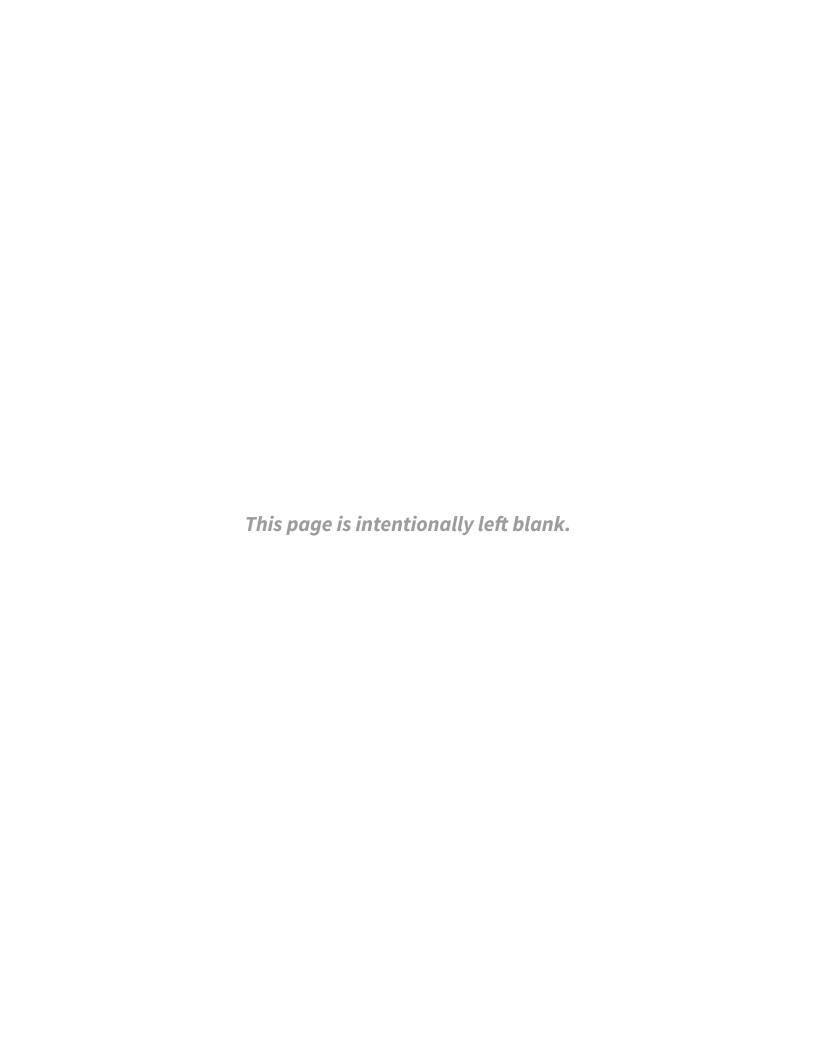


23 Public Safety Projects267 CM@Risk Projects8 Hollywood Projects

# Hollywood's PROVEN CM Partner





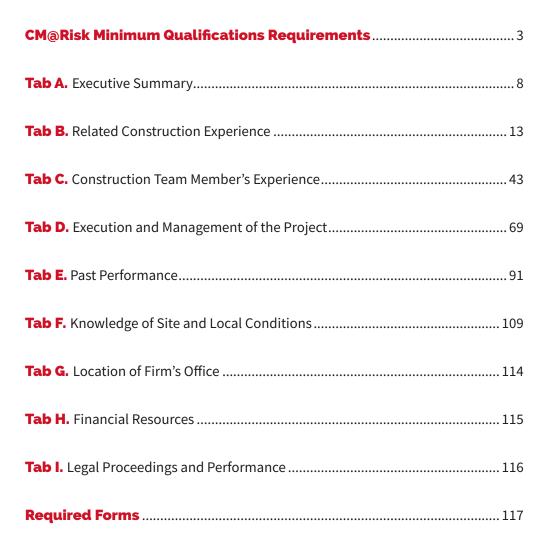


#### TABLE OF CONTENTS

#### **Title Page**

#### **Table of Contents**

#### **Letter of Interest**

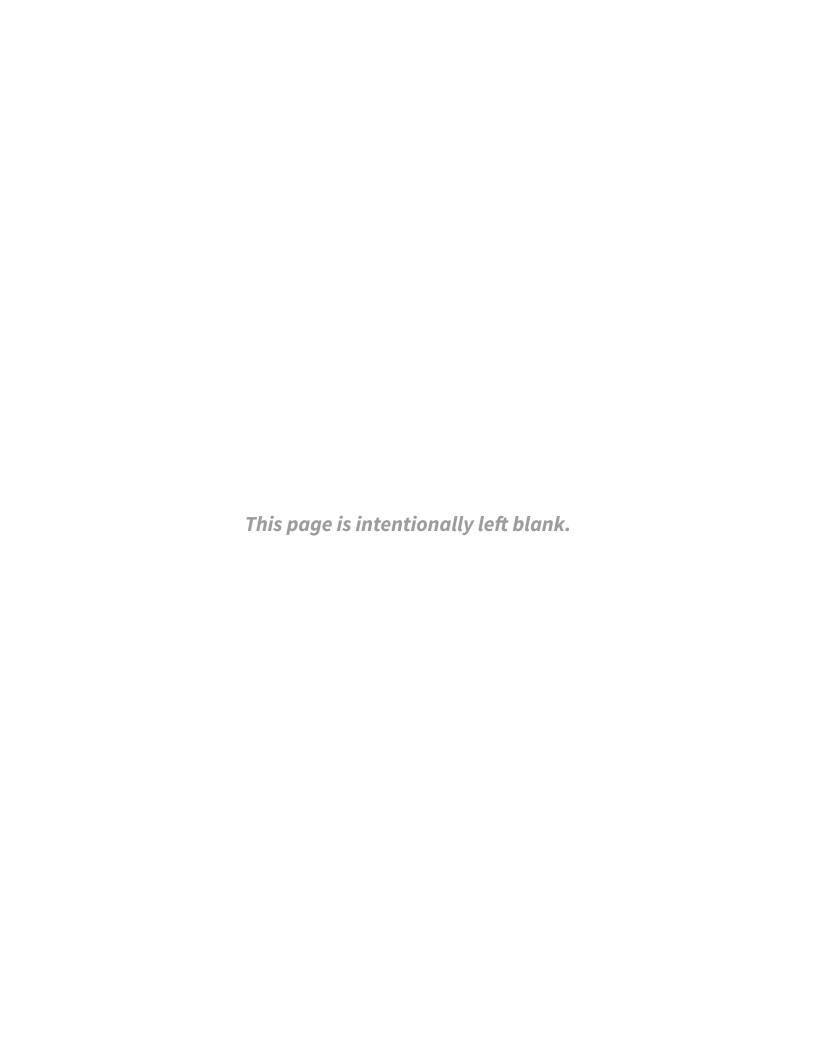














500 East Broward Boulevard | #170 Fort Lauderdale, FL 33394 **o** 561.361.6700 | **f** 561.361.6979

www.kaufmanlynn.com

CGC 021732

November 23, 2020

City of Hollywood, Florida c/o: Office of City Clerk 2600 Hollywood Blvd., Rm#: 221 Hollywood, Florida 33020

**Dear Selection Committee Members:** 

Kaufman Lynn Construction (KL) will deliver a world class Police Headquarters that not only meets the immediate goals, but that is built to last the test of time. The ability of our team to serve your needs is demonstrated in this qualifications package, highlights of which are here:

#### **Prior Experience**

#### We know you!

KL is a proven partner for Hollywood having recently built the Hollywood Nebraska Street Parking Garage. We know the City and your processes which means we will be effective in both preconstruction and construction.







#### **Unique Mix of Experience**

We are the ONLY team with a mix of experience that will benefit the City and Police Department from day one. KL brings this experience, and are not relying on consultants or a joint-venture for experience like:

- Police facilities including the latest CM@Risk Police HQ built in South Florida!
- Our KL personnel has built gun ranges including 2 Police training centers here in South Florida!
- KL has built over 7,000 parking garage spaces in South Florida and the team *recently* completed a CM@Risk parking garage for you!



#### We Know Public Safety

KL has built public safety facilities – 23 facilities in South Florida – for decades. Not only do we understand the importance of these facilities to the community, but we have developed a thorough understanding of the details critical to the success of the

facility. From the HVAC system in the gun range to the holding cells, evidence storage, and dozens of other unique spaces, the KL team has experience in each specific detail of your project.

#### **CM at Risk Experts**

We understand the partnering and teamwork basis of the Construction Management at **CMAR** Risk delivery method. KL will be a proactive partner with the City of Hollywood and your **Projects** design team in order to get the best Police Headquarters campus for the best price delivered on-time. KL has the staff expertise in using the CM at Risk method for hundreds of projects

to deliver these results.

#### **Team Expertise**

#### **Experts Focused Using Their Expertise to Benefit Hollywood!**

Other teams will have to use joint-venture partners or consultants to bring expertise while KL has those experts in-house and use consultants to enhance our ability. Our team is divided into 3 groups:

- We have a team that just built the latest CM@Risk Police HQ in South Florida dedicated to you Police Headquarters building
- We have a team that specializes in parking garages dedicated to your parking garage
- We have a team that has built multiple gun ranges focused on building your gun range. As a matter of fact Colin Lasch, Superintendent is a *former Marine Firearms Instructor*.

#### Overall Approach

#### A Tailored Approach to Meet Your Needs



We are proud to provide a **tailored custom approach for each component** of your project that demonstrates KL will be a proactive partner every step of the way. Our approach will:

- Provide important information to make early preconstruction decisions on final scope for each component of the project (Headquarters, Gun Range/Support, and Parking Garage)
- Create a construction plan that minimizes the disruption to the surrounding residents and businesses
- Construct the facility to top level quality in a manner that provides an efficient schedule and minimizes costs

#### Site and Local Conditions Knowledge

#### Making a Difference for LOCAL Businesses and Residents

We are a local South Florida company with a proven record building in and around the City of Hollywood. Through tested local outreach programs, we achieve high local subcontractor and labor participation. Our proven program is set up to make a difference in the community and we will provide the opportunities and outreach to involve the local businesses and residents.



#### We Know Hollywood

Not only did I grow up in Hollywood; KL has built 8 CM@Risk projects for the City with them all being completed on-time and on budget! We understand the City and we understand the local conditions. There is no learning curve for us and that is evident in the performance of KL compared to other firms when they have built in and for the City.

#### Schedule/Cost Control/Quality Control

#### **Not Just Meeting, But Exceeding Expectations**

As outlined in our proposal we understand the importance of Public Safety to the community. We will deliver it on-time, under budget and to a quality level above what is required.

As the CEO of Kaufman Lynn, I am and will remain an active part of your project. I appreciate your time and thoughtful consideration of Kaufman Lynn's capabilities and experience.

Sincerely.

Michael I. Kaufman

CEO, Kaufman Lynn Construction



500 East Broward Boulevard | #170 Fort Lauderdale, FL 33394 **o** 561.361.6700 | **f** 561.361.6979

www.kaufmanlynn.com

November 23, 2020

Paul Bassar Contract Compliance Officer City of Hollywood 2600 Hollywood Blvd Hollywood, FL 33020

RE: New Hollywood Police Headquarters - CMAR MINIMUM QUALIFICATIONS REQUIREMENTS

Dear Mr. Bassar:

As the CEO of Kaufman Lynn Construction, I, Michael Kaufman, hereby confirm that Kaufman Lynn Construction meets all minimum requirements set forth by the City for the CM at Risk Services for the New Police Headquarters project, as outlined below:

#### Requirement 1: Firm has a minimum of (8) years' in business as a General Construction Company.

Kaufman Lynn Construction is a Florida corporation continuously operating as a general construction company for 31 years.

#### Requirement 2: Firm is licensed under Florida Statutes 489

Kaufman Lynn Construction is a State of Florida certified General Contractor.



ww.kaufmanlynn.com CGC 021732 Integrity | Ingenuity | Initiative

#### Requirement 3: Firm has a minimum of five successfully completed projects that required LEED Building Certification.

We have experience with various green and sustainable construction methods, including LEED and Green Globes. A sample of some of our 27 projects that have achieved LEED Certification include:

- 1. Boca Raton Fire Station #5
- 2. Miami-Dade College Academic Support Center
- 3. Coconut Creek Public Works/EOC Building
- 4. Hollywood Beach Safety Complex
- 5. Boca Raton Downtown Library

Please refer to Tab B. for details on these and other projects with similar scope.

Requirement 4: Firm's experience in Construction Management at Risk methodology and provide a list of projects of similar scope and complexity completed within the last five years.

Kaufman Lynn Construction specializes in delivering projects in our community utilizing the CM at Risk delivery method. With 267 projects either in construction or delivered using this method, we understand the nuances of effective preconstruction and construction. Our CM at Risk projects completed in the last five years include:

- Town of Jupiter Police Headquarters
- City of Hollywood Nebraska Street Parking Garage
- City of Hallandale Beach Peter Bluesten Park
- City of Aventura Charter High School
- City of Boca Raton Downtown Library
- City of Miramar Park Amphitheater
- Miramar West Center
- Art Square Hallandale
- Temple Beth El Schaefer Campus Renewal
- Pacifica

- New Horizons Elementary School Renovation
- Jupiter Farms Elementary School Renovation
- Ouadro
- Temple Judea Expansion
- St. Mark's Episcopal Church and School
- Coral Reef Commons
- The Metropolitan
- Doral View
- Jean and David Colker Center
- Surgical Park Center

Requirement 5: Proposers shall have a single project bonding capability of at least Fifty Million Dollars (\$50,000,000.00) with a surety company with an A.M. Best rating of AA or better.

Hartford Fire Insurance Company, A.M. Best rated A+ XV underwrites bonds for Kaufman Lynn Construction with limits of \$175 million single/\$600 million aggregate. A letter from our surety agent is attached.

#### Requirement 6: Statement to liquidated damages and termination for default.

Kaufman Lynn Construction has not paid any liquidated damages or been terminated for default.

Our qualifications presented in this proposal far exceed your minimum requirements. The City of Hollywood has been an important client of ours for many years and we are committed to providing the same level of service for this project as you have come to expect from us.

Sincerely,

Michael Kaufman, CEO Kaufman Lynn Construction

## State of Florida Department of State

I certify from the records of this office that KAUFMAN LYNN CONSTRUCTION, INC. is a corporation organized under the laws of the State of Florida, filed on January 24, 1989.

The document number of this corporation is K60557.

I further certify that said corporation has paid all fees due this office through December 31, 2020, that its most recent annual report/uniform business report was filed on January 6, 2020, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Sixth day of January, 2020





Tracking Number: 2366084583CC

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication

www.kaufmanlynn.com CGC 021732



**Kaufman Lynn Construction** 



November 23, 2020

City of Hollywood, Florida 2600 Hollywood Blvd., Rm#: 221 Hollywood, FL 33020

Kaufman Lynn Construction, Inc., Solicitation # RFQ-4642-20-DCM, Construction Manager at Risk Services for New Hollywood Police Headquarters

To Whom It May Concern:

We are pleased to share with you our favorable experience and high regard for Kaufman Lynn Construction, Inc. Kaufman Lynn has a 30-year track record for outstanding performance on a wideranging scope of projects for public and private owners. We routinely receive positive feedback from bond holders regarding the company's ability to deliver high-quality projects on time and on budget.

Hartford Fire Insurance Company provides surety bonds on behalf of Kaufman Lynn Construction, Inc. for single projects over \$175 million and an overall program in excess of \$600 million. Kaufmann Lynn has an available capacity in excess of \$400 million.

Hartford Fire Insurance Company is A.M. Best rated A+ XV and listed on the Department of Treasury's Listing of Approved Sureties with an underwriting limitation of \$991,602,000 on a per bond basis. Hartford Fire Insurance Company is licensed to do business in the State of Florida.

Hartford Fire Insurance Company is prepared to consider providing on their behalf payment and performance bonds for the above referenced project in an amount equal to or greater than one hundred percent (100%) of the estimated construction cost. Our support is conditioned upon completion of the underwriting process, including satisfactory review of contract documents, confirmation of financing and our ongoing review of the operational and financial capacity of Kaufman Lynn Construction, Inc.

This letter is not an assumption of liability and is issued only as a prequalification reference request from our client. It should be understood that any arrangement for bonds is strictly a matter between Kaufman Lynn Construction, Inc. and Hartford Fire Insurance Company.

Sincerely.

Kathleen M. Coen Attorney-in-Fact



### POWER OF ATTORNEY

Direct Inquiries/Claims to: THE HARTFORD **BOND, T-12** One Hartford Plaza Hartford, Connecticut 06155

Bond.Claims@thehartford.com call: 888-266-3488 or fax: 860-757-5835

KNOW ALL PERSONS BY THESE PRESENTS THAT:

Agency Name: LOCKTON COMPANIES LLC Agency Code: 39-427620

-	-		
	X	Hartford Fire Insurance Company, a corporation duly organized under the laws of the State of Connecticut	
	Х	Hartford Casualty Insurance Company, a corporation duly organized under the laws of the State of Indiana	
Ī		Hartford Accident and Indemnity Company, a corporation duly organized under the laws of the State of Connecticut	
Ī		Hartford Underwriters Insurance Company, a corporation duly organized under the laws of the State of Connecticut	
Ī		Twin City Fire Insurance Company, a corporation duly organized under the laws of the State of Indiana	
Ī		Hartford Insurance Company of Illinois, a corporation duly organized under the laws of the State of Illinois	
Ī		Hartford Insurance Company of the Midwest, a corporation duly organized under the laws of the State of Indiana	
Ĭ		Hartford Insurance Company of the Southeast, a corporation duly organized under the laws of the State of Florida	

having their home office in Hartford, Connecticut, (hereinafter collectively referred to as the "Companies") do hereby make, constitute and appoint up to the amount of Unlimited:

Kathleen M. Coen, Louis J. Bensinger, Gary J. Giulietti, Michelle G Higgins, Tammy L. Orehek, Holly Tallone of BLUE BELL, Pennsylvania

their true and lawful Attorney(s)-in-Fact, each in their separate capacity if more than one is named above, to sign its name as surety(ies) only as delineated above by X, and to execute, seal and acknowledge any and all bonds, undertakings, contracts and other written instruments in the nature thereof, on behalf of the Companies in their business of guaranteeing the fidelity of persons, guaranteeing the performance of contracts and executing or guaranteeing bonds and undertakings required or permitted in any actions or proceedings allowed by law.

In Witness Whereof, and as authorized by a Resolution of the Board of Directors of the Companies on May 6, 2015 the Companies have caused these presents to be signed by its Senior Vice President and its corporate seals to be hereto affixed, duly attested by its Assistant Secretary. Further, pursuant to Resolution of the Board of Directors of the Companies, the Companies hereby unambiguously affirm that they are and will be bound by any mechanically applied signatures applied to this Power of Attorney.



M. Ross Fisher, Senior Vice President

STATE OF CONNECTICUT

COUNTY OF HARTFORD

On this 5th day of January, 2018, before me personally came M. Ross Fisher, to me known, who being by me duly sworn, did depose and say: that he resides in the County of Hartford, State of Connecticut; that he is the Senior Vice President of the Companies, the corporations described in and which executed the above instrument; that he knows the seals of the said corporations; that the seals affixed to the said instrument are such corporate seals; that they were so affixed by authority of the Boards of Directors of said corporations and that he signed his name thereto by like authority.



CERTIFICATE

Kathleen T. Maynard

Notary Public My Commission Expires July 31, 2021

, the undersigned, Assistant Vice President of the Companies, DO HEREBY CERTIFY that the above and foregoing is a true and correct copy of the Power of Attorney executed by said Companies, which is still in full force effective as of November 23, 2020 Signed and sealed at the City of Hartford.











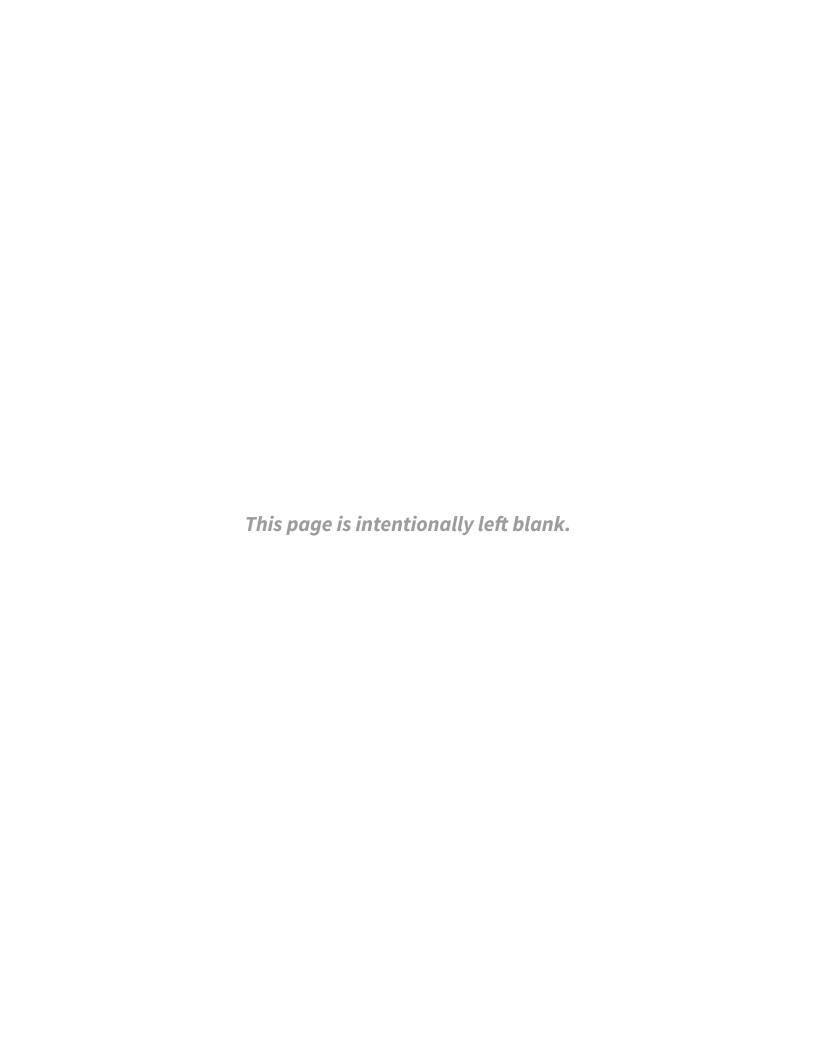






Kevin Heckman, Assistant Vice President

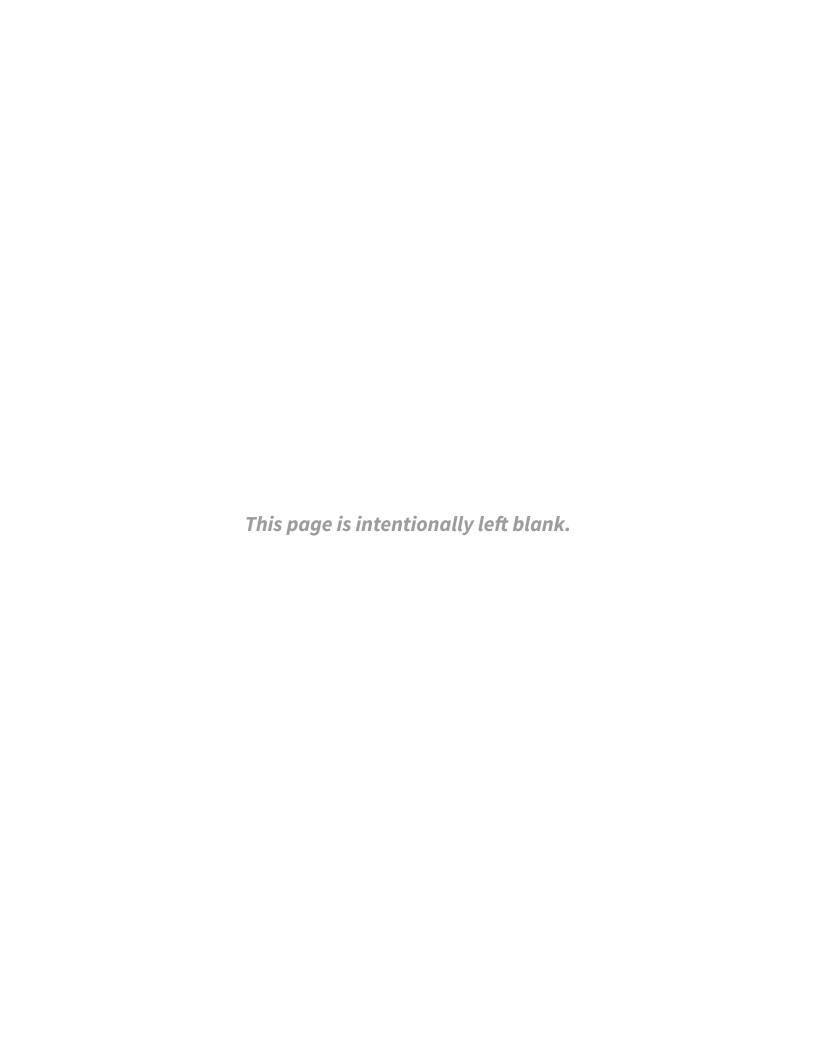
POA 2018



## Tab A

## **EXECUTIVE SUMMARY**





#### **EXECUTIVE SUMMARY**

#### **BASIC COMPANY INFORMATION**

- a. Kaufman Lynn Construction, Inc.
- b. Headquarters: 3185 South Congress Avenue, Delray Beach, FL 33445 Broward County Office: 500 East Broward Boulevard #170, Fort Lauderdale, FL 33394
- c. Telephone: (561) 361-6700 Fax: (561) 361-6979
- d. Email: gsouthern@kaufmanlynn.com (with copy to: jzalkin@kaufmanlynn.com)
- e. Primary Contact: Garret Southern

#### Tab A **EXECUTIVE SUMMARY**

#### PROFESSIONAL LICENSES AND CERTIFICATIONS

Kaufman Lynn Construction and all assigned key professional staff possess all licenses and certifications required to undertake and complete the New Police Headquarters project for the City of Hollywood.

## State of Florida Department of State

I certify from the records of this office that KAUFMAN LYNN CONSTRUCTION, INC. is a corporation organized under the laws of the State of Florida, filed on January 24, 1989.

The document number of this corporation is K60557.

I further certify that said corporation has paid all fees due this office through December 31, 2020, that its most recent annual report/uniform business report was filed on January 6, 2020, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Sixth day of January, 2020





Tracking Number: 2366084583CC

To authenticate this certificate, visit the following site, enter this number, and then

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication



**DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION** 

CONSTRUCTION INDUSTRY LICENSING BOARD

THE GENERAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

KAUFMAN, MICHAEL I

KAUFMAN LYNN CONSTRUCTION, INC 3185 SOUTH CONGRESS AVE DELRAY BEACH FL 33445-7324

**LICENSE NUMBER: CGC021732** 

**EXPIRATION DATE: AUGUST 31, 2022** 

Always verify licenses online at MyFloridaLicense.com

Do not alter this document in any form.

This is your license. It is unlawful for anyone other than the licensee to use this document

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000 VALID OCTOBER 1, 2020 THROUGH SEPTEMBER 30, 2021

Receipt #: 180-8749
GENERAL CONTRACTOR (GENERAL DBA:
Business Name: KAUFMAN LYNN CONSTRUCTION INC Business Type: CONTRACTOR)

Owner Name: KAUFMAN MICHAEL I/QUAL
Business Location: 500 E BROWARD BLVD #170 LAUDERHILL

Business Opened:02/13/2009 State/County/Cert/Reg:CGC021732

Vending Type Transfer Fee NSF Fee Prior Years Collection Cost Total Paid

THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

THIS BECOMES A TAX RECEIPT

This tax is levied for the privilege of doing business within Broward County and is This tax is levied for the privilege or doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that

it is in compliance with State or local laws and regulations.

Mailing Address:

WHEN VALIDATED

KAUFMAN LYNN CONSTRUCTION INC 3185 S CONGRESS AVE DELRAY BEACH, FL 33445

Receipt #01A-19-00008942 Paid 07/24/2020 135.00

2020 - 2021

BROWARD COLINTY LOCAL BUSINESS TAY DECEIDT

#### Tab A **EXECUTIVE SUMMARY**

#### NATIONAL, REGIONAL, OR LOCAL STATUS

Kaufman Lynn Construction is a regional firm that specializes in public sector projects.

#### **DESCRIPTION OF FIRM**

Founded in 1989, Kaufman Lynn Construction is a full-service commercial contractor with over \$2 billion in built projects. KL is local and brings the expertise and experience to your project, ensuring that the multiple components of the Police Headquarters project are completed on time and on budget.

Our firm has a broad range of experience across an array of project types including public safety and governmental/municipal. As a local general contractor and construction manager, KL uses multiple delivery methods, but primarily uses Construction Management at Risk.

Kaufman Lynn is 100% employee owned, which means every



employee has a vested interest in the success of your project. Our CEO, Michael Kaufman, and President, Frank White, will work closely with your project team to ensure it is executed effectively and timely.

Accurate pricing, dedication to job safety, aggressive scheduling, and owner satisfaction are the core principles of our success. Our goal is a seamless project completion and smooth delivery for each and every owner.

By blending best-in-class cost savings alternatives with stringent quality control processes, Kaufman Lynn Construction continues to be a respected industry leader in building public and private projects throughout Florida.



#### YEARS IN BUSINESS: 31 years

**SERVICES:** 

Preconstruction **Construction Management** Design-Build Construction **General Construction** 

**BROWARD ADDRESS:** 500 East Broward Boulevard #170 Fort Lauderdale, FL 33394

**CORPORATE ADDRESS:** 3185 South Congress Avenue Delray Beach, FL 33445 561.361.6700

WEBSITE: KaufmanLynn.com



## 23 Public Safety Facilities in South Florida

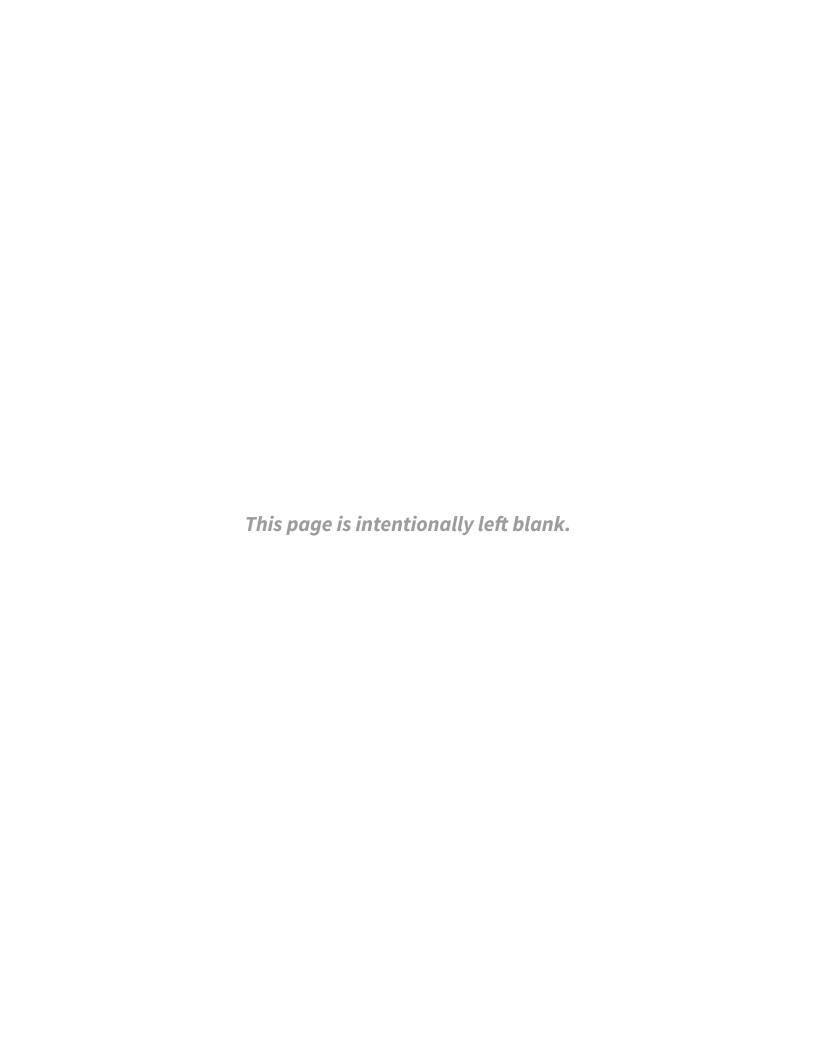
#### YEARS IN BUSINESS

Since our founding in 1989, Kaufman Lynn Construction has specialized in large scale, multi-building projects with police station, support and parking garage components. We are a 31-year-old South Florida based construction firm that understands the nuances of municipal facilities, the coordination that goes into this specialized work, and has the relationships with the specialized subconsultants to ensure they function properly from day one and for decades to come. Kaufman Lynn is also the South Florida Expert at CM at Risk delivery having performed over 267 CM at Risk projects.

