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Kronos Contract

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Workforce Management Systems

Lead Agency:

Harford County Public Schools, Maryland

3 year initial term, March 18, 2014 through March 17, 2017

Option to renew for (2) additional (1) year periods

Contract Documents:

[Contract 14-JLR-003](#)

[Amendment 1](#)

RFP Documents:

[RFP 14-JLR-003](#)

[Addendum 1](#)

[RFP Posting Document](#)

Solutions

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Postings

No of suppliers who responded to RFP: 4

Posting Information:

Date Posted:

U.S. Communities: Current Solicitations

Sept 23, 2013-Nov 7, 2013

Canadian MERX Public Tenders

Sept 23, 2013-Nov 7, 2013

Onvia Demand Star

Sept 23, 2013-Nov 7, 2013

Harford County Public Schools

Sept 23, 2013-Nov 7, 2013

Association of Oregon Counties

Sept 23, 2013-Nov 7, 2013

State of Hawaii and Oregon

Sept 23, 2013-Nov 7, 2013

U.S. COMMUNITIES | NATIONAL COOPERATIVE PURCHASING PROGRAM



Getting Started

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- [How It Works](#)
- [FAQs](#)



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- [Webinars & Events](#)
- [Supplier Commitments](#)



Discounts on Brands

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U.S. Communities: A Better Way to Purchase Technology

With tight budgets and increased scrutiny, your organization needs to do all it can to reduce labor costs and improve productivity. Workforce management is an effective way, but going out to bid for a technology solution can be a time-consuming process that may force you to settle for the lowest-cost offering. Or worse, the idea of it may force you to forgo the project entirely.

Now there is a better way. Kronos is proud to partner with the U.S. Communities Government Purchasing Alliance to provide public sector organizations with workforce management solutions to control labor costs, minimize compliance risk, and improve workforce productivity.

The benefits are significant. U.S. Communities' supplier commitments ensure that its partners are selected through an open solicitation process. Plus, by having a lead agency hold the master agreement (in this case, Harford County Public Schools), you can satisfy competitive bid requirements — eliminating cumbersome RFP processes. And with competitive pricing and no fees or costs to participate, your agency will save taxpayer money.

For more information, please visit www.kronos.com/uscommunities today.

Key Benefits of the U.S. Communities Contract

- > **GAIN ACCESS** to solutions that meet the needs of organizations of all sizes
- > **CHOOSE** a vendor with a proven track record in the public sector
- > **TAKE ADVANTAGE** of competitive pricing through open solicitation
- > **ELIMINATE** the need for RFPs and accelerate the procurement process
- > **SAVE** taxpayer money — no fees to register

U.S. Communities Government Purchasing Alliance

www.uscommunities.org

Contract # 14-JLR-003

Lead Agency: Harford County Public Schools

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Fax: +1 978 367 5954

For more information, please visit
www.kronos.com/uscommunities.

About U.S. Communities

U.S. Communities is the leading national government purchasing cooperative, providing world-class government procurement resources and solutions to local and state government agencies, school districts (K-12), higher education institutions, and nonprofits looking for the best overall supplier government pricing.



U.S. COMMUNITIES™
GOVERNMENT PURCHASING ALLIANCE



Public Sector Pricebook - rev2013

* Discount is based on quantities purchased at one time, not cumulative

* ee referenced below is an abbreviation for employee (i.e. 1-100ee is 1 to 100 employees)

