



# HOLLYWOOD POLICE DEPARTMENT

## LAW ENFORCEMENT TRUST FUND GRANT

1. Hispanic Unity of Florida, Inc.

Name of Organization

2. 1982

Date Established

3. 5840 Johnson Street. Hollywood, FL 33021

Street Address

4. 954-964-8884

Telephone

5. Staff contact person: Felipe Pinzon

6. **General objectives of organization:** Hispanic Unity of Florida (HUF), founded in 1982, is the largest 501 c 3 non-profit organization in Broward County, dedicated to serving the immigrant population. HUF fulfills its mission of Empowering Hispanics and other members of the community to become self-sufficient, civically engaged, and to lead productive lives. HUF's goal is to ease the acculturation transition by providing skills, services and tools to help them build their new lives in their adopted country. HUF serves more than 17,000 individuals annually from over 25 countries. HUF is dedicated to providing comprehensive social services to the community at large and provides an array of programs to a diverse client base by a diverse staff.

7. **Number of Hollywood clients, service recipients, or participants to be served:**

	2014 Actual	2015 Proposed
All agency programs	1,247	1,300
Proposed project or program	202	200

I. **Please describe the target population to be benefited.**

Youth attending Broward public schools have higher rates of risky behaviors and violent interactions than their peers nationwide. Factors such as poverty, proximity to criminal activity often lead to poor grades and place youth at risk for engaging in delinquent activities. The U4T program works towards reducing teen violence by engaging youth, ages 11-19, who are at-risk of school failure, pregnancy, substance abuse, gang involvement, truancy, aggression and antisocial behavior and other negative outcomes by implementing Best Practice preventive services utilizing the Wyman Teen Outreach Program (TOP), an evidence based model, which was selected as a "Model Program" specifically by the Office of Juvenile Justice and Delinquency Prevention for its characteristics of effective programming features that reduce or prevent teen violence. Our program directly impacts City of Hollywood youth and their families.



**I. Briefly describe the project or program for which the funds are requested: (A more detailed explanation may be attached to this application if necessary)**

Hispanic Unity of Florida's (HUF) Unity 4Teens (U4T) is a year-round before/after-school and summer youth development program that fulfills HUF's mission by helping youth attain academic and social success and to increase protective factors so they may grow into self-sufficient, productive and civically engaged adults. HUF's U4T partners with six Title I middle and high schools and uses a comprehensive approach for providing services and/or support to 570 low income and at-risk youth, ages 11-19. A \$25,000 support grant from City of Hollywood LETF will be utilized on salaries and across a variety of direct program expenses, with a small percentage applied towards program administrative expenses.

**8. Outline your plan of action: tasks, schedule and intended outcome.**

U4T's Program Goals are: 1) to deliver instruction and remediation based on student's academic needs, and teachers provide one-on-one or group level support. 2) provide a wide range of education and enrichment activities to decrease risk behaviors and promote academic success through consistent school attendance; 3) provide prevention education to reduce truancy, teen crime, violence, substance abuse, delinquency, and pregnancy; and, 4) develop individualized service strategies to increase protective factors and decrease risk factors for youth who demonstrate the highest risk (approximately one third of the youth served.).

When: U4T services are provided during the school year August 1, 2014 to June 30, 2015 and June 2015 through July 31, 2015 in the summer month. U4T is operated Monday through Thursday during the school year and schedule varies per school; at some schools services begins at 7:00 a.m. -- 9:00 a.m. (Before Care) and 1:45 p.m. -- 5:00 p.m. During the summer, the hours are extended to 8:00 a.m.-5:00 p.m., Monday through Thursday. These hours were established in collaboration with the partnering schools and follow the public school calendar. The intent is to provide services during the times when at-risk behavior in this age group typically occurs -- during out of school time.

Outcome: The results of the U4T partnership with four middle schools and two high schools demonstrate the program has made consistent progress in the lives of the students that participate in the program. Our Program served approximately 1,150 unduplicated students during the academic and summer of 2013-2014. The program's goals were to increase academic performance, improve self-esteem, and develop social and life skills and foster civic responsibilities.

The following are the results from the 2013-2014 school years:

Middle Schools - Unity 4Teens Results

**Goal 1:** 95% of the youth will not obtain a new law violation while enrolled in the program.

**Results:** 99% of students maintained a clean record while enrolled in the program. (Juvenile Justice Information system reports)

**Goal 2:** 80% of students will decrease negative patterns of behaviors.

**Results:** 94% of students decreased negative patterns of behavior.



**Goal 3:** 100% of female participants will not become pregnant and male participants will not cause a pregnancy.

**Results:** 100% of female participants did not become pregnant and 100% male participants did not cause a pregnancy.

**Goal 4:** 100% of students will not use alcohol or drugs while enrolled in the program.

**Results:** 100% of students did not use drugs or alcohol while enrolled

High Schools - Unity 4 Teens Results

**Goal 1:** 80% of students will improve attendance or will have between 0-5 absences

**Results:** 98% of students improved attendance or had between 0-5 absences

**Goal 2:** 80% of students will decrease external suspensions or will have zero external suspensions.

**Results:** 99% of students decreased external suspensions or had zero external suspensions

**Goal 3:** 70% of students will improve their Reading, Math and Science grades.

**Results:** 75% of students improved Reading grades

74% of students improved Math grades

73% of students improved Science grades

**9. Relate the proposed project to your organizational mission and current activities/programs. Please describe what you are looking to achieve. Include how many individuals will be impacted and give per individual impact per dollar**

U4T is a year-round after-school and summer youth development program providing education and enrichment activities to help disadvantaged youth, ages 11-19, attain academic and social success, reduce risk behaviors and learn skills so they may grow into self-sufficient, productive adults. U4T takes a comprehensive approach to providing 600 adolescents with youth development services before and after school and during the summer months. The goals of the program are to help youth attain social and life skills, improve academic performance, gain self-confidence and create a positive and safe environment that reduces risky behavior.

**10. Grant amount requested:** \$ 25,000

**Total cost of project:** \$1,560,560

**11. Geographic area grant will serve:** Hollywood and Fort Lauderdale

**12. Other funding sources applied to for this project:**

	<b>Amount</b>
Children's Services Council	\$1,327,790
TK Foundation	\$ 152,770
City of Hollywood – STEAM Grant – Pending	\$ 30,000
City of Hollywood Police LETF – Pending	\$ 25,000
Sun Sentinel/McCormick Foundation – Pending	\$ 25,000



**13. Funds awarded for this project to date:****Amount**

Children's Services Council

\$1,327,790

TK Foundation

\$ 152,770

**14. Have you been refused any funding for this request?**

Yes

No **X**

(If yes, please explain why)

**15. Is this a new program or project for your organization?**

Yes

No **X****16. Is this grant to supplement an established program?**Yes **X** No**17. List all grants and funding awards received from all other sources public or private during the preceding 5 fiscal years, i.e., federal, state, county, other municipalities, private foundations and private grant programs.****AMOUNTS RECEIVED**

<b>Funding Source</b>	<b>FY'10</b>	<b>FY'11</b>	<b>FY'12</b>	<b>FY'13</b>	<b>FY'14</b>
CSC	\$1,054,000	\$1,642,898	\$1,556,413	\$1,514,788	\$1,426,643
CSC	\$100,000	\$100,000	\$100,000	\$125,000	\$125,000
USCIS Dept. HS	\$0	\$65,162	\$0	\$ 0	\$ 80,000
US Dept. of Treasury	\$110,864	\$110,864	\$83,700	\$83,100	\$79,00
United Way of Broward County	\$147,500	\$147,500	\$147,500	\$147,500	\$185,000
City Of Hollywood General Fund	\$15,000	\$15,000	\$0	\$0	\$25,000
City of Hollywood CDBG	\$48,242	\$39,519	\$15,315	\$ 19,047	\$ 19,047
City of Hollywood Police	\$30,000	\$50,000	\$0	\$ 5,000	\$5,000

**18. If your organization has paid staff:**Number of full-time paid employees: 33part-time: 143**19. Will this grant involve the need for additional employees?**

Yes

No: X

If yes how many?

**20. Is this organization a United Way Agency?**

Yes

No: X**21. If this project will be a continuing one, explain in detail the anticipated source of funds for operation**

**in subsequent years:** The Children's Services Council (CSC) is a multi-year anchoring funder of U4T and central organizational point for leveraging funding for the program, which leads to sustainability. The School Board of Broward County partners with HUF to provide facilities at 4 middle schools and 2 high schools. HUF will continue to seek additional funding through grants to assist with sustaining the program long term. HUF has established strong relationships with other funders such as Comcast, the Broward Sheriff's Office (BSO), City of Hollywood and Aetna that have supported the U4T program in the last 2-3 years. The agency is confident that their support will continue in the years to come.