#### **COMPANY STATUS**

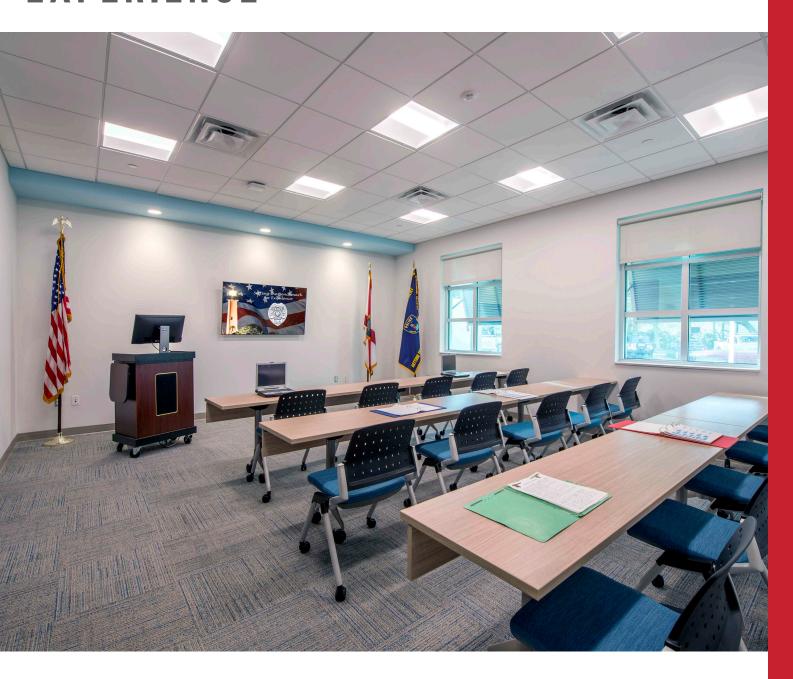
Kaufman Lynn Construction is a corporation, established in 1989 by our CEO, Michael I. Kaufman. In 2019, we transitioned to a 100% employee-owned company with the same corporate structure in place.

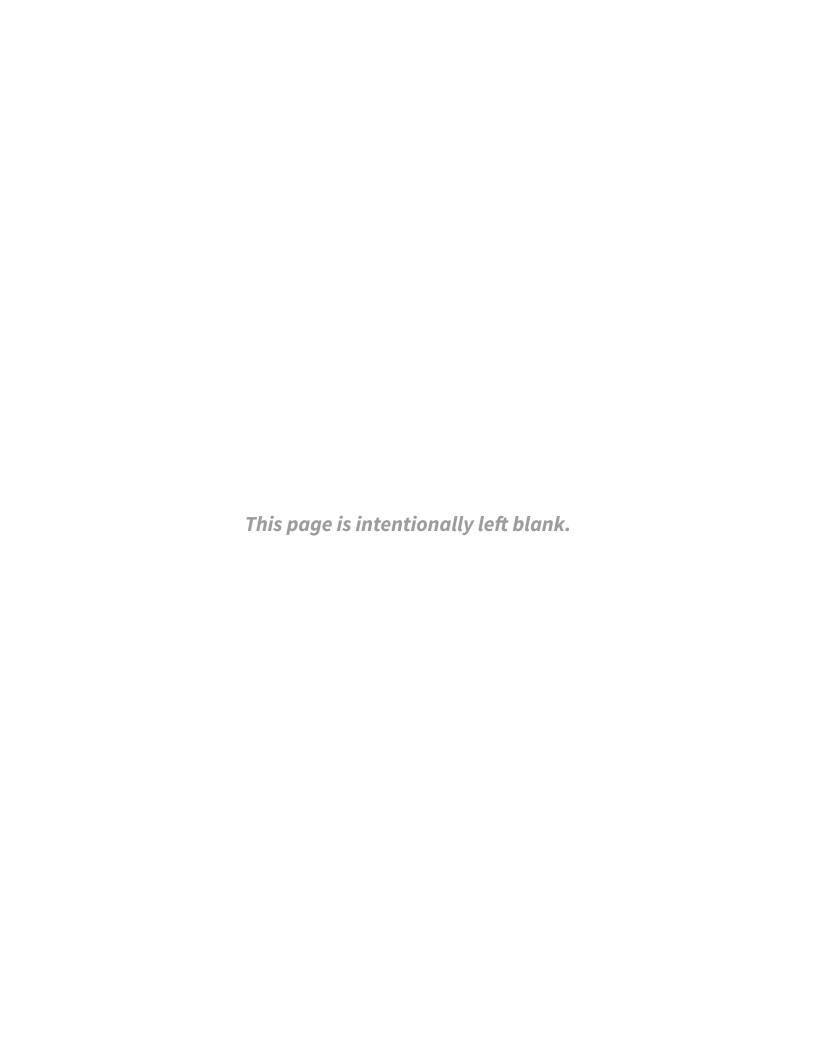
- a. Incorporated on January 24, 1989
- b. Incorporated in the State of Florida
- c. CEO: Michael Kaufman, President: Frank W. White III



## Tab B

## RELATED CONSTRUCTION EXPERIENCE







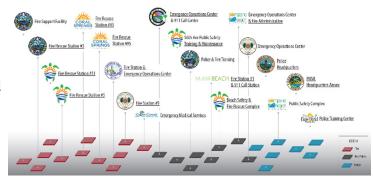
#### **Local Experience**

We have built numerous projects both in and for the City of Hollywood, including large private projects as well as public safety facilities and a parking garage for the City.

We know the City – we know the local nuances – we know the product type. What does this mean for you? We understand your processes and procedures which allows us to focus on getting the results you are looking for.

#### **Public Safety Specialists**

KL has built 23 public safety facilities and specializes in them. We understand the importance of the facilities and how the details make the difference. This proposal demonstrates our knowledge as your local expert. We will apply this knowledge to enhance your facility and be a proactive partner in the design phase.



#### **CM@Risk Experience**

KL delivers more projects using CM@Risk than any other

delivery method. This is what we do and how our company is set up. With one of the largest in-house preconstruction departments in South Florida with 18 people, we will be able to get into the details and add value throughout the design and pricing stage.

#### **Matching Up with Your Project**

With the EXACT experience we understand the nuances of your facility and will make a difference. THIS Experience IS ALL IN SOUTH FLORIDA.

POLICE ADMIN Latest CM@Risk Police HQ in South Florida! 2.6M SF OF ADMIN SPACE



GUN RANGES Team built 2 nearby CM@Risk Police Training Facilities with gun ranges and 1 in preconstruction Proven teamwork with all 3 having been built with our consultant Action Target



PARKING GARAGES 7,250 PARKING SPACES

Similar sized and function PG built for nearby Coral Springs including pedestrian connector



#### 1. LARGE COMPLEX PROJECT CONSTRUCTION WITH MULTIPLE **BUILDINGS**

As a seasoned builder across South Florida and beyond, Kaufman Lynn has extensive experience with constructing large complex projects with multiple buildings. We are currently building JM Family Enterprises' new Headquarters Campus, which consists of multiple office buildings, two parking garages, a gymnasium, dining hall, and all corresponding landscapes and hardscapes. This \$150 million project is all being completed on an active campus near the busy Hillsboro Boulevard corridor.

Many of our current projects are multi-building apartment communities on tight sites in urban Broward, Miami-Dade, and Palm Beach Counties. We understand the nuances of building in dense urban environments and working around surrounding homes and businesses with minimal disruptions.



activities.

construction projects in Broward County. We have proven ourselves as partners on this \$150 million undertaking, working with minimal disruptions for the associates who work within feet of significant construction



"We have over 1,200 associates working adjacent to the new campus construction (as close as 20 feet) and I have been pleasantly surprised that the only comments I receive is how clean, organized, and unobtrusive the construction is. The KL team has gone above and beyond to ensure that construction remains on schedule without disrupting our day-to-day operations."

Mike Tiufekchiev **JM Family Enterprises** 



**CAMPUS** 

**EXPERTISE** 

## **BROWARD COUNTY EXPERTS**



#### RELATED CONSTRUCTION EXPERIENCE

#### 2. RIGHT OF WAY, BROWARD COUNTY & FDOT EXPERTISE

Building in Broward County for 31 years means that we are very familiar with the various permitting agencies in the area. Many of our projects have required modifications or tie-ins to the surrounding roads. We understand Broward County and Florida Department of Transportation's requirements and we have always taken a proactive approach in coordinating construction activities with these individual agencies.

#### FDOT RIGHT OF WAY PERMIT PROTOCOLS

As a South Florida construction manager, many of our projects require coordination with Florida Department of Transportation (FDOT). We take ownership of full coordination with both FDOT and private land owners in helping the City to negotiate easements where applicable.

In addition to our experience coordinating with FDOT on our public and private construction projects, we are also currently building for FDOT as a client at Golden Glades Multimodal Transit Center. This project involves extensive sitework pertaining to multiple entities, including FDOT, The City of Miami Gardens, and South Florida Regional Transit Authority (SFRTA or Tri-Rail). Additionally, this project also shares a border with private owners for an apartment complex and other neighboring industrial and private business uses.







As we were building the Nebraska Street Parking Garage, FDOT was performing road work immediately adjacent to the site. We were sharing dewatering permits with the adjacent work, requiring careful coordination with FDOT. We also coordinated MOT to ensure the safety along the busy corridor. Though Kaufman Lynn Construction refrained from impacting SR A1A, the utility work required 1-lane shut downs which could affect delivery and access at the garage site if not properly coordinated. The field personnel were in constant communication and would coordinate sequences to allow work to proceed smoothly.

#### 3. NAVIGATING SALE/LEASE AND PERMIT PROTOCOLS

We understand the fact that this is site is partly Hollywood City property and partly being constructed on private property. This requires a more complex permitting and approval process, as well as navigating sales and leases of land. We understand this process as we have done it ourselves when constructing our own headquarters office, and we have a plan to help the City through this process.



First, we have a dedicated team member that will assist with permitting. Manuel Ruiz, who held a similar role for your Nebraska Street Garage project, will coordinate with the various agencies, including Broward Department of Planning and Environmental Protection, Broward County FDOT, SFWMD, Florida Department of Environmental Protection, and more. Each specific agency has different requirements and timelines, and Manny will serve as a key team member in order to expedite the process, as he did with Nebraska Street Garage.



City of Hollywood New Projects Permit Requirements										
General Note:  - Permit Process durations may be impedied by Covernment COVID-19 Mandetory General Shubdown.  - Permit process and plans review are performed virtually.										
Permit Disciplines	Agency	Process Duration	Notes:							
Surface Water Management Literae	Droward  Department of Flavoing and Environmental  Protection & MES	60-90 Days	Amount of the Temperature of the State of th							
New Construction Permit (Underground, sidewalk, and road work)	Broward County FDOT	60-90 Days	* Parent Nigolachine à no la se desidential de Cell 2008.  **Additional Chief on Parince will be desidé frei annéabholine sadjur regionant le resilent extension.  **Liaber  **Liaber  **Jennes Consty (1001) https://way.htm.gru/UCmisse/Inge/(1001/850-305a-45ab-45ab-45ab-45ab-45ab-45ab-45ab-45							
Right-Of-Way Closure or Traffict Modifications	Broward County FDOT	60-90 Days	**POOT Prevent** - Haade of Rock/Stowne Jurisdiction, POOT Persitions for Highe-CH-Risk closure or modification in required. **Bulket** - Haade of Rock/Stowney FECT: https://was.Mair.gov/PC/Intend*Open*/Sto/Mair-Mair-Haad-Che-e-Whell (1986)99 - Homesed County FECT: https://was.Mair.gov/PC/Intend*Open*/Sto/Mair-Haad-Che-e-Whell (1986)99							
Water Use Individual Permit - Dewatering	South Floride Weter Management District	60-90 Days	* Uales* - South Florida Wister Management District Stratic Florida Wister Management Distratic Florida Wister Management District Stratic Florida Wister							
NOI to Use Generic Permit for Stromwater Discharge and Dewatering Operations	Florida Department of Environmental Protection	30-45 Days	**Posted Funds  **Posted for Management of Control of C							
Natice of Proposed Construction or Alteration	Federal Aviation Administration (FAA)	30-0 ays	Pagainment:  - Far and regarded in the planning to exposure any construction or otherwises which may effect conjugate echapses, bother must be coloribated FAA.  - The Annual Ann							
Permit Dennings Package	Holywood Building Dept.	60-90 Days (Acd 30 Days for Resubmissions)	The American Scholars  A second of the American Sch							
During Construction Submittals (Shop Drawings)	Hollywood Building Dept.	15-20 Days	* Basic Submission Requirements: - Arch. & DGB Approval							
Sub-Permits	Hollywood Building Dept.	30-60 Days	* Some Subparesh required Stream County Solding / Pre Department Review and Approval - Somi Solowand & Stream County Office of Regional Communications and Submings (SCAST) Inview 50A System and perform Impections - Soft Introduced County College - Review Stream County and perform in reporting - Soft Indication Soft Soft Soft Soft Soft Soft Soft Soft							

The City will benefit directly from KL's recent experience with navigating a sale and lease while building a headquarters. KL recently built a new 25,000 s.f. headquarters building in nearby Southern Palm Beach County. In order to help finance the project, we subdivided the parcel and built a 5-story, 132,000 s.f. self storage facility on the adjacent site pad. We contracted with a local land use attorney, Bonnie Miskel, to help facilitate this process. If necessary, we will follow a similar path with your project.

After completion, we sold that property to CubeSmart Self Storage and used the proceeds to continue to build our headquarters building. Additionally, we donated a pocket park and a covered bus stop on the site for the City of Delray Beach to encourage walkability and public transit on the bustling Congress Avenue corridor.



Each component of this project had separate permitting, site plans, parking requirements, and approval processes. We worked hand-in-hand with the City of Delray Beach, Palm Beach County, and SFRTA (Tri-Rail) throughout the project for permitting and approvals, as well as negotiating the sale of the adjacent developed parcel with CubeSmart Self Storage. This complicated effort resulted in a multi-building, joint-use facility with covered parking and public space, all on a busy traffic corridor--EXACTLY like your new Police Headquarters project.

#### 4. HOW WE ADD VALUE

#### THIS IS WHAT WE DO

Kaufman Lynn Construction's (KL) main qualification is our expertise in the Construction Management at Risk (CMatRisk) delivery method.

RELATED CONSTRUCTION EXPERIENCE

Over 90% of our government projects are delivered utilizing the CMatRisk method of delivery (267 projects) and the other few projects utilize the design-build method which is very similar in preconstruction and construction.

What does this do for the City of Hollywood? It provides certainty of outcome and certainty of process. The KL difference is real and provides tangible results, as evidenced by our many successful projects both for and in the City of Hollywood.

#### **PRECONSTRUCTION**

We will work with you from day one to establish a GMP that is within your budget and also includes everything on the Police Department's wish list. We have a proven and methodical approach to making sure the plan of construction is well thought out and the budget and schedule works for the City of Hollywood.



#### Approach

As outlined in detail in this proposal under the approach section, we have already begun thinking on how to perform the work with a team that has specialists for each section of your project. This proven experience with public safety, gun range/support space, and parking garage construction will benefit the City from day one.

During the preconstruction process our operations team will work with you and the community to create a phasing plan that breaks up the project into components. Each component will then be discussed in detail with the City and the Police Department in order to refine and really tailor the plan for each specific component.

#### Resources

KL has one of the largest preconstruction/estimating department in South Florida, which means we can provide the attention this project needs.



#### 5. CONSTRUCTION COSTS AND BIDDING CONDITIONS IN **SOUTHEAST FLORIDA**

KL is a local South Florida construction manager with 31 years of subcontractor relationships. We are also one of the region's largest construction firms, which means that subcontractors want to work with us. With annual revenue above \$450 million, we are constantly engaging the local subcontractor market and have up to date cost information specific to our area.

Though we have a large group of prequalified trade contractors that receive our bids, we frequently participate in community outreach events to promote current and upcoming projects and reach additional companies to add to our bid list. While we engage with key trades during the preconstruction process to gain trade level input into design options, we still invite multiple firms for each trade during GMP bidding to assure our clients the lowest possible prices.

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Tab B-6

#### RELATED CONSTRUCTION EXPERIENCE

#### Most Recent CM@Risk Police Headquarters in South Florida

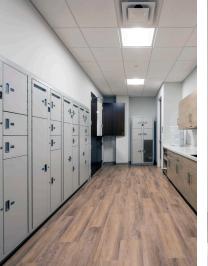


#### JUPITER POLICE HEADQUARTERS

JUPITER. FL

#### Scope of Work

Brandon and Neil constructed this Police Headquarters which was designed to withstand 192-mph winds and will also house the town's IT data center and serve as the emergency operations center. The project also includes a veterans' memorial and site improvements, as well as the demolition of an existing Police Department building, and other structures after completion of the new facility. This project included a \$1.2 million grant from FEMA, coordinated by Ryan Reiter.





**Delivery Method** CM at Risk

> Completion August 2020

**Project Size** 39,000 sf

**Final Cost** \$15.2 million

Original Budget/Final **GMP** 

\$16.9 million/\$15.2 million

#### **UNDER BUDGET!**

**VE Savings ODP Sales Tax Savings:** \$64,367

CM Fees \$690,175

**Change Orders** 17 (owner directed scope changes)

**Preconstruction Fees** \$77,994

> Status Completed

Tab B-6

#### RELATED CONSTRUCTION EXPERIENCE

#### RELATED CONSTRUCTION EXPERIENCE

#### **Police Administration & Training Facility**



#### **BOCA RATON POLICE & FIRE ADMIN**

BOCA RATON, FL

#### **Scope of Work**

100,000 square foot complete renovation, including the removal and replacement of the roof and complete interior renovation. The shell of the building was hardened into a Category 5 Hurricane Shelter. The facility features training rooms, an auditorium, gymnasium as well as Police and Fire administrative offices.



**Delivery Method** CM at Risk

> Completion May 2007

> **Project Size** 100,000 sf

> > **Final Cost** \$9 million

Original Budget/Final

\$9 million/\$9 million

**VE Savings** \$110,000 in savings

> CM Fees \$340,000

**Change Orders** 6 (scope changes)

**Preconstruction Fees** \$41,535

> Status Completed

#### **CAPE CORAL POLICE GUN RANGE &** TRAINING FACILITY

CAPE CORAL. FL

#### **Scope of Work**

New construction of a safe and efficient police training facility for the City of Cape Coral Police Department with a fully functional 50-yard gun range a 300 s.f. shoot house, and a 1,600 s.f. open air pavilion. The range includes 25 individual 4' wide lanes. The facility also includes office space, restrooms, Weapon cleaning room, ammunition room, and storage. Hurricane rated to 160 mph wind rating.



## **KL and Action Target Project**



**Delivery Method** CM at Risk

Completion Winter 2021 (estimated)

> **Project Size** 4,000 s.f.

**Final Cost** TBD (in preconstruction)

Original Budget/Final

\$6 million/TBD

**VE Savings** 

TBD

**CM Fees** TBD

**Change Orders** TBD

**Preconstruction Fees** 

TBD Status

Preconstruction



#### PBSO DISTRICT 1 HEADQUARTERS

WEST PALM BEACH, FL

#### **Scope of Work**

New construction of the Palm Beach Sheriff's Office District 1 Headquarters building. The project includes a 25,000 s.f. substation building, new Marine Unit facility with vehicle repair shop with associated support areas, a specialty vehicle storage shelter, and all associated site improvements including sufficient public and secured parking, access roads, drainage, utility infrastructure, etc.

**Delivery Method** CM at Risk

**Completion** Spring 2022 (estimated)

Project Size 25,000 s.f.

Final Cost

TBD (in preconstruction)

Original Budget/Final GMP

\$9.4 million/TBD

VE Savings TBD

> CM Fees TBD

**Change Orders** 

Preconstruction Fees TBD

101

TBD

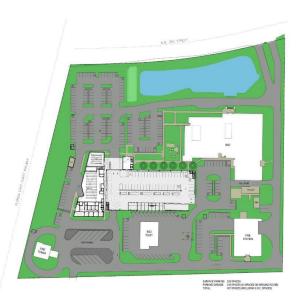
**Status** Preconstruction

## POMPANO BEACH PUBLIC SAFETY COMPLEX (POLICE HQ/EOC/FIRE ADMIN)

POMPANO BEACH, FL

#### Scope of Work

New construction of two separate 2-story buildings to house an Emergency Operations Center and Fire Administration offices. Interior renovations of existing Broward Sheriff's Office and Public Safety Complex include demolition of existing walls/partitions, construction/installation of new utility connections, reconfiguration of interior walls and lobby areas.



Delivery Method CM at Risk

Completion June 2021 (estimated)

**Project Size** 

100,000 sf

Final Cost TBD

Original Budget/Final

GM

\$23 million/TBD

VE Savings TBD

> CM Fees TBD

Change Orders TBD

**Preconstruction Fees** 

\$115,000

**Status** Preconstruction

New Hollywood Police Headquarters - RFQ-4642-20-DCM

**Kaufman Lynn Construction** 

#### **New Construction of Public Safety Facility New Construction of Public Safety Facility for You!**



#### LIGHTHOUSE POINT FIRE STATION 22/EOC

LIGHTHOUSE POINT. FL

#### **Scope of Work**

New construction of a 16,100 sf fire station/EOC center and of a 8,200 sf community center. The Category 5+ hurricane rated facility will house 24 firefighter/paramedics, two chief officers and will include 3 drive through emergency vehicle parking stalls, vehicle exhaust systems, individual sleeping quarters, bunker storage, medical storage training room, decontamination area, kitchen and day room, office, generator and an EOC on the second floor.



**Delivery Method** CM at Risk

Completion June 2022 (estimated)

> **Project Size** 16,100 sf

**Final Cost** \$6.8 million

Original Budget/Final

\$6.8 million/\$6.8 million

**VE Savings** TBD

> **CM Fees** TBD

**Change Orders** None

**Preconstruction Fees** \$79,404

Status **Under construction** 

#### HOLLYWOOD BEACH PUBLIC SAFETY COMPLEX HOLLYWOOD, FL

#### **Scope of Work**

New construction of a 2-story Public Safety Building with a 3-bay Fire Station, Beach Safety and Community Redevelopment Agency offices and parking. Project also included the renovation of an existing 1-story historic structure. This shell design, along with impact rated windows, has the ability to withstand 155 mph wind and storm conditions equal to or greater than a Category 5 storm.



**Delivery Method** Qualified Bid

> Completion June 2012

**Project Size** 44,254 sf

**Final Cost** \$6.6 million

Original Budget/Final

\$6.6 million/\$6.6 million

**VE Savings** \$17,000 contingency returned to owner

> **CM Fees** \$371,362

**Change Orders** 

**Preconstruction Fees** 

Status Completed

\$69,000

#### Tab B-6

#### RELATED CONSTRUCTION EXPERIENCE







## HOLLYWOOD PUBLIC SAFETY & TRAINING COMPLEX

HOLLYWOOD, FL

#### **Scope of Work**

Maintenance and training facilities for the City of Hollywood Fire Department. Maintenance/Warehouse Building - 15,275 square feet, Training Building - 11,240 square feet, Site Improvements - 10 acres. The Hollywood 56th Avenue Public Safety Site contains 1.06 acres dedicated for an exterior **SWAT Obstacle Course and K-9 Training Area**. The SWAT Obstacle course contains various agility training structures such as rope nets, A-frame log walls, platform jumps, balance beams, hurdles, and parallel pipe bars which help train officers for tactical maneuvers. The canine agility course contains plastic tunnels, car doors, plywood walls, buried isolation boxes, and cool down pavilion with pet fountains, so that the Police Dogs can train with real-life situations.



26



Delivery Method CM at Risk

**Completion** August 2010

Project Size 26,515 sf

**Final Cost** \$5.6 million

Original Budget/Final GMP \$5.6 million/\$5.6 million

**VE Savings** 1.5% savings on ODP Program

**CM Fees** \$280,000

**Change Orders** 

Preconstruction Fees \$98,000

**Status** Completed

### COCONUT CREEK EOC & 911 CALL CENTER COCONUT CREEK, FL

#### **Scope of Work**

The project includes the demolition of the existing public works facility and the construction of a 24,500 square foot, two-story replacement building. The new facility provides offices for the Public Works administration, engineering and staff, Police Department records storage and staff and houses the City's Emergency Operations Center as well as a consolidated Regional 911 Dispatch Center. The building is designed to withstand winds of up to 155 mph. LEED Silver Certified.



**Delivery Method**Qualified Bid

Completion July 2013

Project Size 24,500 sf

Final Cost \$6.8 million

Original Budget/Final

\$6.8 million/\$6.8 million

**VE Savings** \$ 166,579

**CM Fees** \$520,200

Change Orders 26

**Preconstruction Fees** 

\$86,700

**Status** Completed

#### RELATED CONSTRUCTION EXPERIENCE

#### **New Construction of Public Safety Facility & Parking Garage**



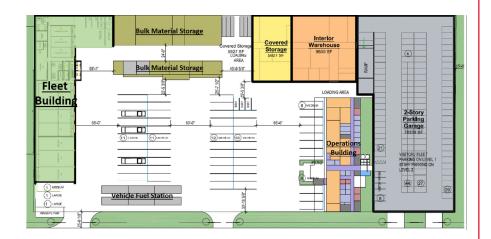


#### OAKLAND PARK EOC, PUBLIC WORKS & PARKING **GARAGE**

OAKLAND PARK, FL

#### Scope of Work

New construction of an operations building, EOC, fleet building, storage warehouse, vehicle fueling station, and two-story parking garage for the City of Oakland Park. This project is funded by a GO Bond program and KL sought and received grant funding to help with the overall cost.



**Delivery Method** CM at Risk

> Completion TBD

> **Project Size** 116,000 sf

> > **Final Cost**

Original Budget/Final

**GMP** TBD

TBD

**VE Savings** TBD

> CM Fees TBD

**Change Orders** None

**Preconstruction Fees** TBD

Status

In Preconstruction

#### **CORAL SPRINGS MUNICIPAL COMPLEX &** PARKING GARAGE

CORAL SPRINGS, FL

#### **Scope of Work**

New construction of a 5-story, 148,480 s.f. municipal facility and freestanding, 4-level, 607-space precast parking garage with pedestrian bridge connecting to the office building. The complex includes an Emergency Operations Center, City Commission chambers, general offices, meeting rooms, and a one stop shop for citizen services.



**Delivery Method** Prequalified Bid

> Completion February 2018

> > **Project Size** 68,000 sf

> > > **Final Cost** \$34 million

Original Budget/Final

\$32.8 million/\$34 million

> **VE Savings** N/A

> > **CM Fees** \$952,000

**Change Orders** 30 (owner added technology scope)

**Preconstruction Fees** N/A

Status

Completed



#### JM FAMILY OFFICE & PARKING COMPLEX

DEERFIELD BEACH, FL

#### **Scope of Work**

CM at Risk services for the redevelopment of a corporate office complex for this Fortune 100 company. The phased replacement includes multiple office buildings, training and event center, two parking garages and outdoor spaces. Kaufman Lynn Construction worked closely with the client to develop an optimal sequencing of the building process to accommodate the over 1,200 staff members during construction.



**Delivery Method** CM at Risk

Completion November 2021

> **Project Size** 596,122 sf

**Final Cost** \$141.3 million

Original Budget/Final **GMP** 

\$143.8 million/\$141.3 million

> **VE Savings** TBD

> > **CM Fees**

**Change Orders** 49 (owner adjusted scope)

**Preconstruction Fees** \$1.3 million

> Status Phase I Completed

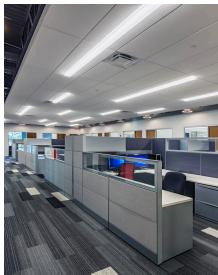
#### **KAUFMAN LYNN HEADQUARTERS & PARKING**

DELRAY BEACH, FL

#### **Scope of Work**

New construction of a joint use office and storage complex including a 3-story, 25,000 s.f. headquarters office building and concurrent construction of 6-story, 132,000 s.f. self-storage facility on the same site. Key focus on future adaptability and high technology as Kaufman Lynn grows as a construction leader in the Southeast.





**Delivery Method** CM at Risk

> Completion October 2017

**Project Size** 157,000 sf

**Final Cost** \$14 million

Original Budget/Final

\$14 million/\$14 million

**VE Savings** N/A

> CM Fees N/A

**Change Orders** 

**Preconstruction Fees** N/A

> Status Completed

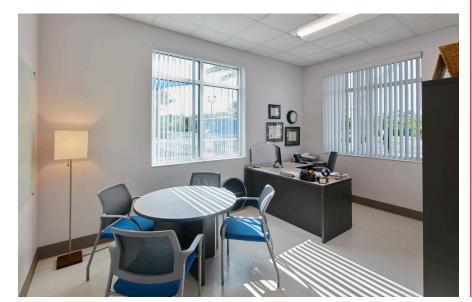
#### **CM@Risk Support Space on Challenging Site**



#### DON SOFFER AVENTURA HIGH SCHOOL AVENTURA, FL

#### **Project Description**

New construction of a four-story, 53,400 s.f. high school on 2 acres of property with a capacity for 800 students. This project includes a 10,450 s.f. gymnasium situated adjacent to the school on property located in Waterways Park. Your proposed Project Manager for the HQ building, Brandon Rastok, built this project.



