



The New York State Contract Reporter

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This document printed
Tuesday, 02/20/2024

Contracting Opportunity

Title: Rental Equipment, Products, and Related Services

Agency: Sourcewell

Division: Procurement Department

Contract Number: 040924

CR Number: 2106752

Contract Term: 4 years

Date of Issue: 02/20/2024

Due Date/Time: 04/09/2024 4:30 PM
Central Time

County(ies): All NYS counties

Classification: Vehicles & Equipment - *Commodities*

Opportunity Type: General

Entered By: Tara Wolff

Description: Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Rental Equipment, Products, and Related Services** to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [\[https://proportal.sourcewell-mn.gov\]](https://proportal.sourcewell-mn.gov). Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 9, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

Service-Disabled Veteran-Owned Set Aside: No

Business entities awarded an identical or substantially similar procurement contract within the past five years:

Altec Industries (Global Rental)

Caterpillar, Inc.

Sunbelt Rentals

United Rentals

Contact Information

Primary contact: Sourcewell
Procurement Department
Tara Wolff
Procurement Manager
202 12th Street NE
P.O. Box 219
Staples, MN 56479
United States
Ph: 218-541-5362
rfp@sourcewell-mn.gov

Submit to contact: Sourcewell
Procurement Department
Tara Wolff
Procurement Manager
202 12th Street NE
P.O. Box 219
Staples, MN 56479
United States
Ph: 218-541-5362
rfp@sourcewell-mn.gov

Bid Results

Bid Results have not been entered

Awards

Awards have not been entered

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EXHIBIT A

**SOURCEWELL
RENTAL EQUIPMENT, PRODUCTS,
AND RELATED SERVICES
Proposals due 4:30 pm, April 9, 2024
REQUEST FOR PROPOSALS**

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Rental Equipment, Products, and Related Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 9, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

Published Feb. 21, 2024. 2583374

LOCALiQ

The Oklahoman

PO Box 631643 Cincinnati, OH 45263-1643

AFFIDAVIT OF PUBLICATION

PO Box 219
Sourcewell
202 12th St NE PO Box 219
Staples MN 56479-0219

STATE OF OKLAHOMA, COUNTY OF OKLAHOMA

The Oklahoman, a daily newspaper of general circulation in the State of Oklahoma, and which is a daily newspaper published in Oklahoma County and having paid general circulation therein; published and personal knowledge of the facts herein state and that the notice hereto annexed was Published in said newspapers in the issues dated on:

02/20/2024, 02/27/2024

and that the fees charged are legal.

Sworn to and subscribed before on 02/27/2024

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Request For Proposals Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Rental Equipment, Products, and Related Services** to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 9, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.
LPXLP
February 20, 27 2024
LOKL0062558

RYAN SPELLER
Notary Public
State of Wisconsin



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Account #	Order Number	Identification	Order PO	Amount	Cols	Depth
34474	521481	Print Legal Ad-IPL01601840 - IPL0160184		\$160.64	1	18 L

Attention: Carol Jackson

SOURCEWELL

PO BOX 219

STAPLES, MN 56479

carol.jackson@sourcwell-mn.gov

REQUEST FOR PROPOSALS

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Rental Equipment, Products, and Related Services** to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal (<https://portal.sourcewell-mn.gov>). Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 9, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.
IPL0160184
Feb 20 2024

State of South Carolina

County of Richland

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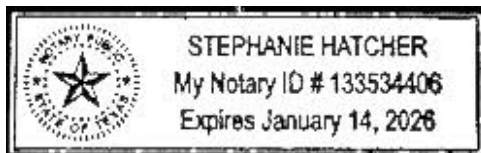
02/20/24

Tara Pennington

Sworn to and subscribed before me this 21th day of February in the year of 2024

Stephanie Hatcher

Notary Public in and for the state of Texas, residing in Dallas County



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MLB’s 2025 season will be transformative

Gabe Lacques
USA TODAY

TAMPA, Fla. – Major League Baseball Commissioner Rob Manfred touched down at spring training on Thursday, sharing a short flight with team executives and meeting the media. And in the short term, with visions ranging from Scottsdale to Seoul to the Deep South, there was little to dim the customary spring training wonder for the 2024 season ahead.

