

Relationships. Resources. Results.

Prepared for:  
City of Hollywood

*RFP-4417-14-JE*  
*Lobbying Services*  
*May 29, 2014*


**Presented by:**

Jason L. Unger  
GrayRobinson, P.A.  
301 South Bronough Street  
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Tallahassee, FL 32301  
Phone: 850-577-9090  
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[www.gray-robinson.com](http://www.gray-robinson.com)

BOCA RATON | FORT LAUDERDALE | GAINESVILLE | JACKSONVILLE | KEY WEST  
LAKELAND | MELBOURNE | MIAMI | NAPLES | ORLANDO | TALLAHASSEE | TAMPA

RFP-4417-14-JE

 <p><b>Submit Proposals To:</b> City of Hollywood 2600 Hollywood Boulevard Hollywood, Florida 33020 Office of City Clerk, Room 221</p>	<p><b>CITY OF HOLLYWOOD, FLORIDA</b></p> <p><b>REQUEST FOR PROPOSALS</b></p> <p><b>PROPOSER ACKNOWLEDGMENT</b></p>
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<p>RFP Title: Lobbying Services RFP No.: RFP-4417-14-JE Service Required: State and Local Level</p> <p><b>A Cone of Silence is in effect with respect to this RFP. The Cone of Silence prohibits certain communications between potential vendors and the City. For further information, please refer to Section 30.15(F) of the City's Code of Ordinances.</b></p>	<p>Proposals must be received prior to 3:00 P.M., Thursday, May 29, 2014 and may not be withdrawn within 90 calendar days after such date and time. Proposals received by the date and time specified will be opened in Room 303. All Proposals received after the specified date and time will be returned unopened.</p> <p>Procurement Services Contacts: Janice English or Joel Wasserman, or his designee Telephone No.: (954) 921-3345 or (954) 921-3290</p>
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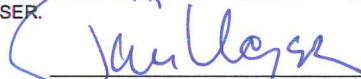
**PROPOSER ACKNOWLEDGMENT**

THIS FORM MUST BE COMPLETED AND SUBMITTED ALONG WITH THE COMPLETE PROPOSAL PRIOR TO THE DATE AND THE TIME OF PROPOSAL OPENING. THE PROPOSAL SUMMARY SHEET PAGES ON WHICH THE PROPOSER ACTUALLY SUBMITS A PROPOSAL AND ANY PAGES UPON WHICH INFORMATION IS REQUIRED MUST BE COMPLETED AND ATTACHED WITH ALL PAGES OF THE PROPOSAL DOCUMENT.

Proposer's Name: GrayRobinson, P.A.	Fed. ID No. or SS Number 59-1300132
Complete Mailing Address: 301 South Bronough Street Suite 600 Tallahassee, FL 32301	Telephone No.: 850-577-9090
	Fax No.: 850-222-3494
Do You Have a Permanent Office Located in the City of Hollywood? Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>	E-Mail Address: jason.unger@gray-robinson.com
Indicate type of organization below: Corporation <input checked="" type="checkbox"/> Partnership <input type="checkbox"/> Individual <input type="checkbox"/> Other	

**ATTENTION: FAILURE TO SIGN (PREFERABLY IN BLUE INK) OR COMPLETE ALL RFP SUBMITTAL FORMS AND FAILURE TO SUBMIT ALL PAGES OF THE RFP DOCUMENT AND ANY ADDENDUMS ISSUED MAY RENDER YOUR RFP NON-RESPONSIVE.**

THE PROPOSER CERTIFIES THAT THIS PROPOSAL IS BASED UPON ALL CONDITIONS AS LISTED IN THE PROPOSAL DOCUMENTS AND THAT HE HAS MADE NO CHANGES IN THE PROPOSAL DOCUMENT AS RECEIVED. HE FURTHER PROPOSES AND AGREES, IF HIS PROPOSAL IS ACCEPTED, HE/SHE WILL EXECUTE AN APPROPRIATE AGREEMENT FOR THE PURPOSE OF ESTABLISHING A FORMAL CONTRACTUAL RELATIONSHIP BETWEEN HIM AND THE CITY OF HOLLYWOOD, FLORIDA, FOR THE PERFORMANCE OF ALL REQUIREMENTS TO WHICH THIS PROPOSAL PERTAINS. FURTHER, BY CHECKING THE AGREE BOX LISTED BELOW AND BY SIGNING BELOW IN BLUE INK (IF SUBMITTING RFP VIA MAIL) ALL RFP PAGES ARE ACKNOWLEDGED AND ACCEPTED AS WELL AS ANY SPECIAL INSTRUCTION SHEET(S) IF APPLICABLE. I AM AUTHORIZED TO BIND PERFORMANCE OF THIS RFP FOR THE ABOVE PROPOSER.

  
Authorized Name and Signature

Managing Shareholder,  
Title Tallahassee Office

5/27/14  
Date

RFP-4417-14-JE

**B. INSURANCE REQUIREMENTS**

Contractor shall maintain, at its sole expense, during the term of this agreement the following insurances:

- A. **Commercial General Liability Insurance naming the City as an additional insured** with not less than the following limits:

General Aggregate	\$1,000,000
Products-Comp/Op Aggregate	\$1,000,000
Personal and Advertising Injury	\$1,000,000
Each Occurrence	\$1,000,000
Fire Damage	\$ 50,000

Coverage shall include contractual liability assumed under this agreement, products and completed operations, personal injury, broad form property damage, and premises-operations.

- B. **Commercial Automobile Liability Insurance** naming the City as an additional insured with not less than the following limits:

Combined Single Limit	\$500,000
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Coverage shall include contractual liability assumed under this agreement, owned, hired and non-owned vehicles.

**Worker's Compensation:**

- C. **Worker's compensation insurance** covering the contractor and the contractor's employees with not less than the following limits:

Worker's Compensation	\$100,000/500,000/100,000 for coverage
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**Professional Liability:**

Recognizing that the work governed by this contract involves the furnishing of advice or services of a professional nature, the Contractor shall purchase and maintain, throughout the life of the contract, Professional Liability Insurance which will respond to damages resulting from any claim arising out of the performance of professional services or any error or omission of the Contractor arising out of work governed by this contract.

The minimum limits of liability shall be:

\$500,000 per Occurrence/\$1,000,000 Aggregate

**Please Note:** The Certificate shall contain a provision that coverage afforded under the policy will not be cancelled until at least thirty (30) days prior written notice has been given to the City. Certificates of insurance, reflecting evidence of the required insurance, shall be provided to the City. In the event the Certificate of Insurance provided indicates that the insurance shall terminate and lapse during the period of this

**RFP-4417-14-JE**

Agreement, the vendor shall furnish, at least thirty (30) days prior to the expiration of the date of such insurance, a renewed Certificate of Insurance as proof that equal and like coverage for the balance of the period of the Agreement or extension thereunder is in effect.