**Delivery Method** CM at Risk

> Completion August 2019

> **Project Size** 53,400 sf

**Final Cost** \$12.6 million

Original Budget/Final

\$13.8 million/\$12.6 million

> **VE Savings** \$140,000

> > **CM Fees** 5.5%

**Change Orders** 

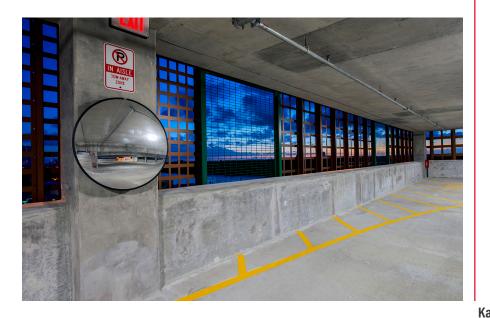
**Preconstruction Fees** \$47,000

> Status Completed

#### HOLLYWOOD NEBRASKA PARKING GARAGE HOLLYWOOD BEACH, FL

#### **Scope of Work**

New construction of a 8-story, 304-space parking garage with electric charging stations and rest rooms. The garage features a unique punched metal façade. Proposed team members Garret Southern, Marc Savoy and Manuel Ruiz worked with the City of Hollywood on this complex project.



**Delivery Method** CM at Risk

Completion September 2019

> **Project Size** 596,122 sf

**Final Cost** \$13.1 million

Original Budget/Final

\$13.1 million/\$14 million

**VE Savings** KL recommended changes to facade material (\$120,000)

> CM Fees \$1 million

**Change Orders** 

12 **Preconstruction Fees** 

> \$24,960 Status

> > Completed

#### RELATED CONSTRUCTION EXPERIENCE

#### **Municipal Parking Garage**



#### **Multi-Building Project & Parking Garage**

#### POMPANO BEACH PIER PARKING GARAGE

POMPANO BEACH, FL

#### **Scope of Work**

Design and construction of a 239,646 s.f., 662-space parking garage in close proximity to the beach. The new garage is the corner piece of the Pompano Beach Pier Park master development which is a new city destination with new restaurants, retail shops, and a potential hotel establishment. The exterior of the garage features undulating abstract sails, evocative of the ocean and maritime location and is in harmony with the Pompano Beach Bridge.



#### **Delivery Method** Design Build

Completion

June 2016

**Project Size** 239,646 sf

**Final Cost** \$20.6 million

Original Budget/Final

\$11.3 million/\$17.3 million

> **VE Savings** \$160,000

**CM Fees** \$1.3 million

**Change Orders** 19 (owner added scope)

**Preconstruction Fees** \$108,000

> Status Completed

#### **GOLDEN GLADES MULTIMODAL TRANSIT** CENTER

MIAMI, FL

#### Scope of Work

New Construction of a state-of-the-art park-and-ride and transit terminal facility that will operate 24 hours a day, year round. Designed to effectively accommodate the horizontal and vertical transportation needs of a wide spectrum of anticipated users of all ages and abilities, the facility supports various public transit and complimentary transportation services. The Golden Glades Multimodal Transportation Facility includes 10,450 square feet of retail, direct access to Tri-Rail from the new parking garage, 2,375 parking spaces, 53 truck spaces and a 4,500-square-foot transit hub. Other elements include a driver's break lounge, bicycle parking and lockers.



**Delivery Method** Design Build

Completion May 2021 (estimated)

**Project Size** 

1,028,445 sf **Final Cost** 

\$28.9 million (joint venture, KL contract)

Original Budget/Final

\$30.4 million/\$28.9 million

**VE Savings** 

N/A **CM Fees** 

8.8%

**Change Orders** 14

**Preconstruction Fees** 

Status

N/A

**Under Construction** 

New Hollywood Police Headquarters - RFQ-4642-20-DCM

**Kaufman Lynn Construction** 



#### PALM BEACH STATE COLLEGE PUBLIC SAFETY LAKE WORTH FL

#### **Scope of Work**

KL team members Garret Southern, Matt Hurley, and Jeff Zalkin and **Action Target** built this 98,540 s.f. Public Safety Building which integrates the criminal justice, fire safety, emergency medical technician, and emergency medical services departments. Phase I of the project featured a 18,000 s.f., 24-lane handgun and rifle range and classroom facility. Phase II created a new training center to simulate emergency situations for public safety personnel, as well as offers a lobby/reception area, auditorium and computer lab. Specialized lab planning included extensive forensic labs. Labs for trace evidence and toxicology as well as dirty and wet labs comprise part of the overall forensic suite. A blackout lab, photography/microscopy lab, and associated prep and storage spaces completed the new full service space. Represents experience of individual team members.



**Delivery Method** CM at Risk

> Completion 2013

> **Project Size**

98,540 sf

**Final Cost** \$23.2 million

Original Budget/Final **GMP** 

N/A

**VE Savings** N/A

CM Fees

**Change Orders** N/A

**Preconstruction Fees** 

N/A

**Status** Completed

#### **BROWARD COLLEGE PUBLIC SAFETY**

DAVIE, FL

#### **Scope of Work**

Garret Southern, Jeff Zalkin, and the Action Target team constructed this 53,000 s.f., training and educational facility built on a 2-acre site for law enforcement. The facility includes a reception area; offices for administrative, instructional and support personnel; document processing center; storage areas; audio-visual center; classrooms; auditorium; forensic laboratories; lecture halls; gymnasium, locker rooms, and showers; physical training rooms; pistol and rifle ranges; a 20-station indoor shooting range (with rubber trap system); driver training range; courtyard; library; conference rooms; and a food service area. Represents experience of individual team members.



**Delivery Method** CM at Risk

> Completion 2012

> **Project Size**

53,000 sf **Final Cost** 

\$8.3 million

Original Budget/Final

N/A **VE Savings** 

**GMP** 

N/A CM Fees

N/A

**Change Orders** N/A

**Preconstruction Fees** 

N/A

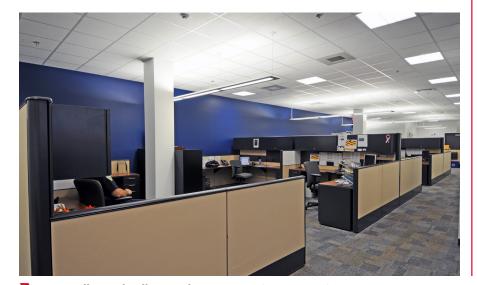
**Status** Completed



#### CAPE CORAL POLICE HEADQUARTERS CAPE CORAL, FL

#### **Scope of Work**

Design Coordinator Jeff Zalkin was involved in construction of the City of Cape Coral's current headquarters building. New construction of a 105,000 s.f. Public Safety Building on a 5.3 acre site. This category 5 hurricane hardened building provides all operational and administrative space needed for a 450-person modern police department. Represents experience of individual team members.



**Delivery Method** CM at Risk

> Completion 2009

**Project Size** 

105,000 sf

**Final Cost** \$22 million

Original Budget/Final

\$22 million/\$22 million

**VE Savings** 

CM Fees

**Change Orders** N/A

**Preconstruction Fees** 

N/A

Status Completed

Tab B-6

#### RELATED CONSTRUCTION EXPERIENCE

#### **KL & Action Target: Gun Range Experts**

Although members of the KL team have significant gun range experience and we are currently building one for the City of Cape Coral, we have partnered with Action Target to offer you additional expertise. Action Target is a worldwide industry leading corporation serving the needs of law enforcement, military and commercial organizations. Action Target has provided unique and innovative shooting range solutions since its inception in 1986. They have been involved in thousands of gun ranges in over 50 countries. What began as a few innovators fulfilling a need for a local law enforcement agency has evolved into a world-wide industry leading corporation serving the needs of law enforcement, military, and commercial organizations.

The following pages indicate select project experience from our subconsultants, Action Target.



This unique range was designed to implement both steel and paper target systems for advanced police training. Shooting steel indoors has its own set of challenges and special care was taken to design the Palm Beach Gardens Police Department range to handle this effectively. First, custom portable Bobber Xtreme targets were designed to make removal of these systems easy. Second,

trenches were put into the floor to lower the targets where splatter is reduced and mechanics are protected. Finally, the tactical ceiling panels are

Beyond the steel targets, this range also implements DTaPS turning targets, combat wall baffles, and the Total Containment Trap.

■ Total Containment Trap™ positioned to properly contain bullet fragments. ■ Screw Conveyor System

DTaPS turning targets

Dust collection unit

■ 10 total firing lines

 Custom portable Bobber Xtreme reactive steel targets

■ Tactical ceiling baffles

ActionTarget.com 149

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**Kaufman Lynn Construction** 



The Monroe County Sheriff's Office indoor shooting range offers range officers a variety of training opportunities. A high-speed 180 degree turning target system allows trainers to prepare shoot / no-shoot drills or traditional qualification courses. An additional level of threat recognition can be achieved with the dual lateral running targets.

Removable steel "Bobber" targets allow trainers to offer a new level of training with a variety of shapes and colors presented from behind steel shields. Trainers can program the system to fit their specific training desires.

#### PROJECT SCOPE

**Baffles** 

- 12 lane range
- · Rubber Berm Trap Tactical Overhead
- High Speed Turning Target System
- DRM Pro Running Man Target System
- Dual Head Steel **Bobber Target** System



#### Tab B-6

#### RELATED CONSTRUCTION EXPERIENCE



This training facility for federal law enforcement officers has three total ranges. Two ranges are 25 meters long with 15 lanes each. The third range is a covered outdoor 100-meter range with 30 lanes and is 200 feet wide. The 100-meter range has 40' long tactical baffle plates that span the entire range with no columns in the middle of the range.

#### PROJECT SCOPE

- Rubber Berm Traps
- Tactical Baffles
- Fixed Lateral 360 targets
- AWD Pro target retrievers
- Dual Running Man Pro targets
- Defender Shooting Stalls





The premier law enforcement training facility in Pennsylvania is found at the Chester County Emergency Services training facility just outside of Philadelphia. This range has two bay with shooting distances of 50 yards and 100 yards. The 50yard bay is a tactical range with 12 lanes dedicated to tactical pistol and rifle training. The 100-yard bay is a 4-lane fixed bay dedicated to long range rifle training.

#### PROJECT SCOPE

- Total Containment Traps
- Tactical Baffles
- Fixed Baffles Fixed Lateral 360
- targets • Dual Running Man Pro
- AWD Pro Target Retrievers





This training facility in the D.C. area has six total ranges with distances ranging from 25 yards, 50 yards, and 200 yards. All but one range has tactical baffles, allowing for downrange training with full ballistic coverage overhead. Acoustical fiber boards cover every wall and ceiling baffle. The facility also includes a TAC house village, which allows for non-live fire force on force training. A breach door also allows for tactical entry breaching.

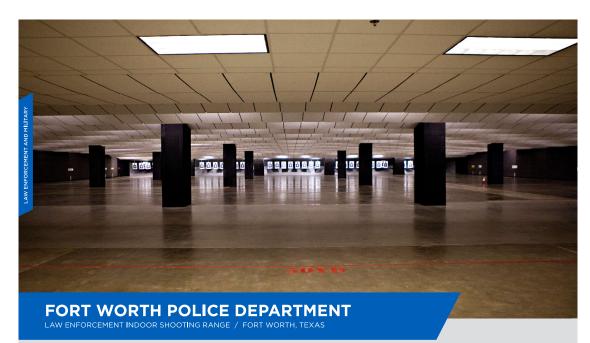
#### PROJECT SCOPE

- · Total Containment Traps
- Fixed & Tactical Baffles
- DTAPS turning
- targets AWD target
- retrievers **Dual Running Man** Pro targets
- TAC House









For decades the Fort Worth PD used an outdoor range just outside of the downtown area for their firearms training. After many decades of use and encroachment from new residential and commercial development the decision was made that new facilities were needed. In order to avoid running into the same encroachment issues down the road an indoor facility was determined to be the best choice. The city was able to find far untilities. choice. The city was able to find four buildings owned by the federal government that would allow

116 Select Project Portfolio

lty, nobshig the daming departments. Four total ranges were built: two 25 yard, one 50 yard, and one 100 yard.

All ranges use Action Target's Total Containment Trap, Tactical Overhead Safety Baffles, various turning and moving targets systems, and provide the officers of the Fort Worth PD with a much needed range facility to safely carry out their firearms training.

100 yard distances)

8 total shooting lanes

1 Total Containment Trap™

1 Screw Conveyor Systems

1 Tactical ceiling baffles

1 Running man targets

1 Mancom™ AWD target retrievers

| Tactical ceiling dariles
 | Combat wall baffles
 | Mancom™ Fixed Lateral 360
 | DRM Pro™ running man system
 | PEPP sound abatement
 | Evaporative cooling range ventilation



range control allows firearms trainers complete control of the range equipment anywhere within the range.

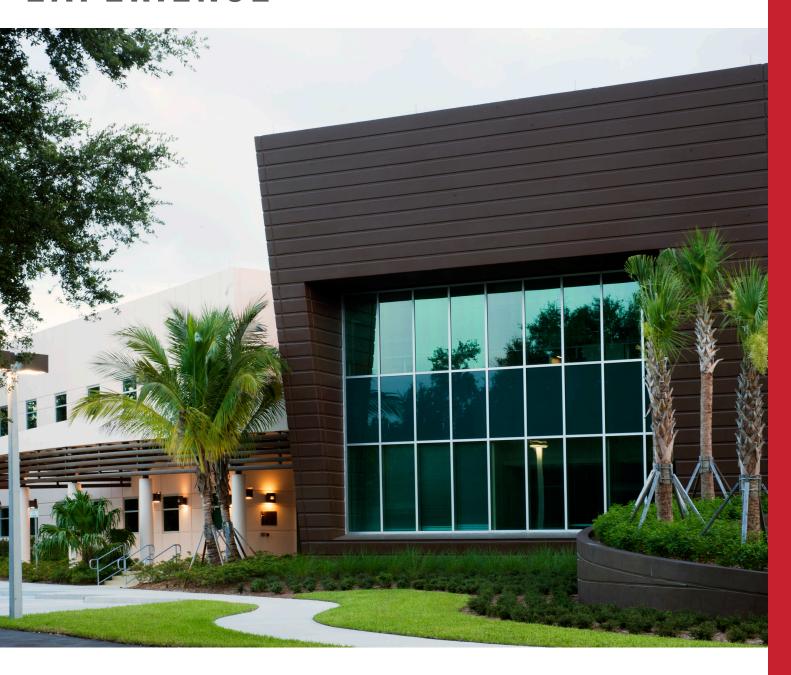
The money for this range facility was donated by two local Silicon Valley businessmen to give back to Law Enforcement and help give them better training tools to keep them safe.

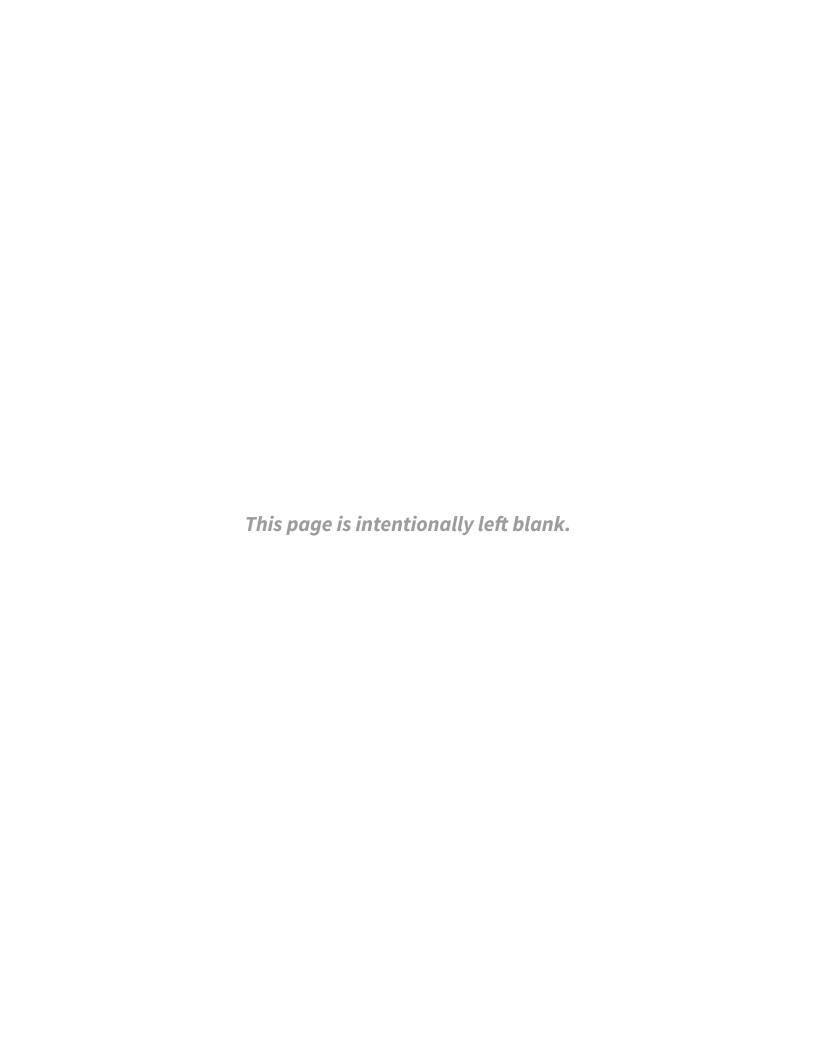
from the range ventilation system is cleaner than the city's air going in Fixed Lateral 360 turning targets combined with the DRM Pro'\* provide dynamic and static training and qualification for

156 Select Project Portfolio

## Tab C

## CONSTRUCTION TEAM MEMBERS' EXPERIENCE





#### CONSTRUCTION TEAM MEMBERS' EXPERIENCE

#### **Single Point ACCOUNTABILITY**



We are not a joint venture; thus, our decision making will be nimble. Garret Southern will lead the team and brings a mix of knowledge and experience that literally nobody else can: **building Police Headquarters facilities**, **Police training facilities** (**gun ranges**), **parking garages and just as importantly projects for the City of Hollywood.** 

#### The Right Experts for The Right Component

Having the right people specializing on specific components of your project ensures that each component will be maximized to be effective for every officer. *Please note that we have consultants to enhance our abilities, but the experience lies within KL's team and that makes a difference!* 





#### **POLICE HEADQUARTERS**

Brandon Rastok, Project Manager, and Neil Richardson, Superintendent, **just built South** Florida's latest CM at Risk Police Headquarters (opened up in September 2020). They will bring that experience and one of the first things we will do is discuss ways in which we can improve on some details to make your facility even better.







#### **SUPPORT BUILDING - GUN RANGE**

Our team and direct KL employees have built gun ranges (Matt Hurley, Project Manager and Colin Lasch, Superintendent).

As a matter of fact, Colin is a former Marines Firearm Instructor.





#### **PARKING GARAGE**

Focused on the parking garage will be Marc Savoy, Project Manager and Chase Sammons, Superintendent. Both bring a long history of building parking structures.

Marc recently completed the Nebraska Street Parking Garage for you.

#### **Added Specialists**





In addition to the expert team above we have several individuals that have specific expertise to ensure overall project success. Walter Wharton, Superintendent, is a long-term employee of KL with Police facility experience and will be our internal quality control inspector. Josh Kayne, MEP Superintendent, will be involved in ensuring that the vital systems in the building are built properly, to specifications, and function as planned.





## THE KL TEAM CHECKS EVERY BOX!

✓ Police Headquarters✓ Parking Garages✓ Gun Ranges✓ City of Hollywood





We have assembled an expert team with a unique blend of experience across each facet of your project, including police headquarters, gun ranges, and parking garages, as well as building for and in the City of Hollywood.





# **Support Spaces/Gun Range**



Project Manager

**MATT HURLEY** 

**COLIN LASCH** Superintendent

Matt built the Gun Range facility for Palm Beach State College and Colin is a former **USMC** Firearms instructor and gun range specialist.

# **GUN RANGE CONSULTANT**



KL and Action Target have built 2 gun ranges together and are currently building one.

> WALTER WHARTON QC Superintendent

# **Headquarters Building**



BRANDON RASTOK NEIL RICHARDSON Project Manager Superintendent

Brandon and Neil just completed the latest South Florida Police Headquarters for the Town of Jupiter.

MARC SAVOY Project Manager



Marc completed the most recent parking garage for the City of Hollywood and Chase completed an 832-space garage for JM

**Parking Garage** 

# **TECHNOLOGY CONSULTANT**

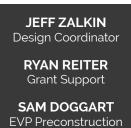


Walter and Josh have the attention to detail necessary to oversee **Quality Control and** MEP installation for the entire project.



**JOSH KAYNE** IEP Superintenden

# **KL SUPPORT**



# **SPECIALTY SUBCONSULTANTS**









# Tab C

# CONSTRUCTION TEAM MEMBERS' EXPERIENCE

# **KL & Action Target: Gun Range Experts**

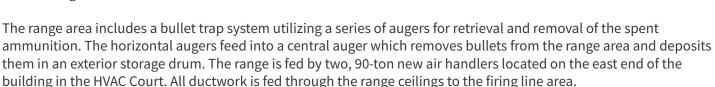


In order to best serve your needs for the Gun Range and Training portion of your project, we have partnered with Action Target, world-wide industry leading corporation serving the needs of law enforcement, military and commercial organizations. Action Target has provided unique and innovative shooting range solutions since its inception in 1986. They have been involved in thousands of gun ranges in over 50 countries. What began as a few innovators fulfilling a need for a local law enforcement agency has evolved into a world-wide industry leading corporation serving the needs of law enforcement, military, and commercial

organizations. Members of the KL team and Action Target have previously collaborated on several gun ranges built for training and certification, including:

# PALM BEACH STATE COLLEGE PUBLIC SAFETY TRAINING FACILITY

Garret Southern, Matt Hurley, Jeff Zalkin, and the Action Target team constructed a new 17,427 s.f., one-story, firing range with 12 lanes for rifles and 12 lanes for pistols on approximately 1.5 acres of land. The range is located on the east side of the building with the front of house and training classroom areas located on the west side.



# BROWARD COLLEGE INSTITUTE OF PUBLIC SAFETY



Garret Southern, Jeff Zalkin, and the Action Target team constructed this 53,000 s.f., training and educational facility built on a 2-acre site for law enforcement.

The facility includes a reception area; offices for administrative, instructional and support personnel; document processing center; storage areas; audio-visual center; classrooms; auditorium; forensic laboratories; lecture halls; gymnasium, locker rooms, and showers; physical training rooms; pistol and rifle ranges; a 20-station indoor shooting range (with rubber trap system); driver training range; courtyard; library; conference rooms; and a food service area.

TOWER

# 2. LARGE COMPLEX BUILDING EXPERIENCE

As a seasoned builder across South Florida and beyond, Kaufman Lynn has extensive experience with constructing large complex projects with multiple buildings. We are currently building JM Family Enterprises' new Headquarters Campus, which consists of multiple office buildings, two parking garages, a gymnasium, dining hall, and all corresponding landscapes and hardscapes. This \$150 million project is all being completed on an active campus near the busy Hillsboro Boulevard corridor.

Many of our current projects are multi-building apartment communities on tight sites in urban Broward, Miami-Dade, and Palm Beach Counties. We understand the nuances of building in dense urban environments and working around surrounding homes and businesses with minimal disruptions.

Below are a few samples of some of our larger scale complex projects. Whether for public or private clients, we always exhibit strategies for exemplary cost containment and minimization of change orders. For detailed descriptions of our processes, please see Tab D.







# 3. SUB CONSULTANTS / SUB CONTRACTORS

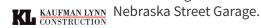
KL will go above and beyond to make sure that the new Hollywood Police HQ is the best facility possible, which is why we have consultants focused on the following areas:



Threat Assessment: ClearPath EPM will work with Hollywood, KL and HOK/ODP in order to provide clear path ways to reduce the vulnerabilities of the facility.



<u>Technology Optimization</u>: **TLC Engineering Solutions** specializes in enhancing the technology infrastructure of the facility to ensure it functions as desired by working with KL, HOK/ODP providing additional resources and tools such as security camera 3D modeling during the design phase.



Permit Expediter: KL team member Manuel Ruiz will make sure that there are no delays in transitioning from the design to construction once the GMP is established, just like he did with your



Communication Tower Consultant: Tower Systems, Inc. (TSI) has been a leader in the industry for more than 45 years and has installed towers and managed projects worldwide. In the likely event that the tower will be relocated, TSI will contribute their decades of experience and expertise to effectively and efficiently relocate the tower.



Community Outreach: The KL team is a leader in small business and community outreach. We've developed such titles as "Corporate Partner of the Year" for the 2018 Palm Beach Matchmaker Conference due to our heavy work in this space. We've partnered with our CBE mentor/protégé partner MCO Construction & Services to assist with small business outreach.

# **GARRET SOUTHERN, LEED AP**

CONSTRUCTION TEAM MEMBERS' EXPERIENCE

**Project Executive** 

**Public** Experience

23 CM@RISK PROJECTS



# Jupiter Police Headquarters, Jupiter, FL 39,000 s.f. | \$15.2 million

New construction of a 39,000 s.f. Police Department which has been designed to withstand 192 mph winds and will also house the town's IT data center and serve as the emergency operations center. The project also includes a veterans' memorial and site improvements, as well as the demolition of an existing Police Department building, and other structures after completion of the new facility.



# **Broward College Public Safety Institute** Davie, FL

New construction of a 53,000 s.f., training and educational facility built on a 2-acre site for law enforcement. The facility includes admin offices, document processing center, storage areas, classrooms, auditorium, forensic labs, gymnasium, physical training rooms, pistol and rifle ranges, a 20-station indoor shooting range (with rubber trap system), driver training range, library, conference rooms, and a food service area.



# JM Family Office Complex & Garage, Deerfield Beach, FL \$150 million | 596,000 s.f.

New construction of a phased office complex including multiple office buildings, training and event center, two parking garages and outdoor spaces.



# Coral Springs Municipal Complex & Garage, Coral Springs, FL \$34 million | 68,000 s.f.

New construction of a 5-story, 68,000 s.f. municipal facility and freestanding, 4-level parking garage. The complex includes an Emergency Operations Center, City Commission chambers, general offices, meeting rooms, and a one stop shop for citizen services.



# Oakland Park Public Works & EOC Building, Oakland Park, FL 15.000 s.f. | \$12.0 million

New construction of a public works building, EOC and garage.



# Golden Glades Intermodal Transit Center, Miami, FL 1,028,445 s.f. | \$56.3 million

New construction of a transit terminal facility. Includes 10,450 square feet of retail, direct access to Tri-Rail from the new parking garage, 2,375 parking spaces, 53 truck spaces and a 4,500-squarefoot transit hub. Other elements include a driver's break lounge, bicycle parking and lockers.



Years of Experience

# **Education**

B.S. Building Construction, University of Florida

# **Registrations/Certifications**

LEED AP BD+C OSHA 30

# Background

Garret has over 25 years of construction experience including governmental, educational, office, residential and commercial facilities. His responsibilities include the operation in all fields of administration, policies and procedures, and the overall day to day construction duties like team leadership, project organization, managing cost control and financial reporting as well as preparing project and cash flow schedules, and assisting the estimating department in preconstruction efforts.

# **BRANDON RASTOK**

**Project Manager-Police Headquarters** 

PUBLIC SECTOR \$124 MILLION **PROJECTS** 

**POLICE HQ EXPERT** 



# **Years of Experience**

## **Education**

A.S. Surveying and Construction Engineering Technology,

# **Background**

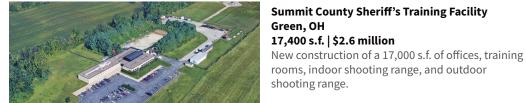
Brandon has 20 years of hands-on experience with both renovation and new construction projects. He will bring a strong work ethic to the project, maintaining strict schedules, directing subcontractors, and managing the project team overall. Brandon has a history of completing complex

# **Jupiter Police Headquarters**

**South Florida's Latest CM@Risk Police Headquarters!** 

# Jupiter, FL 39,000 s.f. | \$15.2 million

New construction of a 39,000 s.f. Police Department which has been designed to withstand 192 mph winds and will also house the town's IT data center and serve as the emergency operations center. The project also includes a veterans' memorial and site improvements, as well as the demolition of an existing Police Department building, and other structures after completion of the new facility. Future phases include a new Town Hall and Athletic



# **Don Soffer Aventura Charter High School** Aventura, FL

# 53,400 s.f. | \$12.6 million

New construction of a Category-5 rated, four-story, 53,400 s.f. high school on 2 acres of property with a capacity for 800 students. This project includes a 10,450 s.f. gymnasium situated adjacent to the school on property located in Waterways Park.



# **Bass Museum of Art** Miami Beach, FL 20,500 s.f. | \$8 million

Renovation and expansion of galleries, courtyard with walking trail and lighting, wayfinding, WIFI, restrooms, and educational wing for this iconic art museum in the heart of Miami Beach.



B.S. Construction Engineering Technology, University of Akron

University of Akron

# Registrations

OSHA 30

projects on time and on budget.



MILLION PROJECTS

\$173

# **Jupiter Police Headquarters** Jupiter, FL 39,000 s.f. | \$15.2 million

**NEIL RICHARDSON** 

**Superintendent-Police Headquarters** 

CONSTRUCTION TEAM MEMBERS' EXPERIENCE

PUBLIC SECTOR

New construction of a 39,000 s.f. Police Department which has been designed to withstand 192 mph winds and will also house the town's IT data center and serve as the emergency operations center. The project also includes a veterans' memorial and site improvements, as well as the demolition of an existing Police Department building, and other structures after completion of the new facility. Future phases include a new Town Hall and Athletic Center.

**POLICE HQ** 

**EXPERT** 

# One of the Country's Largest Public Safety Buildings!

South Florida's Latest CM@Risk Police Headquarters!



# **FBI Headquarters** Washington, DC \$70 million

Foreman on the renovation of an 8-story, 2.3 million sf headquarters office building for the Federal Bureau of Investigation. J. Edgar Hoover Building.



# Palm Beach Lakes High School Renovation Palm Beach Lakes, FL \$7.8 million

Renovation and repairs including ADA and CSIR compliance requirements, replacement of exterior doors and windows, roof repair, upgrades to the sound system, security system, fire alarm system, HVAC system, electrical switch gear, lighting replacement, paving and play court resurfacing, plumbing work, bathroom replacements, ceiling and flooring replacements, and interior finishes.



**Years of Experience** 

# Registrations

OSHA 10 OSHA 30 Forklift Operator

# **Background**

As superintendent his duties include quality control oversight for all subcontractors, coordination of weekly safety meetings and monthly safety inspections, on-site coordination of subcontractor performance, communication and teamwork, preparation of two-week look ahead schedule and filing and journaling meeting minutes, job logs and daily reports.

Neil has over 35 years of experience in the construction industry including numerous CM at Risk and Design/Bid/ Build of municipal projects, educational facilities, public and private facilities. He is well known for continuously building productive relationships with owners and subcontractors due to his "can do" attitude and strong communication skills.

# **MARC SAVOY**

**Project Manager-Parking Garage** 

**PARKING** 3,679 **GARAGE SPACES** PROJECTS

**PARKING GARAGE SPECIALIST** 

# **Latest CM@Risk Parking Garage for You!**



# Hollywood Nebraska Garage Hollywood, FL 128,542 s.f. | \$10.3 million

New construction of a 8-story, 304 parking space garage with electric charging stations and rest rooms. The garage features a unique punched metal façade. Marc has proven himself as an expert in parking garages by building your latest CM@Risk garage, an iconic addition to Hollywood Beach.

