



QUOTATION

5641 S Laburnum Ave
Richmond VA 23231
www.safewareinc.com

Phase 1 - Federal Highway Surveillance ALPR

Name: City of Hollywood
Attn:
Phone:
Fax:
Email:
Cust ID:
Freight Terms: USC PPD

Date: 6.19.14
Expiration Date: 7.19.14 Valid for 30 Days
Prepared By: Peter Van Kirk
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Email: pvankirk@safewareinc.com
Sales Rep: Peter Van Kirk
Customer Project: Phase 1 - ATCI Communications FEDERAL HIGHWAY SURVEILLANCE ALPR
Payment Terms: net 30

LINE	QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	SAFWARE LIST PRICE	USC DISCOUNT	YOUR DISCOUNT
	26	SITE HANDHOLE (installed) Misc electrical parts and installation by certified electrician*	\$ 715.91	\$ 18,613.66	\$ 2,001.00	41%	64%
	26	ELECTRICAL SERVICE AT LOCATION WITH LOCAL CONSTANT POWER*	\$ 954.55	\$ 24,818.18	\$ 3,489.25	41%	73%
	26	ELECTRICAL CABLE SERVICE Misc electrical parts and installation by certified electrician*	\$ 556.82	\$ 14,477.27	\$ 1,674.25	41%	67%
	8	Carlson Technologies RW-SRCIP-AP-RM-UHF-F Generation II Base TVWS Radio for 6MHz: 470 to 798 MHz (Ch. 1-61) with F-Type Connector	\$ 9,461.66	\$ 75,693.28	\$ 20,483.44	41%	54%
	8	Carlson Technologies RW-053-470-786-5-2B-V UHF Vertical 2 Bay High Gain Omni Antenna 470-786-MHz 6dBi 75 Ohm with F-Type (female) Connector	\$ 1,108.61	\$ 8,868.88	\$ 1,982.99	41%	44%
	8	Carlson Technologies RW-053-470-786-75-10 Custom Build-Rugged 90 Degree Sector Antenna 470-798 MHz 10dBi 75 Ohm with 3' pigtail F-Type (male) Connector	\$ 666.13	\$ 5,328.96	\$ 1,600.88	41%	58%
	8	Carlson Technologies RW-640-6560 In-line Surge protection for RC high-value base station. 75 Ohm, F-type connector, 470-698MHz	\$ 163.54	\$ 1,308.32	\$ 681.24	41%	76%
	10	Carlson Technologies RW-161-RG11 F-100 Custom Build - 100' Flexfeeder Cable, Quad-shield, 77% Braid Coverage, Flooded, Sealed 75Ohm cable w/F-type Connector(Not Cancellable Not Returnable)	\$ 380.64	\$ 3,806.40	\$ 1,683.22	41%	77%
	24	Carlson Technologies RW-SRCIP-CS-ODU-UHF-F CPE Rugged Generation II CPE TVWS Radio: 470 to 698 MHz (Ch. 14-51) ODU	\$ 1,322.00	\$ 31,728.00	\$ 6,287.98	41%	79%
	24	Carlson Technologies RW-650-1550 Industrial HighPower POE Injector Input Voltage: 90-264 VAC @ 47-63 Hz, Output Voltage: 50VDC @ 1 A, 802.3af POE Plus	\$ 140.36	\$ 3,368.64	\$ 618.33	41%	77%
	24	Carlson Technologies RW-900-7220 CPE Pole or Wall Mount for TWS radio	\$ 135.42	\$ 3,250.08	\$ 623.78	41%	78%
	24	Carlson Technologies RS-SUR-110-932 Transtector 60 Vdc/5 V Data PoE 48V weatherproof metal encl. RJ45 Connector - 1101-932	\$ 230.58	\$ 5,533.92	\$ 862.33	41%	73%
	16	Carlson Technologies GS-35F-0548P TRANSTECTOR Outdoor, Gigabit Ethernet, RJ-45 Surge Protector ALPU GigE, Protection to IEC 61000-4-5 standards	\$ 392.54	\$ 6,280.64	\$ 1,134.25	41%	65%