**22. Was there any documentation (community support, research, fact-finding efforts, etc.) which led you to seek funding for this project or program?**

Research has identified Best Practice elements that define high quality youth development programs during out-of-school time (OST). The U4T program *incorporates* and *demonstrates* the following set of standards throughout current programming and in ongoing program improvement (The National Academies Institute of Medicine 2002; Oregon Commission on Children & Families; Penn State University):

- **Physical and Psychological Safety** – The program provides a safe haven both physically and emotionally. Policies and practices increase safe peer group interaction and decreases unsafe or confrontational peer interactions.
- **Appropriate Structure** – The program has clear rules, expectations, and responsibilities which youth are more likely to follow when they have direct input into their development.
- **Supportive Relationships** – The program offers activities and events that foster trusted connections between caring adults and youth.
- **Opportunities to Belong** - The program provides opportunities for meaningful inclusion regardless of gender, ethnicity, sexual orientation or disabilities. Socio-cultural identity formation and cultural and bicultural competence are promoted. Activities and events foster friendships and provide youth with a sense of a positive group experience.
- **Positive Social Norms** – The program's culture, including habits and expectations, that governs behavior and daily interactions involves conventionally positive social norms.
- **Support for Efficacy and Empowerment** – Youth-based empowerment practices support autonomy, making a real difference in one's community, and provide meaningful challenges.
- **Opportunities for Skill Building** – The program develop skills and competencies through its activities and teambuilding experiences and provide youth the opportunity to build skills that include leadership, sound decision-making, cultural competence, media literacy, positive communication, problem-solving, and civic responsibility.
- **Active Learning** – The program provides learning opportunities that are interactive, reflective, and engage multiple learning styles. For example, programs employ experiential learning opportunities and encourage young people to take positive risks. Youth are encouraged to try new experiences. Whether they are successful or unsuccessful, these attempts are viewed as part of the learning process. Youth learn how to take risks and also learn how to fail courageously.

**23. Please explain the need and/or relevance of your project:**

HUF through its U4T program extends the availability of programs addressing the developmental needs of middle school-age youth who are at-risk of school failure, pregnancy, substance abuse, gang involvement, truancy and other negative outcomes. Youth attending Broward public schools have higher rates of risky behaviors and violent interactions than their peers nationwide. Factors such as poverty, proximity to criminal activity often lead to poor grades and place youth at risk for engaging in delinquent activities. The U4T program provides structured opportunities to meet the growing needs for enrichment and mentoring opportunities for some of the most underserved youth in Broward County.

Youth attending public schools in Broward County, Florida – **the 6<sup>th</sup> largest** school district in the nation, and Florida's **2nd most** populous county with 9.3% of Florida's population - have higher rates of unsafe behaviors, that contribute to unintentional injuries and violence; tobacco use; alcohol and other drug use; sexual behaviors that contribute to unintended pregnancy and sexually transmitted diseases (STDs); unhealthy dietary behaviors; and physical inactivity. The following indicators show the percentage of youth with adolescent problem behaviors:



- Total School Disciplinary Actions for the Broward District was 82,586 or 32% of the student population in 2009/10, compared to 21.7% at the state level for this same time period. This is the highest it has been for Broward in the last five years and nearly doubles the number and percent from 2005/06 when it was 40,972 or 15%. (KID COUNTS, the Annie E. Casey Foundation).

In Broward County, 7,013 juveniles were referred for all crimes (delinquency) in 2009/10, the lowest number since 2005/06 when it was 7,696. The rate per 100,000 youth age 10 through 17 was 3,805 in 2009/10 compared to 4,105 in 2005/06 (FDJJ Delinquency profile 2009/10).

- 29.8% of Florida public middle school students worried about being bullied compared to 28% of students in Broward. Statewide, 3.7% of these students skipped school because of bullying, versus 3% locally (Florida Youth Substance Abuse Survey FYSAS 2010).
- Many Lesbian, Gay, Bisexual, Transgender and Questioning (LGBTQ) students have been victimized in Florida schools (Gay, Lesbian and Straight Education Network GLSEN 2009):
  - ☐ 4 in 5 LGBTQ students experienced verbal harassment because of their sexual orientation and 3 in 5 because of the way they expressed their gender.
  - ☐ 3 in 10 were physically harassed (e.g., pushed or shoved) because of the way they expressed their gender and about 1 in 5 was physically assaulted (e.g., punched, kicked or injured with a weapon) because of their sexual orientation.
  - ☐ 84% felt deliberately excluded or "left out" by peers; 82% had mean rumors or lies told about them; 70% were sexually harassed; 49% had property (e.g., car, clothing or books) deliberately damaged and/or stolen; and 47% experienced electronic harassment or "cyberbullying."
- The US rate for teen moms was 42 births to mothers age 15 through 19 per every 1000 females in that age range in 2008 (KIDS COUNT most recent US data as of 11/20/2011). In Florida, for females ages 15-19, there were 32.8 births per every 1000 in 2010 (Florida Department of Health Florida Charts). In Broward, there were 24.9 births to teen mothers age 15 through 19 per every 1000 Broward females in that age range in 2010 (compared to Florida's 32.8) (Florida Department of Health Florida Charts).

#### **24. Have similar projects or programs been initiated by other organizations in the Community?**

Similar projects in the community are: the YMCA of Broward County and Memorial Hospital.

#### **25. How do you plan to evaluate the success of your project or program? Identify what quantitative and qualitative data will be collected to measure the project's impact.**

The intended benefit of U4T is to connect and involve youth in their community, help them build practical knowledge and promote personal and social responsibility. Program activities help youth improve academically, reduce their engagement in delinquency activities and risky behaviors, and help them develop social and behavioral skills they need as they become adults. Outcomes are measured through staff observation.

The Wyman's self-report questionnaires are used to assess students' problem behaviors, containing items asking students a) whether they had ever been pregnant (females) or caused a pregnancy (males), b) whether they had failed any courses during the previous year at school, and c) whether they had been suspended at any time during the previous year at school. Students were told that the information they provided would be kept confidential, and they were specifically reassured that none of their answers would be available to school officials. Participants are assessed at the start of the program, to provide baseline data, and assessed when the program ends 9 months later. Students' scores in both the treatment and comparison groups were compared between the two time periods to provide indicators of the program's effectiveness in reducing problem behaviors.



Results of additional outcomes like teamwork skills and decision-making skills are measured by staff observation. Additionally, staff performs quarterly review of school records and individual report cards and the Individual Service Strategy; the Pre- and post-test using the Youth Alcohol and Drug Abuse Survey and the Youth Pregnancy Survey. Results are measured quantitatively by tracking school attendance (quarterly), law violation referral data from the Juvenile Justice Information System (spring), and use of the Youth Force Risk Behaviors, Youth Pregnancy and Youth Force Alcohol and Drug Abuse Surveys (pre- and post-service provision).

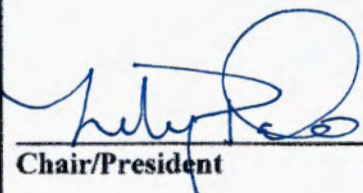
**26. If you received funds in FY 2014, please give details on how the funds were spent and how it impacted the community/individuals. (How many people were impacted with the funding you were given by the Hollywood Police Department Law Enforcement Trust Funds Solely)**

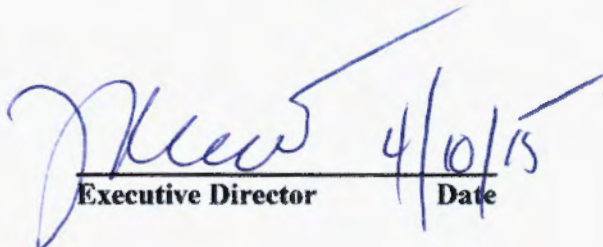
HUF received \$5,000 from the COH Police LETF. Funds were used across direct program expenses and a very small portion was allocated for administration costs. Youth were prepared for their future through life skills training (financial literacy workshops, computer based activities, cooking/nutrition classes), exposed to fine arts and cultural activities, and gain an appreciation for being part of and giving back to the community through community service learning activities. High school age youth were exposed to a variety of activities to help them explore, prepare for and transition into post-secondary education and/or the workforce. 420 youth were served of which 202 were residents of the City of Hollywood.

**27. If you received funds in FY 2014, how much of the Law Enforcement Trust Funds went towards administrative fees? \$500 Other services? Salaries and Benefits \$4,500 (Please give details of what the other services are)**

**28. To be signed by organization's CEO/Board President and by the Executive Director:**

**I hereby certify that the governing Board of this organization has reviewed the contents of this application and approve its submission to the Hollywood Police Department for a Law Enforcement Trust Fund Grant Award.**

 4/10/15  
Chair/President Date

 4/10/15  
Executive Director Date

Date Submitted 4/13/15

Submitted By Ninah Saavedra



Attachment A

Board of Directors



Hispanic Unity of Florida, Inc.  
Board of Directors  
2015

Lily Pardo	Chair	WSVN/Channel 7
Yvonne Lopez	Chair-Elect	City of Coconut Creek
Jorge F. DeApodaca	Past - Chair	AT&T
Jorge Gonzalez	Treasurer	JM Family Enterprises, Inc.
Dan Schevis	Secretary	Community Volunteer
Abraham Cardenas	Director	Merrill Lynch
Angie Stone	Director	Citrix Systems, Inc.
Barbara Grevior	Director	Community Volunteer
Chuck Tatelbaum	Director	Tripp Scott
Emma, Pfister	Director	Templeton & Company
Guillermo Gomez	Director	HSBC
Hector M. Lima	Director	Citrix Systems, Inc.
Jesus Socorro	Director	MBAF
Malena Mendez	Director	Broward Center for the Performing Arts
Melida Akiti	Director	Memorial Healthcare System
Rolando J. Mora	Director	KPMG, L.L.P.

