



**Bryan E. Kates**

Named Account Executive

**PENTAIR FLOW TECHNOLOGIES**

Fairbanks Nijhuis

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January 1, 2025

Subject: Fairbanks Nijhuis Pumps  
Authorized Municipal Distributor

To whom it may concern,

Thank you for your recent inquiry regarding Fairbanks Nijhuis pumps (formally Fairbanks Morse). Barney's Pumps, Inc. is the sole distributor serving the municipal market in the state of Florida (exclusive of the panhandle counties west of the Apalachicola River).

Barney's Pumps maintains a staff of factory trained individuals, inventory and shop facilities to support their exclusive geographical territory. They are the sole facility authorized to provide warranty and non-warranty service and repair for our products.

They have locations in Lakeland (863) 665-8500, Coral Springs (954) 346-0669 and Jacksonville (904) 260-0669 to support the Florida municipal market. If I can be of further assistance, please contact me at 504-491-0320

Sincerely,

A handwritten signature in black ink, appearing to read "B. E. Kates", written in a cursive style.

Bryan E. Kates  
Named Account Executive