (your Project Manager will finalize the scope of work based on your needs):

- Project Administration
- Consultation to gather information and determine specific needs to create a project plan.
- Remote Install Assistance (Requires high-speed Internet Access)
- Basic Variable setup - Adapting an industry standard list of parameters and calculations for your plant/system.
- Site specific calculation setup
- The Hach Project Manager will complete set up of the following regulatory reports (located in I:\SALES\PRESALES_PROJECTS\2013\City of Hollywood_FL):

- AA32A844.TIF (36 pages for WW)

- 1 standard format monthly KPI report with up to 10 user defined KPIs (key performance indicators)
- Predefined dashboard with 10 user defined KPI's and KPI graph set
- Migration of historical data
- 1 standard format yearly summary KPI report with up to 10 user defined KPIs
- Data Entry Form development including 1 Custom Data Entry Form and standard Monthly Data Entry Forms for all parameters

NOTES:

- Additional scope/work, billed at our standard labor rate, can be requested and will require a change order.

Water Treatment Plant Implementation Services

Database Configuration, Report, and Data Entry Form development.

Typically includes (your Project Manager will finalize the scope of work based on your needs):

- Project Administration
- Consultation to gather information and determine specific needs to create a project plan.
- Remote Install Assistance (Requires high-speed Internet access)
- Basic Variable setup - Adapting an industry standard list of parameters and calculations for your plant/system.
- Site specific calculation setup
- The Hach Project Manager will complete set up of the following regulatory reports (located in I:\SALES\PRESALES_PROJECTS\2013\City of Hollywood_FL)

- AA32A844.TIF (5 pages for WTP)

- Hollywood_org_20131108_111055 (6 Pages entry)

- 1 standard format monthly KPI report with up to 10 user defined KPIs (key performance indicators)
- Predefined dashboard with 10 user defined KPI's and KPI graph set
- 1 standard format yearly summary KPI report with up to 10 user defined KPIs
- Data Entry Form development including 1 Custom Data Entry Form and standard Monthly Data Entry Forms for all parameters

NOTES:

- Additional scope/work, billed at our standard labor rate, can be requested and will require a change order.

TERMS OF SALE

Freight: Ground Prepay and Add

FOB: Origin

All purchases of Hach Company products and/or services are expressly and without limitation subject to Hach Company's Terms & Conditions of Sale ("Hach TCS"), incorporated herein by reference and published on Hach Company's website at www.hach.com/terms. Hach TCS are incorporated by reference into each of Hach's offers or quotations, order acknowledgments, and invoice and shipping documents. The first of the following acts shall constitute an acceptance of Hach's offer and not a counter offer and shall create a contract of sale ("Contract") in accordance with the Hach TCS, subject to Hach's final credit approval: (i) Buyer's issuance of a purchase order document against Hach's offer or quotation; (ii) Hach's acknowledgement of Buyer's order; or (iii) commencement of any performance by Hach in response to Buyer's order. Provisions contained in Buyer's purchase documents that materially alter, add to or subtract from the provisions of these Terms and Conditions of Sale shall be null and void and not considered part of the Contract.

Due to International regulations, a U.S. Department of Commerce Export License may be required. Hach reserves the right to approve specific shipping agents. Wooden boxes suitable for ocean shipment are extra. Specify final destination to ensure proper documentation and packing suitable for International transport. In addition, Hach may require : 1). A statement of intended end-use; 2). Certification that the intended end-use does not relate to proliferation of weapons of mass destruction (prohibited nuclear end use, chemical / biological weapons, missile technology); and 3). Certification that the goods will not be diverted contrary to U.S. law.

ORDER TERMS:

Terms are Subject to Credit Review

Please reference the quotation number on your purchase order.

Sales tax is not included. Applicable sales tax will be added to the invoice based on the U.S. destination, if applicable provide a resale/exemption certificate.
Shipments will be prepaid and added to invoices unless otherwise specified.
Equipment quoted operates with standard U.S. supply voltage.
Hach standard terms and conditions apply to all sales.
Additional terms and conditions apply to orders for service partnerships.
Freight Charge Schedule and Collect Handling Fees attached.
Refrigerated and all weather Samplers do not qualify for simplified freight charges, and are considered heavy freight.
Dissolved Oxygen Sensors can be damaged if exposed to temps below freezing, causing sensor failure. Must be shipped over night or 2nd day air during the cold weather months.
Standard lead time is 30 days

CLOSING

ORIGINAL QUOTE -

Q041514BG1

MODIFIED ON 11/10/2014

Sales Contact:

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