Updated January 2015



Attachment B  
Audited Financial Statement 2013



**HISPANIC UNITY OF FLORIDA, INC.**

**FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED DECEMBER 31, 2013**

**(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2012)**



# HISPANIC UNITY OF FLORIDA, INC.

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**INDEPENDENT AUDITORS' REPORT**

To the Members of the Board of Directors and Audit Committee  
**Hispanic Unity of Florida, Inc.**  
Hollywood, Florida

***Report on the Financial Statements***

We have audited the accompanying financial statements of Hispanic Unity of Florida, Inc. (a nonprofit organization) ("the Organization"), which comprise the statement of financial position as of December 31, 2013, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Hispanic Unity of Florida, Inc. as of December 31, 2013, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Report on Summarized Comparative Information***

We have previously audited Hispanic Unity of Florida, Inc.'s 2012 financial statements, and our report dated April 11, 2013, expressed an unmodified opinion on those financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2012, is consistent in all material respects, with the audited financial statements from which it has been derived.

*Marcus LLP*

Fort Lauderdale, FL  
April 18, 2014



# HISPANIC UNITY OF FLORIDA, INC.

## STATEMENT OF FINANCIAL POSITION

DECEMBER 31, 2013

(WITH COMPARATIVE TOTALS AS OF DECEMBER 31, 2012)

	2013	2012
<b>Assets</b>		
<b>Current Assets</b>		
Cash	\$ 396,895	\$ 271,166
Grants receivable	249,281	274,503
Unconditional promises to give, net	273,026	580,913
Prepaid expenses	37,230	35,638
<b>Total Current Assets</b>	<u>956,432</u>	<u>1,162,220</u>
<b>Non-Current Assets</b>		
Long term unconditional promises to give	904,927	49,955
Property and equipment, net	1,559,214	1,573,391
Deposits and other assets	3,618	4,055
<b>Total Non-Current Assets</b>	<u>2,467,759</u>	<u>1,627,401</u>
<b>Total Assets</b>	<u>\$ 3,424,191</u>	<u>\$ 2,789,621</u>
<b>Liabilities and Net Assets</b>		
<b>Current Liabilities</b>		
Accounts payable and accrued expenses	\$ 128,968	\$ 130,376
Equipment loan	--	7,446
Current portion of mortgages payable	39,332	36,645
Line of credit	190,976	60,332
<b>Total Current Liabilities</b>	359,276	234,799
<b>Noncurrent Liabilities</b>		
Mortgages payable, net of current portion	367,381	516,916
<b>Total Liabilities</b>	<u>726,657</u>	<u>751,715</u>
<b>Commitments and Contingencies</b>		
<b>Net Assets</b>		
Unrestricted	873,582	1,001,490
Temporarily restricted	1,823,952	1,036,416
<b>Total Net Assets</b>	<u>2,697,534</u>	<u>2,037,906</u>
<b>Total Liabilities and Net Assets</b>	<u>\$ 3,424,191</u>	<u>\$ 2,789,621</u>

*The accompanying notes are an integral part of these financial statements.*

# HISPANIC UNITY OF FLORIDA, INC.

## STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED DECEMBER 31, 2013

(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2012)

	2013			2012
	Unrestricted	Temporarily Restricted	Total	Total
<b>Revenues and Other Support</b>				
Contributions	\$ 90,493	\$ 2,175,295	\$ 2,265,788	\$ 1,219,283
Contributions - forgiveness of mortgages payable	110,203	--	110,203	47,903
Special events	102,290	31,603	133,893	517,116
Special events – in-kind	30,575	--	30,575	116,411
Grants from governmental agencies	1,608,685	--	1,608,685	2,089,780
Other grants and fees	185,000	--	185,000	148,718
Miscellaneous	53,249	140,074	193,323	185,317
Donations – in-kind	43,009	25,903	68,912	76,721
Net assets released from restrictions:				
Satisfaction of time restrictions	1,296,699	(1,296,699)	--	--
Satisfaction of program and purpose restrictions	238,640	(238,640)	--	--
<b>Total Revenues and Other Support</b>	<b>3,758,843</b>	<b>837,536</b>	<b>4,596,379</b>	<b>4,401,249</b>
<b>Expenses</b>				
Program services	3,681,293	--	3,681,293	4,164,559
Management and general	81,029	--	81,029	82,000
Fundraising	124,429	--	124,429	321,455
<b>Total Expenses</b>	<b>3,886,751</b>	<b>--</b>	<b>3,886,751</b>	<b>4,568,014</b>
<b>Losses</b>				
Bad debt losses	--	(50,000)	(50,000)	--
<b>Change in Net Assets</b>	<b>(127,908)</b>	<b>787,536</b>	<b>659,628</b>	<b>(166,765)</b>
<b>Net Assets - Beginning of Year</b>	<b>1,001,490</b>	<b>1,036,416</b>	<b>2,037,906</b>	<b>2,204,671</b>
<b>Net Assets - End of Year</b>	<b>\$ 873,582</b>	<b>\$ 1,823,952</b>	<b>\$ 2,697,534</b>	<b>\$ 2,037,906</b>

*The accompanying notes are an integral part of these financial statements.*



# HISPANIC UNITY OF FLORIDA, INC.

## STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2013

(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2012)

	2013				2012
	Program Services	Management and General	Fundraising	Total	Total
Payroll and benefits	\$ 2,719,061	\$ 51,217	\$ 19,685	\$ 2,789,963	\$ 3,155,434
Bank service charges	10,397	1,155	--	11,552	16,858
Dues and subscriptions	4,721	379	86	5,186	4,413
Employee events	1,710	158	32	1,900	4,863
Insurance - general	46,390	802	329	47,521	53,848
Interest expense	36,070	692	257	37,019	38,307
Licenses and permits	600	20	--	620	601
Meetings and seminars	--	--	--	--	1,837
Office supplies and expense	20,592	387	116	21,095	62,182
Postage	5,269	66	60	5,395	8,708
Printing	41,826	835	677	43,338	54,528
Provision for doubtful accounts	3,060	340	--	3,400	4,200
Professional fees	227,056	13,031	1,065	241,152	214,317
Professional fees - in-kind	64,611	4,301	--	68,912	76,721
Program expenses	139,898	111	491	140,500	207,910
Publications and advertising	4,766	--	529	5,295	7,314
Rent	14,454	230	97	14,781	16,086
Repairs and maintenance	94,258	1,565	684	96,507	84,391
Software maintenance	827	92	--	919	2,751
Special event expenses	--	--	67,876	67,876	170,584
Special event advertising expenses - in-kind	--	--	--	--	9,418
Special event expenses - in-kind	--	--	30,575	30,575	106,993
Staff training	25,835	523	335	26,693	41,492
Telephone	62,668	1,418	536	64,622	62,235
Travel	15,898	264	49	16,211	18,013
Utilities	32,762	487	151	33,400	31,762
<b>Total Functional Expenses before Depreciation</b>	<b>3,572,729</b>	<b>78,073</b>	<b>123,630</b>	<b>3,774,432</b>	<b>4,455,766</b>
Depreciation	108,564	2,956	799	112,319	112,248
<b>Total Functional Expenses</b>	<b>\$ 3,681,293</b>	<b>\$ 81,029</b>	<b>\$ 124,429</b>	<b>\$ 3,886,751</b>	<b>\$ 4,568,014</b>

*The accompanying notes are an integral part of these financial statements.*

# HISPANIC UNITY OF FLORIDA, INC.

## STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2013  
(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2012)

