



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-392754-44699.592TW

Issued: 05/18/2022

Quote Expiration: 06/15/2022

Estimated Contract Start Date: 07/01/2022

Account Number: 105741

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Business;Delivery-3250 Hollywood Blvd 3250 Hollywood Blvd Hollywood, FL 33021-6907 USA	Hollywood Police Dept. - FL PO Box 229045 Hollywood, FL 33022-9045 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Trey Wade Phone: Email: twade@axon.com Fax:	Larry Bornstein Phone: (954) 967-4620 Email: lbornstein@hollywoodfl.org Fax: (305) 673-7065

Quote Summary

Program Length	60 Months
TOTAL COST	\$2,693,495.20
ESTIMATED TOTAL W/ TAX	\$2,693,495.20

Discount Summary

Average Savings Per Year	\$154,846.94
TOTAL SAVINGS	\$774,234.70

Payment Summary

Date	Subtotal	Tax	Total
Jun 2022	\$710,504.80	\$0.00	\$710,504.80
Jun 2023	\$495,747.60	\$0.00	\$495,747.60
Jun 2024	\$495,747.60	\$0.00	\$495,747.60
Jun 2025	\$495,747.60	\$0.00	\$495,747.60
Jun 2026	\$495,747.60	\$0.00	\$495,747.60
Total	\$2,693,495.20	\$0.00	\$2,693,495.20

Quote Unbundled Price:	\$3,467,729.90
Quote List Price:	\$3,523,209.50
Quote Subtotal:	\$2,693,495.20

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
BWCamTAP	Body Worn Camera TAP Bundle	531	60	\$24.74	\$28.00	\$16.80	\$535,248.00	\$0.00	\$535,248.00
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	45	60	\$47.42	\$29.50	\$17.70	\$47,790.00	\$0.00	\$47,790.00
A la Carte Hardware									
AB3C	AB3 Camera Bundle	357			\$699.00	\$359.98	\$128,512.86	\$0.00	\$128,512.86
AB3C	AB3 Camera Bundle	174			\$699.00	\$0.00	\$0.00	\$0.00	\$0.00
AB3MBD	AB3 Multi Bay Dock Bundle	45			\$1,538.90	\$1,538.90	\$69,250.50	\$0.00	\$69,250.50
A la Carte Software									
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	200	60		\$0.40	\$0.40	\$4,800.00	\$0.00	\$4,800.00
73739	PERFORMANCE LICENSE	357	60		\$9.00	\$9.00	\$192,780.00	\$0.00	\$192,780.00
73618	CITIZEN FOR COMMUNITIES USER LICENSE	357	60		\$9.00	\$9.00	\$192,780.00	\$0.00	\$192,780.00
73686	UNLIMITED BWC + CAPTURE STORAGE	357	60		\$24.00	\$24.00	\$514,080.00	\$0.00	\$514,080.00
73680	RESPOND DEVICE PLUS LICENSE	357	60		\$19.00	\$19.00	\$406,980.00	\$0.00	\$406,980.00
73680	RESPOND DEVICE PLUS LICENSE	174	60		\$19.00	\$0.00	\$0.00	\$0.00	\$0.00
BasicLicense	Basic License Bundle	357	60		\$15.00	\$15.00	\$321,300.00	\$0.00	\$321,300.00
ProLicense	Pro License Bundle	30	60		\$39.00	\$39.00	\$70,200.00	\$0.00	\$70,200.00
A la Carte Services									
11642	THIRD-PARTY VIDEO SUPPORT LICENSE	357	60		\$9.00	\$9.00	\$192,780.00	\$0.00	\$192,780.00
85055	AXON FULL SERVICE	1			\$17,000.00	\$16,993.84	\$16,993.84	\$0.00	\$16,993.84
Total							\$2,693,495.20	\$0.00	\$2,693,495.20

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	393	06/01/2022
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	192	06/01/2022
AB3 Camera Bundle	71026	MAGNET MOUNT, FLEXIBLE REINFORCED, RAPIDLOCK	393	06/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	357	06/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	11	06/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	174	06/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	5	06/01/2022
AB3 Camera Bundle	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	192	06/01/2022
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	45	06/01/2022
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	45	06/01/2022
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	45	06/01/2022
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	45	12/01/2025
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	547	12/01/2025

