



QUOTATION

Quote Date: 1.11.18
Quote Title: Body armor
Contact: John Graham

Customer Name: Hollywood Police Department
Address: 3250 Hollywood blvd
 Hollywood, fl 33021

Phone Number:
Fax Number:
Email Address: jgraham@hollywoodfl.org

Quantity	Item Number / Item Description	Unit Price	Line Total
358	HC8600BV0J - SOHPC, Special Ops Hard Plate Carrier Only, Includesd (2) Custom Removable ID Panels, Fully adjustable(Pricing per NASPO contract)	\$188.00	\$67,304.00
716	Point Blank (SPLT52SCSQ) 555 steel Rifle Plate level III stand alone	\$113.12	\$80,993.92
358	UNITED SHIELD ACH-MICH-LE Standard Cut Level IIIA Helmet with mesh system	\$228.00	\$81,624.00
1	Shipping Charge Estimate for United Shield Items(3# pallets)	\$175.00	\$175.00
		Grand Total	\$230,096.92

Comments: NASPO CONTRACT #2016-181

Delivery Time: TBD
Payment Terms: Net 30 Days
Freight Terms: See freight charges above
Validity Date: 2.28.18
Quoted By: Austin Downing

Thank you for allowing Federal Eastern International, Inc. to provide you with a quote. If you require further assistance, or have any additional questions, please contact us at:

Corporate Mailing Address: 4320 Deerwood Lake Pkwy Suite 101-460 Jacksonville FL 32216

Telephone Number: 727-827-2997 Fax Number: 727-954-8804

Website: www.fedeastintl.com

Police Supply and Armor Service Centers: Pinellas County: 2870 Scherer Drive #300 St. Petersburg, FL 33716 * Miami Dade: 9024 NW 25th St, Doral FL, 33172 *Broward County 9 N State Road 7, Plantation, FL 33317

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Body Armor Products46151504-NASPO-17-ACS

Contract Details



Effective Period 01/30/2017 through 03/16/2018

Contract Type Alternate Contract Source

Contract Information

- [Pricing](#)
- [Contractors](#)
- [How to Use this Contract](#)
- [Frequently Asked Questions](#)
- [Participating Addendum](#)

Contract Documents

[Microsoft Word](#) ( 34.64 KB)
[PDF](#) ( 115.40 KB)
[Amendments and Memorandums](#)
[Forms and Other Information](#)

Contract Administration

- [Gerriod Griffin](#)
850-487-9847
- Gerriod.Griffin@dms.myflorida.com

Commodity Codes UNSPSC-46151504

Description

This is a Participating Addendum (PA) for Body Armor Products using the NASPO contract (State of Colorado as the Lead State) for Body Armor Products. The following body armor product services are available: New Ballistic, Spike and Edged Body Armor, Ballistic Helmets, Shields and associated Products, that meet the certification requirements as established in the Ballistic Resistance of Body Armor NIJ Standard 0101.06 and Stab Resistance of Personal Body Armor NIJ Standard 0115.00.

Benefits

NIJ Standard 0101.06 Compliant Body Armor. This Contract will give Florida customers flexibility to order Body Armor products from seven vendors.

- Discounts range from 10% - 63% off of list price (MSRP).
- Free Delivery.
- Statewide coverage.
- Toll-free access to customer service representatives.
- Wide product selection.
- Manufacturer's standard warranty coverage.
- Certified vendor availability.
- Measuring and fitting services.

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Point Blank Enterprises, Inc.

Contractor Attributes

CBE Code	Florida Climate Friendly Preferred Products	Recycled Products	Utilizes Authorized Resellers	Coverage Area
A - Non-Minority	No	No	Yes	Statewide

Contact Information and Ordering Instructions

Respondent (Company) Name: Point Blank Enterprises, Inc.

