



CORPORATE:

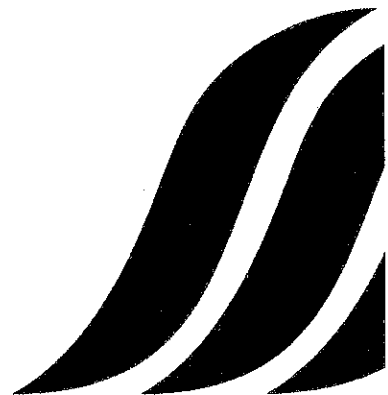
5350 NW 35th Ter., Suite 101
FT. LAUDERDALE, FL 33309
T 954.493.7422 F 954.493.7499
www.WBSFLA.com

3222 Commerce Place, Suite D
WEST PALM BEACH, FL 33407
T 561.588.9440 F 561.471.8950

8250 NW 27th St., Suite 304
MIAMI, FL 33122
T 305.592.2957 F 305.592.2358

Proposal Prepared
For
City of Hollywood Building Department

July 27th 2017





CORPORATE:

5350 NW 35th Ter., Suite 101
FT. LAUDERDALE, FL 33309
T 954.493.7422 F 954.493.7499
www.WBSFLA.com

3222 Commerce Place, Suite D
WEST PALM BEACH, FL 33407
T 561.588.9440 F 561.471.8950

8250 NW 27th St., Suite 304
MIAMI, FL 33122
T 305.592.2957 F 305.592.2358

City of Hollywood Building Department

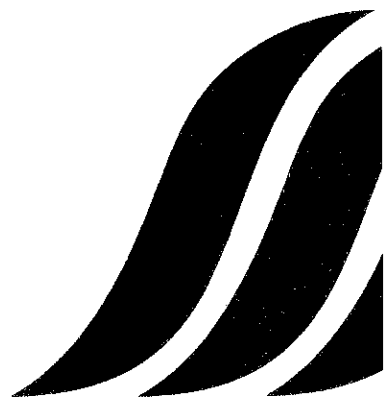
Dear Christina,

I would first like to thank you for giving Wood Business Systems the opportunity to earn your business. Making a decision on a vendor to provide your company with a document solution can be difficult and at times even frustrating.

At Wood Business Systems we take pride in our unique consulting process that allows us to collaborate with you to identify areas in which you can harness new office technology to increase productivity while reducing costs. Based on our expertise, we can recommend innovative solutions leading to measurable and sustainable results for years ahead.

I have prepared this proposal that will hopefully give you a clear understanding of how we can help in your document strategy. Please feel free to contact me if any questions should arise.

Sincerely,
Michael L. Cozzens
President





CORPORATE:

5350 NW 35th Ter., Suite 101

FT. LAUDERDALE, FL 33309

T 954.493.7422 F 954.493.7499

www.WBSFLA.com

3222 Commerce Place, Suite D

WEST PALM BEACH, FL 33407

T 561.588.9440 F 561.471.8950

8250 NW 27th St., Suite 304

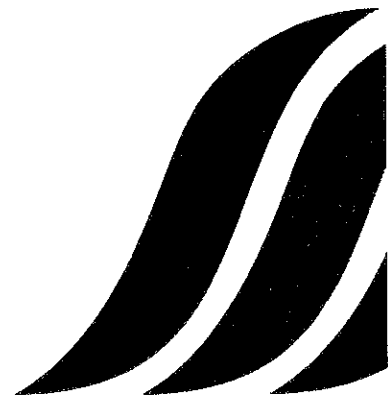
MIAMI, FL 33122

T 305.592.2957 F 305.592.2358

What we do...

Our objective at Wood Business Systems is to provide companies with copying, printing and scanning solutions that work simply, efficiently and economically. Our strength is in the ability to provide the following solutions for companies like yours:

- **Integrate** with *your business applications* and **provide printing and scanning** solutions that will maximize your investment and increase efficiency.
 - Enhance the appearance of your forms and reports by implementing custom form solutions and MFP (multi-functional-printer) devices or network printers.
 - Provide scanning solutions that will directly import scanned documents into your business applications for storage, retrieval or workflow process.
- Provide your company with a **total print and copy solution** that will maximize your network infrastructure while increasing productivity and controlling costs.
 - **Control copying, printing and faxing** expenses by implementing programs that fix the cost of equipment, maintenance and supplies.
 - Develop a plan to increase productivity by directing prints to the most effective devices inside your network infrastructure.
- Help transform your **hard copy documents into a digital format** and provide a solution that will allow you to store and retrieve documents as needed.
 - Design and implement a **hard copy to digital conversion strategy** with the ability to store and retrieve documents quickly and simply.
 - Enhance your business workflow by helping to design a **paperless workflow** system.
- **Value Added Services** provide your company with a single source for your technology needs.
 - Experienced certified professionals to assist with technological recommendations, ensuring you receive the best possible advice and the most cost effective solution