The insurance policy shall not contain any exceptions that would exclude coverage for risks that can be directly or reasonably related to the scope of goods or services in this bid/proposal. A violation of this requirement at any time during the term, or any extension thereof shall be grounds for the immediate termination of any contract entered in to pursuant to this bid/proposal. In order to show that this requirement has been met, along with an insurance declaration sheet demonstrating the existence of a valid policy of insurance meeting the requirements of this bid/proposal, the successful proposer must submit a signed statement from insurance agency of record that the full policy contains no such exception.

The City reserves the right to require additional insurance in order to meet the full value of the contract.

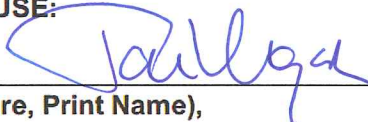
Coverage shall be provided by a company or companies authorized to transact business in the state of Florida and the company or companies must maintain a minimum rating of A-VII, as assigned by the A.M. Best Company.

The City reserves the right to require any other insurance coverage it deems necessary depending upon the exposures.

**HOLD HARMLESS AND INDEMNITY CLAUSE:**

GrayRobinson, P.A.

Jason L. Unger

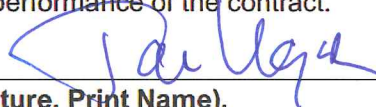


**(Company Name and Authorized Signature, Print Name),**

the contractor shall indemnify, defend and hold harmless the City of Hollywood, its elected and appointed officials, employees and agents for any and all suits, actions, legal or administrative proceedings, claims, damage, liabilities, interest, attorney's fees, costs of any kind whether arising prior to the start of activities or following the completion or acceptance and in any manner directly or indirectly caused, occasioned or contributed to in whole or in part by reason of any act, error or omission, fault or negligence whether active or passive by the contractor, or anyone acting under its direction, control, or on its behalf in connection with or incident to its performance of the contract.

GrayRobinson, P.A.

Jason L. Unger



**(Company Name and Authorized Signature, Print Name),**

further certifies that it will meet all insurance requirements of the City of Hollywood and agrees to produce valid, timely certificates of coverage.

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## RFP Checklist

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### RFP CHECKLIST

Please check each line item after the completion of the appropriate item.

- I verify that the signature on page number one (1) is the signature of the person authorized to bind the agreement. (Preferably in blue ink)
- I acknowledge reading and signing the Hold Harmless Statement.
- I have included all information, certificates, licenses and additional documentation as required by the City in this RFP document.
- I have checked for any addendums to this RFP, and will continue to check for any addendums up to the due date and time of this RFP.
- I have submitted one (1) original and five (5) copies and one (1) electronic copy (CD) of the entire proposal with addendums.
- I have verified that the outside address label of my RFP package is clearly marked to include my company's name, address, RFP number and date of RFP opening.
- I have read and completed (if applicable) the "Disclosure of Conflict of Interest".
- I am aware that a Notice of Intent to award this bid shall be posted on the City's website at [www.hollywoodfl.org](http://www.hollywoodfl.org) and on the Procurement Services bulletin board in room 303 at City Hall, and that it is my responsibility to check for this posting. Also, I have provided my email address, as the City, at its discretion, may provide me information by such means regarding this procurement process.
- I have submitted all supporting documentation for local preference eligibility, which must be received with the bid package prior to the bid opening date and time (if applicable).

NAME OF COMPANY: GrayRobinson, P.A.

PROPOSER'S NAME: Jason L. Unger

PROPOSER'S AUTHORIZED SIGNATURE: 

DATE: 5/27/14

## Letter of Transmittal

May 29, 2014

Office of City Clerk, Room 221  
City of Hollywood  
2600 Hollywood Boulevard  
Hollywood, FL 33020

Dear Sir or Madam:

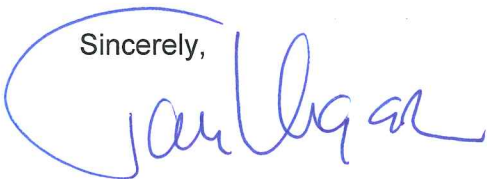
Since 2007, GrayRobinson has lobbied on behalf of the City of Hollywood before the Florida Legislature, Executive Office of the Governor and executive branch agencies on numerous issues including: the Ronald Miller claim bill (which we negotiated from \$1,047,000 to a settled amount of \$100,000); transportation; environmental; public lodging; reclaimed water; flood insurance; municipal government meetings; ethics; local government pension reform; microfinance; municipal bond bills; and SHIP funding. We monitor and track all legislation filed each year.

GrayRobinson would be honored to continue to serve as a proud and effective advocate for the City of Hollywood before Florida's Legislative and Executive branches. Our experience in advocating legislation that implements good public policy, and funding for worthy projects and initiatives, makes the GrayRobinson team uniquely suited to serve the City in this capacity.

Our team has the long-term experience essential to drafting legislation, both general bills and amendments, identifying funding sources and successfully shepherding specific appropriations through the process. As important, our team is likewise skilled in opposing unfriendly legislation.

We are pleased and honored to submit our qualifications to continue to provide lobbying services to the City of Hollywood.

Sincerely,



Jason L. Unger  
Managing Shareholder, Tallahassee Office, GrayRobinson, P.A.

City of Hollywood  
RFP No. 4417-14-JE

GRAY | ROBINSON  
ATTORNEYS AT LAW

**Points of Contact for the City:**

*Lead State Lobbyist*

**Jason L. Unger**  
**Managing Shareholder, Tallahassee Office**  
301 South Bronough Street  
Suite 600  
Tallahassee, FL 32301  
850-577-9090

*Lead Local Lobbyist*

**Gary I. Resnick**  
**Shareholder**  
401 East Las Olas Blvd.  
Suite 1000  
Fort Lauderdale, FL 33301  
954-761-8111



## Profile of Proposer

### a. State whether your organization is national, regional or local.

Regional. GrayRobinson, a full-service corporate law firm with nearly 300 attorneys and government consultants throughout 12 offices across Florida from Tallahassee to Key West.

### b. State the location of the office from which your work is to be performed.

The majority of the work to be performed will be out of the firm's Tallahassee office. As needed, additional work will be performed out of the firm's Fort Lauderdale office.

### c. Describe the firm, including the size, range of activities, etc. Particular emphasis should be given as to how the firm-wide experience and expertise in the area addressed by this Request for Proposal, will be brought to bear on the proposed work.