Respondent FEID Number: 80-1316613

Name: Camila Oliveira

Title: Sales & Marketing

Street Address: 2102 SW 2nd Street, Pompano Beach, FL 33069

E-mail Address: coliveira@pbearmor.com

Phone Number(s): (954) 630-0900 or (800) 413-5155

Fax Number: (954) 845-2806

Person Responsible for Administering Contract:

Name: Camila Oliveira

Title: Sales & Marketing

Street Address: 2102 SW 2nd Street, Pompano Beach, FL 33069

E-mail Address: coliveira@pbearmor.com

Phone Number(s): (954) 630-0900 or (800) 413-5155

Fax Number: (954) 845-2806

Customers should direct orders to:

State of FL Vendor Number:

Contact:

Title:

Mailing Address:

Phone Number:

Toll Free Number:

Ordering Fax Number:

salesorders@pbearmor.com

80-1316613

Ryan Mountz

Manufacturer Representative - Florida

2102 SW 2nd Street

Pompano Beach, FL 33069


954-630-0900

1-800-413-5155

954-414-8137

Email Address: salesorders@pbearmor.com
Remit Address: 2102 SW 2nd Street
Pompano Beach, FL 33069

Authorized Servicing Dealer List

Customers should direct orders to:  Federal Eastern International
State of FL Vendor Number: 27-1774570
Name: Beverly Slavick
Mailing Address: 4320 Deerwood Lake Pkwy
Suite 101-460
Jacksonville, FL 32216
Phone Number: 727-827-2997
Toll Free Number:
Ordering Fax Number: 727-954-8804
Email Address: orders@fedeastintl.com
Remit Address: PO Box 22473
Tampa, FL 33622

Customers should direct orders to: Galls
State of FL Vendor Number: 20-3545989
Name: Patrick Sutton or Bethany Hamilton
Mailing Address: 8710 Northwest Passage
Tallahassee, FL 32803
Phone Number: 859-433-7142 or 850-363-6370
Toll Free Number: 800-876-4242
Ordering Fax Number: 877-914-2557
Email Address: sutton-patrick@galls.com
Remit Address: 1340 Russell Cave Rd
Lexington, KY 40505

Customers should direct orders to: Municipal Emergency Services
State of FL Vendor Number: 65-1051374
Name: Jamie Robinson
Title: Regional VP
Mailing Address: 3789 62 Ave North
Pinellas Park, FL 33781
Phone Number: 727-521-2135
Toll Free Number: 877-MES-FIRE
Ordering Fax Number: 800-719-5871
Email Address: jrobinson@misfire.com
Remit Address: 3789 62 Ave North
Pinellas Park, FL 33781

Customers should direct orders to: Signal 15 Inc.
State of FL Vendor Number: 32-0004704
Contact: Kim Fetner
Mailing Address:

Phone Number:	7500 Ulmerton Road, Suite 24 Largo, FL 33771 727-536-8233
Toll Free Number:	
Ordering Fax Number:	727-216-8233
Email Address:	info@signal-15.com
Remit Address:	7500 Ulmerton Road, Suite 24 Largo, FL 33771

Customers should direct orders to:	SRT SUPPLY, INC.
State of FL Vendor Number:	59-3281291
Name:	Pat Wood
Mailing Address:	4450 60th AVE. NO. St Petersburg, FL 33714
Phone Number:	727-526-5451
Toll Free Number:	
Ordering Fax Number:	727-527-6893
Email Address:	sales@srtsupply.com
Remit Address:	4450 60TH AVE. NO. St Petersburg, FL 33714

Customers should direct orders to:	Lou's Police Distributors, Inc.
State of FL Vendor Number:	26-0472002
Name:	Marlene Silva
Mailing Address:	7815 W 4 Ave Hialeah, FL 33014
Phone Number:	305-416-0000
Toll Free Number:	800-914-2677
Ordering Fax Number:	305-824-9205
Email Address:	marlene@louspolice.com
Remit Address:	7815 W 4 Ave Hialeah, FL 33014

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CITY OF HOLLYWOOD, FLORIDA

PROCUREMENT SERVICES DIVISION

Piggybacking Request Form

(Use for purchase(s) over \$25,000, when piggybacking off other contracts)