Item Description	Pricelist Name	List Price	Discount %	Final Price	Discount %	Final Price	Discount %	Final Price
Workforce Central			≤4,999 ee		5,000-9,999ee		≥10,000ee +	
WORKFORCE TIMEKEEPER V7	Workforce	\$ 59.00	39%	\$ 35.99	41%	\$ 34.81	43%	\$ 33.63
WORKFORCE MANAGER V7	Workforce	\$ 462.00	39%	\$ 281.82	41%	\$ 272.58	43%	\$ 263.34
WORKFORCE ACTIVITIES V7	Workforce	\$ 70.00	39%	\$ 42.70	41%	\$ 41.30	43%	\$ 39.90
WORKFORCE ANALYTICS FOR Public Sector V7	Workforce	\$ 80.00	39%	\$ 48.80	41%	\$ 47.20	43%	\$ 45.60
WORKFORCE SCHEDULER V7	Workforce	\$ 65.00	39%	\$ 39.65	41%	\$ 38.35	43%	\$ 37.05
WORKFORCE RECORD MANAGER V7	Workforce	\$ 6.00	39%	\$ 3.66	41%	\$ 3.54	43%	\$ 3.42
WORKFORCE ABSENCE MANAGER V7	Workforce	\$ 51.00	39%	\$ 31.11	41%	\$ 30.09	43%	\$ 29.07
WORKFORCE INTEGRATION MANAGER V7	Workforce	\$ 13.00	39%	\$ 7.93	41%	\$ 7.67	43%	\$ 7.41
WORKFORCE ANALYTICS V7	Workforce	\$ 55.00	39%	\$ 33.55	41%	\$ 32.45	43%	\$ 31.35
WORKFORCE EMPLOYEE V7	Workforce	\$ 40.00	39%	\$ 24.40	41%	\$ 23.60	43%	\$ 22.80
WORKFORCE ATTESTATION TOOL KIT V7	Workforce	\$ 15.00	39%	\$ 9.15	41%	\$ 8.85	43%	\$ 8.55
WORKFORCE LEAVE V7	Workforce	\$ 46.00	39%	\$ 28.06	41%	\$ 27.14	43%	\$ 26.22
WORKFORCE ATTENDANCE V7	Workforce	\$ 23.00	39%	\$ 14.03	41%	\$ 13.57	43%	\$ 13.11
WORKFORCE ACCRUALS V7	Workforce	\$ 23.00	39%	\$ 14.03	41%	\$ 13.57	43%	\$ 13.11
WORKFORCE MOBILE MANAGER V7	Workforce	\$ 65.00	39%	\$ 39.65	41%	\$ 38.35	43%	\$ 37.05
WORKFORCE TABLET V7	Workforce	\$ 99.00	39%	\$ 60.39	41%	\$ 58.41	43%	\$ 56.43
WORKFORCE MOBILE EMPLOYEE V7	Workforce	\$ 8.00	39%	\$ 4.88	41%	\$ 4.72	43%	\$ 4.56
Workforce HR/PR Administrator V7	Workforce	\$ 420.00	39%	\$ 256.20	41%	\$ 247.80	43%	\$ 239.40
Workforce HR V7	Workforce	\$ 68.25	39%	\$ 41.63	41%	\$ 40.27	43%	\$ 38.90
Workforce Payroll V7	Workforce	\$ 68.25	39%	\$ 41.63	41%	\$ 40.27	43%	\$ 38.90
Workforce Employee HR/PR V7	Workforce	\$ 36.75	39%	\$ 22.42	41%	\$ 21.68	43%	\$ 20.95
Workforce Manager HR/PR V7	Workforce	\$ 210.00	39%	\$ 128.10	41%	\$ 123.90	43%	\$ 119.70
Workforce Payroll ADP Interface V7 (Site License)	Workforce	\$ 7,500.00	39%	\$ 4,575.00	41%	\$ 4,425.00	43%	\$ 4,275.00
Workforce Payroll Ceridian Interface V7 (Site License)	Workforce	\$ 25,000.00	39%	\$ 15,250.00	41%	\$ 14,750.00	43%	\$ 14,250.00
QUICK TIME STAMP OFFLINE V7	W Workforce	\$ 25.00	39%	\$ 15.25	41%	\$ 14.75	43%	\$ 14.25
Technical Account Management TIMEKEEPER V7 (one TAM per Solution)	Workforce TAM	\$ 65,000.00	39%	\$ 39,650.00	41%	\$ 38,350.00	43%	\$ 37,050.00
Workforce Central SaaS			≤2,499ee		2,500-4,999ee		≥5,000ee	
Workforce Timekeeper v7 - per employee per month (Timekeeper, Employee, Manager, Integration Manager, Mobile Employee and Mobile Manager) * Timekeeper to Manager Ratio is 10:1	SaaS	\$ 5.00	48%	\$ 2.60	52%	\$ 2.40	56%	\$ 2.20
Managers for Workforce Central v7 - per Mgr per month (Capacity Increase Add/On)	SaaS	\$ 3.00	48%	\$ 1.56	52%	\$ 1.44	56%	\$ 1.32
Workforce Accruals v7 - per employee per month (Capacity Increase Add/On)	SaaS	\$ 1.00	48%	\$ 0.52	52%	\$ 0.48	56%	\$ 0.44
Quick Time Stamp Offline v7 - per employee per month (Capacity Increase Add/On)	SaaS	\$ 0.50	48%	\$ 0.26	52%	\$ 0.24	56%	\$ 0.22
Workforce Attestation - per employee per month (Capacity Increase Add/On)	SaaS	\$ 0.50	48%	\$ 0.26	52%	\$ 0.24	56%	\$ 0.22
Workforce Record Manager v7 - per employee per month (Capacity Increase Add/On)	SaaS	\$ 0.30	48%	\$ 0.16	52%	\$ 0.14	56%	\$ 0.13
Workforce Scheduler v7 - per employee per month (Capacity Increase Add/On)	SaaS	\$ 2.50	48%	\$ 1.30	52%	\$ 1.20	56%	\$ 1.10
Workforce Analytics for Public Sector - per employee per month (Capacity Increase Add/On)	SaaS	\$ 2.50	48%	\$ 1.30	52%	\$ 1.20	56%	\$ 1.10
Workforce Analytics - per employee per month (Capacity Increase Add/On)	SaaS	\$ 2.50	48%	\$ 1.30	52%	\$ 1.20	56%	\$ 1.10
Workforce Activities v7 - per employee per month (Capacity Increase Add/On)	SaaS	\$ 2.50	48%	\$ 1.30	52%	\$ 1.20	56%	\$ 1.10
Workforce Absence Manager v7 - per employee per month (Capacity Increase Add/On)	SaaS	\$ 2.50	48%	\$ 1.30	52%	\$ 1.20	56%	\$ 1.10
Workforce Attendance v7 - per employee per month (Capacity Increase Add/On)	SaaS	\$ 1.00	48%	\$ 0.52	52%	\$ 0.48	56%	\$ 0.44
Workforce Tablet v7 - per employee per month (Capacity Increase Add/On)	SaaS	\$ 1.00	48%	\$ 0.52	52%	\$ 0.48	56%	\$ 0.44
Workforce Ready								
Workforce Ready Time Keeping Per Employee Per Month	Workforce Ready	\$ 5.00	37%					
Workforce Ready Accruals Per Employee Per Month	Workforce Ready	\$ 1.00	37%					
Workforce Ready Payroll Pay Statements Per Employee Per Month	Workforce Ready	\$ 5.00	37%					
Workforce Ready HR Per Employee Per Month	Workforce Ready	\$ 5.00	37%					
Workforce Ready ACA Manager Per Employee Per Month	Workforce Ready	\$ 0.50	37%					
Workforce Ready Leave Per Employee Per Month	Workforce Ready	\$ 1.50	37%					
Mastertax Admin License	Workforce Ready	\$ 70.00	37%					
Mastertax Employee Licenses (per 40 EE)	Workforce Ready	\$ 7.00	37%					
Mastertax Year End Fee License (per 40 EE)	Workforce Ready	\$ 10.00	37%					
Kronos WFR InTouch, Standard Enclosure, w/ Bar Code Badge Reader - monthly rental fee	Workforce Ready	\$ 150.00	37%					
Kronos WFR InTouch, Standard Enclosure, w/ Mag Stripe Card Reader - monthly rental fee	Workforce Ready	\$ 150.00	37%					
Kronos WFR InTouch, Standard Enclosure, w/ HID Prox Reader - monthly rental fee	Workforce Ready	\$ 160.00	37%					
Workforce Telestaff			≤4,999 ee		5,000-9,999ee		≥10,000ee +	
TELESTAFF ENTERPRISE V2	Telestaff	\$ 140.00	39%	\$ 85.40	41%	\$ 82.60	43%	\$ 79.80
TELESTAFF AUCTIONS V2	Telestaff	\$ 50.00	39%	\$ 30.50	41%	\$ 29.50	43%	\$ 28.50
TELESTAFF DATABASE SYBASE LICENSE - BASE SERVER	Telestaff	\$ 125.00	39%	\$ 76.25	41%	\$ 73.75	43%	\$ 71.25
TELESTAFF DATABASE SYBASE LICENSE - CONCURRENT LICENSE	Telestaff	\$ 125.00	39%	\$ 76.25	41%	\$ 73.75	43%	\$ 71.25
TELESTAFF DATABASE SYBASE LICENSE - CPU	Telestaff	\$ 2,500.00	39%	\$ 1,525.00	41%	\$ 1,475.00	43%	\$ 1,425.00
TELESTAFF WEB TIMECARD V2	Telestaff	\$ 2,500.00	39%	\$ 1,525.00	41%	\$ 1,475.00	43%	\$ 1,425.00
TELESTAFF GATEWAY MANAGER V2	Telestaff	\$ 5,000.00	39%	\$ 3,050.00	41%	\$ 2,950.00	43%	\$ 2,850.00
TELESTAFF REPORTING V2	Telestaff	\$ 5,000.00	39%	\$ 3,050.00	41%	\$ 2,950.00	43%	\$ 2,850.00
TELESTAFF ENTERPRISE V2	Telestaff	\$ 140.00	39%	\$ 85.40	41%	\$ 82.60	43%	\$ 79.80