Yet peeking further down the road provides a different view, to a 2025 landscape that may see significant disruptions.

The chasm dividing the modern consumer and the manner in which MLB consistently generates some \$11 billion in annual revenue – largely through multibillion-dollar national and local TV contracts – is nearing the point of rupture.

Decades of passive cable TV revenue from cable subscribers that easily passed from ESPN’s and Fox’s coffers on to MLB is about to hit a detour – in the form of a streaming alliance forged between the two network behemoths, their respective sports cable channels and Warner Bros. – all national rights holders.

Manfred himself hopes to launch a direct-to-consumer in-market streaming product for an estimated 14 teams that would both stanch the revenue bleed from teams ravaged by the Diamond Sports bankruptcy while also nudging baseball closer to modern consumption – although whether such a product would generate sufficient revenue remains in question.

Throw in one self-inflicted wound – the fact that, nearly a year out, the Oakland Athletics do not know where they’ll play baseball in 2025 – and Manfred and the 30 owners for whom he works will be consumed by plenty beyond the white lines.

Perhaps most notably: Luring a significant media partner willing to pour the millions to billions of dollars into Manfred’s streaming gambit – keeping the revenue streaming and cord-cutting fans’ homes gleaming with baseball.

“Longer term, our goal is to preserve what is the remainder of legacy cable bundle,” said Manfred on Thursday at a Grapefruit League media event held at the Yankees spring complex. “The economics of that bundle are really important to us. There are some people – including Rob Manfred – who will be clutching that cable remote until I die.

“I do, however, recognize that there are a lot of people – for reasons completely unrelated to baseball or any kind of programming, for fundamental economic reasons – who opt out of that cable bundle. We have to serve those people.

“Put the economics to one side. It’s a question of reach. You’ve got to get the games in the household. And the economics of the broadcasts – in some ways, it is secondary to the rest of our business. If there’s a house where there



MLB Commissioner Rob Manfred talks with the media on the state of the game Thursday at George M. Steinbrenner Field. KIM KLEMENT NEITZEL/USA TODAY SPORTS

are young kids and they’re cord-cutters and there’s no way to watch baseball – it’s unlikely those kids will be fans and ask their parents to go to a game live.”

The search for a media partner to drive this distribution – and this revenue – is already underway. Manfred acknowledged that the “digital side of the house” is not necessarily going to be owned and operated by MLB.

And he hinted that his phone has been ringing from entities (one guess: You’re likely already paying them in some form for entertainment) eager to team up on Manfred’s streaming venture.

“Just like on the broadcast side,” he says, “we have, already, significant interest from major partners that would alter the economic proposition of that digital offering in a significant way.”

While it’s not likely such a streaming house would have all 30 teams under one roof – the Yankees and Dodgers and Mets, after all, rake in plenty of money on their own relative to the Twins and Marlins – a centralized solution probably can’t come soon enough.

‘It did create uncertainty’

With the bankruptcy of Diamond Sports – which operates the Bally’s networks that hold rights to dozens of pro sports teams – MLB is already producing the broadcasts for the Padres, Diamondbacks and Rockies.

The Guardians, Twins and defending World Series champion Rangers are homeless come 2025 and would likely be MLB-produced, as well.

In an industry that has veritably printed money from its local broadcast deals, the reality has been sobering, particularly for teams like Cleveland and Minnesota that reside outside of major markets.

The Twins are hardly cheap for their market, committing \$200 million to shortstop Carlos Correa last winter, won

the AL Central and defeated the bigger-bucks Toronto Blue Jays in the wildcard round.

Yet as they entered the offseason, the Twins had no carrier. Diamond Sports took them on for one more year, but the future beyond that is uncertain, save for MLB adding them to the in-house production list.

This offseason, there was no spending spree, just the loss of free agent All-Star pitcher Sonny Gray and the trade of All-Star second baseman Jorge Polanco.

“For us, it did create some uncertainty,” Derek Falvey, the Twins’ president of baseball operations, said Thursday. “And there was new information, it felt like, two to three weeks, about what might happen and what the next solution would be. For ownership more than anything, it left a little bit of a blank space in terms of what this means going forward and impacted some of our decision-making.