# **One of South Florida's Largest Parking Garages!**



# **Golden Glades Intermodal Transit Center** Miami, FL

# 1,028,445 s.f. | \$56.3 million

New construction of a transit terminal facility. Includes 10,450 square feet of retail, direct access to Tri-Rail from the new parking garage, 2,375 parking spaces, 53 truck spaces and a 4,500-squarefoot transit hub. Other elements include a driver's break lounge, bicycle parking and lockers.

# FAU Parking Garage III Boca Raton, FL 325,000 s.f. | \$11.5 million

New construction of a 4-story, 1000 space structural precast concrete parking garage constructed to allow for future retail space on ground floor. This was constructed alongside a new campus Recreation Center and Alumni Center, creating a new campus focal point around the football



# **Years of Experience**

#### **Education**

B.S. Construction Management, University of North Florida A.A. Building Construction, Santa Fe Community College

## Registrations

OSHA 10 OSHA 30 Forklift Operator

#### **Background**

Marc has over 16 years of construction management experience in governmental, residential, higher education, public and private sectors. Marc's duties include developing and maintaining the project schedule, coordinating with the Owner's representatives and architect, managing cost control and financial reporting, supervising field staff, design participation, bidding, contract negotiation, facilities inspection and coordination of preventative maintenance.

# CONSTRUCTION TEAM MEMBERS' EXPERIENCE

**LEED Gold-tracking Parking Garage in Broward County!** 

# **CHASE SAMMONS**

**Superintendent-Parking Garage** 

**PARKING** 1,523 **GARAGE SPACES PROJECTS** 

**PARKING GARAGE SPECIALIST** 

# **Years of Experience**

# **Education**

B.S. Construction Science and Management, Clemson University

# Registrations

OSHA 30

# **Background**

Chase has over 16 years of experience across various project types, including office, multifamily, and public safety. As superintendent, his duties include quality control oversight for all subcontractors, coordination of weekly safety meetings and monthly safety inspections, onsite coordination of subcontractor performance, communication and teamwork, preparation of two-week look ahead schedule and filing and journaling meeting minutes, job logs and daily reports.



# Pompano Beach Municipal Pier Garage Pompano Beach, FL \$20.6 million | 239.646 s.f.

for landscaping irrigation and solar panels.

JM Family Office Complex & Garage

New construction of a phased office complex

including multiple office buildings, training and

event center, an 831-space parking garage and

outdoor spaces. This parking garage features green

and sustainable practices such as water harvesting

Deerfield Beach, FL

\$150 million | 596,000 s.f.

Design and construction of a 239,646 s.f., 662-space parking garage in close proximity to the beach. The new garage is the corner piece of the Pompano Beach Pier Park master development which is planned as a new city destination with new restaurants, retail shops, and a potential hotel establishment. The exterior of the garage features undulating abstract sails, evocative of the ocean and maritime location and is in harmony with the Pompano Beach Bridge.



# Oakland Park EOC Building & Parking Garage Oakland Park, FL 15,000 s.f. | \$12.0 million

New construction of a public works building, EOC and garage. This important public safety project will help the City streamline its emergency management personnel and processes.



# **Kaufman Lynn Headquarters & Parking Complex** Delray Beach, FL 325,000 s.f. | \$11.5 million

New construction of a joint use office and storage complex including a 3-story, 25,000 s.f. headquarters office building and concurrent construction of 6-story, 132,000 s.f. self-storage facility on the same site. Key focus on future adaptability and high technology as Kaufman Lynn grows as a construction leader in the



# MATT HURLEY, CGC, LEED AP

Project Manager-Support Space/Gun Range



**GUN RANGE SPECIALIST** 

# A Local CM@Risk Police Gun Range Project!



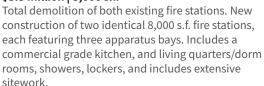
# PBSC Public Safety Building, Lake Worth, FL \$23.2 million | 98,540 s.f.

New construction of Public Safety Building. Phase I of the project featured a 18,000 s.f., 24-lane handgun and rifle range and classroom facility. Phase II created a new training center to simulate emergency situations for public safety personnel, as well as offers a lobby/reception area, auditorium and computer lab. Specialized lab planning included extensive forensic labs.



New construction of a 5-story, 68,000 s.f. municipal facility and freestanding, 4-level parking garage. The complex includes an Emergency Operations Center, City Commission chambers, general offices, meeting rooms, and a one stop shop for citizen services.

# **Coral Springs Fire Stations #43**



# **Coral Springs Fire Stations #95**

Total demolition of both existing fire stations. New construction of two identical 8,000 s.f. fire stations, each featuring three apparatus bays. Includes a commercial grade kitchen, and living quarters/dorm rooms, showers, lockers, and includes extensive sitework.

# **Years of Experience**

# **Education**

B.S. Business Administration, Lynn University A.S. Construction Management, Palm Beach State College

# **Registrations/Certifications**

Florida General Contractors' License CGC1522705

LEED Accredited Professional

## **Background**

Matt has over 9 years of construction experience including municipal, higher education, and residential facilities, but his expertise lies in public safety and fire station facilities. His responsibilities include the operation in all fields of administration, policies and procedures, and the overall day to day construction duties like team leadership, project organization, managing cost control and financial reporting as well as preparing project and cash flow schedules, and assisting the estimating department in preconstruction efforts.

# Tab C-4

# CONSTRUCTION TEAM MEMBERS' EXPERIENCE

# **COLIN LASCH**

Superintendent-Support Space/Gun Range



**USMC** WEAPONS **INSTRUCTOR** 

**GUN** RANGE **SPECIALIST** 



# A CM@Risk Police Gun Range Project!

# TARGET

# **Cape Coral Police Training Facility** Cape Coral, FL \$6 million

New construction of a safe and efficient police training facility for the City of Cape Coral Police Department with a fully functional 50-yard gun range, a 300 s.f. shoot house, and a 1,600 s.f. open air pavilion. The range includes 25 individual 4' wide lanes. The facility also includes office space, restrooms, Weapon cleaning room, ammunition room, and storage. Hurricane rated to 160 mph wind rating.



FEMA

#### **FEMA Data Center**

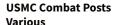
Acquisition and furnishing new office space for two new work divisions within a large federal data



Acquisition and interior build-out of new office space for approximately 10 federal personnel. Included contract negotiation for a new lease, interior office build-out and renovation, acquisition of new FF&E and relocation of personnel.



Acquisition and interior build-out of new office space for approximately 8 federal personnel. Included remodeling interior office space, modification to HVAC and electrical systems and telecommunications support.



Outposts Ground and logistics support for field construction of 8 new combat outposts during Operation Iraqi Freedom.



## **Education**

M.S. Building Construction Georgia Institute of Technology

United States Marine Corps, 1999-

# **Registrations/Certifications**

OSHA 30

LEED Accredited Professional FAA Drone Pilot's License

### **Background**

Colin is a results-oriented, handson construction professional well versed in municipal projects. His responsibilities include the operation in all fields of administration, policies and procedures, and the overall day to day construction duties like team leadership, project organization, managing cost control and financial reporting as well as preparing project and cash flow schedules, and assisting the estimating department in preconstruction efforts.

Colin was a closequarters marksmanship instructor, range safety officer, and instructortrainer for the U.S. Marine Corps, 1999-2007. He worked on live fire ranges that included the types of facilities required for SWAT-style and law enforcement tactics. He understands the functionality of fire range and training facilities and what law enforcement agencies would be looking for in a facility designed to their tactical considerations.



Total demolition of both existing fire stations. New construction of two identical 8,000 s.f. fire stations, each featuring three apparatus bays. Includes a rooms, showers, lockers, and includes extensive sitework.

# Coral Springs, FL \$3.3 million | 8,000 s.f.



# WALTER WHARTON, CGC

**Superintendent-Quality Control** 

GOVERNMENT/ PUBLIC PROJECTS

# **QUALITY CONTROL SPECIALIST**



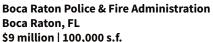
# Coral Springs Municipal Complex & Garage, Coral Springs, FL \$34 million | 68,000 s.f.

New construction of a 5-story, 68,000 s.f. municipal facility and freestanding, 4-level parking garage. The complex includes an Emergency Operations Center, City Commission chambers, general offices, meeting rooms, and a one stop shop for citizen services.



# JM Family Office Complex & Garage Deerfield Beach, FL \$150 million | 596,000 s.f.

New construction of a phased office complex including multiple office buildings, training and event center, an 831-space parking garage and outdoor spaces.



100,000 square foot complete renovation, including the removal and replacement of the roof and complete interior renovation. The shell of the building was hardened into a Category 5 Hurricane Shelter. The facility features classroom/training rooms, an auditorium, gymnasium as well as Police, Fire and Life Safety administrative offices.



# Coral Springs Fire Stations #43 and 95, Coral Springs, FL \$6.6 million | 16,000 s.f.

Total demolition of both existing fire stations. New construction of two identical 8,000 s.f. fire stations, each featuring three apparatus bays. Includes a commercial grade kitchen, and living quarters/dorm rooms, showers, lockers, and includes extensive sitework.



# **Temple Beth El Renovations** Boca Raton, FL 25,000 s.f. | \$24 million

Multiphased renovation and expansion of the Schaefer Family Campus.



# **Years of Experience**

# **Education**

Palm Beach State College, Building Construction

## Registrations

Florida General Contractors' License CGC060674 OSHA 30

# **Background**

Walter has over 40 years of experience, much of it being for municipal and institutional clients. As superintendent, his duties include QC oversight for all subcontractors, coordination of weekly safety meetings and monthly safety inspections, onsite coordination of subcontractor performance, communication and teamwork, preparation of Requests for Information (RFIs), tracking review of submittals, preparation of two-week look ahead schedule and filing and journaling meeting minutes, job logs and daily reports.

# **JOSH KAYNE Superintendent-MEP**

# **FLORIDA LICENSED ELECTRICIAN**

# **SPECIALIST**



# Jupiter Police Headquarters, Jupiter, FL 39,000 s.f. | \$15.2 million

CONSTRUCTION TEAM MEMBERS' EXPERIENCE

New construction of a 39,000 s.f. Police Department which has been designed to withstand 192 mph winds and will also house the town's IT data center and serve as the emergency operations center. The project also includes a veterans' memorial and site improvements, as well as the demolition of an existing Police Department building, and other structures after completion of the new facility. Future phases include a new Town Hall and Athletic



# **JM Family Office Complex & Garage** Deerfield Beach, FL \$150 million | 596,000 s.f.

New construction of a phased office complex including multiple office buildings, training and event center, two parking garages and outdoor



# Lauderhill Performing Arts Center and Library Lauderhill, FL 48,000 s.f. | \$20 million

Ground up construction of a 47,585 s.f. arts center and library with state-of-the-art theater lighting, dimming system, sound system, and multi-purpose "mini theater" room.



# **Panorama Tower** Miami, FL \$350 million

Construction of an 81-story hotel attached to a tower. Project included a pool deck with 4 pools, podium level with a music studio, pet salon, day care, fitness center, and meeting areas. The tallest building on East Coast south of New York City.



# **Hard Rock Stadium Renovation** Miami Gardens, FL \$500 million

Project highlights included a one of a kind canopy roof, 4 new HD videoboards, LED sports lighting, fully renovated concourse and club areas. Oversaw the coordination for all MEP subcontractors including low voltage, audio, security, and broadcast.



**Years of Experience** 

# **Education**

LaSalle University

# Registrations

OSHA 30

Florida Electrician's License Journeyman Electrician's License Aerial Work Platform Certified

# **Background**

Josh has over 17 years of experience across various project types, including office, multifamily, and public safety. As superintendent, his duties include quality control oversight for all subcontractors, coordination of weekly safety meetings and monthly safety inspections, onsite coordination of subcontractor performance, communication and teamwork, preparation of two-week look ahead schedule and filing and journaling meeting minutes, job logs and daily reports. He specializes in the details involved in MEP installation and quality control.

# **JEFF ZALKIN, LEED AP**

**Design Coordinator** 



# **PUBLIC SAFETY** MILLION PROJECTS



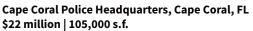
# Jupiter Police Headquarters, Jupiter, FL 39,000 s.f. | \$15.2 million

New construction of a 39,000 s.f. Police Department which has been designed to withstand 192 mph winds and will also house the town's IT data center and serve as the emergency operations center. The project includes holding cells, administration space, evidence storage, and training areas.



# Miramar Police Headquarters, Miramar, FL \$23 million | 65,000 s.f.

New construction of 65,000 s.f. police headquarters. Includes EOC, generator, and is Category 5 hurricane rated.



New construction of a 105,000 s.f. Public Safety Building on a 5.3 acre site. This category 5 hurricane hardened building provides all operational and administrative space needed for a 450-person modern police department.



# PBSC Public Safety Building, Lake Worth, FL \$23.2 million | 98,540 s.f.

New construction of Public Safety Building. Phase I of the project featured a 18,000 s.f., 24-lane handgun and rifle range and classroom facility. Phase II created a new training center to simulate emergency situations for public safety personnel, as well as offers a lobby/reception area, auditorium and computer lab. Specialized lab planning included extensive forensic labs.



New construction of a 53,000 s.f., training and educational facility built on a 2-acre site for law enforcement. The facility includes admin offices, document processing center, storage areas, classrooms, auditorium, forensic labs, gymnasium, physical training rooms, pistol and rifle ranges, a 20-station indoor shooting range (with rubber trap system), driver training range, library, conference rooms, and a food service area.



**Years of Experience** 

# **Education**

MBA. Florida International University B.S., University of Florida

# **Registrations/Certifications**

**LEED Accredited Professional** 

#### **Background**

Jeff has been involved in public sector projects for the past 22 years primarily focused on municipal and public safety facilities. He understands the nuances of municipal facilities, more specifically police headquarters and administration facilities and will be a point person working with the design team during preconstruction to ensure the final product meets all project



# USMC \$6.7 RECENT GRANTS/ VETERAN MILLION APPROPRIATIONS

# Jupiter Police Headquarters, Jupiter, FL 39,000 s.f. | \$15.2 million

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**RYAN REITER** 

**Grant Support** 



# **Coral Springs Municipal Complex & Garage** Coral Springs, FL \$34 million | 68,000 s.f.

New construction of a 5-story, 68,000 s.f. municipal facility and freestanding, 4-level parking garage. The complex includes an Emergency Operations Center, City Commission chambers, general offices, meeting rooms, and a one stop shop for citizen services.



# Hollywood Nebraska Garage Hollywood, FL 128,542 s.f. | \$10.3 million

New construction of a 8-story, 304 parking space garage with electric charging stations and rest rooms. The garage features a unique punched metal



# **Cape Coral Police Training Facility** Cape Coral, FL \$6 million

New construction of a safe and efficient police training facility for the City of Cape Coral Police Department with a fully functional 50-yard gun range, a 300 s.f. shoot house, and a 1,600 s.f. open air pavilion. The range includes 25 individual 4' wide lanes. The facility also includes office space, restrooms, Weapon cleaning room, ammunition room, and storage. Hurricane rated to 160 mph wind rating.



# Oakland Park EOC Building & Parking Garage Oakland Park, FL 15,000 s.f. | \$12.0 million

New construction of a public works building, EOC and garage. This important public safety project will help the City streamline its emergency management personnel and processes.



**Years of Experience** 

**Military Service** 

United States Marine Corps

# **Background**

Ryan Reiter brings over 12 years of government and community relations experience to the table, including Chief of Staff to then County Commissioner, Chip LaMarca. As Director of Government Relations for Kaufman Lynn, Ryan's responsibilities include oversight of all public sector engagement, grant development, and lobbying efforts on the local, state, and federal levels of government.

During the preconstruction phase of the project, Ryan will work closely with all stakeholders to develop state and federal grant/appropriations to help offset the cost to the city. Once construction is complete, Ryan will collaborate with all parties involved to organize all ceremonial events related to the successful completion of all projects.



**Preconstruction Lead** 

**SAM DOGGART** 

43 CM@RISK PROJECTS

# **PRECONSTRUCTION EXPERT**

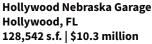


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New construction of a 8-story, 304 parking space garage with electric charging stations and rest rooms. The garage features a unique punched metal façade.



# **Years of Experience**

#### Education

Accounting and Business, St. Petersburg College

# Registrations

LEED Accredited Professional

Certified General Contractor, CGC

#### Background

Sam is known for building productive relationships with owners, architects, engineers and subcontractors, fully embracing the collaborative approach of construction management. His vast experience with complex building systems allow Sam to provide insightful alternatives to the design team, maximizing the available budget without compromising program or design. As Precon Lead, he will manage the estimating department and will coordinate closely with the business development and operations teams to assure continuity and accuracy of cost estimates & construction budgets.



# CONSTRUCTION TEAM MEMBERS' EXPERIENCE

# TARGET

# **AARON LUDWIG**

**Action Target Consultant** 

**MILLION** 

**PROJECTS WITH KL TEAM** 

**GUN RANGE SPECIALIST** 

# Shooter's World Tampa Tampa, FL 24 shooting lanes

Converted a furniture store into a massive indoor commercial shooting range. This impressive range houses three shooting bays with nine 25 yard lanes each and seven 100 yard lanes.

# **Fort Worth Police Department** Fort Worth, TX

# Two 25-yard ranges and One 100-yard range

Public safety training facility housing the police and fire training departments. Four total ranges were built using Action Target's Total Containment Trap, Tactical Overhead Safety Baffles, various turning and moving targets systems.

# **Additional Projects:**

Southlake Police Department Houston Police Department Austin Police Department **Dallas Police Department** Dallas Co Sheriff's Office Frisco Police Department Plano Police Department Odessa Police Department Wichita Falls Police Department Federal Reserve Bank, Dallas University of Texas, Austin DFW Gun Range, Dallas DPS, Laredo Shooter's World, Orlando Shooter's World, The Villages



# **Years of Experience**

#### **Education**

B.S. Manufacturing Engineering/ Business Management, BYU

# Registrations

TX Tactical Police Association TX Police Association International Association of Chiefs of Police

# **Background**

Aaron Ludwig is the Action Target Territory Manager/Range Design Consultant for the South Central United States. Over the course of the past fourteen years, Aaron has successfully completed over 200 shooting range design and installations in this geographical area, including over 100 ranges in the state of Texas. Aaron will assist the team in shooting range design and equipment installation. His assistance will include detailed shooting range drawings and requirements.





# 5. CAPABILITIES AND PROJECT LEVEL RESPONSIBILITIES

# a. Construction Coordination and Management

Construction is a collaborative activity, pooling the knowledge and experience of many people. After an initial kickoff meeting, we suggest weekly meetings with the entire team for complete and accurate exchanges of information and maximum accountability. KL uses Procore, an on-demand construction software platform designed to facilitate document management and team communication. By hosting documents online, they are available to all team members. Owners have 24/7 access to contract documents, change orders, RFI's, meeting minutes, schedules and progress photos. All team members can access the information in real time (24/7) on their tablets, phones or computers to keep everyone up to date on progress. RFI's are tracked and users can easily see the status. Even more importantly the process of responding to an RFI is as simple as sending an email, which assures use of the software by team members.

# b. Design Review Approaches **Incorporating "Hands-On" Experience**

We act as a design assist partner to the project team, lending our "hands on" knowledge of constructibility, pricing accuracy, market conditions, life cycle cost analysis, technical material and systems validation, energy efficiency vs. first cost analysis, schedule expertise, subcontractors and vendor selection, long lead and critical equipment procurement, LEED recommendations, and code experience, to name a few. We also act as the conduit of communication to all team partners during the life of the design process, because clear, concise and continual

discussion and documentation is a key component to the success



KL has one of the largest preconstruction departments in South Florida which means that we can look at every aspect of the project for constructability, cost and durability.

# Looking at the options

of the design stage.

Similar to how we are called on for accurate and reliable cost data, we provide alternative approaches for different aspects of construction installations and means and methods. These options analyses can bring significant cost and time savings to the project while maintaining the high level of function and quality envisioned. As the project team moves through design charrettes, KL will identify alternatives for systems, materials, equipment and their associated cost and time for evaluation and decision by the project team. This on-going design menu log remains in place for discussion until items are agreed to be discarded and/or implemented. Before final construction document pricing, the project team completes a final review of the "Options Log". This assures the entire team that no good idea has been lost through design, and offers a last look at the "wish list" items that now may be affordable based on best value for every dollar spent.

# c. Constructability Analysis

Ideally, we provide a constructability analysis during the design-development stage, working with the design professionals to identify design to construction inconsistencies, dissimilar materials issues, installation sequencing voids, and options for systems and materials going into the final design.

# d. Project Budget Estimating and Detailed Construction Cost Estimating

# **Developing a Budget and Stretching the Value of Every Dollar**

The first budget/estimate is based on schematic plans and early specifications unique to the project program and

# **CONSTRUCTION TEAM MEMBERS' EXPERIENCE**

planned budget. We include some critical subcontractor input and a complete quantitative analysis with graphical take-offs at this point. Where appropriate we make assumptions and establish allowances for items undetermined. As the design develops we solicit additional subcontractor input, working towards tighter cost parameters and begin identifying contingencies. We prepare a gap analysis to identify 'holes" or "overlaps" in the estimated amount and review Value Management options to adjust cost to within the target amount. At this point we also discuss wish list items for possible inclusion in the budget.

# e. Value Analysis and Value Engineering for Economical Impact Without **Sacrificing Vision**

In the Kaufman Lynn Construction world, Value Engineering optimizes the allocation of projected funds (the budget) without reducing the quality of a project. Unlike many other construction managers, we do not simply try to find a cheaper product that "cheapens the design," we seek to find more economical but equal or better options that remain consistent with the project team's vision and life cycle limits.

# f. Life Cycle Cost Analysis: Making Sure that "Less Expensive Now" Doesn't Translate to "High Long-Term Operations Costs"

Life cycle cost analysis is an integral part of the value management process, providing an assessment of costs associated with each of the various options under consideration. The life cycle cost for the Police Headquarters is the total economic cost of owning and maintaining the building.

A complete life cycle cost analysis will not only take into account the initial costs of equipment, materials and installation, but also the cost of the future re-installations in present dollars. Utilizing our in-house multidisciplinary estimating capabilities, Kaufman Lynn Construction guides the project team in making informed decisions in the evaluation of all options brought to the table.

# g. Project Scheduling and Scheduling Management

# Accurate and Meaningful Schedules Established Early to Guide the Project

Once selected, the project team prepares a preliminary schedule which includes durations for permitting, material procurement, submittals and fabrication, all construction activities and commissioning periods. Each area of the project is separated to allow clear visibility of the flow and sequence of work. Our subcontractors and suppliers are required to submit their final sequencing, durations and level of detail schedule as part of their competitive bid and becomes part of the contract.

# **Scheduling Continuity from Preconstruction through Construction**

The project manager is responsible for the schedule throughout the project. During construction, the schedule is reviewed with the superintendent and the project executive at least weekly and two-week look-ahead schedules are distributed at the weekly subcontractor meeting.

# **Even the Smallest Details are Tracked on our Schedules**

To ensure an accurate scheduling process for all shop drawings and submittals, we create a comprehensive procurement schedule as a primary section to our overall CPM schedule. Each submittal and scheduling activity is clearly identified with early start, late start, early finish and late finish dates and then made part of the critical path of the project. The onsite team reviews this section of our critical path schedule daily and distributes it to our project subcontractors and suppliers.

Prior to commencement of construction, we create a comprehensive shop drawing/submittal log and material procurement log with our project management software, Procore, which is tied directly to the schedule. This log is updated daily and reviewed at all weekly subcontractor and owner meetings. The status section of this log alerts all parties responsible for the next step in the submittal/shop drawing process and provides them with a deadline that is derived directly from the critical path schedule.

# h. Quality Control (Design and Construction)

# Intense Oversight of Submittals with an Extra Set of Eyes to Support the Design Team

We review all drawings to ensure all systems are compatible. We then review all submittals to make sure that proper materials and installation processes are being submitted in compliance with the contract documents so that when we get to the GMP we are clear that the systems on the construction plans are compatible with one another and in conformance with all current requirements for the project.

# Inspections and Regular Communication by our Superintendents

Our superintendents use tablets in the field that are continually updated with the most recent plans and check subcontractors' work against the plans as it is put in place. Any issues that need review by the design team, are photographed and sent to the entire team for review and response via Procore. This process is in addition to our weekly onsite meetings that include subcontractors, owners and design professionals where we walk the jobsite to allow all parties to inspect current work.

# **Punch List Management and Close-Out**

Prior to turning over the project, we review all systems with the respective vendor's technical team to review the proper sequencing, interface and controls.

The management of the punch list is really an extension of our quality control program which includes a preinstallation meeting with subcontractors to review submittals, specifications and materials as well as three stages of inspection:

**Initial inspection:** Before a subcontractor proceeds with their scope, we have them prepare a mock-up. Once inspected and approved by our team this mock-up area becomes the control sample for all later work.

**In-progress inspections:** Our superintendent conducts ongoing inspections of work put in place.

Final inspection: Before a subcontractor is "dismissed" from the site, our superintendent performs a final inspection and notes any deficiencies.

Any open items that are identified during any of these inspections are tracked on an "open deficiency log" and are reviewed at weekly subcontractor meetings. Using this approach means that most items are corrected before they get to the punch list.

Our field team will ensure that all materials that are to be used meet or exceed the requirements of the specifications and will inspect the materials as they are delivered to the project prior to their use.

Our field team will require as-built surveys be prepared during the work and will review and submit to the requisite utility companies for tier review and approval rather than waiting until the completion of the project to submit a large as-built package. This will minimize the time for approval.

As the project is completed in smaller "phases", any deficiencies will be addressed immediately rather than at the end of the project. This will ensure that these items do not "fall through the cracks."

# Tab C-5

# **CONSTRUCTION TEAM MEMBERS' EXPERIENCE**

# i. Bidding and subcontractor relationships

Kaufman Lynn has deep relationships with the area's top trade subcontractors, including concrete, electrical, and plumbing. With ongoing projects across Broward County as well as a recently completed project for the City of Hollywood, we are comfortable with all the local companies and site conditions. Our knowledge, experience and relationships will benefit the City of Hollywood and the Police Department.

# Thorough and Open Bidding Process is part of our transparent approach

Face-to-Face Workshops

Prior to bidding the project, we generate market awareness by initiating project trade workshops.

These workshops provide all interested subcontractors and vendors the opportunity to:

- 1. Meet with the project team
- 2. Review and discuss the plans and specification and the project in
- 3. Get clear understanding of timelines and sequencing of activity

These face to face sessions are invaluable to provide assessment of the trade and vendor capability, notwithstanding workload and labor resource. We are focused on using local subcontractors and vendors whenever feasible, as this keeps revenue in the area, creates a sense of ownership from employees, and minimizes response time to the project.

Prior to soliciting subcontractor bids, our estimating team prepares detailed scope packages based on the construction drawings and specifications. Each scope package spells out exactly what needs to



**Making Connections** KL uses outreach events to connect local workers with businesses, maximizing the opportunities for your local workforce.

be included in the bid, leaving nothing to interpretation by the subcontractor. In preparing the scope packages, the estimating team pays particular attention to areas of potential overlap between trades. For example, though the plumbing trade is responsible for installing gas lines, oftentimes gas lines are only included on the civil drawings, not the plumbing drawings. Knowing that most trades will only review "their" plans, our team includes the gas lines in the written scope package and includes a specific directive to the civil plans. Similarly, we typically use oils and interceptors in storm drain connections. These interceptors can be installed on the storm drainage side, which is part of the plumbing scope, or the underground utility storm collection system, which is part of the civil scope. When preparing the scope packages, our team assures that a) the interceptors are not missed and b) that they are not duplicated in both the plumbing and civil bids.

# j. Cost Control and Change Order Management

# **Accurate Tracking Eliminates Surprises**

Accurate cost control for construction projects can be summed up in one key word, "continuity". Continuity requires effectively communicating how the bid was developed to the people who are responsible for the development of job cost reporting. We accomplish this through open lines of communication and established accurate and highly detailed cost coding that both the project manager and superintendent understand and implement. The project manager and superintendent are responsible for accurately cost coding all invoices and subcontractor requisitions. Through Timberline Accounting software, our accounting department then inputs this information along with project payroll and incidentals to create the Job Cost Report and Job Transaction Report. These reports are then published on a weekly basis for review by the Project Executive, Project Manager and Superintendent.

# **Change Order Avoidance and Negotiation**

KL's proven, proactive approach to preconstruction, including the detailed scopes released to subcontractors and thorough analysis of bids, is the primary reason why we have an exceptionally low amount of contractor initiated change orders.

For us, change order review is not just pricing up a change but reviewing alternatives to help find the best options. We become a client advocate in coming up with best value solutions. You can rest assured that before we submit any change order request, we have fully vetted both the issue causing the need for a change and the best option for addressing the issue.

In the case of owner initiated change orders we conduct a full constructability review and then offer viable options and alternatives to reduce or even eliminate cost and schedule impacts of the requested changes.

# k. Preparation/Review of Shop Drawings

To ensure an accurate scheduling process for all shop drawings and submittals, we create a comprehensive procurement schedule as a primary section to our overall CPM schedule. Each submittal and scheduling activity is clearly identified with early start, late start, early finish and late finish dates and then made part of the critical path of the project. This section of our critical path schedule is monitored daily and updated weekly at a minimum. Then it is distributed to our project subcontractors and suppliers.

Prior to commencement of construction, we create a comprehensive shop drawing/submittal log with our project management software, PROCORE. This log is updated daily and reviewed at all weekly subcontractor and owner meetings. The status section of this log alerts all parties responsible for the next step in the submittal/shop drawing process and provides them with a deadline that is derived directly from the critical path schedule.

# l. Project Mobilization

Our initial step in the mobilization process is a survey of the site to utilities and other future improvements. Based on the survey, we develop a preliminary staging plan. We then meet with the City and stakeholders, such as neighbors to discuss the site utilization. Based on the input we modify the preliminary plan and develop a detailed maintenance of traffic (MOT) plan. The mobilization itself is an approximately 10 day process, which we time to coincide with permitting and the Notice to Proceed. During mobilization we bring in temporary infrastructure, such as power and water, establish a perimeter fence and establish gated access points to the site, install silt sedimentation run-off control, set up temporary construction parking and laydown area and bring in an office trailer, storage trailer and dumpster.

**CONSTRUCTION TEAM MEMBERS' EXPERIENCE** 

# m. Punch List Management and Close-Out

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# n. Inspections

# Inspections and Regular Communication by our Superintendents

Our superintendents use tablets in the field that are continually updated with the most recent plans and check subcontractors' work against the plans as it is put in place. Any issues that need review by the design team, are photographed and sent to the entire team for review and response via Procore. This process is in addition to our weekly onsite meetings that include subcontractors, owners and design professionals where we walk the jobsite to allow all parties to inspect current work.

Kaufman Lynn Construction's "Building Better Buildings" Program includes detailed inspections of the exterior building envelope leading to better Indoor Air Quality, lower maintenance and a longer life of the building.

# o. Assigned team's experience with projects of similar size and type

Our experienced team of experts has proven experience with projects of similar size and type, including CM at Risk projects for municipal clients. We have the most unique blend of experience to build each facet of your project successfully. Garret Southern, Jeff Zalkin, Brandon Rastok, and Neil Richardson all recently completed South Florida's latest CM at Risk police headquarters for the Town of Jupiter.

