



WASTE CONNECTIONS, INC.
Connect with the future

Waste Connections of Florida, Inc.
3840 NW 37th Court
Miami, FL 33142

August 8, 2023

VIA E-MAIL

Mr. Daniel Millien
Environmental Services Manager
City of Hollywood
2600 Hollywood Boulevard
Hollywood, FL 33020

Re: Recycling Processing Pricing Proposal

Dear Mr. Millien:

As you know, Waste Connections has had the privilege of being the City of Hollywood's recyclable processing vendor for many years. You have asked us to provide the City recycling processing pricing that would begin in September of 2023, after the expiration of the existing agreement this past July.

The processing of recyclables is no longer in the Company's core business in Broward County. We have only continued offer it to Hollywood because of our overall relationship with the City. With rising costs to receive, process, and transport this material type to a facility designed for processing the materials into the commodity streams has gotten very expensive. As such we offer such a service in order to be a one-stop solution for the City at the price of \$181 per ton, without a revenue share. Please keep in mind that we had to take into consideration the high percentage (80%+) of contamination and the high cost of transporting it to a sorting center in determining this price. Additionally, as has been widely reported, the current market conditions for wholesale commodity pricing (AMV), have long been depressed, and are prone to vary wildly month-to-month.

As a recognition that the City plans to institute a program to educate the residents about the proper way to recycle in an effort to reduce contamination after which the City would conduct a composition study, Waste Connections would be open to review this pricing and a resumption of a rebate based on the AMV in the future.

The minimum contract terms outlined below will need to be part of any negotiated recycling agreement as well.

1. That the Agreement is for a term of 5-years provided both parties agree to the negotiated renewal.
2. If upon delivery, after visual inspection, the load is estimated to be more than 50% contaminated, the load will be treated as MSW and disposal and charged to the City at the then current solid waste disposal rate. All other deliveries deemed to be under 50% contamination will be treated as outlined above.
3. Section 6.1.7 of the recently expired Agreement will need to be amended to reflect the terms herein.




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4. Beginning on July 1, 2024, and on July 1 of each subsequent year during any term of the Agreement, the increase (CPI) of Contractor's Fee for processing shall not exceed five percent (5.00%). Per ton Processing fees are subject to CPI adjustments within 30 days written notice of such adjustment in accordance with the original agreement dated July 3, 2013. Further, the CPI calculation of the processing price per ton shall never result in a reduction, the processing price adjustment shall always be equal to or greater than zero.
5. Beginning on July 1, 2024, and on July 1 of each subsequent year during any term of the Agreement, the increase (CPI) of processing service charges shall be at 100% of the calculated change in the CPI, subject to the cap above.

We look forward to a continued relationship that we have enjoyed with the City over the years. If you should have any additional questions please do not hesitate in giving me a call.

Respectfully submitted,



Jason Pepitone
Government Affairs Manager