TELESTAFF WEB ACCESS V2 - TSG HOSTED	Telestaff	\$19.61	39%	\$	11.96	41%	\$	11.57	43%	\$	11.18
TELESTAFF INSTITUTION FOCUS V2	Telestaff	\$20.00	39%	\$	12.20	41%	\$	11.80	43%	\$	11.40
TELESTAFF GATEWAY V2 (P TO WFC V6/V7)	Telestaff	\$	39%	\$		41%	\$		43%	\$	
Workforce Telestaff Enterprise v4	Telestaff	\$140.00	39%	\$	85.40	41%	\$	82.60	43%	\$	79.80
Workforce Telestaff Global Access	Telestaff	\$25.00	39%	\$	15.25	41%	\$	14.75	43%	\$	14.25
Workforce Telestaff Gateway Manager v4	Telestaff	\$5,000.00	39%	\$	3,050.00	41%	\$	2,950.00	43%	\$	2,850.00
Workforce Telestaff Institution Focus v4	Telestaff	\$20.00	39%	\$	12.20	41%	\$	11.80	43%	\$	11.40
Workforce Telestaff Contact Manager v4	Telestaff	\$15.00	39%	\$	9.15	41%	\$	8.85	43%	\$	8.55

Item Description	Pricelist Name	List Price	Discount %	Final Price	Discount %	Final Price	Discount %	Final Price
Hardware *Discounts are based on # of Terminals per transaction								
			1-24 Terminals		25-49 Terminals		50+ Terminals	
KRONOS INTOUCH H2 Standard Enclosure, with Bar Code Badge Reader	Hardware	\$3,595.00	27%	\$2,624.35	32%	\$2,444.60	36%	\$2,300.80
KRONOS INTOUCH 9000 H2,STANDARD,MIFARE SMART CARD	Hardware	\$4,395.00	27%	\$3,208.35	32%	\$2,988.60	36%	\$2,812.80
KRONOS INTOUCH 9000 H2,STANDARD,MAG	Hardware	\$3,745.00	27%	\$2,733.85	32%	\$2,546.60	36%	\$2,396.80
KRONOS INTOUCH 9000 H2,STANDARD,ICLASS SMART CARD	Hardware	\$4,395.00	27%	\$3,208.35	32%	\$2,988.60	36%	\$2,812.80
KRONOS INTOUCH 9000 H2,STANDARD,HID PROX	Hardware	\$4,295.00	27%	\$3,135.35	32%	\$2,920.60	36%	\$2,748.80
KRONOS INTOUCH 9000 H2,SUM,MIFARE SMART CARD	Hardware	\$4,395.00	27%	\$3,208.35	32%	\$2,988.60	36%	\$2,812.80
KRONOS INTOUCH 9000 H2,SUM,MAG	Hardware	\$3,745.00	27%	\$2,733.85	32%	\$2,546.60	36%	\$2,396.80
KRONOS INTOUCH 9000 H2,SUM,ICLASS SMART CARD	Hardware	\$4,295.00	27%	\$3,135.35	32%	\$2,920.60	36%	\$2,748.80
KRONOS INTOUCH 9000 H2,SUM,HID PROX	Hardware	\$4,295.00	27%	\$3,135.35	32%	\$2,920.60	36%	\$2,748.80
4500,FULL/NUM,PROX,EXP MEMORY	Hardware	\$3,995.00	27%	\$2,916.35	32%	\$2,716.60	36%	\$2,556.80
4500,FULL/NUM,MAG,EXP MEMORY	Hardware	\$3,445.00	27%	\$2,514.85	32%	\$2,342.60	36%	\$2,204.80
4500,FULL/NUM,S/C,EXP MEMORY	Hardware	\$3,295.00	27%	\$2,405.35	32%	\$2,240.60	36%	\$2,108.80
4500,FULL/A,N,PROX,EXP MEMORY	Hardware	\$3,995.00	27%	\$2,916.35	32%	\$2,716.60	36%	\$2,556.80
4500,FULL/A,N,MAG,EXP MEMORY	Hardware	\$3,445.00	27%	\$2,514.85	32%	\$2,342.60	36%	\$2,204.80
4500,FULL/A,N,B/C,EXP MEMORY	Hardware	\$3,295.00	27%	\$2,405.35	32%	\$2,240.60	36%	\$2,108.80

Item Description	Pricelist Name	List Price	Discount %	Final Price
Workforce Teletime				
WORKFORCE TELETIME IP V7,BASE SYSTEM,5 LINES	Teletime IP Software	\$20,000.00	10%	\$18,000.00
WORKFORCE TELETIME IP V7,ADD'L LINE (LINES 6-10)	Teletime IP Software	\$2,000.00	10%	\$1,800.00
WORKFORCE TELETIME IP V7,ADD'L LINE (LINES 11-14)	Teletime IP Software	\$1,000.00	10%	\$900.00
WORKFORCE TELETIME IP V7,BASE SYSTEM,5 LINES,2ND LANGUAGE	Teletime IP Software	\$3,000.00	10%	\$2,700.00
WORKFORCE TELETIME IP V7,ADD'L LINE (LINES 6-10),2ND LANGUAGE	Teletime IP Software	\$300.00	10%	\$270.00
WORKFORCE TELETIME IP V7,ADD'L LINE (LINES 11-14),2ND LANGUAGE	Teletime IP Software	\$150.00	10%	\$135.00
WORKFORCE TELETIME IP V7,BASE SYSTEM,5 LINES,3RD LANGUAGE	Teletime IP Software	\$3,000.00	10%	\$2,700.00
WORKFORCE TELETIME IP V7,ADD'L LINE (LINES 6-10),3RD LANGUAGE	Teletime IP Software	\$300.00	10%	\$270.00
WORKFORCE TELETIME IP V7,ADD'L LINE (LINES 11-14),3RD LANGUAGE	Teletime IP Software	\$150.00	10%	\$135.00
WORKFORCE TELETIME IP V7,FAILOVER SYSTEM,5 LINES	Teletime IP Software	\$10,000.00	10%	\$9,000.00
WORKFORCE TELETIME IP V7,FAILOVER ADD'L LINE (LINES 6-14)	Teletime IP Software	\$250.00	10%	\$225.00