**Jeff Zalkin and Colin Lasch** are currently in preconstruction on a police training facility including a gun range for the City of Cape Coral Police Department.

Garret Southern, Chase Sammons, and Josh Kayne recently completed an 831-space parking garage with sustainable features include solar and water recapture for JM Family Enterprises.

Finally, Garret Southern and Marc Savoy completed the City of Hollywood's latest CM at Risk project, Nebraska Street Parking Garage. We have proven experience within our KL team with each separate section of your project that will benefit the City from day one.



# THE KL **TEAM CHECKS EVERY BOX!**





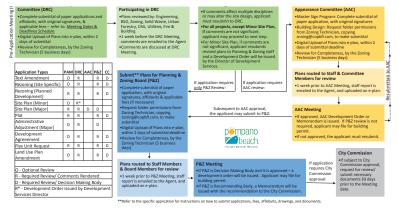


# p. Assigned team's experience with effective budget control

Effective budget control is an important part of each of Kaufman Lynn's projects, no matter the client. That's why we have a dedicated team of more than 20 in-house pre-construction experts, using industry-leading software to create detailed budgets down to the last dime. This robust team of professionals is lead by **Sam Doggart**, who along with **Garret Southern**, recently completed an impressive array of value engineering updates at Hallandale Beach's Peter Bluesten Park. This \$28.5 million project including a YMCA, sports fields, undergrounding and more, had value engineering options totaling \$2.2 million! During the value engineering phase, the project aesthetics and functionality were not altered and the new components were all of equal or better quality.



# q. Assigned team's experience with effective schedule control



When tasked with a deadline to open the Pompano Beach Municipal Pier Parking Garage before the 4th of July celebration, Garret Southern proved to be highly effective at leading a team to be schedule conscious. Understanding that the City utilized a tiered approval process allowed our team to schedule key milestones to coincide with scheduled meetings. In fact, because the various boards (DRC, AAC, P&Z, etc) meet at different intervals sometimes only once a month with agenda items due weeks in advance - we created a small CPM schedule just to map out this application process. Going to this level of detail resulted in accurate schedule forecasts. Of course, not everything is

foreseeable. When the team encountered an 80-year-old pump station 25 feet underground, we quickly shifted the casting sequence to begin at another part of the site, providing time to develop a plan on how to address the lift station. Despite unforeseen challenges and a resequenced schedule, Kaufman Lynn completed the project ahead of schedule and provided the City with their request of an iconic landmark just in time for the City's staple July 4th celebration.



# q. Assigned team's experience with LEED certified projects

"Green" solutions can greatly reduce the operating costs of an upgraded facility and may be desirable even if they require higher initial costs. To find the best overall solutions for our clients, we start the process to sustainable design and construction with a 'question and answer' workshop with LEED accredited in-house professionals and your staff. This conversation allows us to set meaningful and affordable goals and objectives. Whether the goal is to achieve LEED certification or not, we provide our clients a host of energy saving suggestions as well as alternative systems as part of Kaufman Lynn's Standard Operating Procedures.

KL's team of 17 LEED Accredited Professionals and LEED Green Associates has experience evaluating strategies, implementing practices, finding resources and weighing cost/benefits for each option to blend budget decisions with energy efficient, environmentally-friendly construction.

Kaufman Lynn is well versed in providing "green" cost savings alternatives on LEED projects in addition to construction methods to ensure the greatest accumulation of points for building certification. We implement "Green Building Techniques" even on projects that are not pursuing LEED Certification as part of our standard everyday practice. We recycle up to 90% of all construction debris on our jobsites by supplying each construction site with recycling containers. We provide pollution and erosion control; we have a concrete truck washout area on each site to prevent any soil contamination; we also pay very close attention to the Indoor Air Quality during construction. In our interior finishes we use low VOC paints, adhesives and sealants and we always achieve very high percentages of recycled content in our building materials.

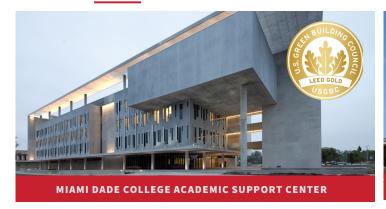
Kaufman Lynn has completed 27 LEED certified projects, including LEED Silver and LEED Gold Projects. Some of our projects that have achieved LEED Certification are as follows:

# **27** LEED PROJECTS

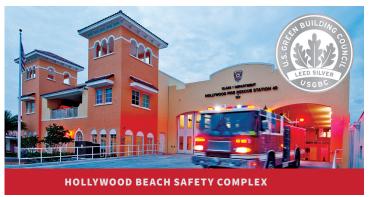










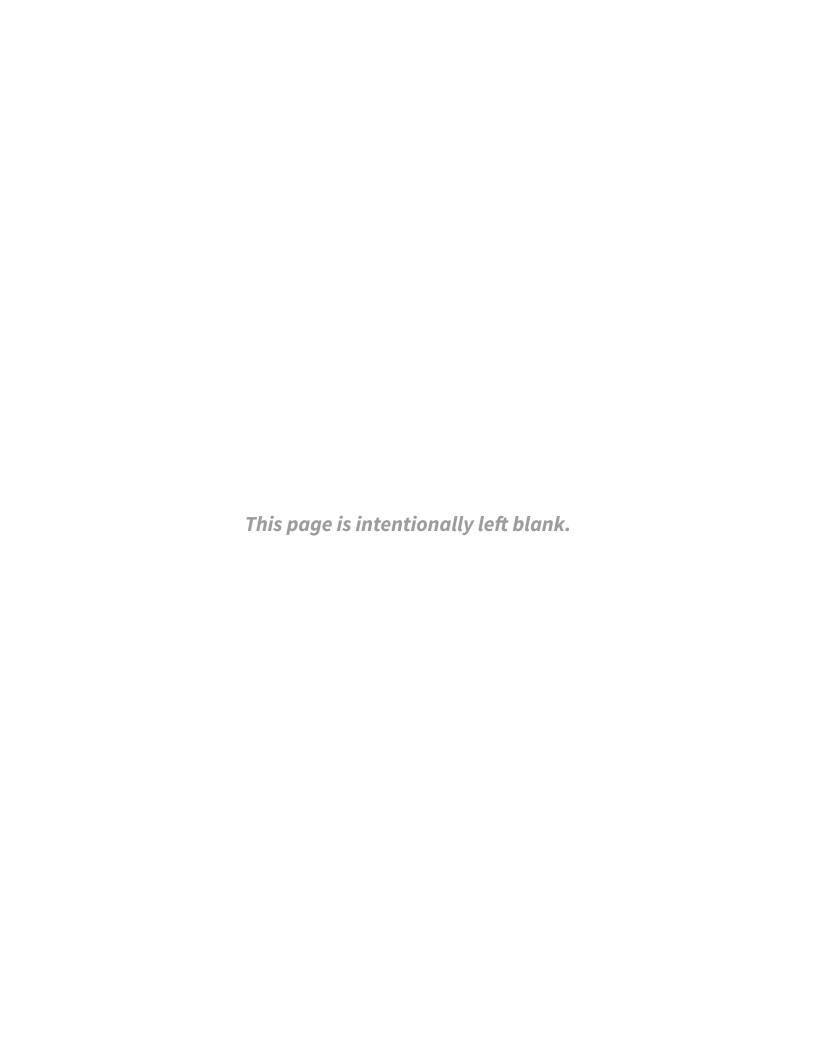




# Tab D

# EXECUTION AND MANAGEMENT





# SPECIFIC APPROACH TO NEW HOLLYWOOD POLICE HEADQUARTERS

Over the course of hundreds of successfully completed projects, we have developed a clearly defined base-line level for quality – both in how we approach and manage the project and the final product.

While established processes create the framework for our interactions, each project has a unique set of conditions. That's why each project starts with an assessment of the conditions and an approach that's specific to the project.

# The following outlines:

- 1. Unique Approach to the New Hollywood Police Headquarters
- 2. Process answers of the RFQ Questions (1-13)

# Understanding the city and project

Kaufman Lynn Construction (KL) understands the project and location. The following are just some of the details we will take into account to create a **CUSTOM SOLUTION FOR NEW HOLLYWOOD POLICE HEADQUARTERS**:

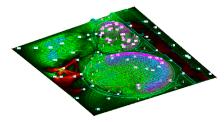
- With over 150,000 residents and 441 full and part time police positions this is a critical facility for the community.
- KL has followed the planning and passing of the Bond that is providing funding for the facility and has been focused on this project



As you will see in the Knowledge of Site and Local Conditions where we expand on the topics below, we have experience in Hollywood and understand the site constraints.

# **Site Elevation & Drainage:**

The recent storms from Tropical Storm ETA has really illustrated the need for this site to be raised and proper drainage be installed. We recommend that you consider even going above the minimum height requirement to ensure that this important facility is safeguarded from sea level rise for decades.



Some tools we will utilize to help the City of Hollywood is to provide computer aided cut-and-fill models (example to the left) to fully evaluate the requirements to add fill to bring up the buildings. This will allow us to achieve a level of accuracy that will save time and money. We are currently building a Public Safety facility for the City of Miami Beach which has pioneered solutions for sea level rise and can bring those solutions around resiliency to Hollywood.

# **Communications Tower:**

One critical component for your operations is the communications tower that is currently on site and will be relocated as part of the new facility. We have Tower Systems Inc. (TSI) as part of our team to ensure that the construction of this component is done correctly and that the switch over from the old tower to the new one is done smoothly without interruptions.

# **Sequencing & Schedule:**

KL has been focused on this project since the Bond was first contemplated. We have been created a plan and look forward to walking you through it as the process moves on.

Having specialized in building public safety facilities we understand the importance of having these built and operational as quickly as possible for the best price with top level quality that lasts.

# CSI Access Support Bldg. Police HQ Police HQ Public Horizontal Property Control Propert

# **Utilities Undergrounding & Good Neighbor Policy:**

The site abuts a neighborhood as well as surrounding businesses. It's our continuous policy, with consent and oversight of the City, to keep in constant contact with residents to ensure zero impact of their daily lives.

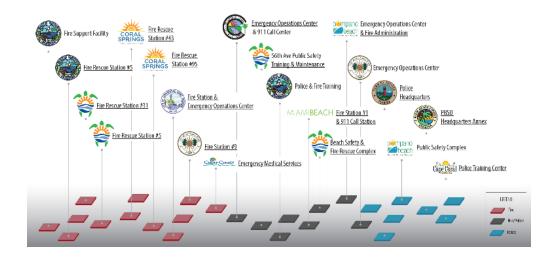
It's necessary to underground the surrounding overhead utilities to keep the site safe, clean, and efficient. Kaufman Lynn has extensive and proven expertise in this aspect of the job. As we did with the Nebraska Street Parking Garage, Kaufman Lynn will take the lead on coordinating with the appropriate agencies to guarantee a seamless transition.

Our plan has teams of experts that specialize in each building (Police HQ, Parking Garage, Gun Range) and have them focus on their area of expertise. This approach will allow us to have a plan for each building which will shorten the schedule and also get the parking garage and gun range/support building in full operation before the Police HQ is finished.

Since the current facility is next door it is feasible to turn over the Support Building (Gun Range) and allow the Police to utilize those services months ahead of final completion of the larger Police HQ building. We have a detailed schedule, permitting, and phasing plan that will benefit the City and Police force saving money and getting the facilities in operation sooner.

# **Public Safety Expertise**

KL has built public safety facilities – in South Florida - for decades. Not only do we understand the importance of these facilities to the community, but we have developed a thorough understanding of the details critical to the success of the facility. We will apply this knowledge to enhance your facility and be a proactive partner in the design phase.



# **Building Components**

Tab D

We reviewed your needs assessment and the building adjacencies as well as the blocking diagrams and understand your scope and the 3-building solution. The below discussion of the major building components are examples of how we apply our expertise to enhance the use of each component to make the overall facility more effective.



# **Service Yard:**

One of the most important aspects in terms of functionality of the project is probably the least exciting – the service yard.

Pictured to the left is the service yard for the Jupiter Police HQ which includes a 6,000 gallon above ground diesel tank. We have built both above and below ground tanks and will ask the right questions to make sure you get the solution that's best for you. Some considerations are:

- Above ground tanks can hold more in the same footprint since below ground tanks tend to be shallower.
- Below ground tanks require more oversight to ensure proper installation so leaks do not occur such as what happened in
  the construction of Miramar's Police HQ where 3,000 gallons of diesel spilled into the ground causing an environmental
  concern < https://www.sun-sentinel.com/local/broward/fl-miramar-fuel-spill-20170126-story.html> (NOT A KL PROJECT)

# Police HQ – Building 1 – First Floor: Community Room (Media Room)

Based on our experience with Police and Public Safety agencies, we know how important it is to control the flow of people especially during crisis time and limit the access of the public and media into the overall facility.

The community room best practices are as follows:

- Provide access to the room directly from the main lobby allowing for control and separation from the main facility.
- Have an open space that can be reconfigured for different types of event: conference style for meetings or speaker style for media briefings. Involve the PIO in the set-up and configuration of this space.
- Have a door that leads directly to the outside allowing for direct exiting of events without having to go back through the lobby.
- Have a small, but separate space for setting up that sometimes (recommended) has a sink and refrigerator as well as counter space to stage for events. This allows for food prep (community meetings) or information prep (police functions).





# **Patrol Division**

We know that the patrol division will be open space with workstations and several closed offices. This allows the officers to easily come in and fill out their work efficiently and effectively. KL will work with you and the design team to make sure this space has the usability functions to enable the officers to get their work done and get back out to the community.

# **Records Room**

Storing and organizing records is a key component of a good functioning police facility. Fitting numerous large movable filing systems allows the department to retain and access records efficiently and effectively. These systems are recessed in the slab and KL will ensure proper coordination of the system with the drawings.



# **Marine/Beach Patrol**

KL IS UNIQUELY QUALIFIED TO UNDERSTAND YOUR NEEDS HAVING BUILT THE HOLLYWOOD FIRE RESCUE & BEACH SAFETY COMPLEX FOR YOU.

Our assumption is that the new HQ will work in tandem with the facility on the beach and we will bring methods and solutions such as marine equipment storage incorporated into this facility.

# **Marine Patrol**

KL is currently in preconstruction on the Palm Beach Sheriff's District 1 HQ and Marine Unit Building. We will go over the spaces in this facility and compare them with your program to

suggest possible enhancements that might not be included.

To the right is a thumbnail of just the PBSO Marine Unit component and is a mixture of administration, storage, and even work bays.

# **Interview Rooms**

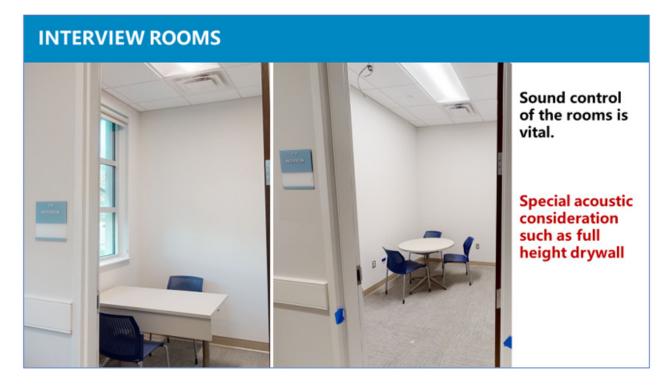
One area – or actually a series of rooms – are the interview rooms which are usually spread out throughout the facility near various departments. While they may look like typical small rooms, these rooms require extra considerations.



Some key considerations of this space that KL will build into your facility are:

- In most spaces, the drywall stops at the dropped ceiling. However, to avoid sound from traveling to adjacent areas, we recommend extending the drywall to the structural ceiling.
- Video and audio recording are now typically built into the rooms and are not obvious to the person being interviewed.

# **EXECUTION AND MANAGEMENT**



# Police HQ - Building 1 - Second Floor:

# **CSI – Forensic Labs**

KL has built the spectrum of laboratories, including forensic labs for public safety and higher education clients. We bring this knowledge to bear during preconstruction and construction of this space. Some key aspects to consider are:

- Level of analysis to be conducted. This will determine the building infrastructure that is needed to support this space.
- How flexible do you want this space to be for future equipment? Building in extra circuits will allow for equipment to be moved and for this space to adapt over the years.
- Ensuring the back of house services can handle this space is important. This will have a lot of outlets, but if all on the same circuit then they all cannot be used simultaneously. KL will make sure the use intent is followed through and that the building will perform as intended.



# **Digital Electronics Lab**

This space can be different so it will be important to understand your intent here. We will ask the right questions and work with the design team to make sure your facility meets your needs.

New Hollywood Police Headquarters - RFQ-4642-20-DCM



In addition to our expertise we have TLC Engineering on our team and they specialize in technology for this type of work.



Speaking of digital: today's policing includes the use of body cameras. We understand that this requires not only workspaces for repairs and replacement, which tend to be located either near the digital lab or as part of the IT

support in the building, but also daily storage with capability to upload videos, which may require separate infrastructure near the briefing room.

# **Staff Locker Rooms**

Locker rooms for police facilities differ from those found in recreational settings like community centers. We found that police officers prefer full height lockers along with seating.

While not a vital area for the function of the police facility it is an area that if not done right will cause unnecessary frustration for police officers. One such example is the monitoring the moisture in these types of spaces. It is these types of small details that KL is focused on to make the daily experience of each police officer a positive one.



# Tab D

# **EXECUTION AND MANAGEMENT**

# Police HQ - Building 1 - Third Floor:

## **Police Command**

Police Department leadership space is about allowing that leadership to perform their job effectively and efficiently while also having the space to interact and plan. Some of the considerations will be:

- Office infrastructure to allow for reconfigurations without renovation which means paying special attention to data and
- Key support space like lobbies and conference rooms must be incorporated to allow for formal meetings and impromptu discussions.



# **Real Time Crime Center**

The RTCC is a technology hub that will evolve as the tools evolve; thus, the space requires ample power and data nodes for new technology to connect to.

KL understands this space uses a combination of your additional stateof-the- art technology like video surveillance cameras, automatic license plate readers, and crime analytics to help combat crime in real time. A key question is if the RTCC is to

> HOLLYWOOD POLICE DEPARTMENT LAW ENFORCEMENT EXPLORER

utilized ad hoc? The answer to that can affect the set up and demands of the space on the building infrastructure.

#### **Youth Services**

The document is not clear on what this space is to be, but KL is familiar with your Hollywood Youth Explorers program and can build a space that is more conducive to youth activities and recommend materials that will hold up over time.





# **Public Affairs**

This group has evolved and will continue to evolve as the way in which we communicate to the public and news outlets change. This unit also helps coordinate many of the activities that tie into the overall Hollywood Community. A key part of this unit is to also make sure the first floor community space can also serve as an effective media room as described in our discussion in this section of the first floor spaces.

**Kaufman Lynn Construction** 

# **Support Services – Building 2 – First Floor:** K9 Unit

A pride for any law enforcement agency, the K9 Unit requires a unique space and set of resources. Kennel runs are an important part of guaranteeing a K9's comfort, training, as well as health and safety. Creating a space that's easily cleaned and contained ensures a K9's health and comfort. Constructing the kennel run, we will work with the end user to ensure that it meets the needs of both the Officer and the K9.



One thing that might be considered if the K9's remain at the station is an isolation room with separate A/C (possibly a VRV HVAC system) to hold infirm K9s comfortably so that they don't cross contaminate with other the K9's in the unit.

The K9 unit can be a noisy if not built correctly. That noise can have a negative impact on the K9's behavior and training as well having an negative effect on the work room for the officers of the unit. Ceiling and wall acoustics should be considered when constructing the kennel runs.

We see in the needs assessment that a grooming table and tub were included, when outfitting a grooming area, it's important to include storage for the unit (i.e. tack room) so that equipment is kept tidy and easily acceptable.

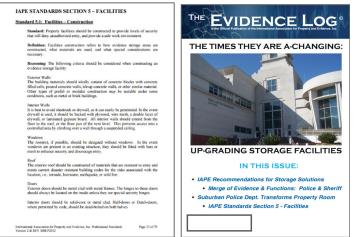
# **Evidence Storage**

A key function of a police facility is the evidence, and we understand the most VITAL part is the chain of custody of the evidence. 3 separate spaces work in tandem (Evidence Processing, Evidence Packaging, and Evidence Storage). We understand these spaces and will make sure they are built to your specifications as well as introduce best practices for the group to discuss during preconstruction.



# Tab D

# **EXECUTION AND MANAGEMENT**



Because we specialize in public safety facilities, we understand the best practices and guidelines from IAPE along with the guidelines for biological evidence).

KL will ask early questions to understand what type of evidence Hollywood has to store the most and we will work with the design team to make sure the space is optimized specifically for you.



# **Vehicle Forensics**

Providing a secure space to keep vehicles and allow your team to go over it in an enclosed space that is protected from the elements and public at large.

One question that is not clear is if this is part of the overall Sally Port or a separate self-contained area. The recently completed Jupiter Police HQ used a combined area both for automobile forensics and for secure parking to transport individuals.



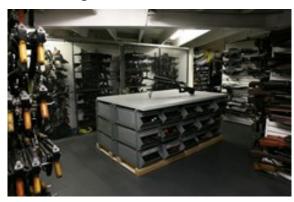
# **Holding Cells**

Security and visibility are the key components that define this space. We recommend that the interior walls in this area will use concrete block, regardless of the exterior wall

# **Support Services - Building 2 - Second Floor:**

This floor is defined by two highly specialized areas we are experienced in building:

- SWAT Team
- Gun Range





#### **SWAT Team**

The main nuance of the SWAT team area is the specialized gear the unit uses which is almost always kept separate from the armory and gear for other officers. Typically, there are two types of solutions for this space:

- 1. room-based solutions or
- 2. cabinet based solutions

While cabinet based solutions take up less space they also provide less flexibility as the gear and team evolves over time.

# **Gun Range**

NOTE: We have Action Target on as a consultant but the knowledge on gun ranges is not just with them, but also with KL. Our team has built Police Gun Ranges here in South Florida and KL is currently working with Action Target delivering the City of Cape Coral Police Training Facility. When it comes to delivering police gun ranges, we are a proven team.

# Type of Training

Many of the details of the space will depend on the desired training you want to conduct.

There are many decisions that will have to be made during the design/preconstruction phase and KL will

TRAIN LIKE EVERYONE'S LIFE DEPENDS ON IT
.... it does!

be a PROACTIVE PARTNER in asking the right questions so that your facility is tailored to your training needs:



- Having a large door that leads into the range from the outside is something that many Police Departments prefer to allow for flexibility. Having an oversized door as pictured to the left enables oversized obstacles to be brought into the range for training. Since the range is on the second floor, there could be an opportunity to bridge the garage to the range to provide for cars to be brought in for more effective training.
- Having different bullet targeting system (paper targets, metal poles, etc) also provide increased training flexibility and something we highly recommend.

# Tab D

# **EXECUTION AND MANAGEMENT**

# Ventilation and Lead Exposure Mitigation

The ventilation system must control exposure to lead in accordance with 29 CFR 1910.1025, Lead Exposure. The supply and exhaust air system are critical to the operation of an indoor range and the health of building occupants. We will work with the design team to get the best performing systems at the best cost. In addition to the exhaust system a slight negative air pressure must be maintained on the range, which can be achieved by exhausting typically 3 to 7 percent more air than is supplied. Because of its special requirements, the air system in the gun range will be a separate system from the rest of the building.

# Noise Control

Noise reduction in the range and noise transmission out of the range are different considerations. Mass and material flexibility are two key attributes for a sound transmission barrier. Heavy masonry walls or concrete tilt-walls provide mass and protection from stray shots. Absorptive acoustical surfacing will reduce the noise level in the range but will have little effect on the transmission outside the range.

Noise levels in the range should not exceed 85 decibels and should be considerably less to improve communication between shooters and the range and/or training official. Conventional acoustical treatment can be used on surfaces behind the firing line.

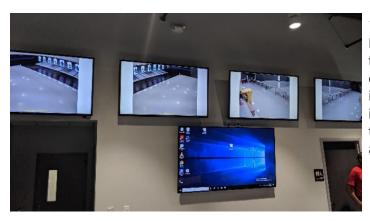


# *Lighting Considerations*

Energy-efficient light fixtures should be used to provide ambient and targeted lighting in the firing range. Fluorescent fixtures should have VDT-compatible parabolic lenses to concentrate light on the horizontal plane and reduce glare on wall surfaces. Lights are controlled by a firing range control system to vary lighting schemes for different shooting and emergency situations. Light baffles shall protect all lights within 40' downrange of the firing line. As pictured to the left we have even adapted cruiser lights to provide additional situational lighting for training purposes.

# Communications System

Beyond the technology infrastructure a two-way intercom communication system should be included to connect the range participants with the range master and include a visual call indicator light.



# Technology Infrastructure:

Police department training components are highly technical facilities. Prior to construction documents there should be a clear understanding of the use intent in order for the design to include all the infrastructure and technology that will be built into the facility. This goes well beyond the command booth and typically includes a series of cameras, recording equipment, and monitors to watch and replay training.

# TRAP OPTIONS

Steel



Rubber

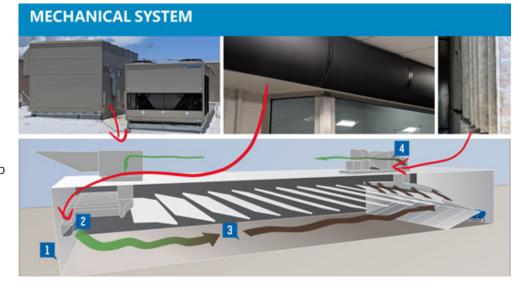
KL understands both rubber trap system and steel trap system. There are many details to be worked out and pro/cons to discuss to decide which system is best for you.

Trap System

We will present you with the initial costs and long-term costs of each of those systems.

# **HVAC Considerations**

Our experience is the gun range will have one system and the rest of the building will have another system in order to make sure all space work as designed. We understand the needs of all your spaces and can work with the design team for ground or rooftop mounted systems depending on the City's preference.



# **Additional Training Spaces to Consider**

Electronic Police Simulation

As pictured to the left specialized space can be utilized to house electronic scenario simulation equipment. This space has special electrical, and HVAC considerations and we will make sure it is built correctly should you want to include a space such as this.

# **Driving Simulation**

The KL/AT team will also ask key questions to make sure we build in the correct infrastructure. To the right is a picture of a driving Police simulation that is housed in the same room as scenario simulation. Proper planning allowed for the same space to house multiple training tools in this Police Training Facility.



# Tab D

# **EXECUTION AND MANAGEMENT**

# **Parking Garage:**

Kaufman Lynn has built 7,250 parking garage spaces in South Florida including the recently completed Nevada Street Parking Garage for the City of Hollywood. We know how to build parking garages well.

Some nuances of your garage will be:

#### **Structure**

There are two methods of designing and building this garage: utilizing a Cast-in-place solution or a Precast solution. Each one has pros and cons and we have built many of both types and can help you decide the best solution for cost and performance.

#### PRECAST:

This method is typically the fastest and cheapest method, but there are some drawbacks that Hollywood might want to consider regarding this method specifically as it pertains to your use case:

- The first floor is to have a higher floor to ceiling height and might have to be raised more than a castin-place solution to have the desired clearance due to the structural tees that extend down from the ceiling.
- Precast takes up more of a footprint and might be a challenge to build given the desire to have a building on either side of the garage. This limits the room to construct which will make utilizing precast more complicated possibly negating the cost benefit.
- Precast parking facilities require more ongoing maintenance especially taking care of the caulking at the joints.

# CAST-IN-PLACE:

This method is typically a little more costly and takes longer than precast but provides more flexibility in design and use. Some factors to consider are:

- Cast-in-place provides a more open floor-to-ceiling solution that allows for easier reconfiguration should an additional use be needed to be added.
- While typically more expensive initially, the upkeep on a cast-in-place parking garage is lower over the life span of the facility.



# **Higher First Floor Ceiling**

The Coral Springs Municipal Center that KL built has a parking garage that provides added height in the first floor similar to what you plan on doing to provide secure parking for oversized vehicles. The key is to figure out the desired clearance and coordinate it with the chosen structural system as the overall building height will change based on these variables.

# **Pedestrian Bridges**

The description of your new facility has two pedestrian bridges. This is an item that KL is well versed in building and will coordinate the details early in the design process to make sure the connections are set right on either side.

In construction we will make sure it is connected at the right time to keep the overall timeline moving. This might be a small item overall, but one that takes scheduling and coordination to do safely and effectively. Above is the pedestrian bridge being lifted into place on the Coral Springs Municipal Center.



# **COVID-19 & Healthy Buildings:**



# Physical Buildings Can Promote Effectiveness

It is well known that a well built and well-functioning building can lead to better performance. Studies have shown that healthy buildings lead to less missed days of work due to illnesses gained from the environment.

KL has always followed the principles of Healthy Buildings as developed by Harvard University School of Public Health.

We now have taken it to a new level in order to incorporate best practices to help facilities remain safe and operational during a situation like the current pandemic.

# SOLUTIONS TO CONSIDER - HVAC SYSTEM

Some of the things that help keep viruses at a minimum are different than the approach that was taken in the past. The following are just some of the key items we will discuss with the team to ensure the system chosen for your facility is optimized:

- HVAC systems should exceed outdoor air ventilation rates required by ASHRAE 62.1. Best practice is 30% higher rate which will also help achieve LEED scoring
- Improved air quality by installing more efficient air filters. Recommend of MERV-13 or MERV-14 filters to 75 to 85 percent efficient in removing particles. HEPA filters are more than 99 percent efficient, but not practical due to cost, energy use and operations.
- Viruses thrive in low-humidity environments. Maintaining 40%-60% relative humidity is ideal.
- Ultraviolet germicidal irradiation (UVGI) systems installed in HVAC systems kill airborne particles that carry viruses.

# SOLUTIONS TO CONSIDER - BUILT ENVIRONMENT

While the HVAC system is key for providing a comfortable and healthy environment; we have learned that social distancing and avoiding crowding is important as well. KL will bring innovative solutions to the team to discuss and possibly incorporate into the final design. Some things we will discuss:

- Utilize strategies to de-densify the spaces and rethink space utilization to maximize the spreading out of people naturally without increasing the square footage your project.
- Determining the optimal flow of people to allow for single direction stairs for access to upper floors. As an alternative a wider central stairwell can be used that can allow for separation of up and down (see picture to the right).



# COVID PRECAUTIONS DURING Construction

KL is proactive in ensuring that we take every safety precaution, especially on an active campus. Every worker will have their temperature checked upon arrival, wear masks and socially distance on the jobsite. In addition, every job has field oxygen sensors to test workers to provide an extra level of assessment to ensure all are healthy and the projects remains on-track.

The following writeup contains answers to questions 1-13 from the RFQ.

# 1. Plans to store equipment

Tab D



During construction of the Nebraska Street Parking Garage, Kaufman Lynn contracted with the vacant lot on A1A to utilize as staging area. As a proven construction manager, we will develop a plan in partnership with you to ensure it works for the residents, the City of Hollywood, and us for construction. If the construction of the clubhouse overlaps with our project, we'll coordinate with you and the other contractor to ensure efficiency. We will discuss various options with the City but our initial analysis shows we can be self-contained to the site especially with utilizing our LEAN Construction methods that reduce site space needs by about 60%. Previously in this approach we've discussed the need to fill and raise the site. This will all be taken in account when laying out the site for staging and equipment.

