



CITY OF HOLLYWOOD, FLORIDA

PROCUREMENT SERVICES DIVISION

Sole Source Justification Form (Use for Purchases(s) in excess of \$5,000)

2017 APR 11 AM 8:01
CITY OF HOLLYWOOD
PROCUREMENT SERVICES
DIVISION

Per City of Hollywood Ordinance § 38.40 (C) (3) 'sole source' purchases are exempt from the competitive bid and competitive proposal requirements. *Sole-source supplies and services, such as unique, patented, or franchised supplies or services, are exempt if the Director of Procurement Services determines, after a good faith review of available sources, that a particular supply or service is available from only one source.*

Date 4/11/17

Department/Office Development Services

Division/Area Parking

Contract Administrator Hal King

Title Parking Administrator

Phone 954-921-3535

Email hking@hollywoodfl.org

1. Requested Vendor HUB Parking Technology

Vendor Number 36119

Address 3921 SW 47th Ave #110, Davie, FL 33314

Contact Person Harvey Schwartz

Title Director

Phone 216.496.4834

Email
Harvey.Schwartz@hubparking.com

2. Product/Service being requested (be specific). Software and hardware maintenance and support for the parking access revenue control systems at the Radius and Van Buren parking garages.

3. Detailed description of the product/service function and purpose. To maintain operational ability of the parking access revenue control systems at the Radius and Van Buren parking garages.

4. Please explain in detail why this vendor is the sole source supplier for the required product/service. Be sure to explain the necessary features this vendor provides which are not available from any other vendor. The current equipment was manufactured by DataPark. HUB Parking Technology purchased DataPark. DataPark software and hardware is not offered nor supported by any other company.

Procurement Service Division use only

Requisition # R
(As Applicable)

Purchase Order # P
(As Applicable)

Blanket Purchase Order # BPO B003029
(As Applicable)

5. Please explain in detail what process the Department/Office took to verify that there are no other vendors or products/services available to perform the required function.

DataPark software and hardware is not offered nor supported by any other company.

6. Please submit supporting documentation from the vendor or other sources certifying that this vendor is a sole source for the required product/service being requested. For example, the vendor holds the distribution rights, productions rights, copyrights, trademark and/or patent:

- Vendor holds the exclusive rights for the product/service.
- Vendor is the sole provider of the product/service that has unique characteristics essential to the needs which no other product is capable.
- Product is replacing existing product and necessary to maintain warranty or service contract.
- Product is replacing existing product and is not interchangeable with any other product.

7. Total cost of the requested product/service? \$98, 290.62 base agreement with two year option of additional \$66,055.35

8. Total estimated annual (fiscal year) cost of requested product/service?

Van Buren Parking Garage

Year 1	Year 2	Year 3	Total Base Agreement
\$15,000.00	\$15,450.00	\$15,913.50	\$46,363.50
Year 4	Year 5	Total Option	
\$16,390.91	\$16,882.63	\$33,273.54	

Radius Parking Garage

Year 1	Year 2	Year 3	Total Base Agreement
\$16,800.00	\$17,304.00	\$17,823.12	\$51,927.12
Year 4	Year 5	Total Option	
\$16,390.91	\$16,390.91	\$32,781.81	

Account Number(s) 46.1150.00227.545.005224
46.1150.00228.545.005224

9. Is this product/service covered by a warranty? Yes No

If yes, please attach a copy of the warranty details.

10. Would this purchase(s) result in the potential of future purchases for related products/services being restricted to a particular vendor or create a specific vendor as sole source provider for related items?

Yes No

If yes, please describe the related products/services and estimated cost(s.)
Additional annual maintenance contracts may be necessary if the system is not upgraded.

11. Would this purchase(s) result in any future maintenance costs which are not included in the initial purchase?

Yes No

If yes, please attach a draft maintenance plan which includes cost estimates and funding source(s)

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Requisition # R
(As Applicable)

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(As Applicable)

12. Is this a grant related purchase? Yes No

If yes, please provide details (timeline, expiration dates, milestones, special procurement requirements, etc.) _____

Will this require matching funds? Yes No

What is the grant source? _____

What is the grant (dollar) amount? _____

13. Please complete an advanced search of the vendor recommended for award on the Federal Government's Systems for Award Management at www.sam.gov.