	2013	2012
<b>Cash Flows from Operating Activities</b>		
Change in net assets	\$ 659,628	\$ (166,765)
Adjustments to reconcile change in net assets to cash provided by operating activities:		
Depreciation	112,319	112,248
Amortization of forgivable mortgages payable	(110,203)	(47,903)
Provision for uncollectible promises to give	3,400	4,200
Changes in assets and liabilities		
Decrease in grants receivable	25,222	85,581
(Increase) decrease in unconditional promises to give	(550,485)	243,152
(Increase) decrease in prepaid expenses	(1,592)	4,455
Decrease in deposits and other assets	437	477
Decrease in accounts payable and accrued expenses	(1,408)	(24,531)
Total adjustments	(522,310)	377,679
<b>Net Cash Provided by Operating Activities</b>	<u>137,318</u>	<u>210,914</u>
<b>Cash Flows from Investing Activities</b>		
Acquisition of property and equipment	<u>(98,142)</u>	<u>(63,096)</u>
<b>Cash Flows from Financing Activities</b>		
Borrowings on line of credit	641,644	110,000
Repayment of line of credit	(511,000)	(240,328)
Repayment of equipment loan	(7,446)	(10,773)
Repayment of mortgages payable	<u>(36,645)</u>	<u>(34,054)</u>
<b>Net Cash Provided by (Used in) Financing Activities</b>	<u>86,553</u>	<u>(175,155)</u>
<b>Increase (Decrease) in Cash</b>	125,729	(27,337)
<b>Cash - Beginning of Year</b>	<u>271,166</u>	<u>298,503</u>
<b>Cash - End of Year</b>	<u>\$ 396,895</u>	<u>\$ 271,166</u>
<b>Supplemental Disclosures</b>		
Interest paid during the year	\$ 37,019	\$ 38,307
Income taxes paid during the year	\$ --	\$ --

*The accompanying notes are an integral part of these financial statements.*



# HISPANIC UNITY OF FLORIDA, INC.

## NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2013

(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2012)

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### NOTE 1 – ORGANIZATION AND PURPOSE

Hispanic Unity of Florida, Inc. (“HUF” or “the Organization”) was originally founded thirty two years ago by community leaders to ease the acculturation transition for newcomers from other nations. HUF provides comprehensive human services that strengthen the lives of residents throughout Broward County through a diverse spectrum of integrated program services to over 20,000 individuals annually. The community served is from over twenty five countries and varying ethnicities and is assisted through nineteen programs/services in three languages. HUF's thirty-two year commitment has resulted in impacting the lives of over 300,000 people. HUF's programs and services have ensured a productive and self-sufficient pathway to prosperity for immigrants, low-income individuals and families, and other at-risk populations. These services include: English language classes (“ESOL”); immigration services and citizenship classes in-house at ten sites throughout Broward County. The Organization provides a year-round comprehensive youth development program with a case management component for middle and high school at-risk youth at six Broward Public schools and a licensed, Five-Star-rated and accredited preschool. Additionally, it provides the Center for Working Families program which is an integrated service delivery model that incorporates the following: career coaching, financial literacy, free tax preparation, work readiness and employment assistance, and small business entrepreneurship education. The Organization also provides the Te Ayudo program "We can help you", where clients access public benefits, through the Supplemental Nutrition Assistance Program (“SNAP”). HUF remains Broward County's largest 501(c)(3) dedicated to the immigrant population and providing them with the tools they need to build a new life.

### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### *FINANCIAL STATEMENT PRESENTATION*

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (“GAAP”). Net assets, revenues, expenses and losses are classified based on the existence or absence of donor-imposed restrictions as follows:

#### *Unrestricted*

Net assets which are free of donor-imposed restrictions; all revenues, expenses and losses that are not changes in permanently or temporarily restricted net assets are considered to be unrestricted net assets.

# HISPANIC UNITY OF FLORIDA, INC.

## NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2013

(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2012)

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### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### *FINANCIAL STATEMENT PRESENTATION (CONTINUED)*

##### *Temporarily Restricted*

Net assets used by the Organization which are limited by donor-imposed stipulations that either expire with the passage of time or that can be fulfilled or removed by actions of the Organization pursuant to those stipulations.

##### *Permanently Restricted*

Net assets held by the Organization which are limited by donor-imposed stipulations that neither expire with the passage of time nor can be fulfilled or otherwise removed by actions of the Organization. The Organization had no permanently restricted net assets as of December 31, 2013 and 2012.

#### *CASH EQUIVALENTS*

All highly liquid cash investments with original maturities of three months or less are considered to be cash equivalents. The Organization did not have any cash equivalents as of December 31, 2013 and 2012.

#### *CONCENTRATION OF CREDIT RISK*

Financial instruments which potentially expose the Organization to concentrations of credit risk consist principally of cash, grants receivable and unconditional promises to give.

##### *Cash*

Financial instruments that potentially subject the Organization to concentrations of credit risk consist of deposit accounts. The Organization maintains these balances in what it believes to be high quality financial institutions, which it believes limits its risk. As of December 31, 2013, the Organization had approximately \$121,000 of balances in excess of insurance limits covered by the Federal Deposit Insurance Corporation ("FDIC").

##### *Grants Receivable and Unconditional Promises to Give*

Grants receivable and unconditional promises to give consist principally of amounts due from grantor agencies pursuant to the terms of the respective grant agreements and pledges from donors, respectively. Grants receivable and unconditional promises to give are stated at net realizable value. Allowances are provided for amounts estimated to be uncollectible based on historical experience and any specific collection issues that the Organization has identified. It is the Organization's policy to charge uncollectible amounts against the allowance when management determines that the related balance will not be collected. As of December 31, 2013 and 2012, the allowance for doubtful accounts was approximately \$7,000 and \$4,000, respectively.



# **HISPANIC UNITY OF FLORIDA, INC.**

## **NOTES TO FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED DECEMBER 31, 2013**

**(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2012)**

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### **NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

#### ***CONCENTRATION OF CREDIT RISK (CONTINUED)***

##### ***Grants Receivable and Unconditional Promises to Give (continued)***

For the year ended December 31, 2013, the Organization's statement of activities includes the write-off of the final two payments, totaling \$150,000, of a five year unconditional promise to give from a major donor as management determined such amount to be uncollectible. The write-off of \$100,000 of this unconditional promise to give is netted against unrestricted contributions and the remaining \$50,000 is included in temporarily restricted bad debt losses in the statement of activities.

As of December 31, 2013 and 2012, approximately 96% and 70%, respectively, of grants receivable were due from three and four granting agencies, respectively.

For the years ended December 31, 2013 and 2012, approximately 60% and 84%, respectively, of grant revenue were from one and two granting agencies, respectively.

As of December 31, 2013 and 2012, approximately 85% and 87%, respectively, of unconditional promises to give were due from two donors for each year.

#### ***PROPERTY AND EQUIPMENT***

The Organization has established a policy whereby all expenditures in excess of \$500 with a useful life greater than three years are capitalized and depreciated. Property and equipment are stated at cost or if donated, at fair value at the date of donation. Depreciation is calculated using the straight-line method over estimated useful lives ranging from 5 to 39 years. When items are retired or otherwise disposed of, the related costs and accumulated depreciation are removed from the accounts and any resulting gains or losses are recognized.

#### ***CONTRIBUTIONS***

Contributions and gifts received with no restrictions or specified uses identified by the donor are included in unrestricted revenue in the statement of activities when received. Contributions received with donor stipulations that limit the use of donated assets are reported as either temporarily or permanently restricted revenue in the statement of activities when received.

When donor restrictions expire or are fulfilled by actions of the Organization, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the statement of activities as net assets released from restriction.

# **HISPANIC UNITY OF FLORIDA, INC.**

## **NOTES TO FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED DECEMBER 31, 2013**

**(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2012)**

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### **NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

#### ***GRANTS FROM GOVERNMENT AGENCIES***

Grants from governmental agencies are recognized as revenue when the grant funds have been expended in accordance with the grant provisions of the respective agreements.

#### ***DEFERRED REVENUE***

Deferred revenue represents advances from grants to be used on future expenditures. Deferred revenue is recognized as revenue when the related expenditures are incurred. As of December 31, 2013 and 2012 there were no deferred revenue amounts.

#### ***FUND-RAISING ACTIVITIES***

The Organization's financial statements are presented in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 958 "Accounting for Costs of Activities of Not-for-Profit Organizations and State and Local Government Entities that Included Fund Raising". FASB ASC 958 establishes criteria for accounting and reporting for any entity that solicits contributions.

Directly identifiable expenses are charged to programs and supporting services. Expenses related to more than one function are charged to programs and supporting services on the basis of periodic time and expense studies. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

#### ***FUNCTIONAL ALLOCATION OF EXPENSES***

The cost of providing the various programs and other activities has been detailed in the statement of functional expenses and is summarized on a functional basis in the statement of activities. Salaries and other expenses, which are associated with a specific program, are charged directly to that program. Salaries and other expenses, which benefit more than one program, are allocated to the various programs based on the time spent.

#### ***ADVERTISING***

The Organization expenses advertising as incurred. Advertising expense for the years ended December 31, 2013 and 2012 was approximately \$5,000 and \$7,000, respectively.



# **HISPANIC UNITY OF FLORIDA, INC.**

## **NOTES TO FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED DECEMBER 31, 2013**

**(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2012)**

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### **NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

#### ***CONTRIBUTED GOODS AND SERVICES***

Contributed goods and services, including special events – in kind, are reflected in the financial statements at their estimated fair value, if reasonably determined. The contributions of services are recognized if the services received (a) create or enhance non-financial assets, or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donations. For the years ended December 31, 2013 and 2012, donated professional fees and special events – in kind aggregated approximately \$100,000 and \$193,000, respectively.