GrayRobinson has fourteen attorneys and three additional government affairs professionals in our Government Relations and Lobbying Practice Group, working out of our Tallahassee, Fort Lauderdale, Jacksonville, Orlando, Tampa, Lakeland, Miami, Melbourne, and Naples offices. Specific to this proposal to the City of Hollywood, Jason Unger will lead the team and serve as your primary point of contact at a state level. Gary Resnick will lead the local government team.

Over the years we have served as counsel to the State of Florida, the House of Representatives, governors, legislators, cities and counties. Because of our outstanding relationships with elected and appointed officials at the local and state levels, we have successfully represented hundreds of clients before Florida governmental entities on everything from legislative appropriations to procurement and licensing matters. In short, GrayRobinson is involved in the political process and our team understands how state and local government really works.

*Florida Trend* has rated GrayRobinson as a top Florida lobbying firm. Annually, GrayRobinson ranks among the top firms in the state (as defined by fees collected). Of these firms, ours is the only firm that is also a full-service practicing law firm. While our firm takes pride in this kind of success, achieving it has become increasingly more difficult in Tallahassee. Simply, many lobbyists will claim to have the necessary "access" to the legislators but, in reality, they do not. The GrayRobinson Team has established close relationships with many legislators and takes pride in offering a level of access that many, if not most, cannot provide. By leveraging the resources of our eleven offices across the state, our team takes pride in being in legislators' communities 365 days of the year. We are not just lobbyists in many of the legislators' eyes – we are constituents.

Thanks to a firm culture of engagement and community service, the GrayRobinson brand is an integral part of the communities we call home and that is reflected in our ability to have an impact in the halls of Tallahassee for our clients. These facts, combined with the hard work our team puts into aggressively representing our clients, leads to notable successes for our clients.

Our efficacy for our governmental affairs clients is bolstered by our ability to draw upon the experience and substantive experience of our lawyers. GrayRobinson, a full-service firm with nearly 300 attorneys throughout 12 offices across Florida, provides legal services to emerging and established businesses, lending institutions, governmental entities, entrepreneurs and individuals across Florida, the nation, and the world. We offer breadth across a great many legal specialties, and depth and proficiency in each one as

well. GrayRobinson attorneys are regularly recognized for their legal services by publications that conduct annual reviews within the legal industry including:

- In 2014, GrayRobinson's Tampa litigation team was named a "Litigation Department of the Year" by *Daily Business Review*;
- In 2013, fifty-seven attorneys were listed in 2014 *Best Lawyers*®;
- In 2013, *U.S. News and Best Lawyers*® named GrayRobinson, P.A. the "Law Firm of the Year" in eminent domain and condemnation law as a part of its annual *Best Law Firms* rankings. The firm also received thirty-seven additional tier one rankings for metropolitan practice areas;
- In 2013, twenty attorneys in seven different practice groups were recognized by Chambers USA. (Chambers & Partners issue publications that list the top lawyers in 175 countries, based on 14,000 interviews conducted by Chambers researchers);
- In 2013, twenty-five attorneys were recognized by *Florida Trend's* Legal Elite;
- In 2013, sixty attorneys were named Florida *Super Lawyers* and another eighteen were named Florida *Super Lawyers* "Rising Stars";
- In 2013, GrayRobinson, P.A. named a "Go-To Law Firm" for Fortune 500 Companies by ALM, the publisher of *Corporate Counsel* and *The American Lawyer*, and
- In 2012, the bankruptcy litigation practice group was ranked among the best in the nation by the *U.S. News & World Report* and *Best Lawyers*®.

Our attorneys and consultants are on the forefront of emerging legal and political issues, and we work expeditiously on behalf of our clients and respond quickly to their needs. We believe we have invented a better brand of law firm that best serves our clients by counting creativity as a hallmark characteristic, and insisting on ingenuity and innovation in addressing our clients' issues.

We are committed to providing our clients with legal and consulting services that will assist them in accomplishing their business and governmental objectives. To ensure the highest client satisfaction, we conduct post matter reviews with clients to determine if their objectives were met, and if expectations were exceeded. We also keep abreast of changes within the client's industry and will periodically issue electronic alerts (E-lets) to clients advising of changing regulations and how new regulations might impact their companies.

**d. Provide a list and description of similar municipal engagements satisfactorily performed within the past two (2) years. For each engagement listed, include the name, email, fax and telephone number of a representative for whom the engagement was undertaken who can verify satisfactory performance.**

**City of Key West**

Mayor Craig Cates

P.O. Box 1409

Key West, FL 33041

Phone: 305-809-3840

Fax: 305-809-3771

Email: ccates@keywestcity.com

GrayRobinson provides full service state-level government relations representation to the City of Key West.

- In 2014, we secured \$50,000,000 to the Florida Keys Wastewater Treatment Plan.

- On behalf of the City of Key West in 2012 we successfully lobbied for the passage and approval of legislation that designated the *Schooner Western Union*, currently harbored in Key West, as the official Flagship of the State of Florida. This designation will bolster tourist visits to the City of Key West and enhance our State's capitol walls.
- In 2007 and 2008, secured \$1 million in funds for the City of Key West's Vandenberg Project. The City of Key West sought state funding to purchase and sink the U.S.S. Vandenberg off the coast of Key West. This sinking has already led to increased tourism to the area by both the recreational fishing and diving industry.

#### **City of Orlando**

Kathy Russell  
Intergovernmental Relations Director  
400 S. Orange Ave.  
Orlando, Florida 32801  
Phone: 407-246-3094  
Fax: 407-246-2842  
Email: kathy.russell@cityoforlando.net

- Since 2005, on behalf of the City of Orlando, GrayRobinson has lobbied for economic development, transportation, home rule, and public safety issues.

#### **North Broward Hospital District**

Charlotte Mather-Taylor  
Director, Government Relations  
North Broward Hospital District  
303 S.E. 17th Street, 5th Floor  
Ft. Lauderdale, FL 33316  
Phone: 954-355-4174  
Fax: 954-355-4774  
Email: cmathertaylor@ascfl.org

- On behalf of the North Broward Hospital District we monitored/lobbied legislation on numerous hospital/health care issues including, but not limited to: certificate of need legislation, ambulatory surgical centers, claim bills, tort reform and trauma centers

#### **South Broward Hospital District**

John Benz  
Senior Vice President and Chief Strategic Officer  
Memorial Healthcare System  
3501 Johnson Street  
Hollywood, FL 33021  
Phone: 954-265-3451  
Fax: 954-985-6193  
Email: jbenz@mhs.net

- On behalf of the South Broward Hospital District we monitored/lobbied legislation on numerous hospital/health care issues including, but not limited to: certificate of need legislation, ambulatory surgical centers, claim bills, tort reform and trauma centers.