CORPORATE:

5350 NW 35th Ter., Suite 101
 FT. LAUDERDALE, FL 33309
 T 954.493.7422 F 954.493.7499
 www.WBSFLA.com

3222 Commerce Place, Suite D
 WEST PALM BEACH, FL 33407
 T 561.588.9440 F 561.471.8950

8250 NW 27th St., Suite 304
 MIAMI, FL 33122
 T 305.592.2957 F 305.592.2358

At Wood Business Systems, we constantly strive to create custom-designed, yet uncomplicated solutions for our clients. We embrace **simplicity, efficiency, and economy** in every aspect of our business. Our heritage of innovation and award-winning service will ensure that your decision to choose Wood Business Systems was the right one.

**Our Recommendations...
 Hardware/Software**

- 1 KIP 7170 Digital Wide Format System 6 D's Per Minute
 - Print-Scan-Copy
 - Color Scanning
 - Scan to SMB, Email, and USB Drive
 - PDF Print Package
- 2 Roll System

****No charge for Scans**

Investment and Lease Schedule:

Lease Term	Monthly Investment	Black and White Impression Per Month	Impression Charge	Color Impressions Included Per Month	Impression Charge
60	\$424.76	4,000 sq ft	.033	N/A	N/A

Your monthly investment includes ongoing maintenance, supplies, and support as described on the following page for the Gold Plus Program. Prices and fees are valid for 30 days from the date of this proposal and do not include Florida Sales and Doc Stamp Taxes.

-New Technology

-Improved Line Quality with 600x600 dpi

-Improved Efficiencies and workflow with the KIP 7170/Software Compatibility





CORPORATE:

5350 NW 35th Ter., Suite 101
FT. LAUDERDALE, FL 33309
T 954.493.7422 F 954.493.7499
www.WBSFLA.com

3222 Commerce Place, Suite D
WEST PALM BEACH, FL 33407
T 561.588.9440 F 561.471.8950

8250 NW 27th St., Suite 304
MIAMI, FL 33122
T 305.592.2957 F 305.592.2358

**WBS Premier Plus
Document Management Program**

Maintenance

Full coverage maintenance including, all parts, service calls, and scheduled preventive maintenance calls.

Supplies

All supplies required for image creation. Paper and optional supply items are excluded.

Flexibility of Document Volume

If at any time after six months of system installation, actual monthly document output volume varies from the guaranteed minimum monthly document output volume, either upward or downward, you may request an adjustment in your guaranteed minimum monthly document output volume.

Obsolescence Guarantee

If at any time after twelve months of system installation, a technical advancement becomes available, Wood Business Systems will, upon your approval, provide you with the option of upgrading your current system without a cancellation charge.

Program Change Options

If your document output volume has increased or decreased in an amount sufficient to warrant consideration of an alternate plan, Wood Business Systems will provide you with the option of upgrading or downgrading.

Service Loaner

If the mainframe is deemed inoperable and Wood Business Systems is unable to correct the problem within 48 hours, we will provide a loaner of similar or upgraded features at no additional cost until your mainframe is repaired (volume rates will still apply).

Uptime Guarantee

Our systems are designed that with regular maintenance procedures to average up to 98% uptime, in the event the mainframe provided is not performing to standards (excluding preventive maintenance and operator preventable calls) during any 60 day period, Wood Business Systems will provide a loaner of similar or upgraded features at no additional cost until your mainframe is repaired.

Replacement Guarantee

Should the mainframe fail to perform as outlined above, you must notify Wood Business Systems at its corporate address in care of the Operations Manager. Wood Business Systems will have 30 working days to repair your mainframe to factory specifications or, if unable to do so, replace it with a copier of equal or greater capacity, capabilities and features, at no additional cost to you.





CORPORATE:

5350 NW 35th Ter., Suite 101

FT. LAUDERDALE, FL 33309

T 954.493.7422 F 954.493.7499

www.WBSFLA.com

3222 Commerce Place, Suite D

WEST PALM BEACH, FL 33407

T 561.588.9440 F 561.471.8950

8250 NW 27th St., Suite 304

MIAMI, FL 33122

T 305.592.2957 F 305.592.2358

About Us...

Service

Invisible systems are the backbone of your company. At Wood Business Systems, we believe that their value is maximized when they stay invisible and stay working. As a result, we embrace a simple service philosophy: "Respond quickly, be professional, and fix it right the first time."

Our goal is to keep your equipment running at peak efficiency. We offer a proactive maintenance program that includes quality assurance kits for high-usage parts before they wear out, dramatically reducing the need for emergency service calls.

