



12 June 2025
E-20250612-3R

Susan Goldberg
Deputy Director (CRA)
Hollywood, FL 33022
Farmington Hills, MI
M: 954-270-4749
O: 954-924-2980
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RE: QTY (50) Hercules M30 S&P Bollards for Hollywood Blvd.

Susan,

Thank you for your request for this estimate for (50) of our Hercules, M30 S&P bollards for your opportunity on Hollywood Blvd.. We are engineers, designers and the manufacturer of these barrier systems and we provide direct manufacturer pricing. Please see the attached drawings and crash test certification letter.

Work Scope by Barrier 1 Systems

The following work scope will be completed by Barrier 1 Systems.

1. Provide submittals and drawings.
2. Fabricate barriers. Bollards include vertical rebar.
3. Prime and paint.
4. Packaging and shipping.
5. Installation support via phone and email.
6. One-year warranty.

3300 Battleground Ave, Suite 320
8478
Greensboro, NC 27410

**NOTHING
GETS PAST US**

(336) 617-

com

[www.barrier1.](http://www.barrier1.com)



<u>SUPPLIES/SERVICES</u>	<u>UNIT PRICE</u>	<u>QTY</u>	<u>AMOUNT</u>
1. Basic Drawing Barrier Package	Included	1	Included
2. Hercules, SPB-400, S&P bollard, black paint finish	\$1,797.00	50	\$89,850.00
3. Custom bollard slotted sleeve, 9", black finish	\$623.00	50	\$31,150.00
4. Est. Packaging, Loading and Shipping to SITE	\$2,737.00	2	\$5,474.00
5. Installation Support via Phone/Email	Included	1	Included
6. One (1) Year Limited Warranty	Included	1	Included
		Subtotal	
FL State Project, No Sales Tax Included		Sales Tax (%)	\$0.00
		GRAND TOTAL:	\$126,474.00
*Optional:			
Site Specific Drawings	\$800.00		
Powder Coating of Bollard, Color TBD, each	\$141.00		
Hot-dipped Galvanization, each	\$767.00		
Thermoplastic Bollard Covers, Color/Style TBD, each	\$137.00		
Stainless Steel Bollard Covers, typical	\$1,113.00		

Schedule

Bollards (1-50): 6-8 Weeks
 Bollards (50+): 8-10 Weeks
 Manual Arms: 6-8 Weeks
 Electrical Arms: 8-10 Weeks
 Net/HCB/Wedge: 10-12 Weeks

Standard Payment Terms

1. Approved credit required.
2. 25% Invoiced at Submittal Approval, Due Prior to Shipping.
3. 75% Invoiced at production completion, Net 30.
4. If shipment is delayed beyond production completion date, Barrier1 will invoice per #2 above.
5. If material storage is required, the lesser of \$750 or 2% of the order total will be invoiced monthly.
6. Payment not received within 45 days will incur an interest cost of 1.5% per month.
7. Restocking Fee for cancelled order after production release – 40%.
8. 4% Credit Card Processing for all credit card payments.

NOTE: Production will not commence until the customer approves submittals and provides written notice to proceed.

Standard Order Terms & Conditions

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1. Due to unstable market conditions and rising costs, this quote is only valid for 45 days.
2. Due to the instability of fuel prices, logistics costs may be adjusted based upon market conditions at the time of Purchase Order. Additionally, shipping costs may be adjusted based upon the addition of more product types or quantities.
3. Sales taxes may have been applied based upon the state where the goods will be delivered, or the services performed. If you have an exemption or resale certificate applicable to the state identified, please provide the certificate and we will adjust the invoice accordingly.
4. Installation estimate is not included. Installation will be provided by others. Barrier1 will provide support via phone and email.
5. Customer to review drawings and submittals, and to ensure equipment meets project requirements.
6. Does not include permits, bonding, or licenses if required.
7. Does not include duties, import fees, tariffs, customs, etc.
8. The standard manufacturer's limited warranty of one (1) year applies.
9. Quantity based upon customer furnished information.
10. Any change of scope will require new estimate and written change order to proceed with the order.
11. All prices above are in US dollars.

When awarded this work, please send all contract documents and/or purchase orders to contracts@barrier1.com to ensure our quickest response. We will then immediately dedicate the resources needed to complete this project in a timely manner. Barrier1 looks forward to providing a quality perimeter security solution suited to your application that meets the features & requirements of the specification.

Please let us know if you have any questions, comments, clarifications, or concerns.

Dan Madden
Director, Business Development
M: 941-962-3733
dmadden@barrier1.com

Wendy Westphal
Business Development Manager
O: 336-617-8478
wwestphal@barrier1.com

Mason Parsons
Business Development Coordinator
O: 336-617-8478
mpasrpsms@barrier1.com

Signature of Acceptance: _____

Date: _____

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Name/Title: _____

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