Date of Advanced Search 4/11/17

Company Name(s) Searched
HUB Parking Technology

Search Results
None

Procurement Service Division use only

Requisition # R _____
(As Applicable)

Purchase Order # P _____
(As Applicable)

Blanket Purchase Order # BPO B003029
(As Applicable)

REQUESTING DEPARTMENT RECOMMENDATION

WARNING: Per Florida Statutes 838.22(2) – “It is unlawful for a public servant, with corrupt intent to obtain a benefit for any person or to cause unlawful harm to another, to circumvent a competitive bidding process required by law or rule by using a sole-source contract for commodities or services.


I recommend that the competitive quoting/bidding process be waived and that the goods/services be purchased as a sole source.



 Contract Administrator Signature



04/11/2017

 Date

Supervisor's Signature

 Director's Signature (required over \$15,000)

 Date
 4-11-17

 Date

APPROVAL (Procurement Service Division Use Only)			
Verified By:		Date	8/14/17
Approved By:		Date	8/14/2017

Procurement Service Division use only

Requisition # R _____
 (As Applicable)

Purchase Order # P _____
 (As Applicable)

Blanket Purchase Order # BPO 5003029
 (As Applicable)



Notice of Intent to Award a Sole Source Procurement

Date: May 1, 2017

NTSS-009-17

Due Date for Comments: May 9, 2017

E-mail Address: jenglish@hollywoodfl.org

Fax Number: 954-921-3086

THIS IS NOT A COMPETITIVE BID

The proposed contract action is for product or services for which the City of Hollywood intends to negotiate and award with only one source under the authority of the City of Hollywood City Code Section 38.40 (C) (3) Sole-source supplies and services. Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement in the future. Responses will not be considered as proposals, bids, or quotes.

The Procurement Services Division has received a request to make the following sole-source procurement:

Requesting Department/Office: Parking

Product and/or services to be purchased: Software/Hardware & Support for the Revenue Control Systems – Radius/Van Buren Garages.

Anticipated Cost: \$98,290.62

Sole Source Justification: Software/Hardware & Support for the Revenue Control Systems – Radius/Van Buren Garages. The current equipment was manufactured by Data Park. The Data Park Management System, parking control software system, and all its components are proprietary to HUB and cannot be fully supported by any other company. HUB is the Sole Source Provider, manufacturer, installer and service company for the parking control equipment currently installed.

Action To Be Taken:

No action is required if you agree this proposed purchase is a valid sole-source. If you do not agree that this proposed purchase is a sole-source, you may respond by submitting in writing their name, address, point-of-contact, telephone number, email, and a statement regarding capability to provide the specified procurement. Interested firms will be considered only if they respond with clear and convincing documentation that they are capable of meeting or exceeding the requirements stated herein. All responses received within five (5) business days after the date of publication of this synopsis will be reviewed by the City.

All responses must be in writing and returned to ATTN: Janice English, by Email or Facsimile number 954-921-3086 prior to the "Due Date for Comments." Please do not submit a bid for this public posting.



Welcome jecastano@hollywoodfl.org | [Logout](#)
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[Chat](#) | [Description](#) | [Attachments](#)

Bid #NTSS-009-17 - Software-Hardware Support For The Revenue Control Systems For Parking Garages **NOTICE TO SOLE SOURCE**

Time Left	Bid has ended.	Notifications	Report (Bidder Activity)
Time Started	May 2, 2017 8:28:41 AM EDT	# of suppliers that viewed	28 (View)
Time Ended	May 9, 2017 6:00:00 PM EDT	Q & A	View Questions & Answers
Agency Information	City of Hollywood, Florida, FL (view agency's bids)		

Q&A Deadline: May 9, 2017 3:00:00 PM EDT

Department Parking and Intergovernmental [\(view department's bids\)](#)
Bid Classifications [Classification Codes](#)
Bid Regions [Regions](#)
Bid Contact [see contact information](#)
View Rules Click here to [change](#) the rules for this bid.
Best and Final Offer: [Create](#)

Approval

View Approval Flow [View Approval Flow](#)
Approval Status Approved

Description

Bid Number NTSS-009-17
Title Software-Hardware Support for the Revenue Control Systems for Parking Garages
Budgeted Amount \$98,290.62 [\(change\)](#)
Estimated Amount \$98,290.62
Estimated Amount \$98,290.62 (This price is estimated - not guaranteed)
Description Software/Hardware & Support for the Revenue Control Systems – Radius/Van Buren Garages. The current equipment was manufactured by Data Park. The Data Park Management System, parking control software system, and all its components are proprietary to HUB and cannot be fully supported by any other company. HUB is the Sole Source Provider, manufacturer, installer and service company for the parking control equipment currently installed.

