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# FLORIDA SHERIFFS ASSOCIATION

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Date: May 4, 2018

To: All Perspective Participants

From: Steve Casey, Executive Director  
Sarra Glassner, Deputy Executive Director  
Annette Grissom, CPP Manager  
Lisa Gregor, CPP Coordinator

Re: Contract Number FSA18-VEF13.0 Fire Rescue Vehicles and Other Equipment

We are pleased to announce that the Florida Sheriffs Association Cooperative Purchasing Program has successfully completed its 13th nationwide cooperative bid for fire rescue vehicles and ambulances. This contract is in effect beginning May 4, 2018 through March 31, 2020.

This year's bid includes 23 specifications and 366 make and model units. It offers type 1-4 ambulances and fire apparatus, including platforms, rescue units, pumper trucks, wildland vehicles and ladder trucks.

The competitive process for this award began in December 1, 2017 by surveying stakeholders regarding needs for fire rescue and EMS vehicles. Specifications were developed based on these responses as well as prior year activity and new commodities were added based on recommendations of the Fire Rescue Fleet Advisory Committee.

On January 1, 2018, a direct notification was sent to 58 prospective bidders to register for qualification to participate in the bid process. An advertisement of the Invitation to Bid was placed within the Florida Administrative Weekly on January 2, 2018 and again on January 30, 2018. From this Invitation to Bid, 30 bidders responded and attended a mandatory pre-bid meeting on February 21, 2018. Of these participants, 10 submitted bids and 10 bidders were awarded after a public bid opening and review.

The Florida Sheriffs Association Cooperative Purchasing Program has followed the Contract Terms and Conditions to procure this contract, and requires that all users, both purchasers and awarded vendors comply as well.

Contract prices are extended and guaranteed to any local government or political subdivision of the state, public educational institutions, other public agencies or authorities with the State of Florida, and entities approved by the manufacturer to participate in this contract.

Out of state sales are permitted under this contract. All purchasers are bound by their local governing purchasing ordinances, rules and regulations.

All awarded vendors are governed by their manufacturer agreements and the Contract Terms and Conditions.

List of Awards for FSA18-VEF13.0 Fire Rescue Vehicles and Other Equipment:

AMBULANCE DEALERS:	AMBULANCE MANUFACTURER:
Quality Emergency Vehicles (QEV)	Life Line
Quality Emergency Vehicles (QEV)	Demers Ambulance USA
ETR, LLC	American Emergency Vehicles
REV RTC/Hall-Mark, RTC	Horton Emergency Vehicles
REV RTC/Hall-Mark, RTC	McCoy Miller
REV RTC/Hall-Mark, RTC	Road Rescue
REV RTC/Hall-Mark, RTC	Wheeled Coach
Excellance, Inc.	Excellance, Inc.
Ten-8	Braun Industries
Ten-8	Osage Industries
FIRE APPARATUS DEALER:	FIRE APPARATUS MANUFACTURER:
Alexis Fire Equipment Company	Alexis Fire Equipment
Hall-Mark, RTC	E-One
Hall-Mark, RTC	Hall-Mark, RTC
Ferrara Fire Apparatus, Inc.	Ferrara Fire Apparatus, Inc.
Rosenbauer	Rosenbauer
South Florida Emergency Vehicles	Sutphen
Ten-8	Pierce Manufacturing
Ten-8	Skeeter Brush Trucks, LLC