**e. Have you been involved in litigation within the last five (5) years or is there any pending litigation arising out of your performance?**

In any firm with hundreds of clients and nearly 300 attorneys in twelve offices around the state, there will inevitably be an occasional dispute between the law firm and a client. GrayRobinson and its attorneys have a few disputes involving matters that would be entirely irrelevant to the City of Hollywood's operational, lobbying and legal needs. GrayRobinson is contesting each of the disputes vigorously and expects to prevail on each or, in the worst case, settle on reasonable terms that will not jeopardize the financial viability of the firm. The firm is also fully insured with respect to any pending claims. The GrayRobinson team is proud of its reputation for honest, straightforward, ethical dealings with its respective clients. That is our culture, and we will be pleased to bring that culture to the table in the course of being involved in the City's lobbying efforts in Florida.

## Summary of Proposer's Qualifications

a. Identify the project manager and each individual who will work as part of the engagement. Include resumes for each person to be assigned. The resumes may be included as an appendix.

Tallahassee Managing Shareholder Jason Unger will be the lead lobbyist. Jason has been representing the City of Hollywood for 7 years and has lobbied on behalf of the City on numerous issues and would continue to do so. This is a year round project, however most of the focus would be during the months leading up to and during the Legislative Session, with the annual after Session report as a follow up when Session concludes.

When local lobbying needs arise, Fort Lauderdale Shareholder Gary Resnick will assist Jason. His extensive public sector experience in South Florida, including serving as Mayor of Wilton Manor, member of the Florida League of Cities Board of Directors and former president of the Broward League of Cities, gives Gary a unique perspective on the lobbying and legal issues municipalities face.

GrayRobinson has fourteen attorneys and three additional government affairs professionals in our Government Relations and Lobbying Practice Group, working out of our Tallahassee, Fort Lauderdale, Jacksonville, Orlando, Tampa, Lakeland, Miami, Melbourne, and Naples offices. These professionals will be at the City's disposal as needed depending on issues that arise.



### Jason L. Unger

GrayRobinson, P.A.  
301 South Bronough Street, Suite 600  
Tallahassee, Florida 32301  
850-577-9090  
jason.unger@gray-robinson.com

## Experience

Jason concentrates his practice in the areas of governmental affairs, election law and administrative law matters and regularly works with the executive branch agencies and the Legislature on behalf of his clients.

Prior to joining GrayRobinson, Jason served as special counsel to the Florida House of Representatives. While at GrayRobinson, he has represented George W. Bush and Richard Cheney in the 2000 presidential election contest; the Florida House of Representatives in redistricting; the Republican Party of Florida; and members of the legislature in election law matters. In 2001, Jason was appointed by Gov. Jeb Bush and U.S. Congressman E. Clay Shaw, Jr. to the Florida Federal Judicial Nominating Commission. In 2005, Gov. Bush appointed Jason to the Florida Sports Foundation. In 2008, Jason was appointed by Gov. Charlie Crist to the Supreme Court Judicial Nominating Commission, and, in 2011, Gov. Rick Scott reappointed him to the commission for a term through 2015.

## Background

Jason was born in New Jersey and has lived in Florida since 1982. He received his bachelor's degree from the University of Florida in 1990 and then went on to receive his juris doctor from the University of Florida College of Law in 1993. He moved to Tallahassee from Fort Lauderdale in 1998.

## Education

- University of Florida, B.S.B.A. (1990)
- University of Florida, J.D. (1993)

## Admissions

- Florida
- U.S. District Court, Southern District of Florida

## Professional Associations & Memberships

- The Florida Bar
- Judicial Nominating Commission
  - Florida Supreme Court, 2011-2015, reappointed by Gov. Rick Scott
    - Vice Chair, 2013
  - Florida Supreme Court, 2008-2011, appointed by Gov. Charlie Crist
    - Chairman, 2009-2010
  - Florida Federal, 2001-2005, appointed by Gov. Jeb Bush and U.S. Congressman E. Clay Shaw
- National Republican Congressional Committee, Florida Counsel, 2010 cycle
- Florida House of Representatives, Redistricting Counsel, 2002 and 2012 cycles
- Rudy Giuliani Presidential Campaign, Florida Counsel, 2007-2008
- Republican Party of Florida, Election Law Counsel, 2002
- Litigation Counsel to George W. Bush and Richard Cheney, 2000 Presidential Election Contest
- Florida House of Representatives, Special Counsel, 2000
- Appointed by Gov. Jeb Bush to the Boards and Commissions Review Panel, 1999-2000

## Media Mentions

- Interview on Fox News Channel, October 2010
- Interview on Fox News Channel, Election Day, November 2010

## Civic

- Florida Sports Foundation, Board of Directors, 2005-2007, appointed by Gov. Jeb Bush
- Florida Tax Watch, Board of Trustees, 2004-2006
- National Jewish Coalition, South Florida Chairman, 1996-1998
- Florida Blue Key

## Reported Cases

Significant reported cases include:

- *In re Senate Joint Resolution of Legislative Apportionment* 1176, 83 So.3d 597 (Fla. 2012)
- *Martinez v. Bush*, 2002 WL 31740366 (S.D. Fla. 2002)
- *Florida Senate v. Forman*, 826 So.2d 279 (Fla. 2002)

- *In re: Constitutionality of House Joint Resolution 1987*, 817 So.2d 819 (Fla. 2002)
- *Palm Beach County Canvassing Board v. Harris*, 772 So.2d 1273 (Fla. 2000)
- *Gore v. Harris*, 2000 WL 1770257 (Fla. Cir. Ct. 2000)
- *In re: Constitutionality of House Joint Resolution 25E*, 863 So.2d 1176 (Fla. 2003) (NO.SC03-1912)



## Gary I. Resnick

GrayRobinson, P.A.  
401 East Las Olas Blvd., Suite 1000  
Fort Lauderdale, Florida 33301  
954-761-8111  
gary.resnick@gray-robinson.com

### Experience

Gary was born in Newark, New Jersey. After receiving his bachelor's from Bucknell University, Gary attended Rutgers University School of Law, where he received his juris doctor with honors and was editor of *Rutgers Law Journal*. Prior to joining the firm, Gary was the director of law and public policy for MediaOne, one of the nation's largest cable and broadband companies, and was responsible for, among other things, its legal, regulatory, and Florida and federal government affairs programs.

Gary is a shareholder with the firm and concentrates his practice in the representation of local governments and private clients in government and regulatory affairs, communications and cable law, utilities, charter schools and use of rights-of-way.