“We have some clarity on this year, but what that means for ’25 and beyond is unclear. We just have to take it step-by-step.”

Yet at least the Twins know where they’re going to play.

An ‘adequate’ Vegas situation

The many unusual or borderline inept maneuverings surrounding the Athletics’ planned move to Las Vegas are more or less Athletics’ problems. Yet the most immediate – where the team will call home from 2025 to at least 2028 – is starting to affect MLB’s operations.

The club missed a hoped-for January deadline to find a temporary home after its Oakland Coliseum lease expires after this season. By now, MLB usually has a rough draft of the 2025 schedule, which Manfred says is typically finalized around July.

Yet the A’s could be back in Oakland – the club met, hat in hand, with city officials Thursday about a potential lease

extension – or in Sacramento or perhaps Salt Lake City.

That latter option is a particular bug-aboo, given its location one time zone and more than 700 miles away from Oakland, which makes drawing up a rough draft schedule almost impossible.

“We need to know before then exactly where it will be,” says Manfred. “Because it will impact travel issues if they’re not settled.”

An even bigger complication: The reported \$67 million to \$70 million in local TV revenue that A’s owner John Fisher – strangely cash-poor in his fraternity of billionaires – would forfeit if the team resides outside the San Francisco Bay Area.

“There’s conflicting considerations that point you in different directions,” says Manfred of Fisher’s \$70 million incentive to play in an empty Coliseum in a lame-duck market. “It’s not an easy choice as to where to be, but I do think they have been thorough in exploring their alternatives.”

Less thorough are specifics for Las Vegas and how the club will stuff a domed stadium on a 9-acre parcel in the soon demolished Tropicana Hotel and Resort. The clock is ticking on demolition, groundbreaking and construction should the club hit its desired 2028 opening.

“I am confident that the deal in Las Vegas is solid. That the A’s will build a stadium in Las Vegas and play there in 2028,” says Manfred. “We believe the parcel is adequate for a major league ballpark.

“The delay in renderings is due to discussions between Bally’s and the A’s of what’s going to happen there to make it most efficiently designed to make it the best possible experience for fans.”

Swan song begins

Stadium issues for Oakland and the Tampa Bay Rays stretch back well into previous commissioner Bud Selig’s tenure, and Manfred was cautiously optimistic both situations – with the Rays angling for a new stadium in St. Petersburg – will be resolved before his tenure is complete; Manfred clarified Thursday that he will step aside before the 2029 season.

Yet expansion likely won’t be completed on his watch, although Manfred indicated the process may be narrowed down in that stretch. And it’s fair to wonder what the game and how it’s delivered will look like by then.

For now, Manfred ticked off the excitement of opening the season next month in South Korea with Shohei Ohtani’s Dodgers debut, a prospects showcase that jazzes up the middle of spring training and a Cardinals-Giants game in June at historic Rickwood Field in Alabama, a tribute both to the Negro Leagues and to Willie Mays.

It adds up to what Manfred anticipates will be a “great year.” Beyond that, the game – or at least how you’re able to watch it – might look significantly different.

Manfred confirms that 2029 will be his final year

Gabe Lacques
USA TODAY

TAMPA, Fla. – Rob Manfred can see the end from here. And he’s also certain when he’ll step away as Major League Baseball commissioner.

Manfred on Thursday stated explicitly that he will retire when his third five-year term expires in 2029.

Manfred was first elected commissioner after multiple ballots in August 2014 and was awarded two five-year

extensions by owners.

Aspring commissioners have until the end of this decade for their résumés to be polished.

“Look, I’m 65,” Manfred told reporters at Grapefruit League media on the first day of workouts at the New York Yankees complex. “I just started a five-year term. You can only have so much fun in one lifetime.

“I have been open with (owners) that this is going to be my last term. I said it to them before the last election in July.”

Manfred’s tenure has been marked by his aggression, be it in collective bargaining agreements, rules changes and perhaps most infamously his imposing of a lockout after the 2021 season, leading to a nearly four-month impasse with the MLB Players Association.

More recent innovation, such as installing a pitch clock, have played to better reviews.

