

WEBSITE DESIGN

### SOCIAL MEDIA PLATFORM: FACEBOOK



### BOOSTED FACEBOOK POSTS







Students, get a special discount at the Temple Terrace Craft BrewFest, just for being you! Buy now and SAVE \$10 on at-the-door general admission for the event on Saturday, May 9. No coupon code necessary, just purchase your student ticket at http://bit.ly/1liqDEF and bring your student and government ID to the event. Ticket price includes a souvenir pilsner and access to more than 30 craft beer samplings.

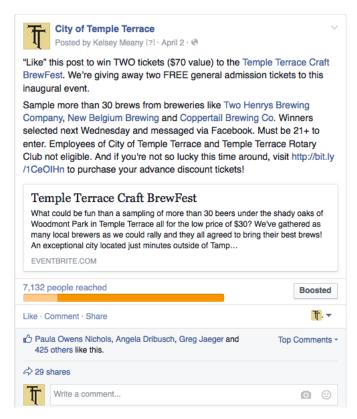








### FACEBOOK ENGAGEMENT











"You all did a super job!

'Tavares, America's Seaplane City', is an identity rich in economic development possibility.

The sky really is the limit!"

- Nancy Clutts Former Mayor City of Tavares, FL



### CITY OF TAVARES, FL

The City of Tavares, Florida is a stunning example of a municipality fully committed to its brand and seeing remarkable results. It is also a case study that points to the importance of visionary leadership, focus and determination in a successful branding initiative. In 2009, the City implemented a master redevelopment plan, the focus of which was a state-of-the-art seaplane basin, the only one between Georgia and Key West, Florida. At the time it was hard to imagine the incredible impact this would have on the City, which had experienced an extended period of economic depression and loss of value-driven identity. The agency defined the City's distinct value proposition, created a unique brand identity and implemented it across multiple touchpoints. The completed initiative included immersion of the new brand design and messaging into the public realm through environmental graphics, wayfinding, and collateral design. The City has faithfully stayed on brand, continuing the initiative with events, public relations and other critical channels of distribution.

#### **RESULTS\***

- Twenty six new businesses, including 2 boutique hotels
- One of the largest seaplane manufacturing facilities in the world relocated to the city
- More than 3,400 seaplanes visits at 3 years (1000% ahead of projections)
- 10,000 seaplane landings at 4.5 years
- \* Source: Bill Neron, Tavares Economic Development Director

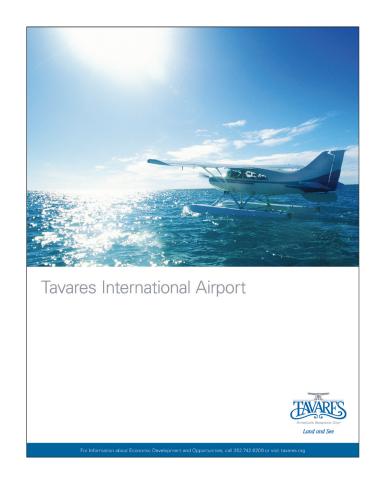


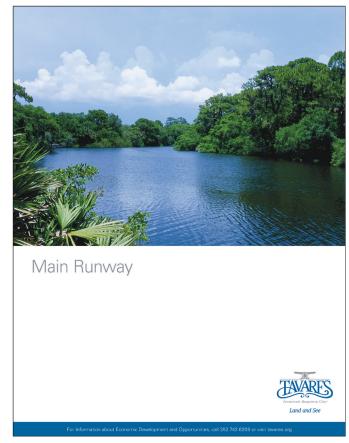


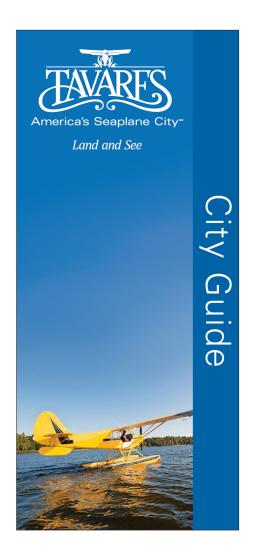
# Land and See

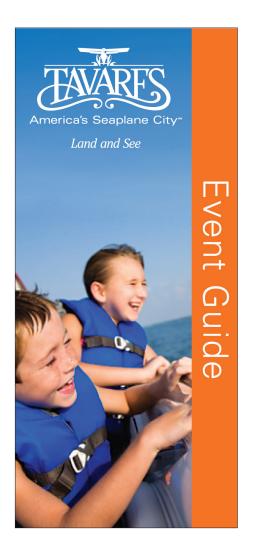
Before After

# PRINT CAMPAIGN

















# SAMPLE APPLICATIONS







# "Margaret, You and your team did a fantastic job."

-Tom DiGiorgio, Chairman Pompano Beach Economic Development Council City of Pompano Beach, FL