### Education

- **Bucknell University, B.A.** (1982)
- **Rutgers University School of Law, J.D.** (*with honors*, 1985)
  - *Rutgers Law Journal*, Associate Editor, 1984-1985

### Admissions

- Florida
- New Jersey
- Pennsylvania
- District of Columbia

### Professional Associations & Memberships

- City of Wilton Manors, Florida
  - Mayor, 2008-present
  - City Commissioner, 1998-2008
- Florida Department of Revenue, Communications Services Tax Working Group, Member, 2012-2013
- Broward League of Cities, President (2009-2010), Treasurer and Board of Directors
- Florida League of Cities
  - Board of Directors, 2003-present; Executive Committee, 2009-2011
  - Technology Leadership Committee, Chair, 2013
- Florida League of Mayors, Board of Directors, 2009-present
- Alzheimer's Family Center, Trustee; Vice President of the Board, 2001-present
- Children's Home Society, Board of Directors
- Federal Communications Commission, Intergovernmental Advisory Committee, 2004-present



- National Association of Telecommunications Officers and Advisors, Board of Directors, 2005-2006
- National League of Cities, Information Technology and Communications Policy Steering Committee, Vice Chair, 2006, 2011; Member, 2006-2013
- Florida Chapter of NATOA, Founding Member and President of the Board of Directors
- Independent Multi-Family Communications Council, Board of Directors, 2009-present
- The Golden Rule Foundation, Community Advisory Council, President

## Awards & Recognitions

- *South Florida Legal Guide*, Top Attorney in South Florida, 2005-2006, 2008-2010
- National Association of Telecommunications Officers and Advisors, Ovation Award, 2012

## Articles & Publications

- "Florida Communications Services Tax and the Digital Subscriber Line: To Tax or Not to Tax?," *The Florida Bar Journal*, April 2003
- "Before All Havoc Breaks Out: The Need for Local Governments to Regulate the Use of Their Rights-of-Way Under Florida's Communications Services Tax Simplification Law, The Agenda City, County & Local Government Law Section," *The Florida Bar Journal*, May 2001
- "Responding to a Cable Operator's Petition for Effective Competition: How One Community Succeeded in Fighting a Petition," *The Agenda*, Published by the City, County, and Local Government Law Section of The Florida Bar, 2004
- "Focusing on States: A Brave New World," *Journal of Municipal Telecommunications Policy*, Winter 2004

## Presentations & Seminars

- Panel speaker, "Florida's Model for Communications Regulations," Advanced Communications Law & Policy Institute Summit, New York City, January 15-17, 2014
- "The Courts, The Hill and The FCC – A Year in Review and Setting the Stage for 2014," National Association of Telecommunications Officers and Advisors Webinar, December 2, 2013
- "Implications of the IP Transition for Legal and Regulatory Policy," National Association of Telecommunications Officers and Advisors Annual Conference, Orlando, Florida, September 16, 2013
- "Communications Facilities in Rights of Way," National Association of Telecommunications Officers and Advisors Annual Convention, New Orleans, Louisiana, September 29, 2012
- "Legal Leaders," 2012 Broadband Communities Summit, Dallas, Texas, April 25, 2012
- "Legal Jobs in the Communications Field," University of Miami School of Law, March 5, 2012
- "Walkable Cities Enhancing Communities: Complete Streets Issues and Initiatives," The Broward Metropolitan Planning Organization Seminar, Fort Lauderdale, Florida, May 24, 2011
- Featured Speaker, 8th Annual Broadband Properties Summit, Dallas, Texas, April 28, 2011
- Featured Speaker, 7th Annual Broadband Properties Summit, Dallas, Texas, April 28, 2010

**b. Describe the experience in conducting similar projects for each of the consultants assigned to the engagement. Describe the relevant educational background of each individual.**

*Jason Unger*

*Similar Project Experience*

Jason represented the following clients before the Florida legislative and executive branches in the 2014 session:

- Accredited Surety & Casualty Company, Inc
- Actavis, Inc.
- City of Hollywood
- City of Key West
- Corizon, Inc
- Darden Restaurants, Inc
- Dosal Tobacco Corporation
- Florican, Inc
- Florida A&M University
- Florida Distillers Guild, Inc
- Florida Outdoor Advertising Association
- GrayRobinson, P. A.
- Hartman & Tyner, Inc
- Jetro Rd, Inc., dba Restaurant Depot
- JP Morgan Chase Bank, NA
- Meadowbrook, Inc
- Millennium Laboratories, Inc
- National Notary Association
- Non-Profit Insurance Services, Inc
- North Broward Hospital District
- Promise Healthcare, Inc.
- Public Consulting Group
- Seavin, Inc
- Socata North America, Inc
- South Broward Hospital District

*Relevant Education:*

- **University of Florida, B.S.B.A. (1990)**
- **University of Florida, J.D. (1993)**

*Gary Resnick*

*Similar Project Experience*

Gary is a shareholder with the firm and concentrates his practice in the representation of local governments and private clients in land use, municipal regulatory affairs, communications and cable law, utilities, and use of rights-of-way. Mr. Resnick's has served and currently serves as outside counsel for numerous

municipalities in south Florida including Boca Raton, Coconut Creek, Coral Gables, Dania Beach, Hallandale Beach, Lauderhill, Orlando, Pembroke Pines, Pembroke Park, Pompano Beach and Tamarac.

*Relevant Education:*

- **Bucknell University, B.A.** (1982)
- **Rutgers University School of Law, J.D.** (*with honors*, 1985)
  - *Rutgers Law Journal*, Associate Editor, 1984-1985

**c. Describe the organization of the proposed project team, detailing the level of involvement, field of expertise and estimated hours for each member of the team.**

The GrayRobinson team will spend as much time as it takes to ensure that all of the needs of the City are properly addressed throughout upcoming Legislative Sessions and all necessary follow-through is completed in the weeks/months after Session concludes. As a matter of our culture, GrayRobinson is the consummate team atmosphere. When you hire our team, you obtain access not only to the team members set forth in this response, but to any member of the firm whose inclusion would be beneficial to achieving your goals at no additional cost.

The firm's style and general approach to clients is one where we stay in close contact with clients and meet with them often to ensure full communication. GrayRobinson manages work so that it is done in the most efficient way possible. GrayRobinson will utilize a team approach designed to maximize communication and responsiveness to the City of Hollywood's needs. The Primary Lobbying Lead at GrayRobinson for all work done on behalf of the City will be Jason Unger. Gary Resnick will be the Lobbying Lead on a local level.

When a question or concern needing immediate attention arises, GrayRobinson has accessible and available leaders in place for issue resolution. To ensure the City's matters are completed efficiently and promptly, from time to time management of particular projects may be delegated to one of the team members. However, oversight of and accountability for the City's matters will continue to rest with Jason.