Yet one issue Manfred feels will not be resolved by 2030 is expansion. The Oakland Athletics’ move to Las Vegas –

likely not a net positive when the Manfred legacy is examined – along with uncertainty in TV distribution and revenue and franchise values have put his dreams of a 32-team league on the back burner.

“I hope I’m here to go to opening day (in new stadiums) as commissioner for both Tampa Bay and Las Vegas. Expansion, I don’t think realistically those clubs will be playing before I’m finished. I would like to have the process in place and operating before that.”

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On June 9, 2023, the United States Bankruptcy Court for the Northern District of California (the “Bankruptcy Court”) entered an Order authorizing the Debtor to dispose of certain client files remaining in its possession.

Parties who believe that their file(s) are in the possession of the Debtor and desire to retrieve such file(s) must contact erickseninfo@bakerlaw.com by May 20, 2024 to coordinate the retrieval of such files. If you do not act by May 20, 2024, the Bankruptcy Court has granted the Debtor the authority to destroy all remaining files, and your files may be destroyed.

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PUBLIC NOTICE

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Rental Equipment, Products, and Related Services to result in a contracting solution for use by its Participating Entities.

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Opportunity Notice Rental Equipment, Products, and Related Services

Category: Services

This opportunity is now
closed.

Opportunity Information

Organization:	Saskatchewan
Organization Address:	
Reference Number:	RFP040924
Solicitation Number:	RFP040924
Solicitation Type:	Request for Proposal
Posting (MM/dd/yyyy):	02/22/2024
Closing (MM/dd/yyyy):	04/09/2024
Last Update (MM/dd/yyyy):	02/22/2024
Agreement Type:	NWPTA and CFTA and CETA
Region of Opportunity:	
Region of Delivery:	Saskatchewan
Opportunity Type:	
Commodity Codes:	

[View Bid Package](#)



APC "Opportunity Notices" This notice is provided for information purposes only. Refer to the "Opportunity Documents" in the bid package for authoritative information.

All queries pertaining to the language, content or any missing or inaccurate information within this abstract must be sent to its originator of the abstract, as specified in the opportunity notice.

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Bid Type

RFP

Bid Number

040924

Title

Rental Equipment, Products, and Related Services

Start Date

Feb 20, 2024 9:29:53 AM CST

End Date

Apr 9, 2024 4:30:00 PM CDT

Agency

Sourcewell

Bid Contact

Tara Wolff

(218) 541-5362

rfp@sourcewell-mn.gov

202 12th Street NE

P.O. Box 219

Staples, MN 56479-0219

Access Reports

View reports on who has been notified of the bid or accessed it.

[Notification report] [Access report]

Questions

0 Questions

0 Unanswered

[View/Ask Questions]

Edit Bid

[Create Addendum]

Description

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Rental Equipment, Products, and Related Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://portal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 9, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

Pre-Bid Conference

Date

Mar 12, 2024 10:00:00 AM CDT

Location

Online Conference

Notes

Login information will be emailed two business days prior to the event to those registered in the Sourcewell Portal.

Documents

No Documents for this bid

View Details

Click [here](#) to return to the Sourcewell Procurement Portal home page.

Bid Details

Bid Classification:	Goods
Bid Type:	RFP - General
Bid Number:	RFP 040924
Bid Name:	Rental Equipment, Products, and Related Services
Bid Status:	Closed
Bid Closing Date:	Tue Apr 9, 2024 4:30:00 PM (CDT)
Question Deadline:	Mon Apr 1, 2024 4:30:00 PM (CDT)
Electronic Auctions:	Not Applicable
Language for Bid Submissions:	English unless specified in the bid document
Submission Type:	Online Submissions Only
Submission Address:	Online Submissions Only
Public Opening:	Yes
Public Opening Address:	See RFP and FAQ documents for details
Description:	Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Rental Equipment, Products, and Related Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 9, 2024, at 4:30 p.m. Central Time , and late proposals will not be considered.
Bid Document Access:	Bid Opportunity notices and awards and a free preview of the bid documents is available on this site free of charge without registration. Please note, some documents may be secured and you will be required to register for the bid to download and view the documents. There is no cost to obtain an unsecured version of the document and /or to participate in this solicitation.
Categories:	Show Categories [+]

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Rental Equipment, Products, and Related Services

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A full copy of the RFP can be found on the [Sourcewell Procurement Portal](#), and only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 09, 2024 at 04:30 PM CT and late proposals will not be considered.

