

**EVALUATION MATRIX**  
**RFP-4414-14-RD BOND UNDERWRITER**

<b>PROPOSERS:</b> <b>EVALUATION COMMITTEE MEMBERS:</b>	<b>CITIGROUP GLOBAL MARKETS</b>	DREXEL HAMILTON	ESTRADA HINOJOSA & COMPANY	FIFTH THIRD SECURITIES	JEFFERIES, LLC	JP MORGAN SECURITIES, LLC	LOOP CAPITAL MARKETS	<b>MERRILL LYNCH, PIERCE, FENNER &amp; SMITH, INC.</b>
MATTHEW LALLA	87	55	86	89	83	NON-RESPONSIVE	NON-RESPONSIVE	92
LORIE MERTENS-BLACK	90	37	80	80	90	NON-RESPONSIVE	NON-RESPONSIVE	94
MIRTHA DZIEDZIC	88	66	65	86	86	NON-RESPONSIVE	NON-RESPONSIVE	91
SCORES:	<b>265</b>	158	231	255	259	NON-RESPONSIVE	NON-RESPONSIVE	<b>277</b>
RANKINGS:	<b>2</b>	11	9	6	4 Tie	NON-RESPONSIVE	NON-RESPONSIVE	<b>1</b>

<b>PROPOSERS:</b> <b>EVALUATION COMMITTEE MEMBERS:</b>	MORGAN STANLEY & COMPANY, LLC	PNC CAPITAL MARKETS, LLC	<b>RAYMOND JAMES &amp; ASSOCIATES</b>	RBC CAPITAL MARKETS, LLC	SAMUEL RAMIREZ & COMPANY	SIEBERT BRANDFORD SHANK & CO., LLC	STIFEL	TD SECURITIES (USA) LLC	WELLS FARGO BANK, NA
MATTHEW LALLA	NON-RESPONSIVE	86	86	NON-RESPONSIVE	86	86	86	81	86
LORIE MERTENS-BLACK	NON-RESPONSIVE	75	90	NON-RESPONSIVE	65	85	84	90	87
MIRTHA DZIEDZIC	NON-RESPONSIVE	54	84	NON-RESPONSIVE	84	85	89	68	87
SCORES:	NON-RESPONSIVE	215	<b>260</b>	NON-RESPONSIVE	235	256	259	239	260
RANKINGS:	NON-RESPONSIVE	10	<b>3 Tie</b>	NON-RESPONSIVE	8	5	4 Tie	7	3 Tie

**NOTE: EVALUATION COMMITTEE RECOMMENDED 3<sup>RD</sup> AWARD TO RAYMOND JAMES & ASSOCIATES BY A VOTE OF 3-0.**