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	357	07/01/2022	06/30/2027
Basic License Bundle	73840	EVIDENCE.COM BASIC LICENSE	357	07/01/2022	06/30/2027
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	90	07/01/2022	06/30/2027
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	30	07/01/2022	06/30/2027
A la Carte	73618	CITIZEN FOR COMMUNITIES USER LICENSE	357	07/01/2022	06/30/2027
A la Carte	73680	RESPOND DEVICE PLUS LICENSE	357	07/01/2022	06/30/2027
A la Carte	73680	RESPOND DEVICE PLUS LICENSE	174	07/01/2022	06/30/2027
A la Carte	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	200	07/01/2022	06/30/2027
A la Carte	73686	UNLIMITED BWC + CAPTURE STORAGE	357	07/01/2022	06/30/2027
A la Carte	73739	PERFORMANCE LICENSE	357	07/01/2022	06/30/2027

Services

Bundle	Item	Description	QTY
A la Carte	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	357
A la Carte	85055	AXON FULL SERVICE	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	45	07/01/2022	06/30/2027
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	531	07/01/2022	06/30/2027
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	16	07/01/2022	06/30/2027

Payment Details

Jun 2022

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	357	\$38,556.00	\$0.00	\$38,556.00
Year 1	73618	CITIZEN FOR COMMUNITIES USER LICENSE	357	\$38,556.00	\$0.00	\$38,556.00
Year 1	73680	RESPOND DEVICE PLUS LICENSE	357	\$81,396.00	\$0.00	\$81,396.00
Year 1	73680	RESPOND DEVICE PLUS LICENSE	174	\$0.00	\$0.00	\$0.00
Year 1	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	200	\$960.00	\$0.00	\$960.00
Year 1	73686	UNLIMITED BWC + CAPTURE STORAGE	357	\$102,816.00	\$0.00	\$102,816.00
Year 1	73739	PERFORMANCE LICENSE	357	\$38,556.00	\$0.00	\$38,556.00
Year 1	BasicLicense	Basic License Bundle	357	\$64,260.00	\$0.00	\$64,260.00
Year 1	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	45	\$9,558.00	\$0.00	\$9,558.00
Year 1	BWCamTAP	Body Worn Camera TAP Bundle	531	\$107,049.60	\$0.00	\$107,049.60
Year 1	ProLicense	Pro License Bundle	30	\$14,040.00	\$0.00	\$14,040.00
Year 1: Hardware and PSO	85055	AXON FULL SERVICE	1	\$16,993.84	\$0.00	\$16,993.84
Year 1: Hardware and PSO	AB3C	AB3 Camera Bundle	357	\$128,512.86	\$0.00	\$128,512.86
Year 1: Hardware and PSO	AB3C	AB3 Camera Bundle	174	\$0.00	\$0.00	\$0.00
Year 1: Hardware and PSO	AB3MBD	AB3 Multi Bay Dock Bundle	45	\$69,250.50	\$0.00	\$69,250.50
Total				\$710,504.80	\$0.00	\$710,504.80

Jun 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	357	\$38,556.00	\$0.00	\$38,556.00
Year 2	73618	CITIZEN FOR COMMUNITIES USER LICENSE	357	\$38,556.00	\$0.00	\$38,556.00
Year 2	73680	RESPOND DEVICE PLUS LICENSE	357	\$81,396.00	\$0.00	\$81,396.00
Year 2	73680	RESPOND DEVICE PLUS LICENSE	174	\$0.00	\$0.00	\$0.00
Year 2	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	200	\$960.00	\$0.00	\$960.00
Year 2	73686	UNLIMITED BWC + CAPTURE STORAGE	357	\$102,816.00	\$0.00	\$102,816.00
Year 2	73739	PERFORMANCE LICENSE	357	\$38,556.00	\$0.00	\$38,556.00
Year 2	BasicLicense	Basic License Bundle	357	\$64,260.00	\$0.00	\$64,260.00
Year 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	45	\$9,558.00	\$0.00	\$9,558.00
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	531	\$107,049.60	\$0.00	\$107,049.60
Year 2	ProLicense	Pro License Bundle	30	\$14,040.00	\$0.00	\$14,040.00
Total				\$495,747.60	\$0.00	\$495,747.60