Services provided by volunteers throughout the year are not recognized as contributions in the financial statements since these services are not susceptible to objective measurement or valuation.

#### ***PROMISES TO GIVE***

Unconditional promises to give cash and other assets to the Organization are reported at fair value at the date the promise is received. Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. Management provides for possible uncollectible amounts based on its assessment of prior years' experience and management's analysis of specific promises made. Amortization of the discounts is included in contribution revenue. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

#### ***FAIR VALUE MEASUREMENTS***

In accordance with GAAP, the Organization defines fair value as the price that would be received to sell an asset or the price paid to transfer a liability in an orderly transaction between market participants at the measurement date. GAAP establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability based on market data obtained from sources independent of the Organization. Unobservable inputs are inputs that reflect the Organization's assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the reliability of inputs as follows:

# HISPANIC UNITY OF FLORIDA, INC.

## NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2013

(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2012)

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### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### *FAIR VALUE MEASUREMENTS (CONTINUED)*

##### *Level 1*

Observable inputs, such as quoted market prices in active markets for the identical asset or liability that are accessible at the measurement date.

##### *Level 2*

Inputs, other than quoted market prices included in Level 1, that are observable either directly or indirectly for the asset or liability.

##### *Level 3*

Unobservable inputs that reflect the entity's own assumptions about the exit price of the asset or liability. Unobservable inputs may be used if there is little or no market data for the asset or liability at the measurement date.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The Organization did not have any financial assets or liabilities requiring fair value measurement on a recurring basis as of December 31, 2013 and 2012.

#### *INCOME TAXES*

The Organization is a not-for-profit organization and a public charity, as described in section 501(c)(3) and 509(a) of the Internal Revenue Code, and exempt from Federal income taxes, except that unrelated business income is taxable. The Organization had no unrelated business income during the years ended December 31, 2013 and 2012.

GAAP requires management to evaluate tax positions taken and recognize a tax liability (or asset) if the Organization has taken an uncertain position that more likely than not would not be sustained upon examination by taxing authorities. Management has analyzed the tax positions taken and has concluded that as of December 31, 2013 and 2012, there are no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. If the Organization were to incur an income tax liability in the future, interest and penalties would be reported as income taxes. The Organization is subject to routine audits by taxing jurisdictions;



# **HISPANIC UNITY OF FLORIDA, INC.**

## **NOTES TO FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED DECEMBER 31, 2013**

**(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2012)**

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### **NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

#### ***INCOME TAXES (CONTINUED)***

however, there are currently no audits for any tax periods in progress. Management believes the Organization is no longer subject to income tax examinations by tax authorities for the years prior to 2010.

#### ***COMPARATIVE INFORMATION***

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2012, from which the summarized information was derived.

#### ***USE OF ESTIMATES***

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Actual results may differ from these estimates.

#### ***SUBSEQUENT EVENTS***

The Organization has evaluated subsequent events and transactions for potential recognition or disclosure in the financial statements through April 18, 2014, the date the financial statements were available to be issued.

# HISPANIC UNITY OF FLORIDA, INC.

## NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2013

(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2012)

### NOTE 3 – UNCONDITIONAL PROMISES TO GIVE

As of December 31, 2013 and 2012, the Organization has received unconditional promises to give as follows:

	2013	2012
Due within one year	\$ 281,133	\$ 585,309
Due within one to five years	904,927	50,000
	<u>1,186,060</u>	<u>635,309</u>
Less: allowance for doubtful accounts	(7,036)	(4,396)
Less: present value discount (rate of less than 1%)	<u>(1,072)</u>	<u>(45)</u>
<b>Unconditional Promises to Give</b>	<b><u>\$ 1,177,953</u></b>	<b><u>\$ 630,868</u></b>

### NOTE 4 – PROPERTY AND EQUIPMENT

As of December 31, 2013 and 2012, property and equipment consists of the following:

	2013	2012
Building and improvements	\$ 1,649,341	\$ 1,626,620
Computer equipment	179,086	166,391
Office equipment	69,648	67,240
Furniture	63,335	62,239
STEM Project	44,641	--
Website	14,144	--
	<u>2,020,195</u>	<u>1,922,490</u>
Less: accumulated depreciation	<u>(919,087)</u>	<u>(807,205)</u>
	1,101,108	1,115,285
Land	<u>458,106</u>	<u>458,106</u>
<b>Property and Equipment, Net</b>	<b><u>\$ 1,559,214</u></b>	<b><u>\$ 1,573,391</u></b>

Depreciation expense was approximately \$112,000 for both years ended December 31, 2013 and 2012.



# HISPANIC UNITY OF FLORIDA, INC.

## NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2013  
(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2012)

### NOTE 5 – LONG-TERM DEBT

As of December 31, 2013 and 2012, long-term debt consists of the following:

	2013	2012
<b>Mortgages Payable</b>		
Mortgage to financial institution; interest at 7.00% per annum from October 26, 2006 until paid in full. Loan is payable in 180 monthly installments of \$3,301. Final payment will be due September 26, 2021. Payments include principal and interest.	\$ 235,607	\$ 257,647
Mortgage to financial institution; interest at 7.00% per annum from June 7, 2006 until paid in full. Loan is payable in 180 monthly installments of \$2,149. Final payment will be due June 6, 2021. Payments include principal and interest.	149,642	164,247
	<u>385,249</u>	<u>421,894</u>
<b>Forgivable Mortgages</b>		
2nd Mortgage to City of Hollywood provided in September 2008; forgivable deferred payment mortgage with zero percent interest. Mortgage is to be satisfied five years after the closeout of the CDBG Grant which provided the funds. This mortgage was fully forgiven in 2013.	--	29,142
6th Mortgage to Broward County provided in February 2009; forgivable deferred payment mortgage with zero percent interest and annual 20% principal reduction. Mortgage is to be satisfied after the property acquired has been used for five years to provide Human Services activities.	21,464	42,925
5th Mortgage to Broward County provided in June 2008; forgivable deferred payment mortgage with zero percent interest. Mortgage is to be satisfied five years after the closeout of the CDBG Grant which provided the funds. This mortgage was fully forgiven in 2013.	--	33,158
<b>Subtotal (Forward)</b>	<u>21,464</u>	<u>105,225</u>

# HISPANIC UNITY OF FLORIDA, INC.

## NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2013  
(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2012)

### NOTE 5 – LONG-TERM DEBT (CONTINUED)

	2013	2012
<b>Forgivable Mortgages (continued)</b>		
<b>Subtotal (Forward)</b>	\$ 21,464	\$ 105,225
4th Mortgage to Broward County provided in February 2008; forgivable deferred payment mortgage with zero percent interest and annual 20% principal reduction. Mortgage is to be satisfied after the property acquired has been used for five years to provide Human Services activities. This mortgage was fully forgiven in 2013.	--	16,442
3rd Mortgage to Broward County provided in June 2003; forgivable deferred payment mortgage with zero percent interest and annual 10% principal reduction. Mortgage is to be satisfied after the property acquired has been used to provide Human Services activities or similar activities as designated by the County for not less than ten years. This mortgage was fully forgiven in 2013.	--	10,000
	<u>21,464</u>	<u>131,667</u>
<b>Total Mortgages Payable</b>	406,713	553,561
<b>Equipment Loan</b>		
Equipment loan with financial institution; interest at 4.75% per annum from August 16, 2010 until paid in full. Loan is payable in 36 monthly installments of \$947. Payments included principal and interest. This loan was fully repaid in 2013.	--	7,446
<b>Total Long-Term Debt</b>	<u>\$ 406,713</u>	<u>\$ 561,007</u>



# HISPANIC UNITY OF FLORIDA, INC.

## NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2013

(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2012)

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### NOTE 5 – LONG-TERM DEBT (CONTINUED)

Interest expense for the years ended December 31, 2013 and 2012 amounted to approximately \$37,000 and \$38,000, respectively. The following is a schedule of future principal payments of the long-term debt (exclusive of forgivable mortgages):

For the Year Ending December 31,	Amount
2014	\$ 39,332
2015	42,216
2016	45,251
2017	48,630
2018	52,196
Thereafter	<u>157,624</u>
<b>Total</b>	<b><u>\$ 385,249</u></b>

### NOTE 6 – AVAILABLE LINE OF CREDIT

The Organization has a demand bank line of credit ("LOC") in the amount of \$200,000. The LOC is subject to interest at the bank's prime rate (3.25% at December 31, 2013) plus 1.75%. The LOC requires monthly interest only payments with the outstanding balance due at maturity, June 2014. The LOC is renewable on an annual basis and is collateralized by the Organization's receivables. As of December 31, 2013 and 2012, the LOC outstanding balance was approximately \$191,000 and \$60,000, respectively. For the years ended December 31, 2013 and 2012, interest expense was approximately \$7,000 and \$6,000, respectively.