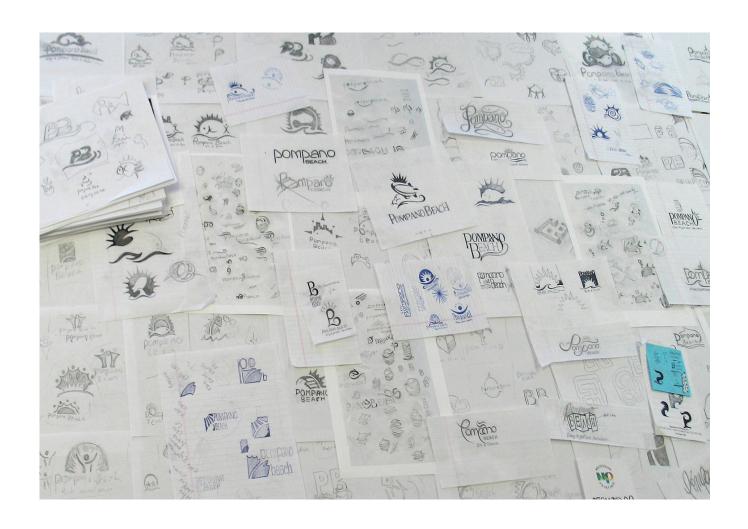
### CITY OF POMPANO BEACH, FL

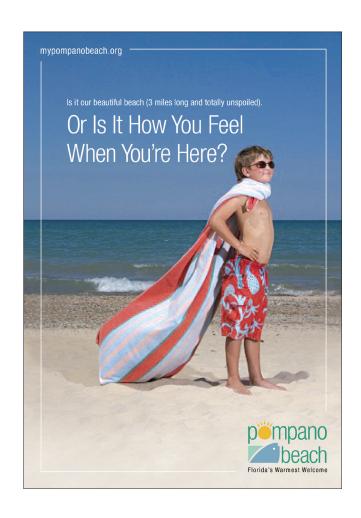
The City of Pompano Beach, FL. had experienced prolonged economic decline in spite of its many natural assets including a spectacular beach, 47 parks and reputation for the best deep sea fishing in Florida. Unfortunately this was all surrounded by low income housing and vacant commercial space. The city's reputation as a welcoming place to visit or do business was also in the negative space, not helped by its role on "Police Women of Broward County" which, with its focus on crime, further undermined the CRA's efforts to rehabilitate the City and its image. With a redevelopment plan ready to launch, the City selected Wilesmith to conduct a brand assessment and rebrand the City for the purpose of economic development. The agency worked with a 12-member brand committee comprised of representatives of the Economic Development Council, Chamber, Cultural Council, Hotel Association, and numerous other community agencies and organizations. Wilesmith conducted extensive in-market intercept surveys as well as brand imprint sessions with city commissioners, residents, business owners and city employees The insights gained from this research led us to articulate the brand promise and establish a new brand identity which supports redevelopment efforts in the industrial and tourism sectors. The critical feature of the rebrand was early adoption of the Brand Promise and Identity internally. This initiated a cultural change that shifted the focus onto the customer, and facilitated successful integration into the public realm.