	32	Carlson Technologies RW-057-470-786-8 Log Periodic Yagi Antenna UHF TVWS wideband 470-798 8dBi 75 Ohm with surge protection, F-type Connector and 25' RG-6 cable.	\$ 320.07	\$ 10,242.24	\$ 998.47	41%	68%
	26	Labor installed for standard poles, roof and towers. Includes brackets, straps, engineering and windload analysis	\$ 909.09	\$ 23,636.36	\$ 1,987.25	41%	54%
	21	Exterior PTZ SNP-6200RH-SAMSUNG	\$ 2,613.64	\$ 54,886.36	\$ 5,864.74	41%	55%
	21	POLE MOUNTING KIT-SBP-300PM-SAMSUNG + custom mount and strapping kit	\$ 273.64	\$ 5,746.36	\$ 741.25	41%	63%
	5	Sony SNC-HM662 360/180 HD day night vandal camera	\$ 986.36	\$ 4,931.82	\$ 2,745.24	41%	64%
	5	POLE MOUNTING KIT-SONY HD 360 - custom fabricated and powder coated for Hollywood	\$ 238.64	\$ 1,193.18	\$ 812.85	41%	71%
	25	DTKDP4P DITEK	\$ 95.40	\$ 2,384.94	\$ 254.99	41%	63%
	25	ALTRONIX individually Fused Power Supply	\$ 194.09	\$ 4,852.27	\$ 587.66	41%	67%
	25	VMS NEMA ENCLOSURE PACKAGE (Includes: All necessary Mounting Brackets)	\$ 596.59	\$ 14,914.77	\$ 1,874.54	41%	68%
	16	VIGILANT Car Detector Fixed Camera LPR System - Camera System-LPR SYS-1 model #VSPHXXXW-DL	\$ 6,076.70	\$ 97,227.27	\$ 12,872.87	41%	53%
	16	VIGILANT LPR Basic Service Package - VSBCSVC-04	\$ 228.69	\$ 3,659.09	\$ 900.25	41%	75%
	16	VIGILANT LPR Standard Service Package - VSPK1SVC-04	\$ 104.55	\$ 1,672.73	\$ 327.45	41%	68%
	16	VIGILANT System Start Up and Comissioning - SSUPSYS-COM	\$ 385.51	\$ 6,168.18	\$ 1,824.69	41%	79%
	1	VIGILANT END USER TRAINING FOR LPR SYSTEM-VSPTRNG	\$ 470.45	\$ 470.45	\$ 1,997.41	41%	76%
	1	VIGILANT SHIPPING AND HANDLING -VS-SHP-02	\$ 3,593.75	\$ 3,593.75	\$ 6,872.88	41%	48%
	2	VIGILANT 4g CONNECTIVITY DEVICE	\$ 940.91	\$ 1,881.82	\$ 3,001.74	41%	69%
	100ft	Underground, wet location, Cable	\$ 0.48	\$ 47.73	\$ 2.12	41%	77%
	8	FIXED LPR ENCLOSURE PACKAGE (Includes: All necessary Mountin Brackets for LPR Enclosure, 6 Port POE Switch, interior Fan, 485-232 Converter, 120V DITEK Surge Protector)	\$ 7,772.73	\$ 62,181.82	\$ 15,247.88	41%	49%
	528ft	3/4" EMT (40' PER LOCATION)	\$ 3.98	\$ 2,100.00	\$ 8.45	41%	53%
	5wk	BUCKET TRUCK	\$ 795.45	\$ 3,977.27	\$ 2,187.36	41%	64%
	1	Base License for onssi the Base Server**	\$ 2,737.78	\$ 2,737.78	\$ 6,921.34	41%	60%
	25	OnSSI SUP Part Number for 1 I Video Channel. Manufacturer service and support per channel for 1 year	\$ 77.95	\$ 1,948.86	\$ 371.54	41%	79%
	25	1 ONSSI Channel of Net Video. One is needed per channel of video added to the server (one time fee per channel)	\$ 246.99	\$ 6,174.72	\$ 975.87	41%	75%
	2	24 Port sPatch Panel Cat6	\$ 147.95	\$ 295.91	\$ 387.45	41%	62%
	2	24 port LIU	\$ 308.64	\$ 617.27	\$ 887.55	41%	65%
	1	KVM W/17" LCD MONITOR	\$ 1,829.55	\$ 1,829.55	\$ 3,642.72	41%	50%
	2	JOYSTICK AXIS T8311	\$ 397.73	\$ 795.45	\$ 1,124.38	41%	65%
	1	MISCELLANEOUS hardware and HD cabling requirements	\$ 3,181.82	\$ 3,181.82	\$ 7,342.71	41%	57%
	482ft	CABLE PULL	\$ 0.64	\$ 306.73	\$ 2.71	41%	77%