### NOTE 7 – COMMITMENTS AND CONTINGENCIES

#### *LEASE COMMITMENT*

The Organization currently leases certain equipment under a non-cancelable operating agreement. This lease is for 48 months and expires August 2014. The approximate future minimum annual rental under this non-cancelable lease for the year ending December 31, 2014 is approximately \$14,000.

Rent expense for the years ended December 31, 2013 and 2012 for all leases amounted to approximately \$15,000 and \$16,000, respectively.

# HISPANIC UNITY OF FLORIDA, INC.

## NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2013  
(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2012)

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### NOTE 7 – COMMITMENTS AND CONTINGENCIES (CONTINUED)

#### *GRANTS CONTINGENCY*

Grant monies received by the Organization are for specific purposes and may be subject to audit by the grantor agencies. Such audits may result in requests for reimbursements due to disallowed expenditures or other actions by grantor agencies. Based upon prior experience, the Organization does not believe that such disallowances or other actions taken by the grantor agencies, if any, would have a material effect on the financial position of the Organization.

### NOTE 8 – TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purpose as of December 31, 2013 and 2012 as follows:

	2013	2012
For the Center for Working Families Program	\$ 1,246,448	\$ 727,708
For the After-School Program	340,762	106,440
For the Advocacy Program	109,939	--
For Unity4Kids Program	45,400	20,000
For Special Events Program	31,403	60,000
For Entrepreneur Program	27,500	17,500
For the Earned Income Tax Credit Program	22,500	23,748
For Education and Training Programs	--	50,000
For the Civic Engagement Program	--	31,020
<b>Total</b>	<b>\$ 1,823,952</b>	<b>\$ 1,036,416</b>

### NOTE 9 – DEFINED CONTRIBUTION RETIREMENT PLAN

The Organization has a 401(k) Plan (the "Plan") to provide retirement and incidental benefits for its employees. Employees are eligible to participate in the Plan after one year of employment and may contribute from 1% to 100% of their annual compensation to the Plan, limited to a maximum annual amount as set by law. The Organization's match is discretionary and determined each year by the financial position of the Organization. The Organization can match employee contributions at 10% of the amount contributed not to exceed 1% of the employee's annual compensation. All matching contributions vest on a schedule based on the employee's years of employment – 25% in the second year, 50% in the third year, 75% in the fourth year, 100% in the fifth year and thereafter. There were no contributions made by the Organization for the years ended December 31, 2013 and 2012.



Attachment C

IRS Letter determining HUF's Tax Exempt Status



IRS Department of the Treasury  
Internal Revenue Service

P.O. Box 2508  
Cincinnati OH 45201

In reply refer to: 0248164828  
Apr. 03, 2014 LTR 4168C 0  
59-2230272 000000 00

00019819  
BODC: TE

HISPANIC UNITY OF FLORIDA INC  
% VIRGINIA CIELO-BASURTO CFO  
5840 JOHNSON ST  
HOLLYWOOD FL 33021

RECEIVED  
4/2/14

04776

Employer Identification Number: 59-2230272  
Person to Contact: Tonya Morris  
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Mar. 25, 2014, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in March 1984.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website [www.irs.gov/eo](http://www.irs.gov/eo) for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.



Attachment D

HUF's FY 2014 and FY 2015 Total Operating Budget

**Hispanic Unity of Florida, Inc.**  
**2014 Budget**

**Revenues**

Donations	1,534,473
Principal reduction	21,462
Satisfaction of restrictions	5,197
Fundraising events	35,000
Grants	1,850,810
Misc or fee income	190,753
<b>Total Revenues</b>	<b>3,637,695</b>

**Expenses**

Salaries and benefits	2,758,623
Advertising	2,800
Bank service charges	11,088
Building repairs/maintenance	82,524
Bus transportation	19,600
Depreciation	123,944
Dues and subscriptions	2,700
Insurance	42,996
Interest	33,996
Licenses and permits	720
Mileage	16,197
Office expense	21,714
Postage and shipping	6,402
Printing	47,863
Professional fees	154,853
Program expenses	138,892
Public relations	9,060
Rent	16,740
Software	1,800
Special fundraising events	10,000
Staff events	2,004
Staff training	33,338
Telephone	51,005
Utilities	31,994
<b>Total Expenses</b>	<b>3,620,853</b>

<b>Incr (Decr) in UNR Assets</b>	<b><u>\$ 16,842</u></b>
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**Hispanic Unity of Florida, Inc.**  
**2015 Budget**

**Revenues**

Donations - UNR	264,700
Donations - TR	1,244,953
Satisfaction of Restrictions	(4,798)
Fundraising events	58,000
Grant Income	2,300,585
Interest Income	120
Rental Income	43,938
Voluntary Pre-K	43,800
Fees & Miscell Income	120,670
<b>Total Revenues</b>	<b>4,071,968</b>

**Expenses**

Salaries and benefits	2,988,773
Advertising	5,300
Bank service charges	11,328
Building repairs/maint	110,868
Bus transportation	33,446
Depreciation	129,996
Dues Subscriptions	8,700
Insurance	46,086
Interest expense	32,004
Licenses and permits	2,150
Mileage reimbursement	20,286
Office expense	31,708
Postage and shipping	8,534
Printing	39,061
Professional fees - Audit	23,004
Professional fees - Background	3,694
Professional fees - Grants	16,400
Professional fees - Network	33,791
Professional fees - Other	82,454
Program Exp - Mktg - Access Cntr	38,000
Professional fees - Personnel	6,504
Professional fees - Web Page	6,000
Program Expenses Total	197,197
Public Relations	9,000
Rent	12,641
Software	1,800
Special Fundraising Events	17,250
Staff events/meetings	2,004
Staff training and development	44,277
Telephone	53,406
Utilities	38,004
<b>Total Expenses</b>	<b>4,053,666</b>

**Increase (Decrease) in UNR Assets** \$ 18,302

Attachment E

Letter of Support



# THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

3601 SW 89<sup>th</sup> Avenue • Miramar, Florida, 33025 • TEL 754-323-1350 • FAX 754-323-1480

## MIRAMAR HIGH SCHOOL ADMINISTRATION

*Brian C. Faso, Principal*  
*Pamela Carroll, Assistant Principal*  
*Cornelia Hoff, Intern Principal*  
*John Murray, Assistant Principal*  
*Shoni Thompson, Assistant Principal*  
*Selwyn Brown, 10<sup>th</sup> Grade Support*  
*Donald Reed, 9<sup>th</sup> Grade Support*

## SCHOOL BOARD

*Chair* ANN MURRAY  
*Vice Chair* LAURIE RICH LEVINSON  
  
BENJAMIN J. WILLIAMS  
ROBIN BARTLEMAN  
MAUREEN S. DINNEN  
PATRICIA GOOD  
KATHERINE M. LEACH  
NORA RUPERT  
DONNA P. KORN  
  
ROBERT W. RUNCIE  
*Superintendent of Schools*

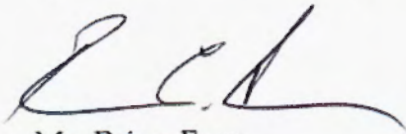
To whom it may concern:

Please accept this letter of agreement that Miramar High School intends to partner with Hispanic Unity of Florida, Inc. and the Children's Services Council of Broward County in the delivery of 21<sup>st</sup> Century Community Learning Center (21<sup>st</sup> CCLC) afterschool services. Through this partnership the following services will be provided to students at Miramar High School:

- Academic enrichment (e.g., homework assistance, reading, math, science, and technology programs),
- Community service learning projects,
- Character education workshops,
- Physical education and recreational activities,
- Dropout prevention activities,
- Employability skills and post-secondary education exploration,
- A safe haven for creativity and self-expression.

Miramar High School will provide space during the school year and summer for program operations.

As we are committed to ensuring quality after school program services, we will work closely with all our partners to provide a meaningful afterschool experience. If you have any questions or concerns, please do not hesitate to contact me at (754) 323 - 1350.



Mr. Brian Faso



Brian C. Faso, Principal

**Patriot Airlines**  
*"Where Dreams Take Flight"*

To whom it may concern:

Please accept this letter of agreement that Miramar High School intends to partner with Hispanic Unity of Florida, Inc. and the Children's Services Council of Broward County in the delivery of 21<sup>st</sup> Century Community Learning Center (21<sup>st</sup> CCLC) afterschool services.

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As we are committed to ensuring quality after school program services, we will work closely with all our partners to provide a meaningful afterschool experience. If you have any questions or concerns, please do not hesitate to contact me at (754) 323 - 1350.