Date 1/11/18

Department/Office Police Department

Division/Area Patrol

Contract Administrator David Strauss

Title Assistant Chief

Phone 954-967-4569

Email dstrauss@hollywoodfl.org

CITY OF HOLLYWOOD
PROCUREMENT SERVICES
DIVISION
2018 JAN 23 PM 12: 53

1. Requested Vendor Florida Eastern International Vendor Number _____

Address 2870 Scherer Drive Suite 300, St. Petersburg, FL 33716

Contact Person Austin Downing

Title Regional Manager

Phone 727-827-2997

Email adowning@fedeastintl.com

2. Contract title requesting to piggyback? NASPO Contract number which is #2016-181

Awarding Agency NASPO and Pembroke Pines Fire

Contract Expiration Date 2018

Copy of Contract and Awarding Agency documentation is attached.

Yes No

3. Product/Service being requested (be specific). 358 Point Blank ACH-MICH-LE Standard Cut IIIA ballistic helmets with internal mesh suspension systems. The Standard Cut Ballistic Helmet is a sturdy helmet that comes with a multi-hit capability. This standard cut ballistic helmet has shock absorption properties against a low velocity impact. It also uses the traditional mesh 4-point harness to improve the size adjustability, heat management, and air flow. This helmet has been designed tactfully keeping in mind the protection requirement of the most important asset, that is, your face and head. Its design features a raised ear for integration with the communications equipment, gas masks and most importantly the helmet mounted night vision goggles.

Procurement Service Division use only

Requisition # R
(As Applicable)

Purchase Order # P
(As Applicable)

Blanket Purchase Order # BPO
(As Applicable)

358 Point Blank Special Ops Hard Plate Carriers The features of this carrier make it lighter and increase functionality. The plate carrier's Molle interface is entirely ¾" webbing for added weight savings. The exterior of the carrier is made with 500 Denier Cordura and the interior is lined with 420 Denier Nylon. The tall cummerbund and front flap remains a distinguishing feature, allowing for donning and doffing without removing magazines mounted on the front. The cummerbund has been updated to hold Side Plates up to 7"x8" in size. The pockets push the plate high within the plate pocket. The velcro plate retention strap is specifically sized and placed to ensure that a properly fitting plate will not droop inside the plate pocket, but will be pushed all the way to the top. The carrier also features a unique solution to the side to side shifting of plates- inside the plate pocket a patch of grippy hypalon has been added to keep the plate from sliding. The weight of the carrier, coupled with the tension from the cummerbund and the user's body pushing against the plate from the interior will cause the plate to grip the Hypalon and prevent any side to side shifting that would be an issue in other carriers. Front and back Loop Velcro fields allow for ID patches up to 3" x 6" in size. The rear carrier also includes an integral drag handle.

716 Point Blank Steel Plates Level III Model 555 Exceptionally durable and ultra-thin, the NIJ .06 Level III 555 Steel Plate provides unparalleled protection against high velocity rounds and comes with a spall sleeve solution. The 555 Steel Plate fits into a variety of tactical plate carriers including the Point Blank Special Operations hard Plate Carrier Plate Carrier. The thickness of the plates are .38" and weight 7.85 pounds.

4. Detailed description of the products/services function and purpose. The Point Blank Special Ops Hard Plate Carriers, equipped with a front and rear Point Blank Steel Ballistic Plates, Level III Model 555, and the Point Blank ACH-MICH-LE Standard Cut Ballistic IIIA helmets with an internal mesh system comprises an Active Shooter Response Kit for law enforcement as well as Fire-Rescue Personnel. The recent last few years has brought a multitude of challenges for law enforcement. High profile critical incidents such as civil unrest, active shooters/killer, and terrorism present a new host of issues for law enforcement to counter. The constant struggle to maintain current in law, tactics, and practices never ceases, current equipment is the same. The modernization, not militarization, of law enforcement equipment will help the Hollywood Police remain current in today's ever changing dynamic society. The issuance of Active Shooter Response Kits will equip first responders with a layer of protection they deserve responding to critical incidents of this type. Active Shooter Response Kits are purely defensive, providing enhance ballistic protection to the first responders against powerful weapons utilized by today's criminal and terrorist. The issuance of these kits to first responders will increase the individuals confidence in responding to critical incidents. A ballistic helmet was just recently credited with saving the life of an officer in the Pulse Nightclub shooting, a terrorist incident which occurred in our own state. This is the same ballistic protection we are purchasing for our first responders. The purchase and issuance of these kits will enable first responders to operate for a longer duration and more efficiently in so called "warm" and "hot" zones. Some of these incidents include improvised explosive hazards, sniper incidents, riots, terrorist situations, and also high risk incidents all too common in Hollywood such as barricaded suspects, volatile domestic disputes, and high risk arrests. This will exponentially enhance the safety for all citizens and visitors to the City of Hollywood.