# 2. Public engagement plan

Early in preconstruction we are going to develop a plan to communicate with the residents and nearby businesses being affected by construction of your project. This will be spearheaded by Ann McNeill of MCO Construction, who has extensive experience in communications and community outreach.

Ann has worked with KL on numerous public projects and outreach programs and will work with the team to create a custom plan to make sure the surrounding community is informed as to the specific timing of the work within each phase of construction. She will work with the City staff to tailor an outreach plan and then work with our on-site team to implement the plan during construction.





**Making Connections** KL uses outreach events to connect local workers with businesses, maximizing the opportunities for

Though Kaufman Lynn Construction is not a small business, we support the effort to grow local businesses and have actively mentored several small construction management firms over the years. In fact, we were recently awarded Corporate Partner of the Year at the 2018 Palm Beach Matchmaker Conference because of our efforts to advance small businesses. Specifically, Kaufman Lynn Construction teamed with the School District of Palm Beach County's Office of Diversity to teach an 8-session comprehensive course on construction for small and minority businesses.

This course focused on expanding the SBE firms certified with the District as well as giving tangible solutions to help the small businesses grow. Each session averaged about 40 attendees who indicated that they received the information they needed to make their business more successful in a post-session survey.

your local workforce.

**Kaufman Lynn Construction** 

This is just one example of our outreach efforts. We routinely participate in community outreach events and host project specific events to engage the local small business community to participate in the bidding process. When appropriate we help small businesses partner with larger subcontractors by hosting matchmaker events.

# 3. Operating with minimal disruptions

This is a CM@Risk project and we understand our role is to be a leader in overseeing all aspects of the work including the day-to-day communication with the businesses and residents affected by the project. The following highlight some of services from KL to take place during construction.

# **Communication with City Residents**

Our communications plan will be set in preconstruction and include the activities and responsibilities of the individuals for construction. The whole team will be focused on ensuring good relationships with the residents. Some of the key points to our plan will include:

- Door-to-door (socially distanced) introductions prior to work being done in front of the business or resident's
- Staff will always wear identifiable KL shirts and be located with the work, so the subcontractors are not disturbed while doing the work
- Develop a website for businesses and residents to receive updates and submit comments



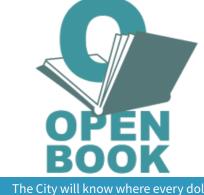
**IN-HOUSE COMMUNICATION EXPERTISE** Having worked for Lockheed Martin, Elaine Hinsdale is an expert at creating and implementing an effective

Early in preconstruction we are going to develop a plan to communicate with the residents being affected by your project. This will be spearheaded by Elaine Hinsdale, Vice President of Marketing for KL, who previously worked for Lockheed Martin for 12 years as Corporate Communications Director. Elaine, while at Lockheed Martin, spearheaded internal and external communication and outreach initiatives for this large defense contractor. She also lead communication efforts for the most recent CM@Risk Police Headquarters facility in South Florida for the Town of Jupiter.

Elaine will work with the team to create a custom plan to make sure the community is informed as to the specific timing of the work. She will work with the City staff to implement a communication plan in preconstruction and then work with our on-site team to implement the plan in construction.

# Coordination

Once underway with construction, it is going to be important to keep all parties informed to the current status so that every aspect of the project remains on-track including the work that will be performed by others. Each entity involved (FPL, AT&T, Comcast) is unique and we will work with them and the City to set up a mode of coordination and communication with each to ensure maximum effectiveness and efficiency.



The City will know where every dollar is with our transparent and complete reporting and GMP process.

# **EXECUTION AND MANAGEMENT**



# Maintaining the Schedule Despite **Encountering Unforeseen Conditions**

**Example: Coral Springs Municipal Complex** The project included the relocation of a storm water canal which encroached on the east side of the building footprint. The design envisioned creating a 500-foot long, 8'x7' culvert along the north and west side of the property which would connect to the existing canal on the west side. The culvert design included two drainage collection structures on the northwest and northeast side of the system (Special Structure 4 and 3 respectively.) Special Structure 3 was designed to collect water from pipes that ran underneath Sample Road, connecting the site's storm water canal to the offsite system.

The precast panels for the ground floor of the city hall had a 3-month lead time and the schedule anticipated that during this time, the site would be cleared, the culvert built and the foundations poured. However, when we started excavation for the culvert, we discovered that the pipes which Special Structure 3 was supposed to tie into were not at the location nor of the size indicated on the plans the civil engineer had used to design the structure. This halted the construction of the culvert on the north end of the site as the civil engineer had to redesign the collection structure, which was a two-months process.

Since we were required to maintain waterflow at the same output throughout construction, which meant that the canal could not be infilled until the alternate flow was established, this unforeseen condition threatened to delay start of the structure. Instead, working closely with the Sunshine Water District, the team devised a phased building plan, reshaping the canal on the east side of the site, creating a temporary canal and filling in portions of the old canal, so that the construction of building foundations could be completed on time.

# 4. Complex project issues

Issues often arise in complex projects such as yours, and KL has a proven process to overcome issues. As we were building the Nebraska Street Parking Garage, FDOT was performing road work immediately adjacent to the site. We were sharing dewatering permits with the adjacent work, requiring careful coordination with FDOT. We also coordinated MOT to ensure the safety along the busy corridor. Though Kaufman Lynn Construction refrained from impacting SR A1A, the utility work required 1-lane shutdowns which could affect delivery and access at the garage site if not properly coordinated. The field personnel were in constant communication and would coordinate sequences to allow work to proceed smoothly.

The City of Hollywood has seen first-hand how we proactively plan to eliminate issues and if any arise during construction, we address them immediately. Just like the parking garage this project may have adjacent construction going on at the same time (golf clubhouse) and we will coordinate to ensure it is a smooth process for the City.

# 5. Resources and Capabilities

KL is one of the largest Construction Managers in South Florida and will dedicate the staff and resources to this project. We have proven that the City of Hollywood is a vital client for us and you have the commitment of everyone proposed and the personal commitment of Mike Kaufman that every resource in the firm will be available should it be needed for this important public safety facility.

Upon selection we will have an initial kickoff meeting with the City and Police Department. After the initial kickoff meeting, we suggest weekly meetings with the entire team for complete and accurate exchanges of information and maximum accountability. During each meeting all vital project log information is reviewed with all parties. If action is necessary, a task is assigned and put on a master "Action" list with the responsible party's name and date of completion for the item. At the conclusion of the meeting, the master action list is reviewed to make sure that everyone knows what they are responsible for and when the information is due. Each subsequent weekly meeting starts off by reviewing the previous week's master action list to ensure everyone has completed their tasks and determine the team's next steps.

The early schedule will include durations beyond construction. We will coordinate with the City, Police Department, FDOT, regulating entities and the design team to capture the duration for such things as the design completion, approval, and permitting. Our scheduling software, Primavera P6, interfaces with our project management software, Procore, which means that many reporting issues monitored by Procore are automatically updated when changes to the schedule occur.

KL uses Procore, a collaborative construction software designed to facilitate document management and team communication. By hosting documents online, they are available to all team members. The City will have 24/7 access to contract documents, change orders, RFI's, meeting minutes, schedules and progress photos.

RFI's are tracked and users can easily see the status. Even more importantly, the process of responding to an RFI is as simple as sending an email, which assures use of the software by team members.

# 6. Cost Control and Change Order Management

Effective budget control is an important part of each of Kaufman Lynn's projects, no matter the client. That's why we have a dedicated team of more than 20 in-house pre-construction experts, using industry-leading software to create detailed budgets down to the last dime. This robust team of professionals is lead by Sam Doggart, who along with Garret Southern, recently completed an impressive array of value engineering updates at Hallandale Beach's Peter Bluesten Park. This \$28.5 million project including a YMCA, sports fields, undergrounding and more, had value engineering options totaling \$2.2 million! During the value engineering phase, the project aesthetics and functionality were not altered and the new components were all of equal or better quality.



# **Accurate Tracking Eliminates Surprises**

Accurate cost control for construction projects can be summed up in one key word, "continuity". Continuity requires effectively communicating how the bid was developed to the people who are responsible for the development of job cost reporting. We accomplish this through open lines of communication and established accurate and highly detailed cost coding that both the Project Manager and Superintendent understand and implement. The Project Manager and Superintendent are responsible for accurately cost coding all invoices and subcontractor requisitions. Through Timberline Accounting software, our accounting department then inputs this information along with project payroll and incidentals to create the Job Cost Report and Job Transaction Report. These reports are then published on a weekly basis for review by the Project Executive, Project Manager and Superintendent.

# Tab D

# **EXECUTION AND MANAGEMENT**

# **Change Order Avoidance and Negotiation**

Project Name	ORIGINAL Cost	FINAL COST
Hollywood 56th Ave Public Safety	\$5.6 million	\$5.6 million
Boca Fire Rescue Station #5	\$3.4 million	\$3.4 million
Hollywood Fire Rescue Station #31	\$4.4 million	\$4.4 million
Hollywood Fire Rescue Station #5	\$4.3 million	\$3.6 million
Boca Police & Fire Training Facility	\$9.0 million	\$9.0 million
Hollywood Fire Rescue and Beach Safety Complex	\$6.6 million	\$6.6 million
Coral Springs Fire Stations #43 & #95	\$6.6 million	\$6.6 million
Coconut Creek Public Works EOC	\$6.9 million	\$6.9 million
Deerfield Beach Public Works Facility	\$9.2 million	\$9.1 million

On Budget	Under Budget
-----------	--------------

Comprehensive GMPs are one of the reasons why we consistently deliver our projects on or below budget as seen by the related projects featured in this response.

KL's proven, proactive approach to preconstruction, including the detailed scopes released to subcontractors and thorough analysis of bids, is the primary reason why we have an exceptionally low amount of contractor initiated change orders. For us, change order review is not just pricing up a change but reviewing alternatives to help find the best options. We become a client advocate in coming up with best value solutions. You can rest assured that before we submit any change order request, we have fully vetted both the issue causing the need for a change and the best option for addressing the issue.

In the case of owner initiated change orders we conduct a full constructability review and then offer viable options and alternatives to reduce or even eliminate cost and schedule impacts of the requested changes.

# 7. Firm's experience with LEED projects

Kaufman Lynn is well versed in providing "green" cost savings alternatives on LEED projects in addition to construction methods to ensure the greatest accumulation of points for building certification. We implement "Green Building Techniques" even on projects that are not pursuing LEED Certification as part of our standard everyday practice. We recycle up to 90% of all construction debris on our jobsites by supplying each construction site with recycling containers. We provide pollution and erosion control; we have a concrete truck washout area on each site to prevent any soil contamination; we also pay very close attention to the Indoor Air Quality during construction. In our interior finishes we use low VOC paints, adhesives and sealants and we always achieve very high percentages of recycled content in our building materials.





# 8. Cost Management Plan (Design and Construction)

# **Developing a Budget and Stretching the Value of Every Dollar**

Kaufman Lynn is confident in our ability to work keep cost in line because we've done it as a team time and time again. Our pre-construction department is one of the largest and best in the business. With **21 pre-construction professionals working in our South Florida** office, our depth in the subcontractor market is unmatched. With **RECENT** and **LOCAL** Public Safety Projects in our portfolio, our historical data against schematic design is **RELIABLE** within 1% of the actual cost.



The first budget/estimate is based on schematic plans and early specifications unique to the project program and planned budget. We include some critical subcontractor input and a complete quantitative analysis with graphical take-offs at this point. Where appropriate we make assumptions and establish allowances for items undetermined.

As the design develops, we solicit additional subcontractor input, working towards tighter cost parameters and begin identifying contingencies. We prepare a gap analysis to identify 'holes" or "overlaps" in the estimated amount and review Value Management options to adjust cost to within the target amount. At this point we also discuss wish list items for possible inclusion in the budget.

# **Grant Support**

Beyond finding value out of every dollar you have for this project, Kaufman Lynn has a unique position within its ranks. Ryan Reiter, our Director of Government Relations, is here to assist you with identifying **attainable state and federal grants to help offset the cost of construction**.

Most recently, he assisted the Town of Jupiter in fulfilling a \$1.2 million grant from FEMA to fund the cost of hardening their new Police Headquarters.

# 9. Bidding and subcontractor relationships

Kaufman Lynn has deep relationships with the area's top trade subcontractors, including concrete, electrical, and plumbing. With ongoing projects across Hollywood and Broward County as well as a recently completed project located in the City, we are comfortable with all the local companies and site conditions. Our knowledge, experience and relationships will benefit the City of Hollywood.

# Thorough and Open Bidding Process is part of our transparent approach

Face-to-Face Workshops

Prior to bidding the project, we generate market awareness by initiating project trade workshops.

These workshops provide all interested subcontractors and vendors the opportunity to:

- 1. Meet with the project team
- 2. Review and discuss the plans and specification and the project in general
- 3. Get clear understanding of timelines and sequencing of activity

These face-to-face sessions are invaluable to provide assessment of the trade and vendor capability, notwithstanding workload and labor resource. We are focused on using local subcontractors and vendors whenever feasible, as this keeps revenue in the area, creates a sense of ownership from employees, and minimizes response time to the project.

Prior to soliciting subcontractor bids, our estimating team prepares detailed scope packages based on the construction drawings and specifications. Each scope package spells out exactly what needs to be included in the bid, leaving nothing to interpretation by the subcontractor. In preparing the scope packages, the estimating team pays particular attention to areas of potential overlap between trades. For example, though the plumbing trade is responsible for installing gas lines, oftentimes gas lines are only included on the civil drawings, not the plumbing drawings. Knowing that most trades will only review "their" plans, our team includes the gas lines in the written scope package and includes a specific directive to the civil plans. Similarly, we typically use oils and interceptors in storm drain connections. These interceptors can be installed on the storm drainage side, which is part of the plumbing scope, or the underground utility storm collection system, which is part of the civil scope. When preparing the scope packages, our team assures that a) the interceptors are not missed and b) that they are not duplicated in both the plumbing and civil bids.

# **10. Minimizing Disruptions**

Tab D

KL has completed more than 1,827 projects on occupied campuses. We are cognizant of the fact that the Police Department will remain operational throughout construction, and the KL team will be taking measures to isolate ourselves from the ongoing activities.

We are committed to ensuring a smooth construction process, from day one through building commissioning. Just like we do in nearby Broward County at JM Family Enterprises and with all our active campus projects, KL will work around ongoing operations with minimal disruptions to the surrounding businesses, neighborhoods, and ongoing operations at the facility. Safety is a priority, so the KL team works hand-in-hand with an independent safety consultant to ensure the site is 100% secure.

# 11. Traffic Management

Traffic management is one of the keys to making this project a success. With recent work on the east side of the corridor with FDOT, we have intimate knowledge of the area and understand the community and residents and visitors must be able to travel freely given the limited roadways that exist. There is not a one-size-fits-all solution to traffic management on this project, but we will use a variety of methods to ensure safe and fluid traffic movements around the work areas.



KL will work with the City and FDOT to utilize the best traffic management methods in order to maximize the work and minimize the disruptions to the businesses and residents.

These methods include limiting construction times and deliveries to avoid causing disruptions as well as keeping us isolated and self-contained within the construction boundaries. We will set up a site utilization and MOT plan during preconstruction and get your approval and feedback in order to make sure it works for all parties involved.

# 12. Quality Control

# Intense Oversight of Submittals with an Extra Set of Eyes to Support the Design Team

We review all drawings to ensure all systems are compatible. We then review all submittals to make sure that proper materials and installation processes are being submitted in compliance with the contract documents so that when we get to the GMP we are clear that the systems on the construction plans are compatible with one another and in conformance with all current requirements for the project.

# Inspections and Regular Communication by our Superintendents

Our superintendents use tablets in the field that are continually updated with the most recent plans and check subcontractors' work against the plans as it is put in place. Any issues that need review by the design team, are photographed and sent to the entire team for review and response via Procore. This process is in addition to our weekly onsite meetings that include subcontractors, owners and design professionals where we walk the jobsite to allow all parties to inspect current work.

# **3rd Party Inspections**

KL uses Mike Gagnon, a 3rd party inspector, to verify everything that what is installed meets code and specifications. He will measure and test everything and provide KL and the City a report verifying the instillation. This results in a building that is not only built well, but one that has been checked and rechecked especially regarding the exterior envelop.

# **Mock-Ups**

KL will create mock-ups of key systems and components of each of the three facilities (Police HQ, Parking Garage, Support Building) so you can see the physical form and approve look and quality. This sets the standard for the subcontractor and the work in place is measured against this approved look and methods enabling us to provide a finished facility that meets your intent and expectations.



Kaufman Lynn Construction's "Building Better Buildings" Program includes detailed inspections of the exterior building envelope leading to better Indoor Air Quality, lower maintenance and a longer life of the building.

# 13. Punch List Management and Close-Out

The management of the punch list is really an extension of our quality control program which includes a preinstallation meeting with subcontractors to review submittals, specifications and materials as well as three stages of inspection:

**Initial inspection**: Before a subcontractor proceeds with their scope, we have them prepare a mock-up. Once inspected and approved by our team this mock-up area becomes the control sample for all later work.

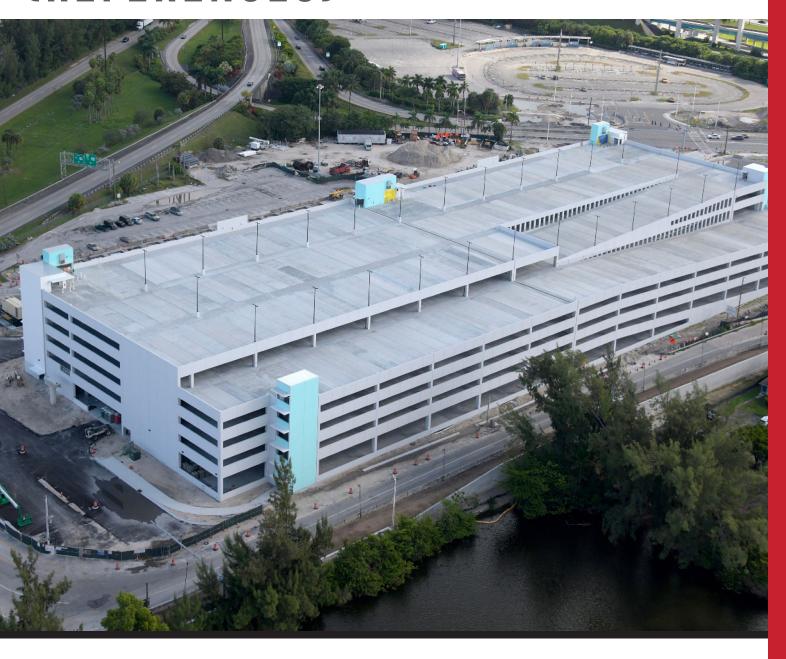
**In-progress inspections:** Our superintendent conduct ongoing inspections of work put in place.

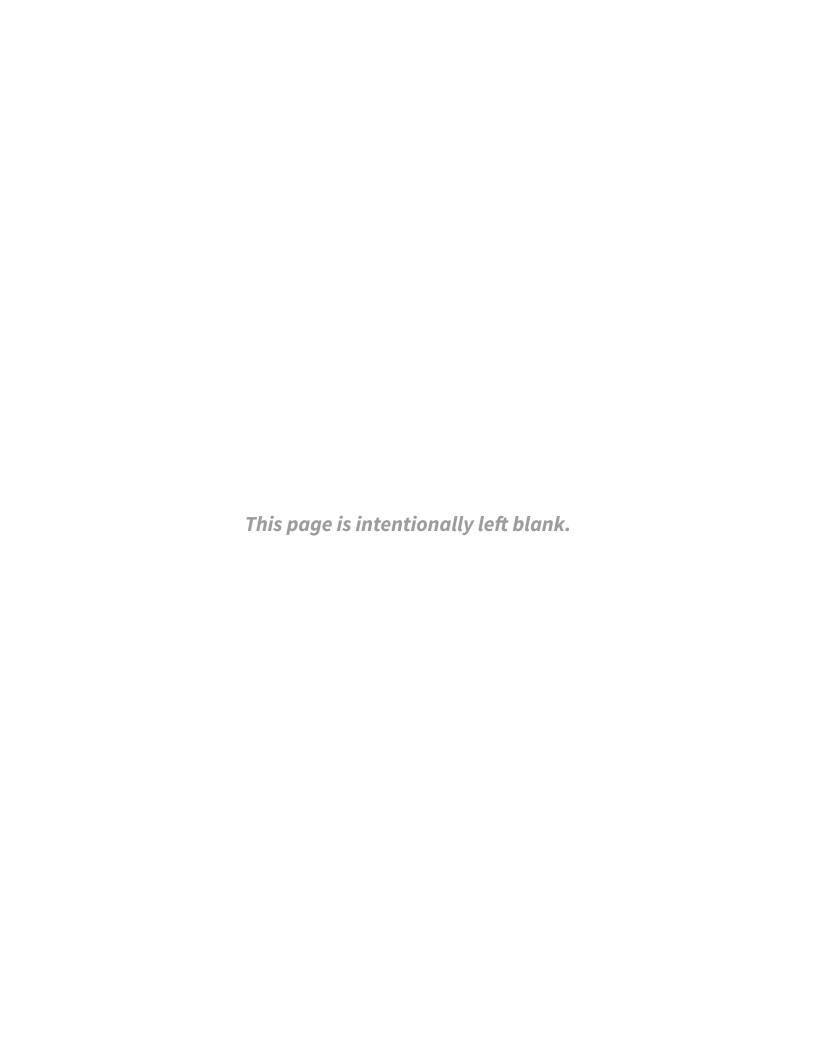
**Final inspection**: Before a subcontractor is "dismissed" from the site, our superintendent and/or quality control consultant perform a final inspection and note any deficiencies.

Any open items that are identified during any of these inspections are tracked on an "open deficiency log" and are reviewed at weekly subcontractor meetings. Using this approach means that most items are corrected before they get to the punch list.

# Tab E

# PAST PERFORMANCE (REFERENCES)





# **Experience that Matters**

Kaufman Lynn (KL) focuses on public sector work and that includes public safety. While we have used all types of delivery method, we utilize CM@Risk more than any other.

# **Our Best Reference Is You!**

KL has spent decades building for you! We have built numerous Public Safety facilities and most recently the CM@Risk Nevada Street Parking Garage. Every project has been built on-time, in budget and most importantly without the headaches the City has experienced on other projects with other firms.



# **Recent CM@Risk References**

The following are recent cities nearby that we have delivered CM@Risk projects. Every one of them is a repeat client like Hollywood due to the level of expertise and service we provide!



We recently completed the latest CM@Risk Police HQ in South Florida. Roger Held, Building Official said "They have *provided exceptional service* throughout all phases of the project."



When the City of Aventura needed a CM@Risk firm to deliver a 4-story hurricane hardened facility, they turned to KL. Antonio Tomei specifically praised KL for the "critical decisions early in preconstruction that saved time."



The City of Hallandale Beach trusted KL to deliver their largest GO Bond project using CM@Risk. Gregg Harris said that KL "set the bar for how CM@ Risk projects should be delivered: through partnership, teamwork and exceptional execution."



Over the years, Miramar has chosen KL to deliver almost all of the important CM@Risk projects for the City. Vernon Hargray, City Manager states, "Kaufman Lynn continued **showing its cooperative 'can do' attitude** through final completion."

# **Additional Relevant References**

In addition to the above we have several clients that we have provided construction services for and several that we are currently providing CM@Risk services for Public Safety projects that are not yet completed.

We recently built 2 fire stations and the City Hall for the City of Coral Springs for over \$35M utilizing a prequalified bid method. KL was ranked the best on those three projects due to the combination of experience, expertise and delivering a project below budget.





KL is currently delivering Public Safety CM@Risk projects for Oakland Park (EOC and Admin), Pompano Beach (Public Safety Complex and EOC), Lighthouse Point (EOC, Fire Station) and Miami Beach (911 Call Center, Fire Station, Admin).



# JUPITER POLICE HEADQUARTERS

JUPITER, FL

# Reference

Michael Villella, Town of Jupiter 210 Military Trail, Jupiter, FL 33458 (561) 741-2218, michaelv@jupiter.fl.us

# **Project Description**

New construction of a 39,000 s.f. Police Department which has been designed to withstand 192 mph winds and will also house the town's IT data center and serve as the emergency operations center. The project also includes a veterans' memorial and site improvements, as well as the demolition of an existing Police Department building, and other structures after completion of the new facility. Future phases include a new Town Hall and Athletic Center.





Delivery Method CM at Risk

**Completion** August 2020

**Project Size** 39,000 sf

Final Cost \$15.2 million

Original Budget/Final GMP

\$16.9 million/\$15.2 million

**VE Savings**ODP Sales Tax Savings:

\$64,367 **CM Fees** 

\$690,175

Change Orders 17 (owner directed)

Preconstruction Fees \$77,994

> Status Phase I Completed

# REFERENCE QUESTIONNAIRE

It is the responsibility of the contractor/vendor to provide a minimum of three similar type references using this form and to provi
this information with your submission. Failure to do so may result in the rejection of your submission.

Giving reference for: Kaufman Lynn Construction
Firm giving Reference: Town of Jupiter
Address: 210 Military Trail, Jupiter, FL 33458
Phone: 561-741-2218
Fax: 561-741-2585
Email: michaelv@jupiter.fl.us
1. <b>Q:</b> What was the dollar value of the contract?
A: \$16.9 million
2. Have there been any change orders, and if so, how many?
A: \$404,695 of which \$277,350 was owner requested
3. <b>Q:</b> Did they perform on a timely basis as required by the contract?
A: Yes
4. <b>Q:</b> Was the project manager easy to get in contact with?
A: Yes
5. <b>Q:</b> Would you use them again?
A: Yes
6. <b>Q:</b> Overall, what would you rate their performance? (Scale from 1-5)
A: 5 Excellent 4 Good 3 Fair 2 Poor 1 Unacceptable
7. <b>Q:</b> Is there anything else we should know, that we have not asked?
A: Very good firm to work with and excellent quality of construction
The undersigned does certify that the foregoing and subsequent statements are true and correct and are made independently, fr from vendor interference/collusion.
Name: Michael Villella Title CFO & Project Manager
Signature: 11-10-2020



# POMPANO BEACH PIER PARKING GARAGE POMPANO BEACH, FL

# Reference

Horacio Danovich, City of Pompano Beach 100 West Atlantic Boulevard, Pompano Beach, FL 33060 954-786-4634, horacio.danovich@copbfl.com

# **Scope of Work**

Design and construction of a 239,646 s.f., 662-space parking garage in close proximity to the beach. The new garage is the corner piece of the Pompano Beach Pier Park master development which is a new city destination with new restaurants, retail shops, and a potential hotel establishment. The exterior of the garage features undulating abstract sails, evocative of the ocean and maritime location and is in harmony with the Pompano Beach Bridge.



# **Delivery Method**

Design Build

Completion

June 2016

**Project Size** 

239,646 sf

**Final Cost** 

\$20.6 million

Original Budget/Final

\$11.3 million/\$17.3

million

**VE Savings** \$160,000

CM Fees

\$1.3 million

**Change Orders** 

19 (owner added scope)

**Preconstruction Fees** 

\$108,000

Status Completed

# REFERENCE QUESTIONNAIRE

It is the responsibility of the contractor/vendor to provide a minimum of three similar type references using this form and to provide this information with your submission. Failure to do so may result in the rejection of your submission.

Giving	reference for: Kaufman Lynn Construction
Firm gi	ving Reference: City of Pompano Beach
Addres	100 West Atlantic Blvd. Pompano Beach, FL 33060
	954-786-4634
Fax:	
	Horacio.Danovich@copbfl.com
1.	Q: What was the dollar value of the contract?
	A: \$20,545,193.03
2.	Have there been any change orders, and if so, how many?
	A: \$791,833.03
3.	Q: Did they perform on a timely basis as required by the contract?
	A: Yes
4.	Q: Was the project manager easy to get in contact with?
	A: Yes
5.	Q: Would you use them again?
	A: Yes
6.	Q: Overall, what would you rate their performance? (Scale from 1-5)
	A: 5 Excellent 4 Good 3 Fair 2 Poor 1 Unacceptable
7.	Q: Is there anything else we should know, that we have not asked?
	A: We've since selected KL to be our CMAR for our New Public Safety Complex
	idersigned does certify that the foregoing and subsequent statements are true and correct and are made independently, frendor interference/collusion.
Name:	Horacio Danovich CIP & Innovation District Director
Signat	Date: 11/16/2020

Page 45 of 67



# DON SOFFER AVENTURA HIGH SCHOOL AVENTURA, FL

# Reference

Antonio Tomei, City of Aventura 19200 West Country Club Drive, Aventura, FL 33180 305-466-8901, tomeit@cityofaventura.com

# **Project Description**

New construction of a four-story, 53,400 s.f. high school on 2 acres of property with a capacity for 800 students. This project includes a 10,450 s.f. gymnasium situated adjacent to the school on property located in Waterways Park.



**Delivery Method** CM at Risk

Completion August 2019

**Project Size** 

53,400 sf

**Final Cost** \$12.6 million

Original Budget/Final

\$13.8 million/\$12.6 million

**VE Savings** 

\$140,000

CM Fees

5.5%

**Change Orders** 

**Preconstruction Fees** 

Status Completed

\$47,000

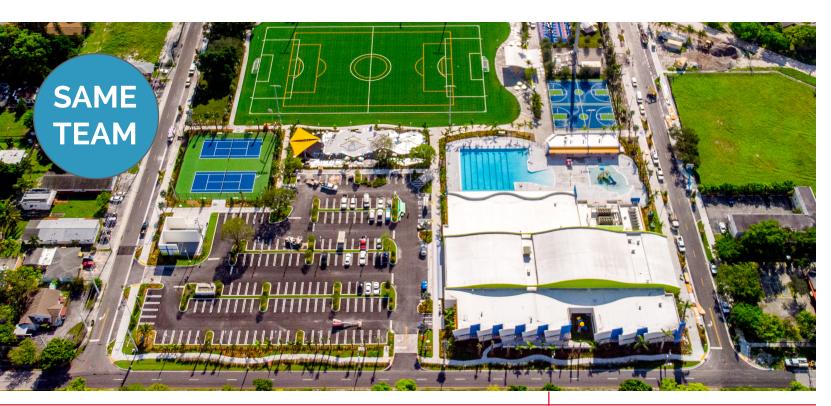
Solicitation # RFQ-4642-20-DCM

# **REFERENCE QUESTIONNAIRE**

It is the responsibility of the contractor/vendor to provide a minimum of three similar type references using this form and to provide this information with your submission. Failure to do so may result in the rejection of your submission.