Workforce iSeries				≤4,999 ee		5,000-9,999 ee		≥10,000ee +				
SERIES v7 TIMEKEEPER	iSeries Software	\$	40.00	39%	\$	24.40	41%	\$	23.60	43%	\$	22.80
SERIES v7 MANAGER	iSeries Software	\$	65.00	10%	\$	58.50	41%	\$	38.35	43%	\$	37.05
SERIES v7 EMPLOYEE	iSeries Software	\$	25.00	10%	\$	22.50	41%	\$	14.75	43%	\$	14.25
SERIES v7 ABSENCE MANAGEMENT	iSeries Software	\$	60.00	10%	\$	54.00	41%	\$	35.40	43%	\$	34.20
SERIES v7 ACCRUALS	iSeries Software	\$	20.00	10%	\$	18.00	41%	\$	11.80	43%	\$	11.40
SERIES v7 SCHEDULER	iSeries Software	\$	40.00	10%	\$	36.00	41%	\$	23.60	43%	\$	22.80
SERIES v7 ACTIVITIES	iSeries Software	\$	40.00	10%	\$	36.00	41%	\$	23.60	43%	\$	22.80
SERIES v7 DEBIT	iSeries Software	\$	20.00	10%	\$	18.00	41%	\$	11.80	43%	\$	11.40
SERIES v7 ACCESS	iSeries Software	\$	20.00	10%	\$	18.00	41%	\$	11.80	43%	\$	11.40

Item Description	Pricelist Name	List Price	Discount %	Final Price
Professional Services				
Professional Services (Cost per Hour) Blended Rate	Professional Services	\$200.00	10%	\$180.00
Professional Services Billing Role - Project Manager	Professional Services	\$200.00	10%	\$180.00
Professional Services Billing Role - Application Consultant	Professional Services	\$200.00	10%	\$180.00
Professional Services Billing Role - Technical Consultant	Professional Services	\$215.00	16%	\$180.00
Professional Services Billing Role - Education Consultant	Professional Services	\$200.00	10%	\$180.00
Professional Services Billing Role - Integration Consultant	Professional Services	\$200.00	10%	\$180.00
Professional Services Billing Role - Solution Consultant	Professional Services	\$200.00	10%	\$180.00
Professional Services Billing Role - Solution Developer	Professional Services	\$225.00	20%	\$180.00
Workforce Ready Setup Fee Timekeeping Tier 1 (1-100ee)	Workforce Ready Services	\$3,000.00	10%	\$2,700.00
Workforce Ready Setup Fee Timekeeping Tier 2 (101-500ee)	Workforce Ready Services	\$5,000.00	10%	\$4,500.00
Workforce Ready Setup Fee Timekeeping Tier 3 (501-1000ee)	Workforce Ready Services	\$20,000.00	10%	\$18,000.00
Workforce Ready Setup Fee Timekeeping Tier 4 (1,001 - 2,500ee)	Workforce Ready Services	\$50,000.00	10%	\$45,000.00
Workforce Ready Setup Fee Accruals/LeaveTier 1 (1-100ee)	Workforce Ready Services	\$1,000.00	10%	\$900.00
Workforce Ready Setup Fee Accruals/LeaveTier 2 (101-500ee)	Workforce Ready Services	\$1,250.00	10%	\$1,125.00
Workforce Ready Setup Fee Accruals/Leave Tier 3 (501-1000ee)	Workforce Ready Services	\$5,000.00	10%	\$4,500.00
Workforce Ready Setup Fee Accruals/Leave Tier 4 (1,000 - 2,500ee)	Workforce Ready Services	\$12,500.00	10%	\$11,250.00
Workforce Ready Setup Fee Payroll Tier 1 (1-100ee)	Workforce Ready Services	\$3,000.00	10%	\$2,700.00
Workforce Ready Setup Fee Payroll Tier 2 (101-500ee)	Workforce Ready Services	\$5,000.00	10%	\$4,500.00
Workforce Ready Setup Fee Payroll Tier 3 (501-1000ee)	Workforce Ready Services	\$20,000.00	10%	\$18,000.00
Workforce Ready Setup Fee Payroll Tier 4 (1,000 - 2,500ee)	Workforce Ready Services	\$50,000.00	10%	\$45,000.00
Workforce Ready Setup Fee HR Tier 1 (1-100ee)	Workforce Ready Services	\$3,000.00	10%	\$2,700.00
Workforce Ready Setup Fee HR Tier 2 (101-500ee)	Workforce Ready Services	\$5,000.00	10%	\$4,500.00
Workforce Ready Setup Fee HR Tier 3 (501-1000ee)	Workforce Ready Services	\$20,000.00	10%	\$18,000.00
Workforce Ready Setup Fee HR Tier 4 (1,000 - 2,500ee)	Workforce Ready Services	\$50,000.00	10%	\$45,000.00