Jun 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	357	\$38,556.00	\$0.00	\$38,556.00
Year 3	73618	CITIZEN FOR COMMUNITIES USER LICENSE	357	\$38,556.00	\$0.00	\$38,556.00
Year 3	73680	RESPOND DEVICE PLUS LICENSE	357	\$81,396.00	\$0.00	\$81,396.00
Year 3	73680	RESPOND DEVICE PLUS LICENSE	174	\$0.00	\$0.00	\$0.00
Year 3	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	200	\$960.00	\$0.00	\$960.00
Year 3	73686	UNLIMITED BWC + CAPTURE STORAGE	357	\$102,816.00	\$0.00	\$102,816.00
Year 3	73739	PERFORMANCE LICENSE	357	\$38,556.00	\$0.00	\$38,556.00
Year 3	BasicLicense	Basic License Bundle	357	\$64,260.00	\$0.00	\$64,260.00

Jun 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	45	\$9,558.00	\$0.00	\$9,558.00
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	531	\$107,049.60	\$0.00	\$107,049.60
Year 3	ProLicense	Pro License Bundle	30	\$14,040.00	\$0.00	\$14,040.00
Total				\$495,747.60	\$0.00	\$495,747.60

Jun 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	357	\$38,556.00	\$0.00	\$38,556.00
Year 4	73618	CITIZEN FOR COMMUNITIES USER LICENSE	357	\$38,556.00	\$0.00	\$38,556.00
Year 4	73680	RESPOND DEVICE PLUS LICENSE	357	\$81,396.00	\$0.00	\$81,396.00
Year 4	73680	RESPOND DEVICE PLUS LICENSE	174	\$0.00	\$0.00	\$0.00
Year 4	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	200	\$960.00	\$0.00	\$960.00
Year 4	73686	UNLIMITED BWC + CAPTURE STORAGE	357	\$102,816.00	\$0.00	\$102,816.00
Year 4	73739	PERFORMANCE LICENSE	357	\$38,556.00	\$0.00	\$38,556.00
Year 4	BasicLicense	Basic License Bundle	357	\$64,260.00	\$0.00	\$64,260.00
Year 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	45	\$9,558.00	\$0.00	\$9,558.00
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	531	\$107,049.60	\$0.00	\$107,049.60
Year 4	ProLicense	Pro License Bundle	30	\$14,040.00	\$0.00	\$14,040.00
Total				\$495,747.60	\$0.00	\$495,747.60

Jun 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	357	\$38,556.00	\$0.00	\$38,556.00
Year 5	73618	CITIZEN FOR COMMUNITIES USER LICENSE	357	\$38,556.00	\$0.00	\$38,556.00
Year 5	73680	RESPOND DEVICE PLUS LICENSE	357	\$81,396.00	\$0.00	\$81,396.00
Year 5	73680	RESPOND DEVICE PLUS LICENSE	174	\$0.00	\$0.00	\$0.00
Year 5	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	200	\$960.00	\$0.00	\$960.00
Year 5	73686	UNLIMITED BWC + CAPTURE STORAGE	357	\$102,816.00	\$0.00	\$102,816.00
Year 5	73739	PERFORMANCE LICENSE	357	\$38,556.00	\$0.00	\$38,556.00
Year 5	BasicLicense	Basic License Bundle	357	\$64,260.00	\$0.00	\$64,260.00
Year 5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	45	\$9,558.00	\$0.00	\$9,558.00
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	531	\$107,049.60	\$0.00	\$107,049.60
Year 5	ProLicense	Pro License Bundle	30	\$14,040.00	\$0.00	\$14,040.00
Total				\$495,747.60	\$0.00	\$495,747.60

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

5/18/2022



ATTENTION

This order may qualify for freight shipping, please fill out the following information.

Who is the receiving contact and what is the contact phone number for this shipment?	
What are the receiving hours of operation?	
Is a loading dock available for this incoming shipment? If yes, are you able to unload pallets from the trailer or will the driver need to assist with unload?	
Do you have a forklift and/or pallet jack to transport pallets into your facility?	
Are there any delivery restrictions (no 53' trailers, no box trucks, etc.)?	