The proposed contract action is for product or services for which the City of Hollywood intends to negotiate and award with only one source under the authority of the City of Hollywood City Code Section 38.40 (C) (3) Sole-source supplies and services. Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement in the future. Responses will not be considered as proposals, bids, or quotes.

Documents

[Select All](#) | [Select None](#) | [Download Selected](#)

1. [NTSS-009-17 HUB Parking Technology.pdf](#) [\[download\]](#)

- included in Bid Packet - Excluded from Bid Packet

Contractor Advertisements

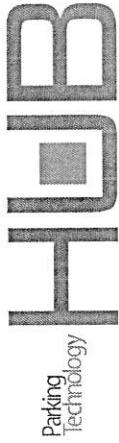
[View All Ads](#)

There are no advertisements on this solicitation.

NOT AWARDED REASON

City of Hollywood did not receive any responses to the NTSS and will proceed with award to HUB Parking Technology.

[Product Feedback](#)



HUB Parking Technology USA Inc.

file: City of Hollywood Maintenance Agreement 12-19-2016 Van Buren - Radius
 12/19/2016 Revised 4-4-2017

City of Hollywood

Van Buren Garage
 Radius Garage

Attn: Mr. Hal King, CAPP
 Parking Administrator
 City of Hollywood
 Office of Parking
 2600 Hollywood Blvd.
 Hollywood, FL 33022-9045

Maintenance Agreement Equipment List:

Item:	Quantity
Van Buren Parking Garage	1
Data Park Management System -- Software & Server	2
Data Park DP-5900 Entry Stations with Commend Intercom Substation, Credit Card Acceptance, Magnetic Stripe Ticket Technology,	5
HID Proximity Card Readers for Main Entry, Main Exits, Nest Entry & Nest Exit Lanes	2
Data Park DP-5800 Exit Stations with Commend Intercom Substation, Credit Card Acceptance, Magnetic Stripe Ticket Technology	1
Data Park DP-6000 Cashier Fee Computer with cashier drawer, fee display, ticket reader/writer, receipt printer	5
Magnetic Automation MIB-30 Barrier Gates with straight arms for Main Lanes and folding arms for Nest Lanes. Main Lanes have Red LED lighting on the gate arm.	1
Commend Intercom Master Station serving 5 substations	0
CCTV equipment is not covered by this agreement	

Radius Parking Garage--Main Entry & Exit Lanes	
Data Park Management System -- Software & Server	1
Data Park DP-5900 Entry Stations with Commend Intercom Substation, Credit Card Acceptance, Magnetic Stripe Ticket Technology,	2
HID Proximity Card Readers for Main Entry, Main Exits & Nest Entry and Exit Lanes ("Man Fence Door)	6
Data Park DP-5800 Exit Station with Commend Intercom Substation, Credit Card Acceptance, Magnetic Stripe Ticket Technology	1
Data Park DP-6000 Cashier Fee Computer with cashier drawer, fee display, ticket reader/writer, receipt printer	1
Magnetic Automation MIB-30 Barrier Gates with straight arms for Main Lanes and folding arms for Nest Lanes. Main Lanes have Red LED lighting on the gate arm.	3
Commend Intercom Master Station serving 4 substations	1

Please Note the following with regard to the Nest in the

Radius Garage:

- a. HUB can cover portions of this equipment.
- b. HUB will subcontract the Elite Chamberlain swing and slide gate operators -- if the City desires this in order to obtain a single source solution.
- c. HUB would need to replace the Liftmaster Gates with Magnetic Parking Pro Barrier Gates.
- d. HUB will exclude the fence work.
- e. HID Proximity Card Readers are covered.
- f. No CCTV equipment is included.

