

April 1, 2018

Dear Rob Lowery:

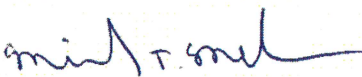
DuBois Chemicals, Inc and BHS Marketing LLC aka BHS Specialty Chemical Products are pleased to announce that DuBois Chemicals has acquired BHS Marketing LLC. The acquisition is complete and beginning June 1, 2018, DuBois Chemicals will be operating the marketing of the Fluorosilicic Acid business out of its Nampa, ID location. DuBois Chemicals, Inc. is a privately held company with Headquarters in Sharonville, OH. DuBois Chemicals will continue to serve as the exclusive marketing agent with the J. R. Simplot Company for the marketing of Simplot's Fluorosilicic Acid production out of the Rock Springs, Wyoming manufacturing facility.

DuBois Chemicals, Inc and BHS Marketing LLC would like to request the permission from Hollywood, City of (SEFLGPG) to assign its supply contract for the supply of Fluorosilicic Acid to DuBois Chemicals. DuBois Chemicals, Inc will be assuming the contract in its entirety and agree to all provisions of the contract as currently executed with BHS Marketing LLC. We would respectfully request your review and signature of the attached consent form to complete the assignment. Upon completion, we would request that you fax back the consent form to us at 208-466-8989 or email to Laura.Lanthier@duboischchemicals.com

Please be assured that the management team responsible for the Fluorosilicic Acid business of BHS Marketing LLC remains in place at DuBois Chemicals and have over 30 years of combined experience in the marketing of Fluorosilicic Acid. We continue to maintain both the product and logistical requirements to ensure your timely supply needs.

Shortly, we will be contacting you to discuss any questions you may have and any of your specific requirements for the assignment of any Hollywood, City of (SEFLGPG) agreement. Thank you for your time and consideration.

Sincerely,



Michael T. Merlo
Vice President
DuBois Chemicals, Inc



April 1, 2018

BY Email, FAX, OR FIRST CLASS MAIL

Hollywood, City of (SEFLGPG)
Attn: Rob Lowery
Procurement Contracts Officer
Procurement Dept.
2600 Hollywood Blvd.
Hollywood, FL 33020

RE: Bid/Supply of Fluorosilicic Acid, for Fluorosilicic Acid ITB #12078-382 dated 02/02/2018, between the Hollywood, City of (SEFLGPG) and BHS Marketing LLC

Dear Rob:

We respectfully request that you acknowledge and consent to the following by your signature below:

- 1- For all purposes of the Agreement, consent is hereby given to (i) the assignment and transfer of the Agreement, and all rights and obligations of BHS Marketing LLC thereunder, from BHS Marketing LLC to DuBois Chemicals, Inc.
- 2- Your consent will be effective on June 1, 2018.
- 3- Please sign and date one copy of this letter and return it to Laura Lanthier via e-mail to Laura.Lanthier@duboischchemicals.com or via fax to 208-466-8989. Your prompt response to this request will be very much appreciated.

If you have any questions or require further information, please feel free to contact me at 208-466-8437.

Very truly yours,

Michael T. Merlo
Vice President

Agreed and Accepted on this _____ day of April, 2018.

Hollywood, City of (SEFLGPG)

By: _____

Title: _____

Request for Taxpayer Identification Number and Certification

**Give Form to the
 requester. Do not
 send to the IRS.**

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type. See Specific Instructions on page 3.	<p>1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. DuBols Chemicals, Inc.</p> <p>2 Business name/disregarded entity name, if different from above</p>	
	<p>3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.</p> <p><input type="checkbox"/> Individual/sole proprietor or single-member LLC <input checked="" type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate</p> <p><input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____</p> <p><small>Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.</small></p> <p><input type="checkbox"/> Other (see instructions) ▶</p>	<p>4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):</p> <p>Exempt payee code (if any) _____</p> <p>Exemption from FATCA reporting code (if any) _____</p> <p><small>(Applies to accounts maintained outside the U.S.)</small></p>
	<p>5 Address (number, street, and apt. or suite no.) See instructions. 3630 E. Kemper Road</p> <p>6 City, state, and ZIP code Cincinnati, OH 45241</p> <p>7 List account number(s) here (optional)</p>	<p>Requester's name and address (optional)</p>

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Social security number									
or									
Employer identification number									
8	0	-	0	2	4	4	8	2	4

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Part II Certification

- Under penalties of perjury, I certify that:
- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
 - I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
 - I am a U.S. citizen or other U.S. person (defined below); and
 - The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person	Date ▶ <u>1/3/18</u>
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.