Workforce Ready Tax Filing Admin Setup Fee - per Admin	Workforce Ready Services	\$	3,000.00	10%	\$	2,700.00
Workforce Ready Tax Filing One Time Setup Fee	Workforce Ready Services	\$	500.00	10%	\$	450.00
Item Description	Pricelist Name		List Price		Discount %	Final Price
Training						
Training Points	Training	\$	1.00	10%	\$	0.90
Knowledge Pass 0-150ee	Training	\$	525.00	10%	\$	472.50
Knowledge Pass 151-299ee	Training	\$	945.00	10%	\$	850.50
Knowledge Pass 300-349ee	Training	\$	1,575.00	10%	\$	1,417.50
Knowledge Pass 350-399ee	Training	\$	1,850.00	10%	\$	1,665.00
Knowledge Pass 400-1500ee	Training	\$	2,100.00	10%	\$	1,890.00
Knowledge Pass 1501-2500ee	Training	\$	4,200.00	10%	\$	3,780.00
Knowledge Pass 2501-5000ee	Training	\$	7,875.00	10%	\$	7,087.50
Knowledge Pass 5001-20000ee	Training	\$	9,975.00	10%	\$	8,977.50
Knowledge Pass 20000+ee	Training	\$	22,000.00	10%	\$	19,800.00
Cloud						
Item Description	Pricelist Name		List Price		Discount %	Final Price
Cloud Hosting WFC Monthly Fee (WFC Monthly Fee are for the Workforce Central Suite Products)						
Cloud Hosting WFC Monthly Fee 0 - 750 EE	Cloud	\$	1,500.00	0%	\$	1,500.00
Cloud Hosting WFC Monthly Fee 751 - 1500 EE	Cloud	\$	2,100.00	0%	\$	2,100.00
Cloud Hosting WFC Monthly Fee 1501 - 2500 EE	Cloud	\$	2,700.00	0%	\$	2,700.00
Cloud Hosting WFC Monthly Fee 2501 - 5000 EE	Cloud	\$	3,800.00	0%	\$	3,800.00
Cloud Hosting WFC Monthly Fee 5001 - 6250 EE	Cloud	\$	5,200.00	0%	\$	5,200.00
Cloud Hosting WFC Monthly Fee 6251 - 7500 EE	Cloud	\$	6,500.00	0%	\$	6,500.00
Cloud Hosting WFC Monthly Fee 7501 - 10,000 EE	Cloud	\$	8,000.00	0%	\$	8,000.00
Cloud Hosting WFC Monthly Fee 10,001 - 15,000 EE	Cloud	\$	12,140.00	0%	\$	12,140.00
Cloud Hosting WFC Monthly Fee 15,001 - 20,000 EE	Cloud	\$	15,140.00	0%	\$	15,140.00
Cloud Hosting WFC 12 Month Contract Term Startup Fee						
Cloud Hosting WFC 12 Month Contract Term Startup Fee 0 - 750 EE	Cloud	\$	4,050.00	0%	\$	4,050.00
Cloud Hosting WFC 12 Month Contract Term Startup Fee 751 - 1500 EE	Cloud	\$	5,670.00	0%	\$	5,670.00
Cloud Hosting WFC 12 Month Contract Term Startup Fee 1501 - 2500 EE	Cloud	\$	7,290.00	0%	\$	7,290.00
Cloud Hosting WFC 12 Month Contract Term Startup Fee 2501 - 5000 EE	Cloud	\$	10,260.00	0%	\$	10,260.00
Cloud Hosting WFC 12 Month Contract Term Startup Fee 5001 - 6250 EE	Cloud	\$	14,040.00	0%	\$	14,040.00
Cloud Hosting WFC 12 Month Contract Term Startup Fee 6251 - 7500 EE	Cloud	\$	17,550.00	0%	\$	17,550.00
Cloud Hosting WFC 12 Month Contract Term Startup Fee 7501 - 10,000 EE	Cloud	\$	21,600.00	0%	\$	21,600.00
Cloud Hosting WFC 12 Month Contract Term Startup Fee 10,001 - 15,000 EE	Cloud	\$	35,100.00	0%	\$	35,100.00
Cloud Hosting WFC 12 Month Contract Term Startup Fee 15,001 - 20,000 EE	Cloud	\$	43,200.00	0%	\$	43,200.00
Cloud Hosting WFC 24 Mo Startup Fee						
Cloud Hosting WFC 24 Month Contract Term Startup Fee 0 - 750 EE	Cloud	\$	2,700.00	0%	\$	2,700.00
Cloud Hosting WFC 24 Month Contract Term Startup Fee 751 - 1500 EE	Cloud	\$	3,780.00	0%	\$	3,780.00
Cloud Hosting WFC 24 Month Contract Term Startup Fee 1501 - 2500 EE	Cloud	\$	4,860.00	0%	\$	4,860.00
Cloud Hosting WFC 24 Month Contract Term Startup Fee 2501 - 5000 EE	Cloud	\$	6,840.00	0%	\$	6,840.00
Cloud Hosting WFC 24 Month Contract Term Startup Fee 5001 - 6250 EE	Cloud	\$	9,360.00	0%	\$	9,360.00
Cloud Hosting WFC 24 Month Contract Term Startup Fee 6251 - 7500 EE	Cloud	\$	11,700.00	0%	\$	11,700.00
Cloud Hosting WFC 24 Month Contract Term Startup Fee 7501 - 10,000 EE	Cloud	\$	14,400.00	0%	\$	14,400.00
Cloud Hosting WFC 24 Month Contract Term Startup Fee 10,001 - 15,000 EE	Cloud	\$	23,400.00	0%	\$	23,400.00
Cloud Hosting WFC 24 Month Contract Term Startup Fee 15,001 - 20,000 EE	Cloud	\$	28,800.00	0%	\$	28,800.00
Cloud Hosting WFC 36 Mo Startup Fee Cloud						
Cloud Hosting WFC 36 Month Contract Term Startup Fee 0 - 750 EE	Cloud	\$	1,350.00	0%	\$	1,350.00
Cloud Hosting WFC 36 Month Contract Term Startup Fee 751 - 1500 EE	Cloud	\$	1,890.00	0%	\$	1,890.00
Cloud Hosting WFC 36 Month Contract Term Startup Fee 1501 - 2500 EE	Cloud	\$	2,430.00	0%	\$	2,430.00
Cloud Hosting WFC 36 Month Contract Term Startup Fee 2501 - 5000 EE	Cloud	\$	3,420.00	0%	\$	3,420.00
Cloud Hosting WFC 36 Month Contract Term Startup Fee 5001 - 6250 EE	Cloud	\$	4,680.00	0%	\$	4,680.00
Cloud Hosting WFC 36 Month Contract Term Startup Fee 6251 - 7500 EE	Cloud	\$	5,850.00	0%	\$	5,850.00
Cloud Hosting WFC 36 Month Contract Term Startup Fee 7501 - 10,000 EE	Cloud	\$	7,200.00	0%	\$	7,200.00
Cloud Hosting WFC 36 Month Contract Term Startup Fee 10,001 - 15,000 EE	Cloud	\$	11,700.00	0%	\$	11,700.00
Cloud Hosting WFC 36 Month Contract Term Startup Fee 15,001 - 20,000 EE	Cloud	\$	14,400.00	0%	\$	14,400.00
Cloud Hosting WFC Add Analytics Monthly Fee						
Cloud Hosting WFC Add Analytics Monthly Fee 0 - 750 EE	Cloud	\$	1,500.00	0%	\$	1,500.00
Cloud Hosting WFC Add Analytics Monthly Fee 751 - 1500 EE	Cloud	\$	2,000.00	0%	\$	2,000.00
Cloud Hosting WFC Add Analytics Monthly Fee 1501 - 2500 EE	Cloud	\$	2,000.00	0%	\$	2,000.00
Cloud Hosting WFC Add Analytics Monthly Fee 2501 - 5000 EE	Cloud	\$	3,250.00	0%	\$	3,250.00
Cloud Hosting WFC Add Analytics Monthly Fee 5001 - 6250 EE	Cloud	\$	3,600.00	0%	\$	3,600.00
Cloud Hosting WFC Add Analytics Monthly Fee 6251 - 7500 EE	Cloud	\$	3,600.00	0%	\$	3,600.00
Cloud Hosting WFC Add Analytics Monthly Fee 7501 - 10,000 EE	Cloud	\$	3,900.00	0%	\$	3,900.00
Cloud Hosting WFC Add Analytics Monthly Fee 10,001 - 15,000 EE	Cloud	\$	4,250.00	0%	\$	4,250.00
Cloud Hosting WFC Add Analytics Monthly Fee 15,001 - 20,000 EE	Cloud	\$	4,500.00	0%	\$	4,500.00
Cloud Hosting WFC Add Record Manager Monthly Fee Cloud						
Cloud Hosting WFC Add Record Manager Monthly Fee 0 - 750 EE	Cloud	\$	700.00	0%	\$	700.00
Cloud Hosting WFC Add Record Manager Monthly Fee 751 - 1500 EE	Cloud	\$	750.00	0%	\$	750.00
Cloud Hosting WFC Add Record Manager Monthly Fee 1501 - 2500 EE	Cloud	\$	750.00	0%	\$	750.00
Cloud Hosting WFC Add Record Manager Monthly Fee 2501 - 5000 EE	Cloud	\$	900.00	0%	\$	900.00
Cloud Hosting WFC Add Record Manager Monthly Fee 5001 - 6250 EE	Cloud	\$	1,000.00	0%	\$	1,000.00
Cloud Hosting WFC Add Record Manager Monthly Fee 6251 - 7500 EE	Cloud	\$	1,000.00	0%	\$	1,000.00
Cloud Hosting WFC Add Record Manager Monthly Fee 7501 - 10,000 EE	Cloud	\$	1,250.00	0%	\$	1,250.00
Cloud Hosting WFC Add Record Manager Monthly Fee 10,001 - 15,000 EE	Cloud	\$	1,500.00	0%	\$	1,500.00
Cloud Hosting WFC Add Record Manager Monthly Fee 15,001 - 20,000 EE	Cloud	\$	1,750.00	0%	\$	1,750.00