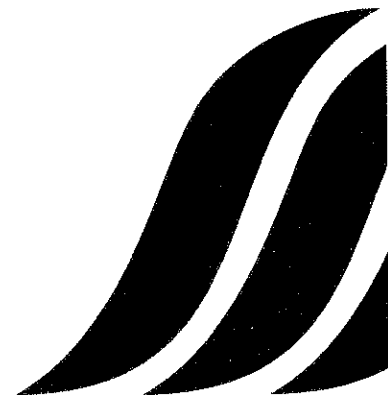
Client Relations

Client relationships are intangible and invisible, but are clearly the most important part of our business. We have designed our client service programs and processes around our clients, plain and simple.

We assign a dedicated Account Coordinator to each client. This approach provides you with one-call access to Wood Business Systems. Your Account Coordinator will become an invisible extension of your business - he/she will get to know your people and your processes. When you call for assistance, your A.C. will be able to address a wide variety of issues quickly and accurately.

Systems Integration

We offer the widest range of imaging solutions and networking solutions, from digital copiers and fax machines, to fully integrated network printers and document management systems. When network integration is required, our team of Network Analysts seamlessly incorporates your existing systems with the latest technology. We provide comprehensive system engineering, end-user training and ongoing support.





CORPORATE:

5350 NW 35th Ter., Suite 101
FT. LAUDERDALE, FL 33309
T 954.493.7422 F 954.493.7499
www.WBSFLA.com

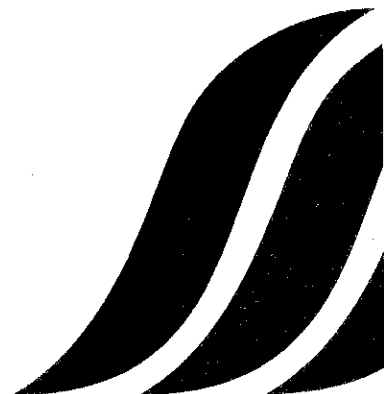
3222 Commerce Place, Suite D
WEST PALM BEACH, FL 33407
T 561.588.9440 F 561.471.8950

8250 NW 27th St., Suite 304
MIAMI, FL 33122
T 305.592.2957 F 305.592.2358

Implementation Schedule...

City of Hollywood Building Department

- _____ Authorize paperwork and order equipment/software • Complete network profile
- _____ Delivery and set up of new equipment/software • Conduct training
- _____ Finalize implementation with delivery & acceptance • Follow up training as needed
- _____ Quarterly account reviews



R251494



SALES ORDER
 5555 N. NOB HILL ROAD
 SUNRISE, FL 33351
 954-483-7422



Deal #: _____
 Sales Professional: John Bradley
 PO#: _____
 Sales Order Date: _____

INSTALLATION ADDRESS

BILLING ADDRESS

Client: City of Hollywood
 Address: 2600 Hollywood Blvd Suite 320
 City/State: Hollywood, FL Zip: 33022
 Phone No: 954-921-3024 Fax: _____
 Contact: Christina Gordon
 Email Address: CGordon@hollywoodfl.org

Client: City of Hollywood
 Address: _____
 City/State: _____ Zip: _____
 Phone No: _____ Fax: _____
 A/R Contact: _____
 Email Address: _____

QTY	Description	Serial Number	Item Number	Price
1	KIP 7170 Digital Wide Format System			
1	PDF Print Package			
1	2 Roll System			
	Print-Scan-Copy-B/W & Color Scanning at 6 D's per Minute			

Type	Model	Serial No.	Order Amount: \$ 0.00
			Supply Total:
			Tax:

SEE SCHEDULE A for Additional Equipment and/or SALES ORDER ADDENDUM FOR SPECIAL INSTRUCTIONS

THIS ORDER IS SUBJECT TO THE TERMS AND CONDITIONS APPEARING HEREON AND ON THE REVERSE SIDE HEREOF, AND BUYER AGREES TO BE BOUND THEREBY. NO MODIFICATIONS OR ADDITIONS THERETO SHALL BE BINDING UPON SELLER UNLESS EXPRESSLY CONSENTED TO IN WRITING BY AN OFFICER OF THE CORPORATION AND THERE ARE NO ORAL OR WRITTEN UNDERSTANDINGS, REPRESENTATIONS OR WARRANTIES AFFECTING THIS AGREEMENT.

Less Trade In: _____
 Total: _____
 Delivery: _____
NET DUE: _____

Print Client Name & Title: _____
 Client Authorized Signature: _____ Date: _____
 Sales Professional Signature: JBJ John Bradley Date: _____
 WBS Authorized Signature: _____ Date: _____

TERMS & CONDITIONS APPEAR ON THE REVERSE SIDE OF THIS ORDER