CITY OF HOLLYWOOD, FLORIDA

CITY OF HOLLYWOOD
PROCUREMENT SERVICES
DIVISION

PROCUREMENT SERVICES DIVISION 2018 MAR 22 PM 12: 24

Piggybacking Request Form

(Use for purchase(s) over \$25,000, when piggybacking off other contracts)

Date 03/13/2018

Department/Office Public Utilities

Division/Area 4011

Contract Administrator Carlos Aguilera

Title Public Utilities Manager

Phone 954-967-4230

Email caguilera@hollywoodfl.org

1. Requested Vendor BHS Marketing LLC

Vendor Number #

Address 1717 E. Fargo Avenue, Nampa ID 83687

Contact Person Betty Kendall-Jones

Title Sales

Phone 385-549-0086

Email betty@bhsmarketing.com

2. Contract title requesting to piggyback? Hydrofluosilicic Acid

Awarding Agency SFGP Coop City of Fort Lauderdale

Contract Expiration Date 2/21/2020

Copy of Contract and Awarding Agency documentation is attached.

Yes No

3. Product/Service being requested (be specific). Delivery of full truck loads of Hydrofluosilicic Acid NSF Approved.

4. Detailed description of the products/services function and purpose. Addition of Fluoride to the City of Hollywood's drinking water.

Procurement Service Division use only

Requisition # R _____
(As Applicable)

Purchase Order # P _____
(As Applicable)

Blanket Purchase Order # BPO _____
(As Applicable)

5. Please explain what process the Department/Office took to verify and/or identify this contract. Coop Bid.

6. Were alternative contracts evaluated to determine that the City is obtaining the most advantageous contract pricing for the required product/service?

Yes No

Please explain NA

7. Total cost of the requested product/service. \$91,000.00

8. Total estimated annual (fiscal year) cost of requested product/service. \$91,000.00

Account Number(s) 42.4011.00000.536.005233 _____

9. Is this product/service covered by a warranty? Yes No

If yes, please attach a copy of the warranty details.

10. Would this purchase(s) result in the potential of future purchases for related products/services being restricted to a particular vendor or create a specific vendor as sole source provider for related items?

Yes No

If yes, please describe the related products/services and estimated cost(s.) _____

11. Would this purchase(s) result in any future maintenance costs which are not included in the initial purchase?

Yes No

If yes, please attach a draft maintenance plan which includes cost estimates and funding source(s.) _____

12. Is this a grant related purchase? Yes No

If yes, please provide details (timeline, expiration dates, milestones, special procurement requirements, etc.) _____

Will this require matching funds? Yes No

What is the grant source? _____

What is the grant (dollar) amount? _____

13. Please complete an advanced search of the vendor recommended for award on the Federal Government's Systems for Award Management at www.sam.gov.

Date of Advanced Search _____

Company Name(s) Searched _____

Search Results _____

Procurement Service Division use only

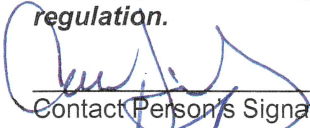
Requisition # R _____
(As Applicable)

Purchase Order # P _____
(As Applicable)

Blanket Purchase Order # BPO _____
(As Applicable)

REQUESTING DEPARTMENT RECOMMENDATION

Note: By signing and returning this form, you are verifying and acknowledging that you have reviewed all portions (scope, terms, conditions, pricing, etc.) of the requested contract and recommend its approval based on the contract complying with the City of Hollywood's scope and pricing requirements and to the best of you knowledge the contract does not violate any applicable policy, statute, governing rule or regulation.



Contact Person's Signature

3/13/18

Date



Supervisor's Signature

3/19/18

Date



Director's Signature

3/19/18

Date

APPROVAL (Procurement Service Division Use Only)			
Verified By:		Date	
Approved By:		Date	

Procurement Service Division use only

Requisition # R _____
(As Applicable)

Purchase Order # P _____
(As Applicable)

Blanket Purchase Order # BPO _____
(As Applicable)



**Southeast Florida Governmental Purchasing
Cooperative Group**

CONTRACT AWARD

Please complete each of the applicable boxes and submit with bid documents, award notices and tabulations to lpiper@myboca.us for placement on the NIGP SEFL website Cooperative contract page.

BID/RFP No. 12078-382

Description/Title: Hydrofluosilicic Acid

Initial Contract Term: Start Date: 2/22/2018 End Date: 2/21/2020

Renewal Terms of the Contract: 2 (No. of Renewals) Renewal Options for 1 (Period of Time)

Renewal No. ___ Start Date: _____ End Date: _____

Renewal No. ___ Start Date: _____ End Date: _____

Renewal No. ___ Start Date: _____ End Date: _____

SECTION #1 VENDOR AWARD

Vendor Name: BHS Marketing, LLC

Vendor Address: 1717 E. Fargo Avenue, Nampa ID 83687

Contact: Betty Kendall-Jones

Phone: (385) 549-0086 Fax: (208) 466-8989

Cell/Pager: _____ Email Address: betty@bhsmarketing.com

Website: _____ FEIN: _____

SECTION #2 AWARD/BACKGROUND INFORMATION

Award Date: 2/22/2018 Resolution/Agenda Item No.: 12078-382

Insurance Required: Yes No _____

Performance Bond Required: Yes _____ No

SECTION #3 LEAD AGENCY

Agency Name: City of Fort Lauderdale

Agency Address: 100 N. Andrews Avenue, Fort Lauderdale, FL 33301

Agency Contact: Stefan Mohammed Email Smohammed@fortlauderdale.gov

Telephone: (954) 828-5351 Fax: (954) 828-5576

COMMODITIES CONTRACT AWARD

CITY OF FORT LAUDERDALE
PROCUREMENT SERVICES DIVISION

Contract Name
HYDROFLUOSILICIC ACID (CO-OP)