GrayRobinson believes this team approach will allow us to accomplish three critical objectives in representing Hollywood. These objectives are: (1) to provide quality legislative and executive lobbying services; (2) to maintain the flexibility necessary to respond to problems swiftly and thoroughly; and (3) to facilitate communication and accountability. GrayRobinson believes in the quality of the work we produce, not the quantity. We are committed to the quality representation of each of our clients and can ensure the City of our availability as well as accessibility to timely address your needs.

In addition to the team's own experience, Jason will have the ability to call upon the vast experience and qualifications of nearly 300 GrayRobinson attorneys, government consultants and other professional staff. These attorneys come from various professional backgrounds, including government, private industry, and law firms. This expertise is provided without any additional costs to Hollywood as part of our executive and legislative lobbying effort. This proposal summarizes in detail the experience and expertise of the GrayRobinson lawyers and government consultants with whom you will have the most interaction under this proposal, but it is no way an exhaustive list of the many who are standing ready to assist the City with its legislative needs.

**d. Describe what municipal staff support you anticipate for the project.**

We look forward to the opportunity to work alongside the City's elected leaders and staff as your advocates in Tallahassee. We have worked very well over the years with the City of Hollywood. Our primary contacts have been Lorie Mertens-Black, City Attorney (currently Jeffrey Sheffel) and Steve Joseph on water issues.

## Project Understanding, Proposed Approach, and Methodology

Describe your approach to performing the contracted work. This should include the following points:

- **Type of services provided. Discuss your role and that of other parties involved in the data gathering, data analysis and recommendation process.**
- **Discuss your project plan for this engagement outlining major tasks and responsibilities, time frames and staff assigned.**

### Approach

Under the leadership of our team, GrayRobinson has the capacity to provide the full scope of legislative lobbyist services for the City. As indicated throughout this response, our team has successfully represented numerous clients before the Governor, Cabinet, Legislature, and state agencies. We are fluent in the actions needed to ensure the City is represented in policy, legislative, appropriations and technical matters.

To help ensure a successful relationship, we propose an approach that includes frequent and on-going communication, including attendance at all appropriate meetings of the leadership of the City and any other meetings pertaining to its state legislative agenda. We will work with City leadership to ensure we understand both the immediate and long-term goals that are key to the success of the City and the advancement of its strategic plan.

We will work with the House and Senate Leadership, including the House Speaker's and Senate President's teams and the chairpersons of the House and Senate Committees, along with the members of the Hollywood Legislative Delegation, to keep issues of importance to the City in the forefront during the upcoming session.

Concurrently, the team will work with Florida's Governor and his staff to ensure their understanding and continued support of the City's legislative agenda. It will be of the utmost importance to work diligently throughout the Session and into the interim in a time of budget restraints to be sure the City issues are put forth to the right people at the right time. Additionally, it is critical that all members of the Florida Legislature understand the issues that the City has deemed a priority.

Our team has the knowledge and the long-term experience essential to preparing legislation, both general bills and amendments; identifying funding sources and successfully shepherding specific appropriations through the House, Senate and Governor's office. As importantly, our team is skilled in defeating unfriendly legislation and attempts to reduce or eliminate appropriations line items and proviso language which are detrimental to our clients.

GrayRobinson is well-respected in both the Legislative and Executive Branches, including the state agencies, and has a broad network of personal and professional relationships with the policymakers as well as with their staff. These are relationships built on trust and respect based on years of honest and forthright interactions.

As an example of the level of trust we have with the Legislature, GrayRobinson has served as legal counsel to the Florida House in challenges to Reapportionment in 2001 and 2011. This legal representation is continuing today.

As quickly as the team is selected and we have met with City leadership, key legislators both in and out of Hollywood will be notified. Together we will identify other legislators who may be advocates for the City, as well as those who may, for whatever reason, oppose your legislative priorities. We will also work closely with the Leadership of the Minority Party in both the House and Senate. The development of a working group of legislators who support the City will be among the first priorities.

### Tracking and Analyzing State Legislation

The GrayRobinson team constantly monitors all legislative bill filings, appropriations requests, and amendment filings. We subscribe to LobbyTools and use this as our primary bill tracking and monitoring system. It enables us to research bills, PCBs, statutes, legislators, committees, calendars, Florida and national news, press releases and other essential information pertaining to Hollywood. We can modify the system to generate customized reports specific to Hollywood to ensure you receive the most up-to-date information available. Additionally, we enjoy great relationships with the staff and secretaries of the various state agencies and will use these relationships to monitor their activities.

### Performance Benchmarks and Plans

With a legislative agenda that can often be as diverse as it is lengthy, the City needs a lobbying team that has the experience and work ethic to achieve results. GrayRobinson has the proven track record to provide Hollywood with the experience needed for successful results. Additionally, GrayRobinson prides itself on exceptional customer service providing continuous communication with its clients.

In that regard, during the Legislative Session, you will find that GrayRobinson personnel are adept at legislative drafting, strategy development, one-on-one lobbying, committee presentations, etc. We effectively utilize our skills, our client's grassroots organization, and ever-improving technology to assure that we "get results" and that we are in constant contact with the client. In addition to using state-of-the-art technology in our advocacy, we also maintain excellent relationships with the Chairs and staff of the Senate Community Affairs Committee and the House State Affairs Committee, the Senate and House Transportation Committees, the Senate Communications, Energy and Public Utilities Committees, the House Energy and Utilities Committee, as well as the all-important appropriations committees so that we are aware of issues and opportunities as soon as they arise.

After session, we will ensure that there is appropriate follow-through on bills impacting the City. We have excellent working relationships with the Governor and his staff members. We will also assure that your members are thoroughly informed regarding the impact of all session matters.

We are recognized by our clients for our efficiency and effectiveness in the lobbying arena and we look forward to continuing to provide our top-quality services to Hollywood.

### Development of an Annual State Legislative Agenda

GrayRobinson suggests that, as soon as we are selected, a legislative workshop should be scheduled. Critical to that workshop should be the development of a legislative agenda for the Session and clear articulation of goals and expectations that, combined with this scope of service, will serve as our guide and roadmap in our representation of Hollywood at the legislative level. Thus, the sooner an agenda and strategy are set, the sooner our team can start advocating on the City's behalf.

## Identifying Activities and Issues of Potential Interest to the City

Once the legislative priorities are outlined for 2015, GrayRobinson will diligently monitor and work to identify activities and issues of potential interest to Hollywood. As quickly as the team is selected and we have met with City leadership, key legislators both in and out of Hollywood will be notified. Together we will identify other legislators who may be advocates for the City, as well as those who may, for whatever reason, oppose your legislative priorities. We will also work closely with the Leadership of the Minority Party in both the House and Senate. The development of a working group of legislators who support the City will be among the first priorities.