Total HUB Parkin Technology USA Inc. Maintenance Agreement with:

- a. Full Parts Coverage
- b. Full On-Call Labor Coverage On-Site--per the attached HUB Parking Technology USA Inc. standard agreement form
- c. Full Remote Help-Desk & Software Support per the HUB standard agreement form.

- d. Four (4) Preventative Maintenance Calls per year.
- e. Note the exclusions for the Radius Garage Nest Lanes.

F. HUB will perform a service call at each facility and remediate any currently existing technical issues. This will be a billable service call at the rate of \$125.00 per hour. It is expected that each facility will take 8 hours for an estimated total of \$2,000.00

G. The cost to replace the Liftmaster Gates with new Magnetic Parking Pro Barrier Gates for the Radius Nest including installation is \$8,200.00

Quotation for Each Parking Garage:	Base Agreement				Total Base Agreement	Option Agreement					
	Year 1	Year 2	Year 3	Year 4		Year 5	Year 6	Year 7	Year 8	Year 9	Total Option
<i>Van Buren Parking Garage</i>	\$ 15,000.00	\$ 15,450.00	\$ 15,913.50	\$ 16,390.91	\$ 46,363.50	\$ 16,390.91	\$ 16,390.91	\$ 16,390.91	\$ 16,390.91	\$ 16,390.91	\$ 33,273.54
<i>Radius Parking Garage</i>	\$ 16,800.00	\$ 17,304.00	\$ 17,823.12	\$ 18,352.24	\$ 51,927.12	\$ 18,352.24	\$ 18,352.24	\$ 18,352.24	\$ 18,352.24	\$ 18,352.24	\$ 32,781.81
Total Per Garage Per Year	\$ 31,800.00	\$ 32,754.00	\$ 33,736.62	\$ 34,743.15	\$ 98,290.62	\$ 34,743.15	\$ 34,743.15	\$ 34,743.15	\$ 34,743.15	\$ 34,743.15	\$ 66,055.35
Total Maintenance Agreement & Option					\$ 98,290.62						\$ 66,055.35

February 1, 2017

Mr. Hal King, CAPP
Parking Administrator
City of Hollywood, Florida
Office of Parking
2600 Hollywood Boulevard
Hollywood, Florida 33022-9045
Tel: 954-921-3535
Email: hking@hollywoodfl.org

RE: HUB Parking Technology Sole Source Provider for Data Park Parking Control Systems

Dear Mr. King;

This correspondence is to provide confirmation that HUB Parking Technology USA Inc. is the Sole Source direct provider for the City of Hollywood Parking Revenue and Access Control Systems at it Van Buren and Radius parking garages. HUB provides direct service and support for the hardware and software as a complete system as originally provided by FAAC / HUB. As a result of contracting with HUB, the City of Hollywood will be working with the system provider in a "factory direct" relationship. HUB Parking Technology USA Inc., Data Park and Magnetic Automation are all business entities of one larger global company, the FAAC Group.

The Data Park Management System Parking Control Software System and all of its components are proprietary to HUB and cannot be fully supported by any other company. This includes the DP 11000 Control Software, Data Park Entry Stations, Data Park Exit Stations, Data Park Cashier Fee Computers, Magnetic Barrier Gates, Validators and Interfaces & Software Integrations to the access control system Readers for the system. These products are all manufactured directly by business units of the FAAC Group as previously described. This hardware and software cannot be supplied nor converted by any other company.

HUB is the Sole Source provider, Manufacturer, Installer and Service Company for the parking control equipment installed and in use at the City of Hollywood.

HUB is the owner of the Intellectual Property and is the original designer and author of the source code of the Data Park Parking and Access Control System installed and in use at the City's parking facilities. This software system is licensed only to the City of Hollywood and for use in the Parking Facilities.

HUB is the provider of the hardware and software and performs all software maintenance for it with its own technical staff locally or with its remote help desk when such support is required.

HUB Parking Technology

a Business Unit of the FAAC Group

www.hubparking.com

If you have any further questions or require additional information regarding this, please contact me at your convenience to discuss.

Sincerely,



Harvey A. Schwartz
Regional Account Manager
216-496-4834