Cloud Hosting Teletime up to 96 Ports	Cloud				
Cloud Hosting Teletime 4 Port Monthly Fee	Cloud	\$	1,585.00	0%	\$ 1,585.00
Cloud Hosting Teletime 4 Port 12 Mo Startup Fee	Cloud	\$	4,278.00	0%	\$ 4,278.00
Cloud Hosting Teletime 4 Port 24 Mo Startup Fee	Cloud	\$	2,852.00	0%	\$ 2,852.00
Cloud Hosting Teletime 4 Port 36 Mo Startup Fee	Cloud	\$	1,426.00	0%	\$ 1,426.00
Cloud Hosting Teletime 8 Port Monthly Fee	Cloud	\$	1,685.00	0%	\$ 1,685.00
Cloud Hosting Teletime 8 Port 12 Mo Startup Fee	Cloud	\$	4,551.00	0%	\$ 4,551.00
Cloud Hosting Teletime 8 Port 24 Mo Startup Fee	Cloud	\$	3,034.00	0%	\$ 3,034.00
Cloud Hosting Teletime 8 Port 36 Mo Startup Fee	Cloud	\$	1,517.00	0%	\$ 1,517.00
Cloud Hosting Teletime 24 Port Monthly Fee	Cloud	\$	1,955.00	0%	\$ 1,955.00
Cloud Hosting Teletime 24 Port 12 Mo Startup Fee	Cloud	\$	5,280.00	0%	\$ 5,280.00
Cloud Hosting Teletime 24 Port 24 Mo Startup Fee	Cloud	\$	3,520.00	0%	\$ 3,520.00
Cloud Hosting Teletime 24 Port 36 Mo Startup Fee	Cloud	\$	1,760.00	0%	\$ 1,760.00
Cloud Hosting Teletime 48 Port Monthly Fee	Cloud	\$	2,428.00	0%	\$ 2,428.00
Cloud Hosting Teletime 48 Port 12 Mo Startup Fee	Cloud	\$	6,558.00	0%	\$ 6,558.00
Cloud Hosting Teletime 48 Port 24 Mo Startup Fee	Cloud	\$	4,372.00	0%	\$ 4,372.00
Cloud Hosting Teletime 48 Port 36 Mo Startup Fee	Cloud	\$	2,186.00	0%	\$ 2,186.00
Cloud Hosting Teletime 72 Port Monthly Fee	Cloud	\$	4,382.00	0%	\$ 4,382.00
Cloud Hosting Teletime 72 Port 12 Mo Startup Fee	Cloud	\$	11,832.00	0%	\$ 11,832.00
Cloud Hosting Teletime 72 Port 24 Mo Startup Fee	Cloud	\$	7,888.00	0%	\$ 7,888.00
Cloud Hosting Teletime 72 Port 36 Mo Startup Fee	Cloud	\$	3,994.00	0%	\$ 3,994.00
Cloud Hosting Teletime 96 Port Monthly Fee	Cloud	\$	4,855.00	0%	\$ 4,855.00
Cloud Hosting Teletime 96 Port 12 Mo Startup Fee	Cloud	\$	13,110.00	0%	\$ 13,110.00
Cloud Hosting Teletime 96 Port 24 Mo Startup Fee	Cloud	\$	8,740.00	0%	\$ 8,740.00
Cloud Hosting Teletime 96 Port 36 Mo Startup Fee	Cloud	\$	4,370.00	0%	\$ 4,370.00
Cloud Hosting Teletime Server R720 Monthly Fee	Cloud	\$	950.00	0%	\$ 950.00
Cloud Hosting Teletime Server R720 Start up Fee	Cloud	\$	855.00	0%	\$ 855.00
Cloud Hosting Dialogic BD 4 Port Analog Monthly Fee	Cloud	\$	66.00	0%	\$ 66.00
Cloud Hosting Dialogic BD 4 Port Analog Start up Fee	Cloud	\$	59.40	0%	\$ 59.40
Cloud Hosting Dialogic BD 24 Port Digital Monthly Fee	Cloud	\$	297.00	0%	\$ 297.00
Cloud Hosting Dialogic BD 24 Port Digital Start up Fee	Cloud	\$	267.30	0%	\$ 267.30
Cloud Hosting CT Bus Cable Monthly Fee	Cloud	\$	7.00	0%	\$ 7.00
Cloud Hosting CT Bus Cable Start up Fee	Cloud	\$	6.30	0%	\$ 6.30
Cloud Hosting T1 Cross Connect Monthly Fee	Cloud	\$	176.00	0%	\$ 176.00
Cloud Hosting T1 Cross Connect Start up Fee	Cloud	\$	158.40	0%	\$ 158.40
Cloud Hosting Analog Cross Connect Monthly Fee	Cloud	\$	36.00	0%	\$ 36.00
Cloud Hosting Analog Cross Connect Start up Fee	Cloud	\$	32.40	0%	\$ 32.40
Cloud Hosting Teletime IP	Cloud	\$	1,500.00	0%	\$ 1,500.00
Cloud Hosting Teletime IP First 25 Lines Fee Per Month	Cloud	\$	500.00	0%	\$ 500.00
Cloud Hosting Teletime IP Additional 25 Lines Fee Per Month	Cloud	\$	500.00	0%	\$ 500.00
Cloud Hosting WFC Add App Server Monthly Fee	Cloud				
Cloud Hosting WFC Add App Server Monthly Fee 5001 - 6250 EE	Cloud	\$	1,000.00	0%	\$ 1,000.00