Giving	g reference for: Kaufman Lynn Construction
Firm c	iving Reference: City of Aventura
um g	19200 W Country Club Drive, Aventura, FL 33180
	305-466-8901
ax: _ mail:	tomeit@cityofaventura.com
1.	Q: What was the dollar value of the contract?
	A: \$12,635,581.40
2.	Have there been any change orders, and if so, how many?
	A: (\$1,224,259.60)
3.	Q: Did they perform on a timely basis as required by the contract?
	A: Yes
4.	Q: Was the project manager easy to get in contact with?
	A: Yes
5.	Q: Would you use them again?
	A: Yes
6.	Q: Overall, what would you rate their performance? (Scale from 1-5)
	A: 5 Excellent 4 Good 3 Fair 2 Poor 1 Unacceptable
7.	Q: Is there anything else we should know, that we have not asked?
	A: Great company to work with.
	dersigned does certify that the foregoing and subsequent statements are true and correct and are made independently, fre
ame:	AUTANIA F. Tangi CARITAL PROTECTS MANAGE
gnatu	$Q = f \cdot f \cdot f$

Page **45** of **67** 



# HALLANDALE BEACH BLUESTEN PARK

HALLANDALE BEACH, FL

# Reference

Gregg Harris, City of Hallandale Beach 400 S Federal Highway, Hallandale Beach, FL 33009 954-457-1489, eagles25@bellsouth.net

# **Project Description**

Multi-phased park project which includes a new community recreation building with an indoor basketball court, weight rooms, meeting rooms, administrative offices, restrooms, and lockers and bathing facilities. Other new park amenities include: family recreational/community pool, tennis courts, basketball courts, multi-purpose sports field, baseball diamonds, racquet ball courts, walking/exercise trails, exercise stations, playgrounds and field house/restrooms.



**Delivery Method** CM at Risk

Completion

September 2019

**Project Size** 16 acres

**Final Cost** \$25.5 million

Original Budget/Final

\$30 million/\$25.5 million

> **VE Savings** \$600,000

CM Fees \$1.7 million

**Change Orders** 

**Preconstruction Fees** \$348,730

> Status Completed

# **REFERENCE QUESTIONNAIRE**

It is the responsibility of the contractor/vendor to provide a minimum of three similar type references using this form and to provi
this information with your submission. Failure to do so may result in the rejection of your submission.

Kaufman Lynn Construction

Giving	reference for:
Firm gi	ving Reference: City of Hallandale
	s: 400 S Federal Highway, Hallandale Beach, FL 33009
Phone:	954-457-1489
Fax:	
Email:	eagles25@bellsouth.net
1.	Q: What was the dollar value of the contract?
	A: \$25,540,662.92
2.	Have there been any change orders, and if so, how many?
	A: (\$3,003,337.08)
3.	Q: Did they perform on a timely basis as required by the contract?
	A: Yes
4.	Q: Was the project manager easy to get in contact with?
	A: Yes
5.	Q: Would you use them again?
	A: Yes
6.	Q: Overall, what would you rate their performance? (Scale from 1-5)
	A: 5 Excellent 4 Good 3 Fair 2 Poor 1 Unacceptable
7.	Q: Is there anything else we should know, that we have not asked?
	A: Team effort for value engineering project for cost savings
	dersigned does certify that the foregoing and subsequent statements are true and correct and are made independently, freendor interference/collusion.
Name:	Gregg Harris Capital Project Manager
Signatu	Gregg Harris Digitally signed by Gregg Harris Date: 2020.11.13 15:56:34 -05'00' Date:



# MIRAMAR AMPHITHEATER

MIRAMAR, FL

# Reference

Vernon Hargray, City of Miramar 2300 Civic Center Place Miramar, FL 33025 954-602-3333, vehargray@miramarfl.gov

# **Project Description**

New construction of an amphitheater that will provide an unprecedented opportunity for live concert performances and outdoor entertainment festivals to be housed and produced in a uniquely developed venue in South Florida. Project includes a 4,500 s.f. stage house with open-air venue that will sit 5,000 people (3,000 covered canopy; 2,000 grass area), built for live concerts, film, and television production. Project includes a ticket booth, electronic signage, lakes, and beautiful fountains and extensive site work.



**Delivery Method** CM at Risk

Completion

March 2017 **Project Size** 

13,000 s.f.

**Final Cost** \$5.7 million

Original Budget/Final

\$5.7 million/\$5.7 million

**VE Savings** \$42,964

> CM Fees \$308,575

**Change Orders** 

**Preconstruction Fees** \$27,000

> Status Completed

# **REFERENCE QUESTIONNAIRE**

It is the responsibility of the contractor/vendor to provide a minimum of three similar type references using this form and to provide this information with your submission. Failure to do so may result in the rejection of your submission.

Giving ı	reference for: Kaufman Lynn Construction	
Firm aiv	ving Reference: City of Miramar	
	s: 2300 Civic Center Place Miramar, FL 33025	
	054 602 3333	
	954-002-5555	
1.	Q: What was the dollar value of the contract?  A: \$5,737,216.97	
2.	Have there been any change orders, and if so, how many?	
	A: (\$42,964.03)	
3.	Q: Did they perform on a timely basis as required by the contract?	
	A: Yes. Performance well under time period.	
4.	Q: Was the project manager easy to get in contact with?	
	A: Yes. The project manager was on-site daily and always accessil	ole.
5.	Q: Would you use them again?	
	A: Absolutely.	
6.	Q: Overall, what would you rate their performance? (Scale from 1-5)	
	A: 5 Excellent 4 Good 3 Fair 2 Poor 1 Unacceptable	
7.	Q: Is there anything else we should know, that we have not asked?	
	A: The company provided value engineering ideas throughout the p	oroject.
	dersigned does certify that the foregoing and subsequent statements are true and correct and endor interference/collusion.	are made independently, fre
Name:	Vernon E. Hargray Title 11.19.20	
Signatu	vernon C. Hargray Date: 11.19.20	

In addition to our reference pages and forms on the preceding pages, please see additional quotes below from various neighboring municipalities as well as signed reference letters on the following pages.



"Kaufman Lynn built two fire stations concurrently and each one was completed within budget and on-time - actually ahead of schedule. During construction, the need to open one of the stations sooner than originally planned arose and **Kaufman Lynn demonstrated their partnership focus** by resequencing and accelerating the project to meet the City's needs.

# **Alexander Hernandez, Chief Building Official**

City of Coral Springs



"As the city's first municipal garage, this project sets the bar for future parking structures in Pompano Beach and everywhere else in South Florida. KL's team was superb from the start. Personnel acted in the most courteous and professional manner and worked tirelessly to satisfy the City's every need."

# Horacio Danovich, CIP Manager

City of Pompano Beach



"Kaufman Lynn has recently completed the City of Hollywood's largest and most complex public safety project to date. We have found everyone in the Kaufman Lynn organization to be quality and cost conscious and focused on the City's goals. I can without hesitation recommend Kaufman Lynn!"

# **Bob Wertz, Senior Project Manager**

City of Hollywood



"Kaufman Lynn continued showing its cooperative "can do" attitude through final completion. Based on our current and past experience with your firm, we would not hesitate to recommend Kaufman Lynn for public owners, particularly for complex projects."

# Vernon Hargray, former Assistant City Manager, Operations

City of Miramar



"As the largest project in our recent General Obligation Bond, your team set the bar for how a CM@Risk project should be delivered: through partnership, teamwork and exceptional execution."

# **Gregg Harris, Former Manager of Capital Projects**

City of Hallandale Beach



# Town of Jupiter

August 12, 2020

To whom it may concern,

In our experience, Kaufmann Lynn has been an outstanding team to work with throughout the construction of the new Town of Jupiter Police Department facility as well as the Veterans Memorial.

Kaufman Lynn has met all of our standards and expectations, delivered high quality workmanship and has provided exceptional service throughout all phases of the project. They have also completed the project within the required time frame and within the allowed budget.

We would highly recommend Kaufman Lynn to any other organization.

If you have any questions, please feel free to contact me directly.

Sincerely,

Roger Held Building Official Town of Jupiter 210 Military Trail Jupiter FL 33458 (561) 741-2669 rogerh@jupiter.fl.us



### CITY MANAGER'S OFFICE

#### Horacio Danovich, CIP Manager

E: horacio.danovich@copbfl.com | P: 954.786.7834 | F: 954.786.7836

October 20, 2016

Mr. Nathan Coker, Project Manager Kaufman Lynn Construction 4850 T-Rex Avenue, Suite 300 Boca Raton, FL 33431

RE: Pompano Beach Municipal Garage

Dear Mr. Coker:

Please accept this letter as my sincere appreciation for the exceptional construction work provided by your firm on the Pompano Beach Municipal Garage. The city sought to make this project a landmark and you assembled a team of professionals to deliver this very important project in a timely fashion and on budget.

The 662 space iconic parking structure opened in July following a stringent timeline, which was requested by the City to ensure our citizens would have a place to park for the 4th of July celebration. You met the timeline with room to roam and your efforts will not be forgotten. As the city's first municipal garage, this project sets the bar for future parking structures in Pompano Beach and everywhere else in South Florida. Working with the right team proves that there are endless and creative design and construction possibilities, even for a parking garage.

To say that Kaufman Lynn has made a lasting impression on the City of Pompano Beach's built environment would be an understatement and we truly appreciate everything you have done for our

Horaclo Danovich City of Pompano Beach CIP Manager 100 West Atlantic Boulevard, Room 276 Pompano Beach, Florida 33060 T: (954) 786-7834 F: (954) 786-7836 E-mail: Horacio.Danovich@copbfl.com

pompanobeachfl.gov

100 West Atlantic Boulevard | Pompano Beach, FL 33060 | Phone: 954-786-4600



# City of ventura

**Government Center** 19200 West Country Club Drive Aventura, Florida 33180

October 24, 2019

Michael Kaufman **Kaufman Lynn Construction** 3185 S Congress Avenue Delray Beach, FL 33445

**ENID WEISMAN** MAYOR

**COMMISSIONERS** DENISE LANDMAN DR. LINDA MARKS GLADYS MEZRAHI MARC NAROTSKY ROBERT SHELLEY HOWARD WEINBERG

RONALD J. WASSON

CITY MANAGER

Dear Mr. Kaufman:

I want to write this recommendation letter on behalf of the City of Aventura based on the work that KL did constructing our new High School. This new school is a four-story, 53,400 sf facility with a capacity of 800 students. This project also includes a 10,450 sf standalone gymnasium building situated adjacent to the school.

The City commission made a promise to the community and without KL's leadership and commitment to us that promise could not have been met. Due to the City having to take ownership of the land, there was some doubt on if the school would be able to open in August. KL fast-tracked the schedule in order to make sure that the students would be in their new facility for the start of the school year and delivered the project to the City several months early. It was KL that helped make critical decisions early in preconstruction that saved time such as their recommendation to utilize tilt-wall construction for the structure.

Teamwork and partnership are two words I would use to describe the KL team. They went well above what they had to in order to get the facility completed and made sure that all concerns were always addressed. Effective communications made sure that we were always aware of what was occurring and enabled us to plan our operations effectively for the handoff of the completed project.

The onsite team delivering a top-quality project early and under budget – something that is not common in my experience. With a large park located adjacent to the new school, KL was effective in not disrupting the park activities and the park remained operational at all times.

My experience with Kaufman Lynn has been outstanding and I highly recommend KL for other construction projects.

Capital Projects Manager

PHONE: 305-466-8900 • FAX: 305-466-8939

www.cityofaventura.com



Interim City Manager Greg Chavarria

> Joy D. Adams Mayor

Sabrina Javellana Vice Mayor

Anabelle Taub Commissioner

Michelle Lazarow Commissioner

Mike Butler Commissioner

400 S. Federal Highway Hallandale Beach, FL 33009 Ph (954) 457-1300 Fax (954) 457-1454

www.coHB.org

September 5, 2019

Michael Kaufman Kaufman Lynn Construction 3185 S Congress Avenue Delray Beach, FL 33445

Dear Mr. Kaufman:

On behalf of myself and the City of Hallandale Beach, we want to thank you for the outstanding work of the Kaufman Lynn (KL) team to make the new Peter Bluesten Park a reality for the City. As the largest project in our recent General Obligation Bond, your team set the bar for how a CM at Risk project should be delivered: through partnership, teamwork and exceptional execution.

KL's teamwork approach was evident from the beginning. You took the time to truly understand our goals and together we were able to save the City almost \$5 million dollars without altering the functionality of the park and community center one bit. Many of the cost savings ideas presented by your team even reduce future operating and maintenance costs for the City. The KL team exceeded our expectations and delivered a project that cost less and delivered more amenities to the residents than originally planned.

During construction the onsite team was focused on delivering a top-quality project on-time and within budget. Since the park included multiple stakeholders from the City and the YMCA, operator of the community center, your team's ability to effectively coordinate and communicate contributed greatly to the overall success. Your team took "ownership" of the schedule and ensured that all parties – including the City – stayed on track. From design milestones, permitting, construction, and even coordinating with City supplied vendors your team made sure everything was sequenced properly and completed in a timely manner.

My experience with Kaufman Lynn has been outstanding and I look forward to working with the KL team on future construction projects.

Sincerely,

Greeg Harris

Manager of Capital Projects City of Hallandale Beach November 16, 2020

Hollywood Police Department Team,

Action Target looks forward to working with the Kaufman Lynn team as a consultant in the design of the Hollywood Police Department Firearms Training Facility. Action Target is currently working on the Cape Coral PD project with the same team, and has successfully completed two other Law Enforcement Ranges with KL team members.

Action Target's consulting focus will be on the shooting range equipment to ensure that the shooting range is both a safe and effective training tool for the Hollywood PD officers. The equipment design will include:

- -Police Department specific training needs and desires
- -Bullet Trap options
- -Target system options
- -Overhead and sidewall ballistic protection options
- -Sound abatement options
- -Shooting range HVAC options

Action Target will help identify the specific needs of the Police Department and provide design assistance with custom range equipment layout drawings. Action Target will work directly with the architect and contractor to ensure that the range space is designed and built appropriately for the shooting range end goal.

If awarded the opportunity to provide the shooting range equipment, Action Target will also provide full construction administration of the shooting range product installation (an authorized Action Target installation team will be on site for the duration of the installation). Action Target will also deduct any consulting fees from the range equipment purchase price.

I have attached my professional resume and a recent project reference list. I hope you will not hesitate to contact me with any questions!

Thank you, Aaron Ludwig 801-592-6613 aaronl@actiontarget.com



# Action Target – Hollywood PD, FL Recent Law Enforcement Project Referral List

**Includes Action Target estimated contract amounts** 

#### **Palm Beach Gardens PD**

(\$1m) Palm Beach Gardens, FL Sgt Glenn Wright 561-799-4529

GWright@pbgfl.com

#### Monroe County SO (\$1m)

Key West, FL Sgt Tom Hill 305-292-7010 THill@keysso.net

#### Fort Worth PD (\$5m)

Fort Worth, TX
James Howard, Rangemaster
817-871-6563
james.howard@fortworthtexas.gov

#### Indianapolis PD (\$2m)

Indianapolis, IN Chad Gray 317-560-8171 chad.gray@indy.gov

#### Gilbert PD (\$3.8m)

Gilbert, AZ Sgt Bill Campbell 480-892-1520 bill.campbell@gilbertaz.gov

#### San Mateo CSO (\$4m)

San Mateo, CA Cpt Mark Duri 650-743-0428 MDuri@smcgov.org

#### Salina PD (\$1m)

Salina, KS
Cpt Gary Hanus
785-577-5597
gary.hanus@salina.org

#### Los Angeles PD (\$2.5m)

Los Angeles, CA Sgt Pete Corkey 949-633-7402 30751@lapd.lacity.org

#### Portland PD (\$2m)

Portland, OR
Kelly Van Blokland
Director of Firearms Training
503-545-3497
kelly.vanblokland@portlandoregon.gov

#### Washington CSO (\$2m)

Hillsboro, OR
Daniel Muehleck
503-793-0612
daniel\_muehleck@co.washin
gton.or.us

#### Altoona PD (\$1.3m)

Altoona, IA
Cpt Tony Chambers
515.720.4535
TChambers@Altoonapd.com

#### FASTC - Foreign Security Training Center (\$8.8m)

Blackstone, VA Chris Graham, Trainer 434-298-3318 GrahamCS2@state.gov

#### Chester County Emergency

Services (\$2.3m)
Coatesville, PA
Pat Davis, Director of Law
Enforcement Services
610-344-4619
jpdavis@chesco.org

#### **Prince George County PD**

(\$6.5m)
Brandywine, MD
Wayne McBride
240-832-0715
wmcbride@co.pg.md.us

### **Royal Canadian Mounted Police** (\$2.7m)

Chilliwack, BC
Eric Dyck
City Project Manager
604-703-4250
dyck@chilliwack.com

#### **Royal Canadian Mounted**

Police (\$2.8m)
Regina, SK
Donovan Lamb
306-216-0854
donovan.lamb@rcmp-grc-gc.ca

#### **Charlotte Mecklenburg PD**

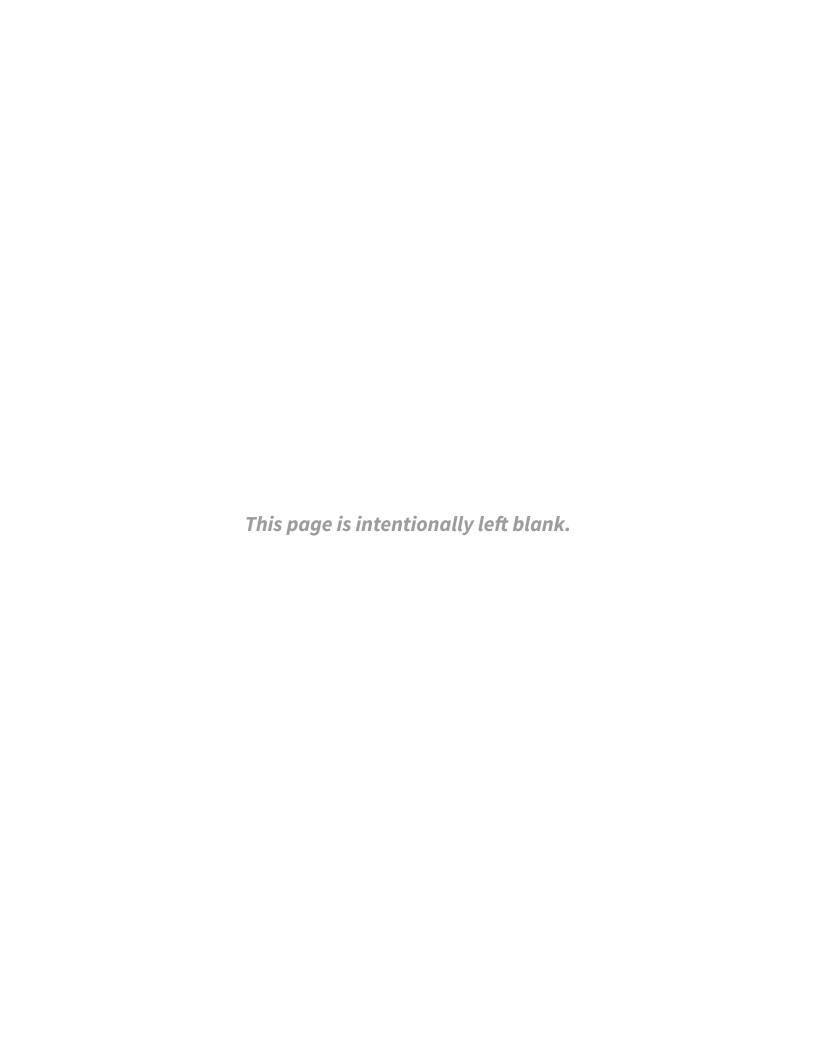
(\$1.3m, MATCH House)
Charlotte, NC
Kathleen Cishek, City
Engineer / Project Manager
704-618-0491
kcishek@ci.charlotte.nc.us



Tab F

# KNOWLEDGE OF SITE AND LOCAL CONDITIONS





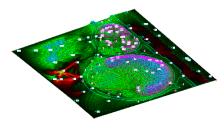
#### KNOWLEDGE OF SITE AND LOCAL CONDITIONS

#### UNDERSTANDING THE SITE

We have experience in Hollywood and understand this site and the site constraints.

#### **Site Elevation & Drainage:**

The recent storms from Tropical Storm ETA has really illustrated the need for this site to be raised and proper drainage be installed. We recommend that you consider even going above the minimum height requirement to ensure that this important facility is safeguarded from sea level rise for decades.



Some tools we will utilize to help the City of Hollywood is to

provide computer aided cut-and-fill models (example to the left) to fully evaluate the requirements to add fill to bring up the buildings. This will allow us to achieve a level of accuracy that will save time and money. We are currently building a Public Safety facility for the City of Miami Beach which has pioneered solutions for sea level rise and can bring those solutions around resiliency to Hollywood.



Arsenic-containing herbicides were used years ago to control weeds at golf courses, which typically are removed for safety must be tested before crews and building is set on site. Not having that soils report as of yet we're unsure of how much of the site needs to be properly removed and how much clean soil needs to brought in. As previously mentioned, any containments in the air or soil are harmful to our LEO's health and as such, harmful to the public safety they provide.



#### **Communications Tower:**

One critical component for your operations is the communications tower that is currently on site and will possibly be relocated as part of the new facility. Tower Systems Inc. (TSI) is part of our team to ensure that the construction of this component is done correctly and that the switch over from the old tower to the new one is done smoothly without interruptions.

TSI has over 45 years in the industry and has seen it all. According to the massing produced by the design criteria architect, it is likely for this to occur. Tower Systems will assist with any decisions made regarding the tower and provide solutions based on budget and schedule.



#### KNOWLEDGE OF SITE AND LOCAL CONDITIONS

With over 45 years in the industry and located here in Florida, TSI has built hundreds of projects in a variety of different ways – whether atop the building or set aside the building in a secure area.

With Kaufman Lynn's oversight, TSI will coordinate with the FAA and appropriate agencies to ensure any needed relocation and construction is done correctly and that a smooth transition occurs from the old tower to the new tower. Kaufman Lynn prides itself with impeccable construction management which orchestrates a variety of subcontractors and subconsultants working completely in concert with one another.

#### **Utilities Undergrounding & Good Neighbor Policy:**

The site borders a neighborhood as well as surrounding businesses. Our plan, with consent and oversight of the City, is to keep in constant contact with residents to ensure zero impact of their daily lives. They will know to contact us should any questions or concerns arise ensuring that we can quickly address those concerns and keep the project moving along.





It's necessary to underground the surrounding overhead utilities that border the site to not only keep the site safe, clean, and efficient, but to make sure they are protected from weather events. Kaufman Lynn has extensive and proven expertise in this aspect of the job. As we did with the Nebraska Street Parking Garage, Kaufman Lynn will take the lead on coordinating with the appropriate agencies to guarantee a seamless transition.





#### Tab F

#### KNOWLEDGE OF SITE AND LOCAL CONDITIONS

#### **Site Utilities:**

As mentioned previously, the site will need massive reconstruction and new utilities – rerouting of electrical, telephone & data, as well as water, sewage, and relocation of the valves. The site is currently not leveled for the new foundations which is a positive for creating new lines of utilities.

Kaufman Lynn has the experience and expertise in coordinating with various agencies that will be involved in this project to ensure proper construction and connection at the appropriate time.













Our vast experience and deep relationships with the various regulatory agencies and coordinating entities allows us to have Quick responses to questions; Insight to their means & methods; and an understanding of their various certified contractor processes.

#### **CASE STUDY: CORAL SPRINGS MUNICIPAL COMPLEX**

This is an example of how Kaufman Lynn tackles projects with site challenges on a project with a building and garage just like your proposed facility. The site on which the City of Coral Springs selected to build their new state-of-the-art municipal complex and parking garage, had two canals which impeded the foundations of the complex especially since the building location shifted during pre-construction to be directly over one of the canals. Kaufman Lynn worked with the architects and civil engineers to develop a plan efficiently and safely build atop the canal and utilize the remainder for beautiful landscape features. This was accomplished on-time and enabled the building to be completed as originally planned.







Kaufman Lynn Construction



#### KNOWLEDGE OF SITE AND LOCAL CONDITIONS

#### **Tree Relocation:**

We observed trees that will have to be relocated especially in the new parking lot. Proper tree relocation is a time-consuming activity and KL will include it into our schedule to ensure it is done properly.

For correct tree relocating process is:

- 1) Water
- 2) Root Prune
- 3) Water
- 4) Relocate
- 5) Water

This ensures the trees are prepared and survive the move.





Tab **F**.

#### KNOWLEDGE OF SITE AND LOCAL CONDITIONS

#### **The Right Experience**

Your facility matches up PERFECTLY with what we focus on. Not just the facility function, but the location and delivery method as well.

#### A PERFECT Match

You have 4 elements identified in the RFP as critical to demonstrating past performance. Below are reasons why we are the best construction manager for the new Police HQ and have the past performance and plan to make a difference for Hollywood:



**Hurricane Force Winds:** Every public safety facility we have built is to the standard to withstand hurricane force winds. To the right is the recently completed Jupiter Police HQ which can withstand hurricane force winds up to 192mph and won a grant of over \$1M because of it.



**Low Elevations Construction:** We build over \$400M yearly here in South Florida, and many of our projects are along the coastline. No better proof than the over half dozen facilities KL has built for the City!



Local Subcontractor Relationships: KL has strong relationships with the local subcontractors and suppliers. With 24 SOUTH FLORIDA Public Safety facilities and the latest CM@Risk Police HQ – we understand the subcontractors and suppliers specific to this type of facility from the CSI laboratories to the body camera wall hangers. The picture to the right is the evidence processing room from Jupiter and you can see the specialized lockers needed. KL has the relationships and experience needed for this space and all other specialized spaces in your facility.



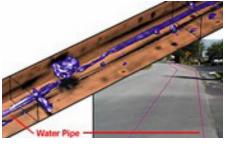
3

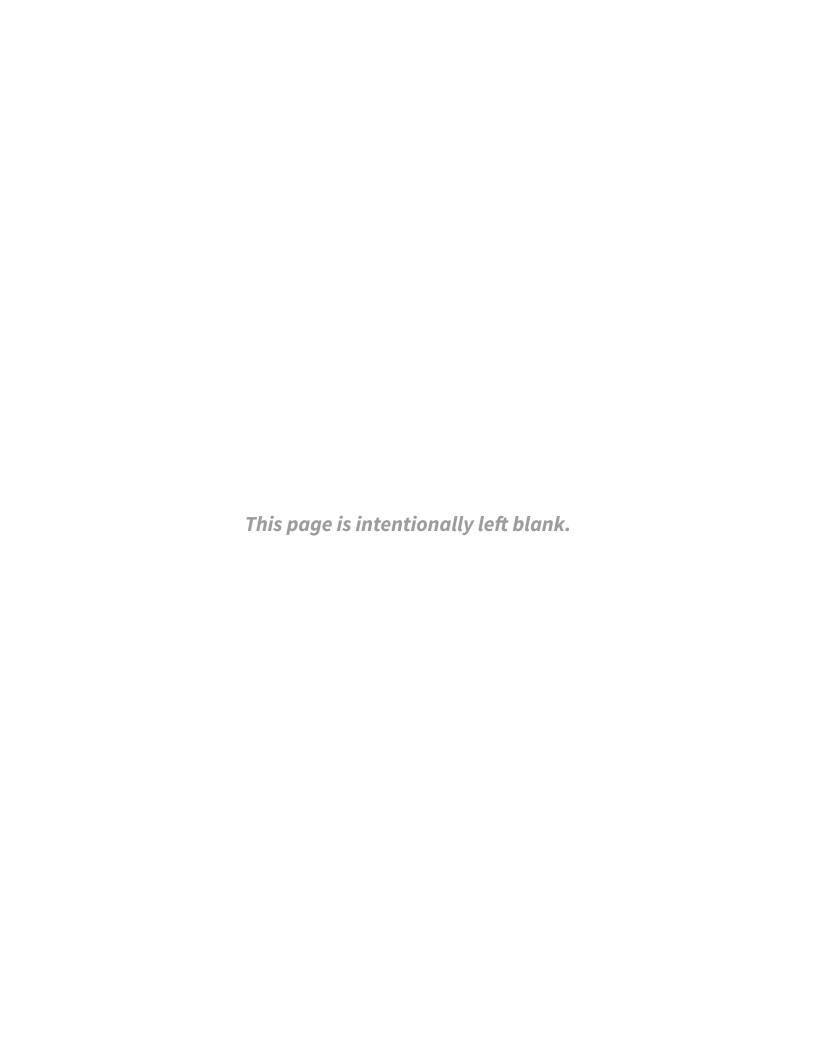
**Local Permitting Agencies:** Having just completed the Nebraska Street Parking Garage we have the most recent knowledge of every agency that will be in contact with the new Police HQ project. We also have a dedicated team member, Manuel Ruiz, to expedite permitting ensuring that there is a smooth and quick transition from design to construction. He held a similar role for you on the Nebraska Street Parking Garage, your latest CM@Risk project.





**Unforeseen Conditions:** KL is a partner to Hollywood, and we understand the need to not increase a GMP once established even unforeseen conditions occur (as proven on the recent parking garage we built for you). We can take steps during preconstruction like Ground Penetrating Radar or even 3D Radar Tomography - pictured to the right – which is much more accurate to eliminate the underground uncertainty.

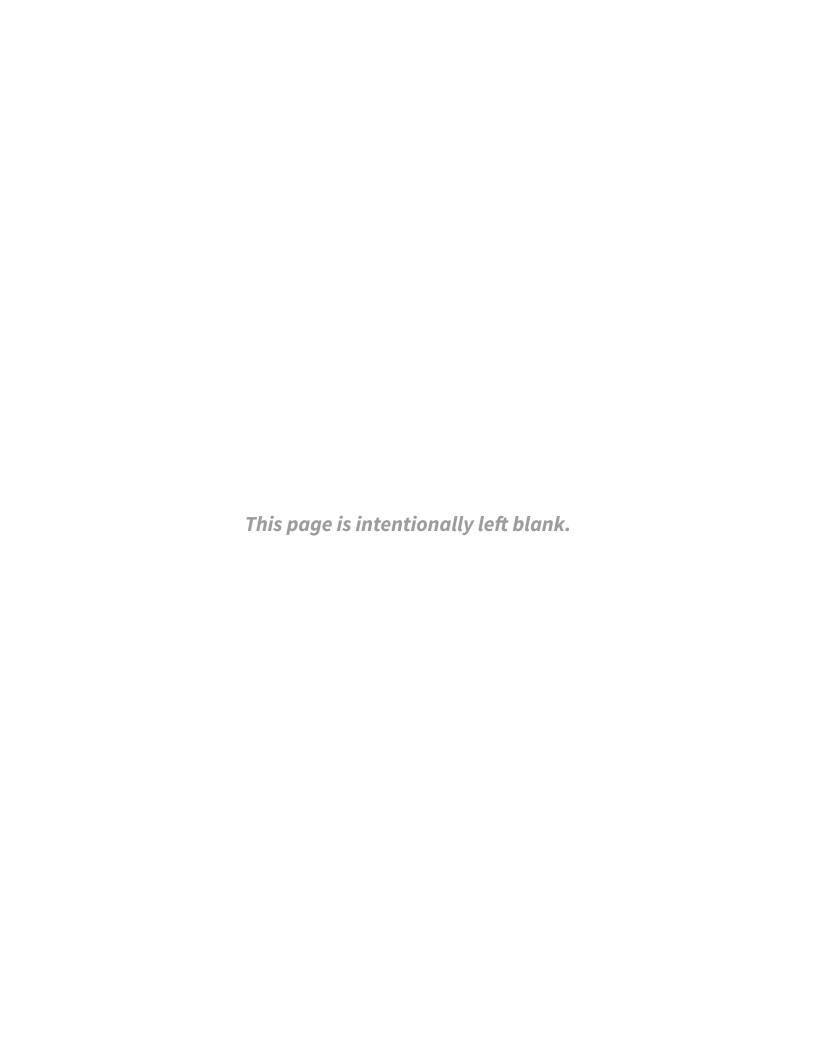




## Tab G.

# LOCATION OF FIRM'S OFFICE





#### LOCATION OF FIRM'S OFFICE

Kaufman Lynn Construction's Broward County office is located at 500 East Broward Boulevard #170, Fort Lauderdale, FL 33394. We are a LOCAL company with our headquarters located in Southern Palm Beach County, located at 3185 South Congress Avenue, Delray Beach, FL 33445.

#### BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000 VALID OCTOBER 1, 2020 THROUGH SEPTEMBER 30, 2021

DBA:
Business Name: KAUFMAN LYNN CONSTRUCTION INC

Receipt #:180-8749
GENERAL CONTRACTOR (GENERAL Business Type: CONTRACTOR)

Owner Name: KAUFMAN MICHAEL I/QUAL Business Location: 500 E BROWARD BLVD #170

LAUDERHILL

Business Opened:02/13/2009 State/County/Cert/Reg:CGC021732

**Exemption Code:** 

**Business Phone:** 

Rooms

**Employees** 47

**Machines** 

Professionals

	For Vending Business Only											
	Number of Machin	es:		Vending Type	):							
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid						
135.00	0.00	0.00 0.0		0.00	0.00	135.						

#### THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

THIS BECOMES A TAX RECEIPT

WHEN VALIDATED

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

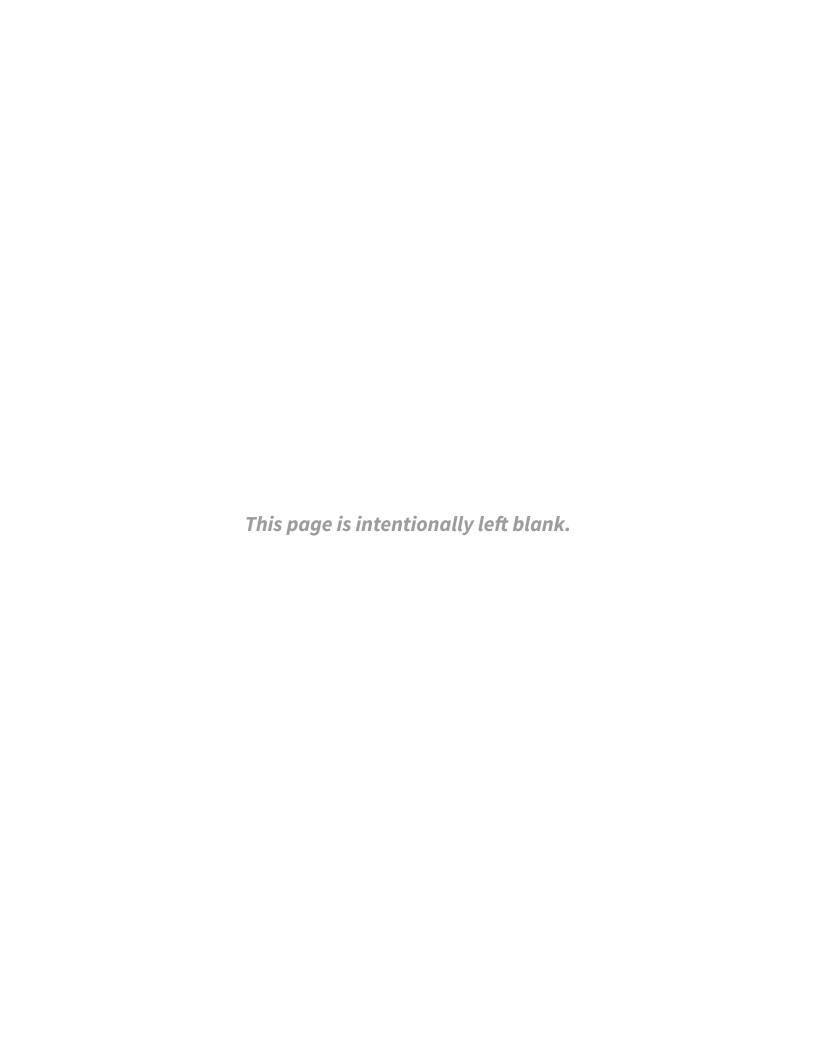
#### Mailing Address:

KAUFMAN LYNN CONSTRUCTION INC 3185 S CONGRESS AVE DELRAY BEACH, FL

Receipt #01A-19-00008942 Paid 07/24/2020 135.00

2020 - 2021

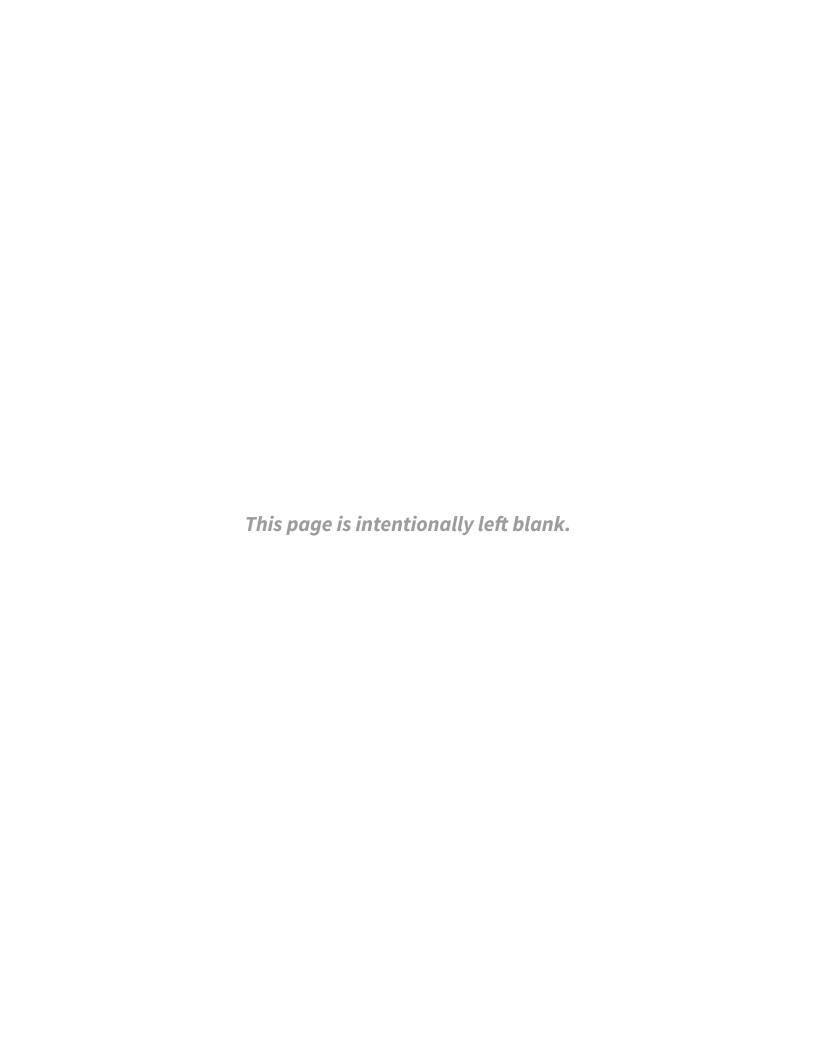
RROWARD COUNTY LOCAL BUSINESS TAY DECEIDT



## Tab H

# FINANCIAL RESOURCES







500 East Broward Boulevard | #170 Fort Lauderdale, FL 33394 **o** 561.361.6700 | **f** 561.361.6979

www.kaufmanlynn.com

November 23, 2020

City of Hollywood Office of the City Clerk 2600 Hollywood Blvd., Room #220 Hollywood, Florida 33020

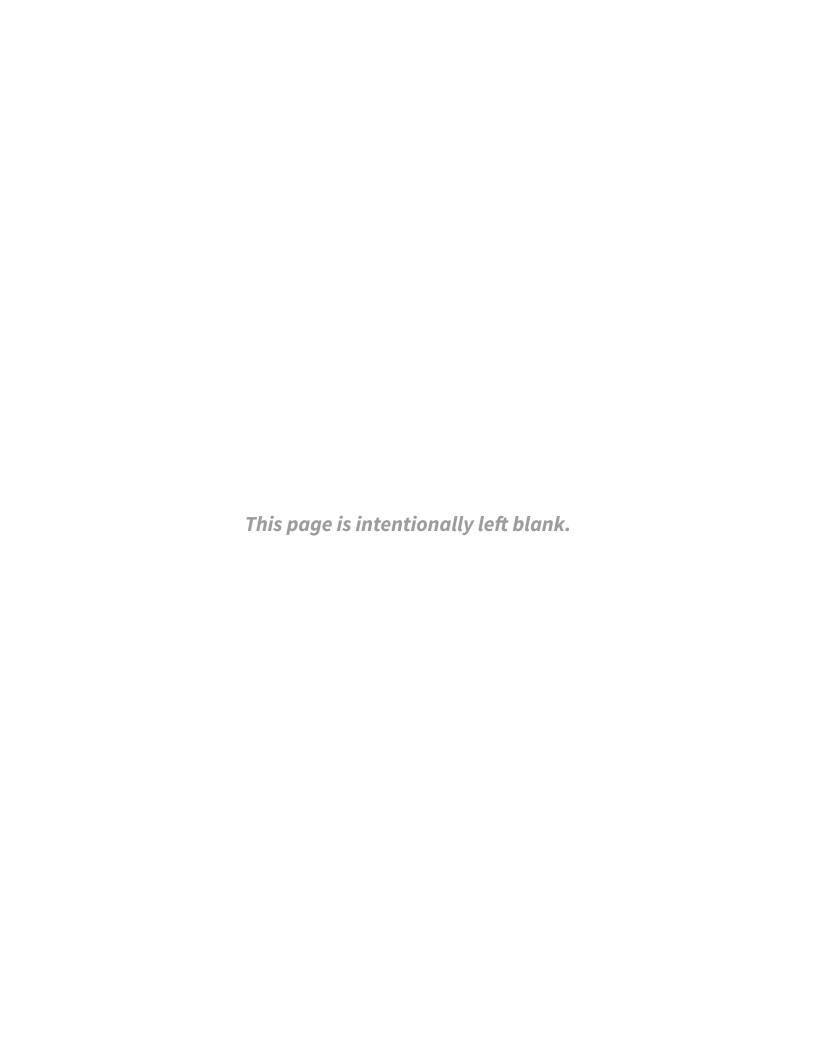
Re: Kaufman Lynn Construction
Solicitation # RFQ-4642-20-DCM - New Hollywood Police Headquarters

Kaufman Lynn Construction's current financial condition is strong. We maintain a minimum of \$12,500,000 in working capital and as of June 30<sup>th</sup>, 2020 the company had over \$23,000,000 in cash over \$19,000,000 of working capital and over \$400,000,000 in backlog. The company is not currently nor has ever been involved in any bankruptcy proceedings.

Should you have any questions or require additional information please contact us.

Regards,

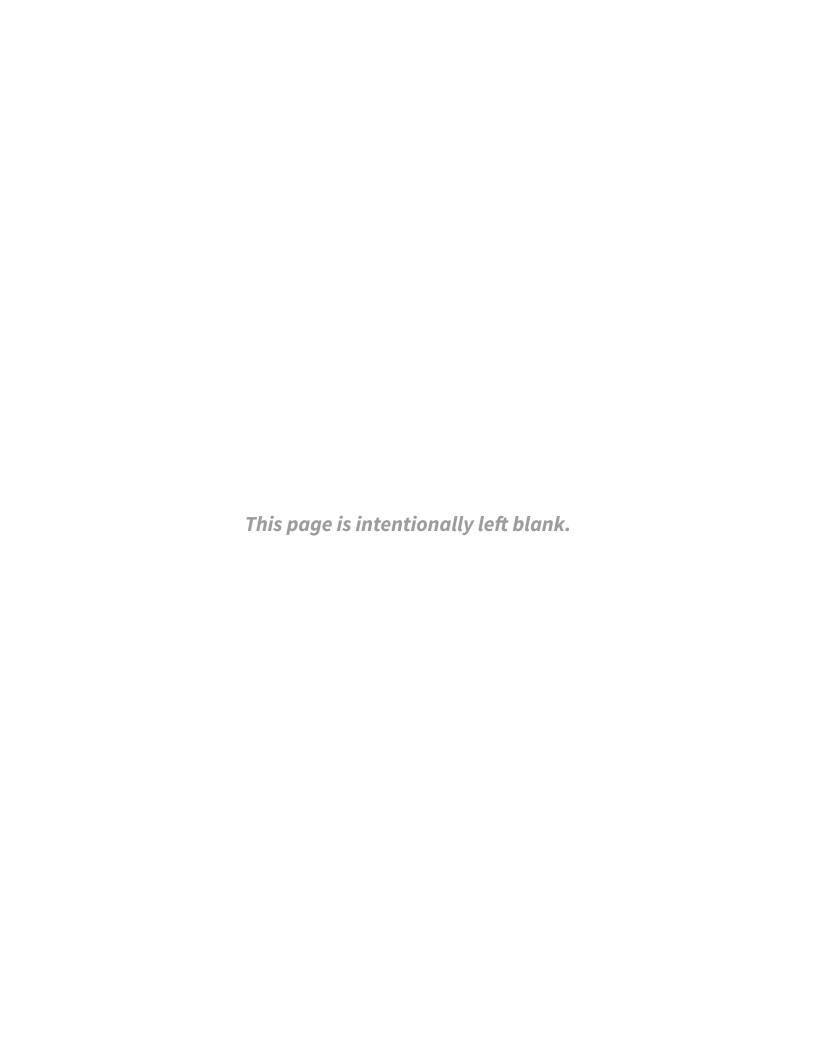
Doug Simms, Chief Financial Officer



Tab I

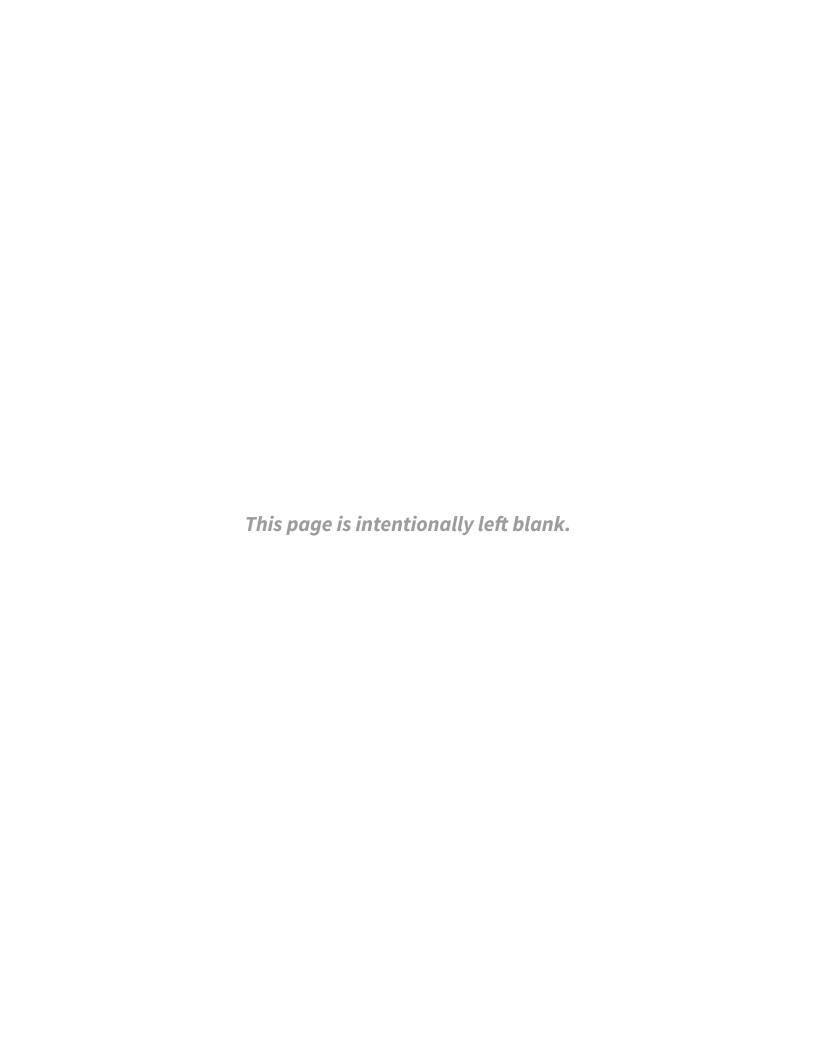
# LEGAL PROCEEDINGS AND PERFORMANCE



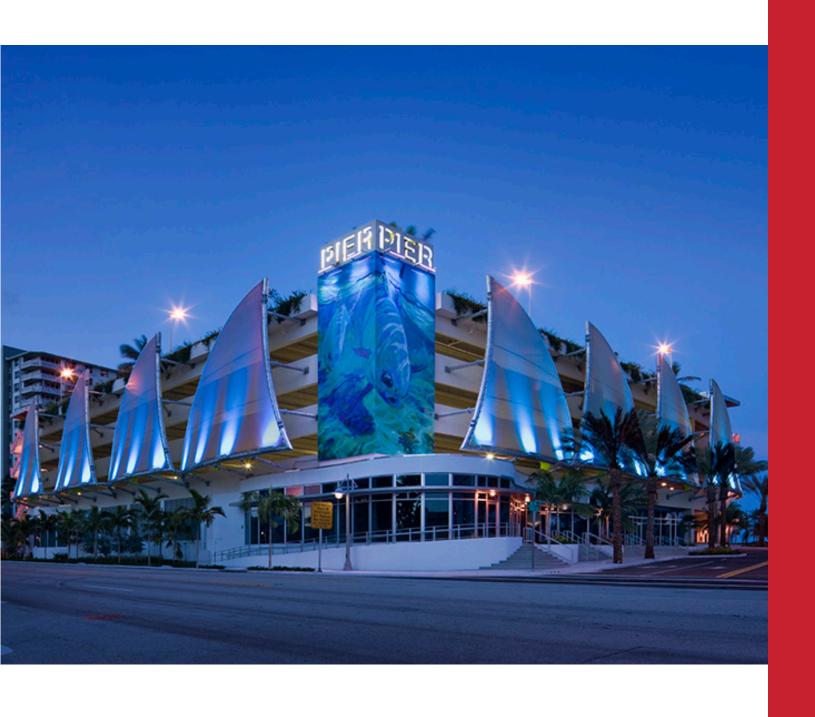


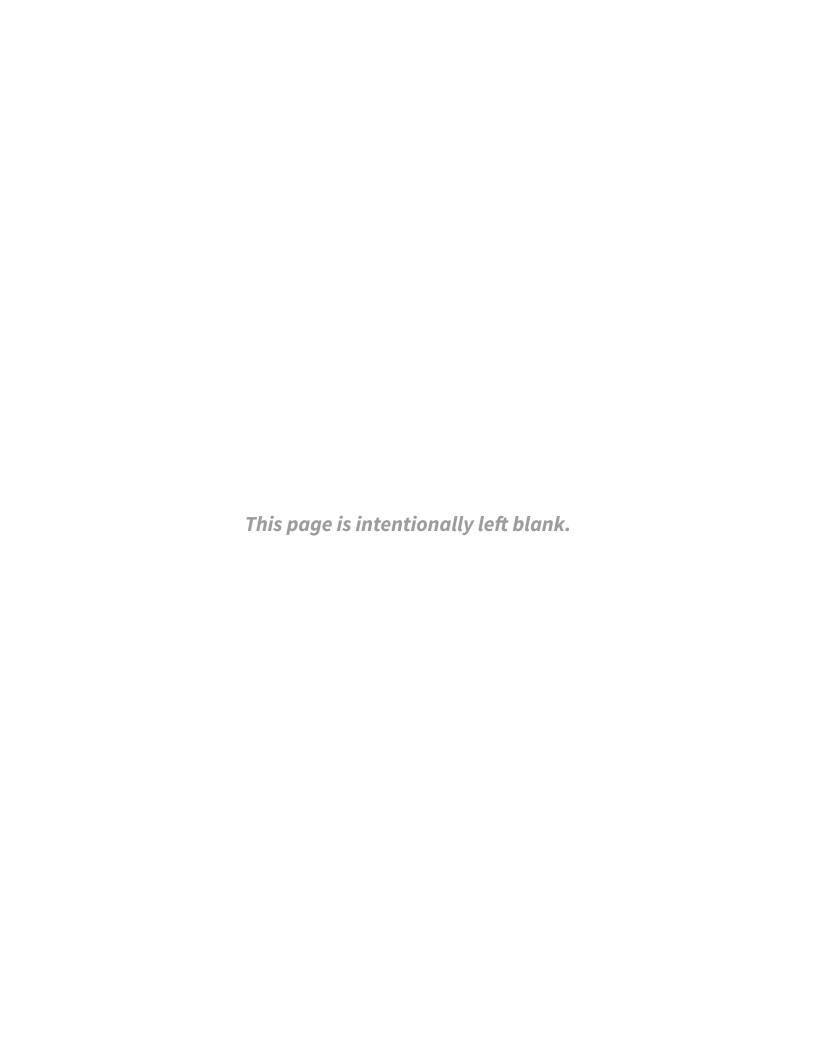
#### LEGAL PROCEEDINGS AND PERFORMANCE

- 1. Within the last five (5) years, no construction arbitration demands were filed by or against Kaufman Lynn Construction, Inc. that involved public projects.
- 2. Within the last five (5) years, no construction related lawsuits were filed by or against Kaufman Lynn Construction, Inc. that involved public projects.
- 3. Within the last five (5) years, no lawsuits, administrative proceedings, or hearings were initiated by the NLRB or similar state agency against Kaufman Lynn Construction, Inc.
- 4. Neither Kaufman Lynn Construction, Inc. nor any subsidiaries ever had a bankruptcy petition filed in this name, voluntarily or involuntarily. Kaufman Lynn Construction, Inc. is not a subsidiary to a parent entity.
- 5. No contract to which Kaufman Lynn Construction, Inc. was a party has ever been terminated by the other party.
- Kaufman Lynn Construction, Inc. has never had to use bonding money to complete a project of pay a subcontractor or supplier.



# REQUIRED FORMS





#### DRUG-FREE WORKPLACE PROGRAM

IDENTICAL TIE BIDS - Preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids which are equal with respect to price, quality, and service are received by the state or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

- Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a
  controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for
  violations of such prohibition.
- 2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- 3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
- 4. In the statement specified in subsection (1), notify the employee that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
- 5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program (if such is available in the employee's community) by, any employee who is so convicted.
- 6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of these requirements.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

Man Can	Michael Kaufman			
SIGNATURE	PRINTED NAME	·//		J.
Kaufman Lynn Construction, Inc.				
NAME OF COMPANY			*	
REQUIDED/ITP Number: RFQ-4642-20-DCI	M. Construction Management	t Di-l	. 0 4	eneral in
RFQ/RFP/ITB Number: RFQ-4642-20-DCI	Title: Construction Manage			

### CERTIFICATIONS REGARDING DEBARMENT, SUSPENSION AND OTHER RESPONSIBILITY MATTERS

The applicant certifies that it and its principals:

A ... I' ... . A NI ... . . . . . . . A Alabasa a

- (a) Are not presently debarred, suspended, proposed for debarment, declared ineligible, sentenced to a denial of federal benefits by a state or federal court, or voluntarily excluded from covered transactions by any federal department or agency;
- (b) Have not within a three-year period preceding this application been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state, or local) transaction or contract under a public transaction, violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
- (c) Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (federal, state, or local) with commission of any of the offenses enumerated in paragraph (b) of this certification; and
- (d) Have not within a three-year period preceding this application had one or more public transactions (federal, state, or local) terminated for cause or default.

Kaufman Lynn Construction, Inc.	
3185 South Congress Avenue	
Delray Beach, FL 33445	
Application Number and/or Project Name: Construction Manager at Risk Services for New Hollyw	ood Police Headquarters
Applicant IRS/Vendor Number: 65-0098115	
Type/Print Name and Title of Authorized Representative: Michael Kaufman	
Signature:	11/23/2020
RFQ/RFP/ITB Number: RFQ-4642-20-DCM	Title: Construction Manager at Risk Services for

#### **NON-COLLUSION AFFIDAVIT**

STATE OF:	Florida		
COUNTY OF	Palm Beach	peing first duly sworn, deposes and says the	nat:
(1)	He/she is <u>CEO</u> attached Bid.	ofKaufman Lynn Construction	_, the Bidder that has submitted the
(2)	He/she has been fully informed recircumstances regarding such Bid;	arding the preparation and contents of t	he attached Bid and of all pertinent
(3)	Such Bid is genuine and is not a co	usion or sham Bid;	
(4)	interest, including this affiant has in other Bidder, firm or person to subn Bid has been submitted or to refrai indirectly, sought by agreement or to fix the price or prices, profit or c	its officers, partners, owners, agents, represent way colluded, conspired, connived or a collusive or sham Bid in connection with from bidding in connection with such controllusion or communication or conference at element of the Bid price or the Bid price good or any person interested in the proposition.	agreed, directly or indirectly with any the contractor for which the attached ract, or has in any manner, directly or with any other Bidder, firm or person of any other Bidder, or to secure an
(5)	The price or prices quoted in the a connivance or unlawful agreement or parties in interest, including this	ached Bid are fair and proper and are not n the part of the Bidder or any of its agents, ffiant.	tainted by any collusion, conspiracy, representatives, owners, employees,
(SIGNED)	May land	CEO	
36 100		Title	
5th day	of	LYNN ALMEIDA Notary Public - State of Florida Commission # GG 977777 My Comm. Expires Aug 4, 202 Bonded through National Notary Ass	4 7
RFQ/RFP/IT	B Number: RFQ-4642-20-DCM	Title: Construction Manager a	at Risk Services for Headquarters

#### STATEMENT OF QUALIFICATION CERTIFICATION

Please Note: All fields below must be completed. If the field does not apply to you, please note N/A in that field.

f you are a foreign corporation, you may be required to on accordance with Florida Statute §607.1501 (visit
---

### SWORN STATEMENT PURSUANT TO SECTION 287.133 (3) (a) FLORIDA STATUTES ON PUBLIC ENTITY CRIMES

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS

1. This form statement is submitted to Th	ne City of Hollywood	
by Michael Kaufman, CEO	for Kaufman Lynn Construction, Inc.	
(Print individual's name and title)	(Print name of entity submitting sworn s	tatement)
whose business address is 3185 South C	Congress Avenue, Delray Beach, FL 33445	
and if applicable its Federal Employer Ide	entification Number (FEIN) is 65-0098115 If the	entity has no FEIN, include the
Social Security Number of the individual signature	gning this sworn statement.	
	58 (96)	

- 2. I understand that "public entity crime," as defined in paragraph 287.133(1)(g), Florida Statues, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid, proposal, reply, or contract for goods or services, any lease for real property, or any contract for the construction or repair of a public building or public work, involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misinterpretation.
- 3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in an federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
- 4. I understand that "Affiliate," as defined in paragraph 287.133(1)(a), Florida Statutes, means:
  - 1. A predecessor or successor of a person convicted of a public entity crime, or
  - 2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
- I understand that "person," as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or any entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.
- 6. Based upon information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement (please indicate which statement applies).
- X Neither the entity submitting sworn statement, nor any of its officers, director, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

The	entity	submitting	this	sworn	statement,	or	one	or	more	of	its	officers,	directors,	executives,	partners,
shareholders, e	mploye	es, membe	rs, o	r agents	who are a	ctive	e in th	ne r	manag	em	ent	of the en	tity, or an a	affiliate of the	entity, or
an amiliate of the	e enuty	nas been c	mary	lea with	and convic	lea	oi a	pul	IIIC CIT	цу	-1111	ie subsec	quent to ou	ly 1, 1000	

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime, but the Final Order entered by the Hearing Officer in a subsequent proceeding before a Hearing Officer of the State of the State of Florida, Division of Administrative Hearings, determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. (attach a copy of the Final Order).

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THAT PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017 FLORIDA STATUTES FOR A CATEGORY TWO PROJECT OF ANY CHANGE IN THE INFORMATION CONTAINED ON THIS FORM.

Muglan
Sworn to and subscribed before me this day of, 20, 20
Personally known
Or produced identification
Notary Public-State of My commission expires 8 4 7024
(Type of identification)
LYNN ALMEIDA Notary Public - State of Florida Commission # GG 977777 My Comm. Expires Aug 4, 2024 Bonded through National Notary Assn.  (Printed, typed or stamped commissioned name of notary public)
RFQ/RFP/ITB Number: RFQ-4642-20-DCM Title: Construction Manager at Risk Services for New Hollywood Police Headquarters

#### HOLD HARMLESS AND INDEMNITY CLAUSE

#### (Company Name and Authorized Representative's Name)

Kaufman Lynn Construction, Inc. the contractor, shall indemnify, defend and hold harmless the City of Hollywood, its elected and appointed officials, employees and agents for any and all suits, actions, legal or administrative proceedings, claims, damage, liabilities, interest, attorney's fees, costs of any kind whether arising prior to the start of activities or following the completion or acceptance and in any manner directly or indirectly caused, occasioned or contributed to in whole or in part by reason of any act, error or omission, fault or negligence whether active or passive by the Contractor, or anyone acting under its direction, control, or on its behalf in connection with or incident to its performance of the Contract.

Michael Kaufman

SIGNATURE

PRINTED NAME

Kaufman Lynn Construction, Inc.

COMPANY OF NAME

DATE

Failure to sign or changes to this page shall render your bid non-responsive.

#### SOLICITATION, GIVING, AND ACCEPTANCE OF GIFTS POLICY

Florida Statute 112.313 prohibits the solicitation or acceptance of Gifts. "No Public officer, employee of an agency, local government attorney, or candidate for nomination or election shall solicit or accept anything of value to the recipient, including a gift, loan, reward, promise of future employment, favor, or service, based upon any understanding that the vote, official action, or judgment of the public officer, employee, local government attorney, or candidate would be influenced thereby." The term "public officer" includes "any person elected or appointed to hold office in any agency, including any person serving on an advisory body."

City of Hollywood policy prohibits all public officers, elected or appointed, all employees, and their families from accepting any gifts of any value, either directly or indirectly, from any contractor, vendor, consultant, or business with whom the City does business.

The State of Florida definition of "gifts" includes the following:

Real property or its use

Tangible or intangible personal property, or its use

A preferential rate or terms on a debt, loan, goods, or services

Forgiveness of indebtedness

Transportation, lodging, or parking

Food or beverage

Membership dues

Entrance fees, admission fees, or tickets to events, performances, or facilities

Plants, flowers or floral arrangements

Services provided by persons pursuant to a professional license or certificate

Other personal services for which a fee is normally charged by the person providing the services

Any other similar service or thing having an attributable value not already provided for in this section.

Any contractor, vendor, consultant, or business found to have given a gift to a public officer or employee, or his/her family, will be subject to dismissal or revocation of the Contract.

As the person authorized to sign the statement, I certify that this firm will comply fully with this policy.

Michael Kaufman

SIGNATURE PRINTED NAME

Kaufman Lynn Construction, Inc. CEO

NAME OF COMPANY TITLE

Failure to sign this page shall render your bid non-responsive.



Kaufman Lynn Construction, Inc. 500 East Browad Boulevard | #170 Fort Lauderdale, FL 33394 561.361.6700





