



CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING

#25-0940

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Rickelle Williams, City Manager

DATE: October 23, 2025

TITLE: Motion Approving Agreements for Invitation to Bid No. 519-2, Purchase of Sodium Hypochlorite - Allied Universal Corporation and Odyssey Manufacturing Company - \$564,402 (Two-Year Aggregate) - (**Commission Districts 1, 2, 3 and 4**)

Recommendation

Staff recommends the City Commission approve agreements, in substantially the forms attached, for the purchase of sodium hypochlorite from Allied Universal Corporation and Odyssey Manufacturing Company for an initial two (2)-year term in the estimated aggregate amount of \$564,402; and authorize the City Manager to execute the agreements and approve two (2) one (1)-year renewal options for an estimated annual aggregate renewal amount of \$282,201, for a potential total contract amount of \$1,128,804, contingent upon appropriation of funds.

Background

During the water treatment process, sodium hypochlorite is added to the finished water at the Peele Dixie Water Treatment Plant to deliver a disinfectant residual sustained throughout the distribution system. During a two (2)-year term, the City expects to utilize approximately 340,000 gallons of sodium hypochlorite delivered via tanker trucks.

The City of Fort Lauderdale is a lead agency for the Southeast Florida Governmental Cooperative (Co-op), a collective of approximately 45 governmental entities that combine their purchasing power to provide cost savings and achieve fixed and firm prices to all entities by utilizing standardized requirements for common basic line items. This Co-op contract will allow other municipalities and governmental entities in need of sodium hypochlorite to receive the same product and services under the same terms, conditions and prices.

On August 13, 2025, the City, via the Procurement Services Division issued Invitation to Bid (ITB) No. 519-2. The bid was extended to entice competition and on September 5, 2025, the bid opened with two (2) responses submitted by Allied Universal Corporation and Odyssey Manufacturing Company. Other potential suppliers that were invited to bid cited not having sufficient capacity as the reason for not submitting a bid.

The bid responses provided by both Allied Universal Corporation and Odyssey Manufacturing Company have met the ITB criteria and both organizations have been deemed responsive and responsible bidders. Therefore, staff recommends both Allied Universal Corporation and Odyssey Manufacturing Company for award. As the need for

the chemical arises, a purchase order will be issued to the lowest bidder capable of timely delivery.

Resource Impact

There will be a fiscal impact to the City in the estimated amount of \$282,201. Funds are available in the FY 2026 Operating Budget in the account listed below.

<i>Funds available as of October 1, 2025</i>					
ACCOUNT NUMBER	INDEX NAME (Program)	CHARACTER CODE/ SUB-OBJECT NAME	AMENDED BUDGET (Character)	AVAILABLE BALANCE (Character)	AMOUNT
10-450-7406-536-30-3717	Peele/Dixie Operations	Sodium Hypochlorite	\$1,820,812	\$1,820,812	\$282,201
PURCHASE TOTAL ►					\$282,201

Strategic Connections

This item supports the *Press Play Fort Lauderdale 2029* Strategic Plan, specifically advancing:

- The Infrastructure and Resilience Focus Area, Goal 3: Be a sustainable and resilient community.

This item advances the *Fast Forward Fort Lauderdale 2035* Vision Plan: We Are Ready.

This item supports the *Advance Fort Lauderdale 2040* Comprehensive Plan specifically advancing:

- The Infrastructure Focus Area
- Sanitary Sewer, Water, & Stormwater Element
- Goal 2: Develop and maintain an adequate wastewater collection and treatment system, which meets existing and projected needs of the City and adjacent users in the Central Wastewater Region.
- Goal 3: Develop and maintain an adequate water supply, treatment and distribution system, which meets the existing and projected needs of the service area in an efficient, economical, and environmentally sensitive manner.

Attachments

Exhibit 1 - Solicitation

Exhibit 2 - Bid Tabulation

Prepared by: Stefan Mohammed, Senior Procurement Specialist,
Procurement Services
Mary Ann Walder, Administrative Supervisor, Utility Services
Matthew Eaton, Senior Administrative Assistant, Procurement Services

Department Directors: Talal Abi-Karam, Utility Services
Glenn Marcos, Procurement Services



**Southeast Florida Governmental Purchasing
Cooperative Group**

CONTRACT AWARD

Please complete each of the applicable boxes and submit with bid documents, award notices and tabulations to coop@nigpsefl.org for placement on the NIGP SEFL website Cooperative contract page.

PAGE 1 OF 2

BID/RFP No. _____

Description/Title: _____

Initial Contract Term: Start Date: _____ End Date: _____

Renewal Terms of the Contract: _____ Renewal Options for _____
(No. of Renewals) (Period of Time)

Renewal No. _____ Start Date: _____ End Date: _____

Renewal No. _____ Start Date: _____ End Date: _____

Renewal No. _____ Start Date: _____ End Date: _____

SECTION #1 VENDOR AWARD

Vendor Name: _____

Vendor Address: _____

Contact: _____

Phone: _____ Fax: _____

Cell/Pager: _____ Email Address: _____

Website: _____ FEIN: _____

VENDOR AWARD

Vendor Name: _____

Vendor Address: _____

Contact: _____

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Cell/Pager: _____ Email Address: _____

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SECTION #2

AWARD/BACKGROUND INFORMATION

Award Date: _____ Resolution/Agenda Item No.: _____
Insurance Required: Yes _____ No _____
Performance Bond Required: Yes _____ No _____

SECTION #3

LEAD AGENCY

Agency Name: _____
Agency Address: _____
Agency Contact: _____ Email _____
Telephone: _____ Fax: _____