## Facilitating Effective Relationship Building

GrayRobinson goes to great lengths to build long and lasting relationships with key decision makers outside the walls of the State Capitol. Using our eleven offices throughout the state we get to know these members in their home towns, we support their causes; we are neighbors and friends. Keep in mind that these relationships guarantee nothing, other than a chance to make our case at the most opportune time. Further, one cannot effectively advocate without the ability to interact and work with legislators, members of the Governor's staff, and with the heads of the state's many agencies. Therefore, our experience and successes speak for themselves as it relates to our ability to effectively work with these individuals and groups.

GrayRobinson firmly believes in its ability to advocate before the Legislature, but also recognizes that sometimes the best advocate is the client. We will work with the City to identify opportunities for the City to not only speak on matters affecting it, but also for representatives from the City to be regarded as thought-leaders on issues that directly impact counties.

## Maxims for Successful Lobbying

- **Know Your Strengths** – Perhaps the most important, yet overlooked rule in lobbying is to know your strengths. Some may claim to have a great relationship with all 160 legislative members and all four cabinet members. However, unless a lobby team employs an army for a staff and every “soldier” is fully competent to handle the complex issues inherent in Tallahassee lobbying, this is impossible. Between the many members, individual and committee staff, the press and competing interests, a lobbyist can lose track of issues quickly. Our team constantly monitors the progress of our initiatives, so that we can quickly recognize where we may be falling short and need to redouble our efforts. As an example, if we are actively working on 20 bills during a given session, we always keep an up-to-the-moment running list on hand of committee stops and note when we have “touched” a member on the issue/bill. If our relationships on a particular committee are not the strongest, we stop at nothing to work “back channels” to ensure our message is heard. In other words, we know our strengths and we maximize them through capitalizing on our strongest relationships and tracking legislation with precision. We believe whole-heartedly in the mantra that “if you don’t know the vote count before the meeting begins, you didn’t do your job.” Certainly there are surprises from time to time, as there are in every business, but we endeavor to avoid surprises. The key though remains to know one’s strengths. We must acknowledge where our shortcomings are to overcome them for our clients. We have implemented this maxim into our practice and it has proved very successful.
- **Assume Nothing** – In the legislative lobbying process, there is plenty of information (and misinformation) through which one must sort. There is the word of a member, of his/her aide, of

committee staff, or that of another lobbyist. Often times, the truth lies somewhere in the middle of the mixed-messages and sometimes not at all. To be clear, we are not accusing anyone, nor would we, of intentionally lying or being deceptive; we wish only to point out that in the midst of the chaos of session, accurate information can be tough to find and “trust but verify” applies to everything. With that understanding, our team seeks to always confirm “intel” received, regardless of the source, whether the news is good or bad. Bottom line: we must have accurate information in order to best achieve our clients’ goals.

- **Always Have a Backup Plan** – What good is a stand-alone filed bill in the process, when so very few bills reach final passage? The answer is simple – a filed bill is nothing but a good start. With any issue you bring to us, GrayRobinson will seek the desired result through all avenues and thus, we are confident we can achieve success.
- **Be Honest and Direct** – Perhaps an ironic maxim for a lobbyist, but it is one of utmost importance to our practice. We are often our clients’ sole presence in Tallahassee. As such, we are intent upon being highly ethical and honest when dealing with all participants in the legislative process. A dishonest or underhanded “label” never escapes someone in this process once a perception has taken hold. We refuse to hurt our clients or our firm in that situation. We can commit to you now that you will never have to worry about your lobbyists creating a situation where the City must own up to misrepresentations.
- **Make the Extra Call** – During the session, the lobbying process often starts early (5am) and ends late (5am). Throughout each day, there are plenty of opportunities to lobby a member and we try to take advantage of every one. Whether it is waiting outside of a member’s office late in the day or early in the morning, sitting at one of the member’s favorite restaurant, or making that extra call to confirm a member’s vote, alleviate concern or answer questions, we do it. It can be a grueling and sometimes unfulfilling exercise, but it is the only way to truly know that we have done everything possible for a client who is counting on us and we would have it no other way. Our clients’ success is our success and we make every extra call necessary to get the job done.
- **Be Good Constituents** - Utilizing GrayRobinson’s 12 offices across Florida, we host many fundraisers and events in or near the members’ home districts. Therefore, almost universally, we are viewed not only as Tallahassee consultants, but as constituents, neighbors, and a local employer. We fully leverage this statewide reach to ensure that members of the House and Senate based in or near the communities of our 12 offices know and trust our team, and to that effect, legislators readily welcome our requests and client concerns.

In conclusion, our experience with passing legislation that implements good public policy, obtaining funding for worthy projects and initiatives, and advocating to regulatory agencies for our clients makes GrayRobinson uniquely suited to serve the City in this capacity. We look forward to achieving more success for you in the near and long-term future.



## Summary of the Proposer's Fee Statement

The Proposal will show the fee schedule. Express your fee in a lump sum not-to-exceed maximum amount and a separate price for the components of the work shown in scope of service and include a chart of the rates which ties the project plan and milestones to hours assigned to the personnel. Additionally, indicate your expectations concerning reimbursement for travel, per diem expenses, photocopying, telephone lines or other incidental expenses, if applicable. If additional work is required beyond the scope of this contract, how would those services be billed? This may include additional presentations or follow-up as requested.

GrayRobinson would be pleased to continue to represent the City of Hollywood. In handling this representation, we would like to provide the following fee proposal:

- \$25,000 if engaged solely on state matters; or \$50,000 if engaged on both state and local government matters.

## Project Time Schedule, if Applicable

**Provide a detailed time schedule for this project.**

Regarding Legislative Session, the lobbying process often starts well before the sun comes up, and ends well after its gone down. Throughout each day, there are plenty of opportunities to lobby a member or key staff and we try to take advantage of every one. Whether it is waiting outside of a member's office late in the day or early in the morning, sitting at one of the member's favorite restaurant, or making that extra call to confirm a member's vote, alleviate concern or answer questions, we do it. It can be a grueling and sometimes unfulfilling exercise, but it is the only way to truly know that we have done everything possible for a client who is counting on us, and we would have it no other way. Our clients' success is our success and we make every extra call necessary to get the job done.

GrayRobinson personnel are adept at legislative drafting, strategy development, one-on-one lobbying, committee presentations, etc. We effectively utilize our skills, our client's grassroots organization and ever-improving technology to assure that we "get results" and that we are in constant contact with the client. In addition to using state of the art technology in our advocacy, we also maintain excellent relationships with the Chairs and staff of every major committee including the all-important appropriations committee.