Important Dates

Pre-Proposal Conference:
March 12, 2024 at 10:00 AM CT

Proposal Due:
April 09, 2024 at 04:30 PM CT

To obtain a copy of the complete RFP, ask questions related to the RFP, or submit a proposal, please use the link below.

[Sourcewell Procurement Portal](#) 

Home

State of Bidding

Solicitation Details

Publish

Bid Announcements

Doc. Taker's List

Riddling

Publish /Verify Contents

Save as Template

Solicitation Setting

✓ Invite Bidders

No

✓ Enable Collaboration with other Users

No

✓ Internal Approval

No

✓ Accept Online Responses

No

✓ Evaluate Response online

No

Solicitation Details

Mandatory Information

Solicitation Type

RFP

Solicitation Number

040924

Solicitation Name

Rental Equipment, Products, and Related Services

Procurement Type

Goods , Services

Country & Province/State

Canada / Ontario

Published By

Sourcewell

Accept Questions

Not Applicable

Internal Information (For Internal Use Only)

Procurement Title/Project Name

040924 Rental Equipment

Requirement

✓ Are suppliers required to agree to a Non-Disclosure Agreement(NDA)/Document Access Control to access the solicitation documents?

No

✓ Do you want suppliers to notify you of their Intent to Respond(ITR) to your solicitation?

No

✓ Schedule a Pre-Bid Meeting or Site Meeting

Yes

1

Recommended

| 03/12/2024 10:00:00 CT

| Online Conference

Login information will be emailed two business days prior to the event to those registered in the Sourcewell Portal.

Advertisement

Basic Settings

Solicitation Type

Open to all suppliers

Estimated Contract Amount

\$360,000,000.00

Publish Date

02/20/2024

Closing Date & Time

04/09/2024 16:30:00 CT

Publish Option

Value Range for this Solicitation

10,000.001 over

Selected Categories

Automotive/ Industrial

Heavy Equipment/ Vehicles

Dump trucks, bull-dozers, cranes, asphalt rollers, etc. tractors Office trailers, skid loader, earthmovers, heavy duty vehicles, excavators, caterpillar, graders, trains etc.

Solicitation Overview

Sourcewell

Turning it up

Rental Equipment, Products, and Related Services

040924

Closing Date: 04/09/2024 04:30:00 PM CT

Detail:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Rental Equipment, Products, and Related Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal (<https://procportal.sourcewell-mn.gov>). Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 9, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

Bid Documents

Bid Document

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Audit



Preview

Print

Notice Categories

Basic Information

Estimated Contract Value (CAD)
360,000,000.00 (Not shown to suppliers)

Issuing Organization
Sourcewell

Solicitation Number
040924

Source ID
PP.CO.USA.868485.C88455

Reference Number
0000264833

Solicitation Type
RFP - Request for Proposal (Formal)

Title
Rental Equipment, Products, and Related Services

Details

Location
Canada, All of Canada, All of Canada

Purchase Type
Duration: 4 years

Description
Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Rental Equipment, Products, and Related Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other... See more

Dates

Publication Date
2024/02/20 10:07:20 AM EST

Question Acceptance Deadline
2024/04/01 05:30:00 PM EDT

Questions are submitted online
No

Closing Date
2024/04/09 05:30:00 PM EDT

Bid Intent
Not Available

Prebid Conference
2024/03/12 11:00:00 AM EDT

Contact Information

Procurement Department
rfp@sourcewell-mn.gov

218-894-1930

Pre-Bidding Events

Event Type
Prebid Conference

Attendance
Recommended

Event date
2024/03/12 11:00:00 AM EDT

Location
Online Conference

Event Note
Login information will be emailed two business days prior to the event to those registered in the Sourcewell Portal.

Bid Submission Process

Bid Submission Type
Electronic Bid Submission

Pricing
In attached document

Bid Documents List

Item Name	Description	Mandatory	Limited to 1 file
Bid Documents	Documents defining the proposal	Yes	No