Solicitation No.	Initial Period Covered	Master Blanket No.
12078-382	2/22/2018 – 2/21/2020	181072

Awarded Vendor:	Terms:
BHS Marketing, LLC 1717 E. Fargo Avenue Nampa, ID 83687 Attn: Betty Kendall-Jones Tel: 385-549-0086 Email: betty@bhsmarketing.com	P-Card Accepted? Yes

Insurance Coverage Required:	Yes
Authorized Purchases:	\$93,000.00
Approved by City Commission:	Non-Agenda
Extension Options:	Yes Qty 2 / 1 -Yr Extensions

ITEMS:

Full Truck Loads, One Stop \$0.186 / Pound

Less Than Full Truck Loads, Regardless of Number of Stops..... \$0.198 / Pound

Demurrage Rate \$75.00 / Hour

Department & Contract Coordinator: Cesar Alza, 954-828-7865

Procurement Specialist: Stefan Mohammed, 954-828-5351

Approved by Althea Pemsel, MA, CPSM
Interim Manager, Procurement and Contracts

**Bid Tabulation Packet
for
Solicitation 12078-382**

Hydrofluosilicic Acid (Co-Op)

Bid Designation: Public



CITY OF FORT LAUDERDALE

City of Fort Lauderdale

Bid #12078-382 - Hydrofluosilicic Acid (Co-Op)

Creation Date **Jan 3, 2018**

End Date **Feb 2, 2018 2:00:00 PM EST**

Start Date **Jan 18, 2018 11:53:56 AM EST**

Awarded Date **Not Yet Awarded**




12078-382--01-01 Full Truck Loads, One Stop					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
BHS Marketing	First Offer - \$0.186	1140000 / pound	\$212,040.00	Y	Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes: Our price quote is based on a 23% assay adjusted basis.			
Hawkins, Inc. [Ad]	First Offer - \$0.189	1140000 / pound	\$215,460.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:			
Harcros Chemicals	First Offer - \$0.2075	1140000 / pound	\$236,550.00	Y	Y
Product Code: Agency Notes:		Supplier Product Code: 32945 Supplier Notes: Based on 23% analysis			

12078-382--01-02 Less than full truck loads, regardless of the number of stops.					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
BHS Marketing	First Offer - \$0.198	440000 / pound	\$87,120.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes: Our price quote is based on a 23% assay adjusted basis.			
Hawkins, Inc. [Ad]	First Offer - \$0.219	440000 / pound	\$96,360.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:			
Harcros Chemicals	First Offer - \$0.2225	440000 / pound	\$97,900.00		Y
Product Code: Agency Notes:		Supplier Product Code: 32945 Supplier Notes: Based on 23% analysis			

12078-382--01-03 Demurrage Rate					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Hawkins, Inc. [Ad]	First Offer - \$0.00	100 / hour	\$0.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:			
BHS Marketing	First Offer - \$75.00	100 / hour	\$7,500.00		Y

Product Code:		Supplier Product Code:			
Agency Notes:		Supplier Notes:			
Harcros Chemicals	First Offer - \$100.00	100 / hour	\$10,000.00		Y
Product Code:		Supplier Product Code: DUM			
Agency Notes:		Supplier Notes:			

Supplier Totals

f BHS Marketing		\$306,660.00 (3/3 items)			
Bid Contact Laura Lanthier		Address 1717 E Fargo Ave			
betty@bhsmarketing.com		Nampa, ID 83687			
Ph 208-466-8437					
Fax 208-466-8989					
Bid Notes Our price quote is based on a 23% assay adjusted basis.					
The documents attached to the full truck load, 1 stop quote are also valid for the less than full truck loads with more than 1 stop.					
Agency Notes:		Supplier Notes:		Head Atch:	
		Our price quote is based on a 23% assay adjusted basis.			
		The documents attached to the full truck load, 1 stop quote are also valid for the less than full truck loads with more than 1 stop.			
f Hawkins, Inc. [Ad]		\$311,820.00 (3/3 items)			
Bid Contact Casey Klovstad		Address 2381 Rosegate			
marcia.stivanson@hawkinsinc.com		Roseville, MN 55113			
Ph 612-617-8613					
Fax 800-524-9315					
Agency Notes:		Supplier Notes:		Head Atch:	
					
f Harcros Chemicals		\$344,450.00 (3/3 items)			
Bid Contact Carla Birdwell		Address 5132 Trenton Street			
floridabids@harcros.com		Tampa, FL 33619			
Ph 813-247-4531					
Fax 813-247-7917					
Supplier Code 00000489					
Agency Notes:		Supplier Notes:		Head Atch:	
					

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