Cloud Hosting WFC Add App Server Monthly Fee 6251 - 7500 EE	Cloud	\$	1,000.00	0%	\$ 1,000.00
Cloud Hosting WFC Add App Server Monthly Fee 7501 - 10,000 EE	Cloud	\$	1,000.00	0%	\$ 1,000.00
Cloud Hosting WFC Add App Server Monthly Fee 10,001 - 15,000 EE	Cloud	\$	1,000.00	0%	\$ 1,000.00
Cloud Hosting WFC Add App Server Monthly Fee 15,001 - 20,000 EE	Cloud	\$	1,000.00	0%	\$ 1,000.00
Cloud Hosting WFC Add Non Prod Monthly Fee	Cloud				
Cloud Hosting WFC Add Non Prod Monthly Fee 0 - 750 EE	Cloud	\$	700.00	0%	\$ 700.00
Cloud Hosting WFC Add Non Prod Monthly Fee 751 - 1500 EE	Cloud	\$	750.00	0%	\$ 750.00
Cloud Hosting WFC Add Non Prod Monthly Fee 1501 - 2500 EE	Cloud	\$	750.00	0%	\$ 750.00
Cloud Hosting WFC Add Non Prod Monthly Fee 2501 - 5000 EE	Cloud	\$	900.00	0%	\$ 900.00
Cloud Hosting WFC Add Non Prod Monthly Fee 5001 - 6250 EE	Cloud	\$	1,000.00	0%	\$ 1,000.00
Cloud Hosting WFC Add Non Prod Monthly Fee 6251 - 7500 EE	Cloud	\$	1,000.00	0%	\$ 1,000.00
Cloud Hosting WFC Add Non Prod Monthly Fee 7501 - 10,000 EE	Cloud	\$	1,250.00	0%	\$ 1,250.00
Cloud Hosting WFC Add Non Prod Monthly Fee 10,001 - 15,000 EE	Cloud	\$	1,500.00	0%	\$ 1,500.00
Cloud Hosting WFC Add Non Prod Monthly Fee 15,001 - 20,000 EE	Cloud	\$	1,750.00	0%	\$ 1,750.00
Cloud Hosting WFC Disaster Recovery Monthly Fee (for 1-20,000ee)	Cloud				
Cloud Hosting WFC Disaster Recovery Monthly Fee 0 - 750 EE	Cloud	\$	1,100.00	0%	\$ 1,100.00
Cloud Hosting WFC Disaster Recovery Monthly Fee 751 - 1500 EE	Cloud	\$	1,200.00	0%	\$ 1,200.00
Cloud Hosting WFC Disaster Recovery Monthly Fee 1501 - 2500 EE	Cloud	\$	1,200.00	0%	\$ 1,200.00
Cloud Hosting WFC Disaster Recovery Monthly Fee 2501 - 5000 EE	Cloud	\$	1,600.00	0%	\$ 1,600.00
Cloud Hosting WFC Disaster Recovery Monthly Fee 5001 - 6250 EE	Cloud	\$	2,600.00	0%	\$ 2,600.00
Cloud Hosting WFC Disaster Recovery Monthly Fee 6251 - 7500 EE	Cloud	\$	2,600.00	0%	\$ 2,600.00
Cloud Hosting WFC Disaster Recovery Monthly Fee 7501 - 10,000 EE	Cloud	\$	3,200.00	0%	\$ 3,200.00
Cloud Hosting WFC Disaster Recovery Monthly Fee 10,001 - 15,000 EE	Cloud	\$	4,000.00	0%	\$ 4,000.00
Cloud Hosting WFC Disaster Recovery Monthly Fee 15,001 - 20,000 EE	Cloud	\$	4,800.00	0%	\$ 4,800.00
Cloud Hosting WFC Disaster Recovery 12 Mo Startup Fee Cloud	Cloud				
Cloud Hosting WFC Disaster Recovery 12Mo Startup Fee 0 - 750 EE	Cloud	\$	2,970.00	0%	\$ 2,970.00
Cloud Hosting WFC Disaster Recovery 12 Mo Startup Fee 751 - 1500 EE	Cloud	\$	3,240.00	0%	\$ 3,240.00
Cloud Hosting WFC Disaster Recovery 12 Mo Startup Fee 1501 - 2500 EE	Cloud	\$	3,240.00	0%	\$ 3,240.00
Cloud Hosting WFC Disaster Recovery 12 Mo Startup Fee 2501 - 5000 EE	Cloud	\$	4,320.00	0%	\$ 4,320.00
Cloud Hosting WFC Disaster Recovery 12 Mo Startup Fee 5001 - 6250 EE	Cloud	\$	7,020.00	0%	\$ 7,020.00
Cloud Hosting WFC Disaster Recovery 12 Mo Startup Fee 6251 - 7500 EE	Cloud	\$	7,020.00	0%	\$ 7,020.00
Cloud Hosting WFC Disaster Recovery 12 Mo Startup Fee 7501 - 10,000 EE	Cloud	\$	8,640.00	0%	\$ 8,640.00
Cloud Hosting WFC Disaster Recovery 12 Mo Startup Fee 10,001 - 15,000 EE	Cloud	\$	10,800.00	0%	\$ 10,800.00
Cloud Hosting WFC Disaster Recovery 12 Mo Startup Fee 15,001 - 20,000 EE	Cloud	\$	12,960.00	0%	\$ 12,960.00
Cloud Hosting WFC Disaster Recovery 24 Mo Startup Fee Cloud	Cloud				

