BID FORM/PRICE SH	EET		
SECTION A			
Pricing			
DESCRIPTION OF PRODUCT/SERVICE	COST		
(Insert additional lines as appropriate to adequ	uately itemize all costs.)	Annelisseels	
National Pricing		Applicable Terms and Conditions	
Software	Discounts from List Price		
Workforce Central: Available Modules:		Sections A and B	
Timekeeper, Manager *, Mobile Manager*, Mobile Employee, Tablet, HR, Payroll, Employee, Record Manager, Absence Management, Forecast Manager, Activities, Integration Manager, Analytics, Attestation and **Teletime IP(** <i>Modified Discounts for 3rd Party</i> <i>Software– See Pricebook</i>) (*All Manager Licenses are sold in a 10:1 ratio to Timekeeper Licenses <u>For Employee Licenses</u> : Packets of 50 for orders that license up to 2500 ees Packets of 100 for orders that license up to 2500 ees or greater <u>For Manager Licenses</u> : Packets of 5 for orders that license up to 100 managers Packets of 50 for orders that license up to 100 managers Packets of 50 for orders that license up to 100 managers Packets of 50 for orders that license up to 100 managers	 39% <4,999 Employees 41% 5,000 – 9,999 Employees 43% >10,000 Employees *Discount is based on quantities purchased at one time, not cummulative 		
Workforce Telestaff: Enterprise, Auctions, Gateway Manager, Web Access, Web Timecard, Institution Focus and Reporting and Sybase**(**Modified Discounts for 3 rd Party Software– See Pricebook)	39%<4,999 Employees41%5,000 – 9,999 Employees43%>10,000 Employees*Discount is based on quantities purchased at one time, not cummulative	Sections A and B	
Workforce iSeries: Timekeeper, Manager, Mobile Manager, Mobile Employee, Tablet, Accruals, Employee, Record Manager, Absence Management Forecast Manager, Activities, Attendance, Leave, Integration Manager , Analytics and Teletime (*All Manager Licenses are sold in a 10:1 ratio to Timekeeper Licenses)	39% <4,999 Employees 41% 5,000 – 9,999 Employees 43% >10,000 Employees *Discount is based on quantities purchased at one time, not cummulative	Sections A and B	

Workforce Central SaaS: Available Modules: Timekeeper, Manager *, Mobile Manager*, Mobile Employee, Tablet, HR, Payroll, Employee, Record Manager, Absence Management, Forecast Manager, Activities, Integration Manager, Analytics, Attestation and **Teletime IP(**Modified Discounts for 3 rd Party Software– See Pricebook) (*All Manager Licenses are sold in a 10:1 ratio to Timekeeper Licenses)	48% <2,499 Employees 52% 2,500 – 4,999 Employees 56% >5,000 Employees *Discount is based on quantities listed in contract term	Sections A and D (professional services see below)
<u>Workforce Ready SaaS:</u> Timekeeping, Accruals, Payroll Pay Statements ,HR, Tax Filing	37%	Sections A and E
		<u>Applicable</u> <u>Kronos</u> <u>Terms and</u> <u>Conditions</u>
	Discounts are on a per Transaction	
Hardware inTouch and 4500 Terminals and all Accessories	Basis 27% 1-24 Terminals 32% 25-49 Terminals 36% 50+ Terminals	Sections A and B
Implementation (Professional Services)	\$180/HR	Sections A and B
Training Costs (if applicable)	10% Training Points 10% Knowledge Pass	Sections A and B
Interface to/from payroll system	Included in Scope of Work	Sections A and B
Other costs: (itemized)		
Hosting Services	To be determined with US Communities. Needs to be determined based on each individual agencies needs	Sections A and C
Technical Account Manager (TAM)	\$65,000 (if applicable)	Sections A and B
Total Initial Cost		
Annual license fee (if applicable) Annual Support/Maintenance Year 1	Gold/Platinum Support Included in Software Price Depot Exchange \$285.00/Terminal Depot Repair \$210.00/Terminal	Section A and B