320hr	LABOR (MOUNTING) Mounting installation for Vigilant ALPR system at Pole location including all boxes, terminations, connections into system, Aiming, programming, tag optimization views. (hours include Senior technician and helper)	\$ 113.65	\$ 36,368.01	\$ 342.87	41%	67%
432hr	LABOR (MOUNTING) Mounting installation for Video Surveillance system including all Boxes, terminations into system (hours include Senior technician and helper)	\$ 113.65	\$ 49,096.81	\$ 342.87	41%	67%
110hr	LABOR (ENERGIZING) Energizing, Focusing, Adjustments of Video Surveillance equipment. (City Staff to be present to determine ideal camera view based on camera site)	\$ 113.65	\$ 12,501.50	\$ 342.87	41%	67%
350hr	LABOR (FINALIZING/COMPLETION) IP Addressing, Commissioning of System at head end and edge device, to integrate field equipment, misc alignments, Including updating camera firmware, loading software, edge recording parameters, Camera Troubleshooting, "burn in" including final configurations and project acceptance (hours include Senior technician and helper)	\$ 113.65	\$ 39,777.50	\$ 342.87	41%	67%
1	LABOR 1 year standard service warranty to include maintenance and support of system under manufacturer to include bucket truck, standard service response time of 72hrs, standard shipping for manufacturer warranty. ATCI will use 2 men to troubleshoot, send back under manufacturer warranty using ground service. After manufacturer repair, ATCI will reinstall.	\$ 38,414.74	\$ 38,414.74	\$ 88,675.98	41%	57%
1	COMPLETE PROJECT PERMIT FEES	\$ 13,599.81	\$ 13,599.81	\$ 24,398.11	41%	44%
1	AS BUILTS DRAWINGS AND ENGINEERING	\$ 6,799.91	\$ 6,799.91	\$ 14,235.11	41%	52%
1	PROJECT MANAGEMENT	\$ 27,199.62	\$ 27,199.62	\$ 75,892.34	41%	64%
1	MISCELLANEOUS COST - CONNECTORS, Boxes	\$ 13,599.81	\$ 13,599.81	\$ 30,487.32	41%	55%
PROPOSAL TOTAL			\$ 764,090.43			

* City/FPL to Supply STEP DOWN TRANSFORMER 120VAC during "power on times"

** Final bill of materials to be adjusted according to site survey.

Note: server, switch gear and major networking devices, monitors with mounts, provided by owner

OPTIONS Federal Highway 1A						
1	LPR for remote areas outside of federal highway Collidge/14th, Washington/14th, and Johnson/14th.	\$ 121,431.91	\$ 121,431.91	\$ 204,201.25	41%	41%
1	FIRST YEAR UPGRADED EXTENDED MAINTANANCE-EMERGENCY RESPONSE 8 WORKING HOUR, ATCI LOANER (Not including Acts of nature/vandalism), priority shipping, edge major component inventory to minimize down time	\$ 27,199.82	\$ 27,199.82	\$ 71,002.10	41%	62%

Special Notes: US Communities Contract Information - Contract number: 4400001839
 Standard freight charges for shipments within the continental US are paid. Any Hazardous material charges or expedited freight will be billed.
 *Agency must be registered with US Communities at www.uscommunities.org

Authorized Signature: Peter Van Kibb

Date: 06/19/14