Mr. Brian Faso



March 23, 2015

**CHILDREN'S  
SERVICES COUNCIL MEMBERS:**

*Emilio Benitez, Chair  
Governor Appointee*

*Kim Gorsuch, Vice Chair  
Community Development  
Administrator, Circuit 17  
Department of Children &  
Families*

*Elyse Clapgood, Secretary  
Governor Appointee*

*Robin Bartleman, Immediate Past  
Chair  
Board Member  
Broward County Public Schools*

*Beam Furr  
Broward County Commission*

*Hon. Michael J. Orlando  
Judicial Member*

*Tara R. Philipp  
Governor Appointee*

*Robert W. Runcie  
Superintendent  
Broward County Public Schools*

*Maria M. Schneider  
Governor Appointee*

*Dr. Paula Thaqi  
Director  
Broward County Health  
Department*

*Ana M. Valladares  
Governor Appointee*

**STAFF**

*Cindy J. Arenberg Seltzer  
President/CEO*

**LEGAL COUNSEL**

*John Milledge*

*Garry Johnson*

Ms. Josie Bacallao  
President/CEO  
Hispanic Unity of Florida  
5840 Johnson Street  
Hollywood, FL 33021

RE: Hispanic Unity of Florida

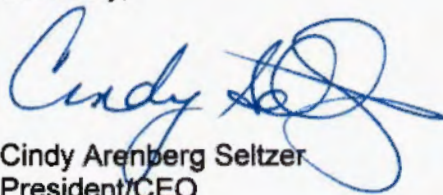
Dear Ms. Bacallao:

This correspondence serves as a Letter of Support from The Children's Services Council of Broward County (CSC) with respect to Hispanic Unity of Florida's (HUF) "STEM in the Gardens" grant application.

The CSC recognizes Hispanic Unity of Florida as a leader in the successful provision of youth development programs. Our relationship with HUF spans more than a decade and we are proud of the work our collective partnership has realized to improve the quality of life for children and families. We are a major source of funding for Unity 4 Teens, through our Youth Force grant, and will champion this project through continued support and collaboration.

The CSC strongly supports Hispanic Unity of Florida in its efforts to address Access to Higher Education/Closing the Achievement Gap for a predominantly minority, low- income population lacking access to education, preparation and motivation to pursue careers in STEM fields.

Sincerely,



Cindy Arenberg Seltzer  
President/CEO



## Attachment F

List of Governing Board of Directors showing Business, Professional and  
Community Affiliations

## Hispanic Unity of Florida Board of Directors Directory

### **Akiti, Melida**

Vice President  
South Broward Community Health Service/  
Memorial Healthcare System  
1750 East Hallandale Beach Blvd  
Hallandale, Florida  
954-276-9781  
[melswl@comcast.net](mailto:melswl@comcast.net)

**Class of 2019**

### **Cárdenas, Abraham (Abe)**

Financial Advisor  
Merrill Lynch  
2611 East Oakland Park Boulevard, Suite 300  
Fort Lauderdale, FL 33306  
Phone: 954-537-3831  
[abraham.cardenas@ml.com](mailto:abraham.cardenas@ml.com)  
**Class of 2016** (Started November 2010)

### **DeApodaca, Jorge F., Past-Chair**

Director, Wireless Project Management Office  
AT&T  
600 NW 79<sup>th</sup> Avenue, Room 356  
Miami, FL 33126  
Work: 305.260.8733  
Cell: 305.297.3618  
Home: 305.827.6767  
[jd6601@att.com](mailto:jd6601@att.com)  
**Class of 2015** (Extended to 2017)

### **Gomez, Guillermo (Willy)**

SVP/Regional Commercial Executive  
HSBC  
3908 SW 137<sup>th</sup> Ave.  
Davie, FL 33330  
954-294-6904  
[guillermo.x.gomez@us.hsbc.com](mailto:guillermo.x.gomez@us.hsbc.com)  
**Class of 2020**

### **Gonzalez, Jorge, Treasurer**

Vice President, Corporate Taxes  
JM Family Enterprises, Inc.  
100 Jim Moran Boulevard  
Deerfield Beach, FL 33442  
Work: 954-429-2069  
Cell: 954-304-2344  
[Jorge.gonzalez@jmfamil.com](mailto:Jorge.gonzalez@jmfamil.com)  
**Class of 2016** (September 2010)

### **Grevior, Barbara**

Community Volunteer  
1741 SE 7<sup>th</sup> Street  
Fort Lauderdale, FL 33316  
Home: 954-463-2800  
Cell: 954-562-7869  
[BGpaws@aol.com](mailto:BGpaws@aol.com)  
**Class of 2016** (Started August 2010)

### **Lima, Hector M.**

Vice President, Americas Field Services  
Citrix Systems  
8220 Southwest 2<sup>nd</sup> Street  
Miami, FL 33144  
Home: 305-984-9761  
[hector.lima@citrix.com](mailto:hector.lima@citrix.com)  
**Class of 2017** (Started January 2011)

### **López, Yvonne, Chair-Elect**

Community Relations Manager  
City of Coconut Creek  
4800 West Copans Road  
Coconut Creek, FL 33063  
Work: 954-973-6722  
Fax: 954-973-6790  
Cell: 954-471-2898  
[ylopez@coconutcreek.net](mailto:ylopez@coconutcreek.net)  
**Class of 2016**

### **Mendez, Malena**

Director of Corporate Partnerships  
Broward Center for the Performing Arts  
201 SW 5<sup>th</sup> Avenue  
Fort Lauderdale, FL 33312  
Work: 954-468-3331  
Cell: 954-558-6699  
[mmendez@browardcenter.org](mailto:mmendez@browardcenter.org)  
**Class of 2017**

### **Mora, Rolando J.**

Federal Tax Senior Manager  
KPMG, L.L.P.  
12125 SW 68<sup>th</sup> Avenue  
Pinecrest, FL 33156  
305-720-1376  
[Rimora@kpmg.com](mailto:Rimora@kpmg.com)  
**Class of 2019**

### **Pardo, Lily, Chair**

Director, Public Relations/Community Affairs  
WSVN/Channel 7  
1401 79<sup>th</sup> Street Causeway  
Miami, FL 33131  
Work: 305-795-2652  
Cell: 305-336-2916  
[lpardo@wsvn.com](mailto:lpardo@wsvn.com)  
**Class of 2016** (Started May 2010)

### **Pfister, Emma**

Parter Tax Services Division  
Templeton & Company  
301 East Las Olas Blvd.  
Suite 800  
Fort Lauderdale, FL 33301  
Work: 954-333-0001 ext. 302  
[EPfister@templetonco.com](mailto:EPfister@templetonco.com)  
**Class of 2020**

## Hispanic Unity of Florida Board of Directors Directory

### **Schevis, Dan, Secretary**

Community Volunteer  
438 NE 11<sup>th</sup> Avenue  
Fort Lauderdale, FL 33301  
Home: 954-763-3574  
Cell: 954-445-6375  
[dschevis@bellsouth.net](mailto:dschevis@bellsouth.net)  
**Class of 2015**

### **Socorro, Jesus**

Audit Principal & Risk Advisory Practice  
Leader  
MBAF  
1450 Brickell Ave, 18th FL  
Miami, FL 33131  
Work: 305-373-5500  
Cell: 305 984-3196  
[jsocorro@mbafcpa.com](mailto:jsocorro@mbafcpa.com)  
**Class of 2021**

### **Stone, Angie**

Citrix Systems  
511 SE 5<sup>th</sup> Avenue, Suite 2320  
Fort Lauderdale, FL 33301  
Work: 305-778-8003  
[angiestone@gmail.com](mailto:angiestone@gmail.com)  
**Emerge Broward Class 2010-2011**  
**Class of 2016**

### **Tatelbaum, Chuck**

Director  
Tripp Scott  
110 SE Sixth Street, Suite 1500,  
Fort Lauderdale, FL 33301  
work: 954-525-7500  
Cell: 954-760-4902  
[cmt@TrippScott.com](mailto:cmt@TrippScott.com)  
**Class of 2020**

### **Legal Counsel**

#### **Avalos, Catalina**

Tripp Scott, P.A.  
110 SE 6<sup>th</sup> Street, 15<sup>th</sup> Floor  
Fort Lauderdale, FL 33301  
Work: 954-760-4921  
Fax: 954-761-8475  
[pol@trippscott.com](mailto:pol@trippscott.com)

### **Board Member Emeritus**

#### **Arias, Juan Carlos**

Trial Lawyer  
Velasquez, Dolan, Arias  
101 North Pine Island Road, Suite 201  
Fort Lauderdale, FL 33324  
Cell: 954-326-3076  
Home: 954-326-3076  
[JArias@vdatriallawyers](mailto:JArias@vdatriallawyers)

#### **Baerga, Manny**

Cell: 754-422-5798  
[ManuelBaerga@yahoo.com](mailto:ManuelBaerga@yahoo.com)