Active Shooter Response Kits provide a layer of enhanced ballsitic protection that most law enforcement officers are not issued in the City of Hollywood. Items of the Active Shooter Kit will defend against higher velocity and larger caliber projectiles than the personal body armor worn by officers currently. Items of the Active Shooter Kits will also provide protection from blunt force trauma, primary and secondary fragmentation in events such as an explosion. The number of events of this nature encountered by law enforcement in the United States has been trending upwards in the last few years.

5. Please explain what process the Department/Office took to verify and/or identify this contract. The Pembroke Pines fire PO is 20171244, which was attached to our budget appr. request. The vendor was able to use the State of Ohio state contract pricing since united shield helmet was listed on their contract. The Pembroke Pines Fire Chief's number is 954-609-4401 and his email is ateixeira@ppines.com. The vendor to do some work on with the City of Pembroke Pines because the helmet company united shield, unfortunately is not on FL state contract yet.

Procurement Service Division use only

Requisition # R _____
(As Applicable)

Purchase Order # P _____
(As Applicable)

Blanket Purchase Oder # BPO _____
(As Applicable)

(Revised 08/2015)

6. Were alternative contracts evaluated to determine that the City is obtaining the most advantageous contract pricing for the required product/service?

Yes No

Please explain _____

7. Total cost of the requested product/service. \$229,921.92

8. Total estimated annual (fiscal year) cost of requested product/service. _____

Account Number(s) _____

9. Is this product/service covered by a warranty? Yes No

If yes, please attach a copy of the warranty details.

10. Would this purchase(s) result in the potential of future purchases for related products/services being restricted to a particular vendor or create a specific vendor as sole source provider for related items?

Yes No

If yes, please describe the related products/services and estimated cost(s.) _____

11. Would this purchase(s) result in any future maintenance costs which are not included in the initial purchase?

Yes No

If yes, please attach a draft maintenance plan which includes cost estimates and funding source(s.) _____

12. Is this a grant related purchase? Yes No

If yes, please provide details (timeline, expiration dates, milestones, special procurement requirements, etc.) _____

Will this require matching funds? Yes No

What is the grant source? _____

What is the grant (dollar) amount? _____

13. Please complete an advanced search of the vendor recommended for award on the Federal Government's Systems for Award Management at www.sam.gov.

Date of Advanced Search _____

Company Name(s) Searched _____

Search Results _____

Procurement Service Division use only

Requisition # R _____
(As Applicable)

Purchase Order # P _____
(As Applicable)

Blanket Purchase Order # BPO _____
(As Applicable)

REQUESTING DEPARTMENT RECOMMENDATION

Note: By signing and returning this form, you are verifying and acknowledging that you have reviewed all portions (scope, terms, conditions, pricing, etc.) of the requested contract and recommend its approval based on the contract complying with the City of Hollywood's scope and pricing requirements and to the best of your knowledge the contract does not violate any applicable policy, statute, governing rule or regulation.

 Contact Person's Signature

 Date

 Supervisor's Signature

 Date

AAAC M... 2039
 Director's Signature

1/15/18
 Date
1-15-18

APPROVAL (Procurement Service Division Use Only)			
Verified By:		Date	
Approved By:	<i>JE for PAB</i>	Date	<i>1/24/18</i>

Procurement Service Division use only

Requisition # R _____
 (As Applicable)

Purchase Order # P _____
 (As Applicable)

Blanket Purchase Order # BPO _____
 (As Applicable)