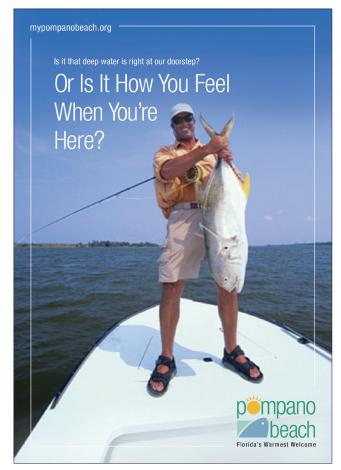




BEFORE











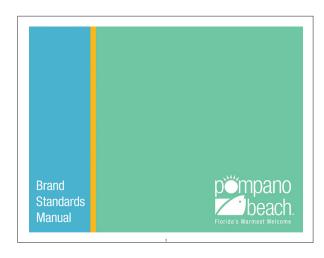
### SECONDARY GATEWAY AND PEDESTRIAN DIRECTIONAL

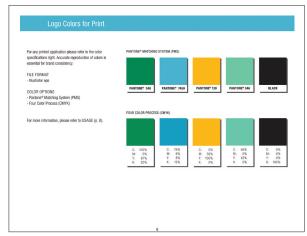


## SAMPLE APPLICATIONS

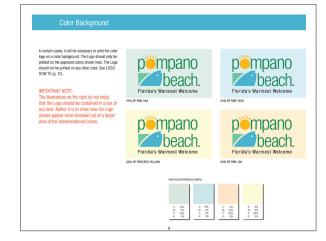


### BRAND STANDARDS MANUAL









# "Great job!"

- Jeremy Earle
Executive Director
Dania Beach Community Redevelopment Agency



### THE CITY OF DANIA BEACH, FL

The City of Dania Beach, population 29,831, had been branded Broward's Oldest City. Because Dania had been in decline for years, losing its place among Broward County's leading cities, the designation carried a negative connotation. The purpose of the brand assignment was to support the City's re-development and revitalization. It was essential that the new brand resonate with businesses investing in the City and residents who needed to trust the City would follow through on its redevelopment promises (a longtime political hot button). At the same time, research showed that the City's history was a perceived value asset and source of pride for stakeholders. Wilesmith developed a brand promise, identity and design that supported the City's "comeback" while reflecting its unique historic position in the County. The tagline First in Broward • Second to None is a bold, leadership statement. It honors the City's significant history, making a claim that no other Broward city can make. At the same time, it moves the City forward with a promise that it will be nothing but the best. Not only is the brand statement a pride-builder, it is also a strong geographic marker in the state of Florida, where the City's primary marketing efforts will be focused. The logo is contemporary, structural and graphic, reflecting the City's modern attitude. The use of the nautilus was inspired by the primary architectural design element used in the City's new downtown center. The wave formation at the top references the City's substantial maritime assets, while the vertical form on the right references its new ascendancy. The logo utilizes the negative space to form the letter D (the City is referred to by it's first name only) which serves as the locus for the other graphic elements of the logo.





Before After





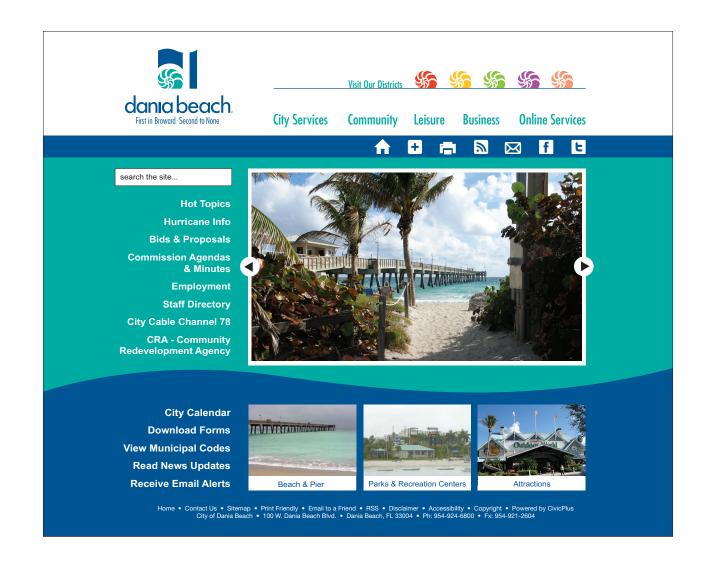














"I commend your excellent, professional work. Thanks for everything, especially your patience during a wild ride!"

- Bill Francisco Brand Committee City of Dunedin, FL Dunedin is one of Florida's most charming cities. However, it was not realizing its potential for economic development. The City had a great product, but its brand had never been refined or articulated. The City selected Wilesmith for our fresh perspective and hands-on style. We immersed ourselves in the City, conducting focus groups with business leaders, conducting an online community survey and intercept interviews with visitors and residents, and evaluating key value assets and their respective weight in creating a compelling brand story. The research revealed that Honeymoon Island is considered the city's most unique value asset. The added bonus is the evocative, magical name of the Island itself. Based on this finding, along with other key supporting features, the agency developed a brand identity that encompassed three major value assets: water, the nature trail, and the indigenous osprey, which all combine to form a heart symbolizing the romance of Honeymoon Island and the Dunedin experience. The byline, "Home of Honeymoon Island" captures the unique selling proposition of the city supported by the brand promise expressed in the tagline "We'll Win Your Heart." The identity simply and elegantly tells a wonderful, evocative story about the City. We were disappointed with the Commission's ultimate decision to select another of our solutions, only because we truly believe that the original selection was the right one for the city. We have helped implement their new brand through a multi-year integrated marketing program encompassing all elements of the marketing toolkit.





RECOMMENDED SELECTED