## Attachment G

Key Staff Qualifications relevant to this project

of staff	Position	Education	Experience	Duties	% of Time Devoted to Position	Position Control Code
1 FT YR	Vice President of Programs	BA/BS degree required, Master's degree preferred	Have a minimum of five (5) years of experience managing multiple social service programs in a nonprofit environment	Provide guidance to Program Manager; Identification of client needs, program development, budget/financial monitoring and relationship-building with school administrators and other social service providers.	20%	PM
1 FT YR	U4T Program Manager	Minimum of a BA/BS in Education or related field.	A minimum of 5 years of related experience	Supervises all staff, oversees daily program operations ensuring that contractual obligations are fulfilled and outcomes are met	80%	PM
1 FT YR	Senior Program Assistant	AA degree required BA/BS degree preferred	3 years of clerical and customer service experience, computer knowledge	Assists Program Managers with hiring process, data entry, billing, planning, scheduling and monthly reports, registration, etc.	100%	DS/P/Oth
1 FT YR	Intake Specialist	High School Diploma. AA preferred	2 years of experience	Assists with program registration, documentation, filing and customer service	100%	DS/P/Oth
FT YR	Youth Coordinator	Minimum of a BA/BS in Education or related field	A minimum of 2 years of related experience	Assists Program Manager with data and outcomes input. Ensures quality control	20%	DS/P/Oth
2 FT YR	Youth Development Counselor	Minimum of a BA/BS degree in social work, education or related field	1 year of case management experience preferred working with youth.	Complete comprehensive assessment of youth needs. Provides guidance to reduce barriers and connects youth to community supports. Coordinates the delivery of services in accordance with the case plan. Provides follow-up.	100%	DS/P/Coun
1 FT YR	Case Manager	Minimum of a Master degree in social work, education or related field	3 – 5 years of case management experience preferred working with youth.	Complete comprehensive assessment of youth needs. Provides guidance to reduce barriers and connects youth to community supports. Coordinates the delivery of services in accordance with the case plan. Provides follow-up.	100%	DS/Pf/Csm
1 FT YR	Senior Case Manager	Master degree in social work, education or related field	5 years of case management experience working with youth	Complete comprehensive assessment of youth needs. Provides guidance to reduce barriers and connects youth to community supports. Coordinates the delivery of services in accordance with	100%	DS/Pf/Csm



				the case plan. Provides follow-up. Additional duties include research and analysis to determine best practices in case management and serving at risk youth. Supporting the Program Manager with assigned administrative duties.		
4 PT YR	Prevention Education Specialists	Minimum of a BA/BS degree in social work, education or related field	2 years of experience working with at-risk youth and implementing curriculum	Implement the Teen Outreach Program and work with case managers and youth development professionals	100%	DS/Pf/Oth
1PT YR	Co-Facilitator Prevention Education Specialist	AA degree required, BA/BS degree preferred	2 years of work experience	Assist with the Implementation of the Teen Outreach Program working with Program Manager and Prevention Education Specialists to coordinate classes, community service learning and data entry.	100%	DS/Pf/Oth
3 PT YR	Site Facilitators	Minimum of a BA/BS degree in education or related field	2 years of management experience and/or supervisory experience and a Florida Teaching Certificate	Develop and implements the reading, science and math components. Supervises part-time teaching staff	100%	DS/Pf/Oth
1 PT YR	Site Facilitator 1	High School Diploma. AA preferred	3 – 5 years of experience preferred working with youth.	Develop and implements the reading, science and math components. Supervises part-time teaching staff	100%	DS/Pf/Oth
10 PT YR	Teachers	Minimum of a BA/BS degree in education or related field	Teaching Certificate	Implement reading, math, science and other academic enrichment activities	100%	DS/Pf/Tch
7 PT YR  6 FT SO	Youth Activity Counselors	High School Diploma	2 years of experience working with youth	Supports Site Facilitator in delivering program services; provides help with homework, social development and community service activities.	100%	DS/P/Coun
1 PT SY	Youth Activity Counselor 1	High School Diploma	2 years of experience working with youth	Supports Site Facilitator in delivering program services; provides help with homework, social development and community service activities.	100%	DS/P/Coun
4 PT YR  4 FT SO	Security Specialist	High School Diploma	At least 2 years of experience working with youth	Patrol the school's perimeter and interior to provide maximum visibility and advise the Site Facilitator of all hazardous conditions, unsafe procedures and all serious security matters	100%	SS



## Attachment H

### Project Budget

# Hispanic Unity of Florida, Inc.

## Unity for Teens Program -U4T

Budget 2015	
	Total U4T
<b>Revenues</b>	
Children's Service Council - Middle Schools	882,635
Children's Service Council - High Schools	401,510
Other Foundations/Corporations/Local Governments:	
TK Foundation - High Schools	152,770
SunSentinal	10,000
TJX	5,000
Comcast	15,000
Publix	7,500
Community Foundation of Broward County	14,000
AD Henderson	15,000
<b>City of Hollywood</b>	<b>25,000</b>
<b>Total Revenues</b>	<b>1,528,415</b>
<b>Expenses</b>	
Salaries and benefits	1,143,605
Building Repairs & Maint	18,848
Bus Transportation	27,200
Depreciation	22,100
Insurance-D&O / Liability	5,177
Insurance-Property	2,720
Interest Expense	5,440
Professional Fees - Network	10,510
Professional Fees - Background Checks	320
Travel / Mileage Reimb	8,869
Office Expenses	3,816
Postage and Shipping	776
Printing	7,728
SBBC Before and After school Fees	1,000
School/Consumables Supplies	35,574
Program Food snacks Summer	4,251
Staff Training & Development	2,240
Occupancy	25,392
Equipment-Laptop	800
Program Value Added /Flipany	15,872
Flex Funds	4,400
Transportation Fieldtrips & Swimming	36,298
Communications / Telephone	13,086
Administrative Fee 9%	127,543
<b>Total Expenses</b>	<b>1,523,565</b>
<b>Incr (Decr) in UNR Assets</b>	<b>4,850</b>



Attachment I

HUF's Annual Report and Brochures

## Radio:

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### ACA:

HOT 105 FM: Interview with Rodney Baltimore on February 5<sup>th</sup>: [http://od-cmg.streamguys1.com/miami/mia1051/Rodney\\_CommunityInterviews/hispanic\\_unity\\_sign\\_up\\_affordablehealthcareact\\_aka\\_obamacare\\_in\\_broward\\_county\\_tillfeb5.mp3](http://od-cmg.streamguys1.com/miami/mia1051/Rodney_CommunityInterviews/hispanic_unity_sign_up_affordablehealthcareact_aka_obamacare_in_broward_county_tillfeb5.mp3)

### VITA:

Univision's Miami Despierta Radio, January 27

ESPN Deportes: Tentatively schedules for 3.24

### General About HUF Services:

La Nueva 88.3 FM on February 2: Have MP3 file

## Television:

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### VITA:

WSVN Dollars and Sense Segment: Aired 3/2: <http://www.wsvn.com/story/28240988/free-tax-prep>

### ACA:

## Print/Electronic:

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### ACA:

Univision 24 on February 7:

[http://www.diariolasamericas.com/4851\\_eeuu/2936633\\_floridanos-no-tiene-seguro-medico-miami.html](http://www.diariolasamericas.com/4851_eeuu/2936633_floridanos-no-tiene-seguro-medico-miami.html)

Dario de Las Americas, February 10:

[http://www.diariolasamericas.com/4851\\_eeuu/2936633\\_floridanos-no-tiene-seguro-medico-miami.html](http://www.diariolasamericas.com/4851_eeuu/2936633_floridanos-no-tiene-seguro-medico-miami.html)

Miami Herald, January 14: <http://www.bradenton.com/2015/01/14/5582197/26m-hispanics-sign-onto-obamacare.html>

## 2015 HUF Coverage

### Emerging Entrepreneurs:

El Sentinel, March 17: <http://www.sun-sentinel.com/elsentinel/fl-es-talleres-score-hispanicunity-20150317-story.html>

MiamiDario.com, March 18: <http://www.miamidiario.com/exitosos/economia-finanzas-/miami/florida/economia/emprendedores-2020/luis-f-tome/335884>

### VITA Ads:

Sun Sentinel (1/8P-4C)

So. FL Sun Times (1/8P-4C)

African-American (Main News)

Westside Gazette (1/8P-BW)

El Sentinel (1/8P-4C)

ACHEI USA (1/8P-4C)

### Other:

Miami Herald: Thank You to Funders Ad on 2/16 AND re-run when?

**THANK YOU**

Our vision would not be possible without the remarkable corporations, individuals and foundations listed here. With our investor's support, every day we move closer to fulfilling our vision of empowering everyone, including the more than 17,000 we serve annually, to live their American dream.

We thank them for their support. We thank them for their commitment to building community. We thank them for their vision and above all - we thank them for their trust in us and our movement to empower a new generation of Americans.

**HISPANIC UNITY FLORIDA**

Join us for a 9-54 or 3-05 Calabita Empowerment Tour  
Visit [www.hispanicunity.org](http://www.hispanicunity.org)  
Click the "Take Action" tab and then "Empowerment Tour"

**Sponsors:**

- Chase, JPMorgan, NCLR, Citi, BRU PC, Aetna, PNC, Publix, Sun Sentinel, TRIP, SCOT, citrix, Comcast, PNC, and others.