Annual Support/Maintenance Year 2	Gold Support 22% of Software selling price Platinum Support 25% of Software selling price	Sections A and B
		Sections
Annual Support/Maintenance Year 3	Year 3 plus 4%	A and B
		Sections
Annual Support/Maintenance Year 4	Year 4 plus 4%	A and B
		Sections
Annual Support/Maintenance Year 5	Year 5 plus 4%	A and B
Total Cost of Ownership	\$	
Discounts for volume (i.e. price breaks for number of employees, etc.)	To be discussed during contract negotiations.	
Any additional pricing incentives, discounts or rebates such as for large volume purchases, bundled services, etc.)		

BID FORM/PRICE SHEET (CONT'D)	
SECTION A	
Pricing Cont'd	
DESCRIPTION OF PRODUCT/SERVICE	COST
(Insert additional lines as appropriate to adequately itemize all costs.)	
Any additional pricing discounts for the purchase of services for groups of Participating Public Agencies in a local geographic area that desire to combine requirements, i.e. local city, county, school district, housing authority, transit authority, etc.	
*	
Detail pricing for any related products, services and solutions:	

KRONOS"

City of Hollywood Fire Rescue- Telestaff Solution Perpetual Licenses, On Premise solution- priced under US Communities Contract Pricing 1/10/2014

Year 1 Year 2 Year 3 Year 4 Year 5 Year 6 Year 7 Year 7 Year 8 Year 9 Year 10 Annual Software Annu	Platinum Support Balnam Support Platinam Support Platinam Support Platinam Support Platinam Support Platinam Support	No Charge \$10,636.88 \$11,062.35 \$11,504.84 \$11,965.04 \$12,443.64 \$12,941.38 \$13,459.04 \$13,997.40 \$14,557.30	316.200.00 \$1.5.480.00 \$4.320.00 \$1.440.00 Fees billed monthy as	\$37,440.00 rendered)	Year 1 Costs Year 2 Costs Year 4 Costs Year 5 Costs Year 6 Costs Year 7 Costs Year 8 Costs Year 10 Costs </th <th>\$37,440.00 \$81,562,50 \$10,636.88 11062,35 11504,844 11965,03776 12443,63927 12941,38484 13459,04023 13997,40184 14557,29792 \$194,130.37</th> <th></th> <th></th>	\$37,440.00 \$81,562,50 \$10,636.88 11062,35 11504,844 11965,03776 12443,63927 12941,38484 13459,04023 13997,40184 14557,29792 \$194,130.37		
Year 1 License/ Unit Annual Sofi	Quantity 300 300 215 15		Hours 90 86 8		<u>Year</u>			
	Discount Unit Price 0 39.00% \$55,620.00 39.00% \$15.25 \$4,755.00 0 39.00% \$15.25 \$4,755.00 0 39.00% \$15.25 \$4,755.00 0 39.00% \$31.5 \$5,745.00 0 39.00% \$31.6 \$5,650.00 0 39.00% \$3,15.00 \$5,650.00 0 39.00% \$3,12.00 \$5,650.00 0 39.00% \$3,02.00 \$5,065.00	\$42.	Rate \$180.00 \$180.00 \$180.00 \$180.00 \$180.00					
	Software Includes: List Price Workfore Telestaff \$140.00 Obbal Access \$25.00 Contact Manager \$55.00 Auctions \$55.00 Auctions \$50.00 Auctions \$50.00 Istitution Focus \$50.00		Implementation Fees Telestaff Operloyment Telestaff Advarced Configuration Auctions Configuration Telestaff Technical Consulting	Total Implementation	<u>Summary Costs</u> Software Software Support- 24 x 7, 365 KnowledgePass- Training	Implementation Services (billed monthly as rendered- includes interfaces to CAD, RMS, and Payroll as well as two automated bids- Vacation and Kelly Day) Total	Customer to Procure VOIP Phone lines through Voxeo- \$2.500 one-time setup fee Monthly charges will be billed according to your plan	Prepared by:

Expires 1/10/2015