Before, during and after the Session, we will ensure that there is appropriate follow-through on bills and agency issues impacting the City. We have excellent working relationships with the Governor's Office and Executive Branch Agencies. We will also assure that your members are thoroughly informed regarding the impact of all Session matters.

We are recognized by our clients for our efficiency and effectiveness in the lobbying arena and we look forward to providing our top-quality services to the City of Hollywood.

**Timeline**

October 2014	November 2014	December 2014	January 2015	February 2015	March 2015	April 2015	May 2015	June 2015	July 2015	August 2015	
											<h1>Timeline</h1>
											<p><b>Commencement of contract - November 3, 2014</b> Meet with Legislators and executive branch staff to develop a strategy for advancing the City's 2015 legislative priorities.</p>
											<p><b>November 3, 2014 - March 3, 2015</b> Interim Committee Hearings. Develop legislation, if necessary, to promote the City's legislative agenda. Review filed legislation for impact on City of Hollywood. Review and determine impact of agencies' Legislative Budget Requests on City of Hollywood. Meet with members of the City's Legislative Delegation re: City's legislative priorities. Educate the Chairs and staffs of the relevant Senate and House committees on the City's priorities during interim committee weeks. Secure bill sponsors, file legislation and have first bill hearing. Schedule meetings in Tallahassee with Senate and House leadership and committee chairs to discuss issues and priorities. Continue advancing or opposing legislation through the committee process.</p>
											<p><b>March 3, 2015 (First day of Session) – May 1, 2015 (Sine Die)</b> Review filed legislation for impact on City of Hollywood. Continue advancing priorities through the Senate and House committees. Engage appropriations committees on any funding issues. Attend relevant committee hearings, determine the effect of legislation and amendments on the City and coordinate with appropriate City officials to develop strategies to address concerns.</p>
											<p><b>Summer 2015</b> Work with Commission and City Manager to develop legislative priorities for the 2016 Session.</p>

## Addendum



### City of Hollywood, Florida

PROCUREMENT SERVICES DIVISION Rm. 303  
P. O. Box 229045 ZIP 33022-9045

#### NOTICE TO BIDDERS

NOTICE IS HEREBY GIVEN, that the City Commission of the City of Hollywood, Florida is advertising for Sealed Proposals which will be received by the City Clerk of the City of Hollywood, Florida at City Hall, 2600 Hollywood Boulevard, Room 221, Hollywood, Florida until 3:00 P.M., Thursday, May 29, 2014, at which time they will be opened and publicly read in the Procurement Services Division, Room 303, City Hall, 2600 Hollywood Boulevard, Hollywood, Florida. FOR: Lobbying Services

**NOTE:** A Cone of Silence is in effect with respect to this RFP. The Cone of Silence prohibits certain communications between potential vendors and the City. For further information, please refer to Section 30.15(E) of the City's Code of Ordinances.

RFP-4417-14-JE  
ADDENDUM NO. 1

Please make the following changes (additions, deletions or corrections) in the above named bid.

- ❖ Please see the attached Exhibit A (2014 City of Hollywood Legislative Priorities – Proposed)

All other specifications, terms & conditions remain the same.

#### MAILED RFP'S:

If you have already submitted your printed proposals, it will be retained in the City Clerk's Office until the Proposals Opening time and date. If you wish to pick up your Proposal that has already been submitted, you can do so by showing proper identification, in the Office of the City Clerk, 2600 Hollywood Blvd, Room 221, Hollywood, Florida 33020.

Please sign and return with your Proposal.

COMPANY NAME: GrayRobinson, P.A.

BIDDER'S SIGNATURE 

Dated this 7<sup>th</sup> day of May, 2014

Exhibit A

2014 City of Hollywood Legislative Priorities – *proposed*

**Priorities:**

- **Miller Claims Bill (SB054) - \$100,000.**
- **Beach Renourishment/Sand By-Pass Funding (part of Department of Environmental Protection, Bureau of Beach and Coastal Systems budget)**
- **Use of Chapter 175 and 185 Funds (SB246)**
  - The City of Hollywood *supports* legislation that provides flexibility in the municipal use of these funds.
- **Threats to Local Revenue**
  - The City of Hollywood *opposes* any legislation that would threaten revenue streams including elimination of Red Light Camera Programs (SB144/HB4009/HB7005), Local Business Tax, and Communications Services Tax (SB266).
- **Commuter Rail on FEC corridor – Coastal Link**
  - The City of Hollywood supports the approval and funding of commuter rail on the FEC railway. The City also supports the location of a station at Hollywood Boulevard and the installation of quiet zone improvements.
- **Senior Program Funding (in Department of Elder Affairs budget, Local Service Provider)**

**Support for Legislation on:**

- Stronger regulation of sexual predators (SB522/SB524/SB526/SB528)
- Support for funds allocated to the Sadowski Trust to be used for housing related activities
- Extension of the sunset date for Enterprise Zones from 2015 to 2025 (SB472/HB141)
- Safe Neighborhood Districts – ability to bond for capital improvements (SB510/HB351)
- Renewal of the Seminole Compact preserving the local share to mitigate negative impacts
- Funding for water and sewer infrastructure, coastal flooding, transportation, economic development (HB691)
- State regulation of sober houses
- Elimination of the State preemption of regulations for vacation rentals (SB356)
- Authority to ban smoking on municipal property (SB342/HB309)
- FRDAP grant funding for improvements to Henry Graham Park (\$150,000)
- Amendment of Ch 790 – to allow regulation of guns at municipal facilities (SB492/HB305)
- Prohibition of sale of e-cigarettes to minors (SB224/HB153/HB169)
- Amend Section 856.022, Florida Statutes, by eliminating a “transient status” address registration for sexual offenders
- Amend Sections 538 and 539, Florida Statutes relating to pawnbrokers and secondhand dealers to require pawnbrokers and secondhand dealers to obtain a digital photograph of the person pawning or selling items and to create a statewide pawn database.
- Limits to extensions on development permits granted by State law instead of by the local government

**Opposed to Legislation on:**

- UCOA – creation of a Uniform Chart of Accounts
- Requiring a referendum for bond issues of more than \$50 million (HB435)

***Monitor Legislation on:***

- Impact of increasing insurance costs upon homeowners and homeownership (SB542)
- FDOT study of parking revenues on State owned lands (HB7005)
- Water and wastewater utilities regulation
- Amend state statute to allow for local control over the banning of breed specific animals
- Municipal property tax exemption (HJR473/SJR704)
- Ethics reform (HB655/SB606)