Cloud Hosting WFC Disaster Recovery 24 Mo Startup Fee 0 - 750 EE	Cloud	\$	1,980.00	0%	\$	1,980.00
Cloud Hosting WFC Disaster Recovery 24 Mo Startup Fee 751 - 1500 EE	Cloud	\$	2,160.00	0%	\$	2,160.00
Cloud Hosting WFC Disaster Recovery 24 Mo Startup Fee 1501 - 2500 EE	Cloud	\$	2,160.00	0%	\$	2,160.00
Cloud Hosting WFC Disaster Recovery 24 Mo Startup Fee 2501 - 5000 EE	Cloud	\$	2,880.00	0%	\$	2,880.00
Cloud Hosting WFC Disaster Recovery 24 Mo Startup Fee 5001 - 6250 EE	Cloud	\$	4,680.00	0%	\$	4,680.00
Cloud Hosting WFC Disaster Recovery 24 Mo Startup Fee 6251 - 7500 EE	Cloud	\$	4,680.00	0%	\$	4,680.00
Cloud Hosting WFC Disaster Recovery 24 Mo Startup Fee 7501 - 10,000 EE	Cloud	\$	5,760.00	0%	\$	5,760.00
Cloud Hosting WFC Disaster Recovery 24 Mo Startup Fee 10,001 - 15,000 EE	Cloud	\$	7,200.00	0%	\$	7,200.00
Cloud Hosting WFC Disaster Recovery 24 Mo Startup Fee 15,001 - 20,000 EE	Cloud	\$	8,640.00	0%	\$	8,640.00
Cloud Hosting WFC Disaster Recovery 36 Mo Startup Fee Cloud	Cloud					
Cloud Hosting WFC Disaster Recovery 36 Mo Startup Fee 0 - 750 EE	Cloud	\$	990.00	0%	\$	990.00
Cloud Hosting WFC Disaster Recovery 36 Mo Startup Fee 751 - 1500 EE	Cloud	\$	1,080.00	0%	\$	1,080.00
Cloud Hosting WFC Disaster Recovery 36 Mo Startup Fee 1501 - 2500 EE	Cloud	\$	1,080.00	0%	\$	1,080.00
Cloud Hosting WFC Disaster Recovery 36 Mo Startup Fee 2501 - 5000 EE	Cloud	\$	1,440.00	0%	\$	1,440.00
Cloud Hosting WFC Disaster Recovery 36 Mo Startup Fee 5001 - 6250 EE	Cloud	\$	2,340.00	0%	\$	2,340.00
Cloud Hosting WFC Disaster Recovery 36 Mo Startup Fee 6251 - 7500 EE	Cloud	\$	2,340.00	0%	\$	2,340.00
Cloud Hosting WFC Disaster Recovery 36 Mo Startup Fee 7501 - 10,000 EE	Cloud	\$	2,880.00	0%	\$	2,880.00
Cloud Hosting WFC Disaster Recovery 36 Mo Startup Fee 10,001 - 15,000 EE	Cloud	\$	3,600.00	0%	\$	3,600.00
Cloud Hosting WFC Disaster Recovery 36 Mo Startup Fee 15,001 - 20,000 EE	Cloud	\$	4,320.00	0%	\$	4,320.00
Cloud Hosting Workforce Central Base 0						
Cloud Hosting Workforce Central Base Fee per Month	Cloud 2	\$	1,000.00	0%	\$	1,000.00
Cloud Hosting Workforce Central Per Employee Fee Per Month 1-20,000ee	Cloud 2	\$	1.00	0%	\$	1.00
Cloud Hosting Add Analytics	Cloud 2					
Cloud Hosting Add Analytics Base Fee Per Month	Cloud 2	\$	1,000.00	0%	\$	1,000.00
Cloud Hosting Add Analytics Per Employee Fee Per Month 1-20,000ee	Cloud 2	\$	0.15	0%	\$	0.15
Cloud Hosting Add Record Manager	Cloud 2					
Cloud Hosting Add Record Manager Fee Per Month 1-20,000ee	Cloud 2	\$	1,000.00	0%	\$	1,000.00
Cloud Hosting Add Record Manager Per Employee Fee Per Month 1-20,000ee	Cloud 2	\$	0.15	0%	\$	0.15
Cloud Hosting Teletime IP	Cloud 2					
Cloud Hosting Teletime IP Base Fee Per Month	Cloud 2	\$	1,000.00	0%	\$	1,000.00
Cloud Hosting Teletime IP per 25 Lines Fee Per Month	Cloud 2	\$	500.00	0%	\$	500.00
Cloud Hosting WFC Add App Server	Cloud 2					
Cloud Hosting WFC Add App Server Monthly Fee 1-20,000ee	Cloud 2	\$	1,000.00	0%	\$	1,000.00
Cloud Hosting WFC Add Non Prod	Cloud 2					
Cloud Hosting WFC Add Non Prod Monthly Fee 1-20,000ee	Cloud 2	\$	1,000.00	0%	\$	1,000.00
Cloud Hosting WFC Disaster Recovery	Cloud 2					
Cloud Hosting Disaster Recovery Base Fee Per Month 1-20,000ee	Cloud 2	\$	1,000.00	0%	\$	1,000.00
Cloud Hosting Disaster Recovery Per Employee Fee Per Month 1-20,000ee	Cloud 2	\$	0.25	0%	\$	0.25
Cloud Hosting Temporary Non-Prod Monthly Fee	Cloud 2	\$	1,600.00	0%	\$	1,600.00
Additional Cloud Addon Fees	Cloud 2					
Cloud Hosting WFC Add One VPN Monthly Fee	Cloud 2	\$	75.00	0%	\$	75.00
Cloud Hosting WFC Add One Citrix License Monthly Fee	Cloud 2	\$	50.00	0%	\$	50.00
Cloud Hosting WFC Add One FTP License Monthly Fee	Cloud 2	\$	25.00	0%	\$	25.00
Cloud Hosting WFC Add 100GB Storage Monthly Fee	Cloud 2	\$	43.00	0%	\$	43.00
Cloud Hosting WFC Add 100GB Backup Monthly Fee	Cloud 2	\$	18.00	0%	\$	18.00